

GOLDFIELD CORP  
Form 10-Q  
May 14, 2009  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**x** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2009

**OR**

**..** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

**COMMISSION FILE NUMBER: 1-7525**

**THE GOLDFIELD CORPORATION**

*(Exact Name of Registrant as Specified in Its Charter)*

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**Delaware**  
*(State or other Jurisdiction of*

**88-0031580**  
*(I.R.S. Employer*

*Incorporation or Organization)*

*Identification No.)*

**1684 West Hibiscus Blvd., Melbourne, Florida, 32901**

*(Address of Principal Executive Offices) (Zip Code)*

**(321) 724-1700**

*(Registrant's Telephone Number, Including Area Code)*

**Not Applicable**

*(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares the Registrant's Common Stock outstanding as of May 8, 2009 was 25,451,354.

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**THE GOLDFIELD CORPORATION AND SUBSIDIARIES**

QUARTERLY REPORT ON FORM 10-Q

FOR THE QUARTER ENDED MARCH 31, 2009

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****THE GOLDFIELD CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(Unaudited)**

|                                                                                                                              | <b>March 31,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|------------------------------------------------------------------------------------------------------------------------------|---------------------------|------------------------------|
| <b>ASSETS</b>                                                                                                                |                           |                              |
| Current assets                                                                                                               |                           |                              |
| Cash and cash equivalents                                                                                                    | \$ 4,752,800              | \$ 4,921,980                 |
| Accounts receivable and accrued billings, net of allowance for doubtful accounts of \$0 in 2009 and 2008                     | 5,509,274                 | 6,709,015                    |
| Remediation insurance receivable                                                                                             | 89,457                    | 99,375                       |
| Current portion of notes receivable                                                                                          | 44,706                    | 54,169                       |
| Construction inventory                                                                                                       | 2,571                     |                              |
| Real estate inventory                                                                                                        | 2,323,756                 | 2,323,756                    |
| Costs and estimated earnings in excess of billings on uncompleted contracts                                                  | 1,714,296                 | 1,135,290                    |
| Income taxes recoverable                                                                                                     | 262,586                   | 638,071                      |
| Prepaid expenses                                                                                                             | 1,027,859                 | 474,660                      |
| Other current assets                                                                                                         | 26,584                    | 15,014                       |
| <b>Total current assets</b>                                                                                                  | <b>15,753,889</b>         | <b>16,371,330</b>            |
| Property, buildings and equipment, at cost, net of accumulated depreciation of \$19,213,811 in 2009 and \$18,454,266 in 2008 | 7,829,527                 | 7,656,580                    |
| Notes receivable, less current portion                                                                                       | 300,095                   | 304,671                      |
| Deferred charges and other assets                                                                                            |                           |                              |
| Land and land development costs                                                                                              | 662,219                   | 710,495                      |
| Cash surrender value of life insurance                                                                                       | 323,177                   | 329,021                      |
| Other assets                                                                                                                 | 129,608                   | 126,437                      |
| <b>Total deferred charges and other assets</b>                                                                               | <b>1,115,004</b>          | <b>1,165,953</b>             |
| <b>Total assets</b>                                                                                                          | <b>\$ 24,998,515</b>      | <b>\$ 25,498,534</b>         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                                  |                           |                              |
| Current liabilities                                                                                                          |                           |                              |
| Accounts payable and accrued liabilities                                                                                     | \$ 2,386,292              | \$ 2,932,690                 |
| Billings in excess of costs and estimated earnings on uncompleted contracts                                                  |                           | 7,564                        |
| Current portion of notes payable                                                                                             | 2,126,693                 | 2,096,645                    |
| Current portion of capital leases                                                                                            | 326,521                   | 320,013                      |
| Reserve for remediation                                                                                                      | 125,163                   | 153,368                      |
| <b>Total current liabilities</b>                                                                                             | <b>4,964,669</b>          | <b>5,510,280</b>             |
| Other accrued liabilities                                                                                                    | 28,539                    | 28,423                       |
| Notes payable, less current portion                                                                                          | 2,780,374                 | 3,062,333                    |
| Capital leases, less current portion                                                                                         | 175,233                   | 259,344                      |

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|                                                                                                                         |               |               |
|-------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| Total liabilities                                                                                                       | 7,948,815     | 8,860,380     |
| Commitments and contingencies                                                                                           |               |               |
| Stockholders' equity                                                                                                    |               |               |
| Preferred stock, \$1 par value, 5,000,000 shares authorized, none issued                                                |               |               |
| Common stock, \$.10 par value, 40,000,000 shares authorized; 27,813,772 shares issued and 25,451,354 shares outstanding | 2,781,377     | 2,781,377     |
| Capital surplus                                                                                                         | 18,481,683    | 18,481,683    |
| Accumulated deficit                                                                                                     | (2,905,173)   | (3,316,719)   |
| Treasury stock, 2,362,418 shares, at cost                                                                               | (1,308,187)   | (1,308,187)   |
| Total stockholders' equity                                                                                              | 17,049,700    | 16,638,154    |
| Total liabilities and stockholders' equity                                                                              | \$ 24,998,515 | \$ 25,498,534 |

See accompanying notes to consolidated financial statements

**Table of Contents****THE GOLDFIELD CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

|                                                                               | <b>Three Months Ended<br/>March 31,</b> |                     |
|-------------------------------------------------------------------------------|-----------------------------------------|---------------------|
|                                                                               | <b>2009</b>                             | <b>2008</b>         |
| <b>Revenue</b>                                                                |                                         |                     |
| Electrical construction                                                       | \$ 8,900,868                            | \$ 6,832,183        |
| Real estate development                                                       |                                         | 492,341             |
| <b>Total revenue</b>                                                          | <b>8,900,868</b>                        | <b>7,324,524</b>    |
| <b>Costs and expense</b>                                                      |                                         |                     |
| Electrical construction                                                       | 6,773,985                               | 5,634,741           |
| Real estate development                                                       | 47,287                                  | 476,983             |
| Selling, general and administrative                                           | 873,605                                 | 978,999             |
| Depreciation                                                                  | 760,189                                 | 855,573             |
| Gain on sale of assets                                                        |                                         | 3,617               |
| <b>Total costs and expense</b>                                                | <b>8,455,066</b>                        | <b>7,949,913</b>    |
| <b>Total operating income (loss)</b>                                          | <b>445,802</b>                          | <b>(625,389)</b>    |
| <b>Other income (expense), net</b>                                            |                                         |                     |
| Interest income                                                               | 8,865                                   | 30,485              |
| Interest expense                                                              | (46,590)                                | (125,044)           |
| Other income, net                                                             | 13,102                                  | 6,957               |
| Minority interest expense                                                     |                                         | (3,196)             |
| <b>Total other expense, net</b>                                               | <b>(24,623)</b>                         | <b>(90,798)</b>     |
| <b>Income (loss) from continuing operations before income taxes</b>           | <b>421,179</b>                          | <b>(716,187)</b>    |
| <b>Income tax expense (benefit)</b>                                           | <b>9,633</b>                            | <b>(245,743)</b>    |
| <b>Net income (loss)</b>                                                      | <b>\$ 411,546</b>                       | <b>\$ (470,444)</b> |
| <b>Income (loss) per share of common stock basic and diluted</b>              | <b>\$ 0.02</b>                          | <b>\$ (0.02)</b>    |
| <b>Weighted average number of common shares outstanding basic and diluted</b> | <b>25,451,354</b>                       | <b>25,451,354</b>   |

