

UNIVERSAL HEALTH SERVICES INC  
Form 10-Q  
May 06, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(MARK ONE)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2011

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

Commission file number 1-10765

**UNIVERSAL HEALTH SERVICES, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

**DELAWARE**  
(State or other jurisdiction of

**23-2077891**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**UNIVERSAL CORPORATE CENTER**

**367 SOUTH GULPH ROAD**

**KING OF PRUSSIA, PENNSYLVANIA 19406**

(Address of principal executive offices) (Zip Code)

**Registrant's telephone number, including area code (610) 768-3300**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common shares outstanding, as of April 30, 2011:

|         |            |
|---------|------------|
| Class A | 6,645,308  |
| Class B | 90,330,760 |
| Class C | 664,000    |
| Class D | 34,334     |

---

UNIVERSAL HEALTH SERVICES, INC.

INDEX

|                                                                                                      | PAGE NO. |
|------------------------------------------------------------------------------------------------------|----------|
| PART I. FINANCIAL INFORMATION                                                                        |          |
| Item 1. Financial Statements                                                                         |          |
| <u>Condensed Consolidated Statements of Income Three Months Ended March 31, 2011 and 2010</u>        | 3        |
| <u>Condensed Consolidated Balance Sheets March 31, 2011 and December 31, 2010</u>                    | 4        |
| <u>Condensed Consolidated Statements of Cash Flows Three Months Ended March 31, 2011 and 2010</u>    | 5        |
| <u>Notes to Condensed Consolidated Financial Statements</u>                                          | 6        |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 24       |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>                            | 40       |
| <u>Item 4. Controls and Procedures</u>                                                               | 40       |
| PART II. Other Information                                                                           | 40       |
| <u>Item 1. Legal Proceedings</u>                                                                     | 40       |
| <u>Item 1A. Risk Factors</u>                                                                         | 43       |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 43       |
| <u>Item 6. Exhibits</u>                                                                              | 45       |
| <u>Signatures</u>                                                                                    | 46       |
| <u>EXHIBIT INDEX</u>                                                                                 | 47       |

**PART I. FINANCIAL INFORMATION****UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(amounts in thousands, except per share amounts)

(unaudited)

|                                                                    | <b>Three months ended<br/>March 31,</b> |              |
|--------------------------------------------------------------------|-----------------------------------------|--------------|
|                                                                    | <b>2011</b>                             | <b>2010</b>  |
| Net revenues                                                       | \$ 1,910,528                            | \$ 1,347,153 |
| Operating charges:                                                 |                                         |              |
| Salaries, wages and benefits                                       | 845,864                                 | 578,926      |
| Other operating expenses                                           | 349,446                                 | 247,028      |
| Supplies expense                                                   | 207,170                                 | 183,816      |
| Provision for doubtful accounts                                    | 153,116                                 | 125,390      |
| Depreciation and amortization                                      | 71,351                                  | 53,511       |
| Lease and rental expense                                           | 23,168                                  | 17,934       |
|                                                                    | 1,650,115                               | 1,206,605    |
| Income from operations                                             | 260,413                                 | 140,548      |
| Interest expense, net                                              | 56,417                                  | 12,377       |
| Income before income taxes                                         | 203,996                                 | 128,171      |
| Provision for income taxes                                         | 74,009                                  | 45,409       |
| Net income                                                         | 129,987                                 | 82,762       |
| Less: Income attributable to noncontrolling interests              | 15,794                                  | 10,943       |
| Net income attributable to UHS                                     | \$ 114,193                              | \$ 71,819    |
| Basic earnings per share attributable to UHS                       | \$ 1.17                                 | \$ 0.74      |
| Diluted earnings per share attributable to UHS                     | \$ 1.15                                 | \$ 0.73      |
| Weighted average number of common shares - basic                   | 97,381                                  | 96,539       |
| Add: Other share equivalents                                       | 1,487                                   | 911          |
| Weighted average number of common shares and equivalents - diluted | 98,868                                  | 97,450       |

The accompanying notes are an integral part of these consolidated financial statements.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(amounts in thousands, unaudited)

|                                             | March 31,<br>2011   | December 31,<br>2010 |
|---------------------------------------------|---------------------|----------------------|
| <b>Assets</b>                               |                     |                      |
| Current assets:                             |                     |                      |
| Cash and cash equivalents                   | \$ 52,076           | \$ 29,474            |
| Accounts receivable, net                    | 940,803             | 837,820              |
| Supplies                                    | 95,129              | 94,330               |
| Other current assets                        | 81,079              | 130,060              |
| Deferred income taxes                       | 118,671             | 120,834              |
| Current assets held for sale                | 113,426             | 118,598              |
| <b>Total current assets</b>                 | <b>1,401,184</b>    | <b>1,331,116</b>     |
| Property and equipment                      | 4,880,795           | 4,853,972            |
| Less: accumulated depreciation              | (1,640,993)         | (1,601,005)          |
|                                             | 3,239,802           | 3,252,967            |
| Other assets:                               |                     |                      |
| Goodwill                                    | 2,596,292           | 2,589,914            |
| Deferred charges                            | 125,644             | 108,660              |
| Other                                       | 250,152             | 245,279              |
|                                             | <b>\$ 7,613,074</b> | <b>\$ 7,527,936</b>  |
| <b>Liabilities and Stockholders' Equity</b> |                     |                      |
| Current liabilities:                        |                     |                      |
| Current maturities of long-term debt        | \$ 3,033            | \$ 3,449             |
| Accounts payable and accrued liabilities    | 821,413             | 819,334              |
| Current liabilities held for sale           | 3,581               | 3,516                |
| Federal and state taxes                     | 9,155               | 0                    |
| <b>Total current liabilities</b>            | <b>837,182</b>      | <b>826,299</b>       |
| Other noncurrent liabilities                | 376,844             | 380,649              |
| Long-term debt                              | 3,850,859           | 3,912,102            |
| Deferred income taxes                       | 185,267             | 173,354              |
| Redeemable noncontrolling interests         | 223,819             | 211,761              |
| UHS common stockholders' equity             | 2,094,393           | 1,978,772            |
| Noncontrolling interest                     | 44,710              | 44,999               |
| <b>Total equity</b>                         | <b>2,139,103</b>    | <b>2,023,771</b>     |
|                                             | <b>\$ 7,613,074</b> | <b>\$ 7,527,936</b>  |

The accompanying notes are an integral part of these consolidated financial statements.



**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(amounts in thousands, unaudited)

|                                                                                                | <b>Three months<br/>ended March 31,</b> |             |
|------------------------------------------------------------------------------------------------|-----------------------------------------|-------------|
|                                                                                                | <b>2011</b>                             | <b>2010</b> |
| <b>Cash Flows from Operating Activities:</b>                                                   |                                         |             |
| Net income                                                                                     | \$ 129,987                              | \$ 82,762   |
| <i>Adjustments to reconcile net income to net cash provided by operating activities:</i>       |                                         |             |
| Depreciation & amortization                                                                    | 71,526                                  | 53,511      |
| Net gain on sale of assets                                                                     | 0                                       | (1,848)     |
| Stock-based compensation expense                                                               | 3,954                                   | 4,065       |
| <i>Changes in assets &amp; liabilities, net of effects from acquisitions and dispositions:</i> |                                         |             |
| Accounts receivable                                                                            | (103,919)                               | (46,499)    |
| Accrued interest                                                                               | 12,875                                  | 8,357       |
| Accrued and deferred income taxes                                                              | 68,994                                  | 37,380      |
| Other working capital accounts                                                                 | (27,056)                                | (2,389)     |
| Other assets and deferred charges                                                              | 6,777                                   | (489)       |
| Other                                                                                          | 11,208                                  | (4,164)     |
| Accrued insurance expense, net of commercial premiums paid                                     | 23,744                                  | 18,960      |
| Payments made in settlement of self-insurance claims                                           | (14,913)                                | (10,187)    |
| Net cash provided by operating activities                                                      | 183,177                                 | 139,459     |
| <b>Cash Flows from Investing Activities:</b>                                                   |                                         |             |
| Property and equipment additions, net of disposals                                             | (56,558)                                | (62,576)    |
| Proceeds received from sale of assets and businesses                                           | 991                                     | 2,894       |
| Costs incurred for purchase and implementation of electronic health records application        | (8,145)                                 | (3,742)     |
| Net cash used in investing activities                                                          | (63,712)                                | (63,424)    |
| <b>Cash Flows from Financing Activities:</b>                                                   |                                         |             |
| Reduction of long-term debt                                                                    | (136,403)                               | (68,363)    |
| Additional borrowings                                                                          | 73,500                                  | 0           |
| Financing costs                                                                                | (23,140)                                | 0           |
| Repurchase of common shares                                                                    | (3,170)                                 | (2,157)     |
| Dividends paid                                                                                 | (4,876)                                 | (4,834)     |
| Issuance of common stock                                                                       | 1,251                                   | 1,627       |
| Profit distributions to noncontrolling interests                                               | (4,025)                                 | (4,623)     |
| Net cash used in financing activities                                                          | (96,863)                                | (78,350)    |
| Increase (decrease) in cash and cash equivalents                                               | 22,602                                  | (2,315)     |
| Cash and cash equivalents, beginning of period                                                 | 29,474                                  | 9,180       |
| Cash and cash equivalents, end of period                                                       | \$ 52,076                               | \$ 6,865    |
| <b>Supplemental Disclosures of Cash Flow Information:</b>                                      |                                         |             |
| Interest paid                                                                                  | \$ 37,130                               | \$ 5,482    |
| Income taxes paid, net of refunds                                                              | \$ 4,527                                | \$ 6,732    |

The accompanying notes are an integral part of these consolidated financial statements.



**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(1) General**

This Report on Form 10-Q is for the quarterly period ended March 31, 2011. In this Quarterly Report, we, us, our, UHS and the Company refer to Universal Health Services, Inc. and its subsidiaries.

The condensed consolidated financial statements include the accounts of our majority-owned subsidiaries and partnerships and limited liability companies controlled by us, or our subsidiaries, as managing general partner or managing member. The condensed consolidated financial statements included herein have been prepared by us, without audit, pursuant to the rules and regulations of the SEC and reflect all normal and recurring adjustments which, in our opinion, are necessary to fairly state results for the interim periods. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although we believe that the accompanying disclosures are adequate to make the information presented not misleading. It is suggested that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements, significant accounting policies and the notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2010.

**(2) Relationship with Universal Health Realty Income Trust and Related Party Transactions*****Relationship with Universal Health Realty Income Trust:***

At March 31, 2011, we held approximately 6.2% of the outstanding shares of Universal Health Realty Income Trust (the Trust). We serve as Advisor to the Trust under an annually renewable advisory agreement pursuant to the terms of which we conduct the Trust's day-to-day affairs, provide administrative services and present investment opportunities. In addition, certain of our officers and directors are also officers and/or directors of the Trust. Management believes that it has the ability to exercise significant influence over the Trust, therefore we account for our investment in the Trust using the equity method of accounting. We earned an advisory fee from the Trust, which is included in net revenues in the accompanying condensed consolidated statements of income, of \$471,000 and \$437,000 during the three-month periods ended March 31, 2011 and 2010, respectively. Our pre-tax share of income from the Trust was \$300,000 for each of the three-month periods ended March 31, 2011 and 2010. The carrying value of this investment was \$6.8 million and \$7.3 million at March 31, 2011 and December 31, 2010, respectively, and is included in other assets in the accompanying condensed consolidated balance sheets. The market value of this investment, based on the closing price of the Trust's stock on the respective dates, was \$31.9 million at March 31, 2011 and \$28.8 million at December 31, 2010.

Total rent expense under the operating leases on the hospital facilities with the Trust was \$4.1 million during each of the three-month periods ended March 31, 2011 and 2010. In addition, certain of our subsidiaries are tenants in several medical office buildings owned by limited liability companies in which the Trust holds non-controlling ownership interests.

The table below details the renewal options and terms for each of our four hospital facilities leased from the Trust:

| Hospital Name                                     | Type of Facility  | Annual Minimum Rent | End of Lease Term | Renewal Term (years) |
|---------------------------------------------------|-------------------|---------------------|-------------------|----------------------|
| McAllen Medical Center                            | Acute Care        | \$ 5,485,000        | December, 2011    | 20(a)                |
| Wellington Regional Medical Center                | Acute Care        | \$ 3,030,000        | December, 2011    | 20(b)                |
| Southwest Healthcare System, Inland Valley Campus | Acute Care        | \$ 2,648,000        | December, 2011    | 20(b)                |
| The Bridgeway                                     | Behavioral Health | \$ 930,000          | December, 2014    | 10(c)                |

- (a) We have four 5-year renewal options at existing lease rates (through 2031).
- (b) We have two 5-year renewal options at existing lease rates (through 2021) and two 5-year renewal options at fair market value lease rates (2022 through 2031).
- (c) We have two 5-year renewal options at fair market value lease rates (2015 through 2024).

**Other Related Party Transactions:**

A member of our Board of Directors and member of the Executive Committee is Of Counsel to the law firm used by us as our principal outside counsel. This Board member is also the trustee of certain trusts for the benefit of our Chief Executive Officer ( CEO ) and his family. This law firm also provides personal legal services to our CEO.

**(3) Other Noncurrent liabilities and Redeemable/Noncontrolling Interests**

Other noncurrent liabilities include the long-term portion of our professional and general liability, workers compensation reserves, pension liability, and interest rate swaps.

Outside owners hold noncontrolling, minority ownership interests of: (i) approximately 28% in our five acute care facilities located in Las Vegas, Nevada; (ii) 20% in an acute care facility located in Washington, D.C.; (iii) approximately 11% in an acute care facility located in Laredo, Texas, and; (iv) 20% in a behavioral health care facility located in Philadelphia, Pennsylvania, the majority ownership interest of which was acquired by us as a result of our acquisition of Psychiatric Solutions, Inc. ( PSI ) in November, 2010. The redeemable noncontrolling interests balances of \$224 million and \$212 million as of March 31, 2011 and December 31, 2010, respectively, and the noncontrolling interests balances of \$45 million as of each of March 31, 2011 and December 31, 2010, consist primarily of the third-party ownership interests in these hospitals.

In connection with the five acute care facilities located in Las Vegas, Nevada, the minority ownership interests of which are reflected as redeemable noncontrolling interests on our Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010, the outside owners have certain put rights , that are currently exercisable, that if exercised, require us to purchase the minority member s interests at fair market value. The put rights are exercisable upon the occurrence of: (i) certain specified financial conditions falling below established thresholds; (ii) breach of the management contract by the managing member (a subsidiary of ours), or; (iii) if the minority member s ownership percentage is reduced to less than certain thresholds. In connection with the behavioral health care facility located in Philadelphia, Pennsylvania, the minority ownership interest of which is also reflected as redeemable noncontrolling interests on our Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010, the outside owner has a put option to put its entire ownership interest to us at any time. If exercised, the put option requires us to purchase the minority member s interest at fair market value. As of March 31, 2011, we believe the fair market value of the minority ownership interests in these facilities approximates the book value of the redeemable noncontrolling interests.

**(4) Long-term debt**

On November 15, 2010, we entered into a credit agreement (the Credit Agreement ) with various financial institutions. The Credit Agreement provides for a senior secured credit facility in an aggregate amount of \$3.45 billion, comprised of a new \$800 million revolving credit facility, a \$1.05 billion Term Loan A facility (amount at inception) and a \$1.6 billion Term Loan B facility (amount at inception). The revolving credit facility and the Term Loan A mature on November 15, 2015 and the Term Loan B matures on November 16, 2016. The revolving credit facility includes a \$125 million sub-limit for letters of credit. The senior secured credit facility is secured by substantially all of the assets of the Company and our material subsidiaries (the Collateral ) and guaranteed by our material subsidiaries.

On March 15, 2011, we entered into a first amendment (the Amendment ) to the Credit Agreement. The Amendment provides, among other things, for a reduction in the interest rates payable in connection with borrowings under the Credit Agreement. Upon the effectiveness of the Amendment on March 15, 2011, borrowings under the Credit Agreement bear interest at a rate per annum equal to, at our election (1) the greatest of (a) the lender s prime rate, (b) the weighted average of the federal funds rate, plus 0.5% and (c) one month LIBOR plus 1%, in each case, plus an applicable margin of initially 1.25%, 1.25% and 2.00% for the revolving credit facility, the Term Loan A facility and the Term Loan B facility, respectively or (2) one, two, three or six month LIBOR (at our election), plus an applicable margin of initially 2.25%, 2.25% and 3.00% for the revolving credit facility, the Term Loan A facility and the Term Loan B facility, respectively. Commencing upon completion of the fiscal quarter ending June 30, 2011, the applicable margins for the Term Loan A facility and the revolving credit facility are subject to adjustment based upon our consolidated leverage ratio or corporate credit rating at the end of each quarter ranging from 0.50% to 1.25% for ABR-based loans and 1.50% to 2.25% for LIBOR-based loans under the revolving credit facility and the Term Loan A facility. The minimum Eurodollar rate for the Term Loan B facility was reduced from 1.50% to 1.00%. Commencing upon completion of the fiscal quarter ending September 30, 2011, the applicable margins for the Term Loan B facility are subject to adjustment based upon our consolidated leverage ratio at the end of each quarter ranging from 1.75% to 2.00% for ABR-based loans and 2.75% to 3.00% for LIBOR-based loans. Prior to the effectiveness of the Amendment, we prepaid \$125 million of the principal amount of the Term Loan B utilizing borrowings under the revolving credit facility. On March 31, 2011, we made scheduled principal payments of \$4 million on the Term Loan B and \$7 million



on the Term Loan A utilizing borrowings under the revolving credit facility. In connection with the Amendment, we paid a fee of 1.00% of the amounts outstanding under the Term Loan B in accordance with the terms of the Credit Agreement.

In October, 2010, we amended our accounts receivable securitization program (the "Securitization") with a group of conduit lenders and liquidity banks. We increased the size of the Securitization to \$240 million (the "Commitments"), from \$200 million, and extended the maturity date to October 25, 2013. Substantially all of the patient-related accounts receivable of our acute care hospitals (the "Receivables") serve as collateral for the outstanding borrowings. The interest rate on the borrowings is based on the commercial paper rate plus a spread of .475% and there is a facility fee of .375% required on 102% on the Commitments. We have accounted for this Securitization as borrowings. We maintain effective control over the Receivables since, pursuant to the terms of the Securitization, the Receivables are sold from certain of our subsidiaries to special purpose entities that are wholly-owned by us. The Receivables, however, are owned by the special purpose entities, can be used only to satisfy the debts of the wholly-owned special purpose entities, and thus are not available to us except through our ownership interest in the special purpose entities. The wholly-owned special purpose entities use the Receivables to collateralize the loans obtained from the group of third-party conduit lenders and liquidity banks. The group of third-party conduit lenders and liquidity banks do not have recourse to us beyond the assets of the wholly-owned special purpose entities that securitize the loans. We had \$240 million of outstanding borrowings pursuant to the terms of our accounts receivable securitization program at March 31, 2011.

As of March 31, 2011, we had no outstanding borrowings under a short-term, on-demand credit facility. Outstanding borrowings, if any, pursuant to this facility are classified as long-term debt on our Consolidated Balance Sheet since they can be refinanced through available borrowings under the terms of our Credit Agreement.

As of March 31, 2011, we had an aggregate of \$507 million of available borrowing capacity pursuant to the terms of our Credit Agreement and Securitization, net of \$68 million of outstanding letters of credit.

On September 29, 2010, we issued \$250 million of 7.00% senior unsecured notes (the "Unsecured Notes") which are scheduled to mature on October 1, 2018. Interest on the Unsecured Notes is payable semiannually in arrears on April 1st and October 1st of each year. The Unsecured Notes can be redeemed in whole at anytime subject to a make-whole call at treasury rate plus 50 basis points prior to October 1, 2014. They are also redeemable in whole or in part at a price of: (i) 103.5% on or after October 1, 2014; (ii) 101.75% on or after October 1, 2015, and; (iii) 100% on or after October 1, 2016. On April 14, 2011, we announced the commencement of an exchange offer for the Unsecured Notes that were originally issued in a private offering. In connection with the original sale of the Unsecured Notes, we entered into a registration rights agreement in which we undertook to offer to exchange the outstanding notes for new notes (the "exchange notes") to be registered under the Securities Act of 1933, as amended (the "Securities Act"). Pursuant to an effective registration statement on Form S-4 filed with the Securities and Exchange Commission on April 1, 2011, holders of the outstanding notes will be able to exchange the outstanding notes for exchange notes in an equal principal amount. The exchange notes are substantially identical to the outstanding notes, except that the exchange notes have been registered under the Securities Act and will be freely tradable. The exchange offer will expire on May 12, 2011, unless extended.

