

TITAN PHARMACEUTICALS INC  
Form 10-Q  
November 09, 2005  
Table of Contents

---

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

---

## FORM 10-Q

---

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended September 30, 2005.

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_ .

Commission file number 0-27436

---

## Titan Pharmaceuticals, Inc.

(Exact name of registrant as specified in its charter)

---

Delaware  
(State or Other Jurisdiction of

94-3171940  
(I.R.S. Employer

Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

Incorporation or Organization)

Identification No.)

**400 Oyster Point Blvd., Suite 505, South San Francisco, California 94080**

(Address of Principal Executive Offices including zip code)

**(650) 244-4990**

(Registrant's Telephone Number, Including Area Code)

---

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined on Rule 12b-2 of the Exchange Act). Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 32,533,834 shares of the Registrant's Common Stock issued and outstanding on November 4, 2005.

---

**Table of Contents**

**Titan Pharmaceuticals, Inc.**

**Index to Form 10-Q**

**Part I. Financial Information**

Item 1. Condensed Financial Statements (unaudited)

Condensed Consolidated Balance Sheets September 30, 2005 and December 31, 2004

3

Condensed Consolidated Statements of Operations Three and Nine months ended September 30, 2005 and 2004

4

Condensed Consolidated Statements of Cash Flows Nine months ended September 30, 2005 and 2004

5

Notes to Condensed Consolidated Financial Statements

6

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

9

Item 3. Quantitative and Qualitative Disclosures About Market Risk

11

Item 4. Controls and Procedures

11

**Part II. Other Information**

Item 4. Submission of Matters to a Vote of Security Holders

12

Item 6. Exhibits

13

**SIGNATURES**

14

**Table of Contents****Part I. Financial Information****Item 1. Condensed Financial Statements (unaudited)****TITAN PHARMACEUTICALS, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(in thousands)**

	September 30,	December 31,
	2005	2004
	<u>(unaudited)</u>	<u>(Note A)</u>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 6,829	\$ 5,463
Marketable securities	11,996	30,859
Prepaid expenses, other receivables and current assets	1,198	1,110
	<u>20,023</u>	<u>37,432</u>
Total current assets	20,023	37,432
Property and equipment, net	867	1,044
Investment in other companies	150	150
Deferred offering costs	160	
	<u>21,200</u>	<u>38,626</u>
Total assets	\$ 21,200	\$ 38,626
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities		
Accounts payable	\$ 679	\$ 689
Accrued clinical trials expenses	1,402	1,445
Other accrued liabilities	2,408	1,538
	<u>4,489</u>	<u>3,672</u>
Total current liabilities	4,489	3,672
Minority interest - Series B preferred stock of Ingenex, Inc.	1,241	1,241
Stockholders' equity		
Common stock, at amounts paid-in	210,362	210,264
Additional paid-in capital	9,289	9,327
Deferred compensation	(40)	(82)
Accumulated deficit	(204,161)	(185,745)
Accumulated other comprehensive income	20	(51)
	<u>15,470</u>	<u>33,713</u>
Total stockholders' equity	15,470	33,713
Total liabilities and stockholders' equity	\$ 21,200	\$ 38,626

---

Note A: The balance sheet has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles in the United States for complete financial statement presentation.

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****TITAN PHARMACEUTICALS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(unaudited)****(in thousands, except per share amount)****Three Months Ended September 30, Nine months Ended September 30,**

	2005		2004	
	Three Months	Nine Months	Three Months	Nine Months
	Ended September 30, 2005	Ended September 30, 2005	Ended September 30, 2004	Ended September 30, 2004
License revenue	\$ 1	\$ 28	\$ 1	\$ 1
Total revenue	1	28	1	1
Operating expenses:				
Research and development	5,001	14,723	4,858	14,569
General and administrative	1,539	4,139	1,367	3,853
Total operating expenses	6,540	18,862	6,225	18,422
Loss from operations	(6,539)	(18,834)	(6,225)	(18,421)
Other income (expense):				
Interest income, net	136	425	175	512
Other income (expense)	25	(6)	(220)	(297)
Other income (expense), net	161	419	(45)	215
Net loss	\$ (6,378)	\$ (18,415)	\$ (6,270)	\$ (18,206)
Basic and diluted net loss per share	\$ (0.20)	\$ (0.57)	\$ (0.20)	\$ (0.59)
Weighted average shares used in computing basic and diluted net loss per share	32,390	32,363	32,137	31,084

