FOREIGN TRADE BANK OF LATIN AMERICA, INC.
Form 20-F
April 29, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 20-F

¨ REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF

THE SECURITIES EXCHANGE ACT OF 1934

OR

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

OR

¨ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

OR

¨ SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report……………………………

For the transition period from ______ to _______

Commission File Number 1-11414

BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, S.A.

(Exact name of Registrant as specified in its charter)

FOREIGN TRADE BANK OF LATIN AMERICA, INC.	**REPUBLIC OF PANAMA**
(Translation of Registrant's name into English)	*(Jurisdiction of incorporation or organization)*

Torre V, Business Park

Avenida La Rotonda, Urb. Costa del Este

P.O. Box 0819-08730

Panama City, Republic of Panama

(Address of principal executive offices)

Christopher Schech

Chief Financial Officer

+507 210-8500

Email address: cschech@bladex.com

(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class	**Name of each exchange on which registered**
Class E Common Stock	New York Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

6,342,189 Shares of Class A Common Stock

2,474,469	Shares of Class B Common Stock
30,152,247	Shares of Class E Common Stock
0	Shares of Class F Common Stock
38,968,905	Total Shares of Common Stock

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

x Yes ¨ No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

¨ Yes x No

Note – Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those Sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

x Yes ¨ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

x Yes ¨ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

x Large Accelerated Filer ¨ Accelerated Filer ¨ Non-accelerated Filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

¨ U.S. GAAP x International Financial Reporting Standards as issued by the International Accounting Standards Board ¨ Other

If “Other” has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

¨ Item 17 ¨ Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

¨ Yes x No

BANCO LATINOAMERICANO DE COMERCIO EXTERIOR, S.A.

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In this Annual Report on Form 20-F, or this Annual Report, references to the “Bank” or “Bladex” are to Banco Latinoamericano de Comercio Exterior, S.A., a specialized multinational bank incorporated under the laws of the Republic of Panama (“Panama”), and its consolidated subsidiaries (as described in Item 4.A “Information on the Company – History and Development of the Company”). References to Bladex’s consolidated financial statements (the “Consolidated Financial Statements”) are to the financial statements of Banco Lationoamericano de Comercio Exterior, S.A., and its subsidiaries, with all intercompany balances and transactions having been eliminated for consolidating purposes. References to “Bladex Head Office” are to Banco Latinoamericano de Comercio Exterior, S.A. in its individual capacity. References to “U.S. dollars” or “$” are to United States (“U.S.”), dollars. References to the “Region” are to Latin America and the Caribbean. The Bank accepts deposits and raises funds principally in U.S. dollars, grants loans mostly in U.S. dollars and publishes its Consolidated Financial Statements in U.S. dollars. The numbers and percentages set forth in this Annual Report have been rounded and, accordingly, may not total exactly.

For years up to and including the year ended December 31, 2014, the Bank prepared its financial statements in accordance with United States Generally Accepted Accounting Principles (“U.S. GAAP”). The Consolidated Financial Statements included in this Annual Report for the year ended December 31, 2015, are the first the Bank has prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”), in adherence to a mandate of the Superintendency of Banks of Panama for fully licensed banks in Panama. Accordingly, the Bank has prepared financial statements which comply with IFRS applicable for years ending on or after December 31, 2015, together with the comparative period data as at and for the year ended December 31, 2014, as described in the accounting policies. In preparing these financial statements, the Bank’s opening statement of financial position was prepared as of January 1, 2014, the Bank’s date of transition to IFRS.

Upon written or oral request, the Bank will provide without charge to each person to whom this Annual Report is delivered, a copy of any or all of the documents listed as exhibits to this Annual Report (other than exhibits to those documents, unless the exhibits are specifically incorporated by reference in the documents). Written requests for copies should be directed to the attention of Christopher Schech, Chief Financial Officer, Bladex, as follows: (1) if by regular mail, to P.O. Box 0819-08730, Panama City, Republic of Panama, and (2) if by courier, to Torre V, Business Park, Avenida La Rotonda, Urb. Costa del Este, Panama City, Republic of Panama. Telephone requests may be directed to Mr. Schech at +507 210-8630. Written requests may also be sent via e-mail to cschech@bladex.com.

Forward-Looking Statements

In addition to historical information, this Annual Report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking statements may appear throughout this Annual Report. The Bank uses words such as “believe,” “intend,” “expect,” “anticipate,” “plan,” “may,” “will,” “should,” “estimate,” “potential,” “project” and similar expressions to identify forward-looking statements. Such statements include, among others, those concerning the Bank’s expected financial performance and strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or

beliefs about future events. Forward-looking statements involve risks and uncertainties, and actual results may differ materially from those discussed in any such statement. Factors that could cause actual results to differ materially from these forward-looking statements include the risks described in the section titled “Risk Factors.” Forward-looking statements include statements regarding:

- the growth of the Bank’s Credit Portfolio, including its trade finance portfolio;
- the Bank’s ability to increase the number of its clients;
- the Bank’s ability to maintain its investment-grade credit ratings and preferred creditor status;
- the effects of changing interest rates, inflation, exchange rates and the macroeconomic environment in the Region on the Bank’s financial condition;

- the execution of the Bank's strategies and initiatives, including its revenue diversification strategy;
- anticipated profits and return on equity in future periods;
- the Bank's level of capitalization and debt;
- the implied volatility of the Bank's Treasury profits;
- levels of defaults by borrowers and the adequacy of the Bank's allowance for expected credit losses;
- the availability and mix of future sources of funding for the Bank's lending operations;
- the adequacy of the Bank's sources of liquidity to cover large deposit withdrawals;
- management's expectations and estimates concerning the Bank's future financial performance, financing, plans and programs, and the effects of competition;
- existing and future governmental banking and tax regulations, including Basel II and Basel III capital and leverage requirements and Basel Committee on Banking Supervision liquidity requirements as adopted in the countries in which the Bank does business, and the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") on the Bank's business, business practices, and costs of operation as a foreign bank with offices in the United States of America ("United States" or "USA");
- credit and other risks of lending and investment activities; and
- the Bank's ability to sustain or improve its operating performance.

In addition, the statements included under the headings "Item 4.B. Business Overview—Strategies for 2016 and Subsequent Years" and "Item 5.D. Trend Information" are forward-looking statements. Given the risks and uncertainties surrounding forward-looking statements, undue reliance should not be placed on these statements. Many of these factors are beyond the Bank's ability to control or predict. The Bank's forward-looking statements speak only as of the date of this Annual Report. Other than as required by law, the Bank undertakes no obligation to update or revise forward-looking statements, whether as a result of new information, future events, or otherwise.

PART I

Item 1. Identity of Directors, Senior Management and Advisers

Not required in this Annual Report.

Item 2. Offer Statistics and Expected Timetable

Not required in this Annual Report.

Item 3. Key Information

A. Selected Financial Data

The following table presents selected consolidated financial data for the Bank. The Consolidated Financial Statements were prepared and presented in accordance with IFRS, as issued by the IASB. In preparing these financial statements, the Bank's opening statement of financial position was prepared as of January 1, 2014, the Bank's date of transition to IFRS. Because fiscal year 2015 is the first year the Bank has prepared and presented its financial statements in accordance with IFRS, the Bank did not include the historical financial information as of and for the years ended December 31, 2013, 2012 and 2011. The following selected financial data for the fiscal years ended December 31, 2015 and 2014 have been derived from the Consolidated Financial Statements that are included in this report beginning on page F-1. The Consolidated Financial Statements for the years ended December 31, 2015, and 2014 were audited by the independent registered public accounting firm Deloitte, Inc. ("Deloitte"), and are included in this Annual Report, together with the report of the independent registered public accounting firm Deloitte. The information below is qualified in its entirety by the detailed information included elsewhere herein and should be read in conjunction with Item 4, "Information on the Company," Item 5, "Operating and Financial Review and Prospects," and the Consolidated Financial Statements and notes thereto included in this Annual Report.