On June 30, 2006, we issued \$250 million of senior notes which have a 7.125% coupon rate and mature on June 30, 2016 (the "7.125% Notes"). Interest on the 7.125% Notes is payable semiannually in arrears on June 30th and December 30th of each year. In June, 2008, we issued an additional \$150 million of 7.125% Notes which formed a single series with the original 7.125% Notes issued in June, 2006. Other than their date of issuance and initial price to the public, the terms of the 7.125% Notes issued in June, 2008 are identical to and trade interchangeably with, the 7.125% Notes which were originally issued in June, 2006.

During 2001, we issued \$200 million of senior notes which have a 6.75% coupon rate and which mature on November 15, 2011 (the "6.75% Notes"). The interest on the 6.75% Notes is paid semiannually in arrears on May 15th and November 15th of each year. The 6.75% Notes can be redeemed in whole at any time and in part from time to time. Since we expect to have the borrowing capacity, and intend to refinance the 6.75% Notes upon their maturity in November, 2011 utilizing borrowings under our Credit Agreement, they are classified as long-term debt on our Consolidated Balance Sheet as of March 31, 2011.

In connection with the entering into of the Credit Agreement on November 15, 2010, and in accordance with the Indenture dated January 20, 2000 governing the rights of our existing notes, we entered into a supplemental indenture pursuant to which our 7.125% Notes (due in 2015) and our 6.75% Notes (due in 2011) will be equally and ratably secured with the lenders under the Credit Agreement with respect to the collateral for so long as the lenders under the Credit Agreement are so secured.

Our Credit Agreement includes a material adverse change clause that must be represented at each draw. The Credit Agreement contains covenants that include a limitation on sales of assets, mergers, change of ownership, liens and indebtedness, transactions with affiliates and dividends; and requires compliance with financial covenants including maximum leverage and minimum interest coverage ratios. We are in compliance with all required covenants as of March 31, 2011.

The carrying amount and fair value of our debt was \$3.85 billion and \$3.90 billion at March 31, 2011, respectively. The fair value of our debt was computed based upon quotes received from financial institutions.



Our total debt as a percentage of total capitalization was 65% at March 31, 2011 and 66% at December 31, 2010.

*Cash Flow Hedges:*

Effective January 1, 2009, we adopted the authoritative guidance for disclosures in connection with derivative instruments and hedging activities which requires additional disclosure about a company's derivative activities, but does not require any new accounting related to derivative activities.

During the first quarter of 2011, we entered into an interest rate cap on a total notional amount of \$275 million whereby we paid a premium of \$30,000 in exchange for the counterparty agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the cap, which expires on December 15, 2011. If the three-month LIBOR does not reach 2.25% during the term of the cap, no payment is made to us. We also entered into a forward starting interest rate cap on a total notional amount of \$450 million from December 15, 2011 to December 15, 2012 reducing to \$400 million from December 15, 2012 to December 15, 2014 whereby we paid a premium of \$740,000 in exchange for the counterparty agreeing to pay the difference between 7.00% and three-month LIBOR if the three-month LIBOR rate rises above 7.00% during the term of the cap. If the three-month LIBOR does not reach 7.00% during the term of the cap, no payment is made to us.

We also entered into six additional forward starting interest rate swaps in the first quarter of 2011 whereby we pay a fixed rate on a total notional amount of \$425 million and receive three-month LIBOR. Three of these swaps with a total notional amount of \$225 million became effective on March 15, 2011 and will mature on May 15, 2015. The average fixed rate payable on these swaps is 1.91%. The three remaining interest rate swaps with total notional amounts of \$100 million, \$25 million and \$75 million become effective on December 15, 2011 and have rates of 2.50%, 1.96% and 1.32%, and maturity dates of December 15, 2014, December 15, 2013 and December 15, 2012, respectively.

During the fourth quarter of 2010, we entered into three interest rate caps on a total notional amount of \$1 billion whereby we paid a premium of \$240,000 in exchange for the counterparties agreeing to pay the difference between 2.25% and three-month LIBOR if the three-month LIBOR rate rises above 2.25% during the term of the caps. If the three-month LIBOR does not reach 2.25% during the term of the caps, no payment is made to us. All of the caps expire on December 15, 2011. We also entered into four forward starting interest rate swaps in the fourth quarter of 2010 whereby we pay a fixed rate on a total notional amount of \$600 million and receive three-month LIBOR. Each of the four swaps become effective on December 15, 2011 and will mature on May 15, 2015. The average fixed rate payable on these swaps is 2.38%.

During the fourth quarter of 2007, we entered into two interest rate swaps whereby we pay a fixed rate on a total notional principal amount of \$150 million and receive three-month LIBOR. Each of the two interest rate swaps has a notional principal amount of \$75 million. The fixed rate payable on the first interest rate swap is 4.7625% and matures on October 5, 2012. The fixed rate payable on the second interest rate swap is 4.865% and the maturity date is October, 17, 2011. The notional amount of the second interest rate swap reduced to \$50 million on October 18, 2010. We measure our interest rate swaps at fair value on a recurring basis. The fair value of our interest rate swaps is based primarily on quotes from banks. We consider those inputs to be level 3 in the fair value hierarchy as outlined in the authoritative guidance for disclosures in connection with derivative instruments and hedging activities. The fair value of our interest rate swaps was a liability of \$8 million at March 31, 2011, of which \$2 million is included in other current liabilities and \$6 million is included in other noncurrent liabilities on the accompanying balance sheet. The fair value of our interest rate swaps was a liability of \$10 million at December 31, 2010, of which \$2 million is included in other current liabilities and \$8 million is included in other noncurrent liabilities.

**(5) Commitments and Contingencies**

*Professional and General Liability Claims and Property Insurance*

*Professional and General Liability*

Effective January 1, 2008, most of our subsidiaries became self-insured for professional and general liability exposure up to \$10 million per occurrence (as compared to \$20 million per occurrence prior to 2008). Prior to our acquisition of PSI in November, 2010, our subsidiaries purchased several excess policies through commercial insurance carriers which provide for coverage in excess of \$10 million up to \$200 million per occurrence and in the aggregate. However, we are liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Prior to our acquisition in November, 2010, the PSI facilities were commercially insured for professional and general liability insurance claims in excess of a \$3 million self-insured retention to a limit of \$75 million. PSI utilized its captive insurance company to manage the self-insured retention and that captive insurance company remains in place after our acquisition of PSI.

Since our acquisition of PSI on November 15, 2010, the former PSI subsidiaries are self-insured for professional and general liability exposure up to \$3 million per occurrence and our legacy subsidiaries (which are not former PSI subsidiaries) are self-insured for professional and general liability exposure up to \$10 million per occurrence. Effective November, 2010, our subsidiaries (including the former PSI subsidiaries) were provided with several excess policies through commercial insurance carriers which provide for coverage in excess of the applicable per occurrence self-insured retention (either \$3 million or \$10 million) up to \$200 million per occurrence and in the aggregate. We remain liable for 10% of the claims paid pursuant to the commercially insured coverage in excess of \$10 million up to \$60 million per occurrence and in the aggregate.

Our estimated liability for self-insured professional and general liability claims is based on a number of factors including, among other things, the number of asserted claims and reported incidents, estimates of losses for these claims based on recent and historical settlement amounts, estimate of incurred but not reported claims based on historical experience, and estimates of amounts recoverable under our commercial insurance policies. While we continuously monitor these factors, our ultimate liability for professional and general liability claims could change materially from our current estimates due to inherent uncertainties involved in making this estimate. Given our significant self-insured exposure for professional and general liability claims, there can be no assurance that a sharp increase in the number and/or severity of claims asserted against us will not have a material adverse effect on our future results of operations.

As of March 31, 2011 and December 31, 2010, the total accrual for our professional and general liability claims, including the estimated claims related to the facilities acquired from PSI, was \$297 million and \$289 million, respectively, of which \$60 million is included in current liabilities as of each date.

#### *Property Insurance*

##### *Acute care facilities and legacy behavioral health care facilities*

We have commercial property insurance policies covering catastrophic losses, including windstorm damage, up to a \$1 billion policy limit per occurrence, subject to a \$250,000 deductible. Losses resulting from named windstorms are subject to deductibles between 3% and 5% of the declared total insurable value of the property. In addition, we have commercial property insurance policies covering catastrophic losses resulting from earthquake and flood damage, each subject to aggregated loss limits (as opposed to per occurrence losses). Our earthquake limit is \$250 million, subject to a deductible of \$250,000, except for facilities located within documented fault zones. Earthquake losses that affect facilities located in fault zones within the United States are subject to a \$100 million limit and will have applied deductibles ranging from 1% to 5% of the declared total insurable value of the property. The earthquake limit in Puerto Rico is \$25 million. Flood losses have either a \$250,000 or \$500,000 deductible, based upon the location of the facility.

##### *Behavioral health care facilities acquired in November, 2010*

The newly acquired facilities formerly owned by PSI have all risk property coverage with a loss limit of \$100 million with a \$25,000 deductible. Earth movement losses, except California, are subject to an annual aggregate loss limit of \$100 million with a \$50,000 per occurrence deductible. Earthquake coverage in California is further sub-limited to an annual aggregate loss limit of \$50 million with a deductible of 5% of the declared total insurable value of the property. Named windstorms are insured to \$100 million per occurrence but are potentially subject to applied deductibles ranging from 1% to 5% of the declared total insurable value of the property. Flood losses are subject to an annual aggregate loss limit of \$100 million with deductibles ranging from \$50,000 to \$100,000. Flood losses that occur in designated high hazard areas are sub-limited to \$25 million with a \$500,000 deductible.

Due to an increase in property losses experienced nationwide in recent years, the cost of commercial property insurance has increased. As a result, catastrophic coverage for earthquake and flood has been limited to annual aggregate losses (as opposed to per occurrence losses). Given these insurance market conditions, there can be no assurance that a continuation of these unfavorable trends, or a sharp increase in uninsured property losses sustained by us, will not have a material adverse effect on our future results of operations.

#### *Other*

As of March 31, 2011 we were party to certain off-balance sheet arrangements consisting of standby letters of credit and surety bonds. Our outstanding letters of credit and surety bonds as of March 31, 2011 totaled \$80 million consisting of: (i) \$60 million related to our self-insurance programs; (ii) \$9 million related primarily to pending appeals of legal judgments (including judgments related to professional and general liability claims), and; (iii) \$11 million of other debt guarantees related to public utilities and entities in which we own a minority interest.



### ***Legal Proceedings***

We are subject to claims and suits in the ordinary course of business, including those arising from care and treatment afforded by our hospitals and are party to litigation, as outlined below.

#### ***U.S. v. Marion and UHS:***

In late 2007, July, 2008 and January, 2009, the Office of Inspector General for the Department of Health and Human Services (OIG) issued a series of subpoenas seeking documents related to the treatment of Medicaid beneficiaries at two of our facilities, Marion Youth Center and Mountain Youth Academy. It was our understanding at that time that the OIG was investigating whether claims for reimbursement submitted by those facilities to the Virginia Medicaid program were supported by adequate documentation of the services provided which could be considered to be a basis for a false claims act violation. In August, 2008, the Office of the Attorney General for the Commonwealth of Virginia issued a subpoena to Keystone Newport News, another of our facilities. It was our understanding at that time that the Office of Attorney General was investigating whether Keystone Newport News complied with various Virginia laws and regulations, including documentation requirements.

In response to these subpoenas, we produced the requested documents on a rolling basis and we cooperated with the investigations in all respects. We also met with representatives of the OIG, the Virginia Attorney General, the United States Attorney for the Western District of Virginia, and the United States Department of Justice Civil Division on several occasions to discuss a possible resolution of this matter. However, the parties were not able to reach a resolution.

Consequently, in November, 2009, the United States Department of Justice and the Virginia Attorney General intervened in a qui tam case that had been filed by former employees of Marion Youth Center under seal in 2007 against Universal Health Services, Inc. (UHS), and Keystone Marion, LLC and Keystone Education and Youth Services, LLC (Keystone). The Department of Justice and the Commonwealth of Virginia filed and served their complaint which, at present, relates solely to the Marion Youth Center. The amended complaint alleges causes of action pursuant to the federal and state false claims acts and the Virginia fraud statute. The former employees filed a separate amended complaint, alleging employment and retaliation claims as well as false claim act violations. The case is now in the discovery phase. A separate lawsuit has also been filed in federal court by another former employee of Keystone Marion in the Western District of Virginia alleging similar claims under the state false claim act statute as well as employment and retaliation claims. We have established a reserve in connection with this matter which did not have a material impact on our financial statements. We will continue to defend ourselves vigorously against the government's and the former employees' allegations. There can be no assurance that we will prevail in the litigation or that the case will be limited to the Marion Youth Center.

#### ***Devore, et. al. v. Keystone Education and Youth Services, LLC:***

Alicante School in California was acquired by a subsidiary of ours in October, 2005. Prior to our acquisition, two former employees of the facility filed a false claim act qui tam action and a gender discrimination/whistleblower claim in Sacramento County Superior Court. The plaintiffs allege that the Alicante School improperly billed subdivisions of the state of California based upon services provided at the school and that the plaintiffs were discriminated against based upon their gender and as a result of their objection to these practices. In June, 2008, we entered into an agreement with the former owners of the facility whereby they agreed to defend the case, indemnify us and hold us harmless for any damages that may result from this case. The former owners of the facility had been funding the legal defense of this case since that time. The court approved the agreed upon \$9.5 million settlement of this matter which we paid to the plaintiffs in January, 2011. We have made demand on the former owners for repayment pursuant to our indemnity agreement and have filed a lawsuit in Chancery Court in Delaware seeking repayment. Since we are unable to predict whether or not we will be able to collect the entire \$9.5 million, we have established a reserve in connection with this receivable which did not have a material impact on our consolidated financial position or results of operations.

#### ***Martin v. UHS of Delaware:***

UHS of Delaware, Inc., a subsidiary, and one of our non-public schools in California operated by one of our subsidiaries have been named as defendants in a state False Claim Act case in Sacramento County Superior Court. Plaintiffs are a former student and employees of the Elmira School who claim that the UHS schools in California unlawfully retained public education funding from the state of California for the operation of these schools but failed to meet state requirements to qualify as a non-public school. Plaintiffs have also claimed that we committed unfair business practices associated with these allegations. We deny liability and intend to defend this case vigorously. We are presently uncertain as to the legal viability of the claims and are unable to determine the extent of potential financial exposure, if any, at this time.

#### ***Wage and Hour Class Actions:***

We and/or our subsidiaries are presently involved in three wage and hour class action cases in California and Tennessee. The two cases in state court in California have recently been settled but are awaiting court approval. The settlements in those cases will not have a material impact on

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

our consolidated financial statements. The pending case in the Western District of Tennessee has been certified as a class. At present, we are uncertain as to the extent of potential financial exposure but do not believe a potential settlement or judgment in that cases will have a material impact on our consolidated financial position or results of operations.

*Department of Justice ICD Investigation:*

In September, 2010, we, along with many other companies in the healthcare industry, received a letter from the United States Department of Justice ( DOJ ) advising of a False Claim Act investigation being conducted in connection with the implantation of implantable cardioverter defibrillators ( ICDs ) from 2003 to the present at several of our acute care facilities. The DOJ alleges that ICDs were implanted and billed by our facilities in contravention of a National Claims Determination regarding these devices. At present, we are uncertain as to the extent of the claims, liability for such claims and potential financial exposure in connection with this matter.

*Southwest Healthcare System:*

During the third quarter of 2009, Southwest Healthcare System ( SWHCS ), which operates Rancho Springs Medical Center and Inland Valley Regional Medical Center in Riverside County, California, entered into an agreement with the Center for Medicare and Medicaid Services ( CMS ). The agreement required SWHCS to engage an independent quality monitor to assist SWHCS in meeting all CMS conditions of participation. Further, the agreement provided that, during the last 60 days of the agreement, CMS would conduct a full Medicare certification survey. That survey took place the week of January 11, 2010.

In April, 2010, SWHCS received notification from CMS that it intended to effectuate the termination of SWHCS's Medicare provider agreement effective June 1, 2010. In May, 2010, SWHCS entered into an agreement with CMS which abated the termination action scheduled for June 1, 2010. The agreement is one year in duration and required SWHCS to engage independent experts in various disciplines to analyze and develop implementation plans for SWHCS to meet the Medicare conditions of participation. At the conclusion of the agreement, CMS will conduct a full certification survey to determine if SWHCS has achieved substantial compliance with the Medicare conditions of participation. During the term of the agreement, SWHCS remains eligible to receive reimbursements from Medicare for services rendered to Medicare beneficiaries.

Also in April, 2010, SWHCS received notification from the California Department of Public Health ( CDPH ) indicating that it planned to initiate a process to revoke SWHCS's hospital license. In May, 2010, SWHCS received the formal document related to the revocation action. In September, 2010, SWHCS entered into an agreement with CDPH relating to the license revocation. The terms of the CDPH agreement are substantially similar to those contained in the agreement with CMS. As a result of the agreement, SWHCS's hospital license remains in effect pending the outcome of the CMS full certification survey which will occur at the end of the agreement. Pursuant to the results of the CMS full certification survey, which we anticipate occurring in mid-year, 2011, should SWHCS be deemed to have achieved substantial compliance with the Medicare conditions of participation, CDPH shall deem SWHCS's license to be in good standing. Failure of SWHCS to achieve substantial compliance with the Medicare conditions of participation, pursuant to CMS's full certification survey, will likely have a material adverse impact on SWHCS's ability to continue to operate the facilities.

As a result of the matters discussed above, we were not previously permitted to open newly constructed capacity at Rancho Springs Medical Center and Inland Valley Medical Center. However, in February, 2011, we received permission from CDPH to begin accessing the new capacity which has occurred. Unrelated to these developments, a competitor has recently opened a newly constructed acute care hospital. We are unable to predict the net impact of these developments on SWHCS's results of operations in 2011 and beyond.

Rancho Springs Medical Center and Inland Valley Medical Center remain fully committed to providing high-quality healthcare to their patients and the communities they serve. We therefore intend to work expeditiously and collaboratively with both CMS and CDPH in an effort to resolve these matters, although there can be no assurance we will be able to do so. Failure to resolve these matters could have a material adverse effect on us. For the three-month period ended March 31, 2011 and the year ended

December 31, 2010, after deducting an allocation for corporate overhead expense, SWHCS had a pre-tax (deficit)/income of approximately (0.2%) and 1.1%, respectively, of our income from operations after income attributable to noncontrolling interest.

*Two Rivers Psychiatric Hospital:*

On April 11, 2011, the Centers for Medicare and Medicaid Services ( CMS ) issued notice of its decision terminating Two Rivers Psychiatric Hospital ( Two Rivers ) in Kansas City, Missouri from participation in the Medicare and Medicaid program. The termination notice was issued as a result of surveys conducted which allegedly found Two Rivers to be out of compliance with the conditions of participation required for participation in the Medicare program and for Two Rivers alleged failure to alleviate an immediate jeopardy situation. Two Rivers filed an administrative appeal with the U.S. Department of Health and Human Services, Departmental Appeal Board, Civil Remedies Division, seeking review and reversal of that decision. In addition, Two Rivers filed a complaint in the U.S. District Court for the Western District of Missouri seeking a temporary restraining order and preliminary injunction against CMS rescinding the termination action. On April 22, 2011, the District Court issued a temporary restraining order abating the termination action pending a preliminary injunction hearing or an agreement with CMS. On May 4, 2011, Two Rivers and CMS tentatively agreed on the general terms and conditions of an agreement that, when finalized, will rescind the termination notice. Pursuant to the terms of the tentative agreement, Two Rivers will submit an acceptable plan of correction relative to the immediate jeopardy citation and will also engage independent experts in various disciplines to analyze and develop implementation plans for Two Rivers to meet the applicable Medicare conditions of participation. CMS will conduct an initial survey of Two Rivers, expected to occur in early 2012, to determine if the Medicare conditions of participation have been met. During the term of this agreement, Two Rivers remains eligible to receive reimbursements for services rendered to Medicare and Medicaid beneficiaries. Two Rivers remains fully committed to providing high-quality healthcare to their patients and the community it serves. We therefore intend to work expeditiously and collaboratively with CMS in an effort to resolve these matters. We can provide no assurance that Two Rivers will not ultimately lose its Medicare certification. The operating results of Two Rivers did not have a material impact on our consolidated results of operations or financial condition for the three-month period ended March 31, 2011 or the year ended December 31, 2010.