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****TITAN PHARMACEUTICALS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited)****(in thousands)**

	<b>Nine months Ended September 30,</b>	
	<b>2005</b>	<b>2004</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (18,415)	\$ (18,206)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	372	334
Loss on investment activities		150
Non-cash compensation related to stock options	5	272
Write-down of securities available-for-sale		110
Changes in operating assets and liabilities:		
Prepaid expenses, receivables and other assets	(248)	176
Accounts payable and other accrued liabilities	815	(17)
<b>Net cash used in operating activities</b>	<b>(17,471)</b>	<b>(17,181)</b>
<b>Cash flows from investing activities:</b>		
Purchases of furniture and equipment, net	(196)	(604)
Purchases of marketable securities	(10,950)	(18,449)
Proceeds from maturities of marketable securities	29,885	20,800
<b>Net cash provided by investing activities</b>	<b>18,739</b>	<b>1,747</b>
<b>Cash flows from financing activities:</b>		
Issuance of common stock, net	98	14,558
<b>Net cash provided by financing activities</b>	<b>98</b>	<b>14,558</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,366</b>	<b>(876)</b>
Cash and cash equivalents at beginning of period	5,463	6,832
Cash and cash equivalents at end of period	6,829	5,956
Marketable securities at end of period	11,996	37,227
<b>Cash, cash equivalents and marketable securities at end of period</b>	<b>\$ 18,825</b>	<b>\$ 43,183</b>

See Notes to Condensed Consolidated Financial Statements





**Table of Contents**

**TITAN PHARMACEUTICALS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(unaudited)**

**1. Organization and Summary of Significant Accounting Policies**

*The Company*

We are a biopharmaceutical company developing proprietary therapeutics for the treatment of central nervous system (CNS) disorders, cardiovascular disease, bone disease and other disorders. Our product development programs focus primarily on large pharmaceutical markets with significant unmet medical needs and commercial potential. We are directly developing our product candidates and also utilizing strategic partnerships to help fund product development and enable us to retain significant economic interest in our products. We operate in one business segment, the development of pharmaceutical products.

*Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements include the accounts of Titan and its subsidiary after elimination of all significant intercompany accounts and transactions. Certain prior period balances have been reclassified to conform to the current period presentation. These financial statements have been prepared in accordance with generally accepted accounting principles in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for a complete financial statement presentation. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and footnotes thereto included in the Titan Pharmaceuticals, Inc. annual report on Form 10-K/A for the year ended December 31, 2004.

We expect to continue to incur substantial additional operating losses from costs related to continuation and expansion of product and technology development, clinical trials, and administrative activities. We believe that we currently have sufficient working capital and funds available under the Standby Equity Distribution Agreement to sustain our planned operations through the end of 2006.

## Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

We continue to seek alternative financing sources and in the future we will need to seek additional financing to continue our product development activities, and will be required to obtain substantial funding to commercialize any products other than iloperidone or Spheramine that we may successfully develop. In the future, if we are unable to complete a debt or equity offering, or otherwise obtain sufficient financing when and if needed, we may be required to reduce, defer or discontinue one or more of our product development programs.

### *Revenue Recognition*

We generate revenue principally from collaborative research and development arrangements, technology licenses, and government grants. Revenue arrangements with multiple components are divided into separate units of accounting if certain criteria are met, including whether the delivered component has stand-alone value to the customer, and whether there is objective and reliable evidence of the fair value of the undelivered items. Consideration received is allocated among the separate units of accounting based on their respective fair values, and the applicable revenue recognition criteria are then applied to each of the units.

