

Bancorp, Inc.  
Form 10-Q  
November 10, 2008  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: September 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from:            to

Commission file number: 51018

**THE BANCORP, INC.**

*(Exact name of registrant as specified in its charter)*

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**Delaware**  
*(State or other jurisdiction of  
incorporation or organization)*

**23-3016517**  
*(IRS Employer  
Identification No.)*

**409 Silverside Road**

**Wilmington, DE 19809**

*(Address of principal executive offices)*

*(Zip code)*

**Registrant's telephone number, including area code: (302) 385-5000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer, large accelerated filer and in Rule 12b-2 of the Exchange Act.

(Check one): Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 5, 2008 there were 14,563,919 outstanding shares of Common Stock, \$1.00 par value.

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Item 1. Financial statements

**THE BANCORP, INC. AND SUBSIDIARY****CONSOLIDATED BALANCE SHEET**

|   | September 30,<br>2008<br>(unaudited) | December 31,<br>2007 |
|---|--------------------------------------|----------------------|
|   | (in thousands)                       |                      |
| <b>ASSETS</b>   |                                      |                      |
| Cash and cash equivalents   |                                      |                      |
| Cash and due from banks   | \$ 77,233                            | \$ 21,121            |
| Interest bearing deposits   | 2,566                                | 20,254               |
| Federal funds sold  | 36,485                               | 40,783               |
| Total cash and cash equivalents   | 116,284                              | 82,158               |
| Investment securities, available-for-sale, at fair value                              | 85,659                               | 122,215              |
| Investment securities, held-to-maturity (market value \$29,561 and \$0, respectively) | 30,447                               |                      |
| Loans, net of deferred loan costs   | 1,469,615                            | 1,286,789            |
| Allowance for loan and lease losses   | (15,468)                             | (10,233)             |
| Loans, net  | 1,454,147                            | 1,276,556            |
| Premises and equipment, net   | 7,009                                | 6,660                |
| Accrued interest receivable   | 7,539                                | 9,686                |
| Goodwill  | 50,135                               | 50,173               |
| Intangible assets   | 11,256                               | 12,006               |
| Other assets  | 18,466                               | 8,928                |
| Total assets  | \$ 1,780,942                         | \$ 1,568,382         |
| <b>LIABILITIES</b>  |                                      |                      |
| <b>Deposits</b>   |                                      |                      |
| Demand (non-interest bearing)   | \$ 451,652                           | \$ 242,164           |
| Savings, money market and interest checking   | 618,293                              | 622,090              |
| Time deposits   | 361,561                              | 390,684              |
| Time deposits, \$100,000 and over   | 27,623                               | 23,380               |
| Total deposits  | 1,459,129                            | 1,278,318            |
| Securities sold under agreements to repurchase  | 3,249                                | 3,846                |
| Short term borrowings   | 100,000                              | 90,000               |
| Long term borrowings  | 28,250                               |                      |
| Subordinated debenture  | 13,401                               | 13,401               |
| Accrued interest payable  | 2,796                                | 4,865                |
| Other liabilities   | 1,353                                | 1,693                |

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|  |              |              |
|--|--------------|--------------|
| Total liabilities  | 1,608,178    | 1,392,123    |
| <b>SHAREHOLDERS' EQUITY</b>  |              |              |
| Preferred stock - authorized 5,000,000 shares of \$0.01 par value; issued and outstanding, 108,136 and 111,585 shares for September 30, 2008 and December 31, 2007, respectively     | 1            | 1            |
| Common stock - authorized, 20,000,000 shares of \$1.00 par value; issued and outstanding shares 14,563,919 and 14,560,470 for September 30, 2008 and December 31, 2007, respectively | 14,563       | 14,560       |
| Additional paid-in capital   | 138,876      | 138,808      |
| Retained earnings  | 23,871       | 25,106       |
| Accumulated other comprehensive loss   | (4,547)      | (2,216)      |
| Total shareholders' equity   | 172,764      | 176,259      |
| Total liabilities and shareholders' equity   | \$ 1,780,942 | \$ 1,568,382 |

The accompanying notes are an integral part of these statements.

**Table of Contents****THE BANCORP, INC. AND SUBSIDIARY****UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | For the three months<br>ended September 30, |           | For the nine months<br>ended September 30, |           |
|---|---|-----------|--|-----------|
|   | 2008  | 2007      | 2008                                       | 2007      |
|   | (in thousands, except per share data)       |           |  |           |
| <b>Interest income</b>  |   |           |  |           |
| Loans, including fees   | \$ 21,971                                   | \$ 25,418 | \$ 67,202                                  | \$ 71,529 |
| Investment securities   | 1,510                                       | 1,647     | 4,548                                      | 4,924     |
| Federal funds sold  | 414   | 405       | 896  | 2,718     |
|   | 23,895                                      | 27,470    | 72,646                                     | 79,171    |
| <b>Interest expense</b>                                       |   |           |  |           |
| Deposits  | 9,521                                       | 12,219    | 29,891                                     | 37,265    |
| Securities sold under agreements to repurchase                | 12  | 12        | 38   | 40        |
| Short-term borrowings   | 337   | 1,486     | 2,226                                      | 2,747     |
| Long term borrowings  | 293   |           | 457  |           |
| Subordinated debt   | 235   |           | 720  |           |
|   | 10,398                                      | 13,717    | 33,332                                     | 40,052    |
| Net interest income   | 13,497                                      | 13,753    | 39,314                                     | 39,119    |
| Provision for loan and lease losses                           | 4,100                                       | 750       | 8,800                                      | 2,250     |
| Net interest income after provision for loan and lease losses | 9,397                                       | 13,003    | 30,514                                     | 36,869    |
| <b>Non-interest income</b>                                    |   |           |  |           |
| Service fees on deposit accounts                              | 261   | 228       | 798  | 693       |
| Merchant credit card deposit fees                             | 157   | 244       | 712  | 750       |
| Stored value processing fees                                  | 2,086                                       |           | 6,573                                      |           |
| Other than temporary impairment on investment securities      |   |           | (8,275)                                    |           |
| Loss on sale of investment securities                         |   |           |  | (2)       |
| Leasing income (loss)   | (112)                                       | 385       | 178  | 1,885     |
| ACH processing fees   | 65  | 61        | 185  | 244       |
| Other   | 215   | 243       | 726  | 772       |
| Total non-interest income (loss)                              | 2,672                                       | 1,161     | 897  | 4,342     |
| <b>Non-interest expense</b>                                   |   |           |  |           |
| Salaries and employee benefits                                | 5,394                                       | 3,699     | 15,510                                     | 10,648    |
| Occupancy   | 1,244                                       | 704       | 3,495                                      | 2,160     |
| Data processing   | 1,039                                       | 747       | 3,085                                      | 2,107     |
| Advertising   | 182   | 172       | 560  | 521       |
| Professional fees   | 700   | 416       | 2,023                                      | 1,579     |
| Amortization of intangibles                                   | 250   |           | 750  |           |
| Other   | 2,865                                       | 1,963     | 7,823                                      | 5,424     |
| Total non-interest expense                                    | 11,674                                      | 7,701     | 33,246                                     | 22,439    |
| Income (loss) before income tax                               | 395   | 6,463     | (1,835)                                    | 18,772    |
| Income tax(benefit)   | 136   | 2,609     | (649)                                      | 7,413     |

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|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Net income (loss)  | 259        | 3,854      | (1,186)    | 11,359     |
| Less preferred stock dividends and accretion               | (16)       | (17)       | (49)       | (52)       |
| (Income) Loss allocated to Series A preferred shareholders | (2)        | (31)       | 8          | (92)       |
| Net income (loss) available to common shareholders         | 241        | 3,806      | (1,227)    | 11,215     |
| Net income (loss) per share basic                          | \$ 0.02    | \$ 0.28    | \$ (0.08)  | \$ 0.81    |
| Net income (loss) per share diluted                        | \$ 0.02    | \$ 0.27    | \$ (0.08)  | \$ 0.78    |
| Weighted average number of common shares                   |            |            |            |            |
| Basic  | 14,563,919 | 13,812,944 | 14,562,934 | 13,787,093 |
| Diluted  | 14,563,919 | 14,301,852 | 14,562,934 | 14,374,789 |

The accompanying notes are an integral part of these statements.

**Table of Contents****THE BANCORP INC. AND SUBSIDIARY****UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY****For the nine months ended September 30, 2008****(Dollars and share information in thousands)**

|  | Common<br>Stock | Preferred<br>Stock | Additional<br>paid-in<br>capital | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>loss | Comprehensive<br>income | Total      |
|--|-----------------|--------------------|----------------------------------|----------------------|---|-------------------------|------------|
| Balance at December 31, 2007   | \$ 14,560       | \$ 1               | \$ 138,808                       | \$ 25,106            | \$ (2,216)                                    |                         | \$ 176,259 |
| Net Income   |                 |                    |                                  | (1,186)              |   | (1,186)                 | (1,186)    |
| Preferred Shares converted to Common Shares                              | 3               |                    | (3)                              |                      |   |                         |            |
| Cash dividends on Series A preferred stock                               |                 |                    |                                  | (49)                 |   |                         | (49)       |
| Stock-based compensation   |                 |                    | 71                               |                      |   |                         | 71         |
| Other comprehensive loss, net of reclassification<br>adjustments and tax |                 |                    |                                  |                      | (2,331)                                       | (2,331)                 | (2,331)    |
| Balance at September 30, 2008  | \$ 14,563       | \$ 1               | \$ 138,876                       | \$ 23,871            | \$ (4,547)                                    | \$ (3,517)              | \$ 172,764 |

The accompanying notes are an integral part of these statements.



