Macquarie Infrastructure Corp Form 10-Q May 03, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to ____

Commission File Number: 001-32384

MACQUARIE INFRASTRUCTURE CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 43-2052503 (IRS Employer Identification No.)

125 West 55th Street New York, New York 10019

(Address of Principal Executive Offices) (Zip Code)

(212) 231-1000

(Registrant s Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year if Changed Since Last Report): N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer x Accelerated Filer o

Non-accelerated Filer o Smaller Reporting Company o Emerging Growth Company o If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

There were 82,419,923 shares of common stock, with \$0.001 par value, outstanding at May 2, 2017.

(212) 231-1000 2

(212) 231-1000 3

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MACQUARIE INFRASTRUCTURE CORPORATION

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Exhibits

Macquarie Infrastructure Corporation is not an authorized deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia) and its obligations do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542 (MBL). MBL does not guarantee or otherwise provide assurance in respect of the obligations of Macquarie Infrastructure Corporation.

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Cautionary Note Regarding Forward-Looking Statements

In addition to historical information, this quarterly report on Form 10-Q (Quarterly Report) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements may appear throughout this Quarterly Report, including without limitation, the Management s Discussion and Analysis of Financial Condition and Results of Operations section. We use words such as believe , intend , expect , anticipate , plan , may , will , shoul potential , project and similar expressions to identify forward-looking statements. Such statements include, among others, those concerning our expected financial performance and strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and that a number of risks and uncertainties could cause actual results to differ materially from those anticipated in the forward-looking statements. Such risks and uncertainties include, but are not limited to, the risks identified in our Annual Report on the Form 10-K for the year ended December 31, 2016, and in other reports we file from time to time with the Securities and Exchange Commission (SEC).

Given the risks and uncertainties surrounding forward-looking statements, you should not place undue reliance on these statements. Many of these factors are beyond our ability to control or predict. Our forward-looking statements speak only as of the date of this Quarterly Report. Other than as required by law, we undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

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PART I

FINANCIAL INFORMATION

Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of the financial condition and results of operations of Macquarie Infrastructure Corporation should be read in conjunction with the consolidated condensed financial statements and the notes to those statements included elsewhere herein.

Macquarie Infrastructure Corporation (MIC) is a Delaware corporation formed on May 21, 2015. MIC s predecessor, Macquarie Infrastructure Company LLC, was formed on April 13, 2004. Except as otherwise specified, all references in this Form 10-Q to MIC, we, us, and our refer to Macquarie Infrastructure Corporation and its subsidiaries.

MIC is externally managed by Macquarie Infrastructure Management (USA) Inc. (our Manager) pursuant to the terms of a Management Services Agreement that is subject to the oversight and supervision of our Board of Directors. The majority of the members of our Board of Directors have no affiliation with Macquarie. Our Manager is a member of the Macquarie Group of companies comprising the Macquarie Group Limited and its subsidiaries and affiliates worldwide. Macquarie Group Limited is headquartered in Australia and is listed on the Australian Stock Exchange.

We currently own and operate a diversified portfolio of businesses that provide services to other businesses, government agencies and individuals primarily in the U.S. The businesses we own and operate are organized into four segments:

International-Matex Tank Terminals (IMTT): a marine terminals business providing bulk liquid storage, handling and other services to third parties at ten terminals in the U.S. and two in Canada;

Atlantic Aviation: a provider of fuel, terminal, aircraft hangaring and other services primarily to owners and operators of general aviation (GA) jet aircraft at 69 airports throughout the U.S.;

Contracted Power (CP): comprising a gas-fired facility and controlling interests in wind and solar facilities in the U.S.; and

MIC Hawaii: comprising an energy company that processes and distributes gas and provides related services (Hawaii Gas), and several smaller businesses collectively engaged in efforts to reduce the cost and improve the reliability and sustainability of energy, all based in Hawaii.

Our businesses generally operate in sectors with barriers to entry including high initial development and construction costs, long-term contracts or the requirement to obtain government approvals and a lack of immediate cost-effective alternatives to the services provided. Overall they tend to generate sustainable, stable and growing cash flows over the long term.

Overview

Use of Non-GAAP measures

In addition to our results under U.S. GAAP, we use certain non-GAAP measures to assess the performance and prospects of our businesses. In particular, we use EBITDA excluding non-cash items, Free Cash Flow and certain proportionately combined financial metrics. Proportionately combined financial metrics reflect MIC Corporate and our ownership interest in each of our businesses.

We measure EBITDA excluding non-cash items as it reflects our businesses—ability to effectively manage the volume of products sold or services provided, the margin earned on those transactions and the management of operating expenses independent of the capitalization and tax attributes of those businesses.

In analyzing the financial performance of our businesses, we focus primarily on cash generation and Free Cash Flow in particular. We believe investors use Free Cash Flow as a measure of our ability to sustain and potentially increase our quarterly cash dividend and to fund a portion of our growth.

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See Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items, Free Cash Flow and Proportionately Combined Metrics for further information on our calculation of EBITDA excluding non-cash items, Free Cash Flow and our proportionately combined metrics and for reconciliations of non-GAAP measures to the most comparable GAAP measures.

At IMTT, we focus on providing bulk liquid storage, handling and other services to customers who place a premium on ease of access and operational flexibility. The substantial majority of IMTT s revenue is generated pursuant to take-or-pay contracts providing access to storage tank capacity and ancillary services.

At Atlantic Aviation, our focus is on attracting and maintaining relationships with GA aircraft owners and pilots and encouraging them to purchase fuel and other services from our fixed based operations (FBOs). Atlantic Aviation s gross margin is correlated with the number of GA flight movements in the U.S. and the business ability to service a portion of the aircraft involved in those operations.

The businesses that comprise our CP segment generate revenue by producing and selling electric power pursuant primarily to long-dated power purchase agreements (PPAs) or tolling agreements all with creditworthy off-takers.