See accompanying notes to consolidated financial statements

**Table of Contents****THE GOLDFIELD CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

|                                                                                                    | <b>Three Months Ended<br/>March 31,</b> |              |
|----------------------------------------------------------------------------------------------------|-----------------------------------------|--------------|
|                                                                                                    | <b>2009</b>                             | <b>2008</b>  |
| Cash flows from operating activities                                                               |                                         |              |
| Net income (loss) from continuing operations                                                       | \$ 411,546                              | \$ (470,444) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |                                         |              |
| Depreciation                                                                                       | 760,189                                 | 855,573      |
| Deferred income taxes                                                                              |                                         | (72,800)     |
| Gain on sale of property and equipment                                                             |                                         | 3,617        |
| Minority interest                                                                                  |                                         | 3,196        |
| Changes in operating assets and liabilities:                                                       |                                         |              |
| Accounts receivable and accrued billings                                                           | 1,199,741                               | 867,233      |
| Construction inventory                                                                             | (2,571)                                 | 2,218        |
| Real estate inventory                                                                              |                                         | 425,544      |
| Costs and estimated earnings in excess of billings on uncompleted contracts                        | (579,006)                               | (6,399)      |
| Land and land development costs                                                                    | 48,276                                  |              |
| Income taxes recoverable                                                                           | 375,485                                 | (174,574)    |
| Prepaid expenses and other assets                                                                  | (567,940)                               | (455,346)    |
| Accounts payable and accrued liabilities                                                           | (612,748)                               | 761,394      |
| Billings in excess of costs and estimated earnings on uncompleted contracts                        | (7,564)                                 | 4,072        |
| Net cash provided by operating activities of continuing operations                                 | 1,025,408                               | 1,743,284    |
| Net cash used in operating activities of discontinued operations                                   | (18,287)                                | (15,592)     |
| Net cash provided by operating activities                                                          | 1,007,121                               | 1,727,692    |
| Cash flows from investing activities                                                               |                                         |              |
| Proceeds from the disposal of property and equipment                                               |                                         | 28,376       |
| Proceeds from notes receivable                                                                     | 14,039                                  | 8,626        |
| Purchases of property and equipment                                                                | (866,670)                               | (782,216)    |
| Cash surrender value of life insurance                                                             | 5,844                                   | 7,209        |
| Net cash used in investing activities of continuing operations                                     | (846,787)                               | (738,005)    |
| Cash flows from financing activities                                                               |                                         |              |
| Proceeds from notes payable                                                                        | 19,437                                  | 59,960       |
| Repayments on notes payable                                                                        | (271,348)                               | (674,047)    |
| Repayments on capital leases                                                                       | (77,603)                                | (83,312)     |
| Net cash used in financing activities of continuing operations                                     | (329,514)                               | (697,399)    |
| Net (decrease) increase in cash and cash equivalents                                               | (169,180)                               | 292,288      |
| Cash and cash equivalents at beginning of period                                                   | 4,921,980                               | 3,984,613    |
| Cash and cash equivalents at end of period                                                         | \$ 4,752,800                            | \$ 4,276,901 |

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### Supplemental disclosure of cash flow information:

|                                          |           |           |
|------------------------------------------|-----------|-----------|
| Interest paid, net of amount capitalized | \$ 26,317 | \$ 65,983 |
| Income taxes paid                        |           | 1,631     |

### Supplemental disclosure of non-cash investing and financing activities:

|                                  |        |       |
|----------------------------------|--------|-------|
| Liability for equipment acquired | 66,466 | 1,856 |
|----------------------------------|--------|-------|

See accompanying notes to consolidated financial statements

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**THE GOLDFIELD CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Quarterly Period Ended March 31, 2009**

**Note 1 Description of Business and Basis of Financial Statement Presentation**

***Overview***

The Goldfield Corporation (the "Company") was incorporated in Wyoming in 1906 and subsequently reincorporated in Delaware in 1968. The Company's principal lines of business are electrical construction and real estate development. The principal market for the Company's electrical construction operation is electric utilities in the southeastern and mid-Atlantic region of the United States. The primary focus of the Company's real estate operations is on the development of luxury condominium projects on the east coast of Florida.

***Basis of Presentation***

In the opinion of management, the accompanying unaudited interim consolidated financial statements include all adjustments necessary to present fairly the Company's financial position, results of operations and changes in cash flows for the interim periods reported. These adjustments are of a normal recurring nature. All financial statements presented herein are unaudited with the exception of the consolidated balance sheet as of December 31, 2008, which was derived from the audited consolidated financial statements. The results of operations for the interim periods shown in this report are not necessarily indicative of results to be expected for the fiscal year. These statements should be read in conjunction with the financial statements included in the Company's annual report on Form 10-K for the year ended December 31, 2008.

***Use of Estimates***

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with accounting principles generally accepted in the United States. Actual results could differ from those estimates. Management considers the most significant estimates in preparing these financial statements to be the estimated cost to complete electrical construction contracts in progress, estimated cost to complete real estate development projects in progress, fair value of real estate inventory, recoverability of deferred tax assets and the adequacy of the provision for remediation.

***Recent Accounting Pronouncements***

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 141R (revised 2007), Business Combinations, which was effective for the Company on January 1, 2009. SFAS No. 141R broadens the guidance of SFAS No. 141, extending its applicability to all transactions and other events in which one entity obtains control over one or more other businesses. It broadens the fair value measurement and recognition of assets acquired, liabilities assumed and interests transferred as a result of business combinations. SFAS No. 141R expands on required disclosures to improve statement users' abilities to evaluate the nature and financial effects of business combinations. The adoption of SFAS No. 141R did not have a material effect on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51, which was effective for the Company on January 1, 2009. SFAS No. 160 requires that a noncontrolling interest in a subsidiary be reported as equity and the amount of consolidated net income specifically attributable to the noncontrolling interest be identified in the consolidated financial statements. It also calls for consistency in the manner of reporting changes in the parent's ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. The adoption of SFAS No. 160 did not have a material effect on the Company's consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurement. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The statement does not require any new fair value measures but its provisions apply when fair value measurements are performed as required or permitted under other accounting pronouncements. SFAS No. 157 was effective for the Company's financial assets and liabilities on January 1, 2008. In February 2008, the FASB approved FASB Staff Position ("FSP") No. 157-2, Effective Date of FASB statement No. 157, which granted a one-year deferral of SFAS No. 157's fair-value measurement requirements for non-financial assets and liabilities, except for items that are measured or disclosed at fair value in the financial statements on a

recurring basis. Based on the guidance

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provided by FSP No. 157-2, the Company partially implemented the guidance promulgated under SFAS No. 157 as of January 1, 2008, which for the Company affected financial assets and liabilities recognized at fair value on a recurring basis. SFAS No. 157 was not applied during 2008 to non-financial assets and liabilities. SFAS No. 157 was fully adopted by the Company on January 1, 2009. The Company has no material financial assets or liabilities, or material non-financial assets or liabilities recognized at fair value on a recurring basis. The Company does have material non-financial assets measured at fair value on a non-recurring basis, primarily consisting of real estate inventory. The adoption of SFAS No. 157 did not have a material impact on the Company's financial position or results of operations.

### **Note 2 Inventory**

Construction inventory, which consists of specifically identified condominium construction materials or electrical construction materials, is stated at the lower of cost or market. As of March 31, 2009, all construction inventory consisted of electrical construction materials.

Real estate inventory, which consists of completed condominium units held for sale, are carried at the lower of cost or fair value, less cost to sell. As of both March 31, 2009 and December 31, 2008, the Company had fourteen completed condominium units within the Pineapple House project.

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, real estate inventories considered held for sale, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the carrying amount or basis is not expected to be recovered, impairment losses are recorded and the related assets are adjusted to their estimated fair value.