Consolidated Selected Financial Information

	As of December 31,		As of January 1,
	2015	2014	2014
	(in $ thousands)		

Consolidated Statement of Financial Position Data:			
Cash and cash equivalents	1,299,966	780,515	839,718
Financial instruments at fair value through profit or loss	53,411	57,574	68,762
Financial instruments at fair value through OCI	141,803	338,973	334,368
Securities at amortized cost, net	108,215	54,738	33,570
Loans at amortized cost	6,691,749	6,686,244	6,148,298
Allowance for expected credit losses on loans at amortized cost	89,974	77,687	70,876
Total assets	8,286,216	8,022,408	7,418,108
Total deposits	2,795,469	2,506,694	2,361,336
Financial liabilities at fair value through profit or loss	89	52	72
Securities sold under repurchase agreements	114,084	300,519	286,162
Short-term borrowings and debt	2,430,357	2,692,537	2,705,365
Long-term borrowings and debt, net	1,881,813	1,399,656	1,148,684
Total liabilities	7,314,285	7,111,369	6,559,106
Common stock	279,980	279,980	279,980
Total stockholders’ equity	971,931	911,039	859,002

	As of and for the Year Ended December 31,	
	2015	2014
	(in $ thousands, except per share data and ratios)	
Consolidated Statement of Profit and Loss Data:		
Interest income	$ 220,312	$ 212,898
Interest expense	74,833	71,562
Net interest income	145,479	141,336
Fees and commissions, net	19,200	17,502
Derivative financial instruments and foreign currency exchange	(23)	208
Gain per financial instrument at fair value through profit or loss	5,731	2,361
Gain per financial instrument at fair value through OCI	363	1,871
Gain on sale of loans at amortized cost	1,505	2,546
Other income, net	1,603	1,786
Net other income	28,379	26,274
Total income	173,858	167,610
Impairment loss from expected credit losses on loans at amortized cost [1]	17,248	6,782
Impairment loss from expected credit losses on investment securities [1]	5,290	1,030
Impairment (gain) loss from expected credit losses on off-balance sheet instruments [1]	(4,448)	3,819
Salaries and other employee expenses	30,435	31,566
Depreciation of equipment and leasehold improvements	1,371	1,545
Amortization of intangible assets	596	942
Professional services	4,621	5,177
Maintenance and repairs	1,635	1,544
Other expenses	13,126	12,839
Profit for the year	$ 103,984	$ 102,366
Weighted average basic shares	38,925	38,693
Weighted average diluted shares	39,113	38,882
Basic shares period end	38,969	38,777
Per Common Share Data:		
Basic earnings per share	2.67	2.65
Diluted earnings per share	2.66	2.63
Book value per share (period end)	24.94	23.49
Regular cash dividends declared per share	1.155	1.435
Regular cash dividends paid per share	1.54	1.40
Selected Financial Ratios:		
Performance Ratios:		
Return on average total assets [2]	1.32 %	1.35 %
Return on average total stockholders' equity[2]	10.95 %	11.45 %
Net interest margin [3]	1.84 %	1.88 %
Net interest spread [3]	1.68 %	1.72 %
Total operating expenses [4] to average total assets [2]	0.66 %	0.71 %
Regular cash dividend payout ratio [5]	57.65 %	52.92 %
Liquidity Ratios:		

Liquid assets [6] / total assets	15.29	%	9.24	%
Liquid assets [6] / total deposits	45.33	%	29.57	%
Asset Quality Ratios:				
Non-performing loans to gross loan portfolio [7]	0.78	%	0.06	%
Charged-off loans to gross loan portfolio	0.09	%	0.00	%
Allowance for expected credit losses on loans to gross loan portfolio	1.34	%	1.16	%
Allowance for expected credit losses on off-balance sheet credit risk to total contingencies	1.17	%	1.97	%
Capital Ratios:				
Total stockholders' equity to total assets	11.73	%	11.36	%
Average total stockholders' equity to average total assets[2]	12.02	%	11.83	%
Leverage ratio [8]	8.5	x	8.8	x
Tier 1 capital to risk-weighted assets [9]	16.1	%	15.5	%
Risk-weighted assets [9]	$ 6,103,767		$ 5,913,505	

(1) For information regarding impairment loss from expected credit losses, see Item 5, "Operating and Financial Review and Prospects—Operating Results."

(2) Average total assets and average total stockholders' equity are calculated on the basis of unaudited monthly average balances.

(3) For information regarding calculation of the net interest margin and the net interest spread, see Item 5.A, "Operating and Financial Review and Prospects—Operating Results—Net Interest Income and Margins."

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(4) Total operating expenses includes the following expenses line items of the consolidated statements of profit or loss: salaries and other employee expenses, depreciation of equipment and leasehold improvements, amortization of intangible assets, professional services, maintenance and repairs, and other expenses. See Item 5.A. "Operating and Financial Review and Prospects—Operating Results—Operating Expenses."

(5) Calculated on regular cash dividends paid per share during the period.

(6) Liquid assets refer to total cash and cash equivalents, consisting of cash and due from banks, and interest-bearing deposits in banks, excluding pledged deposits, as shown in the consolidated statements of cash flows and note 4 to the Audited Financial Statements. See Item 5.B. "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Liquidity" and Item 18, "Financial Statements" Notes 4 and 26.2 to the Audited Financial Statements.

(7) As of December 31, 2015 and 2014 the Bank had $52 million and $4 million in non-performing loans, respectively, all of which corresponded to impaired loans. Subsequent prepayments during early 2016 reduced non-performing loans to $28 million (0.42% non-performing loans to gross loan portfolio ratio). Impairment factors considered by the Bank's management include collection status, collateral value, the probability of collecting scheduled principal and interest payments when due, and economic conditions in the borrower's country of residence.

(8) Leverage ratio is the ratio of total assets to total stockholders' equity.

(9) Tier 1 Capital is calculated according to Basel III capital adequacy guidelines, and is equivalent to total stockholders' equity excluding certain effects such as other comprehensive income ("OCI") of the financial instruments at fair value through OCI. Tier 1 Capital ratio is calculated as a percentage of risk-weighted assets. Risk-weighted assets are estimated based on Basel III capital adequacy guidelines.

B. Capitalization and Indebtedness

Not required in this Annual Report.

C. Reasons for the Offer and Use of Proceeds

Not required in this Annual Report.

D. Risk Factors

Risks Relating to the Bank's Business

Bladex faces liquidity risk, and its failure to adequately manage this risk could result in a liquidity shortage, which could adversely affect its financial condition, results of operations and cash flows.

Bladex, like all financial institutions, faces liquidity risk, being the risk of not being able to maintain adequate cash flow to repay its deposits and borrowings and fund its Credit Portfolio (as defined below) on a timely basis. Failure to adequately manage its liquidity risk could produce an available funds shortage as a result of which the Bank would not be able to repay its obligations as they become due.

As of December 31, 2015, 34% of the Bank's funding represents short-term borrowings and debt from international private banks, which compete with the Bank in its lending activity. If these international banks cease to provide funding to the Bank, the Bank would have to seek funding from other sources, which may not be available, or if available, may be at a higher cost.

Financial turmoil in the international markets could negatively impact liquidity in the financial markets, reducing the Bank's access to credit or increasing its cost of funding, which could lead to tighter lending standards. An example of this situation is the liquidity constraint experienced in the second half of 2007 in the international financial markets, which intensified during the third quarter of 2008, driven first by the subprime mortgage crisis in the United States and then followed by the credit crisis, and in the ongoing European sovereign debt crisis. The reoccurrence of such unfavorable market conditions could have a material adverse effect on the Bank's liquidity.

As of December 31, 2015, approximately 68% of the Bank's total deposits represented deposits from central banks or their designees (the Bank's Class A shareholders), 14% of the Bank's deposits represented deposits from private sector commercial banks and financial institutions, 10% of the Bank's deposits represented deposits from state-owned and private corporations, 6% of the Bank's deposits represented deposits from state-owned banks, and 2% of the Bank's deposits represented deposits from multilateral agencies.

