Unum Group Form 10-Q November 03, 2010 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

# WASHINGTON, D. C. 20549

# **FORM 10-Q**

(Mark One)

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2010

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to

Commission file number 1-11294

# **Unum Group**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization) 62-1598430 (I.R.S. Employer Identification No.)

1 Fountain Square

Chattanooga, Tennessee 37402

(Address of principal executive offices)

# 423.294.1011

(Registrant s telephone number, including area code)

#### Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Table of Contents

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

(Check one): Large accelerated filer x Accelerated filer "Non-accelerated filer "Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

# 317,144,217 shares of the registrant s common stock were outstanding as of October 28, 2010.

# TABLE OF CONTENTS

	Cautionary Statement Regarding Forward-Looking Statements	Page 1
	PART I	
1.	Financial Statements (Unaudited):	
	Consolidated Balance Sheets at September 30, 2010 and December 31, 2009	3
	Consolidated Statements of Income for the three and nine months ended September 30, 2010 and 2009	5
	Consolidated Statements of Stockholders Equity for the nine months ended September 30, 2010 and 2009	6
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009	7
	Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2010 and 2009	8
	Notes to Consolidated Financial Statements	9
	Report of Independent Registered Public Accounting Firm	48
2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	49
3.	Quantitative and Qualitative Disclosures About Market Risk	90
4.	Controls and Procedures	90
	PART II	
1.	Legal Proceedings	91
1A.	Risk Factors	91
2.	Unregistered Sales of Equity Securities and Use of Proceeds	91
6.	Exhibits	92
	Signatures	93

#### **Cautionary Statement Regarding Forward-Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor to encourage companies to provide prospective information, as long as those statements are identified as forward-looking and are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those included in the forward-looking statements. Certain information contained in this Quarterly Report on Form 10-Q (including certain statements in the consolidated financial statements and related notes and Management s Discussion and Analysis), or in any other written or oral statements made by us in communications with the financial community or contained in documents filed with the Securities and Exchange Commission (SEC), may be considered forward-looking. Forward-looking statements are those not based on historical information, but rather relate to future operations, strategies, financial results, or other developments and speak only as of the date made. We undertake no obligation to update these statements, even if made available on our website or otherwise. These statements may be made directly in this document or may be made part of this document by reference to other documents filed by us with the SEC, a practice which is known as incorporation by reference. You can find many of these statements by looking for words such as will, may. should, could, believes, expects, anticipates, estimates, intends, projects, goals, objectives, or similar expressions in this docu documents incorporated herein.

These forward-looking statements are subject to numerous assumptions, risks, and uncertainties, many of which are beyond our control. We caution readers that the following factors, in addition to other factors mentioned from time to time, may cause actual results to differ materially from those contemplated by the forward-looking statements:

Unfavorable economic or business conditions, both domestic and foreign, including the continued financial market disruption.

Legislative, regulatory, or tax changes, both domestic and foreign, including the effect of potential legislation and increased regulation in the current political environment.

Sustained periods of low interest rates.

Changes in claim incidence and recovery rates due to, among other factors, the rate of unemployment and consumer confidence, the emergence of new diseases, epidemics, or pandemics, new trends and developments in medical treatments, and the effectiveness of claims management operations.

Fluctuation in insurance reserve liabilities.

Investment results, including but not limited to, realized investment losses resulting from impairments that differ from our assumptions and historical experience.

Changes in interest rates, credit spreads, and securities prices.

Increased competition from other insurers and financial services companies due to industry consolidation or other factors.

Changes in our financial strength and credit ratings.

Rating agency actions, state insurance department market conduct examinations and other inquiries, other governmental investigations and actions, and negative media attention.

Effectiveness in managing our operating risks and the implementation of operational improvements and strategic growth initiatives.

Actual experience in pricing, underwriting, and reserving that deviates from our assumptions.

Lower than projected persistency and lower sales growth.

Changes in accounting standards, practices, or policies.

Effectiveness of our risk management program.

The level and results of litigation.

Currency exchange rates.

Ability of our subsidiaries to pay dividends as a result of regulatory restrictions.

Ability and willingness of reinsurers to meet their obligations.

Changes in assumptions related to intangible assets such as deferred acquisition costs, value of business acquired, and goodwill.

Events or consequences relating to terrorism and acts of war, both domestic and foreign.

Ability to recover our systems and information in the event of a disaster or unanticipated event.

1

For further discussion of risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements, see Part I, Item 1A of our annual report on Form 10-K for the year ended December 31, 2009.

All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section.

PART I

# ITEM 1. FINANCIAL STATEMENTS CONSOLIDATED BALANCE SHEETS

# Unum Group and Subsidiaries

	September 30 2010 (in million (Unaudited)	December 31 2009 s of dollars)
Assets		
Investments		
Fixed Maturity Securities - at fair value		
(amortized cost: \$36,641.1; \$35,905.4)	\$41,747.6	\$ 37,914.4
Mortgage Loans	1,464.2	1,404.0
Policy Loans	2,992.6	2,878.0
Other Long-term Investments	533.1	233.5
Short-term Investments	984.1	865.5
Total Investments	47,721.6	43,295.4
Other Assets		
Cash and Bank Deposits	78.6	71.6
Accounts and Premiums Receivable	1,728.6	1,732.4
Reinsurance Recoverable	5,050.4	4,996.9
Accrued Investment Income	685.9	642.5
Deferred Acquisition Costs	2,491.1	2,482.5
Goodwill	201.3	201.6
Property and Equipment	467.8	443.5
Other Assets	629.4	610.6
Total Assets	\$ 59,054.7	\$ 54,477.0

See notes to consolidated financial statements.

3

# **CONSOLIDATED BALANCE SHEETS - Continued**

# Unum Group and Subsidiaries

Liabilities and Stockholders Equity Liabilities Policy and Contract Benefits Reserves for Future Policy and Contract Benefits Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt Long-term Debt	(Unaudited) \$ 1,578.6 41,248.2 500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	\$ 1,736.9 37,740.8 452.0 1,662.3 114.5 273.2 0.0 2,549.6 1,447.6
Liabilities Policy and Contract Benefits Reserves for Future Policy and Contract Benefits Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt	41,248.2 500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	37,740.8 452.0 1,662.3 114.5 273.2 0.0 2,549.6
Policy and Contract Benefits Reserves for Future Policy and Contract Benefits Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt	41,248.2 500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	37,740.8 452.0 1,662.3 114.5 273.2 0.0 2,549.6
Policy and Contract Benefits Reserves for Future Policy and Contract Benefits Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt	41,248.2 500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	37,740.8 452.0 1,662.3 114.5 273.2 0.0 2,549.6
Reserves for Future Policy and Contract Benefits Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt	41,248.2 500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	37,740.8 452.0 1,662.3 114.5 273.2 0.0 2,549.6
Unearned Premiums Other Policyholders Funds Income Tax Payable Deferred Income Tax Short-term Debt	500.6 1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	452.0 1,662.3 114.5 273.2 0.0 2,549.6
Income Tax Payable Deferred Income Tax Short-term Debt	1,651.9 153.8 432.7 225.1 2,661.3 1,678.4	1,662.3 114.5 273.2 0.0 2,549.6
Income Tax Payable Deferred Income Tax Short-term Debt	153.8 432.7 225.1 2,661.3 1,678.4	114.5 273.2 0.0 2,549.6
Deferred Income Tax Short-term Debt	225.1 2,661.3 1,678.4	0.0 2,549.6
	2,661.3 1,678.4	2,549.6
Long-term Debt	1,678.4	
		1,447.6
Other Liabilities	50 100 (	
Total Liabilities	50,130.6	45,976.9
Commitments and Contingent Liabilities - Note 9		
Stockholders Equity		
Common Stock, \$0.10 par		
Authorized: 725,000,000 shares		
Issued: 364,787,512 and 363,638,314 shares	36.5	36.4
Additional Paid-in Capital	2,611.1	2,587.4
Accumulated Other Comprehensive Income (Loss)		
Net Unrealized Gain on Securities Not Other-Than-Temporarily Impaired	484.8	376.6
Net Unrealized Gain on Securities Other-Than-Temporarily Impaired	3.1	3.0
Net Gain on Cash Flow Hedges	413.0	370.8
Foreign Currency Translation Adjustment	(103.4)	(78.7)
Unrecognized Pension and Postretirement Benefit Costs	(303.7)	(330.7)
Retained Earnings	6,864.4	6,289.5
Treasury Stock - at cost: 46,997,467 shares and 31,829,067 shares	(1,081.7)	(754.2)
Total Stockholders Equity	8,924.1	8,500.1
Total Liabilities and Stockholders Equity	\$ 59,054.7	\$ 54,477.0

See notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

# Unum Group and Subsidiaries

	Three Months Ended September 30 2010 2009 (in millions of dollars		Nine Months Ended September 30 2010 2009 rs, except share data)	
Revenue		+ · · · ·		+ =
Premium Income	\$ 1,850.2	\$ 1,861.1	\$ 5,563.2	\$ 5,609.8
Net Investment Income	618.4	579.6	1,861.2	1,750.9
Realized Investment Gain (Loss)				
Total Other-Than-Temporary Impairment Loss on Fixed Maturity Securities	0.0	(31.5)	(10.4)	(160.1)
Other-Than-Temporary Impairment (Gain) Loss Recognized in Other Comprehensive Income	0.0	(2.1)	0.0	4.8
Net Impairment Loss Recognized in Earnings	0.0	(33.6)	(10.4)	(155.3)
Other Net Realized Investment Gain	1.1	48.5	7.6	192.9
Net Realized Investment Gain (Loss)	1.1	14.9	(2.8)	37.6
Other Income	58.2	61.9	178.5	196.1
Total Revenue	2,527.9	2,517.5	7,600.1	7,594.4
Panafita and Expanses				
Benefits and Expenses Benefits and Change in Reserves for Future Benefits	1,587.5	1,565.1	4,736.0	4,725.0
Commissions	214.0	203.6	640.1	632.2
Interest and Debt Expense	35.2	203.0	102.7	90.9
Deferral of Acquisition Costs	(150.9)	(143.5)	(455.5)	(445.8)
Amortization of Deferred Acquisition Costs	130.6	130.4	407.7	395.0
Compensation Expense	194.1	201.0	582.8	587.3
Other Expenses	190.9	198.4	590.5	613.4
Total Benefits and Expenses	2,201.4	2,182.9	6,604.3	6,598.0
Income Before Income Tax	326.5	334.6	995.8	996.4
Income Tax (Benefit)				
Current	80.6	119.1	250.7	297.4
Deferred	25.1	(5.6)	84.8	45.8
Total Income Tax	105.7	113.5	335.5	343.2
Net Income	\$ 220.8	\$ 221.1	\$ 660.3	\$ 653.2
Net Income Per Common Share				
Basic	\$ 0.68	\$ 0.67	\$ 2.01	\$ 1.97
Assuming Dilution	\$ 0.68	\$ 0.66	\$ 2.00	\$ 1.97
See notes to consolidated financial statements.				

See notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED)

Unum Group and Subsidiaries

		ths Ended nber 30 2009
		s of dollars)
Common Stock		
Balance at Beginning of Year	\$ 36.4	\$ 36.3
Common Stock Activity	0.1	0.0
Balance at End of Period	36.5	36.3
Additional Paid-in Capital		
Balance at Beginning of Year	2,587.4	2,546.9
Common Stock Activity	23.7	31.6
Balance at End of Period	2,611.1	2,578.5
Accumulated Other Comprehensive Income (Loss)		
Balance at Beginning of Year	341.0	(958.2)
Cumulative Effect of Accounting Principle Change - See Note 2	0.0	(14.3)
All Other Changes During Period	152.8	1,237.4
Balance at End of Period	493.8	264.9
Retained Earnings		
Balance at Beginning of Year	6,289.5	5,527.1
Net Income	660.3	653.2
Dividends to Stockholders (per common share: \$0.2575; \$0.2325)	(85.4)	(77.1)
Cumulative Effect of Accounting Principle Change - See Note 2	0.0	14.3
Balance at End of Period	6,864.4	6,117.5
Treasury Stock		
Balance at Beginning of Year	(754.2)	(754.2)
Purchases of Treasury Stock	(327.5)	0.0
Balance at End of Period	(1,081.7)	(754.2)
Total Stockholders Equity at End of Period	\$ 8,924.1	\$ 8,243.0

See notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Unum Group and Subsidiaries