*Matters Relating to PSI:*

The following matters pertain to PSI or former PSI facilities (owned by subsidiaries of Psychiatric Solutions, Inc.) for which we have assumed the defense as a result of our acquisition of PSI which was completed in November, 2010:

*Garden City Employees Retirement System v. PSI:*

This is a purported shareholder class action lawsuit filed in the United States District Court for the Middle District of Tennessee against PSI and the former directors in 2009 alleging violations of federal securities laws. We are uncertain at this time as to potential liability and damages but intend to defend the case vigorously.

*Department of Justice Investigation of Sierra Vista:*

In 2009, Sierra Vista Hospital in Sacramento, California learned of an investigation by the U.S. Department of Justice ( DOJ ) relating to Medicare services provided by the facility. The DOJ ultimately notified the facility that with respect to partial hospitalization and outpatient services, the DOJ believed that the medical record documentation did not adequately support the claims submitted for reimbursement by Medicare. We recently reached a tentative financial settlement with the DOJ. The reserve established in connection with this matter did not have a material impact on our consolidated financial position or results of operations. As part of that agreement, the facility will be subject to a corporate integrity agreement, the terms of which have not yet been finalized.

*Department of Justice Investigation of Friends Hospital:*

In October, 2010, Friends Hospital in Philadelphia, Pennsylvania, received a subpoena from the DOJ requesting certain documents from the facility. The requested documents have been collected and provided to the DOJ for review and examination. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Department of Justice Investigation of Riveredge Hospital:*

In 2008, Riveredge Hospital in Chicago, Illinois received a subpoena from the DOJ requesting certain information from the facility. Additional requests for documents were also received from the DOJ in 2009 and 2010. The requested documents have been provided to the DOJ and we continue to cooperate with the DOJ with respect to this investigation. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Virginia Department of Medical Assistance Services Recoupment Claims:*

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

The Virginia Department of Medical Assistance Services ( DMAS ) has conducted audits at seven former PSI Residential Treatment Centers operated in the Commonwealth of Virginia to confirm compliance with provider rules under the state 's Medicaid Provider Services Manual ( Manual ). As a result of those audits, DMAS claims the facilities failed to comply with the requirements of the Manual and has requested repayment of Medicaid payments to those facilities. PSI had previously filed appeals to repayment demands at each facility which are currently pending.

### *General:*

Currently, and from time to time, some of our other facilities are subjected to inquiries and/or actions and receive notices of potential non-compliance of laws and regulations from various federal and state agencies. If one of our facilities is found to have violated these

laws and regulations, the facility may be excluded from participating in government healthcare programs, subjected to potential licensure revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We do not believe that, other than as described above, any such existing action would materially affect our consolidated financial position or results of operations.

#### Other Matters

The healthcare industry is subject to numerous laws and regulations which include, among other things, matters such as government healthcare participation requirements, various licensure, certifications, and accreditations, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government action has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse and false claims statutes and/or regulations by healthcare providers. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to potential licensure, certification, and/or accreditation revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Because the law in this area is complex and constantly evolving, governmental investigation or litigation may result in interpretations that are inconsistent with industry practices, including ours. Although we believe our policies, procedures and practices comply with governmental regulations, there is no assurance that we will not be faced with sanctions, fines or penalties in connection with such inquiries or actions, including with respect to the investigations and other matters discussed herein. Even if we were to ultimately prevail, such inquiries and/or actions could have a material adverse effect on us.

In addition, various suits and claims arising against us in the ordinary course of business are pending. In the opinion of management, the outcome of such claims and litigation will not materially affect our consolidated financial position or results of operations.

#### (6) Segment Reporting

Our reportable operating segments consist of acute care hospital services and behavioral health care services. The Other segment column below includes centralized services including information services, purchasing, reimbursement, accounting, taxation, legal, advertising, design and construction and patient accounting as well as the operating results for our other operating entities including outpatient surgery and radiation centers. The chief operating decision making group for our acute care hospital services and behavioral health care services is comprised of the Chief Executive Officer, the President and the Presidents of each operating segment. The Presidents of each operating segment also manage the profitability of each respective segment's various facilities. The operating segments are managed separately because each operating segment represents a business unit that offers different types of healthcare services or operates in different healthcare environments. The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies included in our Annual Report on Form 10-K for the year ended December 31, 2010.

|                                   | Three months ended March 31, 2011  |                                  |              |                       |
|-----------------------------------|------------------------------------|----------------------------------|--------------|-----------------------|
|                                   | Acute Care<br>Hospital<br>Services | Behavioral<br>Health<br>Services | Other        | Total<br>Consolidated |
|                                   | (Amounts in thousands)             |                                  |              |                       |
| Gross inpatient revenues          | \$ 3,222,247                       | \$ 1,391,201                     |              | \$ 4,613,448          |
| Gross outpatient revenues         | \$ 1,370,118                       | \$ 149,595                       | \$ 12,869    | \$ 1,532,582          |
| Total net revenues                | \$ 1,054,293                       | \$ 850,303                       | \$ 5,932     | \$ 1,910,528          |
| Income/(loss) before income taxes | \$ 126,984                         | \$ 185,788                       | (\$ 108,776) | \$ 203,996            |
| Total assets as of 3/31/11        | \$ 2,802,225                       | \$ 4,390,677                     | \$ 420,172   | \$ 7,613,074          |

|                                   | Three months ended March 31, 2010  |                                  |             |                       |
|-----------------------------------|------------------------------------|----------------------------------|-------------|-----------------------|
|                                   | Acute Care<br>Hospital<br>Services | Behavioral<br>Health<br>Services | Other       | Total<br>Consolidated |
|                                   | (Amounts in thousands)             |                                  |             |                       |
| Gross inpatient revenues          | \$ 2,783,431                       | \$ 544,781                       |             | \$ 3,328,212          |
| Gross outpatient revenues         | \$ 1,116,925                       | \$ 77,977                        | \$ 11,562   | \$ 1,206,464          |
| Total net revenues                | \$ 989,311                         | \$ 349,182                       | \$ 8,660    | \$ 1,347,153          |
| Income/(loss) before income taxes | \$ 101,904                         | \$ 76,857                        | (\$ 50,590) | \$ 128,171            |
| Total assets as of 3/31/10        | \$ 2,788,234                       | \$ 998,499                       | \$ 212,578  | \$ 3,999,311          |

#### (7) Earnings Per Share Data ( EPS ) and Stock Based Compensation

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

Basic earnings per share are based on the weighted average number of common shares outstanding during the period. Diluted earnings per share are based on the weighted average number of common shares outstanding during the period adjusted to give effect to common stock equivalents.

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated (in thousands, except per share data):

|                                                                                    | Three months ended<br>March 31, |           |
|------------------------------------------------------------------------------------|---------------------------------|-----------|
|                                                                                    | 2011                            | 2010      |
| Basic and Diluted:                                                                 |                                 |           |
| Net income attributable to UHS                                                     | \$ 114,193                      | \$ 71,819 |
| Less: Net income attributable to unvested restricted share grants                  | (149)                           | (315)     |
| Net income attributable to UHS basic and diluted                                   | \$ 114,044                      | \$ 71,504 |
| Weighted average number of common shares - basic                                   | 97,381                          | 96,539    |
| Net effect of dilutive stock options and grants based on the treasury stock method | 1,487                           | 911       |
| Weighted average number of common shares and equivalents - diluted                 | 98,868                          | 97,450    |
| Earnings per basic share attributable to UHS:                                      | \$ 1.17                         | \$ 0.74   |
| Earnings per diluted share attributable to UHS:                                    | \$ 1.15                         | \$ 0.73   |

The Net effect of dilutive stock options and grants based on the treasury stock method, for all periods presented above, excludes certain outstanding stock options applicable to each period since the effect would have been anti-dilutive. There were no significant anti-dilutive stock options during the three months ended March 31, 2011 and 2010.

**Stock-Based Compensation:** During the three-month periods ended March 31, 2011 and 2010, compensation cost of \$3.5 million (\$2.1 million after-tax) and \$3.4 million (\$2.1 million after-tax), respectively, was recognized related to outstanding stock options. In addition, during the three-month periods ended March 31, 2011 and 2010, compensation cost of \$451,000 (\$277,000 after-tax) and \$697,000 (\$433,000 after-tax), respectively, was recognized related to restricted stock. As of March 31, 2011 there was \$40.1 million of unrecognized compensation cost related to unvested options and restricted stock which is expected to be recognized over the remaining weighted average vesting period of 3.2 years. There were 2,819,000 stock options granted (net of cancellations) during the first three months of 2011 with a weighted-average grant date fair value of \$11.61 per share. There were no restricted stock shares granted during the first three months of 2011.

#### (8) Comprehensive Income

Comprehensive income (loss) is comprised of net income, changes in unrealized gains or losses on derivative financial instruments and foreign currency translation adjustments.

|                                                                | Three months ended<br>March 31, |           |
|----------------------------------------------------------------|---------------------------------|-----------|
| (amounts in thousands)                                         | 2011                            | 2010      |
| Net income                                                     | \$ 114,193                      | \$ 71,819 |
| Other comprehensive income (loss):                             |                                 |           |
| Amortization of terminated hedge, net of taxes                 | (54)                            | (54)      |
| Unrealized derivative losses on cash flow hedges, net of taxes | 1,417                           | 78        |
| Comprehensive income                                           | \$ 115,556                      | \$ 71,843 |

During the three month period ended March 31, 2011 and 2010, none of the components of other comprehensive income related to noncontrolling interests.

#### (9) Dispositions and acquisitions of assets and businesses and assets held for sale

##### Three-month period ended March 31, 2011:

There were no acquisitions during the first quarter of 2011.

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

During the first quarter of 2011, we sold the real property of a closed acute care hospital for net cash proceeds of approximately \$1 million. This transaction did not have a material impact on our consolidated financial statements or results of operations.

### ***Three-month period ended March 31, 2010:***

During the first quarter of 2010, we acquired substantially all of the assets of an outpatient surgery center located in Florida in which we previously held a 20% minority ownership interest. The purchase price consideration in connection with this transaction consisted of acquisition of the net assets less the assumption of the outstanding liabilities and third-party debt.

During the first quarter of 2010, we sold our minority ownership interest in a healthcare technology company for cash proceeds of \$3 million. This transaction resulted in a \$2 million pre-tax gain which is included in our financial results for the three-month period ended March 31, 2010.

Assuming the acquisition of PSI occurred on January 1, 2010, pro forma net revenues for the three-month period ended March 31, 2010 would have been approximately \$1.82 billion and our pro forma net income attributable to UHS and pro form net income attributable to UHS per diluted share would have been \$82.1 million and \$.84 per diluted share, respectively.

#### **Assets held for sale:**

In connection with the receipt of antitrust clearance from the Federal Trade Commission ( FTC ) in connection with our acquisition of PSI in November, 2010, we agreed to divest three former PSI facilities, one of which is located in Delaware (MeadowWood Behavioral Health System) and two of which are located in Nevada (Montevista Hospital and Red Rock Hospital) as well as one of our legacy facilities in Puerto Rico (Hospital San Juan Capestrano). Pursuant to the terms of our agreement with the FTC, we are required to divest the facilities in Delaware and Nevada within approximately six months and the facility in Puerto Rico within approximately nine months from the date the agreement was finalized, which occurred on April 19, 2011. The operating results for the three former PSI facilities located in Delaware and Nevada are discontinued operations during the three-month period ended March 31, 2011. Since the aggregate income from discontinued operations before income tax expense for these facilities is not material to our consolidated financial statements during the first quarter of 2011, it is included as a reduction to other operating expenses. The assets and liabilities for MeadowWood Behavioral Health System, Montevista Hospital, Red Rock Hospital and Hospital San Juan Capestrano are reflected as held for sale on our Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010.

#### **(10) Dividends**

We declared and paid dividends of \$5 million, or \$.05 per share, during each of the three-month periods ended March 31, 2011 and 2010.

#### **(11) Pension Plan**

The following table shows the components of net periodic pension cost for our defined benefit pension plan as of March 31, 2011 and 2010 (amounts in thousands):

|                           | Three months ended<br>March 31, |          |
|---------------------------|---------------------------------|----------|
|                           | 2011                            | 2010     |
| Service cost              | \$ 334                          | \$ 416   |
| Interest cost             | 1,452                           | 1,810    |
| Expected return on assets | (1,509)                         | (1,881)  |
| Recognized actuarial loss | 744                             | 927      |
| Net periodic pension cost | \$ 1,021                        | \$ 1,272 |

During the three months ended March 31, 2011, we made contributions totaling \$13,742 to our pension plan.

#### **(12) Income Taxes**

As of January 1, 2011, our unrecognized tax benefits were approximately \$8 million. The amount, if recognized, that would affect the effective tax rate is approximately \$6 million. During the quarter ended March 31, 2011, changes to the estimated liabilities for uncertain tax positions (including accrued interest) relating to tax positions taken during prior and current periods did not have a material impact on our financial statements.

We recognize accrued interest and penalties associated with uncertain tax positions as part of the tax provision. As of March, 2011, we have approximately \$1 million of accrued interest and penalties. The U.S. federal statute of limitations remains open for the 2007 and subsequent years. Foreign and U.S. state and local jurisdictions have statutes of limitations generally ranging from 3 to 4 years. The statute of limitations on certain jurisdictions could expire within the next twelve months.

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

We operate in multiple jurisdictions with varying tax laws. We are subject to audits by any of these taxing authorities. Our tax returns have been examined by the Internal Revenue Service ( IRS ) through the year ended December 31, 2006. We believe that adequate accruals have been provided for federal, foreign and state taxes.

### **(13) Supplemental Condensed Consolidating Financial Information**

Certain of our senior notes are guaranteed by a group of subsidiaries (the Guarantors ) each of which is a 100% directly owned subsidiary of Universal Health Services, Inc. The Guarantors fully and unconditionally guarantee the senior notes on a joint and several basis.

The following financial statements present condensed consolidating financial data for (i) Universal Health Services, Inc. (on a parent company only basis), (ii) the combined Guarantors, (iii) the combined non guarantor subsidiaries (all other subsidiaries), (iv) an elimination column for adjustments to arrive at the information for the parent company, Guarantors, and non guarantors on a consolidated basis, and (v) the parent company and our subsidiaries on a consolidated basis.

Investments in subsidiaries are accounted for by the parent company and the Guarantors using the equity method for this presentation. Results of operations of subsidiaries are therefore classified in the parent company's and Guarantors' investment in subsidiaries accounts. The elimination entries set forth in the following condensed consolidating financial statements eliminate distributed and undistributed income of subsidiaries, investments in subsidiaries, and intercompany balances and transactions between the parent, Guarantors, and non guarantors.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATING STATEMENTS OF INCOME**

**FOR THE THREE MONTHS ENDED MARCH 31, 2011**

(amounts in thousands)

|                                                       | Parent     | Guarantors   | Non<br>Guarantors | Consolidating<br>Adjustments | Total<br>Consolidated<br>Amounts |
|-------------------------------------------------------|------------|--------------|-------------------|------------------------------|----------------------------------|
| Net revenues                                          | \$ 0       | \$ 1,320,128 | \$ 596,707        | \$ (6,307)                   | \$ 1,910,528                     |
| Operating charges:                                    |            |              |                   |                              |                                  |
| Salaries, wages and benefits                          | 0          | 608,308      | 237,556           | 0                            | 845,864                          |
| Other operating expenses                              | 0          | 241,077      | 114,581           | (6,212)                      | 349,446                          |
| Supplies expense                                      | 0          | 131,595      | 75,575            | 0                            | 207,170                          |
| Provision for doubtful accounts                       | 0          | 94,375       | 58,741            | 0                            | 153,116                          |
| Depreciation and amortization                         | 0          | 52,390       | 18,961            | 0                            | 71,351                           |
| Lease and rental expense                              | 0          | 15,981       | 7,282             | (95)                         | 23,168                           |
| Transaction costs                                     | 0          | 0            | 0                 | 0                            | 0                                |
|                                                       | 0          | 1,143,726    | 512,696           | (6,307)                      | 1,650,115                        |
| Income from operations                                | 0          | 176,402      | 84,011            | 0                            | 260,413                          |
| Interest expense                                      | 54,870     | 793          | 754               | 0                            | 56,417                           |
| Interest (income) expense, affiliate                  | 0          | 15,904       | (15,904)          | 0                            | 0                                |
| Equity in net income of consolidated affiliates       | (147,608)  | (50,202)     | 0                 | 197,810                      | 0                                |
| Income before income taxes                            | 92,738     | 209,907      | 99,161            | (197,810)                    | 203,996                          |
| Provision for income taxes                            | (21,455)   | 74,961       | 20,503            | 0                            | 74,009                           |
| Net income                                            | 114,193    | 134,946      | 78,658            | (197,810)                    | 129,987                          |
| Less: Income attributable to noncontrolling interests | 0          | 0            | 15,794            | 0                            | 15,794                           |
| Net income attributable to UHS                        | \$ 114,193 | \$ 134,946   | \$ 62,864         | \$ (197,810)                 | \$ 114,193                       |

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENTS OF INCOME****FOR THE THREE MONTHS ENDED MARCH 31, 2010**

(amounts in thousands)

|                                                       |               |                   |                           |                                      | <b>Total<br/>Consolidated</b> |
|-------------------------------------------------------|---------------|-------------------|---------------------------|--------------------------------------|-------------------------------|
|                                                       | <b>Parent</b> | <b>Guarantors</b> | <b>Non<br/>Guarantors</b> | <b>Consolidating<br/>Adjustments</b> | <b>Amounts</b>                |
| Net revenues                                          | \$ 0          | \$ 871,626        | \$ 486,781                | \$ (11,254)                          | \$ 1,347,153                  |
| Operating charges:                                    |               |                   |                           |                                      |                               |
| Salaries, wages and benefits                          | 0             | 396,731           | 182,195                   | 0                                    | 578,926                       |
| Other operating expenses                              | (349)         | 166,159           | 92,377                    | (11,159)                             | 247,028                       |
| Supplies expense                                      | 0             | 110,254           | 73,562                    | 0                                    | 183,816                       |
| Provision for doubtful accounts                       | 0             | 57,843            | 67,547                    | 0                                    | 125,390                       |
| Depreciation and amortization                         | 0             | 36,476            | 17,035                    | 0                                    | 53,511                        |
| Lease and rental expense                              | 0             | 11,590            | 6,439                     | (95)                                 | 17,934                        |
|                                                       | (349)         | 779,053           | 439,155                   | (11,254)                             | 1,206,605                     |
| Income from operations                                | 349           | 92,573            | 47,626                    | 0                                    | 140,548                       |
| Interest expense, net                                 | 11,573        | 694               | 110                       | 0                                    | 12,377                        |
| Interest (income) expense, affiliate                  | 0             | 15,219            | (15,219)                  | 0                                    | 0                             |
| Equity in net income of consolidated affiliates       | (78,732)      | (33,864)          | 0                         | 112,596                              | 0                             |
| Income before income taxes                            | 67,508        | 110,524           | 62,735                    | (112,596)                            | 128,171                       |
| Provision for income taxes                            | (4,311)       | 37,483            | 12,237                    | 0                                    | 45,409                        |
| Net income                                            | 71,819        | 73,041            | 50,498                    | (112,596)                            | 82,762                        |
| Less: Income attributable to noncontrolling interests | 0             | 0                 | 10,943                    | 0                                    | 10,943                        |
| Net income attributable to UHS                        | \$ 71,819     | \$ 73,041         | \$ 39,555                 | \$ (112,596)                         | \$ 71,819                     |

