UMB FINANCIAL CORP Form 10-Q August 05, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-Q**

(MARK ONE)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 0-4887

## **UMB FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

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Missouri (State or other jurisdiction of 43-0903811 (I.R.S. Employer

incorporation or organization)

**Identification Number)** 

1010 Grand Boulevard, Kansas City, Missouri 64106 (Address of principal executive offices) (ZIP Code) (Registrant s telephone number, including area code): (816) 860-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date.

As of July 31, 2009, UMB Financial Corporation had 40,614,927 shares of common stock outstanding.

## UMB FINANCIAL CORPORATION

## FORM 10-Q

## **INDEX**

PART I	FINANCIAL INFORMATION	3
ITEM 1.	FINANCIAL STATEMENTS (UNAUDITED)	3
CONDEN	ISED CONSOLIDATED BALANCE SHEETS	3
CONDEN	ISED CONSOLIDATED STATEMENTS OF INCOME	4
CONDEN	ISED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY	5
CONDEN	ISED CONSOLIDATED STATEMENTS OF CASH FLOWS	6
NOTES T	O CONDENSED CONSOLIDATED FINANCIAL STATEMENTS	7
ITEM 2.	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	21
ITEM 3.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	37
ITEM 4.	CONTROLS AND PROCEDURES	41
<u>PART II -</u>	OTHER INFORMATION	42
ITEM 1.	<u>LEGAL PROCEEDINGS</u>	42
ITEM 1A	. RISK FACTORS	42
ITEM 2.	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	42
ITEM 3.	<u>DEFAULTS UPON SENIOR SECURITIES</u>	42
ITEM 4.	SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS	42
ITEM 5.	OTHER INFORMATION	43
ITEM 6.	<u>EXHIBITS</u>	44
SIGNATU	<u>URES</u>	45
CERTIFIC	CATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT	46
CERTIFIC	CATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT	47
CERTIFIC	CATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE	
	ES-OXLEY ACT OF 2002	48
CERTIFIC	CATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE	
SARBAN	IES-OXLEY ACT OF 2002	49

2

#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### UMB FINANCIAL CORPORATION

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited, dollars in thousands, except share and per share data)

	June 30, 2009	December 31, 2008
<u>ASSETS</u>		
Loans:	\$ 4,331,887	\$ 4,388,148
Allowance for loan losses	(55,109)	(52,297)
	(==, ==,	(- , - , )
Net loans	4,276,778	4,335,851
Loans held for sale	38,060	21,886
Investment securities:		
Available for sale	3,826,390	4,815,072
Held to maturity (market value of \$51,186 and \$56,929, respectively)	48,757	49,350
Trading	38,023	38,480
Federal Reserve Bank stock and other	21,962	21,505
Total investment securities	3,935,132	4,924,407
Federal funds sold and securities purchased under agreements to resell	130,100	235,092
Interest-bearing due from banks	698,246	575,309
Cash and due from banks	359,469	423,599
Bank premises and equipment, net	220,280	226,790
Accrued income	61,076	64,513
Goodwill	123,627	104,924
Other intangibles	39,769	18,101
Other assets	72,589	46,124
Total assets	\$ 9,955,126	\$ 10,976,596
<u>LIABILITIES</u>		
Deposits:		
Noninterest-bearing demand	\$ 2,512,369	\$ 2,383,454
Interest-bearing demand and savings	3,557,310	3,880,165
Time deposits under \$100,000	784,535	789,375
Time deposits of \$100,000 or more	819,795	672,332
Total deposits	7,674,009	7,725,326
Federal funds purchased and repurchase agreements	1,088,446	2,127,353
Short-term debt	35,996	15,807
Long-term debt	31,073	35,925
Accrued expenses and taxes	110,255	81,429

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Other liabilities	23,363	15,945
Total liabilities	8,963,142	10,001,785
SHAREHOLDERS EQUITY		
Common stock, \$1.00 par value; 80,000,000 shares authorized; 55,056,730 shares issued; and 40,626,555 and		
40,947,795 shares outstanding, respectively	55,057	55,057
Capital surplus	709,839	707,812
Retained earnings	529,448	502,073
Accumulated other comprehensive income	44,238	41,105
Treasury stock, 14,430,175 and 14,108,935 shares, at cost, respectively	(346,598)	(331,236)
Total shareholders equity	991,984	974.811
Total shareholders equity	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	371,011
Total liabilities and shareholders equity	\$ 9,955,126	\$ 10,976,596

See Notes to Condensed Consolidated Financial Statements.