**Table of Contents****THE BANCORP, INC. AND SUBSIDIARIES****UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

(dollars in thousands)

|   | For the nine months<br>ended<br>September 30, |                   |
|---|---|-------------------|
|   | 2008  | 2007              |
| <b>Operating activities</b>   |   |                   |
| Net Income (Loss)   | \$ (1,186)                                    | \$ 11,359         |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities |   |                   |
| Depreciation and amortization   | 2,565   | 1,579             |
| Other than temporary impairment on investment securities                                | 8,275   |                   |
| Provision for loan and lease losses   | 8,800   | 2,250             |
| Accretion/amortization of investment securities discounts/premiums                      | 168   | (43)              |
| Loss (gain) on sales of investment securities   |   | 2                 |
| Stock-based Compensation expense  | 71  | 244               |
| Mortgage loans originated for sale  | (5,016)                                       |                   |
| Sale of mortgage loans originated for resale  | 5,034   |                   |
| Gain on sale of mortgage loans originated for resale                                    | (18)  |                   |
| Gain on sales of fixed assets   | (10)  |                   |
| Decrease (increase) in accrued interest receivable                                      | 1,872   | (65)              |
| (Decrease) in interest payable  | (2,069)                                       | (3,130)           |
| (Increase) in other assets  | (9,502)                                       | (1,314)           |
| Increase in other liabilities   | 914   | 434               |
| <b>Net cash provided by operating activities</b>  | <b>9,898</b>                                  | <b>11,316</b>     |
| <b>Investing activities</b>   |   |                   |
| Purchase of investment securities, available for sale                                   | (12,198)                                      | (2,489)           |
| Proceeds from sales of investment securities, available for sale                        | 6,554   | 1,582             |
| Purchase of loans   |   | (1,495)           |
| Net increase in loans   | (186,358)                                     | (198,708)         |
| Purchases of premises and equipment   | (2,185)                                       | (1,132)           |
| <b>Net cash used in investing activities</b>  | <b>(194,187)</b>                              | <b>(202,242)</b>  |
| <b>Financing activities</b>   |   |                   |
| Net increase in deposits  | 180,811                                       | 36,669            |
| Net decrease (increase) in securities sold under agreements to repurchase               | (597)   | (4,300)           |
| Proceeds from short term borrowings, net  | 10,000  | 130,000           |
| Dividends on Series A preferred stock   | (49)  | (52)              |
| Proceeds from the exercise of options   |   | 1,237             |
| Excess tax benefit from share based payment arrangements                                |   | 262               |
| Proceeds from long term borrowings  | 28,250  |                   |
| <b>Net cash provided by financing activities</b>  | <b>218,415</b>                                | <b>163,816</b>    |
| <b>Net (decrease) increase in cash and cash equivalents</b>                             | <b>34,126</b>                                 | <b>(27,110)</b>   |
| Cash and cash equivalents, beginning of year  | 82,158  | 137,121           |
| <b>Cash and cash equivalents, end of year</b>   | <b>\$ 116,284</b>                             | <b>\$ 110,011</b> |

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Supplemental disclosure:

|               |           |           |
|---------------|-----------|-----------|
| Interest paid | \$ 35,487 | \$ 42,241 |
|---------------|-----------|-----------|

|            |          |          |
|------------|----------|----------|
| Taxes paid | \$ 4,976 | \$ 7,565 |
|------------|----------|----------|

Supplemental disclosure of non -cash investing and financing activities:

|  |    |          |
|--|----|----------|
| Transfer of loans to other real estate owned | \$ | \$ 1,566 |
|--|----|----------|

The accompanying notes are an integral part of these statements.

**Table of Contents****THE BANCORP, INC. AND SUBSIDIARY****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****Note 1. Significant Accounting Policies**

## Basis of Presentation

The financial statements of The Bancorp, Inc. (Company) as of September 30, 2008 and for the three and nine month periods ended September 30, 2008 and 2007 are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted in this Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. However, in the opinion of management, these interim financial statements include all necessary adjustments to fairly present the results of the interim periods presented. The unaudited interim consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007. The results of operations for the three and nine month periods ended September 30, 2008 may not necessarily be indicative of the results of operations for the full year ending December 31, 2008.

**Note 2. Stock-based Compensation**

The Company accounts for its stock options, stock appreciation rights, and phantom stock units under Statement of Financial Accounting Standards (SFAS) No. 123(R), Share-based Payment, that addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. Under SFAS No. 123(R), all forms of share-based payments to employees, including employee stock options and phantom stock units, are treated the same as other forms of compensation by recognizing the related cost in income. The expense of the award generally is measured at fair value at the grant date. The impact of SFAS 123(R) is reflected in the net earnings and related per share amounts for the quarters ended September 30, 2008 and 2007. At September 30, 2008, the Company has two stock-based compensation plans, which are more fully described in its Form 10-K report.

The fair value of each option and phantom stock unit grant is estimated on the date of the grant using the Black-Scholes option-pricing model. The significant assumptions utilized in applying the Black-Scholes option pricing model are the risk-free interest rate, expected term, dividend yield, and expected volatility. The risk-free interest rate is the implied yield currently available on U.S. Treasury zero-coupon issues with a remaining term equal to the expected term used in the assumption for the model. The expected term of an option or phantom award is based on historical experience of similar awards. The dividend yield is determined by dividing per share and phantom stock unit dividend by the grant date stock price. The expected volatility is based on the volatility of the Company's stock price over a historical period comparable to the expected term. The Company did not grant any stock options in 2008 and granted 27,000 stock options and stock appreciation rights in the YTD of 2007. In 2008, the Company granted 60,000 stock appreciation rights. The weighted-average assumptions used in the Black-Scholes valuation model for the stock options are shown below.

|                         | <b>For the nine months<br/>ended September 30,<br/>2008</b> | <b>For the nine months<br/>ended September 30,<br/>2007</b> |
|-------------------------|---|---|
| Risk-free interest rate | 2.65%   | 4.56%   |
| Expected term           | 5.5 years   | 5.4 Years   |
| Dividend                | 0.00%   | 0.00%   |
| Expected volatility     | 42.79%  | 29.52%  |

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As of September 30, 2008 there was \$297,415 of total unrecognized compensation cost related to unvested share-based compensation arrangements granted under the plans; that cost is expected to be recognized over a period of 1.83 years. Cash received from option exercises for the periods ending September 30, 2008 and 2007 was \$0 and \$1.2 million respectively. Included in net income (loss) for the nine months ended September 30, 2008 and 2007 was compensation expense of \$71,411 and \$244,000, respectively. The following tables are a summary of activity in the plans as of September 30, 2008 and changes during the period then ended:

**Stock Options:**

|                                      | For the nine months ended September 30, 2008 |                                 |                                    |                           |
|--------------------------------------|--|---------------------------------|------------------------------------|---------------------------|
|                                      | Shares                                       | Weighted-Average Exercise Price | Average Remaining Contractual Term | Aggregate Intrinsic Value |
| Outstanding at beginning of the year | 1,503,737                                    | \$ 12.12                        |                                    |                           |
| Granted                              |  |                                 |                                    |                           |
| Exercised                            |  |                                 |                                    |                           |
| Forfeited                            |  |                                 |                                    |                           |
| Outstanding at end of period         | 1,503,737                                    | \$ 12.12                        | 4.84                               | \$                        |
| Options exercisable at end of period | 1,491,737                                    | \$ 12.02                        | 4.81                               | \$                        |

Stock appreciation rights:

|                                      | Shares | Weighted-Average Price | Average Remaining Contractual Term |
|--------------------------------------|--------|------------------------|------------------------------------|
| Outstanding at beginning of the year |        |                        |                                    |
| Granted                              | 60,000 | \$ 11.41               |                                    |
| Exercised                            |        |                        |                                    |
| Forfeited                            |        |                        |                                    |
| Outstanding at end of period         | 60,000 |                        | 3.5                                |

**Note 3. Earnings Per Share**

*Basic earnings per share* for a particular period of time is calculated by dividing net income by the weighted average number of common shares outstanding during that period.

*Diluted earnings per share* is calculated by dividing net income by the weighted average number of common shares and common share equivalents. The Company's only outstanding common share equivalents are phantom stock units and options to purchase its common stock.

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The following table shows the Company's earnings (loss) per share for the periods presented:

|  | <b>For the nine months ended September 30, 2008</b> |                      |              |
|--|---|----------------------|--------------|
|  | <b>Income</b>                                       | <b>Shares</b>        | <b>Per</b>   |
|  | <b>(numerator)</b>                                  | <b>(denominator)</b> | <b>share</b> |
|  | <b>(in thousands, except per share amount)</b>      |                      |              |
| <b>Basic earnings per share</b>                                      |   |                      |              |
| Net income available to common shareholders                          | \$ 241  | 14,563,919           | \$ 0.02      |
| Effect of dilutive securities  |   |                      |              |
| Stock appreciation rights  |   |                      |              |
| Phantom stock units  |   |                      |              |
| Options  |   |                      |              |
| <b>Diluted earnings per share</b>                                    |   |                      |              |
| Net income available to common stockholders plus assumed conversions | \$ 241  | 14,563,919           | \$ 0.02      |

Stock options for 1,503,737 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$10 and \$25.43 per share, were outstanding at September 30, 2008 but were not included in the dilutive shares because the exercise share price was greater than the market price.