Net Income       \$ 660.3       \$ 653.2         Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities       (44.1)       78.0         Change in Deferred Acquisition Costs       (44.1)       78.0         Change in Insurance Reserves and Liabilities       (44.2)       (50.8)         Change in Insurance Reserves and Liabilities       (44.4)       (47.8)       (50.8)         Change in Insurance Reserves and Liabilities       (47.8)       (50.8)       (71.8)         Non-cash Adjustments to Net Investment Income       (225.6)       (200.4)         Net Realized Investments to Net Investment Income       (225.6)       (200.4)         Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       (56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       102.3       214.9         Proceeds from Sales and Maturities of Other Investments       102.3       214.9         Proceeds from Sales and Maturities of Other Investments       (20.2)       (18.9)         Purchase of Other Investments       (20.58.7)       (2.548.5)         Purchase of Soles of Short-term Investments       (70.3)       20.5 <th></th> <th colspan="2">Nine Months Ender September 30 2010 20 (in millions of dollar</th>		Nine Months Ender September 30 2010 20 (in millions of dollar	
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities       (44.1)       78.0         Change in Receivables       (44.1)       78.0         Change in Deferred Acquisition Costs       (47.8)       (50.8)         Change in Income Taxes       124.5       73.3         Change in Income Taxes       (35.9)       (71.8)         Non-cash Adjustments to Net Investment Income       (225.6)       (200.4)         Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       723.9       1.091.4         Proceeds from Sales of Available-for-Sale Securities       723.9       1.091.4         Proceeds from Matrities of Available-for-Sale Securities       102.3       214.9         Purchase of Other Investments       102.3       214.9         Purchase of Other Investments       (225.6)       (2.548.5)         Purchase of Other Investments       (225.1)       (2.548.5)         Purchase of Other Investments       (225.1)       (23.53.7)         Other, Net       (100.4)       (75.2)         Net Ca	Cash Flows from Operating Activities		
Change in Receivables       (44.1)       78.0         Change in Deferred Acquisition Costs       (47.8)       (50.8)         Change in Insurance Reserves and Liabilities       (47.8)       (50.8)         Change in Insurance Reserves and Liabilities       (12.5)       (71.8)         Change in Inverse Accrued Liabilities       (23.5)       (20.4)         Non-cash Adjustments to Net Investment Income       (22.5)       (20.4)         Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       913.8       853.6         Proceeds from Sales of Available-for-Sale Securities       1.68.2.4       741.9         Proceeds from Sales and Maturities of Other Investments       1.02.3       214.9         Purchase of Other Investments       (22.5)       (22.48.5)         Purchase of Available-for-Sale Securities       (70.3)       20.5         Other Investments       (70.3)       20.5         Other Investments       (70.3)       20.5         Other Investments       (70.7)       20.5         Other Investment		\$ 660.3	\$ 653.2
Change in Deferred Acquisition Costs         (47.8)         (50.8)           Change in Insurance Reserves and Liabilities         144.5         73.3           Change in Come Taxes         124.5         73.3           Change in Come Taxes         124.5         73.3           Change in Insurance Reserves and Liabilities         (35.9)         (71.8)           Non-cash Adjustments to Net Investment Income         (225.6)         (2004)           Net Realized Investment (Gain) Loss         2.8         (37.6)           Depreciation         56.1         550.           Other, Net         (16.9)         19.3           Net Cash Provided by Operating Activities         913.8         853.6           Cash Flows from Investing Activities         72.9         1.091.4           Proceeds from Sales of Available-for-Sale Securities         72.9         1.091.4           Proceeds from Sales and Maturities of Other Investments         102.3         214.9           Proceeds from Sales of Available-for-Sale Securities         (2.958.7)         2.2548.5           Purchase of Available-for-Sale Securities         (10.2)         214.9           Proceeds from Sales of Short-term Investments         (2.958.7)         (2.548.5)           Purchase of Available-for-Sale Securities         (2.958.7)         (2			50.0
Change in Insurance Reserves and Liabilities       440.4       335.4         Change in Income Taxes       124.5       73.3         Change in Other Accrued Liabilities       (35.9)       (71.8)         Non-cash Adjustments to Net Investment Income       (225.6)       (200.4)         Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       833.6         Cash Flows from Investing Activities       913.8       833.6         Cash Flows from Sales of Available-for-Sale Securities       723.9       1.091.4         Proceeds from Sales of Available-for-Sale Securities       102.3       214.9         Proceeds from Sales of Available-for-Sale Securities       102.3       214.9         Proceeds from Sales of Available-for-Sale Securities       102.3       214.9         Purchase of Other Investments       102.3       214.9         Proceeds from Sales of Available-for-Sale Securities       102.3       214.9         Purchase of Short-term Investments       102.3       214.9         Purchase of Short-term Investments       0.0       (2.548.5)         Parchases of Short-term Investments       0.0			
Change in Income Taxes       124.5       73.3         Change in Other Accrued Liabilities       (35.9)       (71.8)         Non-cash Adjustments to Net Investment Income       (225.6)       (200.4)         Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       723.9       1.091.4         Proceeds from Sales of Available-for-Sale Securities       723.9       1.091.4         Proceeds from Maturities of Available-for-Sale Securities       102.3       214.9         Purchase of Available-for-Sale Securities       (16.2)       121.9         Purchase of Available-for-Sale Securities       (22.1)       (183.9)         Purchase of Available-for-Sale Securities       (22.1)       (183.9)         Purchase of Other Investments       (22.2)       10.91.4         Purchase of Other Investments       (22.2)       10.83.9         Net Quechase) Sales of Short-term Investments       (22.1)       (183.9)         Net Ready from Financing Activities       (70.3)       20.5         Other, Net       0.0       (190.5)       1.90.4 <td></td> <td></td> <td></td>			
Change in Other Accrued Liabilities       (35.9)       (71.8)         Non-cash Adjustments to Net Investment Income       (225.6)       (200.4)         Not Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       723.9       1.091.4         Proceeds from Sales of Available-for-Sale Securities       723.9       1.091.4         Proceeds from Sales and Matrities of Other Investments       102.3       214.9         Purchase of Available-for-Sale Securities       (22.51)       (18.39)         Purchase of Sales and Matrities of Other Investments       102.3       214.9         Purchase of Available-for-Sale Securities       (22.1)       (183.9)         Purchase of Soft Irrem Investments       (02.3       214.9         Purchase of Short-term Investments       (02.3       214.9         Purchase of Soft Irrem Investments       (02.3       214.9         Purchase of Short-term Investments       (02.3       214.9         Purchase of Short-term Investments       (02.3       214.9         Purchase of Short-term Investments       (02.7       <			
Non-cash Adjustments to Net Investment Income         (225.6)         (200.4)           Net Realized Investment (Gain) Loss         2.8         (37.6)           Depreciation         56.1         55.0           Other, Net         (16.9)         19.3           Net Cash Provided by Operating Activities         913.8         853.6           Cash Flows from Investing Activities         723.9         1.091.4           Proceeds from Maturities of Available-for-Sale Securities         723.9         1.091.4           Proceeds from Maturities of Available-for-Sale Securities         1.682.4         741.9           Proceeds from Maturities of Other Investments         102.3         214.9           Purchase of Available-for-Sale Securities         (2.958.7)         (2.548.5)           Purchase of Other Investments         (102.3)         215.9           Purchase of Other Investments         (103.4)         (75.2)           Net Cash Used by Investing Activities         (842.9)         (738.9)           Net Short-term Debt Repayments         0.0         (100.4)         (75.2)           Issuance of Common Stock         9.4         6.3         0.0         (109.5)         1.9         (0.5)           Issuance of Common Stock         9.4         6.3         0.0         (0.22.1) <td></td> <td></td> <td></td>			
Net Realized Investment (Gain) Loss       2.8       (37.6)         Depreciation       56.1       55.0         Other, Net       (16.9)       19.3         Net Cash Provided by Operating Activities       913.8       853.6         Cash Flows from Investing Activities       723.9       1,091.4         Proceeds from Sales and Auailable-for-Sale Securities       723.9       1,091.4         Proceeds from Maturities of Available-for-Sale Securities       1,82.4       741.9         Proceeds from Sales and Maturities of Other Investments       102.3       214.9         Purchase of Other Investments       (2,598.7)       (2,548.5)         Purchase of Other Investments       (22.1)       (183.9)         Net (Purchases) Sales of Short-term Investments       (70.3)       20.5         Other, Net       (100.4)       (75.2)         Net Cash Used by Investing Activities       (842.9)       (738.9)         Cash Flows from Financing Activities       0.0       (190.5)         Issuance of Commo Stock       9.4       6.3         Dividends Paid to Stockholders       (85.4)       (77.1)         Purchase of Treasury Stock       (324.0)       0.0         Other, Net       1.9       (0.5)         Net Cash Provided (Used) by Financing			(
Depreciation56.155.0Other, Net(16.9)19.3Net Cash Provided by Operating Activities913.8853.6Cash Flows from Investing Activities913.8853.6Proceeds from Sales of Available-for-Sale Securities723.91.091.4Proceeds from Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(222.1)(183.9)Purchase of Available-for-Sale Securities(222.1)(183.9)Net Curchases) Sales of Short-term Investments(222.1)(183.9)Net Cash Used by Investing Activities(100.4)(75.2)Other, Net(100.4)(75.2)Net Cash Used by Investing Activities0.0(190.5)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchase of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7			· · · ·
Other, Net(16.9)19.3Net Cash Provided by Operating Activities913.8853.6Cash Flows from Investing Activities723.91,091.4Proceeds from Sales and Maturities of Available-for-Sale Securities1,682.4741.9Proceeds from Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(2,258.7)(2,548.5)Purchase of Available-for-Sale Securities(2,22.1)(183.9)Purchase of Available-for-Sale Securities(70.3)20.5Purchase of Short-term Investments(100.4)(75.2)Net (Purchases) Sales of Short-term Investments(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities(842.9)(292.1)Net Cash Used by Investing Activities(62.7)(292.1)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(292.1)Issuance of Common Stock9.463Dividends Pail to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7			
Net Cash Provided by Operating Activities913.8853.6Cash Flows from Investing Activities723.91.091.4Proceeds from Sales of Available-for-Sale Securities1.682.4741.9Proceeds from Sales and Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(2.958.7)(2.548.5)Purchase of Available-for-Sale Securities(2.258.7)(2.548.5)Purchase of Other Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments0.0(190.5)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	•		
Cash Flows from Investing ActivitiesProceeds from Sales and Maturities of Available-for-Sale Securities723.91,091.4Proceeds from Maturities of Available-for-Sale Securities1,682.4741.9Proceeds from Sales and Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(2,958.7)(2,548.5)Purchase of Other Investments(222.1)(183.9)Purchase of Other Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Other, Net	(16.9)	19.3
Proceeds from Sales of Available-for-Sale Securities       723.9       1,091.4         Proceeds from Maturities of Available-for-Sale Securities       1,682.4       741.9         Proceeds from Sales and Maturities of Other Investments       102.3       214.9         Purchase of Available-for-Sale Securities       (2,958.7)       (2,548.5)         Purchase of Other Investments       (202.1)       (183.9)         Net (Purchases) Sales of Short-term Investments       (70.3)       20.5         Other, Net       (100.4)       (75.2)         Net Cash Used by Investing Activities       (842.9)       (738.9)         Cash Flows from Financing Activities       (842.9)       (738.9)         Susance of Long-term Debt       396.9       346.8         Long-term Debt Repayments       (62.7)       (22.2)         Issuance of Common Stock       9.4       6.3         Dividends Paid to Stockholders       (85.4)       (77.1)         Purchase of Treasury Stock       (324.0)       0.0         Other, Net       1.9       (0.5)         Net Cash Provided (Used) by Financing Activities       (63.9)       55.8         Effect of Foreign Exchange Rate Changes on Cash       0.0       0.2         Net Increase in Cash and Bank Deposits       7.0       17.0	Net Cash Provided by Operating Activities	913.8	853.6
Proceeds from Maturities of Available-for-Sale Securities1,682.4741.9Proceeds from Sales and Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(2,958.7)(2,548.5)Purchase of Other Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments0.0(190.5)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Cash Flows from Investing Activities		
Proceeds from Sales and Maturities of Other Investments102.3214.9Purchase of Available-for-Sale Securities(2,958.7)(2,548.5)Purchase of Other Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Proceeds from Sales of Available-for-Sale Securities	723.9	1,091.4
Purchase of Available-for-Sale Securities(2,548.5)(2,548.5)Purchase of Other Investments(222.1)(183.9)Net (Purchases) Sales of Short-term Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.463.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Proceeds from Maturities of Available-for-Sale Securities	1,682.4	741.9
Purchase of Other Investments(222.1)(183.9)Net (Purchases) Sales of Short-term Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing ActivitiesNet Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Proceeds from Sales and Maturities of Other Investments	102.3	214.9
Net (Purchases) Sales of Short-term Investments(70.3)20.5Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Net Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Purchase of Available-for-Sale Securities	(2,958.7)	(2,548.5)
Other, Net(100.4)(75.2)Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Net Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Purchase of Other Investments	(222.1)	(183.9)
Net Cash Used by Investing Activities(842.9)(738.9)Cash Flows from Financing Activities0.0(190.5)Net Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Net (Purchases) Sales of Short-term Investments	(70.3)	20.5
Cash Flows from Financing ActivitiesNet Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Other, Net	(100.4)	(75.2)
Net Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Net Cash Used by Investing Activities	(842.9)	(738.9)
Net Short-term Debt Repayments0.0(190.5)Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Cash Flows from Financing Activities		
Issuance of Long-term Debt396.9346.8Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7		0.0	(190.5)
Long-term Debt Repayments(62.7)(29.2)Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7		396.9	
Issuance of Common Stock9.46.3Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7		(62.7)	
Dividends Paid to Stockholders(85.4)(77.1)Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	· · ·	9.4	
Purchases of Treasury Stock(324.0)0.0Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Dividends Paid to Stockholders	(85.4)	(77.1)
Other, Net1.9(0.5)Net Cash Provided (Used) by Financing Activities(63.9)55.8Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7	Purchases of Treasury Stock		· · ·
Effect of Foreign Exchange Rate Changes on Cash0.00.2Net Increase in Cash and Bank Deposits7.0170.7			(0.5)
Net Increase in Cash and Bank Deposits 7.0 170.7	Net Cash Provided (Used) by Financing Activities	(63.9)	55.8
	Effect of Foreign Exchange Rate Changes on Cash	0.0	0.2
	Net Increase in Cash and Bank Deposits	7.0	170.7

Cash and Bank Deposits at End of Period	\$ 78.6	\$ 220.6

See notes to consolidated financial statements.

7

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

# Unum Group and Subsidiaries

	Three Months Ended September 30 2010 2009 (in millior		Nine Mon Septem 2010 s of dollars)	
Net Income	\$ 220.8	\$ 221.1	\$ 660.3	\$ 653.2
Other Comprehensive Income (Loss)				
Change in Net Unrealized Gains and Losses on Securities Before Reclassification Adjustment:				
Change in Net Unrealized Gains and Losses on Securities Not Other-Than-Temporarily Impaired (net of tax expense of \$474.7; \$923.7; \$1,071.9; \$1,487.8)	906.2	1,738.5	2,035.3	2,801.2
Change in Net Unrealized Gains and Losses on Securities Other-Than-Temporarily Impaired (net of tax expense of \$0.5; \$7.6; \$0.0; \$7.0)	1.0	14.2	0.1	13.0
Total Change in Net Unrealized Gains and Losses on Securities Before Reclassification Adjustment (net of tax expense of \$475.2; \$931.3; \$1,071.9; \$1,494.8)	907.2	1,752.7	2,035.4	2,814.2
Reclassification Adjustment for Net Realized Investment (Gain) Loss (net of tax expense (benefit) of \$0.4; \$(10.0); \$1.1; \$(59.7))	(1.5)	18.3	(3.3)	110.6
Change in Net Gain on Cash Flow Hedges (net of tax expense (benefit) of \$(6.0); \$(9.0); \$22.9; \$(51.5))	(11.7)	(8.4)	42.2	(99.4)
Change in Adjustment to Reserves for Future Policy and Contract Benefits, Net of Reinsurance and Other (net of tax benefit of \$472.6; \$624.1; \$1,015.6; \$896.7) Change in Foreign Currency Translation Adjustment (net of tax expense (benefit) of	(894.2)	(1,183.6)	(1,923.8)	(1,692.2)
\$0.6; \$0.0; \$0.6; \$(0.4)) Change in Unrecognized Pension and Postretirement Benefit Costs (net of tax	53.3	(29.8)	(24.7)	87.1
expense (benefit) of \$1.9; \$4.4; \$(3.6); \$9.8)	2.8	7.6	27.0	17.1
Total Other Comprehensive Income	55.9	556.8	152.8	1,237.4
Comprehensive Income	\$ 276.7	\$ 777.9	\$ 813.1	\$ 1,890.6

See notes to consolidated financial statements.

8

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Unum Group and Subsidiaries

#### September 30, 2010

# Note 1 - Basis of Presentation

The accompanying consolidated financial statements of Unum Group and its subsidiaries (the Company) have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. For further information, refer to the consolidated financial statements and footnotes included in our annual report on Form 10-K for the year ended December 31, 2009.

In our opinion, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Interim results are not necessarily indicative of full year performance.