### **Note 3 Notes Payable**

As of March 31, 2009, the Company, the Company's wholly owned subsidiaries, Southeast Power Corporation (Southeast Power), Bayswater Development Corporation (Bayswater), Pineapple House of Brevard, Inc. (Pineapple House) and Oak Park of Brevard, Inc. (Oak Park), have a loan agreement and a series of related ancillary agreements with Branch Banking and Trust Company (the Bank) providing for a revolving line of credit loan for a maximum principal amount of \$3.0 million, to be used as a Working Capital Loan. The Working Capital Loan terms include interest payable monthly at an annual rate equal to the monthly LIBOR rate plus one and eight-tenths percent (2.30% and 3.71% as of March 31, 2009 and December 31, 2008, respectively) and is due and payable on November 28, 2009, unless extended by the Bank at its discretion. As of March 31, 2009 and December 31, 2008, there were no borrowings outstanding under the Working Capital Loan.

As of March 31, 2009, the Company, the Company's wholly owned subsidiaries, Southeast Power, Bayswater, Pineapple House and Oak Park, and the Bank, are parties to a loan agreement and a series of related ancillary agreements for a revolving line of credit loan for a maximum principal amount of \$3.6 million (the Pineapple House Mortgage). Interest is payable monthly at an annual rate equal to the monthly LIBOR rate plus one and eighty-five one-hundredths percent (2.35% and 3.76% as of March 31, 2009 and December 31, 2008, respectively). The maturity date of the Pineapple House Mortgage is May 18, 2010, unless extended by the Bank at its discretion. At the Bank's option, the loan may be extended for one eighteen-month period upon payment of a fee to the Bank in connection with each extension. This extension does not necessarily provide for future advances, but solely for extension and preservation of the commitment related to the construction of a second and third building on the Pineapple House site. Borrowings outstanding under this agreement were \$3.0 million as of both March 31, 2009 and December 31, 2008. The loan is secured by a Mortgage and Security Agreement.

As of March 31, 2009, the Company, the Company's wholly owned subsidiary, Southeast Power, and the Bank, had a loan agreement and other related ancillary agreements for a revolving line of credit loan for a maximum principal amount of \$3.5 million to be used by Southeast Power for durable equipment purchases. The Company agreed to guarantee Southeast Power's obligations under the loan agreement. Interest is payable monthly at an annual rate equal to the monthly LIBOR rate plus one and eight-tenths percent (2.30% and 3.71% as of March 31, 2009 and December 31, 2008, respectively). The maturity date of the loan is December 13, 2010. Southeast Power pays monthly installments of principal and interest of \$94,605, until maturity. Borrowings outstanding under this loan agreement were \$1.9 million and \$2.1 million as of March 31, 2009 and December 31, 2008, respectively. The loan is secured by the grant of a continuing security interest in all equipment purchased with the proceeds of the loan, and any replacements, accessions, or substitutions thereof and all cash and non-cash proceeds thereof.

The Company's debt arrangements contain various financial and other covenants, all of which the Company was in compliance with as of March 31, 2009.

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### **Note 4 Commitments and Contingencies Related to Discontinued Operations**

Through certain of our subsidiaries and predecessor companies, we were previously engaged in mining activities, and all such activities were discontinued or disposed of prior to 2003. On September 8, 2003, the United States Environmental Protection Agency (the "EPA") issued a special notice letter notifying the Company that it is a potentially responsible party ("PRP"), along with three other parties, with respect to investigation and removal activities at the Anderson-Calhoun Mine/Mill Site (the "Site") in Stevens County, Washington.

The Company sold the Site property in 1964. The Company has investigated the historic operations that occurred at the Site as well as the nature and scope of environmental conditions at the Site that may present concerns to the EPA. Based upon its investigation to date, the Company has determined that its operations at the Site were primarily exploratory and that the Company never engaged in any milling or other processing activities at the Site. The Company's records reflect that between the years 1950 and 1952 it extracted a limited amount (111,670 tons) of surface ore from the Site for off-site processing. The Site has changed owners several times since it was sold by the Company, and the Company believes that a substantial majority of the mining activities and all of the milling and related processing and process waste disposal activities likely were conducted by subsequent owners.

On January 8, 2007, the Company, together with Combustion Engineering and Blue Tee Corp., submitted to EPA (and other federal and state regulatory agencies) a Draft Final Engineering Evaluation/Cost Analysis Report ("EE/CA Report"). In April of 2007, the EPA approved as final the EE/CA Report for the Site. The EE/CA Report proposes to adopt as the preferred remedy a removal action primarily focused on addressing ore processing areas and wastes that were created after the Company sold the Site.

On or about October 11, 2007, the EPA issued an Action Memorandum that specifies the nature and scope of the response action that the agency will require with respect to the Site. The Action Memorandum adopted the preferred removal action from the EE/CA Report.

The EE/CA Report, following cost estimation procedures applicable to EE/CA documents, estimates that the net present value of the proposed removal action is \$1.5 million. This figure includes amounts for contingencies and is based on currently available information, certain assumptions and estimates. In light of the Company's limited role in the creation of the wastes that are the primary focus of the removal action, the Company believes that the other two PRPs, particularly Blue Tee Corporation (successor to American Zinc), will be liable for most of the cleanup costs, as they were directly responsible for all on-site ore processing activities and wastes. However, there can be no assurance as to the scope of the Company's share of liability for cleanup costs.

On or about September 10, 2008, EPA issued a letter to the Company demanding payment of certain costs previously incurred by EPA and including a settlement proposal whereby the Company and Combustion Engineering, Inc. would settle with EPA through a cash payment and EPA would look solely to Blue Tee Corporation to implement the removal action set forth in the EE/CA Report. On March 18, 2009, the Company, along with Combustion Engineering, accepted a Settlement Agreement proposed by EPA wherein the parties agree to jointly pay EPA the sum of \$357,000 in exchange for a covenant not to sue from EPA relating to the Site, along with other protections and subject to various terms and conditions as set forth more fully in the Settlement Agreement. EPA is currently attempting to secure final approval of the Settlement Agreement with EPA headquarters and the U.S. Department of Justice. It is not known whether the Settlement Agreement will ultimately be approved or if so, when that will occur. However, the Company is not aware of any reason that the terms of the Settlement Agreement negotiated with EPA representatives from Region X would not be approved by EPA and the U.S. Department of Justice. The Company understands that EPA is attempting to reach settlement with other PRPs, including Blue Tee Corporation and Washington Resources, Inc. (the current owner of the mineral estate at the Site). The Company's portion of a settlement with the EPA would not be expected to have any material adverse effect on the Company's financial position. The Settlement Agreement is based, in part, on the agency's acceptance of the Company's representations to the effect that it is a minimal contributor to the hazardous substances that are the subject of the environmental investigation and removal action. The Company anticipates that the settlement process will be concluded during the second quarter of 2009.

Under the Comprehensive Environmental Response, Compensation and Liability Act, any of the PRPs may be jointly and severally liable to the EPA for the full amount of any response costs incurred by the EPA, including costs related to investigation and remediation, subject to a right of contribution from other PRPs. In practice, PRPs generally agree to perform such response activities, and negotiate among themselves to determine their respective contributions to any such multi-party activities based upon equitable allocation factors that focus primarily on their respective contributions to the contamination at issue. Notwithstanding the settlement with EPA discussed above, the party that implements the removal action at the Site may, in theory, seek cost recovery from other PRPs at the

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Site. The Company believes, however, under the facts of this matter, that any such contribution claim against the Company would be resolved favorably in light of the Company's previous contributions to the response action and the Company's minimal role in the generation of the hazardous substances that are the subject of the response action at the Site.