|  | <b>For the nine months ended September 30, 2008</b> |                      |                  |
|--|---|----------------------|------------------|
|  | <b>Income (Loss)</b>                                | <b>Shares</b>        | <b>Per share</b> |
|  | <b>(numerator)</b>                                  | <b>(denominator)</b> | <b>amount</b>    |
|  | <b>(in thousands, except per share amount)</b>      |                      |                  |
| <b>Basic earnings per share</b>                                      |   |                      |                  |
| Net income (loss) available to common shareholders                   | \$ (1,227)  | 14,562,934           | \$ (0.08)        |
| Effect of dilutive securities  |   |                      |                  |
| Stock appreciation rights  |   |                      |                  |
| Phantom stock units  |   |                      |                  |
| Options  |   |                      |                  |
| <b>Diluted earnings per share</b>                                    |   |                      |                  |
| Net income available to common stockholders plus assumed conversions | \$ (1,227)  | 14,562,934           | \$ (0.08)        |

Stock options for 1,503,737 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$10 and \$25.43 per share, were outstanding at September 30, 2008 but were not included in the dilutive shares because the exercise share price was greater than the market price.

|   | <b>For the three months ended September 30, 2007</b> |                      |              |
|---|--|----------------------|--------------|
|   | <b>Income</b>  | <b>Shares</b>        | <b>Per</b>   |
|   | <b>(numerator)</b>                                   | <b>(denominator)</b> | <b>share</b> |
|   | <b>(in thousands, except per share amount)</b>       |                      |              |
| <b>Basic earnings per share</b>             |  |                      |              |
| Net income available to common shareholders | \$ 3,806   | 13,812,944           | \$ 0.28      |
| Effect of dilutive securities               |  |                      |              |
| Phantom Stock Units                         |  | 5,590                |              |
| Options                                     |  | 483,318              | (0.01)       |

Diluted earnings per share



**Table of Contents****Note 4. Investment securities**

The amortized cost, gross unrealized gains and losses, and fair values of the Company's investment securities available-for-sale at September 30, 2008 and December 31, 2007 are summarized as follows (in thousands):

| Available for sale                | Amortized<br>cost | September 30, 2008           |                               | Fair value |
|-----------------------------------|-------------------|------------------------------|-------------------------------|------------|
|                                   |                   | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses |            |
| U.S. Government agency securities | \$ 64,629         | \$ 368                       | \$ (32)                       | \$ 64,965  |
| Mortgage-backed securities        | 15,522            | 39                           | (583)                         | 14,978     |
| Other securities                  | 5,816             |                              | (100)                         | 5,716      |
|                                   | \$ 85,967         | \$ 407                       | \$ (715)                      | \$ 85,659  |

| Held to Maturity | Amortized<br>cost | September 30, 2008           |                               | Fair value |
|------------------|-------------------|------------------------------|-------------------------------|------------|
|                  |                   | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses |            |
| Other securities | \$ 30,447         | \$ 548                       | \$ (1,434)                    | \$ 29,561  |
|                  | \$ 30,447         | \$ 548                       | \$ (1,434)                    | \$ 29,561  |

| Available for sale                | Amortized<br>cost | December 31, 2007            |                               | Fair value |
|-----------------------------------|-------------------|------------------------------|-------------------------------|------------|
|                                   |                   | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses |            |
| U.S. Government agency securities | \$ 59,967         | \$ 352                       | \$ (673)                      | \$ 60,319  |
| Mortgage-backed securities        | 13,982            | 44                           | (673)                         | 13,353     |
| Other securities                  | 51,674            | 562                          | (3,693)                       | 48,543     |
|                                   | \$ 125,623        | \$ 958                       | \$ (4,366)                    | \$ 122,215 |

On a quarterly basis the Company reviews the investment portfolio for other than temporary impairment. A decline in a debt security's fair value is considered to be other-than-temporary if it is probable that not all amounts contractually due will be collected or management determines that it does not have the intent and ability to hold the security for a period of time sufficient for a forecasted market price recovery up to or beyond the amortized cost of the security. Based on several factors including sharp declines in the market valuations coupled with uncertainty about market conditions, management determined that two structured finance securities had become other than temporarily impaired under GAAP. The Company recorded an \$8.3 million other-than-temporary impairment on the two structured finance securities.

Management evaluated the Company's investment portfolio and has expressed the intention to hold a portion of the Company's investment securities to maturity. As a result, investment securities with a fair market value of \$30.5 million were transferred to held-to-maturity securities from available-for-sale as of September 30, 2008.

The amortized cost and fair value of the Company's investment securities available-for-sale at September 30, 2008, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay debt securities with or without call or prepayment penalties.

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|   | Available for sale |            | Held to maturity |            |
|---|--------------------|------------|------------------|------------|
|   | Amortized cost     | Fair value | Amortized cost   | Fair value |
| Due before one year                                       | \$ 40,000          | \$ 40,065  | \$               | \$         |
| Due after one year through five years                     | 21,400             | 21,700     |                  |            |
| Due after five years through ten years                    | 811                | 712        |                  |            |
| Due after ten years                                       | 18,751             | 18,177     | 30,447           | 29,561     |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 5,005              | 5,005      |                  |            |
|   | \$ 85,967          | \$ 85,659  | \$ 30,447        | \$ 29,561  |

**Note 5. Loans**

Major classifications of loans are as follows (in thousands):

|  | September 30,<br>2008<br>Amount<br>(unaudited) | December 31,<br>2007<br>Amount |
|--|--|--------------------------------|
| Commercial   | \$ 354,575                                     | \$ 325,166                     |
| Commercial mortgage                                  | 478,534  | 369,124                        |
| Construction   | 332,091  | 307,614                        |
| Total commercial loans                               | 1,165,200                                      | 1,001,904                      |
| Direct financing leases, net                         | 87,710   | 89,519                         |
| Residential mortgage                                 | 63,472   | 50,193                         |
| Consumer loans and others                            | 151,876  | 144,882                        |
|  | 1,468,258                                      | 1,286,498                      |
| Deferred loan fees                                   | 1,357  | 291                            |
| Total loans, net of deferred loan costs              | \$ 1,469,615                                   | \$ 1,286,789                   |
| Supplemental loan data:                              |  |                                |
| Construction 1-4 family                              | \$ 158,310                                     | \$ 167,485                     |
| Construction commercial, acquisition and development | 173,781  | 140,129                        |
|  | \$ 332,091                                     | \$ 307,614                     |

**Note 6. Transactions with affiliates**

The Company subleases office space in Philadelphia, Pennsylvania, and provides technical support to RAIT Financial Trust (RAIT). The Chairman of RAIT is the Chairman and Chief Executive Officer of the Company's wholly-owned banking subsidiary, The Bancorp Bank (Bank), and Chief Executive Officer of the Company. The Chief Executive Officer of RAIT is the Chairman of the Company. Under the sublease, RAIT pays the Company rent equal to 45% of the rent paid by the Company and an allocation of common area expenses. Under the technical support agreements, the Company provides technical support for RAIT for a current fee of \$6,500 a month. RAIT was charged \$292,400 and \$430,400 for the nine-month periods ended September 30, 2008 and 2007, respectively.

The Company subleased office space in Philadelphia, Pennsylvania to Cohen Bros. & Company d/b/a Cohen & Company (Cohen & Company) commencing in July 2002. The agreement was terminated in June 2006 but continued on a month to month basis through June 2007. Cohen & Company paid rent of \$0 per month for 2008 and \$6,201 per month for 2007. Cohen & Company paid \$0 and \$39,000 in rent for the nine months ended September 30, 2008 and 2007. The Chairman of the Company is the principal of Cohen Bros. Financial, LLC which owns a majority of Cohen & Company.





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Cohen & Company paid the Company fees of \$4,436 per month for technical support and telephone system support services. The agreement was terminated in June 2006 but Cohen & Company continued to pay fees for telephone system support services through June 2007. Technical and telephone support fees for Cohen & Company were \$0 and \$26,600 for the three-month and nine-month periods ended September 30, 2007.

The Company maintains deposits for various affiliated companies totaling approximately \$31,110,492 and \$115,794,000 as of September 30, 2008 and December 31, 2007, respectively. The majority of these deposits are short-term in nature and rates are consistent with market rates.

The Company has entered into lending transactions in the ordinary course of business with directors, officers, principal stockholders, and affiliates of such persons on the same terms as those prevailing for comparable transactions with other borrowers. At September 30, 2008, these loans were current as to principal and interest payments and, in the opinion of management, do not involve more than normal risk of collectability. At September 30, 2008, loans to these related parties amounted to \$8.5 million.

The Bank participated in two loans in 2008 that were originated by RAIT. The outstanding loans amounted to \$43.7 million. The Bank has a senior position on both loans.

**Note 7. Fair Value Measurements**

The Company adopted SFAS No. 157, Fair Value Measurements on January 1, 2008. SFAS No. 157 (a) establishes a common definition for fair value to be applied to assets and liabilities, where required or permitted by accounting standards; (b) establishes a framework for measuring fair value; and (c) expands disclosures concerning fair value measurements. SFAS No. 157 does not extend the required use of fair value to any new circumstances. Fair value measurements are established according to a three level hierarchy, using the highest level possible (Level 1) if such inputs are available. Level 1 valuation is based on quoted market prices for identical assets or liabilities to which the company has access at the measurement date. Level 2 valuation is based on other observable inputs for the asset or liability, either directly or indirectly. This includes quoted prices for similar assets in active or inactive markets, inputs other than quoted prices that are observable for the asset or liability such as yield curves, volatilities, prepayment speeds, credit risks, default rates, or inputs that are derived principally from or corroborated through observable market data by market-corroborated reports. Level 3 valuation is based on unobservable inputs that are the best information available in the circumstances. Assets measured at fair value on a recurring basis, segregated by fair value hierarchy level are summarized below:

| Description                    | Fair Value Measurements at Reporting Date |  |   |   |
|--------------------------------|---|--|---|---|
|                                | September 30, 2008                        | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <u>Investment</u>              |   |  |   |   |
| Available-for -sale securities | \$ 85,659                                 | \$   | \$ 79,943                                     | \$ 5,716                                  |
| Held to Maturity               | 29,561                                    |  | 29,561  |   |
|                                | \$ 115,220                                | \$   | \$ 109,504                                    | \$ 5,716                                  |

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The Company's Level 3 assets are listed below.