As a U.S. dollar-based economy, Panama does not have a central bank, and there is no lender of last resort to the banking system in the country.

The credit ratings of Bladex are an important factor in maintaining the Bank's liquidity. A reduction in the Bank's credit rating could reduce the Bank's access to debt markets or materially increase the cost of issuing debt, trigger additional collateral or funding requirements, and decrease the number of investors and counterparties willing or permitted, contractually or otherwise, to do business with or lend to the Bank. This in turn could reduce the Bank's liquidity and negatively impact its operating results and financial position.

The Bank's allowance for expected credit losses could be inadequate to cover credit losses related to its loans and contingencies.

The Bank determines the appropriate level of allowances for expected credit losses based on a process that estimates the probable loss inherent in its portfolio, which is the result of a statistical analysis supported by the Bank's historical portfolio performance, external sources, and the judgment of the Bank's management. The latter reflects assumptions and estimates made in the context of changing political and economic conditions in the Region. The Bank's commercial portfolio (the "Commercial Portfolio") includes gross loans at amortized cost (or the "Loan Portfolio"), and "Contingencies and Other Assets." Contingencies and Other Assets consist of selected instruments with off-balance sheet credit risk, such as confirmed and stand-by letters of credit, credit commitments, and guarantees covering commercial risk, customers' liabilities under acceptances, and an equity investment. The Bank's allowances for expected credit losses could be inadequate to cover losses in its Commercial Portfolio due to exposure concentration or deterioration in certain sectors or countries, which in turn could have a material adverse effect on the Bank's financial condition, results of operations and cash flows.

The Bank's businesses are subject to market risk.

Market risk generally represents the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions. Market risk is inherent in the financial instruments associated with many of the Bank's operations and activities, including loans and securities at amortized cost, deposits, financial instruments at fair value through profit or loss and at fair value through OCI, short-term and long-term borrowings and debt, derivatives and trading positions. Among many other market conditions that may shift from time to time are fluctuations in interest rates and currency exchange rates, changes in the implied volatility of interest rates and changes in securities prices, due to changes in either market perception or actual credit quality of either the relevant issuer or its country of origin. Accordingly, depending on the instruments or activities impacted, market risks can have wide ranging, complex adverse effects on the Bank's financial condition, results of operations, cash flows and business.

See Item 11, "Quantitative and Qualitative Disclosures About Market Risk."

The Bank faces interest rate risk that is caused by the mismatch in maturities of interest-earning assets and interest-bearing liabilities. If not properly managed, this mismatch can reduce net interest income as interest rates fluctuate.

As a bank, Bladex faces interest rate risk because interest-bearing liabilities generally reprice at a different pace than interest-earning assets. Bladex's exposure to financial instruments whose values vary with the level or volatility of interest rates contributes to its interest rate risk. Failure to adequately manage eventual mismatches may reduce the Bank's net interest income during periods of fluctuating interest rates.

The Bank's Commercial Portfolio may decrease or may not continue to grow at the present rate or at a similar rate. Additionally, growth in the Bank's Commercial Portfolio may expose the Bank to an increase in allowance for expected credit losses.

It is difficult to predict whether the Bank's Commercial Portfolio, including the Bank's foreign trade portfolio, will continue to grow in the future at historical rates. A reversal in the growth rate of the Region's economy and trade volumes could adversely affect the growth rate of the Bank's Commercial Portfolio. Additionally, the future expansion of Bladex's Commercial Portfolio may expose the Bank to higher levels of potential or actual losses and require an increase in allowance for expected credit losses, which could negatively impact the Bank's operating results and financial position. Non-performing or low credit quality loans can negatively impact the Bank's results of operations. The Bank may not be able to effectively control the level of the impaired loans in its total Loan Portfolio. In particular, the amount of its reported non-performing loans may increase in the future as a result of growth in its Loan Portfolio, including loans that the Bank may acquire in the future, or factors beyond the Bank's control, such as the impact of economies trends and political events affecting the Region, events affecting certain industries or events affecting financial markets and global economies.

Increased competition and banking industry consolidation could limit the Bank's ability to grow and may adversely affect results of operations.

Most of the competition the Bank faces in the trade finance business comes from domestic and international banks, the majority of which are European and North American institutions. Many of these banks have substantially greater resources than the Bank and enjoy access to less expensive funding than the Bank does. It is difficult to predict how increased competition will affect the Bank's growth prospects and results of operations.

Over time, there has been substantial consolidation among companies in the financial services industry, and this trend continued accelerating in recent years as the credit crisis led to numerous mergers and asset acquisitions among industry participants and in certain cases reorganization, restructuring, or even bankruptcy. Merger activity in the financial services industry has produced companies that are capable of offering a wide array of financial products and services at competitive prices. In addition, whenever economic conditions and risk perception improve in the Region, competition from commercial banks, the securities markets and other new participants generally increases.

Globalization of the capital markets and financial services industries exposes the Bank to further competition. To the extent the Bank expands into new business areas and new geographic regions, the Bank may face competitors with more experience and more established relationships with clients, regulators and industry participants in the relevant market, which could adversely affect the Bank's ability to compete. The Bank's ability to grow its business and therefore, its earnings, is affected by these competitive pressures.

The Bank's businesses rely heavily on data collection, management and processing, and information systems, the failure of which could have a material adverse effect on the Bank, including the effectiveness of the Bank's risk management and internal control systems.

All of the Bank's principal businesses are highly dependent on the ability to timely collect and process a large amount of financial and other information across numerous and diverse markets, at a time when transaction processes have become increasingly complex with increasing volume. The proper functioning of financial control, accounting or other data collection and processing systems is critical to the Bank's businesses and to its ability to compete effectively. A partial or complete failure of any of these primary systems could materially and adversely affect the Bank's decision-making process, the Bank's risk management and internal control systems, as well as the Bank's ability to respond on a timely basis to changing market conditions. If the Bank cannot maintain an effective data collection, management and processing system, it may be materially and adversely affected.

The Bank is also dependent on information systems to operate its website, process transactions, respond to customer inquiries on a timely basis and maintain cost-efficient operations. The Bank may experience operational problems with its information systems as a result of system failures (including failure to update systems), viruses, computer "hackers" or other causes. The Bank's ability to remain competitive depends in part on its ability to upgrade its information technology on a timely and cost-effective basis. The Bank continually makes investments and improvements in its information technology infrastructure in order to remain competitive. In the future, the Bank may not be able to maintain the level of capital expenditures necessary to support the improvement or upgrading of its information technology infrastructure. Any failure to effectively improve or upgrade its information technology infrastructure and management information systems in a timely manner could have a material adverse effect on the Bank.

Operational problems or errors can have a material adverse impact on the Bank's business, financial condition, results of operations and cash flows.

Bladex, like all financial institutions, is exposed to operational risks, including the risk of fraud by employees and outsiders, failure to obtain proper internal authorizations, failure to properly document transactions, equipment failures, and errors by employees, and any failure, interruption or breach in the security or operation of the Bank's information technology systems could result in interruptions in such activities. Operational problems or errors may occur, and their occurrence may have a material adverse impact on the Bank's business, financial condition, results of operations and cash flows.

Any delays or failure to implement business initiatives that the Bank may undertake could prevent the Bank from realizing the anticipated revenues and benefits of the initiatives.

Part of the Bank's strategy is to diversify income sources through business initiatives, including targeting new clients and developing new products and services. These initiatives may not be fully implemented within the time frame the Bank expects, or at all. In addition, even if such initiatives are fully implemented, they may not generate revenues as expected. Any delays in implementing these business initiatives could prevent the Bank from realizing the anticipated benefits of the initiatives, which could adversely affect the Bank's business, results of operations and growth prospects.

Any failure to remain in compliance with applicable banking laws or other applicable regulations in the jurisdictions in which the Bank operates could harm its reputation and/or cause it to become subject to fines, sanctions or legal enforcement, which could have an adverse effect on the Bank's business, financial condition and results of operations.