One of the Company's former general liability insurance carriers (Insurer No. 1) has accepted the defense of this matter and has agreed to pay an 80% share of costs of defense incurred to date, subject to certain reservation of rights as to coverage. During both quarters ended March 31, 2009 and 2008, the Company was reimbursed \$0. As of March 31, 2009, the Company has received \$363,000 from Insurer No. 1, which represents 70% of the Company's insurable costs incurred from the inception of this matter through March 31, 2009. Another of the Company's former general liability insurance carriers (Insurer No. 2) has also accepted the defense of this matter, subject to certain reservation of rights as to coverage, and has agreed to pay a 20% share of the costs of defense incurred to date. During the quarters ended March 31, 2009 and 2008, the Company was reimbursed \$9,900 and \$0, respectively. As of March 31, 2009, the Company has received \$105,000, from Insurer No. 2, which represents 20% of the Company's insurable costs incurred from the inception of this matter through March 31, 2009. As of March 31, 2009 and December 31, 2008, the balance of the receivable for estimated future insurance reimbursements was \$89,500 and \$99,000, respectively. The Company will record any change to the estimated insurance reimbursements as a change to the net expense within discontinued operations. The Company cannot predict the extent to which its costs will ultimately be covered by insurance.

Beginning in September 2003, in accordance with FASB Interpretation (FIN) No. 14, Reasonable Estimation of the Amount of a Loss and Interpretation of Statement of Financial Accounting Standards No. 5 (Accounting for Contingencies), and Statement of Position No. 96-1, Environmental Remediation Liabilities, the Company has recognized a net expense (within discontinued operations) for this matter. There was no change in the provision for both the quarter ended March 31, 2009 and the quarter ended March 31, 2008. As of March 31, 2009, the cumulative net expense was \$174,000. This represents the current estimate of the Company's share of the costs associated with both an emergency removal action previously undertaken by the EPA and actual remediation costs, the professional fees associated with the EE/CA Report and the anticipated professional fees associated through the completed remediation, all reduced by both actual and estimated insurance recoveries. Total actual costs to be incurred at the Site in future periods may vary from this estimate, given inherent uncertainties in evaluating environmental costs. As of March 31, 2009, the Company has recorded a reserve balance for future professional fees, remediation procedures and other applicable costs of \$125,000 (accrued as a current liability within discontinued operations). The accrual will be reviewed periodically based upon facts and circumstances available at the time, which could result in changes to its amount.

Assets and liabilities of the discontinued operations have been reflected in the accompanying consolidated balance sheets as follows:

|                                                     | March 31,<br>2009 | December 31,<br>2008 |
|-----------------------------------------------------|-------------------|----------------------|
| <b>Current assets</b>                               |                   |                      |
| Remediation insurance receivable                    | \$ 89,457         | \$ 99,375            |
| <b>Total assets of discontinued operations</b>      | <b>\$ 89,457</b>  | <b>\$ 99,375</b>     |
| <b>Current liabilities</b>                          |                   |                      |
| Reserve for remediation                             | \$ 125,163        | \$ 153,368           |
| <b>Total liabilities of discontinued operations</b> | <b>\$ 125,163</b> | <b>\$ 153,368</b>    |

**Note 5 Commitments and Contingencies**

In certain circumstances, the Company is required to provide performance bonds to secure its contractual commitments. Management is not aware of any performance bonds issued for the Company that have ever been called by a customer. As of March 31, 2009, outstanding performance bonds issued on behalf of the Company's electrical construction subsidiary amounted to \$11.0 million.

**Table of Contents****Note 6 Income (Loss) Per Share of Common Stock**

Basic income (loss) per common share is computed by dividing net income (loss) by the weighted average number of common stock shares outstanding during the period. Diluted income (loss) per share reflects the potential dilution that could occur if common stock equivalents, such as stock options outstanding were exercised into common stock that subsequently shared in the earnings or loss of the Company.

As of March 31, 2009 and December 31, 2008, the Company had no common stock equivalents. The computation of the weighted average number of common stock shares outstanding excludes 2,362,418 shares of Treasury Stock for both the three months ended March 31, 2009 and March 31, 2008.

**Note 7 Income Taxes**

As of March 31, 2009, the Company had alternative minimum tax ( AMT ) credit carryforwards of approximately \$775,000, which are available to reduce future federal income taxes over an indefinite period and inventory basis differences of \$1.5 million, which will be recognized mainly as condominium units are sold. In addition, the Company had net operating loss carryforwards from Florida of \$2.4 million available to offset future taxable income from Florida, which if unused will expire in 2027 and 2028.

SFAS No. 109, Accounting for Income Taxes, requires a reduction of the carrying amounts of deferred tax assets by a valuation allowance, if based on the available evidence, it is more likely than not that such assets will not be realized. Accordingly, the need to establish valuation allowances for deferred tax assets is assessed periodically based on the SFAS No. 109 more-likely-than-not realization threshold criterion. In the assessment for a valuation allowance, appropriate consideration is given to all positive and negative evidence related to the realization of the deferred tax assets. This assessment considers, among other matters, the nature, frequency and severity of current and cumulative losses, forecasts of future profitability, the duration of statutory carryforward periods, our experience with loss carryforwards not expiring unused and tax planning alternatives.

Based upon an evaluation of all available evidence, we established a valuation allowance against our deferred tax assets totaling \$1.9 million during the fourth quarter of 2008. Our cumulative loss position over the evaluation period and the current uncertain and volatile market conditions were significant negative evidence in assessing the need for a valuation allowance. In future periods, the allowance could be reduced based on sufficient evidence indicating that it is more likely than not that a portion of our deferred tax assets will be realized. The net deferred tax asset valuation allowance was \$2.0 million as of March 31, 2009, compared to \$1.9 million as of December 31, 2008.

The following table presents our provision for income tax expense (benefit) and effective income tax rate (benefit) from continuing operations for the three months ended March 31 as indicated:

|                                     | 2009     | 2008         |
|-------------------------------------|----------|--------------|
| Income tax expense (benefit)        | \$ 9,633 | \$ (245,743) |
| Effective income tax rate (benefit) | 2.3%     | (34.3)%      |

The Company's expected tax rate for the year ending December 31, 2009, which was calculated based on our estimated annual operating results for the year, is 0%. The expected tax rate of 0% differs from the federal statutory rate of 34% due to an anticipated loss for the year and pursuant to the requirements of SFAS No. 109, tax benefits are not recognized on anticipated losses. The effective tax rate for the three months ended March 31, 2009 of 2.3% differs from the expected tax rate of 0% due to state income taxes.

In compliance with FIN No. 48 Accounting for Uncertainty in Income Taxes an Interpretation of SFAS No. 109, the Company had gross unrecognized tax benefits of \$44,000 as of both March 31, 2009 and December 31, 2008. The Company's federal statute of limitation has expired for years prior to 2005 and relevant state statutes vary. The Company believes that it is reasonably possible that the liability for unrecognized tax benefits related to certain state income tax matters may be settled within the next twelve months. The Company is currently not under any tax audits or examinations and does not expect the assessment of any significant additional tax in excess of amounts reserved.

The Company accrues interest and penalties related to unrecognized tax benefits as interest expense and other general and administrative expense, respectively, and not as a component of income taxes.

**Table of Contents****Note 8 Business Segment Information**

The Company is currently involved in two segments, electrical construction and real estate development. There were no material amounts of sales or transfers between segments and no material amounts of foreign sales. Any intersegment sales have been eliminated.