Revenue is recognized when the four basic criteria of revenue recognition are met: (1) a contractual agreement exists; (2) transfer of technology has been completed or services have been rendered; (3) the fee is fixed or determinable; and (4) collectibility is reasonably assured. For each source of revenue, we comply with the above revenue recognition criteria in the following manner:

Collaborative arrangements typically consist of non-refundable and/or exclusive technology access fees, cost reimbursements for specific research and development spending, and various milestone and future product royalty payments. If the delivered technology does not have stand-alone value or if we do not have objective or reliable evidence of the fair value of the undelivered component, the amount of revenue allocable to the delivered technology is deferred. Non-refundable upfront fees with stand-alone value that are not dependent on future performance under these agreements are recognized as revenue when

**Table of Contents**

received, and are deferred if we have continuing performance obligations and have no evidence of fair value of those obligations. Cost reimbursements for research and development spending are recognized when the related costs are incurred and when reimbursements are received. Payments received related to substantive, performance-based at-risk milestones are recognized as revenue upon achievement of the clinical success or regulatory event specified in the underlying contracts, which represent the culmination of the earnings process. Amounts received in advance are recorded as deferred revenue until the technology is transferred, costs are incurred, or milestone is reached.

Technology license agreements typically consist of non-refundable upfront license fees, annual minimum access fees or royalty payments. Non-refundable upfront license fees and annual minimum payments received with separable stand-alone values are recognized when the technology is transferred or accessed, provided that the technology transferred or accessed is not dependent on the outcome of our continuing research and development efforts.

Government grants, which support our research efforts in specific projects, generally provide for reimbursement of approved costs as defined in the notices of grants. Grant revenue is recognized when associated project costs are incurred.

***Operating Subsidiary***

We conduct some of our operations through our subsidiary, Ingenex, Inc. At September 30, 2005, we owned 81% of Ingenex (assuming the conversion of all preferred stock to common stock).

***Recent Accounting Pronouncements***

On April 14, 2005, the Securities and Exchange Commission ( SEC ) adopted a new rule that amends the compliance dates for Financial Accounting Standards Board's Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R). Under the new rule, the Company is required to adopt SFAS 123R in the first quarter of fiscal 2006, beginning January 1, 2006. The Company has not yet determined the method of adoption or the effect of adopting SFAS 123R, and it has not determined whether the adoption will result in amounts that are similar to the current pro forma disclosures under Statement of Financial Accounting Standards No. 123 (or SFAS 123), *Accounting for Stock-Based Compensation*. The adoption of SFAS 123R could materially impact our results of operations.

**2. Stock Option Plans**

Until December 31, 2005, when we will be required to follow SFAS 123R, we have elected to continue to follow Accounting Principles Board Opinion No. 25 (or APB 25), *Accounting for Stock Issued to Employees*, rather than the alternative method of accounting prescribed by SFAS 123, *Accounting for Stock-Based Compensation*. Under APB 25, no compensation expense is recognized when the exercise price of our employee stock options equals the market price of the underlying stock on the date of grant. The following table illustrates the effect on our net loss and net loss per share if Titan had applied the provisions of SFAS 123 to estimate and recognize compensation expense for our stock-based employee compensation.

Three months ended September 30, 2005      Three months ended September 30, 2004

---

Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

	<u>2005</u>	<u>2004</u>	<u>2005</u>	<u>2004</u>
	(in thousands, except per share amount)			
Net loss, as reported	\$ (6,378)	\$ (6,270)	\$ (18,415)	\$ (18,206)
Add: Stock-based employee compensation expense included in reported net loss	2	67	26	201
Deduct: Estimated stock-based employee compensation expense determined in accordance with SFAS 123 for all stock option grants	(198)	(447)	(742)	(1,054)
Pro forma net loss	<u>\$ (6,574)</u>	<u>\$ (6,650)</u>	<u>\$ (19,131)</u>	<u>\$ (19,059)</u>
Basic and diluted net loss per share, as reported	<u>\$ (0.20)</u>	<u>\$ (0.20)</u>	<u>\$ (0.57)</u>	<u>\$ (0.59)</u>
Pro forma basic and diluted net loss per share	<u>\$ (0.20)</u>	<u>\$ (0.21)</u>	<u>\$ (0.59)</u>	<u>\$ (0.61)</u>

The fair value of options was estimated at the date of grant using a Black-Scholes option pricing model with the following assumptions for the three-month periods ended September 30, 2005 and 2004: weighted-average volatility factor of 0.70 and 0.70, respectively; no expected dividend payments; weighted-average risk-free interest rates in effect of 4.1% and 2.5%, respectively; and a weighted-average expected life of 3.1 and 2.0 years, respectively. For purposes of disclosure, the estimated fair value of options is amortized to expense over the options vesting period.