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING BALANCE SHEET****AS OF MARCH 31, 2011**

(amounts in thousands)

|                                             | Parent        | Guarantors     | Non<br>Guarantors | Consolidating<br>Adjustments | Total<br>Consolidated<br>Amounts |
|---------------------------------------------|---------------|----------------|-------------------|------------------------------|----------------------------------|
| <b>Assets</b>                               |               |                |                   |                              |                                  |
| Current assets:                             |               |                |                   |                              |                                  |
| Cash and cash equivalents                   | \$ 0          | 45,403         | 6,673             | 0                            | \$ 52,076                        |
| Accounts receivable, net                    | 10,645        | 634,554        | 295,604           | 0                            | 940,803                          |
| Supplies                                    | 0             | 57,558         | 37,571            | 0                            | 95,129                           |
| Other current assets                        | 1,023         | 70,830         | 9,226             | 0                            | 81,079                           |
| Deferred income taxes                       | 80,246        | 38,425         | 0                 | 0                            | 118,671                          |
| Current assets held for sale                | 0             | 104,025        | 9,401             | 0                            | 113,426                          |
| <b>Total current assets</b>                 | <b>91,914</b> | <b>950,795</b> | <b>358,475</b>    | <b>0</b>                     | <b>1,401,184</b>                 |
| Investments in subsidiaries                 | 4,842,384     | 1,075,042      | 0                 | (5,917,426)                  | 0                                |
| Intercompany receivable                     | 1,024,086     | 976,959        | 0                 | (2,001,045)                  | 0                                |
| Intercompany note receivable                | 0             | 0              | 3,071,860         | (3,071,860)                  | 0                                |
| Property and equipment                      | 0             | 3,503,353      | 1,377,442         | 0                            | 4,880,795                        |
| Less: accumulated depreciation              | 0             | (1,056,801)    | (584,192)         | 0                            | (1,640,993)                      |
|                                             | 0             | 2,446,552      | 793,250           | 0                            | 3,239,802                        |
| <b>Other assets:</b>                        |               |                |                   |                              |                                  |
| Goodwill                                    | 820           | 2,151,727      | 443,745           | 0                            | 2,596,292                        |
| Deferred charges                            | 119,590       | 5,747          | 307               | 0                            | 125,644                          |
| Other                                       | 7,134         | 224,345        | 18,673            | 0                            | 250,152                          |
|                                             | \$ 6,085,928  | \$ 7,831,167   | \$ 4,686,310      | \$ (10,990,331)              | \$ 7,613,074                     |
| <b>Liabilities and Stockholders' Equity</b> |               |                |                   |                              |                                  |
| Current liabilities:                        |               |                |                   |                              |                                  |
| Current maturities of long-term debt        | \$ 406        | 1,282          | 1,345             | 0                            | \$ 3,033                         |
| Accounts payable and accrued liabilities    | 28,613        | 541,196        | 251,604           | 0                            | 821,413                          |
| Federal and state taxes                     | 19,216        | (10,681)       | 620               | 0                            | 9,155                            |
| Liabilities of facilities held for sale     | 0             | 3,494          | 87                | 0                            | 3,581                            |
| <b>Total current liabilities</b>            | <b>48,235</b> | <b>535,291</b> | <b>253,656</b>    | <b>0</b>                     | <b>837,182</b>                   |
| Intercompany payable                        | 0             | 0              | 2,001,045         | (2,001,045)                  | 0                                |
| Other noncurrent liabilities                | 12,179        | 254,840        | 109,825           | 0                            | 376,844                          |
| Long-term debt                              | 3,795,373     | 4,513          | 50,973            | 0                            | 3,850,859                        |
| Intercompany note payable                   | 0             | 3,071,860      | 0                 | (3,071,860)                  | 0                                |
| Deferred income taxes                       | 135,748       | 49,841         | (322)             | 0                            | 185,267                          |
| Redeemable noncontrolling interests         | 0             | 0              | 223,819           | 0                            | 223,819                          |
| UHS common stockholders' equity             | 2,094,393     | 3,914,822      | 2,002,604         | (5,917,426)                  | 2,094,393                        |
| Noncontrolling interest                     | 0             | 0              | 44,710            | 0                            | 44,710                           |

Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

|              |              |              |              |                 |              |
|--------------|--------------|--------------|--------------|-----------------|--------------|
| Total equity | 2,094,393    | 3,914,822    | 2,047,314    | (5,917,426)     | 2,139,103    |
|              | \$ 6,085,928 | \$ 7,831,167 | \$ 4,686,310 | \$ (10,990,331) | \$ 7,613,074 |

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING BALANCE SHEET****AS OF DECEMBER 31, 2010**

(amounts in thousands)

|                                             | Parent         | Guarantors     | Non<br>Guarantors | Consolidating<br>Adjustments | Total<br>Consolidated<br>Amounts |
|---------------------------------------------|----------------|----------------|-------------------|------------------------------|----------------------------------|
| <b>Assets</b>                               |                |                |                   |                              |                                  |
| <b>Current assets:</b>                      |                |                |                   |                              |                                  |
| Cash and cash equivalents                   | \$ 0           | 21,385         | 8,089             | 0                            | \$ 29,474                        |
| Accounts receivable, net                    | 10,646         | 561,869        | 265,305           | 0                            | 837,820                          |
| Supplies                                    | 0              | 57,069         | 37,261            | 0                            | 94,330                           |
| Other current assets                        | 51,161         | 69,903         | 8,996             | 0                            | 130,060                          |
| Deferred income taxes                       | 82,416         | 38,418         | 0                 | 0                            | 120,834                          |
| Current assets held for sale                | 0              | 109,781        | 8,817             | 0                            | 118,598                          |
| <b>Total current assets</b>                 | <b>144,223</b> | <b>858,425</b> | <b>328,468</b>    | <b>0</b>                     | <b>1,331,116</b>                 |
| Investments in subsidiaries                 | 4,694,776      | 1,024,840      | 0                 | (5,719,616)                  | 0                                |
| Intercompany receivable                     | 1,056,839      | 939,667        | 0                 | (1,996,506)                  | 0                                |
| Intercompany note receivable                | 0              | 0              | 3,071,860         | (3,071,860)                  | 0                                |
| Property and equipment                      | 0              | 3,492,263      | 1,361,709         | 0                            | 4,853,972                        |
| Less: accumulated depreciation              | 0              | (1,029,609)    | (571,396)         | 0                            | (1,601,005)                      |
|                                             | 0              | 2,462,654      | 790,313           | 0                            | 3,252,967                        |
| <b>Other assets:</b>                        |                |                |                   |                              |                                  |
| Goodwill                                    | 820            | 2,153,366      | 435,728           | 0                            | 2,589,914                        |
| Deferred charges                            | 101,582        | 6,749          | 329               | 0                            | 108,660                          |
| Other                                       | 7,612          | 214,694        | 22,973            | 0                            | 245,279                          |
|                                             | \$ 6,005,852   | \$ 7,660,395   | \$ 4,649,671      | \$ (10,787,982)              | \$ 7,527,936                     |
| <b>Liabilities and Stockholders' Equity</b> |                |                |                   |                              |                                  |
| <b>Current liabilities:</b>                 |                |                |                   |                              |                                  |
| Current maturities of long-term debt        | \$ 559         | 1,357          | 1,533             | 0                            | \$ 3,449                         |
| Accounts payable and accrued liabilities    | 16,318         | 514,225        | 288,791           | 0                            | 819,334                          |
| Federal and state taxes                     | 16,886         | (17,509)       | 623               | 0                            | 0                                |
| Liabilities of facilities held for sale     | 0              | 3,343          | 173               | 0                            | 3,516                            |
| <b>Total current liabilities</b>            | <b>33,763</b>  | <b>501,416</b> | <b>291,120</b>    | <b>0</b>                     | <b>826,299</b>                   |
| Intercompany payable                        | 0              | 0              | 1,996,506         | (1,996,506)                  | 0                                |
| Other noncurrent liabilities                | 13,672         | 252,568        | 114,409           | 0                            | 380,649                          |
| Long-term debt                              | 3,855,810      | 4,834          | 51,458            | 0                            | 3,912,102                        |
| Intercompany note payable                   | 0              | 3,071,860      | 0                 | (3,071,860)                  | 0                                |
| Deferred income taxes                       | 123,835        | 49,841         | (322)             | 0                            | 173,354                          |
| Redeemable noncontrolling interests         | 0              | 0              | 211,761           | 0                            | 211,761                          |
| UHS common stockholders' equity             | 1,978,772      | 3,779,876      | 1,939,740         | (5,719,616)                  | 1,978,772                        |
| Noncontrolling interest                     | 0              | 0              | 44,999            | 0                            | 44,999                           |

Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

|              |              |              |              |                 |              |
|--------------|--------------|--------------|--------------|-----------------|--------------|
| Total equity | 1,978,772    | 3,779,876    | 1,984,739    | (5,719,616)     | 2,023,771    |
|              | \$ 6,005,852 | \$ 7,660,395 | \$ 4,649,671 | \$ (10,787,982) | \$ 7,527,936 |

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****FOR THE THREE MONTHS ENDED MARCH 31, 2011**

(amounts in thousands)

|                                                                                      | Parent           | Guarantors        | Non<br>Guarantors | Consolidating<br>Adjustments | Total<br>Consolidated<br>Amounts |
|--------------------------------------------------------------------------------------|------------------|-------------------|-------------------|------------------------------|----------------------------------|
| <b>Net cash provided by operating activities</b>                                     | <b>\$ 59,016</b> | <b>\$ 109,876</b> | <b>\$ 14,285</b>  | <b>\$ 0</b>                  | <b>\$ 183,177</b>                |
| <b>Cash Flows from Investing Activities:</b>                                         |                  |                   |                   |                              |                                  |
| Property and equipment additions, net of disposals                                   | 0                | (41,016)          | (15,542)          | 0                            | (56,558)                         |
| Proceeds received from sales of assets and businesses                                | 0                | 991               | 0                 | 0                            | 991                              |
| Costs incurred for purchase and development of electronic health records application | 0                | (8,145)           | 0                 | 0                            | (8,145)                          |
| <b>Net cash used in investing activities</b>                                         | <b>0</b>         | <b>(48,170)</b>   | <b>(15,542)</b>   | <b>0</b>                     | <b>(63,712)</b>                  |
| <b>Cash Flows from Financing Activities:</b>                                         |                  |                   |                   |                              |                                  |
| Reduction of long-term debt                                                          | (135,334)        | (396)             | (673)             | 0                            | (136,403)                        |
| Additional borrowings                                                                | 73,500           | 0                 | 0                 | 0                            | 73,500                           |
| Financing costs                                                                      | (23,140)         | 0                 | 0                 | 0                            | (23,140)                         |
| Repurchase of common shares                                                          | (3,170)          | 0                 | 0                 | 0                            | (3,170)                          |
| Dividends paid                                                                       | (4,876)          | 0                 | 0                 | 0                            | (4,876)                          |
| Issuance of common stock                                                             | 1,251            | 0                 | 0                 | 0                            | 1,251                            |
| Profit distributions to noncontrolling interests                                     | 0                | 0                 | (4,025)           | 0                            | (4,025)                          |
| Changes in intercompany balances with affiliates, net                                | 32,753           | (37,292)          | 4,539             | 0                            | 0                                |
| <b>Net cash used in financing activities</b>                                         | <b>(59,016)</b>  | <b>(37,688)</b>   | <b>(159)</b>      | <b>0</b>                     | <b>(96,863)</b>                  |
| Increase (decrease) in cash and cash equivalents                                     | 0                | 24,018            | (1,416)           | 0                            | 22,602                           |
| Cash and cash equivalents, beginning of period                                       | 0                | 21,385            | 8,089             | 0                            | 29,474                           |
| Cash and cash equivalents, end of period                                             | \$ 0             | \$ 45,403         | \$ 6,673          | \$ 0                         | \$ 52,076                        |

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****FOR THE THREE MONTHS ENDED MARCH 31, 2010**

(amounts in thousands)

|                                                                                      | Parent           | Guarantors       | Non<br>Guarantors | Consolidating<br>Adjustments | Total<br>Consolidated<br>Amounts |
|--------------------------------------------------------------------------------------|------------------|------------------|-------------------|------------------------------|----------------------------------|
| <b>Net cash provided by operating activities</b>                                     | <b>\$ 48,504</b> | <b>\$ 77,828</b> | <b>\$ 13,127</b>  | <b>\$ 0</b>                  | <b>\$ 139,459</b>                |
| <b>Cash Flows from Investing Activities:</b>                                         |                  |                  |                   |                              |                                  |
| Property and equipment additions, net of disposals                                   | 0                | (50,527)         | (12,049)          | 0                            | (62,576)                         |
| Acquisition of property and businesses                                               | 0                | 0                | 0                 | 0                            | 0                                |
| Proceeds received from sales of assets and businesses                                | 0                | 2,894            | 0                 | 0                            | 2,894                            |
| Costs incurred for purchase and development of electronic health records application | 0                | (3,742)          | 0                 | 0                            | (3,742)                          |
| <b>Net cash used in investing activities</b>                                         | <b>0</b>         | <b>(51,375)</b>  | <b>(12,049)</b>   | <b>0</b>                     | <b>(63,424)</b>                  |
| <b>Cash Flows from Financing Activities:</b>                                         |                  |                  |                   |                              |                                  |
| Reduction of long-term debt                                                          | (66,831)         | (980)            | (552)             | 0                            | (68,363)                         |
| Additional borrowings                                                                | 0                | 0                | 0                 | 0                            | 0                                |
| Financing costs                                                                      | 0                | 0                | 0                 | 0                            | 0                                |
| Repurchase of common shares                                                          | (2,157)          | 0                | 0                 | 0                            | (2,157)                          |
| Dividends paid                                                                       | (4,834)          | 0                | 0                 | 0                            | (4,834)                          |
| Issuance of common stock                                                             | 1,627            | 0                | 0                 | 0                            | 1,627                            |
| Profit distributions to noncontrolling interests                                     | 0                | 0                | (4,623)           | 0                            | (4,623)                          |
| Changes in intercompany balances with affiliates, net                                | 23,691           | (27,356)         | 3,665             | 0                            | 0                                |
| <b>Net cash used in financing activities</b>                                         | <b>(48,504)</b>  | <b>(28,336)</b>  | <b>(1,510)</b>    | <b>0</b>                     | <b>(78,350)</b>                  |
| Decrease in cash and cash equivalents                                                | 0                | (1,883)          | (432)             | 0                            | (2,315)                          |
| Cash and cash equivalents, beginning of period                                       | 0                | 5,367            | 3,813             | 0                            | 9,180                            |
| Cash and cash equivalents, end of period                                             | \$ 0             | \$ 3,484         | \$ 3,381          | \$ 0                         | \$ 6,865                         |

**(14) Recent Accounting Standards**

**Presentation of Insurance Claims and Related Insurance Recoveries:** In August 2010, the FASB issued Accounting Standard Updates ( ASU ) 2010-24, Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries, which clarifies that a health care entity should not net insurance recoveries against a related claim liability. The guidance provided in

this ASU is effective for the fiscal years, and interim periods within those years, beginning after December 15, 2010. The adoption of this standard did not have a material impact on our consolidated financial position or results of operations.

**Measuring Charity Care for Disclosures:** In August 2010, the FASB issued ASU 2010-23, Health Care Entities (Topic 954): Measuring Charity Care for Disclosure, which prescribes a specific measurement basis of charity care for disclosure. The guidance provided in this ASU is effective for fiscal years beginning after December 15, 2010. The adoption of this standard did not have an impact on our consolidated financial position or results of operations and affected disclosure only.

Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$223 million and \$176 million during three-month periods ended March 31, 2011 and 2010, respectively. The estimated costs of providing the charity services was \$39 million and \$35 million during the three-month periods ended March 31, 2011 and 2010, respectively. The estimated costs were based on a calculation which multiplied the percentage of operating expenses for our acute care hospitals to gross charges for those hospitals by the above-mentioned gross charity care and uninsured discount amounts. The percentage of cost to gross charges is calculated based on the total operating expenses for our acute care facilities (excluding provision for doubtful accounts) divided by gross patient service revenue for those facilities.

**Fair Value Measurements and Disclosures:** The Financial Accounting Standards Board ( FASB ) has issued Accounting Standards Update No. 2010-06, *Fair Value Measurements and Disclosures about Fair Value Measurements* ( ASU 2010-06 ). ASU 2010-06 affects all entities that are required to make disclosures about recurring and nonrecurring fair value measurements under FASB ASC Topic 820, originally issued as FASB Statement No. 157, *Fair Value Measurements*. This ASU requires certain new disclosures and clarifies two existing disclosure requirements. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. ASU No. 2010-06 did not have a significant impact on our disclosures.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Overview**

Our principal business is owning and operating, through our subsidiaries, acute care hospitals, behavioral health centers, surgical hospitals, ambulatory surgery centers and radiation oncology centers. As of March 31, 2011, we owned and/or operated 25 acute care hospitals and 206 behavioral health centers located in 37 states, Washington, D.C., Puerto Rico and the U.S. Virgin Islands. As part of our ambulatory treatment centers division, we manage and/or own outright or in partnerships with physicians, 7 surgical hospitals and surgery and radiation oncology centers located in 5 states and Puerto Rico.

Net revenues from our acute care hospitals, surgical hospitals, surgery centers and radiation oncology centers accounted for 55% and 74% of our consolidated net revenues during the three-month periods ended March 31, 2011 and 2010, respectively. Net revenues from our behavioral health care facilities accounted for 45% and 26% of our consolidated net revenues during the three-month periods ended March 31, 2011 and 2010, respectively.

Services provided by our hospitals include general and specialty surgery, internal medicine, obstetrics, emergency room care, radiology, oncology, diagnostic care, coronary care, pediatric services, pharmacy services and behavioral health services. We provide capital resources as well as a variety of management services to our facilities, including central purchasing, information services, finance and control systems, facilities planning, physician recruitment services, administrative personnel management, marketing and public relations.