MIC Hawaii comprises Hawaii Gas and several smaller businesses collectively engaged in efforts to reduce the cost and improve the reliability and sustainability of energy in Hawaii. The businesses of MIC Hawaii generate revenue primarily from the provision of gas services to commercial, residential and governmental customers, the generation of power and the design and construction of building mechanical systems.

Dividends

Since January 1, 2016, MIC has paid or declared the following dividends:

Declared	Period Covered	\$ per Share	Record Date	Payable Date
May 2, 2017	First quarter 2017	\$ 1.32	May 15, 2017	May 18, 2017
February 17, 2017	Fourth quarter 2016	1.31	March 3, 2017	March 8, 2017
October 27, 2016	Third quarter 2016	1.29	November 10, 2016	November 15, 2016
July 28, 2016	Second quarter 2016	1.25	August 11, 2016	August 16, 2016
April 28, 2016	First quarter 2016	1.20	May 12, 2016	May 17, 2016
February 18, 2016	Fourth quarter 2015	1.15	March 3, 2016	March 8, 2016

We currently intend to maintain, and where possible, increase our quarterly cash dividend to our shareholders. The MIC Board has authorized a quarterly cash dividend of \$1.32 per share for the quarter ended March 31, 2017, or a 0.8% increase over the dividend for the quarter ended December 31, 2016 and 10.0% increase over the dividend for the quarter ended March 31, 2016. In determining whether to adjust the amount of our quarterly dividend, our Board will take into account such matters as the state of the capital markets and general business conditions, the Company s financial condition, results of operations, capital requirements, capital opportunities and any contractual, legal and regulatory restrictions on the payment of dividends by the Company to its stockholders or by its subsidiaries to the Company, and any other factors that it deems relevant, subject to maintaining a prudent level of reserves and without creating undue volatility in the amount of such dividends where possible. Moreover, the Company s senior secured credit facility and the debt commitments at our businesses contain restrictions that may limit the Company s ability to pay dividends. Although historically we have declared cash dividends on our shares, any or all of these or other

Dividends 9

factors could result in the modification of our dividend policy, or the reduction, modification or elimination of our dividend in the future.

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Dividends 10

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Results of Operations

Consolidated

Key Factors Affecting Operating Results for the Quarter:

growth in contributions from Atlantic Aviation; and contributions from acquisitions; partially offset by unrealized losses from commodity hedges at Hawaii Gas; and implementation of a shared services initiative.

Our consolidated results of operations are as follows:

Quarter Er 31,	nded March	Change Favorable/(Unfavorable)
2017	2016	\$
(\$ In Thou	sands, Except	Share and Per Share Data) (Unaudited)
\$363,804	\$312,241	51,563
87,653	84,146	3,507
451,457	396,387	55,070
154,706	116,463	(38,243)
47,225	33,060	(14,165)
76,952	72,284	(4,668)
18,223	14,796	(3,427)
57,681	53,221	(4,460)
17,693	17,787	94
372,480	307,611	(64,869)
78,977	88,776	(9,799)
34	33	1
	(56,895)	31,413
1,182	3,429	(2,247)
54,711	•	
(22,073)	(15,167)	(6,906)
\$32,638		12,462
(3,377)	(2,179)	1,198

13,660

administrative elated party

ngibles enses

ncome taxes e taxes

ible to MIC

table to noncontrolling

\$36,015

\$22,355

nse)

The Redemption Amount at Maturity will be based on the Ending Le to adjustments as described herein). Therefore, for example, if the cloof the Reference Asset declined substantially as of the Calculation Dacompared to the Pricing Date, the Redemption Amount at Maturity materials significantly less than it would otherwise have been had the Redemption at Maturity been linked to the closing level of the Reference Asset procalculation Day. Although the actual level of the Reference Asset at at other times during the term of the Securities may be higher than the

Results of Operations 11

Level, you will not benefit from the closing level of the Reference Astime other than the Calculation Day.

If the Levels of the Reference Asset or the Reference Asset Consti Stocks Change, the Market Value of Your Securities May Not Ch Same Manner

Your Securities may trade quite differently from the performance of the Reference Asset or the Reference Asset constituent stocks. Changes in of the Reference Asset or the Reference Asset constituent stocks may in a comparable change in the market value of your Securities. We did of the reasons for this disparity under "—The

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Price at Which the Securities may be Sold prior to Maturity will Depo Number of Factors and May Be Substantially Less Than the Amount They Were Originally Purchased" below.

Holding the Securities is Not the Same as Holding the Reference A Constituent Stocks

Holding the Securities is not the same as holding the Reference Asset stocks. As a holder of the Securities, you will not be entitled to the voor rights to receive dividends or other distributions or other rights that the Reference Asset constituent stocks would enjoy.

No Assurance that the Investment View Implicit in the Securities Successful

It is impossible to predict with certainty whether and the extent to wholevel of the Reference Asset will rise or fall. There can be no assurant level of the Reference Asset will rise above the Starting Level or that percentage decline from the Starting Level to the Ending Level will not greater than the Threshold Percentage. The Ending Level may be influent complex and interrelated political, economic, financial and other facts affect the Reference Asset constituent stocks. You should be willing the risks of the price performance of equity securities in general and the Reference Asset constituent stocks in particular, and the risk of losing most of your initial investment.

Furthermore, we cannot give you any assurance that the future perform the Reference Asset or the Reference Asset constituent stocks will receiving an amount greater than or equal to the Principal Amount of Securities. Certain periods of historical performance of the Reference the Reference Asset constituent stocks would have resulted in you receive than the Principal Amount of your Securities if you had owned notes similar to these Securities in the past. See "Information Regarding To Reference Asset" in this pricing supplement for further information rehistorical performance of the Reference Asset.