The following table sets forth certain segment information for the periods ended as indicated:

|                                      | <b>Three Months Ended<br/>March 31,</b> |              |
|--------------------------------------|-----------------------------------------|--------------|
|                                      | <b>2009</b>                             | <b>2008</b>  |
| Revenue                              |                                         |              |
| Electrical construction              | \$ 8,900,868                            | \$ 6,832,183 |
| Real estate development              |                                         | 492,341      |
| Total revenue                        | 8,900,868                               | 7,324,524    |
| Operating expense                    |                                         |              |
| Electrical construction              | 7,591,543                               | 6,575,320    |
| Real estate development              | 159,244                                 | 642,748      |
| Corporate                            | 704,279                                 | 731,845      |
| Total operating expense              | 8,455,066                               | 7,949,913    |
| Operating income (loss)              |                                         |              |
| Electrical construction              | 1,309,325                               | 256,863      |
| Real estate development              | (159,244)                               | (150,407)    |
| Corporate                            | (704,279)                               | (731,845)    |
| Total operating income (loss)        | 445,802                                 | (625,389)    |
| Other income (expense), net          |                                         |              |
| Electrical construction              | (14,088)                                | (43,056)     |
| Real estate development              | (13,809)                                | (59,724)     |
| Corporate                            | 3,274                                   | 11,982       |
| Total other expense, net             | (24,623)                                | (90,798)     |
| Net income (loss) before taxes       |                                         |              |
| Electrical construction              | 1,295,237                               | 213,807      |
| Real estate development              | (173,053)                               | (210,131)    |
| Corporate                            | (701,005)                               | (719,863)    |
| Total net income (loss) before taxes | \$ 421,179                              | \$ (716,187) |

Operating income (loss) is total operating revenue less operating expense inclusive of depreciation and SG&A expense for each segment. Operating income (loss) excludes interest expense, interest income and income taxes. Corporate expenses are comprised of general and administrative expense and corporate depreciation expense.

The following table sets forth identifiable assets by segment as of the dates indicated:

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|                         | March 31,<br>2009 | December 31,<br>2008 |
|-------------------------|-------------------|----------------------|
| Identifiable assets     |                   |                      |
| Electrical construction | \$ 18,770,347     | \$ 19,779,954        |
| Real estate development | 3,216,922         | 3,774,333            |
| Corporate               | 2,921,789         | 1,844,872            |
| Discontinued operations | 89,457            | 99,375               |
| Total                   | \$ 24,998,515     | \$ 25,498,534        |

A significant portion of the Company's electrical construction revenue has historically been derived from two or three utility customers each year. For the quarter ended March 31, 2009 and the quarter ended March 31, 2008, the three largest customers accounted for 76% and 55%, respectively, of the Company's total revenue. The real estate development operations did not have sales from any one customer that exceeded 10% of total sales for the quarters ended March 31, 2009 and 2008.

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### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations** **Forward-Looking Statements**

*We make forward-looking statements within the safe harbor provision of the Private Securities Litigation Reform Act of 1995 throughout this document. You can identify these statements by forward-looking words such as may, will, expect, anticipate, believe, estimate, plan, and continue or similar words. We have based these statements on our current expectations about future events. Although we believe that our expectations reflected in or suggested by our forward-looking statements are reasonable, we cannot assure you that these expectations will be achieved. Our actual results may differ materially from what we currently expect. Factors that may affect the results of our electrical construction operations include, among others: the level of construction activities by public utilities; the timing and duration of construction projects for which we are engaged; our ability to estimate accurately with respect to fixed price construction contracts; and heightened competition in the electrical construction field, including intensification of price competition. Factors that may affect the results of our real estate development operations include, among others: the level of consumer confidence; the continued weakness in the Florida condominium market; our ability to acquire land; increases in interest rates and availability of mortgage financing to our buyers; and increases in construction and homeowner insurance and the availability of insurance. Factors that may affect the results of all of our operations include, among others: adverse weather, natural disasters; changes in generally accepted accounting principles; ability to obtain necessary permits from regulatory agencies; our ability to maintain or increase historical revenue and profit margins; general economic conditions, both nationally and in our region; adverse legislation or regulations; availability of skilled construction labor and materials and material increases in labor and material costs; and our ability to obtain additional and/or renew financing, particularly in light of the current disruption in the credit markets. Other important factors which could cause our actual results to differ materially from the forward-looking statements in this document include, but are not limited to, those discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations, as well as those discussed elsewhere in this report and as set forth from time to time in our other public filings and public statements. In addition to the other information included in this report and our other public filings and releases, a discussion of factors affecting our business is included in our Annual Report on Form 10-K for the year ended December 31, 2008 under Item 1A. Risk Factors and should be considered while evaluating our business, financial condition, results of operations and prospects.*

*You should read this report completely and with the understanding that our actual future results may be materially different from what we expect. We may not update these forward-looking statements, even in the event that our situation changes in the future. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.*

### **Overview**

We are a leading provider of electrical construction services in the southeastern United States and a developer of condominiums on the east coast of Florida. Through our subsidiary, Southeast Power Corporation, we are engaged in the construction and maintenance of electric utility facilities for electric utilities and industrial customers and the installation of fiber optic cable for fiber optic cable manufacturers, telecommunication companies and electric utilities. Southeast Power is based in Titusville, Florida, and performs electrical contracting services in the southeastern and mid-Atlantic regions of the United States.

The electrical construction business is highly competitive and fragmented. We compete with other independent contractors, including larger regional and national firms that may have financial, operational, technical and marketing resources that exceed our own. We also face competition from existing and prospective customers establishing or augmenting in-house service organizations that employ personnel who perform some of the same types of service as those provided by us. In addition, a significant portion of our electrical construction revenue is derived from a small group of customers, with several different customers accounting for a substantial portion of our revenue in any given year. For example, for the year ended December 31, 2008 and for the quarter ended March 31, 2009, three of our customers accounted for approximately 47% and 76% of our consolidated revenue, respectively. The loss of, or decrease in current demand from, one or more of these customers would, if not replaced by other business, result in a decrease in revenue, margins and profits which could be material.

Through our subsidiary Bayswater Development Corporation and its various subsidiaries ( Bayswater ) we are engaged in the acquisition, development, management and disposition of land and improved properties. The primary focus of our real estate operations has been the development of residential condominium projects along the east coast of Central Florida. Over the past several years we have developed five condominium projects. Our latest project, Pineapple House, is an eight-story building in Melbourne, Florida containing thirty-three luxury river-view condominium units of which nineteen units have been sold as of March 31, 2009. It is the first phase of a planned multi-phase development. Our customers generally are pre-retirement, retirement or second homebuyers seeking higher quality, maintenance free residences with generous amenities.

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The housing market has continued to deteriorate as consumer confidence has declined and the domestic economy has experienced the most significant downturn in recent history. General economic pressures continue to drive down the volume and prices of homes and condominiums being sold, as rising levels of foreclosures add inventory to an already saturated market. In addition, the credit markets and mortgage industry have experienced a period of unparalleled instability and disruption. Overall consumer confidence has continued to weaken, resulting in fewer potential home purchasers willing to enter the market. As a result of these and other factors, we determined that we will postpone commencement of the next phase of the Pineapple House project until market conditions improve. Looking forward with respect to our real estate development operations, we are unable to predict when these deteriorating market conditions will subside and further deterioration in market conditions may continue to have an adverse impact on the sales and pricing of our condominium units, the commencement and development of new projects and on the results of our real estate development operations. However, we have completed the first phase of the Pineapple House project on budget and in a timely manner, and we believe the project is attractive and of high quality. Furthermore, we are no longer incurring construction costs with respect to this phase and our share of the maintenance costs on the unsold units is expected to be no more than \$100,000 annually.

### **Critical Accounting Estimates**

This discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expense, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates, including those related to fixed price electrical construction contracts, real estate development projects, deferred income tax assets and environmental remediation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Our management has discussed the selection and development of our critical accounting policies, estimates and related disclosure with the Audit Committee of the Board of Directors.

#### ***Percentage of Completion Electrical Construction Segment***

We recognize revenue from fixed price contracts on a percentage-of-completion basis, using primarily the cost-to-cost method based on the percentage of total cost incurred to date in proportion to total estimated cost to complete the contract. Total estimated cost, and thus contract income, are impacted by several factors including, but not limited to, changes in productivity and scheduling, and the cost of labor, subcontracts, materials and equipment. Additionally, external factors such as weather, site conditions and scheduling that differ from those assumed in the original bid (to the extent contract remedies are unavailable), client needs, client delays in providing approvals, the availability and skill level of workers in the geographic location of the project, a change in the availability and proximity of materials and governmental regulation, may also affect the progress and estimated cost of a project's completion and thus the timing of income and revenue recognition.