#### **UMB FINANCIAL CORPORATION**

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(unaudited, dollars in thousands, except share and per share data)

	Three Months Ended June 30, 2009 2008			Six Months Ended June 2009 200			June 30, 2008
INTEREST INCOME							
Loans	\$ 53,535	\$	58,710	\$	106,335	\$	123,351
Securities:							
Taxable interest	25,818		25,329		54,935		52,792
Tax-exempt interest	7,168		6,591		14,188		13,205
Total securities income	32,986		31,920		69,123		65,997
Federal funds and resell agreements	50		1,375		181		5,463
Interest-bearing due from banks	942				1,787		
Trading securities and other	194		335		362		646
Total interest income	87,707		92,340		177,788		195,457
INTEREST EXPENSE							
Deposits	12,609		20,845		26,433		48,795
Federal funds and repurchase agreements	537		5,001		1,197		15,283
Short-term debt			65				157
Long-term debt	387		418		777		834
Total interest expense	13,533		26,329		28,407		65,069
Net interest income	74,174		66,011		149,381		130,388
Provision for loan losses	6,300		4,850		12,300		7,850
Net interest income after provision for loan losses	67,874		61,161		137,081		122,538
NONINTEREST INCOME							
Trust and securities processing	28,635		33,132		53,534		64,363
Trading and investment banking	8,977		6,350		13,838		11,864
Service charges on deposits	21,135		20,935		41,929		41,557
Insurance fees and commissions	886		937		2,456		2,077
Brokerage fees	1,512		2,147		3,864		4,241
Bankcard fees	11,142		11,708		22,089		22,428
Gains on sale of securities available for sale, net	1,849		29		1,891		411
Gain on mandatory redemption of Visa, Inc. class B common stock							8,875
Other	3,187		3,750		6,632		8,161
Total noninterest income	77,323		78,988		146,233		163,977
NONINTEREST EXPENSE							
Salaries and employee benefits	59,596		55,100		117,593		110,144
Occupancy, net	8,572		7,762		16,716		15,409
Equipment	11,998		13,188		24,994		26,471

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Supplies and services		5,570		6,065		10,947		11,926
Marketing and business development		4,171		4,459		7,361		8,349
Processing fees		8,140		8,967		15,143		16,643
Legal and consulting		2,644		1,831		4,192		2,934
Bankcard		2,927		2,618		6,884		5,475
Amortization of other intangibles		1,495		733		2,471		1,454
Regulatory fees		7,908		720		9,635		1,276
Covered litigation provision								(4,023)
Other		5,859		4,922		9,587		9,536
Total noninterest expense		118,880		106,365		225,523		205,594
Income before income taxes		26,317		33,784		57,791		80,921
Income tax provision		7,290		10,060		16,163		24,841
NET INCOME	\$	19,027	\$	23,724	\$	41,628	\$	56,080
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PER SHARE DATA								
Net income - basic	\$	0.47	\$	0.58	\$	1.03	\$	1.37
Net income - diluted		0.47		0.58		1.02		1.36
Dividends		0.175		0.165		0.350		0.315
Weighted average shares outstanding See Notes to Condensed Consolidated Financial Statements.	40	),374,963	40	),657,351	40	),485,689	40	),817,350

#### **UMB FINANCIAL CORPORATION**

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(unaudited, dollars in thousands, except per share data)