In connection with our preparation of the consolidated financial statements, we evaluated events that occurred subsequent to September 30, 2010 for recognition or disclosure in our financial statements and notes to our financial statements.

#### Note 2 - Accounting Developments

#### Accounting Updates Adopted during the First Nine Months of 2010:

# Accounting Standards Codification (ASC) 810 Consolidation

In June 2009, the Financial Accounting Standards Board (FASB) issued an update to require a qualitative rather than a quantitative analysis to determine the primary beneficiary of a variable interest entity and require enhanced disclosures about an enterprise s involvement with a variable interest entity. We adopted this update effective January 1, 2010. The adoption of this update had no effect on our financial position or results of operations.

# ASC 820 Fair Value Measurements and Disclosures

In January 2010, the FASB issued an update to require a number of additional disclosures regarding fair value measurements. Specifically, the update requires a reporting entity to disclose the amounts of significant transfers between Level 1 and Level 2 of the three tier fair value hierarchy and the reasons for these transfers, as well as the reasons for any transfers in or out of Level 3, effective for annual and interim periods beginning after December 15, 2009. The update also requires information in the reconciliation of recurring Level 3 measurements about purchases, sales, issuances, and settlements on a gross basis, effective for annual and interim periods beginning after December 15, 2010. We adopted this update in its entirety, including early adoption of the additional Level 3 information, effective January 1, 2010. The adoption of this update expanded our disclosures but had no effect on our financial position or results of operations.

# ASC 860 Transfers and Servicing

In June 2009, the FASB issued an update to eliminate the exceptions for qualifying special-purpose entities from the consolidation guidance and eliminate the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrendered control over the transferred financial assets. In addition, this update clarifies certain requirements for financial assets that are eligible for sale accounting and requires enhanced disclosures about the risks that a transferor continues to be exposed to because of its continuing involvement in transferred financial assets. We adopted this update effective January 1, 2010. The adoption of this update had no effect on our financial position or results of operations.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Unum Group and Subsidiaries

September 30, 2010

Note 2 - Accounting Developments - Continued

# Accounting Updates Adopted during the First Nine Months of 2009:

# ASC 105 Generally Accepted Accounting Principles

In June 2009, the FASB established the FASB Accounting Standards Codification (Codification) as the source of authoritative accounting principles to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. Securities and Exchange Commission (SEC) rules and interpretive releases, which may not be included in their entirety within the Codification, will remain as authoritative GAAP for SEC registrants. We adopted Codification effective July 1, 2009. The adoption of Codification had no effect on our financial position or results of operations.

# ASC 320 Investments - Debt and Equity Securities

In April 2009, the FASB issued a new accounting standard, now included in ASC 320, which amends the other-than-temporary impairment guidance for debt securities and expands and increases the frequency of previously existing disclosures for other-than-temporary impairments. The measure of impairment remains fair value. Under the standard, an other-than-temporary impairment must be recognized in earnings for a debt security in an unrealized loss position when an entity either (a) has the intent to sell the debt security or (b) more likely than not will be required to sell the debt security before its anticipated recovery.

The amount of impairment recognized is equal to the difference between amortized cost and fair value. For all debt securities in unrealized loss positions that do not meet either of these two criteria, the standard requires that an entity analyze its ability to recover the amortized cost by comparing the present value of cash flows with the amortized cost of the security. If the present value of our best estimate of cash flows expected to be collected is less than the amortized cost of the security, an other-than-temporary impairment is recorded. The impairment loss is separated into two components, the portion of the impairment related to credit and the portion related to factors other than credit. The credit-related portion of an other-than-temporary impairment, which is the difference between the amortized cost of the security and the present value of cash flows expected to be collected, is recognized in earnings. Other-than-temporary impairments related to factors other than credit are charged to earnings if it is unlikely that the fair value of the security will recover prior to its disposal. Otherwise, non-credit-related other-than-temporary impairments are charged to other comprehensive income, net of tax. We adopted this standard effective April 1, 2009. The cumulative effect of applying the provisions of this standard increased the April 1, 2009 opening balance of retained earnings \$14.3 million, net of tax of \$7.7 million, with a corresponding adjustment to accumulated other comprehensive income (loss).

# ASC 815 Derivatives and Hedging

In March 2008, the FASB issued a new accounting standard, now included in ASC 815, to provide additional guidance intended to improve financial reporting about derivative instruments and hedging activities. This standard requires enhanced disclosures to enable investors to better understand their effects on an entity s financial position, financial performance, and cash flows. We adopted this standard effective January 1, 2009. This standard expanded our disclosures but had no effect on our financial position or results of operations.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Unum Group and Subsidiaries

September 30, 2010

#### Note 2 - Accounting Developments - Continued

#### ASC 820 Fair Value Measurements and Disclosures

In April 2009, the FASB issued a new accounting standard, now included in ASC 820, to provide additional guidance for estimating fair value but reemphasized that the objective of fair value measurement remained an exit price. This standard provides guidance for determining whether there has been a significant decrease in the volume and level of activity in the market and provides factors for companies to consider in identifying transactions that are not orderly. The standard also discusses the necessity of adjustments to transaction or quoted prices to estimate fair value when it is determined that there has been a significant decrease in the volume and level of activity or that the transaction is not orderly. We adopted this standard effective April 1, 2009. This standard expanded our disclosures but had no effect on our financial position or results of operations.

#### ASC 825 Financial Instruments

In April 2009, the FASB issued a new accounting standard, now included in ASC 825, which requires companies to disclose the fair value of certain financial instruments in interim financial statements. This standard also requires companies to disclose the method or methods and significant assumptions used to estimate the fair value of financial instruments and to discuss changes, if any, in those methods or assumptions during the period. We adopted this standard effective April 1, 2009. This standard expanded our disclosures but had no effect on our financial position or results of operations.

#### ASC 855 Subsequent Events

In May 2009, the FASB issued a new accounting standard, now included in ASC 855, to provide subsequent events guidance. This topic was previously addressed only in the auditing literature, and is largely similar to the auditing guidance with limited exceptions which are not intended to result in significant changes in practice. We adopted this standard effective June 30, 2009. The FASB issued an update in February 2010 to remove the requirement, for certain entities, to disclose the date through which subsequent events have been evaluated. This standard and update had no effect on our financial position or results of operations.

# **Accounting Updates Outstanding:**

#### ASC 310 Receivables

In July 2010, the FASB issued an update to require additional disclosures regarding the credit quality of financing receivables, including credit risk exposure and the allowance for credit losses. The objective is to enhance financial statement users understanding of an entity s credit risk associated with its financing receivables, the entity s assessment of that risk in estimating its allowance for credit losses, and the changes and the reason for changes in the allowance for credit losses. Disclosures around the entity s credit risk exposure, as well as its assessment of risk in estimating its allowance for credit losses, are effective for annual and interim periods ending on or after December 15, 2010, while disclosures around changes in the allowance for credit losses and the reason for those changes are effective for interim and annual reporting periods beginning on or after December 15, 2010. The adoption of this update will expand our disclosures for financing receivables, primarily our investments in mortgage loans, but will have no effect on our financial position or results of operations.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Unum Group and Subsidiaries

September 30, 2010

#### Note 2 - Accounting Developments - Continued

#### ASC 944 Financial Services - Insurance

In October 2010, the FASB issued an update which is intended to address diversity in practice regarding the interpretation of which costs relating to the acquisition of new or renewal insurance contracts qualify as deferred acquisition costs. The amendments in this update are effective for fiscal years, and interim period within those fiscal years, beginning after December 15, 2011, and permit retrospective application. The guidance in this update will result in a decrease in the level of costs we defer. We have not yet quantified the impact on our financial position or results of operations.

# Note 3 - Fair Values of Financial Instruments

Presented as follows are the carrying amounts and fair values of financial instruments. The carrying values of financial instruments such as short-term investments, cash and bank deposits, accounts and premiums receivable, and accrued investment income approximate fair value due to the short-term nature of the instruments. As such, these financial instruments are not included in the following chart.

	September 30, 2010			December 31, 2009		
	Carrying Amount		Fair Value	Carrying Amount	Fair Value	
		(in millions of dollars)				
Assets						
Fixed Maturity						
Securities	\$ 41,747.6		\$41,747.6	\$ 37,914.4	\$ 37,914.4	
Mortgage Loans	1,464.2		1,626.5	1,404.0	1,402.5	
Policy Loans	2,992.6 S-31					

#### Table of Contents

THIS DISCUSSION IS FOR INFORMATION PURPOSES ONLY AND IS NOT INTENDED AS TAX ADVICE. YOU SHOULD CONSULT YOUR TAX ADVISOR WITH RESPECT TO THE APPLICATION OF THE U.S. FEDERAL INCOME TAX LAWS TO YOUR PARTICULAR SITUATION AS WELL AS ANY TAX CONSEQUENCES OF THE PURCHASE, OWNERSHIP AND DISPOSITION OF THE NOTES ARISING UNDER THE OTHER U.S. FEDERAL TAX LAWS OR UNDER THE LAWS OF ANY STATE, LOCAL, NON-U.S. OR OTHER TAXING JURISDICTION OR UNDER ANY APPLICABLE INCOME TAX TREATY.

#### Tax Considerations Applicable to U.S. Holders

#### Definition of a U.S. Holder

For purposes of this discussion, a "U.S. holder" is a beneficial owner of the notes who is for U.S. federal income tax purposes:

an individual who is a citizen or resident of the United States;

a corporation created or organized under the laws of the United States, any state thereof, or the District of Columbia;

an estate, the income of which is subject to U.S. federal income tax regardless of its source; or

a trust that (1) is subject to the primary supervision of a U.S. court and the control of one or more United States persons (within the meaning of Section 7701(a)(30) of the Code), or (2) has made a valid election under applicable Treasury Regulations to continue to be treated as a United States person.

#### **Payments of Stated Interest**

Payments of stated interest on the notes generally will be taxable to a U.S. holder as ordinary income at the time such stated interest is received or accrued, in accordance with such U.S. holder's method of tax accounting for U.S. federal income tax purposes.

#### Sale or Other Taxable Disposition

A U.S. holder will recognize gain or loss on the sale, exchange, redemption, retirement or other taxable disposition of a note generally equal to the difference, if any, between the amount realized (equal to the cash and the fair market value of any

property received in exchange for the note, less amounts attributable to any accrued but unpaid stated interest, which will be taxable as ordinary income to the extent not previously included in income) and the U.S. holder's adjusted tax basis in the note. A U.S. holder's adjusted tax basis in a note generally will be equal to the amount that the U.S. holder paid for the note. Any gain or loss will be a capital gain or loss, and will be long-term capital gain or loss if the U.S. holder has held the note for more than one year. Otherwise, such gain or loss will be short-term capital gain or loss. Long-term capital gains recognized by certain non-corporate U.S. holders, including individuals, generally will be taxable at a reduced rate. The deductibility of capital losses is subject to limitations.

#### Information Reporting and Backup Withholding

A U.S. holder generally will be subject to information reporting when such holder receives payments on the notes or receives proceeds from the sale or other disposition of the notes (including a redemption or retirement of the notes). A U.S. holder will be subject to backup withholding with respect to payments of the foregoing amounts if such holder is not otherwise exempt and such holder:

> fails to furnish the holder's taxpayer identification number, which, for an individual, is ordinarily his or her social security number;

> > S-32

furnishes an incorrect taxpayer identification number;

in the case of interest, is notified by the IRS that the holder has previously failed to report properly payments; or

in the case of interest, fails to certify, under penalties of perjury, that the holder has furnished a correct taxpayer identification number and that the IRS has not notified the holder that the holder is subject to backup withholding.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules may be allowed as a refund or a credit against a U.S. holder's U.S. federal income tax liability, provided the required information is timely furnished to the IRS. Certain U.S. holders are exempt from backup withholding, including corporations. U.S. holders should consult their tax advisors regarding their qualification for an exemption from backup withholding and the procedures for obtaining such an exemption.

#### Tax Considerations Applicable to Non-U.S. Holders

#### Definition of a Non-U.S. Holder

For purposes of this discussion, a "non-U.S. holder" is a beneficial owner of the notes that is, for U.S. federal income tax purposes, an individual, corporation, estate or trust and is not a U.S. holder.

#### **Payments of Interest**

Subject to the discussion below on backup withholding and FATCA, interest paid on a note to a non-U.S. holder that is not effectively connected with the non-U.S. holder's conduct of a trade or business within the United States generally will not be subject to U.S. federal income tax or 30% withholding tax provided that:

the non-U.S. holder does not, actually or constructively, own 10% or more of the total combined voting power of all classes of our voting stock;

the non-U.S. holder is not a controlled foreign corporation related to us through actual or constructive stock ownership and is not a bank that received such note on an extension of credit made pursuant to a loan agreement entered into in the ordinary course of its trade

or business; and

either (1) the non-U.S. holder certifies in a statement provided to us or the paying agent under penalties of perjury that it is not a "United States person" within the meaning of the Code and provides its name and address; (2) a securities clearing organization, bank or other financial institution that holds customers' securities in the ordinary course of its trade or business and holds the note on behalf of the non-U.S. holder certifies to us or the paying agent under penalties of perjury that it, or the financial institution between it and the non-U.S. holder, has received from the non-U.S. holder a statement, under penalties of perjury, that such holder is not a U.S. person and provides a copy of such statement to us or our paying agent; or (3) the non-U.S. holder holds its note directly through a "qualified intermediary" and certain conditions are satisfied.

If a non-U.S. holder does not satisfy the requirements above, interest paid to such non-U.S. holder that is not effectively connected with a United States trade or business generally will be subject to a 30% U.S. federal withholding tax. However, a non-U.S. holder may be entitled to a reduction in or an exemption from withholding on interest as a result of an applicable tax treaty. To claim such a reduction or exemption from withholding, the non-U.S. holder must provide the applicable withholding agent with a properly executed (a) IRS Form W-8BEN or W-8BEN-E, as applicable, claiming an exemption from or reduction of the withholding tax under the benefit of an income tax treaty between

S-33

#### Table of Contents

the United States and the non-U.S. holder's country of residence, or (b) IRS Form W-8ECI stating that interest paid on a note is not subject to withholding tax because it is effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States. Non-U.S. holders that do not timely provide the applicable withholding agent the required certification, but that qualify for a reduced income treaty rate, may obtain a refund of any excess amounts withheld by timely filing an appropriate claim for refund with the IRS.

If interest paid to a non-U.S. holder is effectively connected with the non-U.S. holder's conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such interest is attributable), then, the non-U.S. holder generally will be subject to U.S. federal income tax on such interest in the same manner as if such non-U.S. holder were a U.S. holder. In addition, if the non-U.S. holder is a corporation, the non-U.S. holder may be subject to a branch profits tax on its effectively connected earnings and profits, subject to adjustments, at a rate of 30% (or such lower rate specified by an applicable income tax treaty). Non-U.S. holders should consult their tax advisors regarding their entitlement to benefits under any applicable income tax treaty.