Bladex has adopted various policies and procedures to ensure compliance with applicable laws, including internal controls and "know-your-customer" procedures aimed at preventing money laundering and terrorism financing; however, participation of multiple parties in any given trade finance transaction can make the process of due diligence difficult. Further, because trade finance can be more document-based than other banking activities, it is susceptible to documentary fraud, which can be linked to money laundering, terrorism financing, illicit activities and/or the circumvention of sanctions or other restrictions (such as export prohibitions, licensing requirements, or other trade controls). While the Bank is alert to high-risk transactions, it is also aware that efforts, such as forgery, double invoicing, partial shipments of goods and use of fictitious goods, may be used to evade applicable laws and regulations. If the Bank's policies and procedures are ineffective in preventing third parties from using it as a conduit for money laundering or terrorism financing without its knowledge, the Bank's reputation could suffer and/or it could become subject to fines, sanctions or legal action (including being added to any "blacklists" that would prohibit certain parties from engaging in transactions with the Bank), which could have an adverse effect on the Bank's business, financial condition and results of operations. In addition, amendments to applicable laws and regulations in Panama

and other countries in which the Bank operates could impose additional compliance burdens on the Bank.

***Panamanian laws and regulations, including future government restrictions on interest rates or changes in reserves and capitalization requirements, may have a material adverse effect on the Bank*.**

The Bank is subject to extensive laws and regulations regarding the Bank organization, operations, lending and funding activities, capitalization and other matters. In 2010, the Basel Committee on Banking Regulations and Supervisory Practices (the "Basel Committee") proposed comprehensive changes to the liquidity coverage ratio and liquidity risk monitoring tools, known as Basel III. On December 16, 2010 and January 13, 2011, the Basel Committee issued its original guidance (which was updated in 2013) on a number of regulatory reforms to the regulatory capital framework in order to strengthen minimum capital requirements, including the phasing out of innovative Tier 1 and 2 Capital instruments with incentive-based redemption clauses and implementing a leverage ratio on institutions in addition to current risk-based regulatory requirements. The Superintendency of Banks of Panama ("Superintendencia de Bancos de Panamá" or the "Superintendency") is authorized to increase the minimum capital requirement percentage in Panama in the event that generally accepted international capitalization standards (the standards set by the Basel Committee on Banking Supervision) become more stringent. Non-compliance with this legal lending limit could result in the assessment of administrative sanctions by the Superintendency for such violations, taking into consideration the magnitude of the offense and any prior occurrences, and the magnitude of damages and prejudice caused to third parties. The Bank follows Basel III criteria to determine capitalization levels, and determined the Bank's Tier 1 Basel III capital ratio to be 16.1% as of December 31, 2015.

Legislation regarding the financial services industry may subject the Bank to significant and extensive regulation, which may have an impact on the Bank's operations.

On July 21, 2010, the Dodd-Frank Act was signed into law in the United States. The Dodd-Frank Act is intended primarily to overhaul the financial regulatory framework in the United States following the global financial crisis and may impact substantially all financial institutions including the Bank. The Dodd-Frank Act, among other things, imposes higher prudential standards, including more stringent risk-based capital, leverage, liquidity and risk-management requirements, establishes a Bureau of Consumer Financial Protection, establishes a systemic risk regulator, consolidates certain federal bank regulators, imposes additional requirements related to corporate governance and executive compensation and requires various U.S. federal agencies to adopt a broad range of new implementing rules and regulations, for which they are given broad discretion. The Bank is closely monitoring this rulemaking process, and analyzing, the impact of new rules on the Bank's business.

On December 10, 2013, pursuant to the Dodd-Frank Act, federal banking and securities regulators issued final rules to implement Section 619 of the Dodd-Frank Act (the Volcker Rule). Generally, subject to a transition period and certain exceptions, the Volcker Rule restricts banks from: (i) short-term proprietary trading as principal in securities and other financial instruments, and (ii) sponsoring or acquiring or retaining an ownership interest in private equity and hedge funds. After the transition period, the Volcker Rule prohibitions and restrictions will apply to banking entities, including the Bank, unless an exception applies. Based on analysis of applicable regulations, the Bank has determined that its current investment activities are not subject to the Volcker Rule restrictions.

The Dodd-Frank Act also will have an impact on the Bladex's derivatives activities if it enters into swaps or security-based swaps with U.S. persons. In particular, Bladex may be subject to mandatory trade execution, mandatory clearing and mandatory posting of margin in connection with its swaps and security-based swaps with U.S. persons.

On March 18, 2010, the Hiring Incentives to Restore Employment Act of 2010, Pub. L. 111-147 (H.R. 2847), added sections 1471 through 1474 (collectively, FATCA) to Subtitle A of the Internal Revenue Code of 1986, as amended (the Code). FATCA requires withholding agents, including foreign financial institutions (FFIs), to withhold thirty percent (30%) of certain payments to a FFI unless the FFI has entered into an agreement with the U.S. Internal Revenue Service (IRS) to, among other things, report certain information with respect to U.S. accounts. FATCA also imposes on withholding agents certain withholding, documentation, and reporting requirements with respect to certain payments made to certain non-financial foreign entities.

As of May 1, 2014, Panama has been treated by the U.S. Department of the Treasury as has having a Model 1 intergovernmental agreement ("Panama IGA") in effect with the U.S. for purposes of FATCA. Under the Panama IGA, most Panamanian financial institutions are required to register with the IRS and comply with the requirements of

the Panama IGA, including with respect to due diligence, reporting, and withholding.

To this end, the Bank registered with the IRS on April 23, 2014 as a Registered Deemed-Compliant Financial Institution (including a Reporting Financial Institution under a Model 1 IGA) and is required under the Panama IGA to identify U.S. persons and report certain information required by the IRS, through the tax authorities in Panama.

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Adoption of IFRS affects the presentation of our financial information, which was prepared under U.S. GAAP prior to January 1, 2015.

On January 1, 2015, the Bank began preparing its financial statements in accordance with IFRS. Prior to and including the year ended December 31, 2014, the Bank prepared its financial statements in accordance with U.S. GAAP. Because IFRS differ in certain significant respects from U.S. GAAP, the Bank's financial information prepared and presented in its previous annual reports under U.S. GAAP is not directly comparable to its IFRS financial data. The lack of comparability of the Bank's recent and historical financial data may make it difficult to gain a full and accurate understanding of its operations and financial condition.

The Bank's status as a "foreign private issuer" allows it to adopt IFRS accounting principles, which are different than accounting principles under U.S. GAAP.

The Bank has adopted and presented its financial statements in accordance with IFRS accounting principles. IFRS is an internationally recognized body of accounting principles that are used by many companies outside of the United States to prepare their financial statements. The SEC allows foreign private issuers such as the Bank to prepare and file their financial statements in accordance with IFRS rather than U.S. GAAP. IFRS accounting principles are different from those of U.S. GAAP, and SEC rules do not require the Bank to provide a reconciliation of IFRS accounting principles to those of U.S. GAAP. Accordingly, the readers of the Bank's financial statements should familiarize themselves with the provisions of IFRS accounting principles in order to better understand the differences between these two sets of principles.

Filers of financial statements under IFRS are not currently subject to the SEC's XBRL requirements which may provide less information to investors than is provided by filers utilizing XBRL.

The SEC requires most reporting companies to provide financial statements in their periodic reports that include "XBRL tagging" – cross references that provide the reader with a greater understanding of the components of line items contained in financial statements. However, the SEC has not yet developed taxonomy to enable filers of IFRS financial statements, such as the Bank, to include XBRL tagging in their financial statements. Until such time as the SEC develops taxonomy to allow IFRS filers to include XBRL tagging, IFRS filers will be relieved of the obligation to provide XBRL tagging with their financial statements, and readers will not have the benefit of XBRL tagging when reviewing our financial statements.

Risks Relating to the Region

The Bank's credit activities are concentrated in the Region. The Bank also faces borrower concentration. Adverse economic changes in the Region or in the condition of the Bank's largest borrowers could adversely affect the Bank's growth, asset quality, prospects, profitability, financial condition and financial results.