The Reference Asset Reflects Price Return Only and Not Total R

The return on your Securities is based on the performance of the Reference Asset, which reflects the changes in the market prices of the Reference constituent stocks. It is not, however, linked to a "total return" index of which, in addition to reflecting those price returns, would also reflect paid on the Reference Asset constituent stocks. The return on your Sewill not include such a total return feature or dividend component.

Past Performance is Not Indicative of Future Performance

The actual performance of the Reference Asset over the life of the Se well as the amount payable at maturity, may bear little relation to the performance of the Reference Asset or to the hypothetical return exar forth elsewhere in this pricing supplement. We cannot predict the future performance of the Reference Asset.

We May Sell an Additional Aggregate Principal Amount of the Sea Different Issue Price

We may decide to sell an additional aggregate Principal Amount of the Securities subsequent to the date of this pricing supplement. The issue the Securities in the subsequent sale may differ substantially (higher of from the Original Offering Price you paid as provided on the cover of pricing supplement.

Changes Affecting the Reference Asset Could Have an Adverse E the Value of the Securities

The policies of STOXX Limited, the index sponsor (the "Sponsor") coadditions, deletions and substitutions of the Reference Asset constitute and the manner in which the Sponsor takes account of certain change those Reference Asset constituent stocks may adversely affect the lev Reference Asset. The policies of the Sponsor with respect to the calcuthe Reference Asset could also adversely affect the level of the Reference Asset could also adversely affect the level of the Reference Asset. Any such actions could have a material adverse effect value of the Securities.

The Bank Cannot Control Actions by the Sponsor and the Sponsor Obligation to Consider Your Interests

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The Bank and its affiliates are not affiliated with the Sponsor and hav to control or predict its actions, including any errors in or discontinua public disclosure regarding methods or policies relating to the calcula Reference Asset. The Sponsor is not involved in the Securities offerir way and has no obligation to consider your interest as an owner of the in taking any actions that might negatively affect the market value of Securities.

The Eurozone Financial Crisis Could Negatively Impact Investor Securities

A number of countries in the eurozone are undergoing a financial cris their economies, their ability to meet their sovereign financial obligat their financial institutions. Countries in the eurozone that are not curr experiencing a financial crisis may do so in the future as a result of developments in other eurozone countries. The economic, political, le regulatory ramifications of this financial crisis, including any legal or changes made in response to the crisis, are impossible to predict. Dur crisis, the USD/EUR exchange rate may be significantly more volatil been in the past (as may the exchange rate between the euro and other currencies). In response to this crisis, governments and regulatory boo taken, and may in the future take, extraordinary measures to intervene currency markets for the euro and the economies and financial institu eurozone. Increased volatility caused by the crisis and any economic, legal or regulatory changes made to address, or otherwise resulting fr crisis and any intervention in the currency markets or eurozone econo have an adverse effect on the USD/EUR exchange rate or the exchange between the euro and other currencies. There is also a possibility that more eurozone countries may cease to use the euro, which could also affect the exchange rate between the euro and other currencies and po the convertibility of the euro in such countries. There is also the possithe euro may cease to exist or the USD/EUR exchange rate may other become unavailable. If these events were to happen, the closing level Reference Index, and the value of the Securities, could be adversely a

The Price at Which the Securities May Be Sold Prior to Maturity Depend on a Number of Factors and May Be Substantially Less T Amount for Which They Were Originally Purchased

The price at which the Securities may be sold prior to maturity will denumber of factors. Some of these factors include, but are not limited to or anticipated changes in the level of the Reference Asset over the ful the Security, (ii) volatility of the level of the Reference Asset and the

perception of future volatility of the level of the Reference Asset, (iii) interest rates generally, (iv) any actual or anticipated changes in our cratings or credit spreads, (v) dividend yields on the securities included Reference Asset, and (vi) time remaining to maturity. In particular, be provisions of the Security relating to the Redemption Amount at Matthe Capped Value behave like options, the value of the Security will ways which are non-linear and may not be intuitive.

Depending on the actual or anticipated level of the Reference Asset a relevant factors, the market value of the Securities may decrease and receive substantially less than 100% of the Original Offering Price if your Securities prior to maturity. We anticipate that the value of the S will always be at a discount to the Capped Value.

The Securities Lack Liquidity

The Securities will not be listed on any securities exchange or automa quotation system. Therefore, there may be little or no secondary mark Securities. Scotia Capital (USA) Inc. may, but is not obligated to, may in the Securities. Even if there is a secondary market, it may not prove liquidity to allow you to trade or sell the Securities easily. Because we expect that other broker-dealers will participate significantly in the semarket for the Securities, the price at which you may be able to trade Securities is likely to depend on the price, if any, at which Scotia Cap Inc. is willing to purchase the Securities from you. If at any time Scoti (USA) Inc. was not to make a market in the Securities, it is likely that would be no secondary market for the Securities. Accordingly, you should be hold your Securities to maturity.

Hedging Activities by the Bank May Negatively Impact Investors Securities and Cause Our Respective Interests and Those of Our and Counterparties to Be Contrary to Those of Investors in the S

The Bank or one or more of our respective affiliates has hedged or exhedge the obligations under the Securities by purchasing futures and/instruments linked to the Reference Asset. The Bank or one or more or respective affiliates also expects to adjust the hedge by, among other purchasing or selling any of the foregoing, and perhaps

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other instruments linked to the Reference Asset or one or more of the Asset constituent stocks, at any time and from time to time, and to un hedge by selling any of the foregoing on or before the Calculation Da

The Bank or one or more of our respective affiliates may also enter in and unwind hedging transactions relating to other basket- or index-lir Securities whose returns are linked to changes in the level or price of Reference Asset or the Reference Asset constituent stocks. Any of the activities may adversely affect the level of the Reference Asset—dire indirectly by affecting the price of the Reference Asset constituent sto therefore the market value of the Securities and the amount you will a any, on the Securities. In addition, you should expect that these transa cause the Bank, or our respective affiliates, or our respective clients of counterparties, to have economic interests and incentives that do not a and that may be directly contrary to, those of an investor in the Secur Bank or our respective affiliates will have no obligation to take, refra taking or cease taking any action with respect to these transactions ba potential effect on an investor in the Securities, and may receive subs returns with respect to these hedging activities while the value of the may decline.