**Forward-Looking Statements and Risk Factors**

You should carefully review the information contained in this Quarterly Report, and should particularly consider any risk factors that we set forth in this Quarterly Report and in other reports or documents that we file from time to time with the Securities and Exchange Commission (the "SEC"). In this Quarterly Report, we state our beliefs of future events and of our future financial performance. This Quarterly Report contains forward-looking statements that reflect our current estimates, expectations and projections about our future results, performance, prospects and opportunities. Forward-looking statements include, among other things, the information concerning our possible future results of operations, business and growth strategies, financing plans, expectations that regulatory developments or other matters will not have a material adverse effect on our business or financial condition, our competitive position and the effects of competition, the projected growth of the industry in which we operate, and the benefits and synergies to be obtained from our completed and any future acquisitions, and statements of our goals and objectives, and other similar expressions concerning matters that are not historical facts. Words such as may, will, should, could, would, predicts, potential, continue, expects, anticipates, future, intends, plans, believes, estimates, appears, projects and similar statements in future tense, identify forward-looking statements. In evaluating those statements, you should specifically consider various factors, including the risks related to healthcare industry trends and those detailed in our filings with the SEC including those set forth in herein and in our Annual Report on Form 10-K for the year ended December 31, 2010 in *Item 1A Risk Factors* and in *Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Forward Looking Statements and Risk Factors*. Those factors may cause our actual results to differ materially from any of our forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by which, such performance or results will be achieved. Forward-looking information is based on information available at the time and/or our good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Such factors include, among other things, the following:

our ability to comply with the existing laws and government regulations, and/or changes in laws and government regulations;

an increasing number of legislative initiatives have recently been passed into law that may result in major changes in the health care delivery system on a national or state level. No assurances can be given that the implementation of these new laws will not have a material adverse effect on our business, financial condition or results of operations;

possible unfavorable changes in the levels and terms of reimbursement for our charges by third party payors or government programs, including Medicare or Medicaid;

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

an increase in the number of uninsured and self-pay patients treated at our acute care facilities that unfavorably impacts our ability to satisfactorily and timely collect our self-pay patient accounts;

our ability to enter into managed care provider agreements on acceptable terms and the ability of our competitors to do the same, including contracts with United/Sierra Healthcare in Las Vegas, Nevada;

the outcome of known and unknown litigation, government investigations, false claim act allegations, and liabilities and other claims asserted against us, including matters as disclosed in Part II, *Item 1. Legal Proceedings*;

the potential unfavorable impact on our business of deterioration in national, regional and local economic and business conditions, including a continuation or worsening of unfavorable credit market conditions;

competition from other healthcare providers (including physician owned facilities) in certain markets, including McAllen/Edinburg, Texas, the site of one of our largest acute care facilities and Riverside County, California;

technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for healthcare;

our ability to attract and retain qualified personnel, nurses, physicians and other healthcare professionals and the impact on our labor expenses resulting from a shortage of nurses and other healthcare professionals;

demographic changes;

our acquisition of PSI: (i) has substantially increased our level of indebtedness which could, among other things, adversely affect our ability to raise additional capital to fund operations, limit our ability to react to changes in the economy or our industry and could potentially prevent us from meeting our obligations under the agreements related to our indebtedness, and; (ii) will require us to successfully integrate the operations of PSI with our operations and, even if such integration is accomplished, we may never realize the potential benefits of the acquisition;

our ability to successfully integrate and improve our recent acquisitions and the availability of suitable acquisitions and divestiture opportunities;

a significant portion of our revenues is produced by facilities located in Nevada, Texas and California making us particularly sensitive to reductions in Medicaid and other state based revenue programs (which have been proposed for 2011) as well as regulatory, economic, environmental and competitive changes in those states;

our ability to continue to obtain capital on acceptable terms, including borrowed funds, to fund the future growth of our business;

some of our acute care facilities continue to experience decreasing inpatient admission trends;

our financial statements reflect large amounts due from various commercial and private payors and there can be no assurance that failure of the payors to remit amounts due to us will not have a material adverse effect on our future results of operations;

the Department of Health and Human Services ( HHS ) published final regulations in July, 2010 implementing the health information technology ( HIT ) provisions of the American Recovery and Reinvestment Act (referred to as the HITECH Act ). The final regulation defines the meaningful use of Electronic Health Records ( EHR ) and establishes the requirements for the Medicare and Medicaid EHR payment incentive programs. The implementation period for these new Medicare and Medicaid incentive payments starts in federal fiscal year 2011 and can end as late as 2016 for Medicare and 2021 for the state Medicaid programs. Our acute care hospitals may qualify for these EHR incentive payments upon implementation of the EHR application assuming they meet the meaningful use criteria . Our acute care facilities are scheduled to implement an EHR application, on a facility-by-facility basis, beginning in 2011 and ending in 2014, however, there can be no assurance that we will ultimately qualify for these incentive payments and, should we qualify, we are unable to quantify the amount of incentive payments we may receive since the amounts is dependent upon various factors including the implementation timing at each facility. Should we qualify for incentive payments, there may be timing differences in the recognition of the revenues and expenses recorded in connection with the implementation of the EHR application which may cause material period-to-period changes in our future results of operations. Hospitals that do not qualify as a meaningful user of EHR by 2015 are subject to a reduced market basket update to the inpatient prospective payment system ( IPPS ) standardized amount in 2015 and each subsequent fiscal year. Although we believe that our acute care hospitals will be in compliance with the EHR standards by 2015, there can be no assurance that all of our facilities will be in compliance and therefore not subject to the penalty provision of the HITECH Act;

the ability to obtain adequate levels of general and professional liability insurance on current terms;

changes in our business strategies or development plans;

fluctuations in the value of our common stock, and;

other factors referenced herein or in our other filings with the Securities and Exchange Commission.

*Southwest Healthcare System:* During the third quarter of 2009, Southwest Healthcare System ( SWHCS ), which operates Rancho Springs Medical Center and Inland Valley Regional Medical Center in Riverside County, California, entered into an agreement with the Center for Medicare and Medicaid Services ( CMS ). The agreement required SWHCS to engage an independent quality monitor to assist SWHCS in meeting all CMS conditions of participation. Further, the agreement provided that, during the last 60 days of the agreement, CMS would conduct a full Medicare certification survey. That survey took place the week of January 11, 2010.

In April, 2010, SWHCS received notification from CMS that it intended to effectuate the termination of SWHCS's Medicare provider agreement effective June 1, 2010. In May, 2010, SWHCS entered into an agreement with CMS which abated the termination action scheduled for June 1, 2010. The agreement is one year in duration and required SWHCS to engage independent experts in various disciplines to analyze and develop implementation plans for SWHCS to meet the Medicare conditions of participation. At the conclusion of the agreement, CMS will conduct a full certification survey to determine if SWHCS has achieved substantial compliance with the Medicare conditions of participation. During the term of the agreement, SWHCS remains eligible to receive reimbursements from Medicare for services rendered to Medicare beneficiaries.

Also in April, 2010, SWHCS received notification from the California Department of Public Health ( CDPH ) indicating that it planned to initiate a process to revoke SWHCS 's hospital license. In May, 2010, SWHCS received the formal document related to the revocation action. In September, 2010, SWHCS entered into an agreement with CDPH relating to the license revocation. The terms of the CDPH agreement are substantially similar to those contained in the agreement with CMS. As a result of the agreement, SWHCS 's hospital license remains in effect pending the outcome of the CMS full certification survey which will occur at the end of the agreement. Pursuant to the results of the CMS full certification survey, which we anticipate occurring in mid-year, 2011, should SWHCS be deemed to have achieved substantial compliance with the Medicare conditions of participation, CDPH shall deem SWHCS 's license to be in good standing. Failure of SWHCS to achieve substantial compliance with the Medicare conditions of participation, pursuant to CMS 's full certification survey, will likely have a material adverse impact on SWHCS 's ability to continue to operate the facilities.

As a result of the matters discussed above, we were not previously permitted to open newly constructed capacity at Rancho Springs Medical Center and Inland Valley Medical Center. However, in February, 2011, we received permission from CDPH to begin accessing the new capacity which has occurred. Unrelated to these developments, a competitor has recently opened a newly constructed acute care hospital. We are unable to predict the net impact of these developments on SWHCS 's results of operations in 2011 and beyond.

Rancho Springs Medical Center and Inland Valley Medical Center remain fully committed to providing high-quality healthcare to their patients and the communities they serve. We therefore intend to work expeditiously and collaboratively with both CMS and CDPH in an effort to resolve these matters, although there can be no assurance we will be able to do so. Failure to resolve these matters could have a material adverse effect on us. For the three-month period ended March 31, 2011 and the year ended December 31, 2010, after deducting an allocation for corporate overhead expense, SWHCS had a pre-tax (deficit)/income of approximately (0.2%) and 1.1%, respectively, of our income from operations after income attributable to noncontrolling interest.

Given these uncertainties, risks and assumptions, as outlined above, you are cautioned not to place undue reliance on such forward-looking statements. Our actual results and financial condition could differ materially from those expressed in, or implied by, the forward-looking statements. Forward-looking statements speak only as of the date the statements are made. We assume no obligation to publicly update any forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, except as may be required by law. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this cautionary statement.

### Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes. We consider our critical accounting policies to be those that require us to make significant judgments and estimates when we prepare our consolidated financial statements. For a summary of our significant accounting policies, please see *Note 1 to the Consolidated Financial Statements* as included in our Annual Report on Form 10-K for the year ended December 31, 2010.

**Revenue recognition:** We record revenues and related receivables for health care services at the time the services are provided. Medicare and Medicaid revenues represented 37% and 38% of our net patient revenues during the three-month periods ended March 31, 2011 and 2010, respectively. Revenues from managed care entities, including health maintenance organizations and managed Medicare and Medicaid programs, accounted for 42% and 45% of our net patient revenues during the three-month periods ended March 31, 2011 and 2010, respectively.

**Provision for Doubtful Accounts:** On a consolidated basis, we monitor our total self-pay receivables to ensure that the total allowance for doubtful accounts provides adequate coverage based on historical collection experience. Our accounts receivable are recorded net of allowance for doubtful accounts of \$268 million at March 31, 2011 and \$249 million at December 31, 2010.

Patients who express an inability to pay are reviewed for write-off as potential charity care. Our accounts receivable are recorded net of established charity care reserves of \$122 million at March 31, 2011 and \$99 million as of December 31, 2010.

**Recent Accounting Standards:** For a summary of accounting standards, please see *Note 14 to the Consolidated Financial Statements*, as included herein.

**Results of Operations****Three-month periods ended March 31, 2011 and 2010:**

The following table summarizes our results of operations and is used in the discussion below for the three-month periods ended March 31, 2011 and 2010 (dollar amounts in thousands):

|                                                       | Three months ended<br>March 31, 2011 |                  | Three months ended<br>March 31, 2010 |                  |
|-------------------------------------------------------|--------------------------------------|------------------|--------------------------------------|------------------|
|                                                       | Amount                               | % of<br>Revenues | Amount                               | % of<br>Revenues |
| Net revenues                                          | \$ 1,910,528                         | 100.0%           | \$ 1,347,153                         | 100.0%           |
| Operating charges:                                    |                                      |                  |                                      |                  |
| Salaries, wages and benefits                          | 845,864                              | 44.3%            | 578,926                              | 43.0%            |
| Other operating expenses                              | 349,446                              | 18.3%            | 247,028                              | 18.3%            |
| Supplies expense                                      | 207,170                              | 10.8%            | 183,816                              | 13.6%            |
| Provision for doubtful accounts                       | 153,116                              | 8.0%             | 125,390                              | 9.3%             |
| Depreciation and amortization                         | 71,351                               | 3.7%             | 53,511                               | 4.0%             |
| Lease and rental expense                              | 23,168                               | 1.2%             | 17,934                               | 1.3%             |
| Subtotal operating expenses                           | 1,650,115                            | 86.4%            | 1,206,605                            | 89.6%            |
| Income from operations                                | 260,413                              | 13.6%            | 140,548                              | 10.4%            |
| Interest expense, net                                 | 56,417                               | 2.9%             | 12,377                               | 0.9%             |
| Income before income taxes                            | 203,996                              | 10.7%            | 128,171                              | 9.5%             |
| Provision for income taxes                            | 74,009                               | 3.9%             | 45,409                               | 3.4%             |
| Net income                                            | 129,987                              | 6.8%             | 82,762                               | 6.1%             |
| Less: Income attributable to noncontrolling interests | 15,794                               | 0.8%             | 10,943                               | 0.8%             |
| Net income attributable to UHS                        | \$ 114,193                           | 6.0%             | \$ 71,819                            | 5.3%             |

Net revenues increased 42% or \$563 million to \$1.91 billion during the three-month period ended March 31, 2011 as compared to \$1.35 billion during the comparable quarter of the prior year. The increase was attributable to:

a \$88 million or 7% increase in net revenues generated at our acute care hospitals and behavioral health care facilities owned during both periods (which we refer to as "same facility");

\$481 million of revenues generated at the facilities acquired by us from Psychiatric Solutions, Inc. ("PSI") in November, 2010, and;

\$6 million of other combined net decreases in revenues.

Income before income taxes (before deduction for income attributable to noncontrolling interests) increased \$76 million to \$204 million during the three-month period ended March 31, 2011 as compared to \$128 million during the comparable quarter of the prior year. Included in our income before income taxes during the first quarter of 2011, as compared to the comparable prior year quarter, was the following:

an increase of \$25 million at our acute care facilities as discussed below in Acute Care Hospital Services;

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

an increase of \$109 million at our behavioral health care facilities, as discussed below in Behavioral Health Services;

a decrease of \$44 million due to an increase in interest expense resulting primarily from the cost of borrowings utilized to finance the acquisition of PSI in November, 2010, and;

\$14 million of other combined net decreases including the corporate overhead expenses incurred in connection with the behavioral health care facilities acquired from PSI.

Net income attributable to UHS increased \$42 million to \$114 million during the three-month period ended March 31, 2011 as compared to \$72 million during the comparable prior year quarter. The increase during the first quarter of 2011, as compared to the comparable prior year quarter, consisted of:

an increase of \$76 million in income from operations before income taxes, as discussed above;

a decrease of \$5 million resulting from an increase in income attributable to noncontrolling interests, and;

a decrease of \$29 million resulting from an increase in the provision for income taxes resulting primarily from a net increase in pre-tax income of \$71 million (\$76 million increase in income before income taxes net of the \$5 million increase in net income attributable to noncontrolling interests).

**Acute Care Hospital Services****Same Facility and All Acute Care Basis**

We believe that providing our results on a Same Facility basis, which includes the operating results for facilities owned in both the current year and prior year periods, is helpful to our investors as a measure of our operating performance. The following table summarizes the results of operations for our acute care facilities, on a same facility and all acute care basis, and is used in the discussion below for the three-month period ended March 31, 2011 and 2010 (dollar amounts in thousands):

|                                 | Three Months Ended<br>March 31, |       |            |       |
|---------------------------------|---------------------------------|-------|------------|-------|
|                                 | 2011                            | %     | 2010       | %     |
| Net revenues                    | \$ 1,054,293                    | 100.0 | \$ 989,311 | 100.0 |
| Salaries, wages and benefits    | 391,960                         | 37.2  | 375,099    | 37.9  |
| Other operating expenses        | 179,571                         | 17.0  | 173,197    | 17.5  |
| Supplies expense                | 161,702                         | 15.3  | 164,124    | 16.6  |
| Provision for doubtful accounts | 131,751                         | 12.5  | 117,182    | 11.8  |
| Depreciation and amortization   | 47,784                          | 4.5   | 43,478     | 4.4   |
| Lease and rental                | 13,535                          | 1.3   | 13,493     | 1.4   |
| Subtotal operating expenses     | 926,303                         | 87.9  | 886,573    | 89.6  |
| Income from operations          | 127,990                         | 12.1  | 102,738    | 10.4  |
| Interest expense, net           | 1,006                           | 0.1   | 834        | 0.1   |
| Income before income taxes      | \$ 126,984                      | 12.0  | \$ 101,904 | 10.3  |

During the three-month period ended March 31, 2011, as compared to the comparable prior year quarter, net revenues at our acute care hospitals increased \$65 million or 7%. Income before income taxes (and before income attributable to noncontrolling interests) increased \$25 million or 25% to \$127 million or 12.0% of net revenues during the first quarter of 2011 as compared to \$102 million or 10.3% of net revenues during the comparable prior year quarter. The increase in income from operations at our acute care hospitals during the first quarter of 2011, as compared to the comparable quarter of the prior year, was due primarily to: (i) a favorable change in payor mix and acuity of patients treated at our hospitals; (ii) a stabilization of our uninsured patient volumes, and; (iii) a reduction in our supplies expense.

During the three-month period ended March 31, 2011, as compared to the comparable prior year quarter, inpatient admissions to our acute care facilities decreased 1.0% and adjusted admissions (adjusted for outpatient activity) increased 0.6%. Patient days at these facilities increased 0.6% and adjusted patient days increased 2.2% during the three-month period ended March 31, 2011 as compared to the comparable prior year quarter. The average length of inpatient stay at these facilities was 4.5 days during each of the three-month periods ended March 31, 2011 and 2010. The occupancy rate, based on the average available beds at these facilities, was 63% during each of the three-month periods ended March 31, 2011 and 2010. During the three-month period ended March 31, 2011, net revenue per adjusted admission increased 5.9% and net revenue per adjusted patient day increased 4.3%, as compared to the comparable quarter of the prior year.

A significant portion of the patients treated throughout our portfolio of acute care hospitals are uninsured patients which, in part, has resulted from an increase in the number of patients who are employed but do not have health insurance or who have policies with relatively high deductibles. We provide care to patients who meet certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts that qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$223 million and \$176 million during three-month periods ended March 31, 2011 and 2010, respectively. The estimated costs of providing the charity services was \$39 million and \$35 million during the three-month periods ended March 31, 2011 and 2010, respectively. The estimated costs were based on a calculation which multiplied the percentage of operating expenses for our acute care hospitals to gross charges for those hospitals by the above-mentioned gross charity care and uninsured discount amounts. The percentage of cost to gross charges is calculated based on the total operating expenses for our acute care facilities (excluding provision for doubtful accounts) divided by gross patient service revenue for those facilities. An increase in the level of uninsured patients to our facilities and the resulting adverse trends in the provision for doubtful accounts and charity care provided could have a material unfavorable impact on our future operating results.



**Behavioral Health Services****Same Facility Behavioral Health**

The following table summarizes the results of operations for our behavioral health care facilities, on a same facility basis, and is used in the discussion below for the three-month periods ended March 31, 2011 and 2010 (dollar amounts in thousands):

|                                 | Three Months Ended<br>March 31, |       |            |       |
|---------------------------------|---------------------------------|-------|------------|-------|
|                                 | 2011                            | %     | 2010       | %     |
| Net revenues                    | \$ 369,105                      | 100.0 | \$ 346,564 | 100.0 |
| Salaries, wages and benefits    | 176,939                         | 47.9  | 169,210    | 48.8  |
| Other operating expenses        | 65,740                          | 17.8  | 60,835     | 17.6  |
| Supplies expense                | 19,462                          | 5.3   | 18,139     | 5.2   |
| Provision for doubtful accounts | 10,034                          | 2.7   | 8,140      | 2.3   |
| Depreciation and amortization   | 8,686                           | 2.4   | 8,250      | 2.4   |
| Lease and rental                | 3,976                           | 1.1   | 3,848      | 1.1   |
| Subtotal operating expenses     | 284,837                         | 77.2  | 268,422    | 77.5  |
| Income from operations          | 84,268                          | 22.8  | 78,142     | 22.5  |
| Interest expense, net           | 3                               | 0.0   | 3          | 0.0   |
| Income before income taxes      | \$ 84,265                       | 22.8  | \$ 78,139  | 22.5  |

On a same facility basis, during the first quarter of 2011, as compared to the first quarter of 2010, net revenues at our behavioral health care facilities increased 7% or \$23 million to \$369 million from \$347 million. Income before income taxes increased \$6 million or 8% to \$84 million or 22.8% of net revenues during the three-month period ended March 31, 2011, as compared to \$78 million or 22.5% of net revenues during the comparable prior year quarter.

On a same facility basis, inpatient admissions and adjusted admissions (adjusted for outpatient activity) to our behavioral health facilities increased 6.8% and 6.4%, respectively, during the three-month period ended March 31, 2011 as compared to the comparable quarter of the prior year. Patient days and adjusted patient days increased 2.2% and 1.8%, respectively, during the three-month period ended March 31, 2011 as compared to the comparable prior year quarter. The average length of inpatient stay at these facilities was 14.0 days and 14.6 days during the three-month periods ended March 31, 2011 and 2010, respectively. The occupancy rate, based on the average available beds at these facilities, was 75% during each of the three-month periods ended March 31, 2011 and 2010. During the three-month period ended March 31, 2011, net revenue per adjusted admission increased 6.4% and net revenue per adjusted patient day increased 1.8%, as compared to the comparable quarter of the prior year.

**All Behavioral Health Care Facilities (dollar amounts in thousands)**

The following table summarizes the results of operations for our behavioral health care facilities for the three-month periods ended March 31, 2011 and 2010, including the facilities acquired from PSI in November, 2010:

|                                 | Three Months Ended<br>March 31, |       |            |       |
|---------------------------------|---------------------------------|-------|------------|-------|
|                                 | 2011                            | %     | 2010       | %     |
| Net revenues                    | \$ 850,303                      | 100.0 | \$ 349,182 | 100.0 |
| Salaries, wages and benefits    | 419,065                         | 49.3  | 170,724    | 48.9  |
| Other operating expenses        | 149,413                         | 17.6  | 62,943     | 18.0  |
| Supplies expense                | 44,090                          | 5.2   | 18,324     | 5.2   |
| Provision for doubtful accounts | 21,359                          | 2.5   | 8,141      | 2.3   |
| Depreciation and amortization   | 21,441                          | 2.5   | 8,303      | 2.4   |
| Lease and rental                | 8,612                           | 1.0   | 3,887      | 1.1   |

Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

|                             |            |      |           |      |
|-----------------------------|------------|------|-----------|------|
| Subtotal operating expenses | 663,980    | 78.1 | 272,322   | 78.0 |
| Income from operations      | 186,323    | 21.9 | 76,860    | 22.0 |
| Interest expense, net       | 535        | 0.1  | 3         | 0.0  |
| Income before income taxes  | \$ 185,788 | 21.8 | \$ 76,857 | 22.0 |

During the first quarter of 2011, as compared to the comparable prior year quarter, net revenues at our behavioral health care facilities (including recently acquired facilities), increased 144% or \$501 million. The increase was attributable to the \$23 million increase in net revenues on a same facility basis, as discussed above, and \$478 million of net revenues generated at the facilities acquired from PSI in November, 2010.