Fair Value Measurements Using

Significant Unobservable Inputs

(Level 3)

|   | Available-for -sale<br>securities |
|---|-----------------------------------|
| Beginning Balance, as of January 1, 2008        | \$ 45,392                         |
| Total gains or losses (realized/unrealized)     |                                   |
| Included in earnings (or changes in net assets) | (8,000)                           |
| Included in other comprehensive income (loss)   | (3,505)                           |
| Purchases, issuances, and settlements           | (728)                             |
| Transfers out to held to maturity               | (27,443)                          |
| Ending Balance, as of September 30, 2008        | \$ 5,716                          |

The amount of total gains or losses for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date. \$ (3,505)

Assets measured at fair value on a nonrecurring basis, segregated by fair value hierarchy, during the nine months period ended September 30, 2008 are summarized below:

| Description    | Fair Value Measurements at Reporting Date Using<br>Quoted Prices in Active<br>Markets |  |  |  |
|----------------|---|--|--|--|
|                | September 30,<br>2008   | for<br>Identical<br>Assets<br>(Level<br>1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Impaired loans | \$ 9,915  | \$   | \$   | \$ 9,915   |
|                | \$ 9,915  | \$   | \$   | \$ 9,915   |

Impaired loans that are collateral dependent have been written down to their fair value, less costs to sell, of \$9.9 million through the establishment of specific reserves or by recording charge-offs when the carrying value exceeds the fair value. Valuation techniques consistent with the market approach, and/or cost approach were used to measure fair value and primarily included observable inputs for the individual impaired loans being evaluated such as recent sales of similar assets or observable market data for operational or carrying costs. In cases where such inputs were unobservable, the loan balance is reflected within the Level 3 hierarchy.

**Note 8. Acquisitions**

On November 30, 2007, the Company and the Bank completed the acquisition of the Stored Value Solutions division of Marshall BankFirst. The Company recorded the transaction under the purchase method of accounting. The total purchase price of the acquisition was \$62.5 million. As a result of the acquisition, the Company recorded goodwill of \$46.2 million and a customer list intangible of \$12.0 million. The total shares of common stock issued were 722,733 shares at a price of \$16.76 per share, or \$12.1 million.

**Note 9. Goodwill and Other Identifiable Intangible Assets**

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The Company accounts for goodwill in accordance with SFAS No. 142, Goodwill and Intangible Assets. SFAS No. 142 includes requirements to test goodwill and indefinite lived intangible assets for impairment rather than amortize them. The Company did not identify any impairment on its outstanding goodwill and its identifiable intangible assets from its most recent testing, performed at December 31, 2007 and no events have occurred subsequent to this evaluation to require additional testing. Goodwill resulting from the acquisition of Mears Motor Livery Corporation (Mears) totaled \$4.0 million. Goodwill resulting from the acquisition of the Stored

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Value Solutions division of Marshall BankFirst was \$46.2 million. Amortization is provided using the straight-line method over the estimated useful life of the customer list intangible, which management estimates at 12 years. The Company amortized \$750,375 for its customer list intangible for the nine months ending September 30, 2008. The Company is in the process of evaluating and finalizing the identifiable assets and purchase accounting adjustments; accordingly, the allocation of the purchase price is subject to adjustment.

**Note 10. Recent Accounting Pronouncements**

In December 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 141(R), Business Combinations. The purpose of this statement is to improve the greater consistency, relevance, and comparability of the information provided in financial reports about business combinations and its effects. To accomplish that, the statement establishes principles and requirements for the acquirer on recognition and measurement of identifiable assets acquired, liabilities assumed, and any noncontrolling interest in the acquiring company; establishes the acquisition-date fair value as the measurement objective for all assets acquired; and requires disclosure of the basis of information needed to understand the financial effect of the business combination.

SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning after December 31, 2008. An entity may not elect to apply the statement prior to this date. Any future impact will only be for acquisitions of other companies completed after the date of these financial statements.

In February 2008, the FASB issued FASB Staff Position No. FAS 140-3, Accounting for Transfer of Financial Assets and Repurchase Financing Transactions (FSP FAS 140-3). The purpose of FSP FAS 140-3 is to address whether transactions where assets are purchased from a buyer and financed through a repurchase agreement with the same buyer can be considered and accounted for as separate transactions, or are required to be linked transactions and may be considered derivatives under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133). FSP FAS 140-3 requires purchases and subsequent financing through repurchase agreements to be considered linked transactions unless all of the following conditions apply: initial transfer and the repurchase financing can not be contractually contingent on one another, the repurchase financing provides the initial transferor with recourse to the initial transferee upon default, the financial asset is readily obtainable in the market, and the financial instrument and the repurchase agreement are not coterminous. This FSP is effective for fiscal years beginning after November 15, 2008. The Company is currently evaluating FSP FAS 140-3 but does not expect that its application have a significant impact on its financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures About Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133 (SFAS No. 161). SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. SFAS No. 161 is effective for fiscal years beginning after November 15, 2008. The Company is assessing the potential disclosure effects on its financials statements but does not expect that the provisions of SFAS No. 161 will have a material impact on its financial statements.

In October 2008, the FASB issued FSP FAS 157-3, Determining the Fair Value of a Financial Asset when the Market for That Asset is not Active. FSP 157-3 applies to financial assets that require or permit fair value measurements in accordance FASB Statement No.157, Fair Value Measurements, within the scope of accounting pronouncements. FSP 157-3 also provides clarification for application of FASB Statement No. 157 in a market that is not active and provides illustration in determining the fair value of a financial asset when the market for that financial asset is not active. FSP FAS 157-3 is effective upon issuance, including prior periods for which financial statements have not been issued. Any revisions resulting from a change in valuation technique or its application shall be accounted for as a change in accounting estimate. Management has reviewed its valuation techniques and found that its valuation of Financial Assets consistent with valuations for accounting pronouncements.

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**Part I - Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION**

*Forward-Looking Statements*

*When used in this Form 10-Q, the words believes anticipates expects and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties more particularly described in Item 1, under the caption Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2007. These risks and uncertainties could cause actual results to differ materially. Readers are cautioned not place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly release the results of any revisions to forward-looking statements which we may make to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q or to reflect the occurrence of unanticipated events except as required by applicable law.*

*In the following discussion we provide information about our results of operations, financial condition, liquidity and asset quality. We intend that this information facilitate your understanding and assessment of significant changes and trends related to our financial condition and results of operations. You should read this section in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operation included in our Annual Report on Form 10-K for the year ended December 31, 2007.*

**Critical Accounting Policies and Estimates**

Our accounting and reporting policies conform with accounting principles generally accepted in the United States of America and general practices within the financial services industry. The preparation of financial statements in conformity with GAAP in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

We believe that the determination of our allowance for loan and lease losses involves a higher degree of judgment and complexity than our other significant accounting policies. We determine our allowance for loan and lease losses with the objective of maintaining a reserve level we believe to be sufficient to absorb our estimated probable credit losses. We base our determination of the adequacy of the allowance on periodic evaluations of our loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, the amount of loss we may incur on a defaulted loan, expected commitment usage, the amounts and timing of expected future cash flows on impaired loans, value of collateral, estimated losses on consumer loans and residential mortgages, and historical loss experience. We also evaluate economic conditions, uncertainties in estimating losses and inherent risks in the loan portfolio. All of these factors may be susceptible to significant change. To the extent actual outcomes differ from our estimates; we may need additional provisions for loan losses that would reduce our earnings.

We account for income taxes under the liability method whereby we determine deferred tax assets and liabilities based on the difference between the carrying values on our financial statements and the tax basis of assets and liabilities as measured by the enacted tax rates which will be in effect when these differences reverse. Deferred tax expense (benefit) is the result of changes in deferred tax assets and liabilities.

**Results of Operations**

***Third quarter 2008 to third quarter 2007***

*Net Income:* Net income for the third quarter of 2008 was \$259,000, compared to net income of \$3.9 million for the third quarter of 2007. Diluted earning per share was \$0.02 in the third quarter of 2008 as compared to diluted earnings of \$0.27 for the third quarter of 2007. Return on average assets was 0.06% and return on average equity was 0.60% for the third quarter of 2008, as compared to 1.11% and 9.76%, respectively for the third quarter of 2007.

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*Net Interest Income:* Our interest income for the third quarter of 2008 decreased to \$23.9 million from \$27.5 million in the third quarter of 2007, our net interest income decreased to \$13.5 million from \$13.8 million. Our average loans increased to \$1.444 billion for the third quarter of 2008 from \$1.213 billion for the third quarter of 2007. The reason for the decreases in our interest income was the reductions in rates by the Federal Reserve Board, or FRB, beginning in the second half of 2007 through the second quarter of 2008. The reduction in interest income was partially offset by the interest income generated by the organic growth of our loan portfolio.

Our net interest margin for the third quarter 2008 decreased to 3.28% from 4.05% for the third quarter of 2007, a decrease of 77 basis points (.77%). The margin decline was due to the rate reductions by the FRB, as a significant portion of the interest rates on our loans varied with prime, while our ability to reprice our liabilities (principally, deposits and debt facilities) typically lags behind the reductions by the FRB and the related reductions in the rates payable by our loan assets.