Market Activities by the Bank or the Underwriters for Their Own Respective Accounts or for Their Respective Clients Could Negat Impact Investors in the Securities

The Bank, the Underwriters and their respective affiliates provide a w of financial services to a substantial and diversified client base. As su the Bank, the Underwriters and their respective affiliates may act as a investment banker, research provider, investment manager, investmen market maker, trader, prime broker or lender. In those and other capa and/or our affiliates and the Underwriters and/or their respective affil purchase, sell or hold a broad array of investments, actively trade sec (including the Securities or other securities that we have issued), the Asset constituent stocks, derivatives, loans, credit default swaps, indi and other financial instruments and products for our own accounts or accounts of our customers, and we and the Underwriters will have oth indirect interests in those securities and in other markets that may be consistent with your interests and may adversely affect the level of th Asset and/or the value of the Securities. Any of these financial marke may, individually or in the aggregate, have an adverse effect on the le Reference Asset and the market for your Securities, and you should e our interests and those of our affiliates and those of the Underwriters their respective affiliates, or our or their clients or counterparties, will adverse to those of investors in the Securities.

The Bank, the Underwriters and their respective affiliates regularly of array of securities, financial instruments and other products into the n including existing or new products that are similar to the Securities or securities that we may issue, the Reference Asset constituent stocks of securities or instruments similar to or linked to the foregoing. Investo Securities should expect that the Bank, the Underwriters and their rest affiliates will offer securities, financial instruments, and other product compete with the Securities for liquidity or otherwise.

In addition, our and their affiliates or any dealer participating in the of the Securities or its affiliates may, at present or in the future, publish reports on the Reference Asset or the Reference Asset constituent storesearch is modified from time to time without notice and may, at presearch is modified from time to time without notice and may, at presearch is modified from time to time without notice and may, at presearch is purchasing or holding the Securities. Any research reports on the Asset or the Reference Asset constituent stocks could adversely affect of the Reference Asset and, therefore, adversely affect the value of an return on the Securities. You are encouraged to derive information could the Reference Asset from multiple sources and should not rely on the expressed by us, the Underwriters or our or their affiliates or any part dealer or its affiliates.

The Bank, the Underwriters and Their Respective Affiliates Regu Provide Services to, or Otherwise Have Business Relationships we Broad Client Base, Which Has Included and May Include the Issa Reference Asset Constituent Stocks

The Bank, the Underwriters and their respective affiliates regularly profinancial advisory, investment advisory and transactional services to a substantial and diversified client base. You should assume that the Ba Underwriters will, at present or in the future, provide such services or engage in transactions with, among others, the issuers of the Reference constituent stocks, or transact in securities or instruments or with particular or indirectly related to these entities. These services could incomaking loans to or equity investments in those companies, providing

advisory or other investment banking services, or issuing research repshould expect that the Bank, the Underwriters and their respective aff providing these services, engaging in such transactions, or acting for accounts, may take actions that have direct or indirect effects on the Sother securities that the Bank may issue, the Reference Asset constitution or other securities or instruments similar to or linked to the foregoing such actions could be adverse to the interests of investors in the Securidition, in connection with these activities, certain personnel within the Underwriters and their respective affiliates may have access to comaterial non-public information about these parties that would not be to investors in the Securities.

Other Investors in the Securities May Not Have the Same Interes

The interests of other investors may, in some circumstances, be adverinterests. Other investors may make requests or recommendations to regarding the establishment of transactions on terms that are adverse interests, and investors in the Securities are not required to take into a interest of any other investor in exercising remedies, voting or other their capacity as noteholders. Further, other investors may enter into a transactions with respect to the Securities, assets that are the same or the Securities, assets referenced by the Securities (such as stocks or sindices) or other similar assets or securities which may adversely imposition (directly or indirectly through derivative transactions) is securities similar to your Securities or in respect of the Reference Asset.

The Calculation Agent Can Postpone the Calculation Day for the if a Market Disruption Event with Respect to the Reference Asset

If the Calculation Agent determines, in its sole discretion, that, on a discount would otherwise be the Calculation Day, a market disruption event with the Reference Asset has occurred or is continuing for the Reference Calculation Day will be postponed until the first following trading dano market disruption event occurs or is continuing, although the Calculation to be postponed by more than seven scheduled trading days. More the Calculation Day is postponed to the last possible day, but a market event occurs or is continuing on that day, that day will nevertheless be Calculation Day, and the Calculation Agent will determine the application Level that must be used to determine the Redemption Amount at Mat Under certain circumstances, the determinations of the Calculation A confirmed by an independent expert. See "General Terms of the Notes—Unavailability of the Level of the Reference Asset on a Value

beginning on page PS-18 and "General Terms of the Notes—Market Events" beginning on page PS-19 and "Appointment of Independent Experts" on page PS-22, in the accompanying product prospectus sup

There Is No Affiliation Between Any Constituent Stock Issuers or Sponsor and Us and We Are Not Responsible for Any Disclosure the Other Reference Asset Constituent Stock Issuers or the Spons

The Bank, the Underwriters and their respective affiliates may current time to time in the future, engage in business with the issuers of the Rasset constituent stocks. Wells Fargo & Company, an affiliate of We Securities, LLC, one of the Underwriters, is one of the companies currincluded in the Reference Asset. Nevertheless, none of us, the Underwour or their affiliates assumes any responsibility for the accuracy or the completeness of any information about the Reference Asset or any of Reference Asset constituent stocks. Before investing in the Securities make your own investigation into the Reference Asset and the issuers Reference Asset constituent stocks. See the section below entitled "In Regarding the Reference Asset" in this pricing supplement for additional information about the Reference Asset.