The Bank's credit activities are concentrated in the Region, which is a reflection of the Bank's mission and strategy. Historically, economies of countries in the Region have occasionally experienced significant volatility characterized, in some cases, by political uncertainty, slow growth or recessions, declining investments, government and private sector debt defaults and restructurings, and significant inflation and/or currency devaluation. Global economic changes, including fluctuations in oil prices, commodities prices, U.S. dollar interest rates and the U.S. dollar exchange rates, and slower economic growth in industrialized countries, could have a significant adverse effect on the economic condition of countries in the Region, including Panama and the other countries where the Bank operates. In turn, adverse changes affecting the economies of countries in the Region could have a significant adverse impact on the quality of the Bank's credit exposures, including increased allowance for expected credit losses, debt restructuring, and loan losses. As a result, this could also have an adverse impact on the Bank's asset growth, asset quality, prospects, profitability and financial condition.

The Bank's credit activities are concentrated in a number of countries. The Bank's credit portfolio (the "Credit Portfolio") includes the Commercial Portfolio plus the Investment Securities Portfolio. The "Investment Securities Portfolio" consists of securities at amortized cost and financial instruments at fair value through OCI. Adverse changes affecting the economies in one or more of those countries could have an adverse impact on the Bank's Credit Portfolio and, as a result, its financial condition, growth, prospects, results of operations and financial condition. As of December 31, 2015, 61% of the Bank's Credit Portfolio was outstanding to borrowers in the following five countries: Brazil ($1,685 million, or 23%), Mexico ($874 million, or 12%), Colombia ($769 million, or 10%), Panama ($625 million, or 8%), and Peru ($538 million, or 7%).

In addition, as of December 31, 2015, of the Bank's total Credit Portfolio balances, 6% were to five borrowers in Brazil, 5% were to five borrowers in Colombia, 4% were to five borrowers in Panama, 3% were to five borrowers in Mexico, and 3% were to five borrowers in Peru. A significant deterioration of the financial or economic condition of any of these countries or borrowers could have an adverse impact on the Bank's Credit Portfolio, requiring the Bank to create additional allowances for expected credit losses, or suffer credit losses with the effect being accentuated because of this concentration.

See Item 4.B. "Information on the Company—Business Overview—Developments During 2015".

Local country foreign exchange controls or currency devaluation may harm the Bank's borrowers' ability to pay U.S. dollar-denominated obligations.

The Bank makes mostly U.S. dollar-denominated loans and investments. As a result, the Bank faces the risk that local country foreign exchange controls will restrict the ability of the Bank's borrowers, even if they are exporters, to acquire dollars to repay loans on a timely basis, and/or that significant currency devaluation might occur, which could increase the cost, in local currency terms, to the Bank's borrowers of acquiring dollars to repay loans.

Increased risk perception in countries in the Region where the Bank has large credit exposure could have an adverse impact on the Bank's credit ratings, funding activities and funding costs.

Increased risk perception in any country in the Region where the Bank has large exposures could trigger downgrades to the Bank's credit ratings. A credit rating downgrade would likely increase the Bank's funding costs, and reduce its deposit base and access to the debt capital markets. In that case, the Bank's ability to obtain the necessary funding to carry on its financing activities in the Region at meaningful levels could be affected in an important way.

For more information on the Bank's Risk Management, see Item 18, "Financial Statements", note 26.

Item 4. Information on the Company

A. History and Development of the Company

The Bank, a corporation *(sociedad anónima)* organized under the laws of Panama and headquartered in Panama City, Panama, is a specialized multinational bank originally established by central banks of Latin American and Caribbean countries to promote trade finance in the Region. The legal name of the Bank is Banco Latinoamericano de Comercio Exterior, S.A. The commercial name of the Bank is Bladex.

The Bank was established pursuant to a May 1975 proposal presented to the Assembly of Governors of Central Banks in the Region, which recommended the creation of a multinational organization to increase foreign trade financing capacity of the Region. The Bank was organized in 1977, incorporated in 1978 as a corporation pursuant to the laws of the Republic of Panama, and officially began operations on January 2, 1979. Panama was selected as the location of the Bank's headquarters because of the country's importance as a banking center in the Region, the benefits of a fully U.S. dollar-based economy, the absence of foreign exchange controls, its geographic location, and the quality of its communications facilities. Under a contract-law signed in 1978 between the Republic of Panama and Bladex, the Bank was granted certain privileges by the Republic of Panama, including an exemption from payment of income taxes in Panama.

The Bank offers its services through its head office in Panama City, its agency in New York ("the New York Agency"), its subsidiaries in Brazil and Mexico, and its representative offices in Buenos Aires, Argentina; Mexico City, and Monterrey, Mexico; Sao Paulo, Brazil; Lima, Peru; and Bogotá, Colombia, as well as through a worldwide network of correspondent banks. The Bank's international administrative office located in Miami, Florida (the "Florida Administrative Office"), ceased operations during the first quarter of 2015.

Bladex's headquarters office is located at Torre V, Business Park, Avenida La Rotonda, Urb. Costa del Este, Panama City, Panama, and its telephone number is +507 210-8500. The New York Agency is located at 10 Bank Street, Suite 1220, White Plains, NY 10606, and its telephone number is (914) 328-6640.

Bladex's shares of Class E common stock are listed on the New York Stock Exchange Euronext ("NYSE") under the symbol "BLX."

The following is a description of the Bank's subsidiaries:

- Bladex Holdings Inc. ("Bladex Holdings") is a wholly owned subsidiary, incorporated under the laws of the State of Delaware, USA, on May 30, 2000. Bladex Holdings maintains ownership in two subsidiaries: Bladex Representação Ltda. and Bladex Investimentos Ltda.
  - Bladex Representação Ltda., incorporated under the laws of Brazil on January 7, 2000, acts as the Bank's representative office in Brazil. Bladex Head Office owns 99.999% of Bladex Representação Ltda. and Bladex Holdings owns the remaining 0.001%.
  - Bladex Investimentos Ltda. was incorporated under the laws of Brazil on May 3, 2011. Bladex Head Office owns 99% of Bladex Investimentos Ltda. and Bladex Holdings owns the remaining 1%. Bladex Investimentos Ltda. has invested substantially all of its assets in an investment fund incorporated in Brazil ("the Brazilian Fund"), which is registered with the Brazilian Securities Commission, (Comissão de Valores Mobiliários (the "CVM")). The Brazilian Fund is a non-consolidated entity. The objective of the Brazilian Fund is to achieve capital gains by dealing in the interest, currency, securities, commodities and debt markets, and by trading instruments available in the spot and derivative markets.
- Bladex Development Corp. ("Bladex Development") was incorporated under the laws of the Republic of Panama on June 5, 2014. Bladex Head Office owns 100% of Bladex Development.

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BLX Soluciones, S.A. de C.V., SOFOM, E.N.R. (“BLX Solutions”) was incorporated under the laws of Mexico on June 13, 2014. Bladex Head Office owns 99.9% of BLX Solutions and Bladex Development owns the remaining 0.1%. BLX Solutions specializes in offering financial leasing and other financial products, such as loans and factoring.

Bladex Holdings had previously exercised control over Bladex Asset Management Inc. (“Bladex Asset Management”), incorporated on May 24, 2006 under the laws of the State of Delaware, USA, which, until its dissolution on September 18, 2013, provided investment management services to Bladex Offshore Feeder Fund and Bladex Capital Growth Fund, both incorporated under the laws of the Cayman Islands.

On April 2, 2013, Bladex reached a definitive agreement to sell its Asset Management Unit. The Asset Management Unit was sold to Alpha4X Asset Management, LLC (“Alpha4X”), a company majority-owned by former executives of the Asset Management Unit. As part of the agreement, a subsidiary of XL Group plc will also become an anchor investor in the Bladex Capital Growth Fund under Alpha4X’s management. In connection with the sale: (i) Bladex Offshore Feeder Fund became Alpha4X Feeder Fund (the “Feeder”), (ii) Bladex Capital Growth Fund became Alpha4X Capital Growth Fund (the “Fund”), and (iii) Bladex Latam Fundo de Investimento Multimercado became Alpha4X Latam Fundo de Investimento Multimercado.