Income before income taxes increased \$109 million or 142% to \$186 million or 21.8% of net revenues during the first quarter of 2011, as compared to \$77 million or 22.0% of net revenues during the first quarter of 2010. The increase was attributable to the \$6 million increase in income before income taxes on a same facility basis, as discussed above, and \$103 million of income before income taxes generated at the facilities acquired from PSI.

### **Sources of Revenue**

**Overview:** We receive payments for services rendered from private insurers, including managed care plans, the federal government under the Medicare program, state governments under their respective Medicaid programs and directly from patients.

The following table shows the approximate percentages of net patient revenue for the three month period ended March 31, 2011 and 2010 presented on: (i) a combined basis for both our acute care and behavioral health facilities; (ii) for our acute care facilities only, and; (iii) for our behavioral health facilities only:

| Acute Care and Behavioral Health Facilities Combined | Percentage of Net Patient Revenues |      |
|------------------------------------------------------|------------------------------------|------|
|                                                      | Three Months Ended                 |      |
|                                                      | March 31,                          |      |
|                                                      | 2011                               | 2010 |
| Third Party Payors:                                  |                                    |      |
| Medicare                                             | 22%                                | 25%  |
| Medicaid                                             | 15%                                | 13%  |
| Managed Care (HMO and PPOs)                          | 42%                                | 45%  |
| Other Sources                                        | 21%                                | 17%  |
| Total                                                | 100%                               | 100% |

| Acute Care Facilities       | Percentage of Net Patient Revenues |      |
|-----------------------------|------------------------------------|------|
|                             | Three Months Ended                 |      |
|                             | March 31,                          |      |
|                             | 2011                               | 2010 |
| Third Party Payors:         |                                    |      |
| Medicare                    | 26%                                | 28%  |
| Medicaid                    | 8%                                 | 9%   |
| Managed Care (HMO and PPOs) | 45%                                | 46%  |
| Other Sources               | 21%                                | 17%  |
| Total                       | 100%                               | 100% |

| Behavioral Health Facilities | Percentage of Net Patient Revenues |      |
|------------------------------|------------------------------------|------|
|                              | Three Months Ended                 |      |
|                              | March 31,                          |      |
|                              | 2011                               | 2010 |
| Third Party Payors:          |                                    |      |
| Medicare                     | 17%                                | 17%  |
| Medicaid                     | 25%                                | 25%  |
| Managed Care (HMO and PPOs)  | 38%                                | 42%  |

Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

|               |      |      |
|---------------|------|------|
| Other Sources | 20%  | 16%  |
| Total         | 100% | 100% |

**Medicare:** Medicare is a federal program that provides certain hospital and medical insurance benefits to persons aged 65 and over, some disabled persons and persons with end-stage renal disease. All of our acute care hospitals and many of our behavioral health centers are certified as providers of Medicare services by the appropriate governmental authorities. Amounts received under the Medicare program are generally significantly less than a hospital's customary charges for services provided. Since a substantial portion of our revenues will come from patients under the Medicare program, our ability to operate our business successfully in the future will depend in large measure on our ability to adapt to changes in this program.

Under the Medicare program, for inpatient services, our general acute care hospitals receive reimbursement under the inpatient prospective payment system (IPPS). Under the IPPS, hospitals are paid a predetermined fixed payment amount for each hospital discharge. The fixed payment amount is based upon each patient's Medicare severity diagnosis related group (MS-DRG). Every MS-DRG is assigned a payment rate based upon the estimated intensity of hospital resources necessary to treat the average patient with that particular diagnosis. The MS-DRG payment rates are based upon historical national average costs and do not consider the actual costs incurred by a hospital in providing care. This MS-DRG assignment also affects the predetermined capital rate paid with each MS-DRG. The MS-DRG and capital payment rates are adjusted annually by the predetermined geographic adjustment factor for the geographic region in which a particular hospital is located and are weighted based upon a statistically normal distribution of severity. While we generally will not receive payment from Medicare for inpatient services, other than the MS-DRG payment, a hospital may qualify for an outlier payment if a particular patient's treatment costs are extraordinarily high and exceed a specified threshold.

MS-DRG rates are adjusted by an update factor each federal fiscal year, which begins on October 1. The index used to adjust the MS-DRG rates, known as the hospital market basket index, gives consideration to the inflation experienced by hospitals in purchasing goods and services. Generally, however, the percentage increases in the MS-DRG payments have been lower than the projected increase in the cost of goods and services purchased by hospitals.

In July, 2009, CMS published the final IPPS 2010 payment rule which provided for a 2.1% market basket increase to the base Medicare MS-DRG blended rate. When statutorily mandated budget neutrality factors and annual geographic wage index updates and the documenting and coding adjustments were considered, our overall increase from the final federal fiscal year 2010 rule was approximately 1.1%.

In July, 2010, CMS published its final IPPS 2011 payment rule which provided for a 2.6% market basket increase to the base Medicare MS-DRG blended rate. When statutorily mandated budget neutrality factors and annual geographic wage index updates and the documenting and coding adjustments are considered, we estimate our overall decrease from the proposed federal fiscal year 2011 rule will approximate 1.1%. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS is also required by federal law to reduce the update factor by 0.25% in federal fiscal year 2011.

In April, 2011, CMS published its proposed IPPS 2012 payment rule which provided for a 2.8% market basket increase to the base Medicare MS-DRG blended rate. When statutorily mandated budget neutrality factors, annual geographic wage index updates, documenting and coding adjustments and Health Care Reform productivity adjustments are considered, we estimate our overall decrease from the proposed federal fiscal year 2012 rule will approximate 0.6%. In this proposed rule, CMS also includes a 3.15% market basket reduction related to prior year documentation and coding adjustment as well as a 1.1% increase related to the correction of a prior year wage index budget neutrality adjustment. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS was also required by federal law to reduce the update factor by 0.10% in federal fiscal year 2012. The projected impact from this IPPS rule noted above reflects all of the adjustments described in this paragraph.

In September, 2007, the TMA, Abstinence Education, and QI Programs Extension Act of 2007 legislation took effect and scaled back cuts in hospital reimbursement that CMS was set to impose. In federal fiscal years 2010 to 2012, the new law requires CMS to make adjustments to the Medicare standardized amounts in these years to reflect the removal of actual aggregate payment increases or decreases for documentation and coding adjustments that occurred during federal fiscal years 2008 and 2009 as compared to the initial CMS estimates. In federal fiscal year 2010, CMS made its initial statutory mandated adjustment under this legislation and will continue to do so in subsequent fiscal years to ensure the implementation of MS-DRGs was budget neutral among all affected hospitals. In July, 2010, the IPPS 2011 final payment rule applied a 2.9% reduction to the 2011 market basket update and indicated another 2.9% reduction would also be applied in 2012 for documenting and coding. In this same rule, CMS indicated a remaining documenting and coding adjustment of 3.9% reduction is still required to be made to future IPPS updates. In the 2012 IPPS proposed rule, CMS offset 3.15% of this remaining reduction but did not indicate in which future federal fiscal year(s) the 0.75% reduction

would be applied.

On January 1, 2005, CMS implemented a new Psychiatric Prospective Payment System ( Psych PPS ) for inpatient services furnished by psychiatric hospitals under the Medicare program. This system replaced the cost-based reimbursement guidelines with a per diem Psych PPS with adjustments to account for certain facility and patient characteristics. The Psych PPS also contained provisions for outlier payments and an adjustment to a psychiatric hospital's base payment if it maintains a full-service emergency department. According to the May, 2009 CMS notice, the market basket increase was 2.1% for the period of July 1, 2009 through June 30, 2010. According to the April, 2010 CMS notice, the market basket increase is 2.4% for the period of July 1, 2010 through June 30, 2011. In January, 2011 CMS published its proposed Psych PPS rule for the fifteen month period July 1, 2011 to September 30, 2012. The market basket increase for this time period is scheduled to be 2.75%, which includes a 0.25% reduction required by the federal Health Care Reform legislation enacted in 2010.

In October 2009, CMS published its annual final Medicare Outpatient Prospective Payment System ( OPPTS ) rule for 2010. The final market basket increase to the OPPTS base rate is 2.1%. When other statutorily required adjustments are considered the overall Medicare OPPTS payment increase for 2010 is estimated to be 1.9%.

In November 2010, CMS published its annual final Medicare OPPTS rule for 2011. The final market basket increase to the OPPTS base rate is 2.46%. In addition, as outlined in the Sources of Revenues and Health Care Reform discussion below, CMS is also required by federal law to reduce the update factor by 0.25% in federal fiscal year 2011. When other statutorily required adjustments and hospital patient service mix are considered, the overall Medicare OPPTS payment increase for 2011 is estimated to be 3.2%.

In July 2010, the Department of Health and Human Services ( HHS ) published final regulations implementing the health information technology ( HIT ) provisions of the American Recovery and Reinvestment Act (referred to as the HITECH Act ). The final regulation defines the meaningful use of Electronic Health Records ( EHR ) and establishes the requirements for the Medicare and Medicaid EHR payment incentive programs. The final rule established an initial set of standards and certification criteria.

The implementation period for these new Medicare and Medicaid incentive payments starts in federal fiscal year 2011 and can end as late as 2016 for Medicare and 2021 for the state Medicaid programs. State Medicaid program participation in this federally funded incentive program is voluntary and we are unable to predict which states will choose to participate. We estimate that approximately 75% of the projected incentive payments will be paid by Medicare and 25% from state Medicaid programs. Our acute care hospitals may qualify for these EHR incentive payments upon implementation of the EHR application assuming they meet the meaningful use criteria . These Medicare and Medicaid incentive payments are intended to offset a portion of the cost incurred to qualify as a meaningful user of EHR. Our acute care facilities are scheduled to implement an EHR application, on a facility-by-facility basis, beginning in 2011 and ending in 2013. However, there can be no assurance that we will ultimately qualify for these incentive payments and, should we qualify, we are unable to quantify the amount of incentive payments we may receive since the amount is dependent upon various factors including the implementation timing at each facility. Should we qualify for incentive payments, there may be timing differences in the recognition of the revenues and expenses recorded in connection with the implementation of the EHR application which may cause material period-to-period changes in our future results of operations. Hospitals that do not qualify as a meaningful user of EHR by 2015 are subject to a reduced market basket update to the IPPS standardized amount in 2015 and each subsequent fiscal year. Although we believe that our acute care hospitals will be in compliance with the EHR standards by 2015, there can be no assurance that all of our facilities will be in compliance and therefore not subject to the penalty provision of the HITECH Act.

**Medicaid:** Medicaid is a joint federal-state funded health care benefit program that is administered by the states to provide benefits to qualifying individuals who are unable to afford care. Most state Medicaid payments are made under a PPS-like system, or under programs that negotiate payment levels with individual hospitals. Amounts received under the Medicaid program are generally significantly less than a hospital's customary charges for services provided. In addition to revenues received pursuant to the Medicare program, we receive a large portion of our revenues either directly from Medicaid programs or from managed care companies managing Medicaid. All of our acute care hospitals and most of our behavioral health centers are certified as providers of Medicaid services by the appropriate governmental authorities.

We receive a large concentration of our Medicaid revenues from Texas and significant amounts from Pennsylvania, Illinois, Virginia, Arkansas and California. The majority of these states, as well as most other states in which we operate, have reported significant budget deficits that have resulted in the reduction of Medicaid funding for 2009 and 2010. Furthermore, many states are currently working to effectuate further significant reductions in the level of Medicaid funding due to significant state budget deficits also projected for 2011, which could adversely affect future levels of Medicaid reimbursement received by our hospitals. We can provide no assurance that reductions to Medicaid revenues, particularly in the above-mentioned states, will not have a material adverse effect on our future results of operations. Conversely, on February 17, 2009, the American Recovery and Reinvestment Act of 2009 was signed into law and contained various Medicaid provisions that will impact our hospitals including the following: (i) temporary increases to Medicaid funding through enhanced federal matching assistance percentages ( FMAPs ) for a 27 month period retroactive to October 1, 2008 through December 31, 2010 with all states receiving a FMAP increase of 6.2% and also receiving a



bonus FMAP increase contingent on the increased level of a state's unemployment rate; (ii) a temporary increase of 2.5% in the federal Medicaid disproportionate share hospital allotment for both federal fiscal years 2009 and 2010, and; (iii) states will be required to maintain effort on Medicaid eligibility consistent with requirements prior to passage of this law. In August, 2010, H.R. 1586 was enacted into law and extended the enhanced FMAPs until June 30, 2011, but at a reduced rate. The FMAP increase will be 3.2% during the first quarter of 2011 and 1.2% during the second quarter. Due to the indirect nature of the enhanced Medicaid federal funding contained within the American Recovery and Reinvestment Act of 2009, and H.R. 1586, we are unable to determine the impact of these Medicaid changes on our future results of operations.

Certain of our acute care hospitals located in various counties of Texas (Hidalgo, Maverick, Potter and Webb) participate in CMS-approved private Medicaid supplemental payment ( UPL ) programs. These hospitals also have affiliation agreements with third-party hospitals to provide free hospital and physician care to qualifying indigent residents of these counties. Our hospitals receive both UPL payments from the Medicaid program and indigent care payments from third-party, affiliated hospitals. The UPL payments are contingent on the county or hospital district making an Inter-Governmental Transfer ( IGT ) to the state Medicaid program while the indigent care payment is contingent on a transfer of funds from the applicable affiliated hospitals. We received \$10 million of net aggregate UPL and affiliated hospital indigent care payments during each of the three-month periods ended March 31, 2011 and 2010. If during 2011 the hospital district makes IGTs consistent with 2010, we believe we would be entitled to aggregate net UPL and affiliated hospital indigent care payment revenues of approximately \$24 million during the remaining nine months of 2011.

In July 2009, the Texas Health and Human Services Commission ( THHSC ) issued a final rule and will rebase during state fiscal year ( SFY ) 2010, on a statewide budget neutral basis, all acute care hospital inpatient Standard Dollar Amount ( SDA ) rates. In addition, the THHSC will also rebase all MS-DRG relative weights concurrent with this SDA rate change. The THHSC will use SFY2008 cost report data for the SDA and relative weight rebasing and will only make changes on a prospective basis regardless of when the rebased SDA rates and relative weights are implemented. The THHSC recently notified hospitals of their rebased SFY2011 SDA rates, preliminary statewide MS-DRG relative weights for SFY2011 and the estimated statewide budget neutrality adjustment. In addition, in October, 2010, THHSC finalized a rule whereby: (i) the period November 1, 2010 to August 31, 2011 will be considered a transition period to fully rebased SDA rates, and; (ii) fully rebased SDA rates will then become effective September 1, 2011. We estimate that the November 1, 2010 rate changes will not have a material impact on our inpatient Medicaid reimbursement. In addition, we estimate the September 1, 2011 SDA rate changes could potentially reduce our inpatient Medicaid reimbursement by up to \$5 million annually.

The THHSC has indicated an intention to expand state Medicaid managed care programs in future state fiscal years starting in the state's 2012 fiscal year. Although we are unable to determine the impact of the managed care expansion on future Medicaid reimbursement or its impact on Medicaid UPL payments, depending on the actual structure of the actual managed care expansion, this change could have a material adverse impact on our Medicaid UPL payments.

**Managed Care:** A significant portion of our net patient revenues are generated from managed care companies, which include health maintenance organizations, preferred provider organizations and managed Medicare (referred to as Medicare Part C or Medicare Advantage) and Medicaid programs. In general, we expect the percentage of our business from managed care programs to continue to grow. The consequent growth in managed care networks and the resulting impact of these networks on the operating results of our facilities vary among the markets in which we operate. Typically, we receive lower payments per patient from managed care payors than we do from traditional indemnity insurers, however, during the past few years we have secured price increases from many of our commercial payors including managed care companies.

**Commercial Insurance:** Our hospitals also provide services to individuals covered by private health care insurance. Private insurance carriers typically make direct payments to hospitals or, in some cases, reimburse their policy holders, based upon the particular hospital's established charges and the particular coverage provided in the insurance policy. Private insurance reimbursement varies among payors and states and is generally based on contracts negotiated between the hospital and the payor.

Commercial insurers are continuing efforts to limit the payments for hospital services by adopting discounted payment mechanisms, including predetermined payment or DRG-based payment systems, for more inpatient and outpatient services. To the extent that such efforts are successful and reduce the insurers' reimbursement to hospitals and the costs of providing services to their beneficiaries, such reduced levels of reimbursement may have a negative impact on the operating results of our hospitals.

**Other Sources:** Our hospitals provide services to individuals that do not have any form of health care coverage. Such patients are evaluated, at the time of service or shortly thereafter, for their ability to pay based upon federal and state poverty guidelines, qualifications for Medicaid or other state assistance programs, as well as our local hospitals' indigent and charity care policy. Patients without health care coverage who do not qualify for Medicaid or indigent care write-offs are offered substantial discounts in an effort to settle their outstanding account balances.

**State Medicaid Disproportionate Share Hospital Payments:** Hospitals that have an unusually large number of low-income patients (i.e., those with a Medicaid utilization rate of at least one standard deviation above the mean Medicaid utilization, or having a low income patient utilization rate exceeding 25%) are eligible to receive a disproportionate share hospital ( DSH ) adjustment. Congress established a national limit on DSH adjustments. Although this legislation and the resulting state broad-based provider taxes have affected the payments we receive under the Medicaid program, to date the net impact has not been materially adverse.

Upon meeting certain conditions and serving a disproportionately high share of Texas and South Carolina's low income patients, five of our facilities located in Texas and one facility located in South Carolina received additional reimbursement from each state's DSH fund. The Texas and South Carolina programs have been renewed for each state's 2011 fiscal years (covering the period of October 1, 2010 through September 30, 2011 for each state). In connection with these DSH programs, included in our financial results was an aggregate of \$12 million and \$14 million during the three-month periods ended March 31, 2011 and 2010, respectively. Failure to renew these DSH programs beyond their scheduled termination dates, failure of our hospitals that currently receive DSH payments to qualify for future DSH funds under these programs, or reductions in reimbursements, could have a material adverse effect on our future results of operations. Assuming that the Texas and South Carolina programs are renewed for each state's 2012 fiscal years at amounts similar to the 2011 fiscal year amounts, we estimate our aggregate reimbursements pursuant to these programs to be \$35 million during the remaining nine months of 2011.

**Sources of Revenues and Health Care Reform:** Given increasing budget deficits, the federal government and many states are currently considering additional ways to limit increases in levels of Medicare and Medicaid funding, which could also adversely affect future payments received by our hospitals. In addition, the uncertainty and fiscal pressures placed upon the federal government as a result of, among other things, the War on Terrorism, economic recovery stimulus packages, responses to natural disasters, the expansion of a Medicare drug benefit and the federal budget deficit in general may affect the availability of federal funds to provide additional relief in the future. We are unable to predict the effect of future policy changes on our operations.

In March, 2010, the Health Care and Education Reconciliation Act of 2010 (H.R. 4872, P.L. 111-152), (the Reconciliation Act ) and the Patient Protection and Affordable Care Act (P.L. 111-148), (the Affordable Care Act ), were enacted into law and created significant changes to health insurance coverage for U.S. citizens as well as material revisions to the federal Medicare and state Medicaid programs. Medicare, Medicaid and other health care industry changes which are scheduled to be implemented at various times during this decade are noted below.

***Immediate Medicare Reductions:***

The Reconciliation Act reduced the market basket update for inpatient and outpatient hospitals and inpatient behavioral health facilities by 0.25% in each of 2010 and 2011 and by 0.10% in 2012. Further, the Affordable Care Act implements certain reforms to Medicare Advantage payments, effective in 2011.