A Participating Dealer or its Affiliates May Realize Hedging Prof Projected by its Proprietary Pricing Models in Addition to any So Concession, Creating a Further Incentive for the Participating Do Sell the Securities to You.

If any dealer participating in the distribution of the Securities (referre "participating dealer") or any of its affiliates conducts hedging activit connection with the Securities, that participating dealer or its affiliate to realize a projected profit from such hedging activities. If a participative receives a concession for the sale of the Securities to you, this project will be in addition to the concession, creating a further incentive for the participating dealer to sell the Securities to you.

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Uncertain Tax Treatment

Significant aspects of the tax treatment of the Securities are uncertain should consult your tax advisor about your own tax situation. See "Canadian Income Tax Consequences" and "U.S. Federal Income Tax Consequences" in this pricing supplement.

Information Regarding The Reference Asset

EURO STOXX 50® Index

The following is a summary description of the EURO STOXX 50® I (referred to in this section as the "Index") based on information obtain website of the Sponsor, STOXX Limited at www.stoxx.com. All information grading the Index contained herein, including its make-up, method calculation and changes in its components, has been derived from pull available sources and its accuracy cannot be guaranteed. That informations the policies of, and is subject to change by, the index sponsor

General Description

The EURO STOXX 50® Index is a capitalization-weighted index of from 12 Eurozone countries: Austria, Belgium, Finland, France, Gerr Greece, Ireland, Italy, Luxembourg, the Netherlands, Portugal and Sp captures approximately 60% of the free float market capitalization of STOXX® Total Market Index, which in turn covers approximately 92 free float market capitalization of the represented countries.

The Index is weighted by free float market capitalization, subject to a Share prices are taken from each of the Exchanges on which the companies are traded and the Index is currently updated every fifteen second 9:00 a.m. to 6:00 p.m. (Central European time), in order to provide accompanies on a continuous real time basis. The level of the Index apalia, on Bloomberg Ticker SX5E. Additional information on the Index available on the following website: http://www.stoxx.com/index.html

Composition

The following table sets forth the top ten industry sectors that compri by weight as of October 30, 2015. The historical composition of the I not necessarily reflect the composition of the Index in the future.

Sector Weight (%)

Banks	17.3%
Industrial Goods & Services	9.6%
Chemicals	9.4%
Insurance	7.8%
Health Care	7.3%
Personal & Household Goods	6.8%
Oil & Gas	6.6%
Telecommunications	6.3%
Automobiles & Parts	5.7%
Technology	5.7%

The following table sets forth the top ten companies that comprise the weight as at October 30, 2015.

Company	Weight	
Company	<u>(%)</u>	
Sanofi	4.95%	
TOTAL SA	4.80%	
Bayer AG	4.52%	
Anheuser-Busch InBev SA/NV	3.77%	
Daimler AG	3.55%	
Banco Santander SA	3.29%	
Allianz SE	3.28%	
Siemens AG	3.20%	
SAP SE	3.13%	
BASF SE	3.08%	

License Agreement between the Index Sponsor and the Bank

STOXX Limited ("The Sponsor") and its licensors (the "Licensors") relationship to the Bank, other than the licensing of the Index and the trademarks for use in connection with the Securities.

The Sponsor and the Licensors do not:

sponsor, endorse, sell or promote the Securities;

recommend that any person invest in the Securities or any other securities any responsibility or liability for or make any decisions about the amount or pricing of the Securities;

have any responsibility or liability for the administration, management marketing of the Securities;

consider the needs of the Securities or the owners of the Securities in determining, composing or calculating the Index or have any obligati The Sponsor and the Licensors will not have any liability in connection Securities. Specifically,

The Sponsor and the Licensors do not make any warranty, express or and disclaim any and all warranty about:

the results to be obtained by the Securities, the owner of the Securities other person in connection with the use of the Index and the data incl. Index;

the accuracy or completeness of the Index and its data;

the merchantability and the fitness for a particular purpose or use of t and its data;

The Sponsor and the Licensors will have no liability for any errors, o interruptions in the Index or its data;

under no circumstances will The Sponsor or the Licensors be liable for profits or indirect, punitive, special or consequential damages or loss. The Sponsor or its Licensors knows that they might occur.

The licensing agreement between the Bank and The Sponsor is solely benefit and not for the benefit of the owners of the Securities or any oparties.

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Historical Information

The following table sets forth the quarterly high and low closing level Reference Asset, based on daily closing levels. The closing level of the Reference Asset on November 24, 2015 was 3,409.60. Past performance Reference Asset is not indicative of the future performance of the Reference Asset.

Quarter Begin	n Quarter En	d Quarterly	High Quarterly	Low Quar
1/3/2011	3/31/2011	3,068.00	2,721.24	2,910
4/1/2011	6/30/2011	3,011.25	2,715.88	2,848
7/1/2011	9/30/2011	2,875.67	1,995.01	2,179
10/3/2011	12/30/2011	2,476.92	2,090.25	2,316
1/3/2012	3/30/2012	2,608.42	2,286.45	2,477
4/2/2012	6/29/2012	2,501.18	2,068.66	2,264
7/2/2012	9/28/2012	2,594.56	2,151.54	2,454
10/3/2012	12/31/2012	2,659.95	2,427.32	2,635
1/2/2013	3/31/2013	2,749.27	2,570.52	2,624
4/1/2013	6/28/2013	2,835.87	2,511.83	2,602
7/1/2013	9/30/2013	2,936.20	2,570.76	2,893
10/1/2013	12/31/2013	3,111.37	2,902.12	3,109
1/2/2014	3/31/2014	3,172.43	2,962.49	3,161
4/1/2014	6/30/2014	3,314.80	3,091.52	3,228
7/1/2014	9/30/2014	3,289.75	3,006.83	3,225
10/1/2014	12/31/2014	3,277.38	2,874.65	3,146
1/2/2015	3/31/2015	3,731.35	3,007.91	3,697
4/1/2015	6/30/2015	3,828.78	3,424.30	3,424
7/1/2015	9/30/2015	3,686.58	3,019.34	3,100
10/1/2015*	11/24/2015	3,468.21	3,069.05	3,409