The sale agreement included, among other terms:

- the transfer of the Bank's participation in BLX Brazil Ltd., incorporated under the laws of the Cayman Islands on October 5, 2010, and Bladex Asset Management Brazil – Gestora de Recursos Ltda. (“BAM Brazil”), incorporated under the laws of Brazil on January 6, 2011;
- the sale of “Class C” shares of the Fund owned by BCG PA LLC (“BCG”), a company incorporated under the laws of the State of Delaware, USA and dissolved on August 14, 2013; and
- the termination of the investment advisory contracts among Bladex Asset Management, the Feeder and the Fund.

Since January 2014, the changes of the Bank´s investment in the Feeder are recorded in the consolidated statement of profit or loss of that fund in the “Gain (loss) per financial instruments at fair value through profit or loss” line item. The Feeder is not consolidated in the Bank’s financial statements as a result of the evaluation of control as per IFRS 10 “Consolidated financial statements” according to which the existing rights in the fund do not give the Bank the ability to direct the relevant activities of the fund nor the ability to use its power over the investee to affect its return. At December 31, 2015 and 2014, and January 1, 2014 the Bank had a participation in that fund of 47.71%, 49.61% and 55.87%, respectively.

Bladex also reports the changes in the net asset value of the Brazilian Fund in the “Gain (loss) per financial instruments at fair value through profit and loss" line item, which the Bank does not consolidate, because the existing rights on this fund do not give the Bank the ability to direct its relevant activities nor the ability to use its power over the investee to affect its return. This investment is adjusted to recognize the Bank's participation in the profits and losses of the fund in the line “gain (loss) per financial instruments at fair value through profit or loss” of the consolidated statement of profit or loss.

The Bank’s commitment to remain an investor in these funds expired on April 1st, 2016, and the Bank has since proceeded to redeem its entire interest in the funds.

See Item 18. “Financial Statements,” notes 1, 2.1, 2.2, and 5.2.

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B. Business Overview

Overview

The Bank's mission is to provide financial solutions of excellence to financial institutions, companies and investors doing business in Latin America, supporting trade and regional integration across the Region. The Bank's lending and investing activities are funded by interbank deposits, primarily from central banks and financial institutions in the Region, by borrowings from international commercial banks, and by sales of the Bank's debt securities to financial institutions and investors in Asia, Europe, North America and the Region. The Bank does not provide retail banking services to the general public, such as retail savings accounts or checking accounts, and does not take retail deposits.

Bladex participates in the financial and capital markets throughout the Region, through two business segments.

First, the Commercial Business Segment encompasses the Bank's core business of financial intermediation and fee generation activities relating to the Commercial Portfolio's activities. These activities include the origination of bilateral and syndicated credits, short-term and medium-term loans, customers' liabilities under acceptances, and contingencies. The majority of the Bank's loans are extended in connection with specifically identified foreign trade transactions. Through its revenue diversification strategy, the Bank's Commercial Business Segment has introduced a broader range of products, services and solutions associated with foreign trade, including co-financing arrangements, underwriting of syndicated credit facilities, structured trade financing (in the form of factoring and vendor financing), and financial leasing.

Second, the Treasury Business Segment is responsible for the Bank's funding and liquidity management, along with the management of its activities in investment securities, as well as the management of the Bank's interest rate, liquidity, price and currency risks. The Treasury Business Segment includes cash and cash equivalents, financial instruments at fair value through profit or loss and at fair value through Other Comprehensive Income (Loss) Account, and securities at amortized cost.

Historically, trade finance has been afforded favorable treatment under Latin American debt restructurings. This has been, in part, due to the perceived importance that governments and other borrowers in the Region have attributed to maintaining access to trade finance. The Bank believes that, in the past, the combination of its focus on trade finance and the composition of its Class A shareholders has been instrumental in obtaining some exceptions on U.S. dollar convertibility and transfer limitations imposed on the servicing of external obligations, or preferred creditor status. Although the Bank maintains both its focus on trade finance and its Class A shareholders' participation, it cannot guarantee that such exceptions will be granted in all future debt restructurings.

As of December 31, 2015, the Bank had 66 employees, or 33% of its total employees, across its offices responsible for marketing the Bank's financial products and services to existing and potential customers.

Developments During 2015

2015 was a challenging year for the global economy, which experienced heightened volatility resulting from expectations of (i) an imminent increase in interest rates by the U.S. Federal Reserve, (ii) concerns about China's slower economic growth and (iii) persistently high oil production levels in the face of tepid demand. Global GDP growth decreased in 2015 compared to 2014, while growth and overall performance differed greatly among individual economies. The U.S. economy experienced moderate growth, as did the Eurozone and Japan. However, larger economies in emerging markets, such as China, Brazil and Russia experienced lower growth, or even outright recession in 2015.

The slowdown and rebalancing of the Chinese economy, lower commodity prices, and strains in certain large emerging market economies continued to weigh on global trade flows during 2015, with particular impact in the Region, as external aggregate demand for the principal products produced in Latin America and the Caribbean decreased.

The Region experienced a decrease in its 2015 average GDP growth rate, mainly impacted by its largest economy, Brazil, which registered a decrease of 3.8% in its GDP. The Region's overall exports decreased year-over-year, for the second consecutive year, in those economies with a greater dependence on commodities exports, such as Brazil, Chile, Colombia, and Peru. However, Mexico, Central America and parts of the Caribbean and South America, managed to grow in this environment, adding to a pattern of divergent growth paths among countries in the Region.

In this challenging macroeconomic environment, the Bank was able to deploy its specialized knowledge and well diversified presence throughout the Region to achieve:

- Moderate average growth of its Commercial Portfolio, together with continuing prudent risk management focused on reducing risk weighted assets;
- Diversification and strengthening of the Bank's funding structure through issuances in the debt capital markets and loan syndications;
- Increased generation of commission and fee income from the origination, distribution and syndication of high quality credits;
- Greater levels of efficiency and strong operational performance; and
- Stronger capitalization levels.

See Item 5, "Operating and Financial Review and Prospects—Operating Results—Profit for the year and Trend Information" and Item 18, "Financial Statements," note 16.

Strategies for 2016 and Subsequent Years

Further extend the Bank's business in politically and economically stable, high-growth markets

The Bank's expertise in risk and capital management and extensive knowledge of the Region allows it to identify and strategically focus on stable and growth-oriented markets, including investment-grade countries in the Region. Bladex maintains strategically placed representative offices in order to provide focused products and services in markets that the Bank considers key to its continued growth.

Targeted growth in expanding and diversifying the Bank's client base

The Bank's strategy to participate in a broad range of activities and further diversify its client base includes targeting clients that offer the potential for longstanding relationships and a wider presence in the Region, such as financial

institutions, corporations and upper middle-market companies. This may be achieved through the Bank's participation in bilateral and co-financed transactions or trade services provided. The Bank intends to continue enhancing existing client relationships and establish new client-relationships through its Region-wide expertise and client approach, its product knowledge, its quality of service and agile decision-making process.

Enhance current products and services by targeting the main trade related and growth sectors in the Region

In addition to its significant exposure to Latin American financial institutions, the Bank intends to continue enhancing its expertise in the sectors in which the Bank currently operates, while strategically targeting industries and participants in the value chain of international trade by country within the Region. Targeted participants, include most of the main exporting sectors related to commodities (agribusiness, oil & gas, metals, and petrochemicals, among others) and services (transportation and utilities, among others). Bladex also intends to continue exploring strong regional and local partnerships to bolster its range of services and increase its presence in key economic sectors throughout the Region.