#### Sale or Other Taxable Disposition

Subject to the discussion below on backup withholding and FATCA, a non-U.S. holder will not be subject to U.S. federal income tax or withholding tax on any gain realized upon the sale, exchange, retirement, redemption or other taxable disposition of our notes (other than any amount allocable to accrued and unpaid interest, which generally will be treated as interest and subject to the rules discussed above in " *Payments of Interest*") unless:

the gain is effectively connected with the non-U.S. holder's conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, the non-U.S. holder maintains a permanent establishment in the United States to which such gain is attributable); or

the non-U.S. holder is a nonresident alien individual present in the United States for 183 days or more during the taxable year of the disposition and certain other requirements are met.

A non-U.S. holder described in the first bullet point above generally will be subject to U.S. federal income tax on a net income basis in the same manner as if such holder was a U.S. holder. A non-U.S. holder that is a foreign corporation also may be subject to a branch profits tax at a rate of 30% (or such lower rate specified by an applicable income tax treaty) of a portion of its effectively connected earnings and profits for the taxable year, subject to adjustments.

A non-U.S. holder described in the second bullet point above will be subject to U.S. federal income tax at a rate of 30% (or such lower rate specified by an applicable income tax treaty) on any gain derived from the disposition, which may be offset by certain U.S. source capital losses of the non-U.S. holder (even though the individual is not considered a resident of the United States) provided the non-U.S. holder has timely filed U.S. federal income tax returns with respect to such losses.

Non-U.S. holders should consult their tax advisors regarding potentially applicable income tax treaties that may provide for different rules.

#### Information Reporting and Backup Withholding

A non-U.S. holder generally will not be subject to backup withholding with respect to payments of interest we make to the non-U.S. holder, provided we (or other applicable withholding agent) do not have actual knowledge or reason to know such holder is a "United States person" within the meaning of the Code, and the holder certifies its non-U.S. status as described above under " *Payments of Interest.*" However, information returns will be filed with the IRS in connection with any interest paid to the non-U.S. holder, regardless of whether any tax was actually withheld. Copies of these

S-34

information returns may also be made available under the provisions of a specific treaty or agreement to the tax authorities of the country in which the non-U.S. holder resides or is established.

Information reporting and backup withholding may apply to the proceeds of a sale or other taxable disposition (including a retirement or a redemption) of our notes within the United States, and information reporting may (although backup withholding generally will not) apply to the proceeds of a disposition of our notes outside the United States conducted through certain U.S.-related financial intermediaries, in each case, unless the beneficial owner certifies under penalty of perjury that it is a non-U.S. holder on IRS Form W-8BEN, W-8BEN-E, or another applicable form (and the payor does not have actual knowledge or reason to know that the beneficial owner is a United States person) or such owner otherwise establishes an exemption.

Backup withholding is not an additional tax. A non-U.S. holder generally will be entitled to credit any amounts withheld under the backup withholding rules against the holder's U.S. federal income tax liability, if any, or may claim a refund if certain information is timely provided to the IRS.

# Additional Withholding Tax on Payments Made to Foreign Accounts

Withholding taxes may be imposed under Sections 1471 to 1474 of the Code (such Sections commonly referred to as the Foreign Account Tax Compliance Act, or "FATCA") on certain types of payments made to non-U.S. financial institutions and certain other non-U.S. entities. Specifically, a 30% withholding tax may be imposed on payments of interest on, or gross proceeds from the sale or other disposition of, a note paid to a "foreign financial institution" or a "non-financial foreign entity" (each as defined in the Code), unless (1) the foreign financial institution undertakes certain diligence and reporting obligations, (2) the non-financial foreign entity either certifies it does not have any "substantial United States owners" (as defined in the Code) or furnishes identifying information regarding each substantial United States owner, or (3) the foreign financial institution or non-financial foreign entity otherwise qualifies for an exemption from these rules. If the payee is a foreign financial institution and is subject to the diligence and reporting requirements in (1) above, it must enter into an agreement with the U.S. Department of the Treasury requiring, among other things, that it undertake to identify accounts held by certain "specified United States persons" or "United States-owned foreign entities" (each as defined in the Code), annually report certain information about such accounts, and withhold 30% on certain payments to non-compliant foreign financial institutions and certain other account holders. These withholding rules generally apply to payments of interest on the notes regardless of when they are made and to payments of gross proceeds from a sale or other disposition of the notes made on or after January 1, 2017. Foreign financial institutions located in jurisdictions that have an intergovernmental agreement with the United States governing FATCA may be subject to different rules.

S-35

#### CERTAIN CONSIDERATIONS APPLICABLE TO ERISA, GOVERNMENTAL AND OTHER PLAN INVESTORS

A fiduciary of a pension plan or other employee benefit plan (including a governmental plan, an individual retirement account or a Keogh plan) proposing to invest in the notes should consider this section carefully.

A fiduciary of an employee benefit plan subject to the Employee Retirement Income Security Act of 1974, as amended (commonly referred to as "ERISA"), should consider fiduciary standards under ERISA in the context of the particular circumstances of such plan before authorizing an investment in the notes. Such fiduciary should consider whether the investment is in accordance with the documents and instruments governing the plan.

In addition, ERISA and the Code prohibit certain transactions (referred to as "prohibited transactions") involving the assets of a plan subject to ERISA or the assets of an individual retirement account or plan subject to Section 4975 of the Code (referred to as an "ERISA plan"), on the one hand, and persons who have certain specified relationships to the plan ("parties in interest" within the meaning of ERISA or "disqualified persons" within the meaning of the Code), on the other. If we (or an affiliate) are considered a party in interest or disqualified person with respect to an ERISA plan, then the investment in notes by the ERISA plan may give rise to a prohibited transaction. The purchase and holding of notes by an ERISA plan may be subject to one or more statutory or administrative exemptions from the prohibited transaction rules under ERISA and the Code. Even if the conditions for relief under such exemptions were satisfied, however, there can be no assurance that such exemptions would apply to all of the prohibited transactions that may be deemed to arise in connection with a plan's investment in the notes.

By purchasing and holding the notes, the person making the decision to invest on behalf of an ERISA plan shall be deemed to represent that the purchase and holding of the notes will not result in a non-exempt prohibited transaction under ERISA or the Code. Therefore, an ERISA plan should not invest in the notes unless the plan fiduciary or other person acquiring notes on behalf of the ERISA plan determines that neither we nor an affiliate is or (at any time during the term of the investment) will become a party in interest or a disqualified person or, alternatively, that an exemption from the prohibited transaction rules is available. If an ERISA plan engages in a non-exempt prohibited transaction, the transaction may require "correction" and may cause the ERISA plan fiduciary to incur certain liabilities and the parties in interest or disqualified persons to be subject to excise taxes.

Employee benefit plans that are governmental plans and non-U.S. plans are not subject to ERISA requirements. However, non-U.S., federal, state or local laws or regulations governing the investment and management of the assets of governmental or non-U.S. plans may contain fiduciary and prohibited transaction requirements similar to those under ERISA and Section 4975 of the Code discussed above. By purchasing and holding the notes,

the person making the decision to invest on behalf of such plans shall be deemed to represent that the purchase and holding of the notes will not violate any law applicable to such governmental or non-U.S. plan that is similar to the prohibited transaction provisions of ERISA or the Code.

If you are the fiduciary of an employee benefit plan or ERISA plan and you propose to invest in the notes with the assets of such employee benefit plan or ERISA plan, you should consult your own legal counsel for further guidance. The sale of notes to an employee benefit plan is in no respect a representation by us, the underwriters or any other person that such an investment meets all relevant legal requirements with respect to investments by employee benefit plans generally or any particular plan or that such an investment is appropriate for employee benefit plans generally or any particular plan.

S-36

#### UNDERWRITING

J.P. Morgan Securities LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated, Mizuho Securities USA Inc. and Wells Fargo Securities, LLC are acting as representatives of each of the underwriters named below. Subject to the terms and conditions set forth in a firm commitment underwriting agreement among us and the underwriters, we have agreed to sell to the underwriters, and each of the underwriters has agreed, severally and not jointly, to purchase from us, the principal amount of notes set forth opposite its name below.

	Principal Amount of
Underwriter	Notes
J.P. Morgan Securities LLC	\$
Merrill Lynch, Pierce, Fenner & Smith	
Incorporated	
Mizuho Securities USA Inc.	
Wells Fargo Securities, LLC	
BMO Capital Markets Corp.	
BNP Paribas Securities Corp.	
Citigroup Global Markets Inc.	
Credit Agricole Securities (USA) Inc.	
Credit Suisse Securities (USA) LLC	
Fifth Third Securities, Inc.	
Lloyds Securities Inc.	
Mitsubishi UFJ Securities (USA), Inc.	
Natixis Securities Americas LLC	
RBC Capital Markets, LLC	
Santander Investment Securities Inc.	
SunTrust Robinson Humphrey, Inc.	

Total

Subject to the terms and conditions set forth in the underwriting agreement, the underwriters have agreed, severally and not jointly, to purchase all of the notes sold under the underwriting agreement if any of these notes are purchased. If an underwriter defaults, the underwriting agreement provides that the purchase commitments of the nondefaulting underwriters may be increased or the underwriting agreement may be terminated.

\$

We have agreed to indemnify the underwriters and their controlling persons against certain liabilities in connection with this offering, including liabilities under the Securities Act, or to contribute to payments the underwriters may be required to make in respect of those liabilities.

The underwriters are offering the notes, subject to prior sale, when, as and if issued to and accepted by them, subject to approval of legal matters by their counsel, including the validity of the notes, and other conditions contained in the underwriting agreement, such as the receipt by the underwriters of officer's certificates and legal opinions. The underwriters reserve the right

to withdraw, cancel or modify offers to the public and to reject orders in whole or in part.

# **Commissions and Discounts**

The representatives have advised us that the underwriters propose initially to offer the notes to the public at the public offering price set forth on the cover page of this prospectus supplement and may offer the notes to certain dealers at such price less a concession not in excess of % of the principal amount of the notes. Any such securities dealers may resell any notes purchased from the underwriters

C		2	7
0	-	2	1

to certain other brokers or dealers at a discount from the initial public offering price of up to % of the principal amount of the notes. After the initial offering, the public offering price, concession or any other term of the offering may be changed.

The expenses of the offering, not including the underwriting discount, are estimated at \$650,000 and are payable by us.

#### New Issue of Notes

The notes are a new issue of securities with no established trading market. We do not intend to apply for listing of the notes on any securities exchange or for inclusion of the notes on any automated dealer quotation system. We have been advised by the underwriters that they presently intend to make a market in the notes after completion of the offering. However, they are under no obligation to do so and may discontinue any market-making activities at any time without any notice. We cannot assure the liquidity of the trading market for the notes or that an active public market for the notes will develop. If an active public trading market for the notes does not develop, the market price and liquidity of the notes may be adversely affected. If the notes are traded, they may trade at a discount from their initial offering price, depending on prevailing interest rates, the market for similar securities, our operating performance and financial condition, general economic conditions and other factors.

#### Settlement

We expect that delivery of the notes will be made to investors on or about , 2015, which will be the fifth business day following the date of this prospectus supplement (such settlement being referred to as "T+5"). Under Rule 15c6-1 under the Securities Exchange Act of 1934, trades in the secondary market are required to settle in three business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade notes on the date of this prospectus supplement or the next succeeding business day will be required, by virtue of the fact that the notes initially settle in T+5, to specify an alternate settlement arrangement at the time of any such trade to prevent a failed settlement. Purchasers of the notes who wish to trade the notes prior to their date of delivery hereunder should consult their advisors.

#### No Sales of Similar Securities

We have agreed that we will not, until the closing date, without first obtaining the prior written consent of the representatives, directly or indirectly, offer, sell, contract to sell or otherwise dispose of any debt securities issued or guaranteed by the Company and having a tenor of more than one year, except for the notes sold to the underwriters pursuant to the underwriting agreement.

#### **Short Positions**

In connection with the offering, the underwriters may purchase and sell the notes in the open market. These transactions

may include short sales and purchases on the open market to cover positions created by short sales. Short sales involve the sale by the underwriters of a greater principal amount of notes than they are required to purchase in the offering. The underwriters must close out any short position by purchasing notes in the open market. A short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of the notes in the open market after pricing that could adversely affect investors who purchase in the offering.

Similar to other purchase transactions, the underwriters' purchases to cover the syndicate short sales may have the effect of raising or maintaining the market price of the notes or preventing or retarding a decline in the market price of the notes. As a result, the price of the notes may be higher than the price that might otherwise exist in the open market.

S-38

#### Table of Contents

Neither we nor any of the underwriters make any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the notes. In addition, neither we nor any of the underwriters make any representation that the representatives will engage in these transactions or that these transactions, once commenced, will not be discontinued without notice.

#### **Other Relationships**

Some of the underwriters and their affiliates have engaged in, and may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with us or our affiliates. They have received, or may in the future receive, customary fees and commissions for these transactions. Affiliates of the underwriters may receive a portion of the net proceeds to the extent we use net proceeds to repay indebtedness under which certain of the underwriters or their affiliates are lenders.

In addition, in the ordinary course of their business activities, the underwriters and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of ours or our affiliates. If any of the underwriters or their affiliates have a lending relationship with us, certain of those underwriters or their affiliates routinely hedge, and certain other of those underwriters may hedge, their credit exposure to us consistent with their customary risk management policies. Typically, these underwriters and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in our securities, including potentially the notes offered hereby. Any such credit default swaps or short positions could adversely affect future trading prices of the notes offered hereby. The underwriters and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

# Notice to Prospective Investors in the European Economic Area

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") no offer of notes described in this prospectus supplement may be made to the public in that Relevant Member State other than:

А.

to any legal entity which is a qualified investor as defined in the Prospectus Directive;

В.

to fewer than 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), as permitted under the Prospectus Directive, subject to obtaining the prior consent of the representatives; or

C.

in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of notes shall require the Company or the representatives to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

This prospectus has been prepared on the basis that any offer of notes in any Relevant Member State will be made pursuant to an exemption under the Prospectus Directive from the requirement to publish a prospectus for offers of notes. Accordingly any person making or intending to make an offer in that Relevant Member State of notes which are the subject of the offering contemplated in this prospectus may only do so in circumstances in which no obligation arises for the Company or any of

S-39

#### Table of Contents

the underwriters to publish a prospectus pursuant to Article 3 of the Prospectus Directive in relation to such offer. Neither the Company nor the underwriters have authorized, nor do they authorize, the making of any offer of notes in circumstances in which an obligation arises for the Company or the underwriters to publish a prospectus for such offer.