As of the date of this pricing supplement, available information for calendar quarter of 2015 includes data for the period from October *through November 24, 2015. Accordingly, the "Quarterly High," "Q Low" and "Quarterly Close" data indicated are for this shortened per and do not reflect complete data for the fourth calendar quarter of 20 P-23

The graph below illustrates the performance of the Reference Asset for January 2, 2004 through November 24, 2015. The dotted line represent hypothetical Threshold Level of 2727.68 which is equal to 80.00% of level of the Reference Asset on November 24, 2015. *Past performance Reference Asset is not indicative of the future performance of the R Asset.*

We obtained the information regarding the historical performance of Reference Asset in the tables and graph above from Bloomberg Finar Markets.

We make no representation or warranty as to the accuracy or complet information obtained from Bloomberg Financial Markets and have no undertaken an independent review or due diligence of the information historical performance of the Reference Asset should not be taken as indication of its future performance, and no assurance can be given as Ending Level of the Reference Asset. We cannot give you assurance performance of the Reference Asset will result in any positive return initial investment.

Supplemental Plan of Distribution (Conflicts of Interest)

Pursuant to the terms of a distribution agreement, Scotia Capital (USA affiliate of The Bank of Nova Scotia, will purchase the Securities from of Nova Scotia for distribution to other registered broker-dealers or we Securities directly to investors.

Scotia Capital (USA) Inc. or one of our affiliates will purchase the age Principal Amount of the Securities and as part of the distribution, will Securities to Wells Fargo Securities LLC at a discount of \$32.20 (3.2 \$1,000 Principal Amount of the Securities. Wells Fargo Securities, Liprovide selected dealers, which may include Wells Fargo Advisors, L ("WFA"), with a selling concession of \$15.00 (1.50%) per \$1,000 Principal Amount of the Securities, and WFA will receive a distribution expens \$0.75 (0.075%) per \$1,000 Principal Amount of the Securities for Securities Securities and WFA.

In addition, Scotia Capital (USA) Inc. or another of its affiliates or aguse this pricing supplement in market-making transactions after the in the Securities. While the Underwriters may make markets in the Securare under no obligation to do so and may discontinue any market-mal activities at any time without notice. See the sections titled "Supplem of Distribution" in the accompanying prospectus supplement and prospectus supplement.

The price at which you purchase the Securities includes costs that the Underwriters or their affiliates expect to incur and profits that the Bar Underwriters or their affiliates expect to realize in connection with he activities related to the Securities, as set forth above. These costs and likely reduce the secondary market price, if any secondary market det the Securities. As a result, you may experience an immediate and suld decline in the market value of your Securities on the Original Issue D

Conflicts of Interest

Each of Scotia Capital (USA) Inc., and Scotia Capital Inc. is an affiliant Bank and, as such, has a "conflict of interest" in this offering within the finitial public offering of the Securities, thus creating an additional

interest within the meaning of Rule 5121. Consequently, the offering conducted in compliance with the provisions of Rule 5121. Neither Scapital (USA) Inc. nor Scotia Capital Inc. is permitted to sell Securiti offering to an account over which it exercises discretionary authority prior specific written approval of the account holder.

The Underwriters and their respective affiliates are full service finance institutions engaged in various activities, which may include securities commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, final brokerage activities. The Underwriters and their respective affiliates time to time, performed, and may in the future perform, various finant advisory and investment banking services for the Bank, for which the or will receive customary fees and expenses.

In the ordinary course of their various business activities, the Underw their respective affiliates may make or hold a broad array of investme actively trade debt and equity securities (or related derivative securities financial instruments (including bank loans) for their own account an accounts of their customers, and such investment and securities activities involve securities and/or instruments of the Bank. The Underwriters respective affiliates may also make investment recommendations and or express independent research views in respect of such securities or instruments and may at any time hold, or recommend to clients that the long and/or short positions in such securities and instruments.

The Bank's Estimated Value of the Securities

The Bank's estimated value of the Securities set forth on the cover of supplement is equal to the sum of the values of the following hypothe components: (1) a fixed-income debt component with the same mature Securities, valued using our internal funding rate for structured debt of below, and (2) the derivative or derivatives underlying the economic Securities. The Bank's estimated value does not represent a minimum which the Bank would be willing to buy your Securities in any second (if any exists) at any time. The internal funding rate used in the determination the Bank's estimated value generally represents a discount from the ca spreads for our conventional fixed-rate debt. The discount is based or other things, our view of the funding value of the Securities as well as issuance, operational and ongoing liability management costs of the S comparison to those costs for our conventional fixed-rate debt. For ac information, see "Additional Risk Factors-The Bank's Estimated Va Determined by Reference to Credit Spreads for Our Conventional Fix Debt." The value of the derivative or derivatives underlying the econo of the Securities is derived from the Bank's or a third party hedge pro internal pricing models. These models are dependent on inputs such a market prices of comparable derivative instruments and on various of some of which are market-observable, and which can include volatility rates, interest rates and other factors, as well as assumptions about fur events and/or environments. Accordingly, the Bank's estimated value Securities is determined when the terms of the Securities are set based conditions and other relevant factors and assumptions existing at that "Additional Risk Factors—The Bank's Estimated Value Does Not Re Values of the Securities and May Differ from Others' Estimates."