	Common Stock	Capital Surplus	Retained Earnings	Con	cumulated Other nprehensive Income	Treasury Stock	Total
Balance - January 1, 2008	\$ 55,057	\$ 702,914	\$ 430,824	\$	12,246	\$ (310,467)	\$ 890,574
Comprehensive income							
Net income			56,080				56,080
Change in unrealized gains on securities			2 2,000		327		327
Total comprehensive income							56,407
Cash dividends (\$0.315 per share)			(12,906)				(12,906)
Purchase of treasury stock						(21,158)	(21,158)
Issuance of equity awards		(814)				954	140
Recognition of equity based compensation		2,020					2,020
Net tax benefit related to equity compensation plans		320					320
Sale of treasury stock		184				94	278
Exercise of stock options		512				826	1,338
Balance - June 30, 2008	\$ 55,057	705,136	473,998		12,573	(329,751)	917,013
Balance - January 1, 2009	\$ 55,057	\$ 707,812	\$ 502,073	\$	41,105	\$ (331,236)	\$ 974,811
Comprehensive income							
Net income			41,628				41,628
Change in unrealized gains on securities					3,133		3,133
Total comprehensive income							44,761
Cash dividends (\$0.35 per share)			(14,253)				(14,253)
Purchase of treasury stock						(17,298)	(17,298)
Issuance of equity awards		(1,263)				1,395	132
Recognition of equity based compensation		2,571				,	2,571
Net tax benefit related to equity compensation plans		169					169
Sale of treasury stock		221				106	327
Exercise of stock options		329				435	764
Balance June 30, 2009	\$ 55,057	\$ 709,839	\$ 529,448	\$	44,238	\$ (346,598)	\$ 991,984

See Notes to Condensed Consolidated Financial Statements.

## UMB FINANCIAL CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, dollars in thousands)

		ths Ended e 30,
	2009	2008
Operating Activities		
Net Income	\$ 41,628	\$ 56,080
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Provision for loan losses	12,300	7,850
Depreciation and amortization	18,717	18,606
Deferred income tax expense	(3,843)	(45)
Net decrease (increase) in trading securities	457	(19,089)
Gains on sales of securities available for sale	(1,891)	(411)
Gains on sales of assets	(18)	(302)
Amortization of securities premiums, net of discount accretion	10,859	3,125
Originations of loans held for sale	(151,573)	(82,459)
Net gains on sales of loans held for sale	(890)	(427)
Proceeds from sales of loans held for sale	136,289	77,515
Issuance of equity awards	132	140
Equity based compensation	2,571	2,020
Decrease in covered litigation provision		(4,023)
Changes in:		
Accrued income	3,437	3,342
Accrued expenses and taxes	381	(11,394)
Other assets and liabilities, net	2,525	(86,183)
Net cash provided by (used in) operating activities	71,081	(35,655)
Investing Activities		
Proceeds from maturities of securities held to maturity	2,350	6,587
Proceeds from sales of securities available for sale	45,046	56,406
Proceeds from maturities of securities available for sale	2,141,450	1,656,259
Purchases of securities held to maturity	(2,808)	(7,910)
Purchases of securities available for sale	(1,201,056)	(1,244,469)
Net decrease (increase) in loans	44,472	(164,549)
Net decrease in fed funds sold and resell agreements	104,992	201,047
Net increase in interest-bearing balances due from other financial institutions	(87,078)	
Net change in unsettled securities transactions	(10,231)	957
Purchases of bank premises and equipment	(8,288)	(7,678)
Net cash paid for acquisitions	(23,391)	(31,720)
Proceeds from sales of bank premises and equipment	557	414
Net cash provided by investing activities	1,006,015	465,344
Financing Activities		
Net decrease in demand and savings deposits	(194,027)	(133,459)
Net increase (decrease) in time deposits	142,623	(61,924)
Net decrease in fed funds purchased and repurchase agreements	(1,038,907)	(530,613)
Net increase in short-term debt	20,189	181,625
1 to mercage in short term deet	20,107	101,023

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Proceeds from long-term debt			1,200
Repayment of long-term debt		(4,852)	(2,783)
Cash dividends paid		(14,244)	(12,895)
Net tax benefit related to equity compensation plans		169	320
Proceeds from exercise of stock options and sales of treasury shares		1,091	1,616
Purchases of treasury stock		(17,298)	(21,158)
Net cash used in financing activities	(	1,105,256)	(578,071)
Decrease in cash and due from banks		(28,160)	(148,382)
Cash and due from banks at beginning of period		887,559	806,600
Cash and due from banks at end of period	\$	859,399	\$ 658,218
Supplemental Disclosures:			
Income taxes paid	\$	22,269	\$ 24,053
Total interest paid		29,803	71,148

See Notes to Condensed Consolidated Financial Statements.