## **Table of Contents**

### **3. Net Loss Per Share**

We calculate net loss per share using the weighted average common shares outstanding for the periods presented. For the periods ended September 30, 2005 and 2004, the effect of an additional 7,038,221 and 6,683,739 shares, respectively, representing our authorized and issued convertible preferred stock and options, were not included in the computation of diluted earnings per share because they are anti-dilutive.

### **4. Comprehensive Loss**

Comprehensive loss is comprised of net loss and other comprehensive income or loss. The only component of other comprehensive income or loss is unrealized gains and losses on our marketable securities. Comprehensive losses for the three and nine months ended September 30, 2005 were \$6.4 million and \$18.3 million, respectively, and for the three and nine months ended September 30, 2004 were \$6.1 million and \$18.0 million, respectively.

### **5. Stockholders Equity**

On September 28, 2005, we entered into a Standby Equity Distribution Agreement with Cornell Capital Partners. Under the agreement, we can require Cornell to purchase up to \$35.0 million of our common stock over a two year period following the effective date of a registration statement covering the shares of the common stock to be sold to Cornell Capital Partners. We can make draw-downs under the agreement in \$2.0 million increments. At the closing of each draw-down (which will take place six days after our notification to Cornell Capital Partners) we will issue to Cornell Capital Partners a number of shares of our common stock equal to the amount of the draw-down divided by the lowest daily volume weighted average price of our common stock during the five trading days following the draw-down notice to Cornell Capital Partners. As of September 30, 2005, we are obligated to pay Cornell Capital Partners a one-time commitment fee equal to \$140,000 in the form of 75,407 shares of common stock, Monitor Capital, Inc. a one-time placement agent fee of \$10,000 in the form of 5,386 shares of common stock and Yorkville Advisors Management a structuring fee of \$10,000. At each closing, we will pay 5% of the amount of the draw-down to Cornell Capital Partners and \$500 to Yorkville Associates Management, the investment advisor to Cornell Capital Partners. We are not obligated to make any draw-downs under the agreement, and will not pay any additional fees to Cornell Capital Partners if we do not do so. We may not request draw-downs if the shares to be issued in connection with such draw-downs would result in Cornell Capital Partners owning more than 9.9% of our outstanding common stock. We will not be able to issue more than 6,475,287 shares of our common stock in the aggregate to Cornell pursuant to the Standby Equity Distribution Agreement unless we obtain stockholder approval prior to the issuance of such greater number of shares.

In February 2004, we filed a shelf registration statement with the Securities and Exchange Commission to sell up to \$50 million of common or preferred stock. Under this registration statement, shares may be sold periodically to provide additional funds for our operations. In March 2004, we completed a sale of 3,075,000 shares of our common stock offered under the registration statement at a price of \$5.00 per share, for gross proceeds of approximately \$15.4 million. Net proceeds were approximately \$14.4 million.

### **6. Subsequent Event**

In October 2005, we issued to Cornell Capital Partners 75,407 shares of common stock in payment of a one-time commitment fee equal to \$140,000 and we issued to Monitor Capital, Inc. 5,386 shares of common stock in payment of a one-time placement agent fee of \$10,000 and we

## Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

paid Yorkville Advisors Management a structuring fee of \$10,000. The fees paid were related to the Standby Equity Distribution Agreement we entered into with Cornell Capital Partners on September 28, 2005.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion contains certain forward-looking statements, within the meaning of the "safe harbor" provisions of the Private Securities Reform Act of 1995, the attainment of which involves various risks and uncertainties. Forward-looking statements may be identified by the use of forward-looking terminology such as may, will, expect, believe, estimate, plan, anticipate, continue, or similar terms, variations of those terms or the negative of those terms. Our actual results may differ materially from those described in these forward-looking statements due to, among other factors, the results of ongoing research and development activities and pre-clinical testing, the results of clinical trials and the availability of additional financing through corporate partnering arrangements or otherwise.*