The Bank's estimated value of the Securities will be lower than the O Offering Price of the Securities because costs associated with selling, and hedging the Securities are included in the Original Offering Price Securities. These costs include the selling commissions paid to the Unand other affiliated or unaffiliated dealers, the projected profits that of expect to realize for assuming risks inherent in hedging our obligation Securities and the estimated cost of hedging our obligations under the Because hedging our obligations entails risk and may be influenced by forces beyond our control, this hedging may result in a profit that is not than expected, or it may result in a loss. We or one or more of our affiretain any profits realized in hedging our obligations under the Security "Additional Risk Factors—The Bank's Estimated Value of the Security Lower Than the Original Offering Price (Price to Public) of the Securities pricing supplement.

Additional INFORMATION ABOUT THE SECURITIES

Please read this information in conjunction with the summary terms of cover of this document. Notwithstanding anything to the contrary in t accompanying product prospectus supplement for this Security, the a will receive at maturity will be the Redemption Amount at Maturity, calculated as provided in this pricing supplement.

Additional Information About the Terminology Used in this Pricing Supplement

This pricing supplement uses certain terminology that differs from the the accompanying product prospectus supplement. Please read this pr supplement and the accompany prospectus, prospectus supplement, a prospectus supplement with the following mapping in mind.

"Security"	The accompanying product prospectus supplem to a Security as a "note"
"Original Offering	The accompanying product prospectus supplem
Price"	to the Original Offering Price as the "original is
"Calculation Day"	The accompanying product prospectus supplem to a Calculation Day as a "valuation date"
"Capped Value"	The accompanying product prospectus supplem to the Capped Value as the "Maximum Redemp Amount"
"Starting Level"	The accompanying product prospectus supplem to the Starting Level as the "Initial Level"
"Ending Level"	The accompanying product prospectus supplem to the Ending Level as the "Final Level"
"Redemption Amount at Maturity"	The accompanying product prospectus supplem to the Redemption Amount at Maturity as the "pmaturity"
"Threshold Level"	The accompanying product prospectus supplem to the Threshold Level as the "Buffer Level"
"Threshold	The accompanying product prospectus supplem
Percentage"	to the Threshold Percentage the a "Buffer Perce
"Sponsor"	The accompanying product prospectus supplem to the Sponsor as the "Index Sponsor"
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Canadian Income Tax Consequences

The following is a summary of the principal Canadian federal income considerations generally applicable to a purchaser who acquires, as a owner, Securities, including entitlement to all payments thereunder, puthis initial offering by the Bank made in connection with the original Securities and who, at all relevant times, for purposes of the application Income Tax Act (Canada) and the Income Tax Regulations (collective is not, and is not deemed to be, resident in Canada, deals at arm's lengulation and the purchaser disposes of Securities, does not use or hold Securities in carried on in Canada, and is not a "specified non-resident shareholder for purposes of the Act or a non-resident person not dealing at arm's "specified shareholder" (as defined in subsection 18(5) of the Act) of "Non-Resident Holder"). Special rules, which are not discussed in the may apply to a non-Canadian holder that is an insurer carrying on an business in Canada and elsewhere.

This summary is based upon the current provisions of the Act and an understanding of the current administrative policies and assessing prathe Canada Revenue Agency (the "CRA") published in writing prior hereof. This summary takes into account all specific proposals to amount publicly announced by or on behalf of the Minister of Finance (Canada the date hereof (the "Proposals") and assumes that all Proposals will be the form proposed. However, no assurances can be given that the Probe enacted as proposed, or at all. This summary does not otherwise the account any changes in law or administrative practices or assessing purchase by legislative, administrative or judicial action, nor does it to account tax legislation or considerations of any province, territory or jurisdiction, which may differ from those discussed herein.

This summary assumes that no interest paid on the Securities will be of a debt or other obligation to pay an amount to a person with whom does not deal at arm's length, within the meaning of the Act.

This summary is of a general nature only and is not, and is not intend legal or tax advice to any particular holder. This summary is not exha Canadian federal income tax considerations. Accordingly, prospectiv purchasers should consult their own tax advisors having regard to the particular circumstances.

Interest paid or credited or deemed for purposes of the Act to be paid on a Security (including any amount paid at maturity in excess of the Amount and interest deemed to be paid on the Security in certain case the assignment, deemed assignment or other transfer of a Security to any other resident or deemed resident of Canada) to a Non-Resident Inot be subject to Canadian non-resident withholding tax unless any pasuch interest is contingent or dependent on the use of or production for property in Canada or is computed by reference to revenue, profit, can commodity price or any other similar criterion or by reference to divitor payable to shareholders of any class of shares of the capital stock of corporation ("Participating Debt Interest") subject to certain exception part on the published administrative position of the CRA, no portion interest paid or credited or deemed to be paid or credited on a Securit "Participating Debt Interest."

No other Canadian federal taxes on income or gains will be payable be Non-Resident Holder on interest or principal, or on proceeds received Non-Resident Holder on the disposition of a Security, including on a redemption, payment on maturity, repurchase or purchase for cancella

U.S. FEDERAL INCOME TAX CONSEQUENCES

The U.S. federal income tax consequences of your investment in the are uncertain. No statutory, judicial or administrative authority direct how the Securities should be treated for U.S. federal income tax purp opinion of our special tax counsel, Allen & Overy LLP, which is base current market conditions, it would be reasonable to treat the Securiti pre-paid cash-settled derivative contracts for U.S. federal income tax Pursuant to the terms of the Securities, you agree to treat the Securities manner for all U.S. federal income tax purposes. If your Securities are you should generally recognize capital gain or loss upon the sale, excredemption or payment on maturity in an amount equal to the different the amount you receive at such time and the amount that you paid for Securities. Such gain or loss should generally be long-term capital gay you have held your Securities for more than one year.