For the purpose of the above provisions, the expression "an offer to the public" in relation to any notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the notes to be offered so as to enable an investor to decide to purchase or subscribe for the notes, as the same may be varied in the Relevant Member State by any measure implementing the Prospectus Directive in the Relevant Member State, and the expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member States) and includes any relevant implementing measure in the Relevant Member State and the expression "2010 PD Amending Directive" means Directive 2010/73/EU.

#### Notice to Prospective Investors in the United Kingdom

In the United Kingdom, this prospectus supplement is being distributed only to, and is directed only at, persons who are "qualified investors" (as defined in the Prospectus Directive) who are (i) persons having professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the Order), or (ii) high net worth entities falling within Article 49(2)(a) to (d) of the Order, or (iii) persons to whom it would otherwise be lawful to distribute it, all such persons together being referred to as "Relevant Persons". The notes are only available to, and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such notes will be engaged in only with, Relevant Persons. This prospectus supplement and its contents are confidential and should not be distributed, published or reproduced (in whole or in part) or disclosed by any recipients to any other person in the United Kingdom. Any person in the United Kingdom that is not a Relevant Person should not act or rely on this prospectus supplement or its contents. The notes are not being offered to the public in the United Kingdom.

In addition, in the United Kingdom, the notes may not be offered other than by an underwriter that:

(a)

has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000) received by it in connection with the issue or sale of the notes in circumstances in which Section 21(1) of the Financial Services and Markets Act 2000 does not apply to us; and

(b)

has complied and will comply with all applicable provisions of the Financial Services and Markets Act 2000 with respect to anything done by it in relation to the notes in, from or otherwise involving the United Kingdom.

#### Notice to Prospective Investors in Switzerland

This prospectus supplement does not constitute an issue prospectus pursuant to Article 652a or Article 1156 of the Swiss Code of Obligations and the notes will not be listed on the SIX Swiss Exchange. Therefore, this prospectus supplement may not comply with the disclosure standards of the listing rules (including any additional listing rules or prospectus schemes) of the SIX Swiss Exchange. Accordingly, the notes may not be offered to the public in or from Switzerland, but only to a selected and limited circle of investors who do not subscribe to the notes with a view to distribution. Any such investors may be individually approached by the underwriters from time to time.

S-40

#### Table of Contents

# Notice to Prospective Investors in the Dubai International Financial Centre

This prospectus supplement relates to an Exempt Offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority ("DFSA"). This prospectus supplement is intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. It must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any documents in connection with Exempt Offers. The DFSA has not approved this prospectus supplement nor taken steps to verify the information set forth herein and has no responsibility for the prospectus supplement. The notes to which this prospectus supplement relates may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the notes offered should conduct their own due diligence on the notes. If you do not understand the contents of this prospectus supplement you should consult an authorized financial advisor.

#### Notice to Prospective Investors in Hong Kong

The notes may not be offered or sold by means of any document other than (i) in circumstances which do not constitute an offer to the public within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong), or (ii) to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder, or (iii) in other circumstances which do not result in the document being a "prospectus" within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong), and no advertisement, invitation or document relating to the notes may be issued or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

#### Notice to Prospective Investors in Japan

The notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan, as amended (the "Financial Instruments and Exchange Law"), and the notes may not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law and any other applicable laws, regulations and ministerial guidelines of Japan.

#### Notice to Prospective Investors in Singapore

This prospectus supplement and the accompanying prospectus have not been and will not be registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this prospectus supplement and the accompanying prospectus and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the notes may not be circulated or distributed, nor may the notes be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"), (ii) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

S-41

Where the notes are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest in that trust shall not be transferred within six months after that corporation or that trust has acquired the notes under Section 275 except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA; (2) where no consideration is or will be given for the transfer; or (3) the transfer is by operation of law.

S-42

#### LEGAL MATTERS

The validity of the notes offered by this prospectus supplement will be passed upon for us by O'Melveny & Myers LLP. Certain matters will be passed upon for us by our in-house legal counsel. Certain legal matters will be passed upon for the underwriters by Simpson Thacher & Bartlett LLP, New York, New York.

#### EXPERTS

The consolidated financial statements of Air Lease Corporation and its subsidiaries as of December 31, 2014 and 2013, and for each of the years in the three-year period ended December 31, 2014, and management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2014, appearing in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, have been incorporated by reference herein in reliance upon the reports of KPMG LLP, independent registered public accounting firm, incorporated by reference herein, and upon the authority of said firm as experts in accounting and auditing.

#### WHERE YOU CAN FIND MORE INFORMATION

We are subject to the informational requirements of the Exchange Act, and, in accordance with the Exchange Act, file annual, quarterly and current reports, proxy and information statements and other information with the SEC. You may read and copy the material we file with the SEC at the SEC's public reference room in Washington, D.C. at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. You can also request copies of those documents, upon payment of prescribed fees, by writing to the SEC. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference rooms. Our SEC filings are also available to the public free of charge on the SEC's website at www.sec.gov.

Our filings with the SEC are also available free of charge on our website at www.airleasecorp.com. Information contained on our website is not incorporated by reference into this prospectus supplement or the accompanying prospectus and you should not consider information contained on our website to be part of this prospectus supplement or the accompanying prospectus. You may also request a copy of our SEC filings, at no cost, by writing or telephoning our General Counsel and Corporate Secretary at:

> Air Lease Corporation General Counsel and Corporate Secretary 2000 Avenue of the Stars, Suite 1000N Los Angeles, California 90067 (310) 553-0555

#### **INCORPORATION BY REFERENCE**

This prospectus supplement and the accompanying prospectus "incorporate by reference" certain information we file with the SEC under the Exchange Act. This means that we are disclosing important information to you by referring you to these filings. The information we incorporate by reference is considered to be part of this prospectus supplement and the accompanying prospectus, and subsequent information that we file with the SEC will automatically update and supersede this information.

Any statement contained in a document incorporated or considered to be incorporated by reference in this prospectus supplement and the accompanying prospectus shall be considered to be modified or superseded for purposes of this prospectus supplement and the accompanying prospectus to the extent a statement contained in this prospectus supplement, the accompanying prospectus or in any other document filed subsequent to such statement that is or is deemed to be incorporated by reference in this prospectus supplement or the accompanying prospectus modifies or supersedes such

S-43

#### Table of Contents

statement. Without limitation of the foregoing, market and industry data and information and forecasts incorporated by reference herein shall be deemed to replace the market and industry data and information and forecasts included in any prospectus supplement previously filed prior to this offering.

We incorporate by reference the following documents that we have filed with the SEC, except to the extent that information in such documents is updated or superseded by information contained in this prospectus supplement and the accompanying prospectus:

our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 (filed with the SEC on February 26, 2015);

the information specifically incorporated by reference into our Annual Report on Form 10-K for the year ended December 31, 2014 from our Definitive Proxy Statement on Schedule 14A (filed with the SEC on March 18, 2015);

our Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 2015 and June 30, 2015 (filed with the SEC on May 7, 2015 and August 6, 2015, respectively); and

our Current Reports on Form 8-K filed with the SEC on January 9, 2015, January 14, 2015, March 9, 2015, April 23, 2015, May 8, 2015 (with respect to Item 5.07 only) and June 2, 2015.

In addition, we incorporate by reference any future filings we make with the SEC pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act on or after the date of this prospectus supplement and prior to the completion or termination of the offering of the notes made under this prospectus supplement. We will not, however, incorporate by reference any documents or portions thereof that are not deemed "filed" with the SEC, including any information furnished pursuant to Item 2.02 or Item 7.01 of our Current Reports on Form 8-K after the date of this prospectus supplement unless, and except to the extent, specified in such Current Reports. You may request copies, at no cost, of any and all of the documents that are incorporated by reference in this prospectus supplement and the accompanying prospectus, including any future filings, by writing or telephoning our General Counsel and Corporate Secretary at the address and telephone number set forth above under "Where You Can Find More Information."

These filings can also be obtained through the SEC as described above or, with respect to certain of these documents, at

our website at www.airleasecorp.com. Except for the documents described above, information included or referred to on, or otherwise accessible through, our website is not incorporated by reference in this prospectus supplement or the accompanying prospectus.

PROSPECTUS

# AIR LEASE CORPORATION Debt Securities Preferred Stock Class A Common Stock Warrants Depositary Shares Rights Purchase Contracts Units

We will provide specific terms of these securities in supplements and/or in free writing prospectuses accompanying this prospectus. You should read this prospectus and any supplement and free writing prospectus accompanying this prospectus carefully before you invest.

Our Class A Common Stock is listed on the New York Stock Exchange under the symbol "AL." Any Class A Common Stock issued pursuant to a prospectus supplement will be listed, subject to notice of issuance, on the New York Stock Exchange or a successor thereof.

Investment in any securities offered by this prospectus involves risk. See "Risk Factors" on page 3 of this prospectus and the risk factors disclosed in our periodic reports filed from time to time with the Securities and Exchange Commission and in the applicable prospectus supplement or free writing prospectus accompanying this prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a

criminal offense.

The date of this prospectus is October 11, 2012.

You should rely only on the information contained in or incorporated by reference in this prospectus and in any accompanying prospectus supplement or any free writing prospectus prepared by us or on our behalf. We have not authorized anyone to provide you with any information that is different or to make any different or additional representations. We are not making any offer to sell these or any securities in any jurisdiction where the offer or sale is not permitted. You should not assume that the information contained or incorporated by reference in this prospectus, in any accompanying prospectus supplement or in any free writing prospectus prepared by us or on our behalf is accurate as of any date other than the date on the front of each such document.

#### TABLE OF CONTENTS

Dog

	Page
Risk Factors	<u>3</u>
Forward-Looking Statements	<u>3</u>
About This Prospectus	<u>3</u>
Where You Can Find More Information	<u>4</u>
Incorporation by Reference	
Description of Air Lease Corporation	<u>4</u> <u>5</u>
Ratios of Earnings to Fixed Charges	<u>6</u>
Use of Proceeds	<u>6</u>
Description of Debt Securities	<u>6</u>
Description of Capital Stock	<u>11</u>
Description of Warrants	<u>15</u>
Description of Depositary Shares	<u>16</u>
Description of Rights	<u>19</u>
Description of Purchase Contracts	<u>20</u>
Description of Units	<u>21</u>
Plan of Distribution	<u>22</u>
Legal Matters	<u>22</u>
Experts	<u>22</u>

When this prospectus, any prospectus supplement or any free writing prospectus uses the terms "Company, " "ALC," "we, " "our" and "us" refer to Air Lease Corporation and its consolidated subsidiaries unless otherwise stated or the context otherwise requires. Our fiscal year ends on December 31. When this prospectus, any prospectus supplement or any free writing prospectus refers to particular years or quarters in connection with the discussion of our results of operations or financial condition, those references mean the relevant fiscal years and fiscal quarters, unless otherwise stated.

The information in this prospectus, in any accompanying prospectus supplement, in any free writing prospectus and in the documents incorporated by reference or deemed incorporated by reference herein or therein concerning market share, ranking, industry data and forecasts is obtained from industry publications, surveys, public filings and internal company sources. Industry publications, surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of included information. Although we

believe that this publicly available information and the information provided by these industry sources is reliable, we have not independently verified any of the data from third-party sources, nor have we ascertained the underlying economic assumptions relied upon therein.

#### **RISK FACTORS**

Investment in any securities offered pursuant to this prospectus involves risks. You should carefully consider the risk factors incorporated herein by reference from our most recent Annual Report on Form 10-K and our subsequent Quarterly Reports on Form 10-Q and the other information contained in this prospectus, as updated by our subsequent filings under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the risk factors and other information contained in the applicable prospectus supplement or free writing prospectus accompanying this prospectus before acquiring any of such securities.

#### FORWARD-LOOKING STATEMENTS

Statements in this prospectus, including the documents that are incorporated by reference in this prospectus and any accompanying prospectus supplement, that are not historical facts are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Exchange Act. These forward-looking statements are based on our current intent, belief and expectations. We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all forward-looking statements. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "intends" and similar words or phrases. Accordingly, these statements are only predictions and involve estimates, known and unknown risks, and assumptions and uncertainties that could cause actual results to differ materially from those expressed in such statements. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of several factors more fully described in the section titled "Risk factors" and elsewhere in this prospectus as well as the additional risks described in our filings with the Securities and Exchange Commission (the "SEC").

All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations, and, therefore, you are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

You should carefully read this prospectus, any prospectus supplement, and the documents incorporated by reference in their entirety. They contain information that you should consider when making your investment decision.

#### **ABOUT THIS PROSPECTUS**

This prospectus is part of a registration statement on Form S-3 that we filed with the SEC utilizing a "shelf" registration process. Under this shelf process, we may sell any combination of securities from time to time in one or more offerings. This prospectus provides you with a general description of the securities we may offer. Each time we sell securities, we or parties acting on our behalf will provide a prospectus supplement and/or free writing prospectus that will contain specific information about the terms of that offering and the securities being sold in that offering. The applicable prospectus supplement or free writing prospectus may also add, update or change information contained in this prospectus. You should read both this prospectus and any prospectus supplement and any free writing prospectus prepared by us or on our behalf, together with the documents incorporated by reference set forth below under the heading "Incorporation by Reference."

Any statements in this prospectus, in any accompanying prospectus supplement or in any free writing prospectus concerning the provisions of any document are not complete. In each instance,

reference is made to the copy of that document filed or incorporated or deemed to be incorporated by reference as an exhibit to the registration statement of which this prospectus is a part or otherwise filed with the SEC. Each statement concerning the provisions of any document is qualified in its entirety by reference to the document so filed.

#### WHERE YOU CAN FIND MORE INFORMATION

This prospectus is a part of a registration statement on Form S-3 that we filed with the SEC, but the registration statement includes additional information and also attaches exhibits that are referenced in this prospectus. You can review a copy of the registration statement available on the SEC's web site at www.sec.gov.

We are subject to the informational requirements of the Exchange Act, and, in accordance with the Exchange Act, file annual, quarterly and current reports, proxy and information statements and other information with the SEC. You may read and copy the material we file with the SEC at the SEC's public reference room in Washington, D.C. at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. You can also request copies of those documents, upon payment of prescribed fees, by writing to the SEC. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference rooms. Our SEC filings are also available to the public free of charge on the SEC's website at www.sec.gov.

Our filings with the SEC are also available free of charge on our website at www.airleasecorp.com. The contents of our website are not incorporated by reference into this prospectus. You may also request a copy of our SEC filings, at no cost, by writing or telephoning our General Counsel and Corporate Secretary at:

> Air Lease Corporation General Counsel and Corporate Secretary 2000 Avenue of the Stars, Suite 1000N Los Angeles, California 90067 (310) 553-0555

#### **INCORPORATION BY REFERENCE**

This prospectus "incorporates by reference" certain information we file with the SEC under the Exchange Act. This means that we are disclosing important information to you by referring you to these filings. The information we incorporate by reference is considered a part of this prospectus, and subsequent information that we file with the SEC will automatically update and supersede this information.