***Future Medicare Reductions:***

Future changes to the Medicare program include:

A Medicare shared savings program (effective 2012)

A hospital readmissions reduction program (effective 2012)

A national pilot program on payment bundling (effective 2013)

A value-based purchasing program for hospitals (effective 2012)

Reduction to Medicare disproportionate share hospital ( DSH ) payments (effective 2014)

***Medicaid Revisions:***

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

Expanded Medicaid eligibility and related special federal payments (effective 2014)

Reduction to Medicaid DSH (effective 2014)

### ***Health Insurance Revisions:***

Large employer insurance reforms (effective 2014)

Individual insurance mandate and related federal subsidies (effective 2014)

Federally mandated insurance coverage reforms (2010 and forward)

Although we do not believe the above-mentioned Medicare market basket reductions implemented in 2010 will have a material impact on our results of operations, we are unable to estimate the future impact of the other legislative changes as outlined above.

In addition to statutory and regulatory changes to the Medicare and each of the state Medicaid programs, our operations and reimbursement may be affected by administrative rulings, new or novel interpretations and determinations of existing laws and regulations, post-payment audits, requirements for utilization review and new governmental funding restrictions, all of which may materially increase or decrease program payments as well as affect the cost of providing services and the timing of payments to our facilities. The final determination of amounts we receive under the Medicare and Medicaid programs often takes many years, because of audits by the program representatives, providers' rights of appeal and the application of numerous technical reimbursement provisions. We believe that we have made adequate provisions for such potential adjustments. Nevertheless, until final adjustments are made, certain issues remain unresolved and previously determined allowances could become either inadequate or more than ultimately required.

Finally, we expect continued third-party efforts to aggressively manage reimbursement levels and cost controls. Reductions in reimbursement amounts received from third-party payors could have a material adverse effect on our financial position and our results of operations.

### **Other Operating Results**

The combined net revenues and income before income taxes generated at our surgical hospitals, ambulatory surgery centers and radiation oncology centers was not material to our results of operations during each of the three-month periods ended March 31, 2011 and 2010.

### ***Interest Expense:***

Pursuant to the schedule below, interest expense net of interest income was \$56 million and \$12 million during the three-month periods ended March 31, 2011 and 2010, respectively (amounts in thousands):

|                                                                                                                            | Three Months<br>Ended<br>March 31,<br>2011 | Three Months<br>Ended<br>March 31,<br>2010 |
|----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------|
| Revolving credit & demand notes                                                                                            | \$ 2,169                                   | \$ 750                                     |
| \$200 million, 6.75% Senior Notes due 2011                                                                                 | 3,378                                      | 3,378                                      |
| \$400 million, 7.125% Senior Notes due 2016                                                                                | 7,124                                      | 7,124                                      |
| \$250 million, 7.00% Senior Notes due 2018                                                                                 | 4,375                                      |                                            |
| Term loan facility A                                                                                                       | 8,756                                      |                                            |
| Term loan facility B                                                                                                       | 20,371                                     |                                            |
| Accounts receivable securitization program                                                                                 | 665                                        | 152                                        |
| Subtotal-revolving credit, demand notes, Senior Notes, term loan facilities and accounts receivable securitization program | 46,838                                     | 11,404                                     |
| Interest rate swap expense/(income), net                                                                                   | 1,405                                      | 1,557                                      |
| Other combined interest expense, including amortization of financing fees                                                  | 8,218                                      | 1,095                                      |
| Capitalized interest on major construction projects                                                                        |                                            | (1,462)                                    |
| Interest income                                                                                                            | (44)                                       | (217)                                      |
| Interest expense, net                                                                                                      | \$ 56,417                                  | \$ 12,377                                  |

Interest expense increased \$44 million during the first quarter of 2011 as compared to the comparable quarter of 2010. This increase was due primarily to: (i) the increased borrowings used to finance our acquisition of PSI in November, 2010, and an increase in the average effective interest rate, as discussed below, and; (ii) the interest expense incurred during the first quarter of 2011 on the \$250 million, 7.00% senior notes issued in September, 2010. The average outstanding borrowings under our \$3.31 billion credit agreement (consisting of an \$800 million revolving credit facility, a \$1.04 billion Term Loan A and a \$1.47 billion Term Loan B), accounts receivable securitization program and previously outstanding credit agreement was \$3.03 billion during the first quarter of 2011 as compared to \$323 million during the first quarter of 2010. The effective interest rate on these facilities, including the amortization of deferred financing costs and original issue discounts and designated interest rate swap expense, was 5.2% during the first quarter of 2011 and 3.3% during the first quarter of 2010.

### ***Discontinued Operations***

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

In connection with the receipt of antitrust clearance from the Federal Trade Commission ( FTC ) in connection with our acquisition of PSI in November, 2010, we agreed to divest three former PSI facilities, one of which is located in Delaware (MeadowWood Behavioral Health System) and two of which are located in Nevada (Montevista Hospital and Red Rock Hospital) as well as one of our legacy facilities in Puerto Rico (Hospital San Juan Capestrano). Pursuant to the terms of our agreement with the FTC, we are

required to divest the facilities in Delaware and Nevada within approximately six months and the facility in Puerto Rico within approximately nine months from the date the agreement was finalized, which occurred on April 19, 2011. The operating results for the three former PSI facilities located in Delaware and Nevada are discontinued operations during the three-month period ended March 31, 2011. Since the aggregate income from discontinued operations before income tax expense for these facilities is not material to our consolidated financial statements during the first quarter of 2011, it is included as a reduction to other operating expenses. The assets and liabilities for MeadowWood Behavioral Health System, Montevista Hospital, Red Rock Hospital and Hospital San Juan Capestrano are reflected as held for sale on our Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010.

The following table shows the results of operations, on a combined basis, for MeadowWood Behavioral Health System, Montevista Hospital and Red Rock Hospital which are reflected as discontinued operations (amounts in thousands):

|                                                                | Three Months Ended<br>March 31, 2011 |
|----------------------------------------------------------------|--------------------------------------|
| Net revenues                                                   | \$ 10,260                            |
| Income from discontinued operations, before income tax expense | 2,331                                |
| Income tax expense                                             | (899)                                |
| Income from discontinued operations, net of income tax expense | \$ 1,432                             |

***Provision for Income Taxes and Effective Tax Rates:***

The effective tax rates, as calculated by dividing the provision for income taxes by income before income taxes, were as follows for each of the three-month periods ended March 31, 2011 and 2010 (dollar amounts in thousands):

|                            | Three Months Ended<br>March 31, |           |
|----------------------------|---------------------------------|-----------|
|                            | 2011                            | 2010      |
| Provision for income taxes | \$ 74,009                       | \$ 45,409 |
| Income before income taxes | 203,996                         | 128,171   |
| Effective tax rate         | 36.3%                           | 35.4%     |

The effective tax rates, as calculated by dividing the provision for income taxes by the difference in income before income taxes, minus net income attributable to noncontrolling interests, were as follows for each of the three-month periods ended March 31, 2011 and 2010 (dollar amounts in thousands):

|                                                                                          | Three Months Ended<br>March 31, |           |
|------------------------------------------------------------------------------------------|---------------------------------|-----------|
|                                                                                          | 2011                            | 2010      |
| Provision for income taxes                                                               | \$ 74,009                       | \$ 45,409 |
| Income before income taxes                                                               | 203,996                         | 128,171   |
| Less: Net income attributable to noncontrolling interests                                | (15,794)                        | (10,943)  |
| Income before income taxes and after net income attributable to noncontrolling interests | 188,202                         | 117,228   |

|                    |       |       |
|--------------------|-------|-------|
| Effective tax rate | 39.3% | 38.7% |
|--------------------|-------|-------|

The increase in the effective tax rates during the first quarter of 2011, as compared to the first quarter of 2010, was primarily attributable to an increase in our blended effective state income tax rate due to a greater portion of our earnings being generated in several higher tax rate states.

### **Liquidity**

#### **Net cash provided by operating activities**

Net cash provided by operating activities was \$183 million during the three-month period ended March 31, 2011 and \$139 million during the comparable quarter of the prior year. The net increase of \$44 million was primarily attributable to the following:

a favorable change of \$67 million due to an increase in net income plus depreciation and amortization expense and stock-based compensation less gain on sale of assets and businesses;

a \$57 million unfavorable change in accounts receivable due, in part, to claims processing delays at a new Medicare fiscal intermediary;

a \$32 million favorable change in accrued and deferred income taxes, and;

\$2 million of other combined net favorable changes.

Our days sales outstanding ( DSO ) are calculated by dividing our net revenue by the number of days in the three-month periods. The result is divided into the accounts receivable balance at March 31<sup>st</sup> of each year to obtain the DSO. Our DSO were 44 days at March 31, 2011 and 43 days at March 31, 2010.

#### **Net cash used in investing activities**

During the first quarter of 2011, we used \$64 million of net cash in investing activities as follows:

spent \$57 million to finance capital expenditures including capital expenditures for equipment, renovations and new projects at various existing facilities;

spent \$8 million in connection with the purchase and implementation of an electronic health records application, and;

received \$1 million for the sale of the real property of a closed acute care facility.

During the first quarter of 2010, we used \$63 million of net cash in investing activities as follows:

spent \$62 million to finance capital expenditures related to the following: (i) construction costs related to the newly constructed Palmdale Regional Medical Center; (ii) construction costs related to multiple projects in process to add capacity to our busiest behavioral health facilities, and; (iii) capital expenditures for equipment, renovations and new projects at various existing facilities;

spent \$4 million in connection with the purchase and implementation of an electronic health records application, and;

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

received \$3 million in connection with the divestiture of our minority ownership interest in a healthcare technology company.

### **Net cash provided by/used in financing activities**

During the first three months of 2011, we used \$97 million of net cash in financing activities as follows:

spent \$136 million on net repayments of debt due primarily to repayments pursuant to our Term Loan A and Term Loan B credit facilities;

generated \$73 million of cash primarily from additional borrowings pursuant to our revolving credit facility and accounts receivable securitization program;

spent \$23 million on financing costs in connection with an amendment to our credit agreement (which includes our revolving credit agreement, Term Loan A and Term Loan B facilities) which was completed in March, 2011;

spent \$4 million to pay profit distributions related to noncontrolling interests in majority owned businesses;

spent \$3 million to repurchase shares of our Class B Common Stock;

spent \$5 million to pay quarterly cash dividends of \$.05 per share, and;

generated \$1 million from the issuance of shares of our Class B Common Stock pursuant to the terms of employee stock purchase plans.

During the first three months of 2010, we used \$78 million of net cash provided by financing activities as follows:

spent \$68 million on net repayments of debt due primarily to repayments pursuant to our \$800 million revolving credit facility partially offset by increased borrowings pursuant to our \$200 million accounts receivable securitization program;

spent \$5 million to pay profit distributions related to noncontrolling interests in majority owned businesses;

spent \$2 million to repurchase 66,000 shares of our Class B Common Stock;

spent \$5 million to pay quarterly cash dividends of \$.05 per share, and;

generated \$2 million from the issuance of shares of our Class B Common Stock pursuant to the terms of employee stock purchase plans.

***2011 Expected Capital Expenditures:***

During the remaining nine months of 2011, we expect to spend approximately \$290 million to \$315 million on capital expenditures. We believe that our capital expenditure program is adequate to expand, improve and equip our existing hospitals. We expect to finance all capital expenditures and acquisitions with internally generated funds and/or additional funds, as discussed below.

**Capital Resources**

***Credit Facilities and Outstanding Debt Securities***

On November 15, 2010, we entered into a credit agreement (the "Credit Agreement") with various financial institutions. The Credit Agreement provides for a senior secured credit facility in an aggregate amount of \$3.45 billion, comprised of a new \$800 million revolving credit facility, a \$1.05 billion Term Loan A facility (amount at inception) and a \$1.6 billion Term Loan B facility (amount at inception). The revolving credit facility and the Term Loan A mature on November 15, 2015 and the Term Loan B matures on November 16, 2016. The revolving credit facility includes a \$125 million sub-limit for letters of credit. The senior secured credit facility is secured by substantially all of the assets of the Company and our material subsidiaries (the "Collateral") and guaranteed by certain of our material subsidiaries.

On March 15, 2011, we entered into a first amendment (the "Amendment") to the Credit Agreement. The Amendment provides, among other things, for a reduction in the interest rates payable in connection with borrowings under the Credit Agreement. Upon the effectiveness of the Amendment on March 15, 2011, borrowings under the Credit Agreement bear interest at a rate per annum equal to, at our election (1) the greatest of (a) the lender's prime rate, (b) the weighted average of the federal funds rate, plus 0.5% and (c) one month LIBOR plus 1%, in each case, plus an applicable margin of initially 1.25%, 1.25% and 2.00% for the revolving credit facility, the Term Loan A facility and the Term Loan B facility, respectively or (2) one, two, three or six month LIBOR (at our election), plus an applicable margin of initially 2.25%, 2.25% and 3.00% for the revolving credit facility, the Term Loan A facility and the Term Loan B facility, respectively. Commencing upon completion of the fiscal quarter ending June 30, 2011, the applicable margins for the Term Loan A facility and the revolving credit facility are subject to adjustment based upon our consolidated leverage ratio or corporate credit rating at the end of each quarter ranging from 0.50% to 1.25% for ABR-based loans and 1.50% to 2.25% for LIBOR-based loans under the revolving credit facility and the Term Loan A facility. The minimum Eurodollar rate for the Term Loan B facility was reduced from 1.50% to 1.00%. Commencing upon completion of the fiscal quarter ending September 30, 2011, the applicable margins for the Term Loan B facility are subject to adjustment based upon our consolidated leverage ratio at the end of each quarter ranging from 1.75% to 2.00% for ABR-based loans and 2.75% to 3.00% for LIBOR-based loans. Prior to the effectiveness of the Amendment, we prepaid \$125 million of the principal amount of the Term Loan B utilizing borrowings under the revolving credit facility. On March 31, 2011, we made scheduled principal payments of \$4 million on the Term Loan B and \$7 million on the Term Loan A utilizing borrowings under the revolving credit facility. In connection with the Amendment, we paid a fee of 1.00% of the amounts outstanding under the Term Loan B in accordance with the terms of the Credit Agreement.

In October, 2010, we amended our accounts receivable securitization program ("Securitization") with a group of conduit lenders and liquidity banks. We increased the size of the Securitization to \$240 million (the "Commitments"), from \$200 million, and extended the maturity date to October 25, 2013. Substantially all of the patient-related accounts receivable of our acute care hospitals ("Receivables") serve as collateral for the

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

outstanding borrowings. The interest rate on the borrowings is based on the commercial paper rate plus a spread of .475% and there is a facility fee of .375% required on 102% on the Commitments. We have accounted for this Securitization as borrowings. We maintain effective control over the Receivables since, pursuant to the terms of the Securitization, the Receivables are sold from certain of our subsidiaries to special purpose entities that are wholly-owned by us. The Receivables, however, are owned by the special purpose entities, can be used only to satisfy the debts of the wholly-owned special purpose entities, and thus are not available to us except through our ownership interest in the special purpose entities. The wholly-owned special purpose entities use the Receivables to collateralize the loans obtained from the group of third-party conduit lenders and liquidity banks. The group of third-party conduit lenders and liquidity banks do not have recourse to us beyond the assets of the wholly-owned special purpose entities that securitize the loans. We had \$240 million of outstanding borrowings pursuant to the terms of our accounts receivable securitization program at March 31, 2011.

As of March 31, 2011, we had no outstanding borrowings under a short-term, on-demand credit facility. Outstanding borrowings, if any, pursuant to this facility are classified as long-term debt on our Consolidated Balance Sheet since they can be refinanced through available borrowings under the terms of our Credit Agreement.

As of March 31, 2011, we had an aggregate of \$507 million of available borrowing capacity pursuant to the terms of our Credit Agreement and Securitization, net of \$68 million of outstanding letters of credit.

On September 29, 2010, we issued \$250 million of 7.00% senior unsecured notes (the "Unsecured Notes") which are scheduled to mature on October 1, 2018. Interest on the Unsecured Notes is payable semiannually in arrears on April 1st and October 1st of each year. The Unsecured Notes can be redeemed in whole at anytime subject to a make-whole call at treasury rate plus 50 basis points prior to October 1, 2014. They are also redeemable in whole or in part at a price of: (i) 103.5% on or after October 1, 2014; (ii) 101.75% on or after October 1, 2015, and; (iii) 100% on or after October 1, 2016. On April 14, 2011, we announced the commencement of an exchange offer for the Unsecured Notes that were originally issued in a private offering. In connection with the original sale of the Unsecured Notes, we entered into a registration rights agreement in which we undertook to offer to exchange the outstanding notes for new notes (the "exchange notes") to be registered under the Securities Act of 1933, as amended (the "Securities Act"). Pursuant to an effective registration statement on Form S-4 filed with the Securities and Exchange Commission on April 1, 2011, holders of the outstanding notes will be able to exchange the outstanding notes for exchange notes in an equal principal amount. The exchange notes are substantially identical to the outstanding notes, except that the exchange notes have been registered under the Securities Act and will be freely tradable. The exchange offer will expire on May 12, 2011, unless extended.

On June 30, 2006, we issued \$250 million of senior notes which have a 7.125% coupon rate and mature on June 30, 2016 (the "7.125% Notes"). Interest on the 7.125% Notes is payable semiannually in arrears on June 30th and December 30th of each year. In June, 2008, we issued an additional \$150 million of 7.125% Notes which formed a single series with the original 7.125% Notes issued in June, 2006. Other than their date of issuance and initial price to the public, the terms of the 7.125% Notes issued in June, 2008 are identical to and trade interchangeably with, the 7.125% Notes which were originally issued in June, 2006.

During 2001, we issued \$200 million of senior notes which have a 6.75% coupon rate and which mature on November 15, 2011 (the "6.75% Notes"). The interest on the 6.75% Notes is paid semiannually in arrears on May 15th and November 15th of each year. The 6.75% Notes can be redeemed in whole at any time and in part from time to time. Since we expect to have the borrowing capacity, and intend to refinance the 6.75% Notes upon their maturity in November, 2011 utilizing borrowings under our Credit Agreement, they are classified as long-term debt on our Consolidated Balance Sheet as of March 31, 2011.

In connection with the entering into of the Credit Agreement on November 15, 2010, and in accordance with the Indenture dated January 20, 2000 governing the rights of our existing notes, we entered into a supplemental indenture pursuant to which our 7.125% Notes (due in 2015) and our 6.75% Notes (due in 2011) will be equally and ratably secured with the lenders under the Credit Agreement with respect to the collateral for so long as the lenders under the Credit Agreement are so secured.

Our Credit Agreement includes a material adverse change clause that must be represented at each draw. The Credit Agreement contains covenants that include a limitation on sales of assets, mergers, change of ownership, liens and indebtedness, transactions with affiliates and dividends; and requires compliance with financial covenants including maximum leverage and minimum interest coverage ratios. We are in compliance with all required covenants as of March 31, 2011.

The carrying amount and fair value of our debt was \$3.85 billion and \$3.90 billion at March 31, 2011, respectively. The fair value of our debt was computed based upon quotes received from financial institutions.

Our total debt as a percentage of total capitalization was 65% at March 31, 2011 and 66% at December 31, 2010.

We expect to finance all capital expenditures and acquisitions, pay dividends and potentially repurchase shares of our common stock utilizing internally generated and additional funds. Additional funds may be obtained through: (i) the issuance of equity; (ii) borrowings under our existing revolving credit facility or through refinancing the existing revolving credit agreement, and/or; (iii) the issuance of other long-term debt. In the event we need to access the capital markets or other sources of financing, there can be no assurance that we will be able to obtain financing on acceptable terms or within an acceptable time. Our inability to obtain financing on terms acceptable to us could have a material unfavorable impact on our results of operations, financial condition and liquidity.

#### **Off-Balance Sheet Arrangements**

During the three months ended March 31, 2011, there have been no material changes in the off-balance sheet arrangements consisting of operating leases and standby letters of credit and surety bonds. Reference is made to *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Contractual Obligations and Off-Balance Sheet Arrangements*, in our Annual Report on Form

10-K for the year ended December 31, 2010.