#### UMB FINANCIAL CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009 (UNAUDITED)

#### 1. Financial Statement Presentation

The condensed consolidated financial statements include the accounts of UMB Financial Corporation and its subsidiaries (collectively, the Company ) after elimination of all material intercompany transactions. In the opinion of management of the Company, all adjustments, which were of a normal recurring nature and necessary for a fair presentation of the financial position and results of operations, have been made. The results of operations and cash flows for the interim periods presented may not be indicative of the results of the full year. The financial statements should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and in conjunction with the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

#### 2. Summary of Accounting Policies

The Company is a multi-bank financial holding company, which offers a wide range of banking and other financial services to its customers through its branches and offices in the states of Missouri, Kansas, Colorado, Illinois, Oklahoma, Arizona, Nebraska, Pennsylvania, South Dakota, Indiana, Utah, and Wisconsin. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. These estimates and assumptions also impact reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A summary of the significant accounting policies to assist the reader in understanding the financial presentation is listed in the Notes to Consolidated Financial Statements in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

The Company has evaluated subsequent events through August 5, 2009 which is the date the financial statements were issued.

## **Interest-bearing Due From Banks**

Amounts due from the Federal Reserve Bank, which are interest-bearing in 2009 and at December 31, 2008, and amounts due from certificates of deposits held at other financial institutions are included in interest-bearing due from banks. The amount due from the Federal Reserve Bank totaled \$499.9 million at June 30, 2009 and is considered cash and cash equivalents. The amounts due from certificates of deposit totaled \$198.3 million at June 30, 2009. At December 31, 2008 the amount due from the Federal Reserve Bank totaled \$464.0 million and the amounts due from certificates of deposit totaled \$111.3 million.

#### Per Share Data

Basic income per share is computed based on the weighted average number of shares of common stock outstanding during each period. Diluted quarterly per share data includes the dilutive effect of 325,620 and 449,647 shares issuable upon the exercise of options granted by the Company and outstanding at June 30, 2009 and 2008, respectively. Diluted year-to-date income per share includes the dilutive effect of 291,189 and 359,798 shares issuable upon the exercise of stock options granted by the Company and outstanding at June 30, 2009 and 2008, respectively.

Options issued under employee benefit plans to purchase 473,771 shares of common stock were outstanding at June 30, 2009, but were not included in the computation of quarterly diluted EPS because the options were anti-dilutive. Options issued under employee benefit plans to purchase 791,984 shares of common stock were outstanding at June 30, 2009, but were not included in the computation of year-to-date diluted EPS because the options were anti-dilutive. Options issued under employee benefit plans to purchase 194,428 shares of common stock were outstanding at June 30, 2008, but were not included in the computation of year-to-date diluted EPS because the options were anti-dilutive. There were no anti-dilutive options in the computation of quarter-to-date diluted EPS at June 30, 2008.

#### 3. New Accounting Pronouncements

Business Combinations In December 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 141 (revised 2007) Business Combinations . The purpose of this statement is to improve the information that a reporting entity provides in its financial reports about a business combination and its effects. This statement establishes principles and requirements for how the acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. It also retains from the original pronouncement, SFAS No. 141, the requirement that the acquisition method (purchase method) be used in all business combinations and the guidance for identifying and recognizing intangible assets separately from goodwill. The Company adopted this statement on January 1, 2009.

Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements an amendment of ARB No. 51. This statement amends Accounting Research Bulletin (ARB) 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. It eliminates the former minority interest presentation. This statement also requires that the parent recognize a gain or loss in net income when a subsidiary is deconsolidated. The Company adopted this statement on January 1, 2009 with no effect on its financial position or results of operations.

Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. In April, 2009, the FASB issued Staff Position (FSP) SFAS No. 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. This FSP relates to determining fair values when there is no active market or where the price inputs being used represent distressed sales. It reaffirms the objective of SFAS No. 157 which is to reflect how much an asset would be sold for in an orderly transaction (as opposed to a distressed or forced transaction) at the date of the financial statements under current market conditions. Specifically, it reaffirms the need to use judgment to ascertain if a formerly active market has become inactive and in determining fair values when markets have become inactive. This FSP shall be effective for interim reporting periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company adopted this FSP in the second quarter of 2009 with no effect on its financial position or results of operations.