For the third quarter of 2008 the average yield on our interest-earning assets decreased to 5.81% from 8.08% for the third quarter of 2007, a decrease of 227 basis points (2.27%). Cost of interest-bearing deposits decreased to 3.17% for the third quarter of 2008 from 4.79% for the third quarter of 2007, a decrease of 162 basis points (1.62%). Average interest-bearing deposits increased to \$1.203 billion from \$1.021 billion, an increase of \$182.4 million or 17.87%. The increase in average demand deposits of \$222 million is the result of our acquisition of Stored Value Solutions, or SVS, division of Marshall BankFirst and its related deposit accounts.

*Average Daily Balances.* The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average rates, for the periods indicated:

|  | Three months ended September 30, |           |              |                 |           |              |
|--|----------------------------------|-----------|--------------|-----------------|-----------|--------------|
|  | 2008                             |           |              | 2007            |           |              |
|  | Average Balance                  | Interest  | Average Rate | Average Balance | Interest  | Average Rate |
|  | (dollars in thousands)           |           |              |                 |           |              |
| <b>Assets:</b>                               |                                  |           |              |                 |           |              |
| <b>Interest-earning assets:</b>              |                                  |           |              |                 |           |              |
| Loans net of unearned discount               | \$ 1,444,000                     | \$ 21,971 | 6.09%        | \$ 1,213,002    | \$ 25,418 | 8.38%        |
| Investment securities                        | 115,814                          | 1,510     | 5.22%        | 114,361         | 1,647     | 5.76%        |
| Interest bearing deposits                    | 2,562                            | 8         | 1.25%        | 1,689           | 5         | 1.18%        |
| Federal funds sold                           | 82,984                           | 406       | 1.96%        | 30,536          | 400       | 5.24%        |
| Net interest-earning assets                  | 1,645,360                        | 23,895    | 5.81%        | 1,359,588       | 27,470    | 8.08%        |
| Allowance for loan and lease losses          | (14,808)                         |           |              | (9,748)         |           |              |
| Other assets                                 | 162,329                          |           |              | 42,179          |           |              |
|  | \$ 1,792,881                     |           |              | \$ 1,392,019    |           |              |
| <b>Liabilities and Shareholders' Equity:</b> |                                  |           |              |                 |           |              |
| <b>Deposits:</b>                             |                                  |           |              |                 |           |              |
| Demand (non-interest bearing)                | \$ 312,543                       |           |              | \$ 90,463       |           |              |
| <b>Interest bearing deposits</b>             |                                  |           |              |                 |           |              |
| Interest checking                            | 193,902                          | \$ 1,061  | 2.19%        | 100,060         | \$ 800    | 3.20%        |
| Savings and money market                     | 454,913                          | 3,171     | 2.79%        | 535,143         | 5,953     | 4.45%        |
| Time   | 554,142                          | 5,289     | 3.82%        | 385,387         | 5,466     | 5.67%        |
| Total interest bearing deposits              | 1,202,957                        | 9,521     | 3.17%        | 1,020,590       | 12,219    | 4.79%        |
| FHLB advances                                | 56,413                           | 337       | 2.39%        | 113,641         | 1,486     | 5.23%        |
| Repurchase agreements                        | 2,626                            | 12        | 1.83%        | 2,503           | 12        | 1.92%        |
| Trust Preferred                              | 13,401                           | 235       | 7.01%        |                 |           |              |
| Long term borrowings                         | 25,560                           | 293       | 4.59%        |                 |           |              |
| Net interest bearing liabilities             | 1,300,957                        | 10,398    | 3.20%        | 1,136,734       | 13,717    | 4.83%        |

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|  |                     |           |                     |           |       |
|--|---------------------|-----------|---------------------|-----------|-------|
| Other liabilities                            | 5,842               |           | 6,876               |           |       |
| <b>Total Liabilities</b>                     | <b>1,619,342</b>    |           | <b>1,234,073</b>    |           |       |
| Shareholders' equity                         | 173,539             |           | 157,946             |           |       |
|  | <b>\$ 1,792,881</b> |           | <b>\$ 1,392,019</b> |           |       |
| Net yield on average interest earning assets |                     | \$ 13,497 | 3.28%               | \$ 13,753 | 4.05% |



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In the third quarter of 2008, average interest-earning assets increased to \$1.645 billion, an increase of \$285.8 million, or 21.02%, from the third quarter of 2007.

*Provision for Loan and Lease Losses.* Our provision for loan and lease losses was \$4.1 million for the third quarter of 2008 compared to \$750,000 for the third quarter of 2007. For more information about our provisions and allowance for loan and lease losses and our loss experience see Allowance for Loan and Lease Losses and Summary of Loan and Lease Loss Experience, below.

*Non-Interest Income.* Non-interest income was \$2.7 million for the third quarter of 2008 as compared to \$1.2 million for the third quarter of 2007, an increase of \$1.5 million. The principal reason for the increase in our non-interest income was a result of \$2.1 million of earnings of prepaid card fees as a result of growth in our stored value card programs. Leasing income decreased \$497,000 from \$385,000 for the third quarter of 2008. The decrease in lease income is due to the effect of rising fuel prices on the resale value of commercial vehicles in the secondary market

*Non-Interest Expense.* Total non-interest expense was \$11.7 million for the third quarter of 2008, as compared to \$7.7 million for third quarter of 2007, an increase of \$4.0 million or 51.59%. Salaries and employee benefits amounted to \$5.4 million for the third quarter of 2008 as compared to \$3.7 million for the third quarter of 2007, an increase of \$1.7 million or 45.82%. The increase in salaries and employee benefits reflects increases in staff for commercial lending and private client staffs as well as the addition of the SVS staff. Occupancy expense increased to \$1.2 million from \$704,000 for the second quarter of 2008, an increase of \$540,000 or 76.70%. The increase is a result of two new office space leases as a result of our acquisition of SVS and an increase in depreciation and amortization as a result of \$2.5 million in fixed assets. Data processing expense increased \$292,000 from \$747,000 during the third quarter of 2007 to \$1.0 million during the third quarter of 2008. This increase is a result of growth in our account base, in particular health savings accounts in our affinity group programs, as well as upgrades to our computer system. Professional fees increased \$284,000 to \$700,000 as a result of increased costs of internal auditing and legal fees associated with regulatory and compliance matters. Other expense increased \$902,000 to \$2.9 million during the third quarter of 2008 from \$2.0 million during the third quarter of 2007, or 45.95%. This is a result of increases in cost of loans, other operational expense, and travel expense. Our loan related expenses increased from \$69,600 to \$169,500 from September 30, 2007 as compared to September 30, 2008. The increase in loan related expenses is primarily due to the increase in costs associated with managing our loan portfolio. Travel expense increased 57.35% or \$162,000, from \$282,500 which is due to the addition of staff for commercial lending and private client as well as the addition of the SVS staff. Other operational expense increased \$96,400 from \$366,200 during the third quarter of 2007 to \$462,600 during the third quarter of 2008 primarily due to an increase in costs related to expanding our retirement account line of business.

***First nine months of 2008 to first nine months of 2007***

*Net Loss:* Net loss for the first nine months of 2008 was \$1.2 million, compared to net income of \$11.4 million for the first nine months of 2007. Diluted loss per share was \$0.08 in the first nine months of 2008 as compared to diluted earnings per share of \$0.78 for the first nine months of

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2007. Return on average assets was (0.09%) and return on average equity was (0.89%) for first nine months of 2008, as compared to 1.12% and 9.81%, respectively for the first nine months of 2007. The net loss for the first nine months of 2008 was the result of a \$8.3 million impairment on investment securities, as management had determined that these investments had become other than temporary impaired.

*Net Interest Income:* Our interest income for the first nine months of 2008 decreased to \$72.7 million from \$79.2 million in the first nine months of 2007, while our net interest income increased to \$39.3 million from \$39.1 million. Our average loans increased to \$1.391 billion for first nine months of 2008 from \$1.140 billion for the first nine months of 2007. As stated above, the primary reason for the decreases in our interest income was the reductions in rates by the FRB beginning in the second half of 2007 through the second quarter of 2008. The reduction in interest income was partially offset by the interest income generated by organic growth of our loan portfolio.

Our net interest margin for the first nine months of 2008 decreased to 3.36% from 3.93% for the first nine months of 2007, a decrease of 57 basis points (.57%). The margin decline, as stated above, was due to the rate reductions by the FRB, as a significant portion of the interest rates on the loans varied with prime, while our ability to reprice our liabilities (principally, deposits and debt facilities) typically lags behind the reductions by the FRB and the related reductions in the rates payable by our loan assets.

In the first nine months of 2008 the average yield on our interest-earning assets decreased to 6.21% from 7.94% for first nine months of 2007, a decrease of 173 basis points (1.73%). The decrease in yields is the result of the FRB rate reductions. As stated above, a significant portion of our loans are tied to prime which has decreased 303 basis points since the third quarter of 2007. Cost of interest-bearing deposits decreased to 3.45% for the first nine months of 2008 from 4.78% for the first nine months of 2007, a decrease of 133 basis points (1.33%). Average interest-bearing deposits increased to \$1.155 billion from \$1.040 billion, an increase of \$115 million or 11.02%, due principally to the acquisition of SVS and its related deposits.