We have various obligations under operating leases or master leases for real property and under operating leases for equipment. The real property master leases are leases for buildings on or near hospital property for which we guarantee a certain level of rental income. We sublease space in these buildings and any amounts received from these subleases are offset against the expense. In addition, we lease four hospital facilities from Universal Health Realty Income Trust with terms scheduled to expire in 2011 and 2014. These leases contain up to four, 5-year renewal options.

As of March 31, 2011 we were party to certain off-balance sheet arrangements consisting of standby letters of credit and surety bonds. Our outstanding letters of credit and surety bonds as of March 31, 2011 totaled \$80 million consisting of: (i) \$60 million related to our self-insurance programs; (ii) \$9 million related primarily to pending appeals of legal judgments (including judgments related to professional and general liability claims), and; (iii) \$11 million of other debt guarantees related to public utilities and entities in which we own a minority interest.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There have been no material changes in the quantitative and qualitative disclosures during the three months ended March 31, 2011. Reference is made to *Item 7A. Quantitative and Qualitative Disclosures about Market Risk* in our Annual Report on Form 10-K for the year ended December 31, 2010.

### **Item 4. Controls and Procedures**

As of March 31, 2011, under the supervision and with the participation of our management, including our Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), we performed an evaluation of the effectiveness of our disclosure controls and procedures, as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended (the 1934 Act ). Based on this evaluation, the CEO and CFO have concluded that our disclosure controls and procedures are effective to ensure that material information is recorded, processed, summarized and reported by management on a timely basis in order to comply with our disclosure obligations under the 1934 Act and the SEC rules thereunder.

### **Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal control over financial reporting or in other factors during the first quarter of 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

We are subject to claims and suits in the ordinary course of business, including those arising from care and treatment afforded by our hospitals and are party to litigation, as outlined below.

#### *U.S. v. Marion and UHS:*

In late 2007, July, 2008 and January, 2009, the Office of Inspector General for the Department of Health and Human Services ( OIG ) issued a series of subpoenas seeking documents related to the treatment of Medicaid beneficiaries at two of our facilities, Marion Youth Center and Mountain Youth Academy. It was our understanding at that time that the OIG was investigating whether claims for reimbursement submitted by those facilities to the Virginia Medicaid program were supported by adequate documentation of the services provided which could be considered to be a basis for a false claims act violation. In August, 2008, the Office of the Attorney General for the Commonwealth of Virginia issued a subpoena to Keystone Newport News, another of our facilities. It was our understanding at that time that the Office of Attorney General was investigating whether Keystone Newport News complied with various Virginia laws and regulations, including documentation requirements.

In response to these subpoenas, we produced the requested documents on a rolling basis and we cooperated with the investigations in all respects. We also met with representatives of the OIG, the Virginia Attorney General, the United States Attorney for the Western District of Virginia, and the United States Department of Justice Civil Division on several occasions to discuss a possible resolution of this matter. However, the parties were not able to reach a resolution.

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

Consequently, in November, 2009, the United States Department of Justice and the Virginia Attorney General intervened in a qui tam case that had been filed by former employees of Marion Youth Center under seal in 2007 against Universal Health Services, Inc. ( UHS ), and Keystone Marion, LLC and Keystone Education and Youth Services, LLC ( Keystone ). The Department of Justice and the Commonwealth of Virginia filed and served their complaint which, at present, relates solely to the Marion Youth Center. The amended complaint alleges causes of action pursuant to the federal and state false claims acts and the Virginia fraud statute. The former employees filed a separate amended complaint, alleging employment and retaliation claims as well as false claim act violations. The case is now in the discovery phase. A separate lawsuit has also been filed in federal court by another former employee

of Keystone Marion in the Western District of Virginia alleging similar claims under the state false claim act statute as well as employment and retaliation claims. We have established a reserve in connection with this matter which did not have a material impact on our financial statements. We will continue to defend ourselves vigorously against the government's and the former employees' allegations. There can be no assurance that we will prevail in the litigation or that the case will be limited to the Marion Youth Center.

*Devore, et. al. v. Keystone Education and Youth Services, LLC:*

Alicante School in California was acquired by a subsidiary of ours in October, 2005. Prior to our acquisition, two former employees of the facility filed a false claim act qui tam action and a gender discrimination/whistleblower claim in Sacramento County Superior Court. The plaintiffs allege that the Alicante School improperly billed subdivisions of the state of California based upon services provided at the school and that the plaintiffs were discriminated against based upon their gender and as a result of their objection to these practices. In June, 2008, we entered into an agreement with the former owners of the facility whereby they agreed to defend the case, indemnify us and hold us harmless for any damages that may result from this case. The former owners of the facility had been funding the legal defense of this case since that time. The court approved the agreed upon \$9.5 million settlement of this matter which we paid to the plaintiffs in January, 2011. We have made demand on the former owners for repayment pursuant to our indemnity agreement and have filed a lawsuit in Chancery Court in Delaware seeking repayment. Since we are unable to predict whether or not we will be able to collect the entire \$9.5 million, we have established a reserve in connection with this receivable which did not have a material impact on our consolidated financial position or results of operations.

*Martin v. UHS of Delaware:*

UHS of Delaware, Inc., a subsidiary, and one of our non-public schools in California operated by one of our subsidiaries have been named as defendants in a state False Claim Act case in Sacramento County Superior Court. Plaintiffs are a former student and employees of the Elmira School who claim that the UHS schools in California unlawfully retained public education funding from the state of California for the operation of these schools but failed to meet state requirements to qualify as a non-public school. Plaintiffs have also claimed that we committed unfair business practices associated with these allegations. We deny liability and intend to defend this case vigorously. We are presently uncertain as to the legal viability of the claims and are unable to determine the extent of potential financial exposure, if any, at this time.

***Wage and Hour Class Actions:***

We and/or our subsidiaries are presently involved in three wage and hour class action cases in California and Tennessee. The two cases in state court in California have recently been settled but are awaiting court approval. The settlements in those cases will not have a material impact on our consolidated financial statements. The pending case in the Western District of Tennessee has been certified as a class. At present, we are uncertain as to the extent of potential financial exposure but do not believe a potential settlement or judgment in that cases will have a material impact on our consolidated financial position or results of operations.

***Department of Justice ICD Investigation:***

In September, 2010, we, along with many other companies in the healthcare industry, received a letter from the United States Department of Justice ( DOJ ) advising of a False Claim Act investigation being conducted in connection with the implantation of implantable cardioverter defibrillators ( ICDs ) from 2003 to the present at several of our acute care facilities. The DOJ alleges that ICDs were implanted and billed by our facilities in contravention of a National Claims Determination regarding these devices. At present, we are uncertain as to the extent of the claims, liability for such claims and potential financial exposure in connection with this matter.

*Southwest Healthcare System:*

During the third quarter of 2009, Southwest Healthcare System ( SWHCS ), which operates Rancho Springs Medical Center and Inland Valley Regional Medical Center in Riverside County, California, entered into an agreement with the Center for Medicare and Medicaid Services ( CMS ). The agreement required SWHCS to engage an independent quality monitor to assist SWHCS in meeting all CMS conditions of participation. Further, the agreement provided that, during the last 60 days of the agreement, CMS would conduct a full Medicare certification survey. That survey took place the week of January 11, 2010.

In April, 2010, SWHCS received notification from CMS that it intended to effectuate the termination of SWHCS's Medicare provider agreement effective June 1, 2010. In May, 2010, SWHCS entered into an agreement with CMS which abated the termination action scheduled for June 1, 2010. The agreement is one year in duration and required SWHCS to engage independent experts in various disciplines to analyze and develop implementation plans for SWHCS to meet the Medicare conditions of participation. At the conclusion of the agreement, CMS will conduct a full certification survey to determine if SWHCS has achieved substantial compliance with the Medicare conditions of participation. During the term of the agreement, SWHCS remains eligible to receive reimbursements from Medicare for services rendered to Medicare beneficiaries.

Also in April, 2010, SWHCS received notification from the California Department of Public Health ( CDPH ) indicating that it planned to initiate a process to revoke SWHCS's hospital license. In May, 2010, SWHCS received the formal document related to the revocation action. In September, 2010, SWHCS entered into an agreement with CDPH relating to the license revocation. The terms of the CDPH agreement are substantially similar to those contained in the agreement with CMS. As a result of the agreement, SWHCS's hospital license remains in effect pending the outcome of the CMS full certification survey which will occur at the end of the agreement. Pursuant to the results of the CMS full certification survey, which we anticipate occurring in mid-year, 2011, should SWHCS be deemed to have achieved substantial compliance with the Medicare conditions of participation, CDPH shall deem SWHCS's license to be in good standing. Failure of SWHCS to achieve substantial compliance with the Medicare conditions of participation, pursuant to CMS's full certification survey, will likely have a material adverse impact on SWHCS's ability to continue to operate the facilities.

As a result of the matters discussed above, we were not previously permitted to open newly constructed capacity at Rancho Springs Medical Center and Inland Valley Medical Center. However, in February, 2011, we received permission from CDPH to begin accessing the new capacity which has occurred. Unrelated to these developments, a competitor has recently opened a newly constructed acute care hospital. We are unable to predict the net impact of these developments on SWHCS's results of operations in 2011 and beyond.

Rancho Springs Medical Center and Inland Valley Medical Center remain fully committed to providing high-quality healthcare to their patients and the communities they serve. We therefore intend to work expeditiously and collaboratively with both CMS and CDPH in an effort to resolve these matters, although there can be no assurance we will be able to do so. Failure to resolve these matters could have a material adverse effect on us. For the three-month period ended March 31, 2011 and the year ended December 31, 2010, after deducting an allocation for corporate overhead expense, SWHCS had a pre-tax (deficit)/income of approximately (0.2%) and 1.1%, respectively, of our income from operations after income attributable to noncontrolling interest.

*Two Rivers Psychiatric Hospital:*

On April 11, 2011, the Centers for Medicare and Medicaid Services ( CMS ) issued notice of its decision terminating Two Rivers Psychiatric Hospital ( Two Rivers ) in Kansas City, Missouri from participation in the Medicare and Medicaid program. The termination notice was issued as a result of surveys conducted which allegedly found Two Rivers to be out of compliance with the conditions of participation required for participation in the Medicare program and for Two Rivers' alleged failure to alleviate an immediate jeopardy situation. Two Rivers filed an administrative appeal with the U.S. Department of Health and Human Services, Departmental Appeal Board, Civil Remedies Division, seeking review and reversal of that decision. In addition, Two Rivers filed a complaint in the U.S. District Court for the Western District of Missouri seeking a temporary restraining order and preliminary injunction against CMS rescinding the termination action. On April 22, 2011, the District Court issued a temporary restraining order abating the termination action pending a preliminary injunction hearing or an agreement with CMS. On May 4, 2011, Two Rivers and CMS tentatively agreed on the general terms and conditions of an agreement that, when finalized, will rescind the termination notice. Pursuant to the terms of the tentative agreement, Two Rivers will submit an acceptable plan of correction relative to the immediate jeopardy citation and will also engage independent experts in various disciplines to analyze and develop implementation plans for Two Rivers to meet the applicable Medicare conditions of participation. CMS will conduct an initial survey of Two Rivers, expected to occur in early 2012, to determine if the Medicare conditions of participation have been met. During the term of this agreement, Two Rivers remains eligible to receive reimbursements for services rendered to Medicare and Medicaid beneficiaries. Two Rivers remains fully committed to providing high-quality healthcare to their patients and the community it serves. We therefore intend to work expeditiously and collaboratively with CMS in an effort to resolve these matters. We can provide no assurance that Two Rivers will not ultimately lose its Medicare certification. The operating results of Two Rivers did not have a material impact on our consolidated results of operations or financial condition for the three-month period ended March 31, 2011 or the year ended December 31, 2010.

*Matters Relating to PSI:*



The following matters pertain to PSI or former PSI facilities (owned by subsidiaries of Psychiatric Solutions, Inc.) for which we have assumed the defense as a result of our acquisition of PSI which was completed in November, 2010:

*Garden City Employees Retirement System v. PSI:*

This is a purported shareholder class action lawsuit filed in the United States District Court for the Middle District of Tennessee against PSI and the former directors in 2009 alleging violations of federal securities laws. We are uncertain at this time as to potential liability and damages but intend to defend the case vigorously.

*Department of Justice Investigation of Sierra Vista:*

In 2009, Sierra Vista Hospital in Sacramento, California learned of an investigation by the U.S. Department of Justice ( DOJ ) relating to Medicare services provided by the facility. The DOJ ultimately notified the facility that with respect to partial hospitalization and outpatient services, the DOJ believed that the medical record documentation did not adequately support the claims submitted for reimbursement by Medicare. We recently reached a tentative financial settlement with the DOJ. The reserve established in connection with this matter did not have a material impact on our consolidated financial position or results of operations. As part of that agreement, the facility will be subject to a corporate integrity agreement, the terms of which have not yet been finalized.

*Department of Justice Investigation of Friends Hospital:*

In October, 2010, Friends Hospital in Philadelphia, Pennsylvania, received a subpoena from the DOJ requesting certain documents from the facility. The requested documents have been collected and provided to the DOJ for review and examination. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Department of Justice Investigation of Riveredge Hospital:*

In 2008, Riveredge Hospital in Chicago, Illinois received a subpoena from the DOJ requesting certain information from the facility. Additional requests for documents were also received from the DOJ in 2009 and 2010. The requested documents have been provided to the DOJ and we continue to cooperate with the DOJ with respect to this investigation. At present, we are uncertain as to the focus, scope or extent of the investigation, liability of the facility and/or potential financial exposure, if any, in connection with this matter.

*Virginia Department of Medical Assistance Services Recoupment Claims:*

The Virginia Department of Medical Assistance Services ( DMAS ) has conducted audits at seven former PSI Residential Treatment Centers operated in the Commonwealth of Virginia to confirm compliance with provider rules under the state's Medicaid Provider Services Manual ( Manual ). As a result of those audits, DMAS claims the facilities failed to comply with the requirements of the Manual and has requested repayment of Medicaid payments to those facilities. PSI had previously filed appeals to repayment demands at each facility which are currently pending.

***General:***

Currently, and from time to time, some of our other facilities are subjected to inquiries and/or actions and receive notices of potential non-compliance of laws and regulations from various federal and state agencies. If one of our facilities is found to have violated these laws and regulations, the facility may be excluded from participating in government healthcare programs, subjected to potential licensure revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We do not believe that, other than as described above, any such existing action would materially affect our consolidated financial position or results of operations.

***Other Matters***

The healthcare industry is subject to numerous laws and regulations which include, among other things, matters such as government healthcare participation requirements, various licensure, certifications, and accreditations, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government action has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse and false claims statutes and/or regulations by healthcare providers. Providers that are found to have violated these laws and regulations may be excluded from participating in government healthcare programs, subjected to potential licensure, certification, and/or accreditation revocation, subjected to fines or penalties or required to repay amounts received from the government for previously billed patient services. We monitor all aspects of our business and have developed a comprehensive ethics and compliance program that is designed to meet or exceed applicable federal guidelines and industry standards. Because the law in this area is complex and constantly evolving, governmental

## Edgar Filing: UNIVERSAL HEALTH SERVICES INC - Form 10-Q

investigation or litigation may result in interpretations that are inconsistent with industry practices, including ours. Although we believe our policies, procedures and practices comply with governmental regulations, there is no assurance that we will not be faced with sanctions, fines or penalties in connection with such inquiries or actions, including with respect to the investigations and other matters discussed herein. Even if we were to ultimately prevail, such inquiries and/or actions could have a material adverse effect on us.

In addition, various suits and claims arising against us in the ordinary course of business are pending. In the opinion of management, the outcome of such claims and litigation will not materially affect our consolidated financial position or results of operations.

### **Item 1A. Risk Factors**

Our Annual Report on Form 10-K for the year ended December 31, 2010 includes a listing of risk factors to be considered by investors in our securities. There have been no material changes in our risk factors from those set forth in our Annual Report on Form 10-K for the year ended December 31, 2010.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During 2007, our Board of Directors authorized us to repurchase additional shares on the open market under our stock repurchase programs. Pursuant to the terms of our program, we purchased 54,126 shares at an average price of \$46.46 per share or approximately

\$2.5 million in the aggregate during the first quarter of 2011. As of March 31, 2011, the number of shares available for purchase was 1,804,280 shares. There is no expiration date for our stock repurchase program.

|                             | Total<br>number<br>of shares<br>purchased | Average<br>price paid<br>per share<br>for forfeited<br>restricted<br>shares | Total<br>number of<br>shares<br>purchased<br>as part of<br>publicly<br>announced<br>programs | Average<br>price paid<br>per share<br>for shares<br>purchased<br>as part of<br>publicly<br>announced<br>program | Aggregate<br>purchase<br>price paid | Maximum<br>number of<br>shares that<br>may yet be<br>purchased<br>under the<br>program |
|-----------------------------|-------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------|
| <b>2011 period</b>          |                                           |                                                                             |                                                                                              |                                                                                                                 |                                     |                                                                                        |
| January, 2011               | 16,614                                    | N/A                                                                         | 16,614                                                                                       | \$ 44.54                                                                                                        | \$ 739,969                          | 1,841,792                                                                              |
| February, 2011              | 6,021                                     | N/A                                                                         | 6,021                                                                                        | 44.18                                                                                                           | 266,033                             | 1,835,771                                                                              |
| March, 2011                 | 31,491                                    | N/A                                                                         | 31,491                                                                                       | 47.92                                                                                                           | 1,508,927                           | 1,804,280                                                                              |
| Total January through March | 54,126                                    | N/A                                                                         | 54,126                                                                                       | \$ 46.46                                                                                                        | \$ 2,514,929                        | 1,804,280                                                                              |

#### Dividends

During the quarter ended March 31, 2011, we declared and paid dividends of \$.05 per share.

**Item 6. Exhibits**

(a) Exhibits:

|           |                                                                                                                                                                  |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 11        | Statement re computation of per share earnings is set forth in Note 7 of the Notes to Condensed Consolidated Financial Statements.                               |
| 31.1      | Certification of the Company's Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934.                           |
| 31.2      | Certification of the Company's Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934.                           |
| 32.1      | Certification of the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2      | Certification of the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS** | XBRL Instance Document                                                                                                                                           |
| 101.SCH** | XBRL Taxonomy Extension Schema Document                                                                                                                          |
| 101.CAL** | XBRL Taxonomy Extension Calculation Linkbase Document                                                                                                            |
| 101.DEF** | XBRL Taxonomy Extension Definition Linkbase Document                                                                                                             |
| 101.LAB** | XBRL Taxonomy Extension Label Linkbase Document                                                                                                                  |
| 101.PRE** | XBRL Taxonomy Extension Presentation Linkbase Document                                                                                                           |

\*\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

**UNIVERSAL HEALTH SERVICES, INC. AND SUBSIDIARIES**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Universal Health Services, Inc.  
(Registrant)

Date: May 6, 2011

/s/ ALAN B. MILLER  
**Alan B. Miller, Chairman of the Board  
and Chief Executive Officer  
(Principal Executive Officer)**

/s/ STEVE FILTON  
**Steve Filton, Senior Vice President and  
Chief Financial Officer  
(Principal Financial Officer)**

---

**EXHIBIT INDEX**

| <b>Exhibit No.</b> | <b>Description</b>                                                                                                                                               |
|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 11                 | Statement re computation of per share earnings is set forth in Note 7 of the Notes to Condensed Consolidated Financial Statements.                               |
| 31.1               | Certification of the Company's Chief Executive Officer pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934.                         |
| 31.2               | Certification of the Company's Chief Financial Officer pursuant to Rule 13a-14(a)/15(d)-14(a) under the Securities Exchange Act of 1934.                         |
| 32.1               | Certification of the Company's Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2               | Certification of the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101.INS**          | XBRL Instance Document                                                                                                                                           |
| 101.SCH**          | XBRL Taxonomy Extension Schema Document                                                                                                                          |
| 101.CAL**          | XBRL Taxonomy Extension Calculation Linkbase Document                                                                                                            |
| 101.DEF**          | XBRL Taxonomy Extension Definition Linkbase Document                                                                                                             |
| 101.LAB**          | XBRL Taxonomy Extension Label Linkbase Document                                                                                                                  |
| 101.PRE**          | XBRL Taxonomy Extension Presentation Linkbase Document                                                                                                           |

\*\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.