Any statement contained in a document incorporated or considered to be incorporated by reference in this prospectus shall be considered to be modified or superseded for purposes of this prospectus to the extent a statement contained in this prospectus or in any other subsequently filed document that is or is deemed

to be incorporated by reference in this prospectus modifies or supersedes such statement.

We incorporate by reference the following documents that we have filed with the SEC, except to the extent that information in such documents is updated or superseded by information contained in this prospectus:

Our Annual Report on Form 10-K for the fiscal year ended December 31, 2011;

Our Definitive Proxy Statement on Schedule 14A filed with the SEC on March 30, 2012;

Our Quarterly Reports on Form 10-Q for the quarterly period ended March 31, 2012 and June 30, 2012;

Our Current Reports on Form 8-K, filed with the SEC on January 18, 2012, March 9, 2012, March 13, 2012, March 19, 2012, April 12, 2012, April 25, 2012, May 7, 2012, May 16, 2012, July 9, 2012, August 31, 2012, September 20, 2012, September 26, 2012, September 28, 2012, October 3, 2012 and October 10, 2012; and

The description of our Class A Common Stock included in our Registration Statement on Form 8-A filed on April 4, 2011.

We are not incorporating by reference in this prospectus any information furnished under Item 2.02 or Item 7.01 of Form 8-K and exhibits furnished on such form that relate to such items.

In addition, we incorporate by reference any future filings we make with the SEC pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act on or after the date of this prospectus and prior to the termination of the offering of the securities offered by this prospectus. You may request copies, at no cost, of any and all of the documents that are incorporated by reference in this prospectus, including any future filings, by writing or telephoning our General Counsel and Corporate Secretary at the address and telephone number set forth above under "Where You Can Find More Information."

These filings can also be obtained through the SEC as described above or, with respect to certain of these documents, at our website at www.airleasecorp.com. Except for the documents described above, information included or referred to on, or otherwise accessible through, our website is not incorporated by reference in this prospectus.

#### DESCRIPTION OF AIR LEASE CORPORATION

Air Lease Corporation is an aircraft leasing company based in Los Angeles, California. We are principally engaged in purchasing commercial aircraft and leasing them to airlines around the world to generate attractive returns on equity. We lease aircraft to airlines pursuant to net operating leases that require the lessee to pay for maintenance, insurance, taxes and all other aircraft operating expenses during the lease term. For additional information about our business, operations and financial results, see the documents listed under "Incorporation by Reference."

Our principal executive office is located at 2000 Avenue of the Stars, Suite 1000N, Los Angeles, California 90067. Our telephone number is (310) 553-0555 and our website is www.airleasecorp.com. Information included or referred to on, or otherwise accessible through, our website is not intended to form a part of or be incorporated by reference into this prospectus.

#### **RATIO OF EARNINGS TO FIXED CHARGES**

(in thousands, except ratio)		Six months ended June 30, Dev 2012	ended	For the period from inception to ecember 31, 2010
	(u	naudited)		
Earnings:				
Net income (loss)	\$	55,099 \$	53,232 \$	6 (52,040)
Add:				
Provision (benefit) for income taxes		30,395	29,609	(8,875)
Fixed charges		72,039	68,797	53,673
Less:				
Capitalized interest		(8,631)	(10,390)	(1,769)
Earnings (loss) as adjusted (A)	\$	148,902 \$	141,248 \$	6 (9,011)
Fixed charges				
Interest expense	\$	63,018 \$	57,692 \$	5 51,743
Capitalized interest		8,631	10,390	1,769
Interest factors of rents(1)		390	715	161
Fixed charges as adjusted (B)	\$	72,039 \$	68,797 \$	53,673
Ratio of earnings (loss) to fixed charges ((A) divided by (B))(2)		2.07	2.05	

(1)

Estimated to be 1/3 of rent expense.

(2)

For the period from inception to December 31, 2010, earnings were insufficient to cover fixed charges by \$62.7 million.

#### **USE OF PROCEEDS**

Unless we otherwise specify in the applicable prospectus supplement, the net proceeds we receive from the sale of the securities offered by this prospectus and the accompanying prospectus supplement will be used for general corporate purposes or the repayment of indebtedness. The net proceeds may be invested temporarily or applied to repay debt until they are used for their stated purpose or for general corporate purposes.

#### **DESCRIPTION OF DEBT SECURITIES**

We may issue debt securities on a senior basis under an indenture, dated as of October 11, 2012, by and among the Company and Deutsche Bank Trust Company Americas (the "trustee"), as may be amended and supplemented from time to time.

The following summary of the terms of our debt securities and the indenture sets forth certain general terms that apply to the debt securities, except to the extent modified with respect to one or more series of debt securities to be issued under the indenture. The particular terms of any series of debt securities will be described in the prospectus supplement and/or free writing prospectus relating to those debt securities. To the extent that any description in a prospectus supplement or in a free writing prospectus of particular terms of debt securities or of the indenture differs from this description, this

description will be deemed to have been superseded by the description in that prospectus supplement or in that free writing prospectus in respect of those particular terms of the debt securities or the indenture.

We have filed the indenture, and will file the forms of certificates evidencing any debt securities, with the SEC as exhibits to the registration statement, of which this prospectus forms a part, or as exhibits to documents that are or will be incorporated by reference in this prospectus. We urge you to read these documents before you invest in the debt securities. This summary is not complete, and is subject, and qualified in its entirety by reference, to all the provisions of the indenture and the certificates evidencing the debt securities. Some terms used in the following summary and not defined have the meanings given to those terms in the indenture.

For purposes of this "Description of Debt Securities," references to "the Company," "we," "our," and "us" refer only to Air Lease Corporation and not to its subsidiaries.

#### **Provisions Applicable to Indenture**

#### General

The indenture does not limit the amount of debt securities that may be issued thereunder, nor does it limit the amount of other debt or other securities that we may issue. The indenture provides that we may issue debt securities thereunder from time to time in one or more series and permits us to establish the terms of the debt securities of each series at the time of issuance.

Under the indenture, we may, without the consent of the holders of any debt securities under the indenture, from time in the future "reopen" any series of debt securities and issue additional debt securities of that series. The debt securities of a series and any additional debt securities of that series that we may issue in the future upon a reopening will constitute together a single series of debt securities under the indenture. This means that, in circumstances where the indenture provides for the holders of debt securities of a series, together with any additional debt securities of that series that we may issue by reopening the series, will vote or take that action as a single class.

#### Terms

The prospectus supplement relating to any series of debt securities being offered will include specific terms relating to the offering. These terms will include some or all of the following:

the title of the debt securities;

the aggregate principal amount of the debt securities;

collateral security for the debt securities, if any;

whether the debt securities will be guaranteed, whether upon issuance or the occurrence of certain events;

conversion rights with respect to the debt securities, if any;

whether the debt securities will be issued in individual certificates to each holder or in the form of temporary or permanent global securities held by a depositary on behalf of holders;

the date or dates on which the principal of the debt securities will be payable;

any interest rate, the date from which interest will accrue, interest payment dates and record dates for interest payments;

		ľ	

#### Table of Contents

whether and under what circumstances any additional amounts with respect to the debt securities will be payable;

the place or places where payments on the debt securities will be payable;

any provisions for optional redemption or early repayment;

any provisions that would require the redemption, purchase or repayment of debt securities;

the denominations in which the debt securities will be issued;

whether payments on the debt securities will be payable in foreign currency or currency units and whether payments will be payable by reference to any index or formula;

the portion of the principal amount of debt securities that will be payable if the maturity is accelerated, if other than the entire principal amount;

whether the debt securities are defeasable and any additional conditions or limitations to defeasance of the debt securities or any changes to those conditions or limitations;

any sinking fund or analogous provision;

any changes or additions to the events of default or covenants in the indenture; and

other specific terms of the debt securities.

#### **Guarantee of Debt Securities**

The debt securities of a particular series may be guaranteed on a senior basis upon issuance of the debt securities of that series or, if the terms of the debt securities of that series so provide, upon the occurrence of certain events. The guarantors of debt securities of a particular series, if any, will unconditionally and

irrevocably guarantee the payment when due (whether at stated maturity, by acceleration or otherwise) of all of our obligations to pay principal, interest and premium on the debt securities of that series pursuant to a guarantee to be endorsed on or otherwise provided for the debt securities of that series.

#### Ranking

The debt securities will be our senior obligations and will rank *pari passu* in right of payment with all of our unsubordinated indebtedness and will be senior in right of payment to all of our subordinated indebtedness.

#### **Consolidation, Merger and Sale of Assets**

Except as otherwise provided in the indenture or the debt securities, we may not (A) merge into or consolidate with any other entity, or (B) convey, transfer or lease our properties and assets substantially as an entirety to any individual or entity, unless, in the case of clauses (A) and (B) above, (x) the successor entity (if not the Company) shall (i) be a corporation, partnership, limited liability company, trust or similar entity organized under the laws of the United States of America, any State of the United States or the District of Columbia, and (ii) expressly assume by supplemental indenture the due and punctual payment of the principal of and any premium and interest on the debt securities and the performance of our obligations under the indenture, and (y) immediately after giving effect to such transaction, no default or event of default with respect to the debt securities of any series shall have occurred and be continuing.

#### Table of Contents

#### **Events of Default**

Except as otherwise provided under the terms of a series of debt securities, the following are events of default with respect to a series of debt securities:

a default in the payment of any interest on such series of debt securities when due and payable, and the continuance of such default for a period of 30 days;

a default in the payment of principal of or any premium on such series of debt securities when due and payable;

a default in the deposit of any sinking fund payment, when and as due by the terms of any security of that series and the continuance of such default for a period of 30 days;

a default in the performance, or breach, of other covenants or warranties of the Company in the indenture that continues for 90 consecutive days after we receive notice of the default or breach from the trustee or the holders of at least 25% in aggregate principal amount of the outstanding debt securities of that series;

a default under any instrument that evidences or secures indebtedness for borrowed money of the Company or any of its subsidiaries (other than intercompany indebtedness or non-recourse indebtedness), which default constitutes a failure to pay at final stated maturity principal in an amount exceeding the threshold amount specified for such series, or which resulted in acceleration of such indebtedness the principal amount of which exceeds such threshold amount, without such indebtedness having been discharged or such acceleration having been rescinded within 30 days after we receive notice of this event of default from the trustee or the holders of at least 25% in aggregate principal amount of the outstanding debt securities of that series; or

certain events of bankruptcy, insolvency or liquidation involving us or a guarantor of the debt securities of such series.

If an event of bankruptcy, insolvency or liquidation relating to us or a guarantor of the debt securities of a particular series that constitutes an event of default with respect to such series has occurred, the principal amount payable under the indenture on the debt securities of such series will become immediately due and payable. If any other event of default with respect to a series of debt securities shall occur and be continuing, either the trustee or the holders of at least 25% in aggregate principal amount of the outstanding debt securities of such series may declare the principal amount payable under the indenture on the debt securities of such series to be due and payable.

#### Defeasance

If the terms of a series of debt securities so provide, our obligations on the debt securities of such series (subject to survival of certain provisions of the indenture) and each guarantor's obligations with respect to such debt securities under its guarantee of such debt securities, will terminate if we irrevocably deposit or cause to be deposited with the trustee in trust for the benefit of the holders of such debt securities:

cash,

U.S. government obligations, which through the scheduled payment of interest and principal in respect thereof in accordance with their terms will provide, not later than one day before the due date of any payment, cash, or

a combination of the foregoing,

in each case sufficient to pay each installment of principal and interest on such debt securities or to pay principal and interest on such securities on the applicable redemption date.

#### Table of Contents

The defeasance of the debt securities of a particular series is subject to certain other conditions, including, without limitation,

> no event of default or event (including such deposit) which with notice or lapse of time would become an event of default shall have occurred and be continuing on the date of such deposit (or, with respect to an event of bankruptcy, insolvency or liquidation of us or a guarantor of the debt securities of such series, at any time on or prior to the 90th day after the date of such deposit),

we have delivered to the trustee an opinion of counsel stating that (i) since the date of the indenture there has been a change in applicable U.S. federal income tax law, or (ii) we have received from, or there has been published by, the U.S. Internal Revenue Service a ruling, in either case (i) or (ii) to the effect that holders of the debt securities of such series will not recognize gain or loss for U.S. federal income tax purposes as a result of such defeasance,

such defeasance shall not result in a breach or violation of, or constitute a default under, any other material agreement or instrument to which we are a party or otherwise bound.

#### **Modification and Waiver**

#### Modification of Indenture

The indenture provides that we, any guarantor and the trustee may, without the consent of any holders of debt securities, enter into supplemental indentures for the purposes of, among other things, adding to our covenants, adding additional events of default and curing ambiguities or inconsistencies in the indenture. We, any guarantor and the trustee may, without the consent of any holders of debt securities, also make other changes to the indenture that do not have a material adverse effect on the interests of the holders of the outstanding debt securities of the applicable series.

In addition, modifications and amendments of the indenture and/or any guarantee of debt securities may be made by us, any applicable guarantor and the trustee with the consent of the holders of more than 50% of the aggregate principal amount of the outstanding debt securities of each series affected by such modification or amendment, provided, however, that no such modification or amendment may, without the consent of each holder of outstanding debt securities affected thereby,

change the stated maturity of the principal of, or any installment of principal of or interest on, any debt securities;

reduce the principal of or interest rate on or any premium payable upon redemption of any debt securities;

change the currency in which any debt securities or any interest or premium thereon is payable;

impair the right to institute suit for the enforcement of any payment of principal, interest or premium on any debt securities on or after the stated maturity thereof;

reduce the percentage in principal amount of the outstanding debt securities required for modification or amendment of the indenture or for any waiver of compliance with certain provisions of the indenture or for waiver of certain defaults; or

subject to certain limited exceptions, modify any of the above provisions.

#### Waiver of Default

The holders of not less than a majority of aggregate principal amount of the outstanding debt securities of the series affected by the default may, on behalf of the holders of all such debt securities of such series, waive any past default under the indenture with respect to all of the outstanding debt

securities of such series except a default in the payment of principal or any premium or interest on such debt securities and a default in respect of a covenant or provision of the indenture that cannot be modified or amended without the consent of each holder of the outstanding debt securities of such series affected.

#### **Payment and Paying Agents**

Payments on the debt securities of a particular series will be made at the office or agency maintained by us for that purpose in the place of payment specified for such securities (or, if we fail to maintain such office or agency, at the corporate trust office of the trustee). At our option, however, we may make payments of interest by check mailed to the holder's registered address or, with respect to global notes, by wire transfer. Interest payments made on scheduled interest payment dates with respect to a particular debt security will be paid to the person in whose name such debt security is registered at the close of business on the record date for the interest payment.