*Average Daily Balances.* The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average rates, for the periods indicated:

|  | Nine months ended September 30, |           |                 |                    |           |                 |
|--|---------------------------------|-----------|-----------------|--------------------|-----------|-----------------|
|  | 2008                            |           |                 | 2007               |           |                 |
|  | Average<br>Balance              | Interest  | Average<br>Rate | Average<br>Balance | Interest  | Average<br>Rate |
|  | (dollars in thousands)          |           |                 |                    |           |                 |
| <b>Assets:</b>                               |                                 |           |                 |                    |           |                 |
| Interest-earning assets:                     |                                 |           |                 |                    |           |                 |
| Loans net of unearned discount               | \$ 1,390,525                    | \$ 67,202 | 6.44%           | \$ 1,139,842       | \$ 71,529 | 8.37%           |
| Investment securities                        | 121,776                         | 4,548     | 4.98%           | 113,997            | 4,924     | 5.76%           |
| Interest bearing deposits                    | 2,551                           | 38        | 1.96%           | 1,689              | 16        | 1.26%           |
| Federal funds sold                           | 44,560                          | 858       | 2.57%           | 73,208             | 2,702     | 4.92%           |
| Net interest-earning assets                  | 1,559,412                       | 72,646    | 6.21%           | 1,328,736          | 79,171    | 7.94%           |
| Allowance for loan and lease losses          | (12,553)                        |           |                 | (9,242)            |           |                 |
| Other assets                                 | 132,811                         |           |                 | 37,521             |           |                 |
|  | \$ 1,679,670                    |           |                 | \$ 1,357,015       |           |                 |
| <b>Liabilities and Shareholders' Equity:</b> |                                 |           |                 |                    |           |                 |
| Deposits:                                    |                                 |           |                 |                    |           |                 |
| Demand (non-interest bearing)                | \$ 202,567                      |           |                 | \$ 77,441          |           |                 |
| Interest bearing deposits                    |                                 |           |                 |                    |           |                 |
| Interest checking                            | 168,478                         | \$ 2,952  | 2.34%           | 91,292             | \$ 2,085  | 3.05%           |
| Savings and money market                     | 511,777                         | 11,246    | 2.93%           | 524,298            | 17,878    | 4.55%           |
| Time   | 474,692                         | 15,693    | 4.41%           | 424,729            | 17,302    | 5.43%           |
| Total interest bearing deposits              | 1,154,947                       | 29,891    | 3.45%           | 1,040,319          | 37,265    | 4.78%           |
| Short term borrowings                        | 110,112                         | 2,226     | 2.70%           | 72,751             | 2,747     | 5.03%           |

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|  |              |           |       |              |           |       |
|--|--------------|-----------|-------|--------------|-----------|-------|
| Repurchase agreements                        | 2,556        | 38        | 1.99% | 3,003        | 40        | 1.78% |
| Subordinated debt                            | 13,269       | 720       | 7.24% |              |           |       |
| Long term borrowings                         | 13,637       | 457       | 4.47% |              |           |       |
| Net interest bearing liabilities             | 1,294,521    | 33,332    | 3.43% | 1,116,073    | 40,052    | 4.78% |
| Other liabilities                            | 4,799        |           |       | 9,177        |           |       |
| Total Liabilities                            | 1,501,887    |           |       | 1,202,691    |           |       |
| Shareholders' equity                         | 177,783      |           |       | 154,324      |           |       |
|  | \$ 1,679,670 |           |       | \$ 1,357,015 |           |       |
| Net yield on average interest earning assets |              | \$ 39,314 | 3.36% |              | \$ 39,119 | 3.93% |

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*Provision for Loan and Lease Losses.* Our provision for loan and lease losses was \$8.8 million for the first nine months of 2008 compared to \$2.3 million for the first nine months of 2007. For more information about our provisions and allowance for loan and lease losses and our loss experience see Allowance for Loan and Lease Losses and Summary of Loan and Lease Loss Experience, below.

*Non-Interest Income.* Non-interest income was \$9.2 million before an impairment loss of \$8.3 million for the first nine months of 2008 as compared to \$4.3 million for the first nine months of 2007, an increase \$4.9 million. The primary reason for the increase in our core non-interest income was a result of \$6.6 million of earnings for prepaid card fees as the result of our acquisition of SVS. The \$8.3 million impairment on securities was attributable to an other than temporary impairment charge against two structured finance securities. Sharp declines in the market valuations of the securities, which were purchased in 2004 and 2005, coupled with uncertainty about market conditions, led management to determine that these investments had become other than temporarily impaired under GAAP. Lease income decreased \$1.7M to \$178,000 for the nine months ended September 30, 2008. The decrease in income is due to the effect of rising fuel prices on the resale value of commercial vehicles in the secondary market, and a gain on sale of lease assets at the end of a lease with a large leasing relationship in 2007.

*Non-Interest Expense.* Total non-interest expense was \$33.2 million for the first nine months of 2008, as compared to \$22.4 million for the first nine months of 2007, an increase of \$10.8 million or 48.16%. Salaries and employee benefits amounted to \$15.5 million for the first nine months of 2008 as compared to \$10.6 million for the first nine months of 2007. The increase in salaries and employee benefits resulted from an increase in commercial lending and private client staffs as well as the addition of the SVS staff. Occupancy expense increased to \$3.5 million from \$2.2 million for the nine months ended September 30, 2008, an increase of \$1.3 million or 61.81% from the same time period in 2007. The increase is a result of two new office space leases as a result of our acquisition of SVS and an increase in depreciation and amortization as a result of \$2.5 million in fixed assets. Data processing expense increased to \$3.1 million for the nine months ended September 30, 2008 from \$2.1 million for the same period in 2007. This increase of approximately \$978,000 is a result of growth in our account base, in particular health savings accounts in our affinity group programs, as well as upgrades to our computer system. Professional fees increased \$444,000 to \$2.0 million as a result of increased costs of internal auditing and legal fees associated with regulatory and compliance matters. Other expense increased to \$7.8 million from \$5.4 million, an increase of \$2.4 million. This is a result of increases in the loan process costs, other operational expense, and FDIC insurance. Our loan related expenses increased from \$235,700 to \$477,200 from September 30, 2007 as compared to September 30, 2008. The increase in loan related expenses is primarily due to the increase in costs associated with managing our loan portfolio. FDIC insurance increased 119.8% or \$311,900, from \$260,300 as a result of increased insurance assessments. Other operational expense increased \$344,000 from \$1.0 million for the nine months ended September 30, 2007 to \$1.4 million for the same period in 2008 primarily due to an increase in cost related to expanding our retirement account line of business.

**Table of Contents****Liquidity and Capital Resources**

Liquidity defines our ability to generate funds to support asset growth, meet deposit withdrawals, satisfy borrowing needs and otherwise operate on an ongoing basis. We invest the funds we do not need for operation primarily in overnight federal funds.

The primary source of funds for our financing activities has been cash inflows from net increases in deposits, which were \$180.8 million in the first nine months of 2008. We have also used sources outside of our core deposit products to fund our loan growth, including Federal Home Loan Bank advances and repurchase agreements. As of September 30, 2008, we had \$100.0 million of outstanding Federal Home Loan Bank advances and \$3.2 million in repurchase agreements. We also had \$28.3 million outstanding on the bank stock loan included in long-term borrowings.

Funding was directed primarily at cash outflows required for loans, which were \$186.4 million in the first nine months of 2008. At September 30, 2008, we had outstanding commitments to fund loans, including unused lines of credit, of \$388.4 million.

Our subsidiary bank must comply with capital adequacy guidelines issued by the FDIC. A bank must, in general, have a Tier 1 leverage ratio of 5.0%, a ratio of Tier I capital to risk-weighted assets of 6.0% and a ratio of total capital to risk-weighted assets of 10.0% in order to be considered well capitalized. A Tier I leverage ratio is the ratio of Tier 1 capital to average assets for the period. Tier I capital includes common shareholders equity, certain qualifying perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less goodwill. At September 30, 2008 the bank was well capitalized under banking regulations.

The following table sets forth our regulatory capital amounts and ratios for the periods indicated:

|   | <b>Tier 1 capital<br/>to average<br/>assets ratio</b> | <b>Tier 1 capital<br/>to risk-weighted<br/>assets ratio</b> | <b>Total capital<br/>to risk-weighted<br/>assets ratio</b> |
|---|---|---|--|
| <b>AS OF SEPTEMBER 30, 2008:</b>                      |   |   |  |
| The Company   | 7.48%   | 8.55%   | 9.57%  |
| The Bancorp Bank                                      | 8.86%   | 10.13%  | 11.16%   |
| Well capitalized institution (under FDIC regulations) | 5.00%   | 6.00%   | 10.00%   |
| <b>AS OF DECEMBER 31, 2007:</b>                       |   |   |  |
| The Company   | 9.18%   | 10.15%  | 10.95%   |
| The Bancorp Bank                                      | 8.86%   | 9.81%   | 10.61%   |
| Well capitalized institution (under FDIC regulations) | 5.00%   | 6.00%   | 10.00%   |

**Asset and Liability Management**

The management of rate sensitive assets and liabilities is essential to controlling interest rate risk and optimizing interest margins. An interest rate sensitive asset or liability is one that, within a defined time period, either matures or experiences an interest rate change in line with general market rates. Interest rate sensitivity measures the relative volatility of a bank's interest margin resulting from changes in market interest rates.

We monitor and control interest rate risk through a variety of techniques, including use of traditional interest rate sensitivity analysis (also known as gap analysis). Traditional gap analysis involves arranging our interest-earning assets and interest-bearing liabilities by repricing periods and then computing the difference (or interest rate sensitivity gap) between the assets and liabilities that are estimated to reprice during each time period and cumulatively through the end of each time period.

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Gap analysis requires estimates as to when individual categories of interest-sensitive assets and liabilities will reprice, and assumes that assets and liabilities assigned to the same repricing period will reprice at the same time and in the same amount. Gap analysis does not account for the fact that repricing of assets and liabilities is discretionary and subject to competitive and other pressures. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds interest rate sensitive assets. During a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, a positive gap would tend to result in an increase in net interest income while a negative gap would tend to affect net interest income adversely.