The accuracy of our revenue and profit recognition in a given period is almost solely dependent on the accuracy of our estimates of the cost to complete each project. Due to our experience and our detailed approach in determining our cost estimates for all of our significant projects, we believe our estimates to be highly reliable. However, our projects can be complex and in almost every case the profit margin estimates for a project will either increase or decrease to some extent from the amount that was originally estimated at the time of bid. Because we have a number of projects of varying levels of complexity and size in process at any given time these changes in estimates can offset each other without materially impacting our overall profitability. If a current estimate of total costs indicates a loss on a contract, the projected loss is recognized in full when determined. Accrued contract losses as of March 31, 2009 and 2008 were \$3,000 and \$73,000, respectively. Revenue from change orders, extra work, variations in the scope of work and claims is recognized when realization is probable.

#### ***Percentage of Completion Real Estate Development Segment***

We do not currently have any projects in development. For all future projects, revenue will be recognized using the guidance provided in EITF Issue No. 06-8, Applicability of a Buyer's Continuing Investment under FASB Statement No. 66 for Sales of Condominiums. EITF No. 06-8 provides guidance in assessing the collectibility of the sales price, which is required in order to recognize profit under the percentage of completion method pursuant to

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SFAS No. 66, EITF No. 06-8 states that an entity should evaluate the adequacy of the buyer's initial and continuing investment in reaching a conclusion that the sales price is collectible. To meet the continuing involvement criterion, a buyer would be required to either (1) make additional payments during the construction term at least equal to the level annual payments that would be required to fund principal and interest on a customary mortgage for the remaining purchase price of the property or (2) increase the minimum initial investment by an equivalent aggregate amount. If the test for initial and continuing investment is not met, the deposit method should be applied and profit recognized only after the buyer's aggregate deposit meets the required investment tests for the duration of the construction period. In future projects, we believe that we will be required in most cases to collect higher deposits from buyers than we have historically in order to recognize revenue under the percentage of completion method of accounting. If we are unable to meet the requirements of EITF No. 06-8 on future projects, we will be required to delay revenue recognition until the aggregate investment tests described in SFAS No. 66 and EITF No. 06-8 have been met.

We believe that a material difference in total actual project cost versus total estimated project cost is unlikely due to the nature of the fixed price contracts we enter into with the general contractors on our real estate projects.

If a current estimate of total project cost indicates a loss on a project, the projected loss is recognized in full when determined. There were no contract loss accruals recorded during the three month periods ended March 31, 2009 and 2008. The timing of revenue and expense recognition using the percentage of completion method is contingent on construction productivity. Factors possibly impeding construction productivity include, but are not limited to, supply of labor, materials and equipment, scheduling, weather, permitting and unforeseen events. When a buyer defaults on a contract for sale, revenue and expense recognized in prior periods are adjusted in the period of default.

### ***Real Estate Inventory Valuation***

Real estate inventory, which consists of completed condominium units, is carried at the lower of cost or fair value, less cost to sell. In accordance with SFAS No. 144, real estate inventory is reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the carrying amount or basis is not expected to be recovered, impairment losses are recorded and the related assets are adjusted to their estimated fair value.

In estimating the cash flows for completed condominium units, we use various estimates such as (a) expected sales pace to absorb the number of units based upon economic conditions that may have either a short-term or long-term impact on the market in which the units are located, competition within our market, historical sales rates of the units within the project; and (b) expected net sales prices in the near-term based upon current pricing estimates, as well as estimated changes in future sales prices based upon historical sales prices of the units within the project or historical sales prices of similar product offerings in our market. Our determination of fair value requires discounting the estimated cash flows at a rate commensurate with the inherent risks associated with selling the assets and related estimated cash flows.

We estimate fair values of inventory evaluated for impairment based on market conditions and assumptions made by management at the time the inventory is evaluated, which may differ materially from actual results if market conditions or our assumptions change. For example, further market deterioration or changes in our assumptions may lead to us incurring additional impairment charges on previously impaired inventory.

### ***Deferred Tax Assets***

We account for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

We consider future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance for deferred tax assets. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which the deferred tax assets are expected to be recovered or settled. If we determine that we will not be able to realize all or part of our deferred tax assets, a valuation allowance would be recorded to reduce our deferred tax assets to the amount that is more likely than not to be realized. In the event we were to subsequently determine that we would be able to realize our deferred tax assets in the future in excess of our net recorded amount, an adjustment to the previously recorded valuation allowance would increase income in the period such determination was made.

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As of March 31, 2009, our deferred tax assets were largely comprised of AMT credit carryforwards and inventory basis differences on unsold condominium units. SFAS No. 109 requires a reduction of the carrying amounts of deferred tax assets by a valuation allowance, if based on the available evidence, it is more likely than not that such assets will not be realized. Accordingly, the need to establish valuation allowances for deferred tax assets is assessed periodically based on the SFAS No. 109 more likely than not realization threshold criterion. In the assessment for a valuation allowance, appropriate consideration is given to all positive and negative evidence related to the realization of the deferred tax assets. This assessment considers, among other matters, the nature, frequency and severity of current and cumulative losses, forecasts of future profitability, the duration of statutory carryforward periods, our experience with loss carryforwards not expiring unused and tax planning alternatives.

Based upon an evaluation of all available evidence, we have established a valuation allowance against all of our deferred tax assets. Our cumulative loss position over the evaluation period and the current uncertain and volatile market conditions were significant negative evidence in assessing the need for a valuation allowance. In future periods, the allowance could be reduced based on sufficient evidence indicating that it is more likely than not that a portion of our deferred tax assets will be realized.

### ***Provision for Remediation***

In September 2003, we were notified by the EPA that we are a PRP with respect to possible investigation and removal activities at a mine that we formerly owned. Refer to note 4 of the notes to the consolidated financial statements for a discussion of this matter.

It is impossible at this stage to estimate the total costs of the remediation at the Site or our share of liability for those costs due to various factors, including incomplete information regarding the Site and the other PRPs, uncertainty regarding the extent of actual remediation costs and our equitable share of liability for the contamination.

As of March 31, 2009, the cumulative net expense was \$174,000 (within discontinued operations), which represents the current estimate of our share of the costs associated with both an emergency removal action previously undertaken by the EPA and actual remediation costs, the professional fees associated with the EE/CA Report and the anticipated professional fees associated through the completed remediation, all reduced by both actual and estimated insurance recoveries. Total actual costs to be incurred at the Site in future periods may vary from this estimate, given inherent uncertainties in evaluating environmental costs.

**Table of Contents****Results of Operations**

*Three Months Ended March 31, 2009 Compared to Three Months Ended March 31, 2008*

**Segment Information**

The table below is a reconciliation of our operating income attributable to each of our segments for the three months ended March 31 as indicated:

|                                     | 2009         | 2008         |
|-------------------------------------|--------------|--------------|
| Electrical construction             |              |              |
| Revenue                             | \$ 8,900,868 | \$ 6,832,183 |
| Operating expense                   |              |              |
| Cost of goods sold                  | 6,773,985    | 5,634,741    |
| Selling, general and administrative | 96,351       | 125,515      |
| Depreciation                        | 721,207      | 811,447      |
| Gain on sales of assets             |              | 3,617        |
| Total operating expense             | 7,591,543    | 6,575,320    |
| Operating income                    | \$ 1,309,325 | \$ 256,863   |
| Real estate development             |              |              |
| Revenue                             | \$           | \$ 492,341   |
| Operating expense                   |              |              |
| Cost of goods sold                  | 47,287       | 476,983      |
| Selling, general and administrative | 106,212      | 159,833      |
| Depreciation                        | 5,745        | 5,932        |
| Total operating expense             | 159,244      | 642,748      |
| Operating loss                      | \$ (159,244) | \$ (150,407) |

**Continuing Operations****Revenue**

Total revenue in the three months ended March 31, 2009 increased by 21.5% to \$8.9 million, compared to \$7.3 million in the three months ended March 31, 2008, due to the increase in electrical construction revenue for the current quarter.