*Probuphine<sup>®</sup>, Spheramine<sup>®</sup> and CCM are trademarks of Titan Pharmaceuticals, Inc. This Form 10-Q also includes trade names and trademarks of companies other than Titan Pharmaceuticals, Inc.*

#### **Overview**

We are a biopharmaceutical company developing proprietary therapeutics for the treatment of central nervous system (CNS) disorders, cardiovascular disease, bone disease and other disorders. Our product development programs focus primarily on large pharmaceutical markets with significant unmet medical needs and commercial potential. We are focused primarily on clinical development of the following products:

Probuphine: for the treatment of opioid dependence

Iloperidone: for the treatment of schizophrenia and related psychotic disorders (partnered with Vanda Pharmaceuticals, Inc.)

Spheramine: for the treatment of advanced Parkinson's disease (partnered with Schering AG)

DITPA: for the treatment of congestive heart failure

Gallium maltolate: for the treatment of cancer and bone related diseases

We are directly developing our product candidates and also utilizing corporate partnerships, including a collaboration with (i) Schering AG, Germany (Schering) for the development of Spheramine to treat Parkinson's disease and (ii) Vanda Pharmaceuticals for the development of Iloperidone for the treatment of schizophrenia and related psychotic disorders. We also utilize grants from government agencies to fund development of our product candidates.

Our products are at various stages of development and may not be successfully developed or commercialized. We do not currently have any products being commercially sold. Our proposed products will require significant further capital expenditures, development, testing, and regulatory clearances prior to commercialization. We may experience unanticipated problems relating to product development and cannot predict whether we will successfully develop and commercialize any products. For a full discussion of risks and uncertainties of our product development, see "Risk Factors." Our products are at various stages of development and may not be successfully developed or commercialized in

## Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

our Registration Statement on Form S-1/A, filed with the Securities and Exchange Commission on October 28, 2005.

### Results of Operations

Our net loss for the three months ended September 30, 2005 was approximately \$6.4 million, or \$0.20 per share, compared to approximately \$6.3 million, or \$0.20 per share, for the comparable period in 2004. For the first nine months of 2005, our net loss was approximately \$18.4 million, or \$0.57 per share, compared to approximately \$18.2 million, or \$0.59 per share, for the comparable period in 2004.

We had revenues from licensing agreements of approximately \$1,000 during the three month periods ended September 30, 2005 and no revenue during the comparable three month period of 2004. During the nine months ended September 30, 2005 and 2004, we had revenues of approximately \$28,000 and \$1,000, respectively.

Research and development expenses for the three months ended September 30, 2005 were approximately \$5.0 million, compared to approximately \$4.9 million for the comparable period in 2004, an increase of \$0.1 million, or 2%. Research and development expenses for the nine months ended September 30, 2005 were approximately \$14.7 million, compared to approximately \$14.6 million for the comparable period in 2004, an increase of \$0.1 million, or 1%. External research and development expenses include direct expenses such as clinical research organization charges, investigator and review board fees, patient expense reimbursements, pre-clinical activities and contract manufacturing expenses. In the third quarter 2005, our external research and development expenses relating to our core product development programs were approximately: \$716,000 related to Probuphine, \$803,000 related to DITPA,



## **Table of Contents**

and \$157,000 related to gallium maltolate. Other research and development expenses include internal operating costs such as clinical research and development personnel-related expenses, clinical trials related travel expenses, and allocation of facility and corporate costs. As a result of the risks and uncertainties inherently associated with pharmaceutical research and development activities described elsewhere in this report, we are unable to estimate the specific timing and future costs of our clinical development programs or the timing of material cash inflows, if any, from our product candidates.

General and administrative expenses for the three months ended September 30, 2005 were approximately \$1.5 million, compared to approximately \$1.4 million for the comparable period in 2004, an increase of \$0.1 million, or 7%. General and administrative expenses for the nine months ended September 30, 2005 were approximately \$4.1 million, compared to approximately \$3.9 million for the comparable period in 2004, an increase of \$0.2 million, or 5%. The increase in general and administrative expenses during the three and nine months ended September 30, 2005 was primarily related to an increase in other general and administrative costs, including professional fees.