The following table sets forth the estimated maturity/repricing structure of our interest-earning assets and interest-bearing liabilities at September 30, 2008. Except as stated below, the amounts of assets or liabilities shown which reprice or mature during a particular period were determined in accordance with the contractual terms of each asset or liability. The majority of interest-bearing demand deposits and savings deposits are assumed to be core deposits, or deposits that will generally remain with us regardless of market interest rates. Therefore, 50% of the core interest checking deposits and 25% of core savings and money market deposits are shown as maturing or repricing within the 1-90 days column with the remainder shown in the 1-3 years column. We estimate the repricing characteristics of these deposits based on historical performance, past experience at other institutions and other deposit behavior assumptions. However, we may choose not to reprice liabilities proportionally to changes in market interest rates for competitive or other reasons. Payments of fixed-rate loans and mortgage-backed securities are scheduled based on their anticipated cash flow, including prepayments based on historical data and current market trends. The table does not necessarily indicate the impact of general interest rate movements on our net interest income because the repricing of certain categories of assets and liabilities is beyond our control as, for example, prepayments of loans and withdrawal of deposits. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different times and at different rate levels.

|  | 1-90<br>Days           | 91-364<br>Days    | 1-3<br>Years       | 3-5<br>Years      | Over 5<br>Years   |
|--|------------------------|-------------------|--------------------|-------------------|-------------------|
|  | (dollars in thousands) |                   |                    |                   |                   |
| <b>Interest earning assets:</b>                |                        |                   |                    |                   |                   |
| Loans net of unearned discount                 | \$ 752,064             | \$ 155,525        | \$ 310,481         | \$ 148,872        | \$ 102,673        |
| Investments securities                         | 4,965                  | 40,065            | 20,281             | 1,419             | 49,376            |
| Interest bearing deposits                      | 2,566                  |                   |                    |                   |                   |
| Federal funds sold                             | 36,485                 |                   |                    |                   |                   |
| <b>Total interest earning assets</b>           | <b>796,080</b>         | <b>195,590</b>    | <b>330,762</b>     | <b>150,291</b>    | <b>152,049</b>    |
| <b>Interest bearing liabilities:</b>           |                        |                   |                    |                   |                   |
| Interest checking                              | 108,938                |                   | 108,937            |                   |                   |
| Savings and money market                       | 100,104                |                   | 300,314            |                   |                   |
| Time deposits                                  | 303,260                | 85,338            | 586                |                   |                   |
| Securities sold under agreements to repurchase | 3,249                  |                   |                    |                   |                   |
| Federal Home Loan Bank advances                | 100,000                |                   |                    |                   |                   |
| Long term borrowings                           | 28,250                 |                   |                    |                   |                   |
| Subordinated debt                              | 3,401                  |                   |                    | 10,000            |                   |
| <b>Total interest bearing liabilities</b>      | <b>647,202</b>         | <b>85,338</b>     | <b>409,837</b>     | <b>10,000</b>     |                   |
| <b>Gap</b>                                     | <b>\$ 148,878</b>      | <b>\$ 110,252</b> | <b>\$ (79,075)</b> | <b>\$ 140,291</b> | <b>\$ 152,049</b> |
| <b>Cumulative gap</b>                          | <b>\$ 148,878</b>      | <b>\$ 259,130</b> | <b>\$ 180,055</b>  | <b>\$ 320,346</b> | <b>\$ 472,395</b> |
| Gap to assets ratio                            | 9%                     | 7%                | -5%                | 8%                | 9%                |
| Cumulative gap to assets ratio                 | 9%                     | 15%               | 11%                | 19%               | 28%               |

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The method used to analyze interest rate sensitivity in this table has a number of limitations. Certain assets and liabilities may react differently to changes in interest rates even though they reprice or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of changes in market rates and some lagging behind changes in market rates. Additionally, the actual prepayments and withdrawals we experience when interest rates change may deviate significantly from those assumed in calculating the data shown in the table.

**Financial Condition**

*General.* Our total assets at September 30, 2008 were \$1.781 billion, of which our total loans were \$1.470 billion. At December 31, 2007 our total assets were \$1.568 billion, of which our total loans were \$1.287 billion. Our portfolio of commercial, commercial mortgage and construction loans grew \$163.3 million, or 16.3%, from year end 2007 to \$1.165 billion at September 30, 2008.

*Investment portfolio.* In the second quarter of 2008 we took an impairment loss of \$8.3 million on two structured finance securities. Sharp declines in the market valuations of the securities, which were purchased in 2004 and 2005, coupled with uncertainty about market conditions, led management to determine that these investments had become other than temporarily impaired under GAAP. We also transferred the securities with a fair market value \$30.5 at the beginning of the third quarter from the available for sale to the held to maturity in the current quarter. For detailed information on the composition and maturity distribution of our investment portfolio, see Note 4 to the Notes to Financial Statements contained in this Quarterly Report on Form 10-Q.

*Loan Portfolio.* Total loans increased to \$1.470 billion at September 30, 2008 from \$1.287 billion at December 31, 2007, an increase of \$182.8 million or 14.2%.

The following table summarizes our loan portfolio by loan category for the periods indicated (in thousands):

|  | September 30,<br>2008<br>Amount<br>(unaudited) | December 31,<br>2007<br>Amount |
|--|--|--------------------------------|
| Commercial   | \$ 354,575                                     | \$ 325,166                     |
| Commercial mortgage                                  | 478,534  | 369,124                        |
| Construction   | 332,091  | 307,614                        |
| <br>   |  |                                |
| Total commercial loans                               | 1,165,200                                      | 1,001,904                      |
| Direct financing leases, net                         | 87,710   | 89,519                         |
| Residential mortgage                                 | 63,472   | 50,193                         |
| Consumer loans and others                            | 151,876  | 144,882                        |
| <br>   |  |                                |
|  | 1,468,258                                      | 1,286,498                      |
| Deferred loan fees                                   | 1,357  | 291                            |
| <br>   |  |                                |
| Total loans, net of deferred loan costs              | \$ 1,469,615                                   | \$ 1,286,789                   |
| <br>   |  |                                |
| Supplemental loan data:                              |  |                                |
| Construction 1-4 family                              | \$ 158,310                                     | \$ 167,485                     |
| Construction commercial, acquisition and development | 173,781  | 140,129                        |
| <br>   |  |                                |
|  | \$ 332,091                                     | \$ 307,614                     |

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*Allowance for Loan and Lease Losses.* Management evaluates the adequacy of our allowance for loan and lease losses on at least a quarterly basis to ensure that the provision for loan losses which we charge against earnings is in an amount necessary to maintain our allowance at a level that is appropriate, based on management's estimate of probable losses. Our estimates of loan and lease losses are intended to, and, in management's opinion, do, meet the criteria for accrual of loss contingencies in accordance with Statement of Financial Accounting Standards, or SFAS, No. 5, Accounting for Contingencies, and SFAS No. 114, as amended, Accounting by Creditors for Impairment of a Loan. The process of evaluating this adequacy has two basic elements: first, the identification of problem loans or leases based on current financial information and the fair value of the underlying collateral; and second, a methodology for estimating general loss reserves inherent in the portfolio. For loans or leases classified as special mention, substandard or doubtful, we provide for all estimated losses at the time we classify the loan or lease. This specific portion of the allowance is the total of potential, although unconfirmed, losses for individually classified loans. Because we immediately charge off all identified losses, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

The second phase of our analysis represents an allocation of the allowance. This methodology analyzes pools of loans that have similar characteristics and applies historical loss experience and other factors for each pool to determine its allocable portion of the allowance. This estimate is intended to represent the potential unconfirmed and inherent losses within the portfolio. Individual loan pools are created for major loan categories: commercial loans, commercial mortgages, construction loans and direct lease financing, and for the various types of loans to individuals. We augment our historical experience for each loan pool by accounting for such items as: current economic conditions, current loan portfolio performance, loan policy or management changes, loan concentrations, increases in our lending limit, the average loan size, and other factors as appropriate.

Our analysis for purposes of deriving the historical loss component of the allowance includes factors in addition to our historical loss experience, such as management's experience with similar loan and lease portfolios at other institutions, the historic loss experience of our peers and statistical information from various industry reports such as the FDIC's Quarterly Banking Profile.

The following table summarizes our credit loss experience for each of the periods indicated:

|   | Nine months ended<br>September 30, |          | For the year ended<br>December 31, |
|---|------------------------------------|----------|------------------------------------|
|   | 2008                               | 2007     | 2007                               |
|   | (dollars in thousands)             |          |                                    |
| Balance in the allowance for loan and lease losses at beginning of period | \$ 10,233                          | \$ 8,400 | \$ 8,400                           |
| Loans charged-off:  |                                    |          |                                    |
| Consumer  | 9                                  | 8        | 8                                  |
| Lease financing   | 46                                 | 35       | 35                                 |
| Construction  | 2,744                              | 874      | 1,084                              |
| Commercial  | 734                                | 300      | 2,545                              |
| Residential Mortgage  | 192                                |          |                                    |
| Total   | 3,725                              | 1,217    | 3,672                              |
| Recoveries:   |                                    |          |                                    |
| Consumer  | 4                                  | 13       | 14                                 |
| Lease financing   | 5                                  | 8        | 8                                  |
| Construction  | 151                                |          | 10                                 |
| Commercial  |                                    | 73       | 73                                 |
| Residential Mortgage  |                                    |          |                                    |
| Total   | 160                                | 94       | 105                                |
| Net charge-offs (recoveries)  | 3,565                              | 1,123    | 3,567                              |
| Provision charged to operations   | 8,800                              | 2,250    | 5,400                              |
| Balance in allowance for loan and lease losses at end of period           | \$ 15,468                          | \$ 9,527 | \$ 10,233                          |



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|                               |       |       |       |
|-------------------------------|-------|-------|-------|
| Net charge-offs/average loans | 0.26% | 0.84% | 0.30% |
|-------------------------------|-------|-------|-------|

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*Net Charge-offs.* Net charge-offs of \$3.6 million for the nine months ended September 30, 2008 represent a \$2.4 million increase over net charge-offs for the same period in 2007. Specifically, this number is comprised of charge-offs of \$3.7 million offset by recoveries of \$160,000. The charge-offs for the nine months consisted of a \$2.3 million and 0.4 million charge on two construction loans, \$678,000 on one commercial loan and a \$192,000 charge-off on two residential mortgage loans.