Unless we inform you otherwise, the trustee will be designated as our paying agent for payments on the debt securities. We may at any time designate additional paying agents or rescind the designation of any paying agent or approve a change in the office through which any paying agent acts.

Subject to the requirements of applicable abandoned property law, the trustee and paying agent shall pay to us upon written request any money held by them for payments on the debt securities that remain unclaimed for two years after the date upon which that payment has become due. After payment to us, holders entitled to the money must look to us for payment. In that case, all liability of the trustee or paying agent with respect to that money will cease.

#### Notices

Except as otherwise described herein, notice to registered holders of the notes will be given by mail to the addresses as they appear in the security register. Notices will be deemed to have been given on the date of such mailing. As long as the debt securities of any series are in the form of one or more global securities, notice to holders of such series may be made electronically in accordance with the procedures of the applicable depositary.

#### **Governing Law**

The indenture, the debt securities and each guarantee, if any, will be governed by and construed in accordance with the laws of the State of New York.

#### DESCRIPTION OF CAPITAL STOCK

We are authorized to issue 500,000,000 shares of Class A Common Stock, \$0.01 par value per share ("Class A Common

Stock"), 10,000,000 shares of Class B Non-Voting Common Stock, \$0.01 par value per share ("Class B Non-Voting Common Stock," and together with the Class A Common Stock, the "common stock"), and 50,000,000 shares of preferred stock, \$0.01 par value per share ("preferred stock"), the rights and preferences of which may be established from time to time by our board of directors. As of October 5, 2012, 99,417,998 shares of Class A Common Stock were outstanding and 1,829,339 shares of Class B Non-Voting Common Stock were outstanding. We have reserved 8,193,088 shares of Class A Common Stock for issuance under the Amended and Restated Air Lease Corporation 2010 Equity Incentive Plan.

The following summary is a description of our capital stock and provisions of our restated certificate of incorporation and amended and restated bylaws. This information does not purport to be complete and is subject to, and qualified in its entirety by reference to, the terms of our restated certificate of incorporation and amended and restated bylaws and the provisions of applicable Delaware law.

#### **Common Stock**

Our restated certificate of incorporation provides that, except with respect to voting rights and conversion rights, the Class A Common Stock and Class B Non-Voting Common Stock shall be treated equally and identically.

Except as otherwise required by law, as otherwise described in this paragraph or as otherwise provided in any certificate of designation for any series of preferred stock, the holders of Class A Common Stock possess all voting power for the election of our directors and all other matters requiring stockholder action, except with respect to amendments to our restated certificate of incorporation that alter or change the powers, preferences, rights or other terms of any outstanding preferred stock if the holders of such affected series of preferred stock are entitled to vote on such an amendment. Holders of our Class A Common Stock are entitled to one vote for each share held and will not have cumulative voting rights in connection with the election of directors. Accordingly, holders of a majority of the shares of Class A Common Stock entitled to vote in any election of directors are able to elect all of the directors standing for election. Holders of Class B Non-Voting Common Stock are not entitled to any vote, other than with respect to amendments to the terms of the Class B Non-Voting Common Stock that would significantly and adversely affect the rights or preferences of the Class B Non-Voting Common Stock, including, without limitation with respect to the convertibility thereof.

Except as otherwise provided by law, our restated certificate of incorporation or our amended and restated bylaws, all matters to be voted on by our stockholders require approval by a majority of the shares present in person or by proxy at a meeting of stockholders and entitled to vote on the subject matter. Any stockholder wishing to propose for election as director someone who is not proposed by our board will be required to give notice of the intention to propose the person for election, in compliance with the advance notice provisions of our amended and restated bylaws. Our amended and restated bylaws provide that such stockholder nominees shall be elected by a plurality of the votes cast at any meeting of stockholders.

Each share of Class B Non-Voting Common Stock is convertible into a share of Class A Common Stock at the option of the holder, except that each share of Class B Non-Voting Common Stock will only become convertible at the time it is transferred to a third party unaffiliated with Société Générale S.A., which wholly owns Genefinance S.A., the holder of record of all of the outstanding shares of Class B Non-Voting Common Stock.

Any amendment to the terms of the Class A Common Stock shall apply equally to the Class B Non-Voting Common Stock and the Class B Non-Voting Common Stock shall have all of the same rights as the Class A Common Stock, except as to voting and convertibility, and shall be treated equally in all respects with the Class A Common Stock, including, without limitation, with respect to dividends.

Subject to any preferential rights of any then outstanding preferred stock, holders of common stock are entitled to receive any dividends that may be declared by our board of directors out of legally available funds. We have no current plans to declare or pay any dividends to our stockholders.

In the event of our liquidation, dissolution or winding up, holders of common stock will be entitled to receive proportionately any of our assets remaining after the payment of liabilities and any preferential rights of the holders of our then outstanding preferred stock.

Except as described in this prospectus, holders of common stock will have no preemptive, subscription, redemption or conversion rights. The outstanding shares of common stock are validly issued and fully paid. The rights, preferences and privileges of holders of common stock will be subject to those of the holders of any shares of our preferred stock we may issue in the future.

#### **Preferred Stock**

Our restated certificate of incorporation authorizes our board of directors to issue and to designate the terms of one or more classes or series of preferred stock. The rights with respect to a class or series of preferred stock may be greater than the rights attached to our common stock. It is not possible to state the actual effect of the issuance of any shares of our preferred stock on the rights of holders of our common stock until our board of directors determines the specific rights attached to that class or series of preferred stock.

#### **Certain Anti-Takeover Matters**

#### Special meeting of stockholders

Our restated certificate of incorporation and our amended and restated bylaws provide that special meetings of our stockholders may be called only by the Chairman of the board of directors, by our Chief Executive Officer or by a majority vote of our entire board of directors.

#### No stockholder action by written consent

Our restated certificate of incorporation and our amended and restated bylaws prohibit stockholder action by written consent.

# Advance notice requirements for stockholder proposals and director nominations

Our amended and restated bylaws provide that stockholders seeking to bring business before our annual meeting of stockholders, or to nominate candidates for election as directors at our annual meeting of stockholders, must provide timely notice of their intent in writing. To be timely, a stockholder's notice must be delivered to our principal executive offices not less than 90 days nor more than 120 days prior to the meeting. Our amended and restated bylaws also specify certain requirements as to the form and content of a stockholder's notice. These provisions may preclude our stockholders from bringing matters before our annual meeting of stockholders or from making nominations for directors at our annual meeting of stockholders.

#### Stockholder-initiated bylaw amendments

Our amended and restated bylaws may be adopted, amended, altered or repealed by stockholders only upon approval of at least two-thirds of the voting power of all the then outstanding shares of the common stock. Additionally, our restated certificate of incorporation provides that our amended and restated bylaws may be adopted, amended or repealed by the board of directors by a majority vote.

#### Authorized but unissued shares

Our authorized but unissued shares of common stock are available for future issuances without stockholder approval and could be utilized for a variety of corporate purposes, including future offerings to raise additional capital, acquisitions and employee benefit plans. The existence of authorized but unissued and unreserved common stock could render more difficult or discourage an attempt to obtain control of us by means of a proxy contest, tender offer, merger or otherwise.

#### Supermajority voting

The vote of the holders of not less than 66<sup>2</sup>/<sub>3</sub>% of the votes entitled to be cast is required to adopt any amendment to our restated certificate of incorporation or amended and restated bylaws as well as to remove a director from office. The foregoing provisions may discourage attempts by others to acquire control of us without negotiation with our board of directors. This enhances our board of directors' ability to attempt to promote the interests of all of our stockholders. However, to the extent

that these provisions make us a less attractive takeover candidate, they may not always be in our best interests or in the best interests of our stockholders.

#### Section 203 of the Delaware General Corporation Law

We have not opted out of Section 203 of the Delaware General Corporation Law. Subject to certain exceptions, Section 203 of the Delaware General Corporation Law prohibits a public Delaware corporation from engaging in a business combination (as defined in such section) with an "interested stockholder" (defined generally as any person who beneficially owns 15% or more of the outstanding voting stock of such corporation or any person affiliated with such person) for a period of three years following the time that such stockholder became an interested stockholder, unless (i) prior to such time the board of directors of such corporation approved either the business combination or the transaction that resulted in the stockholder becoming an interested stockholder; (ii) upon consummation of the transaction that resulted in the stockholder becoming an interested stockholder, the interested stockholder owned at least 85% of the voting stock of such corporation outstanding at the time the transaction commenced (excluding for purposes of determining the voting stock of such corporation outstanding (but not the outstanding voting stock owned by the interested stockholder) those shares owned (A) by persons who are directors and also officers of such corporation and (B) by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer); or (iii) on or subsequent to such time the business combination is approved by the board of directors of such corporation and authorized at a meeting of stockholders by the affirmative vote of at least two-thirds of the outstanding voting stock of such corporation not owned by the interested stockholder.

#### Forum selection clause in amended and restated bylaws

On February 15, 2011, our board of directors approved an amendment and restatement of our bylaws to provide that, unless we consent in writing to the selection of an alternative forum, the Court of Chancery of the State of Delaware shall be the sole and exclusive forum for (i) any derivative action or proceeding brought on our behalf, (ii) any action asserting a claim of breach of a fiduciary duty owed by any director, officer or other employee of the Company to the Company or its stockholders, (iii) any action asserting a claim arising pursuant to any provision of the Delaware General Corporation Law or our restated certificate of incorporation or bylaws, or (iv) any other action asserting a claim governed by the internal affairs doctrine. Our amended and restated bylaws further provide that any person or entity purchasing or otherwise acquiring any interest in shares of our capital stock shall be deemed to have notice of and to have consented to the provisions described above.

# Limitation on liability and indemnification of directors and officers

Our restated certificate of incorporation and amended and restated bylaws provide that our directors and officers will be indemnified by us to the fullest extent authorized by Delaware law as it currently exists or may in the future be amended, against all expenses and liabilities reasonably incurred in connection with their service for or on our behalf. In addition, our restated certificate of incorporation provides that our directors will not be personally liable for monetary damages to us or our stockholders for breaches of their fiduciary duty as directors.

In addition to the indemnification provided by our restated certificate of incorporation and amended and restated bylaws, we have entered into agreements to indemnify our directors and executive officers. These agreements, among other things and subject to certain standards to be met, require us to indemnify these directors and officers for certain expenses, including attorneys' fees, judgments, fines and settlement amounts incurred by any such person in any action or proceeding, including any action by or in our right, arising out of that person's services as a director or officer of us or any of our subsidiaries or any other company or enterprise to which the person provides services at

#### Table of Contents

our request. These agreements also require us to advance expenses to these officers and directors for defending any such action or proceeding, subject to an undertaking to repay such amounts if it is ultimately determined that such director or officer was not entitled to be indemnified for such expenses.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to our directors, officers or controlling persons pursuant to the foregoing provisions, or otherwise, we have been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

#### Stock exchange listing symbol

Our Class A Common Stock is listed on the NYSE under the symbol "AL." Our Class B Non-Voting Common Stock is not currently listed on any national securities exchange or market system.

#### Transfer agent and registrar

American Stock Transfer and Trust Company is the transfer agent and registrar for our common stock.

#### **DESCRIPTION OF WARRANTS**

We may issue warrants for the purchase of debt securities, preferred stock, depositary shares or Class A Common Stock. Warrants may be issued independently or together with our debt securities, preferred stock, depositary shares or Class A Common Stock and may be attached to or separate from any offered securities. Each series of warrants will be issued under a separate warrant agreement to be entered into between us and a bank or trust company, as warrant agent. The warrant agent will act solely as our agent in connection with the warrants and will not have any obligation or relationship of agency or trust for or with any holders or beneficial owners of warrants. A copy of the warrant agreement will be filed with the SEC in connection with any offering of warrants.

The prospectus supplement relating to a particular issue of warrants to purchase debt securities, preferred stock, depositary shares or Class A Common Stock will describe the terms of those warrants, including the following:

the title of the warrants;

the offering price for the warrants, if any;

the aggregate number of the warrants;

the designation and terms of the debt securities, preferred stock, depositary shares or Class A Common Stock that may be purchased upon exercise of the warrants;

if applicable, the designation and terms of the securities that the warrants are issued with and the number of warrants issued with each security;

if applicable, the date from and after which the warrants and any securities issued with them will be separately transferable;

if applicable, the principal amount of debt securities that may be purchased upon exercise of a warrant and the price at which the debt securities may be purchased upon exercise;

if applicable, the number of shares of preferred stock, Class A Common Stock or depositary shares that may be purchased upon exercise of a warrant and the price at which the shares may be purchased upon exercise;

the dates on which the right to exercise the warrants will commence and expire;



## Table of Contents

if applicable, the minimum or maximum amount of the warrants that may be exercised at any one time;

whether the warrants represented by the warrant certificates or debt securities that may be issued upon exercise of the warrants will be issued in registered or bearer form;

information relating to book-entry procedures, if any;

the currency or currency units in which the offering price, if any, and the exercise price are payable;

if applicable, a discussion of material United States federal income tax considerations;

anti-dilution provisions of the warrants, if any;

redemption or call provisions, if any, applicable to the warrants;

any additional terms of the warrants, including terms, procedures and limitations relating to the exchange and exercise of the warrants; and

any other information we think is important about the warrants.

### DESCRIPTION OF DEPOSITARY SHARES

We may issue depositary shares, each of which will represent a fractional interest in a share of a particular series of preferred stock as specified in the applicable prospectus supplement and/or free writing prospectus. We may issue depositary shares rather than fractional shares of preferred stock of any series. Subject to the terms of the applicable deposit agreement, each owner of a depositary share will be entitled, in proportion to the applicable fractional interest in shares of preferred stock underlying that depositary share, to all rights and preferences of the preferred stock underlying that depositary share. Those rights may include dividend, voting, redemption and liquidation rights.

The shares of preferred stock underlying the depositary shares will be deposited with a depositary under a deposit agreement between us and the depositary. The depositary will be a bank or trust company selected by us. The depositary will also act as the transfer agent, registrar and, if applicable, dividend disbursing agent for the depositary shares. We anticipate that we will enter into a separate deposit agreement for the depositary shares representing fractional interests in preferred stock of each series.

Holders of depositary receipts evidencing the depositary shares will be deemed to agree to be bound by the deposit agreement, which requires holders to take certain actions such as filing proof of residence and paying certain charges.

The following is a summary of selected terms of the depositary shares and the related depositary receipts and deposit agreement. The deposit agreement, the depositary receipts, our restated certificate of incorporation and the certificate of designation for the applicable series of preferred stock that have been, or will be, filed with the SEC will set forth all of the terms relating to each issue of depositary shares. To the extent that any particular terms of any depositary shares or the related depositary receipts or deposit agreement described in the applicable prospectus supplement or free writing prospectus differ from any of the terms described below, then the terms described below will be deemed to have been superseded by the applicable terms described in that prospectus supplement or free writing prospectus. The following summary of selected provisions of the depositary shares and the related depositary receipts and deposit agreement is not complete and is subject to, and is qualified in its entirety by reference to, all the provisions of the applicable depositary receipts and deposit agreement, including terms defined in those documents.