Net other income for the three months ended September 30, 2005 was approximately \$161,000, compared to net other expense of approximately \$45,000 in the comparable period in 2004. Net other income for the nine months ended September 30, 2005 was approximately \$419,000, compared to net other income of approximately \$215,000 in the comparable period in 2004. The increase resulted primarily from a \$0.2 million charge related to a change in the value of an investment during the three months ended September 20, 2004, offset in part by a decrease in interest income resulting from lower balances in cash and marketable securities.

## **Liquidity and Capital Resources**

We have funded our operations since inception primarily through sales of our securities, as well as proceeds from warrant and option exercises, corporate licensing and collaborative agreements, and government sponsored research grants. At September 30, 2005, we had \$18.8 million of cash, cash equivalents, and marketable securities compared to \$36.3 million at December 31, 2004.

Our operating activities used \$17.5 million during the nine months ended September 30, 2005. This consisted primarily of the net loss for the period of \$18.4 million offset in part by non-cash charges of \$0.4 million related to depreciation and amortization expenses and \$0.6 million related to changes in prepaid expenses, receivables, other assets, accounts payable and other accrued liabilities. Uses of cash in operating activities were primarily to fund product development programs and administrative expenses. We have entered into various agreements with research institutions, universities, and other entities for the performance of research and development activities and for the acquisition of licenses related to those activities. Certain of the licenses require us to pay royalties on future product sales, if any. In addition, in order to maintain license and other rights while products are under development, we must comply with customary licensee obligations, including the payment of patent related costs, annual minimum license fees, meeting project-funding milestones and diligent efforts in product development. The aggregate commitments we have under these agreements, including minimum license payments, for the next 12 months is approximately \$0.3 million.

Net cash provided by investing activities of \$18.7 million during the nine months ended September 30, 2005 consisted of sales and maturities of marketable securities of \$29.9 million, partially offset by purchases of marketable securities of \$10.9 million and capital expenditures of \$0.2 million.

Net cash provided by financing activities during the nine months ended September 30, 2005 was \$98,000, which consisted primarily of net proceeds from the exercise of stock options.

## Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

In February 2004 we filed a shelf registration statement with the Securities and Exchange Commission to sell up to \$50 million of common or preferred stock. Under this registration statement, shares may be sold periodically to provide additional funds for our operations. In March 2004, we completed a sale of 3,075,000 shares of our common stock offered under the registration statement at a price of \$5.00 per share, for gross proceeds of approximately \$15.4 million. Net proceeds were approximately \$14.4 million.

On September 28, 2005, we entered into a Standby Equity Distribution Agreement with Cornell Capital Partners. Under the agreement, we can require Cornell to purchase up to \$35,000,000 of our common stock over a two year period following the effective date of a registration statement covering the shares of the common stock to be sold to Cornell Capital Partners. We can make draw-downs under the agreement in \$2,000,000 increments. At the closing of each draw-down (which will take place six days after our notification to Cornell Capital Partners) we will issue to Cornell Capital Partners a number of shares of our common stock equal to the amount of the draw-down divided by the lowest daily volume weighted average price of our common stock during the five trading days following the draw-down notice to Cornell Capital Partners. In October 2005, we paid Cornell Capital Partners a one-time commitment fee equal to \$140,000 in the form of 75,407 shares of common stock, Monitor Capital, Inc. a one-time placement agent fee of \$10,000 in the form of 5,386 shares of common stock and Yorkville Advisors Management a structuring fee of \$10,000, all of which are deemed underwriting discounts paid to Cornell Capital Partners. At each closing, we will pay 5% of the amount of the draw-down to Cornell Capital Partners and \$500 to Yorkville Associates Management, the investment advisor to Cornell Capital Partners. We are not obligated to make any draw-downs under the agreement, and will not pay any additional fees to Cornell Capital Partners if we do not do so. We may not request draw-downs if the shares to be issued in connection with such draw-downs would result in Cornell Capital Partners owning more than 9.9% of our outstanding common stock. We will not be able to issue more than 6,475,287 shares of our common stock in the aggregate to Cornell pursuant to the Standby Equity Distribution Agreement unless we obtain stockholder approval prior to the issuance of such greater number of shares.