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Increase the range of products and services that the Bank offers

Due to the Bank's relationships throughout, and knowledge of, the Region, the Bank is strongly positioned to strategically identify key additional products and services to offer to clients. The Bank's Articles of Incorporation permit a broad scope of potential activities, encompassing all types of banking, investment, and financial and other businesses that support foreign trade flows and the development of trade and integration in the Region. This supports the Bank's ongoing strategy to develop and expand products and services, such as factoring and vendor finance, leasing, debt intermediation in primary and secondary markets, and structured financing, including export insurance programs, that complement the Bank's expertise in foreign trade finance and risk management.

Lending Policies

The Bank extends credit directly to financial institutions, corporations and middle-market companies within the Region. The distinction between corporations and middle-market companies is based on the particular client's volumes of annual sales, as well as borrower's country of domicile, and certain other criteria. The Bank finances import and export transactions for all types of goods and products, excepting restricted items such as weapons, ammunition, military equipment, and hallucinogenic drugs or narcotics not utilized for medical purposes. Imports and exports financed by the Bank are destined for buyers/sellers in countries both inside and outside the Region. The Bank analyzes credit requests from eligible borrowers applying its credit risk criteria, including economic and market conditions. The Bank maintains a consistent lending policy and applies the same credit criteria to all types of potential borrowers in evaluating creditworthiness.

Due to the nature of trade finance, the Bank's loans are generally unsecured. However, in certain instances, based upon the Bank's credit review of the borrower and the economic and political situation and trends in the borrower's home country, the Bank may determine that the level of risk involved requires that a loan be secured by collateral.

Country Credit Limits

The Bank maintains a continual review of each country's risk profile evolution, supporting its analysis with various factors, both quantitative and qualitative, the main driving factors of which include: the evolution of macroeconomic policies (fiscal, monetary, and exchange rate policy), fiscal and external performance, price stability, level of liquidity in foreign currency, changes of legal and institutional framework, as well as material social and political events, among others, including industry analysis relevant to Bladex business activities.

Bladex has a methodology for capital allocation by country and its risk weights for assets. The Risk Policy and Assessment Committee (the "CPER") of the Bank's Board of Directors (the "Board") approves a level of "allocated capital" for each country, in addition to nominal exposure limits. These country capital limits are reviewed at least once a year by the CPER and more often if necessary. The methodology helps to establish the capital equivalent of each transaction, based on the internal numeric rating assigned to each country, which is approved by the CPER.

The amount of capital allocated to a transaction is based on customer type (sovereign, state-owned or private corporations, middle-market companies, or financial institutions), the type of transaction (trade or non-trade), and the average remaining term of the transaction (from one to 180 days, 181 days to a year, between one and three years, or longer than three years). Capital utilizations by the business units cannot exceed the Bank's reported total stockholders' equity.

Borrower Lending Limits

The Bank generally establishes lines of credit for each borrower according to the results of its risk analysis and potential business prospects; however, the Bank is not obligated to lend under these lines of credit. Once a line of credit has been established, credit generally is extended after receipt of a request from the borrower for financing, usually related to foreign trade, which accounted for 56% of such credit as of December 31, 2015. Loan pricing is determined in accordance with prevailing market conditions and the borrower's creditworthiness.

For existing borrowers, the Bank's management has authority to approve credit lines up to the legal lending limit prescribed by Panamanian law, provided that the credit lines comply fully with the country credit limits and conditions for the borrower's country of domicile set by the Board. Approved borrower lending limits are reported to the CPER quarterly. Panamanian Law sets forth certain concentration limits, which are applicable and strictly adhered to by the Bank, including a 30% limit as a percentage of capital and reserves for any one borrower and borrower group, in the case of certain financial institutions, and a 25% limit as a percentage of capital and reserves for any one borrower and borrower group, in the case of corporate, sovereign and middle-market companies. As of December 31, 2015, the legal lending limit prescribed by Panamanian law for corporations, sovereign borrowers and middle-market companies amounted to $243.0 million, and for financial institutions and financial groups amounted to $291.6 million. Non-compliance with this legal lending limit could result in the assessment of administrative sanctions by the Superintendency for such violations, taking into consideration the magnitude of the offense and any prior occurrences, and the magnitude of damages and prejudice caused to third parties. On a quarterly basis, the CPER reviews the impaired portfolio, if any, along with certain non-impaired credits. As of December 31, 2015, the Bank was in compliance with regulatory legal lending limits.

See Item 4.B, "Information on the Company—Business Overview—Regulations—Panamanian Law."

Credit Portfolio

The Bank's "Credit Portfolio" consists of the "Commercial Portfolio" and the "Investment Securities Portfolio". The Bank's "Commercial Portfolio" includes gross loans at amortized cost (or the "Loan Portfolio"), and "Contingencies and Other Assets." Contingencies and Other Assets consist of selected instruments with off-balance sheet credit risk, such as confirmed and stand-by letters of credit, credit commitments and guarantees covering commercial risk, customers' liabilities under acceptances, and an equity investment. The Bank's Investment Securities Portfolio consists of financial instruments at fair value through OCI and securities at amortized cost.

The Credit Portfolio decreased $176 million, or 2%, to $7,405 million as of December 31, 2015, from $7,581 million as of December 31, 2014, primarily attributable to reduced holdings on the Bank's financial instruments at fair value through OCI (-$197 million, or -59%).

Commercial Portfolio

The Bank's Commercial Portfolio remained relatively stable at $7,155 million as of December 31, 2015, compared to $7,187 million as of December 31, 2014, a $32 million decrease largely attributable to stable demand from the Bank's established client base of corporations and financial institutions (up $70 million, or 1%, from December 31, 2014), which was more than offset by decreased activity in middle-market companies ($102 million, or a 21% decrease from December 31, 2014).

As of December 31, 2015, 56% of the Bank's Commercial Portfolio consisted of trade-related credits, and the remaining balance consisted primarily of lending to financial institutions and corporations involved in foreign trade. 56% of the Bank's Commercial Portfolio is represented by corporations, of which 66% is trade financing.

The following table sets forth the distribution of the Bank's Commercial Portfolio, by product category, as of December 31 of each year:

	As of December 31,			
	2015 **(1)**	%	**2014** **(2)**	%
	(in $ million, except percentages)			
Loans	$6,692	93.5	$6,686	93.0
Contingencies and other assets	463	6.5	501	7.0
Total	$7,155	100.0	$7,187	100.0

(1) Includes non-performing loans for $52 million as of December 31, 2015.
(2) Includes non-performing loans for $4 million as of December 31, 2014.

Loan Portfolio

As of December 31, 2015, the Bank's Loan Portfolio amounted to $6,692 million, compared to $6,686 million as of December 31, 2014. As of December 31, 2015, 70% of the Bank's Loan Portfolio was scheduled to mature within one year.

As of December 31, 2015, the Bank had non-performing loans of $52 million (or 0.78% of the Loan Portfolio), compared to $4 million (or 0.06% of the Loan Portfolio) as of December 31, 2014.

For more detailed information, see Item 5, "Operating and Financial Review and Prospects-Operating Results—Changes in Financial Condition" and "Operating and Financial Review and Prospects—Operating Results—Asset Quality and Allowance for Expected Credit Losses," and Item 18, "Financial Statements," notes 3.4, and 5.6.

Loan Portfolio by Country Risk

The following table sets forth the distribution of the Bank's Loan Portfolio by country risk at the dates indicated:

As of December 31,

	2015	% of Total Loans	2014	% of Total Loans
	(in $ million, except percentages)			
Argentina	$142	2.1	$185	2.8
Belgium	13	0.2	0	0.0
Bermuda	20	0.3	0	0.0
Bolivia	20	0.3	10	0.1
Brazil [1]	1,605	24.0	1,972	29.5
Chile	195	2.9	157	2.4
Colombia [2]	621	9.3	726	10.9
Costa Rica	341	5.1	321	4.8
Dominican Republic	384	5.7	243	3.6
Ecuador	169	2.5	120	1.8
El Salvador	68	1.0	116	1.7
France	6	0.1	6	0.1
Germany	97	1.4	100	1.5
Guatemala	458	6.8	263	3.9
Honduras	118	1.8	93	1.4
Jamaica	17	0.2	16	0.2
Mexico [2]	789	11.8	868	13.0
Netherlands	0	0.0	10	0.2
Nicaragua	17	0.3	8	0.1
Panama	455	6.8	321	4.8
Paraguay	116	1.7	132	2.0
Peru	511	7.6	590	8.8
Singapore	12	0.2	0	0.0
Switzerland	45	0.7	50	0.7
Trinidad & Tobago	200	3.0	165	2.5
United States of America	54	0.8	55	0.8
Uruguay	219	3.3	160	2.4
Total	$6,692	100.0	$6,686	100.0

(1) Includes non-performing loans in Brazil of $4 million in 2015 and $3 million in 2014.