For a more detailed discussion of the United States federal income tax consequences with respect to your Securities, you should carefully co discussion set forth in "Supplemental Discussion of U.S. Federal Inco Consequences" in the accompanying product prospectus supplement discussion set forth in "United States Taxation" of the accompanying In particular, U.S. holders should review the discussion set forth in "Supplemental Discussion of U.S. Federal Income Tax Consequences—Supplemental U.S. Tax Considerations—U.S. Holde product prospectus supplement and non-U.S. holders should review the discussion set forth in "Supplemental Discussion of U.S. Federal Inco Consequences—Supplemental U.S. Tax Considerations—Non-U.S. I product prospectus supplement. U.S. holders should also review the d under "—Treasury Regulations Requiring Disclosure of Reportable T "—Information With Respect to Foreign Financial Assets" and "—Ba Withholding and Information Reporting" under "United States Taxati prospectus.

Because other characterizations and treatments are possible the timing character of income in respect of the Securities might differ from the described above. You should carefully review the discussion set forth "Alternative Treatments" in the product prospectus supplement for the tax consequences of different characterizations or treatment of your S for U.S. federal income tax purposes. It is possible, for example, that Revenue Service ("IRS") might treat the Securities as a single debt in subject to the special tax rules governing contingent payment debt inselect to the tax purposes. It is possible, for example, that Revenue Service ("IRS") might treat the Securities as a series of derivative each of which matures on the next rebalancing date of the Reference which case you would be treated as disposing of the Securities on each rebalancing date in return for a new derivative contract that matures of

rebalancing date, and you would recognize capital gain or loss on eac rebalancing date.

The IRS has also issued a notice that may affect the taxation of the Se According to the notice, the IRS and the Treasury Department are act considering whether the holder of an instrument such as the Securities required to accrue ordinary income on a current basis, and they are se comments on the subject. It is not possible to determine what guidance ultimately issue, if any. It is possible, however, that under such guidate of the Securities will ultimately be required to accrue ordinary income and this could be applied on a retroactive basis. Holders are urged to their tax advisors concerning the significance, and the potential impact above considerations. We intend to treat the Securities for U.S. federatax purposes in accordance with the treatment described above unless such time as the Treasury Department and the IRS determine that son treatment is more appropriate.

Non-U.S. Holders. Section 871(m) of the U.S. Internal Revenue Code (the "Code") requires withholding (up to 30%, depending on the appl on certain financial instruments to the extent that the payments or deep payments on the financial instruments are contingent upon or determine reference to actual or estimated U.S.-source dividends. Recently issue Treasury regulations expand the scope of withholding under Section at the Code to apply to certain equity-linked instruments beginning: (i) 2018, in respect of instruments issued (or significantly modified) on Ganuary 1, 2016 and before January 1, 2017, and (ii) January 1, 2017, of instruments issued (or significantly modified) on or after January 1 Accordingly, withholding pursuant to Section 871(m) of the Code genot expected to be required on the Securities. If, however, withholding required, we (and any paying agent) will not be required to pay additional amounts with respect to the amounts so withheld.

Foreign Account Tax Compliance Act. Sections 1471 through 1474 of (which are commonly referred to as "FATCA") generally impose a 30 withholding tax on certain payments, including "pass-thru" payments persons if the payments are attributable to assets that give rise to U.S. income or gain. Withholding pursuant to FATCA on such

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"pass-thru" payments will commence no earlier than January 1, 2019, to recently issued final Treasury regulations and administrative guida withholding tax would not be imposed on payments pursuant to oblig are executed on or before the date that is six months after the date on Treasury regulations defining "foreign passthru payments" are publishare not materially modified thereafter). Accordingly, FATCA withholding is not expected to be required on the Securities. If, however withholding is required as a result of future guidance, we (and any pawill not be required to pay additional amounts with respect to the amounts withheld.

Significant aspects of the application of FATCA are not currently clear Investors should consult their own advisors about the application of F particular if they may be classified as financial institutions under the rules.

PROSPECTIVE PURCHASERS OF THE SECURITIES SHOULD OF THEIR TAX ADVISORS AS TO THE FEDERAL, STATE, LOCAL OTHER TAX CONSEQUENCES TO THEM OF ACQUIRING, HO AND DISPOSING OF SECURITIES AND RECEIVING PAYMENTHE SECURITIES.

VALIDITY OF THE NOTES

In the opinion of Allen & Overy LLP, when the Notes have been duly in accordance with the Indenture and issued and sold as contemplated prospectus supplement and the prospectus, the Notes will be valid, bit enforceable obligations of the Bank, entitled to the benefits of the Indenture applicable bankruptcy, insolvency and similar laws affecting rights generally, concepts of reasonableness and equitable principles applicability (including, without limitation, concepts of good faith, far and the lack of bad faith). This opinion is given as of the date hereof alimited to the laws of the State of New York. This opinion is subject to customary assumptions about the Trustee's authorization, execution a of the Indenture and the genuineness of signatures and to such counse on the Bank and other sources as to certain factual matters, all as state legal opinion dated November 10, 2014, which has been filed as Exhibit the Bank's Form F-3 dated November 10, 2014.

In the opinion of Osler, Hoskin & Harcourt LLP, the issue and sale of has been duly authorized by all necessary corporate action of the Ban conformity with the Indenture, and when the Notes have been duly exauthenticated and issued in accordance with the Indenture, the Notes

validly issued and, to the extent validity of the Notes is a matter gove laws of the Province of Ontario or Québec, or the laws of Canada appreherein, will be valid obligations of the Bank, subject to applicable be insolvency and other laws of general application affecting creditors' requitable principles, and subject to limitations as to the currency in wijudgments in Canada may be rendered, as prescribed by the Currency (Canada). This opinion is given as of the date hereof and is limited to the Province of Ontario and the federal laws of Canada applicable the addition, this opinion is subject to customary assumptions about the authorization, execution and delivery of the Indenture and the genuin signatures and certain factual matters, all as stated in the letter of such dated November 10, 2014, which has been filed as Exhibit 5.2 to the Form F-3 filed with the SEC on November 10, 2014.