## **Table of Contents**

We expect to continue to incur substantial additional operating losses from costs related to continuation and expansion of product and technology development, clinical trials, and administrative activities. We believe that we currently have sufficient working capital and funds available under the Standby Equity Distribution Agreement to sustain our planned operations through the end of 2006.

We continue to seek alternative financing sources and in the future we will need to seek additional financing to continue our product development activities, and will be required to obtain substantial funding to commercialize any products other than iloperidone or Spheramine that we may successfully develop. In the future, if we are unable to complete a debt or equity offering, or otherwise obtain sufficient financing when and if needed, we may be required to reduce, defer or discontinue one or more of our product development programs.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Our market risk disclosures set forth in our Form 10-K/A for the year ended December 31, 2004 have not changed materially.

### **Item 4. Controls and Procedures**

We maintain disclosure controls and procedures, as such term is defined under Exchange Act Rule 13a-15(e), that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and in reaching a reasonable level of assurance our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We have carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2005. Based upon their evaluation and subject to the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that as of September 30, 2005 our disclosure controls and procedures were effective at the reasonable assurance level in ensuring that material information relating to us is made known to the Chief Executive Officer and Chief Financial Officer by others within our company during the period in which this report was being prepared.

There were no changes in our internal controls or in other factors during the most recent quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting

**Table of Contents****PART II****Item 4. Submission of Matters to a Vote of Securities Holders**

We distributed on or about July 15, 2005, our Definitive Proxy Statement and Annual Report to Stockholders to each stockholder of record on June 13, 2005, for our Annual Meeting of the Stockholders held on August 9, 2005 at 9:00 a.m. local time (the Annual Meeting). At the Annual Meeting, the stockholders were asked to consider four proposals.

The first proposal involved the election of directors. The existing Board of Directors (the Board) nominated nine nominees recommended by the Nominating Committee of the Board, all of whom were then serving as our directors. The nominees of the Board were all re-elected and the voting results with respect thereto were:

<u>Name</u>	<u>Votes</u>	
	<u>For</u>	<u>Votes Withheld</u>
Louis R. Bucalo	26,570,940	1,907,460
Ernst Gunter-Afting	26,582,180	1,896,220
Victor J. Bauer	26,617,040	1,861,360
Sunil Bhonsle	26,593,612	1,884,788
Eurelio M. Cavalier	26,147,868	2,330,532
Hubert E. Huckel	26,358,408	2,119,992
M. David MacFarlane	26,633,240	1,845,160
Ley S. Smith	26,477,480	2,000,920
Konrad M. Weis	24,804,390	3,674,010

The second proposal was to approve an amendment to our Certificate of Incorporation to increase the number of authorized shares of common stock from 50,000,000 to 75,000,000. The results were:

For:	27,641,863
Against:	631,804
Abstain:	204,733

The third proposal was to approve an amendment to our 2002 Stock Option Plan to provide for the grant of restricted stock and stock appreciation rights and to increase the number of shares of our common stock issuable pursuant to the plan from 2,000,000 to 3,000,000. The results were:

For:	6,741,874
Against:	2,410,428
Abstain:	226,064

## Edgar Filing: TITAN PHARMACEUTICALS INC - Form 10-Q

The fourth proposal was to approve the appointment of Odenberg, Ullakko, Muranishi & Co. LLP as the independent auditors of the Company for the fiscal year ending December 31, 2005. The results were:

For:	28,072,250
Against:	258,280
Abstain:	147,870

**Table of Contents**

**Item 6. Exhibits**

**Exhibits**

- 31.1 Rule 13a-14(a) Certification of Chairman, President and Chief Executive Officer.
- 31.2 Rule 13a-14(a) Certification of Executive Vice President and Chief Financial Officer.
- 32 Certifications pursuant to 18 U.S.C Section 1350.

**Table of Contents**

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**TITAN PHARMACEUTICALS, INC.**

November 9, 2005

By: /s/ Louis R. Bucalo

---

Louis R. Bucalo, M.D.  
Chairman, President and Chief Executive Officer

November 9, 2005

By: /s/ Robert E. Farrell

---

Robert E. Farrell, J.D.  
Executive Vice President and Chief Financial Officer