Electrical construction revenue increased \$2.1 million, or 30.3%, to \$8.9 million for the three months ended March 31, 2009 from \$6.8 million for the three months ended March 31, 2008. The increase in revenue for the three month period ending March 31, 2009, when compared to the same period in 2008 was primarily due to storm restoration work in Missouri as a result of damage due to ice storms.

The varying magnitude and duration of electrical construction projects may result in substantial fluctuations in our backlog from time to time. Backlog represents the uncompleted portion of services to be performed under project-specific contracts and the estimated value of future services that we expect to provide under our existing service agreements, including new contractual agreements on which work has not begun. In many instances, our customers are not contractually committed to specific volumes of services and many of our contracts may be terminated with notice, therefore we do not consider any portion of our backlog to be firm. However, our customers become obligated once we provide the services they have requested. Our service agreements are typically multi-year agreements, and we include in our backlog the amount of services projected to be performed over the terms of the contracts based on our historical relationships with these customers. Our estimates of a customer's requirements during a particular future period may not be accurate at any point in time. As of March 31, 2009, the electrical

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construction operation's backlog was approximately \$11.2 million, which included approximately \$3.2 million from fixed price contracts for which revenue is recognized using percentage of completion and approximately \$8.0 million from service agreement contracts for which revenue is recognized as work is performed. Of our total backlog, we expect approximately 58% to be completed within the current fiscal year. This compares to a backlog of \$12.2 million at March 31, 2008, of which approximately \$2.0 million represented backlog from fixed price contracts and approximately \$10.2 million represented service agreement backlog.

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Real estate construction revenue decreased to \$0 for the three months ended March 31, 2009 from \$492,000 for the like period in 2008. The decrease in revenue for the three months ended March 31, 2009, compared to 2008, was due to the continued slow down in the real estate market during the quarter ended March 31, 2009. In the quarter ended March 31, 2009, we had no sales, compared to the quarter ended March 31, 2008, when we closed on the sale of one Pineapple House condominium unit.

As of March 31, 2009, our real estate development operation had no backlog.

### ***Operating Results***

Total operating income was \$446,000 for the three months ended March 31, 2009, compared to an operating loss of \$625,000 for the like period in 2008. Electrical construction operations had operating income of \$1.3 million during the three months ended March 31, 2009, compared to operating income of \$257,000 during the three months ended March 31, 2008, an increase of \$1.1 million. Operating margins on electrical construction operations increased to 14.7% for the three months ended March 31, 2009, from 3.8% for the three months ended March 31, 2008. The increase in operating margins for the three month period ended March 31, 2009 was largely the result of improved productivity on several jobs in the current period compared to the prior year period, as well as the increase in revenue, which covers a higher percentage of fixed overhead costs.

Real estate development operations had an operating loss of \$159,000 in the three months ended March 31, 2009, compared to an operating loss of \$150,000 in the three months ended March 31, 2008, an increase of \$9,000.

### ***Cost and Expense***

Total cost and expense, and the components thereof, increased 6.4% to \$8.5 million in the three months ended March 31, 2009, from \$7.9 million in the three months ended March 31, 2008.

Electrical construction cost of goods sold increased to \$6.8 million in the three months ended March 31, 2009, from \$5.6 million in the three months ended March 31, 2008, an increase of \$1.2 million. The increase in cost reflects the increase in our activity and corresponds to our increase in revenue in the current period.

Real estate development cost of goods sold decreased to \$47,000 in the three months ended March 31, 2009, from \$477,000 in the three months ended March 31, 2008. The decrease in the current quarter cost of goods sold is directly related to the decrease in revenue for the current quarter compared to the prior year quarter, during which we sold one condominium unit.

The following table sets forth selling, general and administrative ( SG&A ) expense for each respective segment for the three months ended March 31 as indicated:

|                         | 2009       | 2008       |
|-------------------------|------------|------------|
| Electrical construction | \$ 96,351  | \$ 125,515 |
| Real estate development | 106,212    | 159,833    |
| Corporate               | 671,042    | 693,651    |
| Total                   | \$ 873,605 | \$ 978,999 |

The SG&A expense was \$874,000 in the three months ended March 31, 2009, compared to \$979,000 in the three months ended March 31, 2008, a decrease of 10.8%. The decrease in SG&A expense is mainly due to a decrease in selling expense and other real estate segment expenses of \$41,000 due to the decrease in activity in this segment. Also contributing to the decrease in SG&A is a decrease of \$67,000 in professional fees within both the corporate and electrical construction segments. As a percentage of revenue, SG&A expense decreased to 9.8% for the three months ended March 31, 2009 from 13.4% in the three months ended March 31, 2008, due primarily to the increase in revenue and a decrease in SG&A in the current quarter.

The following table sets forth the depreciation expense for each respective segment for the three months ended March 31 as indicated:

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|                         | 2009       | 2008       |
|-------------------------|------------|------------|
| Electrical construction | \$ 721,207 | \$ 811,447 |
| Real estate development | 5,745      | 5,932      |
| Corporate               | 33,237     | 38,194     |
| Total                   | \$ 760,189 | \$ 855,573 |

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The depreciation expense was \$760,000 in the three months ended March 31, 2009, compared to \$856,000 in the three months ended March 31, 2008, a decrease of 11.1%. The decrease in depreciation expense is mainly due to a decrease in capital expenditures in 2008, primarily within the electrical construction segment.

**Income Taxes**

The following table presents our provision for income tax expense (benefit) and effective income tax rate (benefit) from continuing operations for the three months ended March 31 as indicated:

|                                     | 2009     | 2008         |
|-------------------------------------|----------|--------------|
| Income tax expense (benefit)        | \$ 9,633 | \$ (245,743) |
| Effective income tax rate (benefit) | 2.3%     | (34.3)%      |

Our expected tax rate for the year ending December 31, 2009, which was calculated based on our estimated annual operating results for the year, is 0%. The expected tax rate of 0% differs from the federal statutory rate of 34% due to an anticipated loss for the year and pursuant to the requirements of SFAS No. 109, tax benefits are not recognized on anticipated losses. The effective tax rate for the three months ended March 31, 2009 of 2.3% differs from the expected tax rate of 0% due to state income taxes.

**Liquidity and Capital Resources****Working Capital Analysis**

Our primary cash needs have been for working capital and capital expenditures. Our primary sources of cash have been cash flow from operations and borrowings under our lines of credit. As of March 31, 2009, we had cash and cash equivalents of \$4.8 million and working capital of \$10.8 million, as compared to cash and cash equivalents of \$4.9 million and working capital of \$10.9 million as of December 31, 2008. In addition, we have \$3.0 million in an unused revolving line of credit as of March 31, 2009. We anticipate that our cash on hand, our credit facilities and our future cash flows from operating activities will provide sufficient cash to enable us to meet our future operating needs and debt requirements, as well as to ensure our ability to grow. Our line of credit is provided by one regional bank and based on our conversations with representatives of the Bank, we believe we will have access to the full amount of our credit facility during 2009, if necessary.

**Cash Flow Analysis**

Net cash flows for each of the three month periods ended March 31 were as follows:

|                                                      | 2009         | 2008         |
|------------------------------------------------------|--------------|--------------|
| Net cash provided by operating activities            | \$ 1,007,121 | \$ 1,727,692 |
| Net cash used in investing activities                | (846,787)    | (738,005)    |
| Net cash used in financing activities                | (329,514)    | (697,399)    |
| Net (decrease) increase in cash and cash equivalents | \$ (169,180) | \$ 292,288   |

**Operating Activities**

Cash flows from operating activities are comprised of income from continuing operations adjusted to reflect the timing of cash receipts and disbursements therefrom. Our cash flows are influenced by the level of operations, operating margins and the types of services we provide, as well as the stages of our projects in both the electrical construction and real estate segments.