*Non-Performing Loans.* Loans are considered to be non-performing if they are on a non-accrual basis or terms have been renegotiated to provide a reduction or deferral of interest or principal because of a weakening in the financial positions of the borrowers. A loan which is past due 90 days or more and still accruing interest remains on accrual status only when it is both adequately secured as to principal and is in the process of collection. We had \$2.3 million of non-accrual or renegotiated loans at September 30, 2007 compared to \$13.6 million of non-accrual loans at September 30, 2008. Loans past due 90 days or more, defined as four or more monthly payments in arrears, still accruing interest amounted to \$330,584 and \$374,000 at September 30, 2008 and 2007 respectively. The increase in total non-performing assets at September 30, 2008 as compared to September 30, 2007 was due primarily to two residential and four commercial loans and two construction loans being placed on non-accrual. Total non-performing loans amounted to \$14.0 million at September 30, 2008 as compared to \$9.8 million at December 31, 2007.

|   | September 30,<br>2008 | December 31,<br>2007<br>(in thousands) | September 30,<br>2007 |
|---|-----------------------|--|-----------------------|
| <b>Non-performing loans:</b>                      |                       |  |                       |
| Non-accrual loans                                 | \$ 13,637             | \$ 1,169                               | \$ 2,329              |
| Loans past due 90 days or more and still accruing | 331                   | 8,673                                  | 374                   |
| <b>Total non-performing loans</b>                 | <b>13,968</b>         | <b>9,842</b>                           | <b>2,703</b>          |
| Other real estate owned                           |                       |  | 1,566                 |
| <b>Total non-performing assets</b>                | <b>\$ 13,968</b>      | <b>\$ 9,842</b>                        | <b>\$ 4,269</b>       |

*Deposits.* A primary source for funding our growth is through deposit accumulation. We offer a variety of deposit accounts with a range of interest rates and terms, including savings accounts, checking accounts, money market savings accounts and certificates of deposit. Management is focused on growing our core deposits accounts which include demand, interest checking, savings and money markets as these accounts typically represent low cost deposits. As we develop and grow our core deposit relationships, we have used, and continue to use, the brokered certificate of deposit market to meet loan funding needs. It is management's expectation that core deposit growth will replace a portion of the certificates of deposit as they mature. Additionally certain products we offer have an element of seasonality; for example merchant processing volume is greater in the first and fourth quarters and, as a result, the corresponding deposits are also greater in those periods. To offset the effects of the seasonality management will use certificates of deposit for funding. At September 30, 2008, we had total deposits of \$1.46 billion as compared to \$1.28 billion at December 31, 2007, an increase of \$181 million or 14.14%. The following table presents the average balance and rates paid on deposits for the periods indicated:

|                               | For the Nine months ended<br>September 30, 2008 |                 | For the year ended<br>December 31, 2007 |                 |
|-------------------------------|---|-----------------|---|-----------------|
|                               | Average<br>balance                              | Average<br>Rate | Average<br>balance                      | Average<br>Rate |
|                               | (unaudited)                                     |                 |   |                 |
| Demand (non-interest bearing) | \$ 202,567                                      |                 | \$ 88,889                               |                 |
| Interest checking             | 168,478   | 2.34%           | 93,491                                  | 3.04%           |
| Savings and money market      | 511,777   | 2.93%           | 520,365                                 | 4.49%           |
| Time                          | 474,692   | 4.41%           | 424,448                                 | 5.45%           |
| <b>Total deposits</b>         | <b>\$ 1,357,514</b>                             | <b>2.94%</b>    | <b>\$ 1,127,193</b>                     | <b>4.37%</b>    |

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**Borrowings**

At September 30, 2008, we had \$100.0 million in advances from the Federal Home Loan Bank. The advances mature on a daily basis and are collateralized with investment securities and loans. Additionally, we had \$3.2 million in securities sold under agreements to repurchase which also mature on a daily basis. We also had \$28.3 million with a long term note payable that is secured by shares of the Company's common stock shares.

**Shareholders' equity**

At September 30, 2008 we had \$172.8 million in shareholders' equity. During the first nine months of 2008, we issued 3,449 common stock shares as a result of two Series A preferred stock conversions. Cash dividends paid on Series A preferred stock were \$48,920 for the nine months ended September 30, 2008. Accumulated other comprehensive loss increased \$2.3 million due to decreased valuations in our investment portfolio.

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**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There has been no material change in our assessment of our sensitivity to market risk since our presentation in our Annual Report on Form 10-K for the year ended December 31, 2007 except as set forth in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations in this Quarterly Report on Form 10-Q.

**Item 4. Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in Securities Exchange Act of 1934 reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and our chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision of our chief executive officer and chief financial officer, we have carried out an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective at the reasonable assurance level.

There have been no significant changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially effect, our internal control over financial reporting during the quarter ended September 30, 2008.

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Part II Other information

**Item 1A. Risk Factors.**

**Current economic conditions could increase credit losses and expenses, thereby reducing our earnings or causing us to experience losses.**

Recent events in the world's financial markets have resulted in substantial reductions in the availability of capital and credit and in the value of financial and other assets, including in particular real estate assets. Moreover, economic conditions generally have undergone substantial deterioration. We cannot predict whether market and economic conditions will continue to deteriorate, whether any further deterioration will be material, the consequences of the many governmental programs instituted or proposed in connection with these conditions, or the effects any of the foregoing will have on us. We believe, however, that current market and economic conditions subject us to significant risks, including the following:

The continuance of current market and economic conditions or further declines could result in financial stresses on our borrowers and their customers, which could constrain the ability of our borrowers to repay their loans, potentially resulting in increased loan delinquencies, non-performing assets and foreclosures. Although we believe that our allowance for loan losses accurately reflects our current exposure to loss, continuance or further declines in current conditions could require us to increase our allowance for loan losses. Such conditions could also cause the market value of securities or other assets we hold in our investment portfolio to deteriorate, which could result in our being required to record asset impairment charges. Increases to our allowance for loan losses and asset impairment charges would reduce our earnings and possibly cause us to record a loss. Any such loss would reduce our current regulatory capital ratios. See

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We may be affected by government regulation in Item 1A of our 2007 Annual Report on Form 10-K, for a discussion of regulatory capital ratios and their significance to us.

A significant portion of our loans are secured partially or wholly by real estate. If a borrower defaults, our ability to recover amounts owed will depend to a significant extent on the value of the real estate collateral securing the loan relative to the outstanding balance of our loan. Continued deterioration in real estate values could result in a reduction in our ability to recover outstanding balances on current and any future defaulted loans, which may result in our being required to increase our allowance for loan losses. Any such increase would reduce our earnings and possibly cause us to record a loss.

As a result of the many programs being implemented by the U.S. Department of the Treasury, or the Treasury Department, the Federal Reserve Board, the Federal Deposit Insurance Corporation, or FDIC, the Office of the Comptroller of the Currency and the Office of the Thrift Supervision to deal with current market conditions, our operating expenses may increase. In particular, it is likely that premium assessments by the FDIC will increase because of increased expectations of additional bank failures; any such increase may be substantial. The amount of the increase may depend, in part, upon the FDIC's assessment of its risks in insuring particular institutions. Moreover, while the FDIC announced a program on October 14, 2008 that provides unlimited deposit insurance for non-interest bearing accounts above the \$250,000 provided for in the Emergency Economic Stability Act of 2008, or EESA, participants in the program

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after the first 30 days will be assessed a 10 basis point (0.1%) surcharge on the additional ensured deposits. We are currently still evaluating the program.

Future legislative or regulatory actions responding to perceived financial and market problems could impair our rights against borrowers. In particular, there have been proposals made by members of Congress and others that would reduce the amount distressed borrowers are otherwise contractually obligated to pay under their mortgage loans and limit an institution's ability to foreclose on mortgage collateral. Were proposals such as these, or other proposals limiting our rights as creditor, to be implemented, we could experience increased credit losses or increased expense in pursuing our remedies as a creditor.

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**ITEM 5. EXHIBITS**

The Exhibits furnished as part of this Quarterly Report on Form 10-Q are identified in the Exhibit Index immediately following the signature page of this Report. Such Exhibit Index is incorporated herein by reference.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Signatures

|                           |   |
|---------------------------|---|
|                           | THE BANCORP INC.<br>(Registrant)  |
| November 10, 2008<br>Date | /s/ Betsy Z. Cohen<br>Betsy Z. Cohen<br>Chief Executive Officer   |
| November 10, 2008<br>Date | /s/ Martin F. Egan<br>Martin F. Egan<br>Senior Vice President, Chief<br>Financial Officer and Secretary |

| <b>Exhibit No.</b> | <b>Description</b>                          |
|--------------------|---|
| 3.1                | Certificate of Incorporation <sup>(1)</sup> |
| 3.2                | Bylaws <sup>(1)</sup>                       |
| 31.1               | Rule 13a-14(a)/15d-14(a) Certifications     |
| 31.2               | Rule 13a-14(a)/15d-14(a) Certifications     |
| 32.1               | Section 1350 Certifications                 |
| 32.2               | Section 1350 Certifications                 |

(1) Filed previously as an exhibit to our Registration Statement on Form S-4, as amended, registration number 333-117385, and by this reference incorporated herein.