**Interim Disclosures about Fair Value of Financial Instruments.** In April, 2009, the FASB issued FSP SFAS No. 107-1 and APB Opinion No. 28-1, Interim Disclosures about Fair Value of Financial Instruments. This FSP relates to fair value disclosures for any financial instruments including those that are not currently reflected on the balance sheet of companies at fair value. Prior to issuing this FSP, fair values for these assets and liabilities were only disclosed once a year. This FSP requires these disclosures on a quarterly basis, providing qualitative and quantitative information about fair value estimates for all those financial instruments not measured on the balance sheet at fair value. This FSP shall be effective for interim reporting periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company adopted this FSP in the second quarter of 2009 with no effect on its financial position or results of operations except for additional disclosures.

Recognition and Presentation of Other-Than-Temporary Impairments. In April, 2009, the FASB issued FSP SFAS 115-2 and SFAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. This FSP is intended to bring greater consistency to the timing of other-than-temporary impairment recognition, and provide greater clarity to investors about the credit and noncredit components of impaired debt securities that are not expected to be sold. The measure of impairment in comprehensive income remains fair value. The FSP also requires increased and more timely disclosures sought by investors regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. This FSP shall be effective for interim reporting periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company adopted this FSP on April 1, 2009 with no effect on its financial position or results of operations.

**Subsequent Events** In May 2009, the FASB issued SFAS No. 165 Subsequent Events . The objective of this Statement is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This Statement identifies the period after the balance sheet date that transactions should be evaluated for potential recognition or disclosure. It further sets forth the circumstances under which transactions occurring after the balance sheet date should be recognized and the types of disclosure required. This Statement shall be effective for interim reporting periods ending after June 15, 2009. The Company adopted this standard in the second quarter of 2009 with no effect on its financial position or results of operations.

Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140 In June 2009, the FASB issued SFAS No. 166
Accounting for Transfers of Financial Assets-an amendment of FASB Statement No. 140 . The objective of this Statement is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor s continuing involvement, if any, in transferred financial assets. This Statement removes the concept of a qualifying special-purpose entity from SFAS No. 140 and removes the exception from applying FASB Interpretation No. 46 to qualifying special-purpose entities. This Statement shall be effective as of the beginning of an entity s first annual reporting period that begins after November 15, 2009 and for interim periods within the first annual reporting period. The Company cannot currently quantify with precision the effect that this standard will have on the financial position or results of operations in the future.

Amendments to FASB Interpretation No. 46(R) In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R), which amends the consolidation guidance applicable to variable interest entities. The amendments to the consolidation guidance affect all entities currently within the scope of FIN 46(R), as well as qualifying special-purpose entities that are currently excluded from the scope of FIN 46(R). This Statement shall be effective as of the beginning of an entity s first annual reporting period that begins after November 15, 2009 and for interim periods within the first annual reporting period. The Company cannot currently quantify with precision the effect that this standard will have on the financial position or results of operations in the future.

#### 4. Loans and Allowance for Loan Losses

This table provides a summary of the major categories of loans as of June 30, 2009 and December 31, 2008 (in thousands):

	June 30, 2009	December 31, 2008
Commercial, financial, and agricultural	\$ 2,053,357	\$ 2,128,512
Real estate construction	98,791	89,960
Consumer	478,652	569,879
Real estate	1,692,768	1,589,902
Leases	8,319	9,895
Total loans	4,331,887	4,388,148
Loans held for sale	38,060	21,886
Total loans and loans held for sale	\$ 4,369,947	\$ 4,410,034

9

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## **Table of Contents**

This table provides an analysis of the allowance for loan losses for the three and six months ended June 30, 2009 and 2008 (in thousands):

		Three Months Ended June 30,	Six Months Ended June 30,		
		2009 2008	2009	2008	
Beginning allowance	April 1 and January 1	\$ 54,005 \$ 47,481			