### Table of Contents

Immediately following our issuance of shares of a series of preferred stock that will be offered as depositary shares, we will deposit the shares of preferred stock with the applicable depositary, which will then issue and deliver the depositary receipts. Depositary receipts will only be issued evidencing whole depositary shares. A depositary receipt may evidence any number of whole depositary shares.

#### Dividends

The depositary will distribute all cash dividends or other cash distributions received relating to the series of preferred stock underlying the depositary shares to the record holders of depositary receipts in proportion to the number of depositary shares owned by those holders on the relevant record date. The record date for the depositary shares will be the same date as the record date for the preferred stock.

If there is a distribution other than in cash, the depositary will distribute property received by it to the record holders of depositary receipts that are entitled to receive the distribution. However, if the depositary determines that the distribution cannot be made proportionately among the holders or that it is not feasible to make the distribution, the depositary may, with our approval, adopt another method for the distribution. The method may include selling the securities or property and distributing the net proceeds to the holders.

The amount distributed in any of the foregoing cases will be reduced by any amounts required to be withheld by us or the depositary on account of taxes or other governmental charges.

#### **Liquidation Preference**

If we voluntarily or involuntarily liquidate, dissolve or wind up, the holders of each depositary share will be entitled to receive the fraction of the liquidation preference accorded each share of the applicable series of preferred stock, as set forth in the applicable prospectus supplement.

#### Redemption

If the series of preferred stock underlying the depositary shares is subject to redemption, the depositary shares will be redeemed from the proceeds received by the depositary from the redemption, in whole or in part, of preferred stock held by the depositary. Whenever we redeem any preferred stock held by the depositary, the depositary will redeem, as of the same redemption date, the number of depositary shares representing the preferred stock so redeemed. The depositary will mail the notice of redemption to the record holders of the depositary receipts promptly upon receiving the notice from us and not less than 35 nor more than 60 days prior to the date fixed for redemption of the preferred stock and the depositary shares. The redemption price per depositary share will be equal to the applicable fraction of the redemption price payable per share for the applicable series of preferred stock. If fewer than all the depositary shares are redeemed, the depositary shares to be redeemed will be selected

by lot or ratably as the depositary will decide.

After the date fixed for redemption, the depositary shares so called for redemption will no longer be deemed to be outstanding and all rights of the holders of the depositary shares will cease, except the right to receive the moneys payable upon redemption and any moneys or other property to which the holders of the depositary shares were entitled upon the redemption, upon surrender to the depositary of the depositary receipts evidencing the depositary shares.

## Voting

Upon receipt of notice of any meeting at which the holders of preferred stock are entitled to vote, the depositary will mail the information contained in the notice of meeting to the record holders of the depositary receipts representing the preferred stock. Each record holder of those depositary receipts on the record date will be entitled to instruct the depositary as to the exercise of the voting rights

### Table of Contents

pertaining to the amount of preferred stock underlying that holder's depositary shares. The record date for the depositary shares will be the same date as the record date for the preferred stock. The depositary will try, as far as practicable, to vote the preferred stock underlying the depositary shares in a manner consistent with the instructions of the holders of the depositary receipts. We will agree to take all action which may be deemed necessary by the depositary in order to enable the depositary to do so. The depositary will not vote the preferred stock to the extent that it does not receive specific instructions from the holders of depositary receipts.

### Withdrawal of Preferred Stock

Owners of depositary shares are entitled, upon surrender of depositary receipts at the applicable office of the depositary and payment of any unpaid amount due the depositary, to receive the number of whole shares of preferred stock underlying the depositary shares. Partial shares of preferred stock will not be issued. After the withdrawal of shares of preferred stock as described in the preceding sentence, the holders of those shares of preferred stock will not be entitled to deposit the shares under the deposit agreement or to receive depositary receipts evidencing depositary shares for those shares of preferred stock.

#### **Amendment and Termination of Deposit Agreement**

The form of depositary receipt evidencing the depositary shares and any provision of the applicable deposit agreement may be amended at any time and from time to time by agreement between us and the depositary. However, any amendment which materially and adversely alters the rights of the holders of depositary shares, other than any change in fees, will not be effective unless the amendment has been approved by at least a majority of the depositary shares then outstanding. The deposit agreement automatically terminates if:

all outstanding depositary shares have been redeemed; or

there has been a final distribution relating to the preferred stock in connection with our liquidation, dissolution or winding up, and that distribution has been made to all the holders of depositary shares.

#### **Charges of Depositary**

We will pay all transfer and other taxes and governmental charges arising solely from the existence of the depositary arrangements. We will also pay charges of the depositary in connection with the initial deposit of the preferred stock and the initial issuance of the depositary shares and receipts, any redemption of the preferred stock and all withdrawals of preferred stock by owners of depositary shares. Holders of depositary receipts will pay transfer, income and other taxes and

governmental charges and certain other charges as provided in the deposit agreement. In certain circumstances, the depositary may refuse to transfer depositary shares, withhold dividends and distributions, and sell the depositary shares evidenced by the depositary receipt, if the charges are not paid.

### **Reports to Holders**

The depositary will forward to the holders of depositary receipts all reports and communications we deliver to the depositary that we are required to furnish to the holders of the preferred stock. In addition, the depositary will make available for inspection by holders of depositary receipts at the applicable office of the depositary and at other places as it thinks is advisable any reports and communications we deliver to the depositary as the holder of preferred stock.

### Table of Contents

#### Liability and Legal Proceedings

Neither we nor the depositary will be liable if either of us is prevented or delayed by law or any circumstance beyond our control in performing our obligations under the deposit agreement. Our obligations and those of the depositary will be limited to performance in good faith of our duties under the deposit agreement. Neither we nor the depositary will be obligated to prosecute or defend any legal proceeding in respect of any depositary shares or preferred stock unless satisfactory indemnity is furnished. We and the depositary may rely on written advice of counsel or accountants, on information provided by holders of depositary receipts or other persons believed in good faith to be competent to give such information and on documents believed to be genuine and to have been signed or presented by the proper persons.

#### **Resignation and Removal of Depositary**

The depositary may resign at any time by delivering a notice to us of its election to do so. We may also remove the depositary at any time. Any such resignation or removal will take effect upon the appointment of a successor depositary and its acceptance of such appointment. The successor depositary must be appointed within 60 days after delivery of the notice for resignation or removal. In addition, the successor depositary must be a bank or trust company having its principal office in the United States and must have a combined capital and surplus of at least \$150,000,000.

### **DESCRIPTION OF RIGHTS**

The following description, together with the additional information we include in any applicable prospectus supplement, summarizes the general features of the rights that we may offer under this prospectus. We may issue rights to our stockholders to purchase shares of our Class A Common Stock and/or any of the other securities offered hereby. Each series of rights will be issued under a separate rights agreement to be entered into between us and a bank or trust company, as rights agent. When we issue rights, we will provide the specific terms of the rights and the applicable rights agreement in a prospectus supplement. Because the terms of any rights we offer under a prospectus supplement may differ from the terms we describe below, you should rely solely on information in the applicable prospectus supplement if that summary is different from the summary in this prospectus. We will incorporate by reference into the registration statement of which this prospectus is a part the form of rights agreement that describes the terms of the series of rights we are offering before the issuance of the related series of rights.

If we may issue any series of rights, certain terms of that series of rights will be described in the applicable prospectus supplement, including, without limitation, the following:

the date of determining the stockholders entitled to the rights distribution;

the securities purchasable upon exercise of the rights;

the exercise price;

the aggregate number of rights issued;

the date, if any, on and after which the rights will be separately transferable;

the date on which the right to exercise the rights will commence, and the date on which the right will expire;

a discussion of certain United States federal income tax considerations applicable to the rights; and

any other terms of the rights, including terms, procedures and limitations relating to the distribution, exchange and exercise of the rights.

### Table of Contents

Each right will entitle the holder of rights to purchase for cash the securities at the exercise price provided in the applicable prospectus supplement. Rights may be exercised at any time up to the close of business on the expiration date for the rights provided in the applicable prospectus supplement. After the close of business on the expiration date, all unexercised rights will be void.

Holders may exercise rights as described in the applicable prospectus supplement. Upon receipt of payment and the rights certificate properly completed and duly executed at the corporate trust office of the rights agent or any other office indicated in the prospectus supplement, we will, as soon as practicable, forward the securities purchasable upon exercise of the rights. If less than all of the rights issued in any rights offering are exercised, we may offer any unsubscribed securities directly to persons other than stockholders, to or through agents, underwriters or dealers or through a combination of such methods, including pursuant to standby underwriting arrangements, as described in the applicable prospectus supplement.

### DESCRIPTION OF PURCHASE CONTRACTS

The following description, together with the additional information we include in any applicable prospectus supplement, summarizes the general features of the purchase contracts that we may issue under this prospectus. While the features we have summarized below will generally apply to any future purchase contracts we may issue under this prospectus, we will describe the particular terms of any purchase contracts that we may issue in more detail in the applicable prospectus supplement. The specific terms of any purchase contracts may differ from the description provided below as a result of negotiations with third parties in connection with the issuance of those purchase contracts, as well as for other reasons. Because the terms of any purchase contracts we offer under a prospectus supplement may differ from the terms we describe below, you should rely solely on information in the applicable prospectus supplement if that summary is different from the summary in this prospectus.

We will incorporate by reference into the registration statement of which this prospectus is a part the form of any purchase contract that we may issue under this prospectus before the sale of the related purchase contract. We urge you to read the applicable prospectus supplements related to the specific purchase contracts being offered, as well as the complete instruments that contain the terms of the securities that are subject to those purchase contracts. Certain of those instruments, or forms of those instruments, have been, or will be, filed as exhibits to the registration statement of which this prospectus is a part, and supplements to those instruments or forms may be incorporated by reference into the registration statement of which this prospectus is a part from reports we file with the SEC.

We may issue purchase contracts, including contracts obligating holders to purchase from us, and for us to sell to holders, a specific or variable number of our securities at a future date or dates. Alternatively, the purchase contracts may obligate

us to purchase from holders, and obligate holders to sell to us, a specific or varying number of our securities. Purchase contracts will be issued pursuant to one or more purchase contract agreements to be entered into between us and a bank or trust company, as purchase contract agent. When we issue purchase contracts, we will provide the specific terms of the purchase contracts in a prospectus supplement. A copy of the applicable form of purchase contract will be included as an exhibit to a report we file with the SEC incorporated by reference herein.

If we offer any purchase contracts, certain terms of that series of purchase contracts will be described in the applicable prospectus supplement, including, without limitation, the following:

> the price of the securities or other property subject to the purchase contracts (which may be determined by reference to a specific formula described in the purchase contracts);

whether the purchase contracts are issued separately, or as a part of units each consisting of a purchase contract and one or more of our other securities, including U.S. Treasury securities, securing the holder's obligations under the purchase contract;

### Table of Contents

any requirement for us to make periodic payments to holders or vice versa, and whether the payments are unsecured or pre-funded;

any provisions relating to any security provided for the purchase contracts;

whether the purchase contracts obligate the holder or us to purchase or sell, or both purchase and sell, the securities subject to purchase under the purchase contract, and the nature and amount of each of those securities, or the method of determining those amounts;

whether the purchase contracts are to be prepaid or not;

whether the purchase contracts are to be settled by delivery, or by reference or linkage to the value, performance or level of the securities subject to purchase under the purchase contract;

any acceleration, cancellation, termination or other provisions relating to the settlement of the purchase contracts;

a discussion of certain United States federal income tax considerations applicable to the purchase contracts;

whether the purchase contracts will be issued in fully registered or global form; and

any other terms of the purchase contracts and any securities subject to such purchase contracts.

## **DESCRIPTION OF UNITS**

The following description, together with the additional information we include in any applicable prospectus supplement, summarizes the general features of the units that we may offer under this prospectus. We may issue units consisting of two or more other constituent securities offered hereby. These units may be issuable as, and for a specified period of time may be

transferable only as a single security, rather than as the separate constituent securities comprising such units. Units will be issued pursuant to one or more unit agreements to be entered into between us and a bank or trust company, as unit agent. While the features we have summarized below will generally apply to any units we may offer under this prospectus, we will describe the particular terms of any units that we may offer in more detail in the applicable prospectus supplement. The specific terms of any units may differ from the description provided below as a result of negotiations with third parties in connection with the issuance of those units, as well as for other reasons. Because the terms of any units we offer under a prospectus supplement may differ from the terms we describe below, you should rely solely on information in the applicable prospectus supplement if that summary is different from the summary in this prospectus.

We urge you to read the applicable prospectus supplement related to the specific units being offered, as well as the complete instruments that contain the terms of the securities that comprise those units. Certain of those instruments, or forms of those instruments, have been, or will be, filed as exhibits to the registration statement of which this prospectus is a part, and supplements to those instruments or forms may be incorporated by reference into the registration statement of which this prospectus is a part from reports we file with the SEC.

If we offer any units, certain terms of that series of units will be described in the applicable prospectus supplement, including, without limitation, the following, as applicable:

the title of the series of units;

identification and description of the separate constituent securities comprising the units;

the price or prices at which the units will be issued;

### Table of Contents

the date, if any, on and after which the constituent securities comprising the units will be separately transferable;

a discussion of certain United States federal income tax considerations applicable to the units; and

any other terms of the units and their constituent securities.

### PLAN OF DISTRIBUTION

We may sell the securities:

through underwriters or dealers;

through agents;

directly to one or more purchasers; or

through a combination of any of those methods of sale.

We will identify the specific plan of distribution, including any underwriters, dealers, agents or direct purchasers and their compensation in a prospectus supplement.

### LEGAL MATTERS

Munger, Tolles & Olson LLP, our outside counsel, will issue to us an opinion about the validity of the offered securities.

### EXPERTS

The consolidated financial statements of Air Lease Corporation and its subsidiaries as of December 31, 2011 and 2010 and the year ended December 31, 2011 and the period from inception to December 31, 2010, appearing in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, have been incorporated by reference herein in reliance upon the report of KPMG LLP, independent registered public accounting firm, incorporated by reference herein and upon the authority of said firm as experts in accounting and auditing. Table of Contents

\$

# **Air Lease Corporation**

% Senior Notes due

## **PROSPECTUS SUPPLEMENT**

**BofA Merrill Lynch** J.P. Morgan **Mizuho Securities Wells Fargo Securities BMO Capital Markets BNP** PARIBAS Citigroup **Credit Agricole CIB Credit Suisse Fifth Third Securities** Lloyds Securities MUFG Natixis **RBC Capital Markets** Santander SunTrust Robinson Humphrey

, 2015