Net cash provided by operating activities decreased \$721,000 to \$1.0 million in the three months ended March 31, 2009, compared to \$1.7 million in the three months ended March 31, 2008. The decrease in cash flows from operating activities is primarily due to the changes in costs and estimated earnings in excess of billings on uncompleted contracts and accounts payable and accrued liabilities in the current period. Costs and estimated earnings in excess of billings on uncompleted contracts increased to \$1.7 million as of March 31, 2009 from \$1.1 million as of December 31, 2008, resulting in a use of operating cash of \$579,000 for the three months ended March 31, 2009, primarily due to the timing of

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invoices issued in the current year quarter. As of both March 31, 2008 and December 31, 2007, costs and estimated earnings in excess of billings on uncompleted contracts were \$1.7 million, resulting in a use of cash of \$6,400. Accounts payable and accrued liabilities decreased to \$2.4 million as of March 31, 2009 from \$2.9 million as of December 31, 2008, resulting in a use of cash of \$613,000 for the three months ended March 31, 2009, primarily due to the timing of invoice payments in the current year quarter. As of March 31, 2008, accounts payable and accrued liabilities increased to \$2.7 million from \$2.0 million as of December 31, 2007, resulting in cash provided of \$761,000 for the three months ended March 31, 2008.

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### ***Days of Sales Outstanding Analysis***

We evaluate fluctuations in our accounts receivable and costs and estimated earnings in excess of billings on uncompleted contracts for the electrical construction segment by comparing days of sales outstanding ( DSO ). We calculate DSO as of the end of any period by utilizing the preceding three months of electrical construction revenue to determine sales per day. We then divide accounts receivable and accrued billings, net of allowance for doubtful accounts at the end of the period by sales per day to calculate DSO for accounts receivable. To calculate DSO for costs and estimated earnings in excess of billings, we divide costs and estimated earnings in excess of billings on uncompleted contracts by sales per day.

For the quarters ended March 31, 2009 and 2008, our DSO for accounts receivable was 55 and 67, respectively, and our DSO for costs and estimated earnings in excess of billings on uncompleted contracts was 17 and 22, respectively. As of April 30, 2009, we have received approximately 84.2% of our March 31, 2009 outstanding trade accounts receivable balance. In addition, as of April 30, 2009, we have invoiced our customers for approximately 77.2% of the balance in costs and estimated earnings in excess of billings as of March 31, 2009.

### ***Investing Activities***

Net cash used in investing activities during the three months ended March 31, 2009 was \$847,000, compared to \$738,000 for the same period in 2008. Our investing activities for the current quarter consist primarily of capital expenditures of \$867,000, partially offset by proceeds from notes receivable of \$14,000 and the cash surrender value of life insurance of \$6,000. Our investing activities for the prior year quarter consisted primarily of capital expenditures of \$782,000, partially offset by proceeds from the sale of property and equipment of \$28,000, proceeds from notes receivable of \$9,000 and the cash surrender value of life insurance of \$7,000. The capital expenditures are mainly attributable to our electrical construction segment for the upgrading and replacement of equipment.

### ***Financing Activities***

Cash used in financing activities during the three months ended March 31, 2009 was \$330,000, compared to cash provided by financing activities of \$697,000 during the same period in 2008. Our financing activities for the current quarter consist of repayments on notes payable of \$271,000 and repayments on capital leases of \$78,000, partially offset by proceeds from notes payable of \$19,000. Our financing activities for the prior year quarter consisted of repayments on notes payable of \$674,000 and repayments on capital leases of \$83,000, partially offset by proceeds from notes payable of \$60,000.

We have paid no cash dividends on our Common Stock since 1933, and it is not expected that we will pay any cash dividends on our Common Stock in the immediate future.

### ***Forecast***

We anticipate our cash on hand, cash flows from operations and credit facilities will provide sufficient cash to enable us to meet our working capital needs, debt service requirements and planned capital expenditures for at least the next twelve months. The amount of our planned capital expenditures will depend, to some extent, on the results of our future performance. Our revenue, results of operations and cash flows as well as our ability to seek additional financing may be impacted by factors including, but not limited to, our success in bidding on future contracts for electrical construction services, the demand for condominiums in the markets served, our ability to manage costs effectively, general economic conditions, heightened competition, availability of construction materials, increased interest rates and adverse weather conditions.

### **Item 4T. Controls and Procedures.**

#### ***Evaluation of Disclosure Controls and Procedures***

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management timely. An evaluation was performed under the supervision and with the participation of our management, including John H. Sottile, our Chief Executive Officer and Stephen R. Wherry, our Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of March 31, 2009. Based upon that evaluation, our management, including our Chief Executive Officer and our Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of March 31, 2009.



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### ***Changes in Internal Controls over Financial Reporting***

No changes in our internal controls over financial reporting occurred during the first quarter of 2009 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

Based on current regulations, Section 404 of the Sarbanes-Oxley Act required our management to provide an assessment of the effectiveness of our internal control over financial reporting as of December 31, 2008, and our independent registered public accounting firm will be required to audit the effectiveness of internal control over financial reporting as of December 31, 2009. We have performed the necessary system and process documentation in preparation for the evaluation and testing required for management to make this assessment and for our independent registered public accounting firm to provide their attestation report.

### ***Limitations of the Effectiveness of Controls***

A control system, no matter how well conceived and operated, can provide only reasonable assurance, not absolute assurance that the objectives of the control system are met. Because of inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that the design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies and procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Accordingly, our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of our disclosure control system are met and, as set forth above, our CEO and CFO have concluded, based on their evaluation, that our disclosure controls and procedures were effective as of March 31, 2009 to provide reasonable assurance that the objectives of the disclosure control system were met.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings** **Environmental**

For information in response to this Item, see the discussion regarding the special notice letter the Company received from the EPA regarding the Anderson-Calhoun mine/mill site in note 4 to the consolidated financial statements in this Form 10-Q.

### **Item 1A. Risk Factors**

There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Since September 17, 2002, we have had a stock repurchase plan which, as last amended by the Board of Directors on September 18, 2008, permits the purchase of up to 3,500,000 shares until September 30, 2009. We did not purchase any of our Common Stock during the three months ended March 31, 2009. As of March 31, 2009, we have a maximum of 1,154,940 shares that may be purchased under our publicly announced stock repurchase plan. Since the inception of the repurchase plan, we have repurchased 2,345,060 shares of our Common Stock at a cost of \$1,289,467 (average cost of \$0.55 per share). We may repurchase our shares either in the open market or through private transactions. The volume of the shares to be repurchased is contingent upon market conditions and other factors.

**Item 6. Exhibits**

\*31-1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 15 U.S.C. Section 7241

\*31-2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 15 U.S.C. Section 7241

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\*32-1    \*\*Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

\*32-2    \*\*Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

\*    Filed herewith.

\*\*    These exhibits are intended to be furnished in accordance with Regulation S-K Item 601(b)(32)(ii) and shall not be deemed to be filed for purposes of Section 18 of the Securities Act of 1934 or incorporated by reference into any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 14, 2009

**THE GOLDFIELD CORPORATION**

By: **/s/ JOHN H. SOTTILE**  
John H. Sottile  
Chairman of the Board, President and Chief Executive Officer  
(Principal Executive Officer)

**/s/ STEPHEN R. WHERRY**  
Stephen R. Wherry  
Senior Vice President, Chief Financial Officer, Treasurer and  
Assistant Secretary (Principal Financial and Accounting Officer)