(2) Includes non-performing loans in Colombia of $47 million in 2015, and zero non-performing loans in 2014.

(3) Includes non-performing loans in Mexico of $1 million in 2015 and 2014, respectively.

As of December 31, 2015, the Bank's Loan Portfolio extended in European countries represented $160 million or 2.40% of the total Loan Portfolio, compared to $166 million or 2.49% as of December 31, 2014. These loans consisted primarily of loans extended to subsidiaries of multinational corporations established in Latin America, and typically include head-office loan guarantees.

Loan Portfolio by Type of Borrower

The following table sets forth the amounts of the Bank's Loan Portfolio by type of borrower at the dates indicated:

	As of December 31,			
	2015	% of Total Loans	2014	% of Total Loans
	(in $ million, except percentages)			
Private sector commercial banks and financial institutions	$1,975	29.5	$1,891	28.3
State-owned commercial banks	613	9.2	445	6.7
Central banks	0	0.0	35	0.5
State-owned organizations	462	6.9	712	10.6
Private middle-market companies [(1)]	388	5.8	483	7.2
Private corporations [(2)]	3,255	48.6	3,120	46.7
Total	$6,692	100.0	$6,686	100.0

(1) Includes $1 million in non-performing loans in 2015 and 2014, respectively.

(2) Includes $51 million and $3 million in non-performing loans in 2015 and 2014, respectively.

The Bank did not have any exposure to European sovereign debt as of December 31, 2015 and 2014.

As of December 31, 2015, the Bank's Loan Portfolio amounted to $6,692 million, an increase of $5 million from $6,686 million, as of December 31, 2014, due to a stable demand for the Bank's lending products, as the Bank´s core competencies allowed it to compete effectively, despite less significant growth seen in the Region´s markets compared to previous years.

As of December 31, 2015, the Bank's Loan Portfolio industry exposure mainly included: (i) 39% in the financial institutions sector; (ii) 17% in the industrial sector, comprised of metal manufacturing, food and beverage, petrochemical, and other manufacturing industries; (iii) 17% in the agricultural sector, mostly comprised of grains and oilseeds, coffee and sugar; (iv) 12% in the oil and gas sector, which in turn was divided into downstream (6%), integrated (5%), and upstream (2%); and (v) 10% in the services sector, comprised mainly of airline and shipping activities, and other services. No other industry sector exceeded 10% exposure of the Loan Portfolio.

Maturities and Sensitivities of the Loan Portfolio to Changes in Interest Rates

The following table sets forth the remaining term of the maturity profile of the Bank's Loan Portfolio as of December 31, 2015, by type of rate and type of borrower:

	As of December 31, 2015 (in $ million)			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Total
FIXED RATE				
Private sector commercial banks and financial institutions	$733	$ 33	$ 0	$766
State-owned commercial banks	360	16	0	376
State-owned organizations	410	0	0	410
Private middle-market companies	204	5	0	209
Private corporations	1,363	53	0	1,416
Sub-total	$3,070	$ 107	$ 0	$3,177
FLOATING RATE				
Private sector commercial banks and financial institutions	$563	$ 645	$ 1	$1,209
State-owned commercial banks	139	98	0	237
State-owned organizations	26	25	0	51
Private middle-market companies	94	78	7	179
Private corporations	791	1,019	29	1,839
Sub-total	$1,613	$ 1,865	$ 37	$3,515
Total	$4,683	$ 1,972	$ 37	$6,692

Contingencies and Other Assets

The Bank, on behalf of its client base, advises and confirms letters of credit to facilitate foreign trade transactions. The Bank also provides stand-by letters of credit, guarantees, and commitments to extend credit, which are binding

legal agreements to lend to a customer, subject to the customers compliance with customary conditions precedent.

The Bank applies the same credit policies used in its lending process to its evaluation of these instruments, and, once issued, the commitment is irrevocable and remains valid until its expiration.

As of December 31, 2015 and 2014, total Contingencies and Other Assets in the Commercial Portfolio amounted to $463 million and $501 million, 6% and 7%, respectively, of the total Commercial Portfolio, of which 56% and 61% corresponded to letters of credit, respectively.

The following table presents the distribution of the Bank's Contingencies and Other Assets by country risk, as of December 31 of each year:

	As of December 31,			
	2015		2014	
	Amount	% of Total Contingencies and other assets	Amount	% of Total Contingencies and other assets
	(in $ million, except percentages)			
Contingencies				
Argentina	$10	2.2	$0	0.0
Bolivia	1	0.3	0	0.0
Brazil	17	3.7	20	3.9
Chile	0	0.0	28	5.6
Colombia	96	20.7	54	10.8
Dominican Republic	5	1.0	15	3.0
Ecuador	89	19.1	87	17.3
Guatemala	0	0.0	38	7.6
Honduras	1	0.2	0	0.1
Jamaica	0	0.0	0	0.1
Mexico	47	10.1	64	12.8
Panama	136	29.4	21	4.1
Paraguay	0	0.0	0	0.1
Peru	19	4.1	16	3.2
Singapore	25	5.4	0	0.0
Switzerland	1	0.2	1	0.2
Uruguay	0	0.1	41	8.2
Venezuela	0	0.0	1	0.2
Total Contingencies	$447	96.6	$386	77.1
Customers' liabilities under acceptances				
Ecuador	15	3.3	113	22.7
Peru	0	0.0	1	0.1
Total customers' liabilities under acceptances	$15	3.3	$114	22.8
Other Assets				
Mexico	1	0.1	1	0.1
Total Other Assets	$1	0.1	$1	0.1
Total Contingencies and Other Assets	$463	100.0	$501	100.0

For Total Contingencies, see Item 18, "Financial Statements," note 5.7.

Investment Securities Portfolio

As part of its Credit Portfolio, the Bank holds an Investment Securities Portfolio, in the form of both securities at fair value through OCI and securities at amortized cost, consisting of investments in issuers in the Latin American Region which are mainly purchased in the secondary markets.

In the normal course of business, the Bank utilizes interest rate swaps for hedging purposes with respect to its asset (mainly its investment securities) and liability management activities.

The following table sets forth information regarding the carrying value of the Bank's Investment Securities Portfolio, presented in gross amounts, at the dates indicated.

	As of December 31,	
	2015	2014
	(in $ millions)	
Financial instruments at fair value through OCI	$142	$339
Securities at amortized cost [(1)]	109	55
Total investment securities	$251	$394

(1) Amounts do not include allowance for expected credit losses of $0.5 million, and $0.3 million, as of December 31, 2015 and 2014, respectively.

The following tables set forth the distribution of the Bank's Investment Securities Portfolio, presented in gross amounts, by country risk, type of borrower and contractual maturity, at the dates indicated:

	As of December 31,			
	2015		2014	
	Amount	%	Amount	%
	(in $ millions, except percentages)			
Brazil	$63	25.0	$76	19.1
Chile	18	7.3	23	5.9
Colombia	53	21.0	89	22.8
Costa Rica	5	2.0	0	0.0
Mexico	38	15.0	97	24.6
Panama	34	13.4	45	11.5
Peru	7	2.9	26	6.6
Trinidad and Tobago	8	3.4	10	2.4
Multilateral Organizations	25	10.2	28	7.0
Total	$251	100.0	$394	100.0

	As of December 31,			
	2015		2014	
	Amount	%	Amount	%
	(in $ millions, except percentages)			
Private sector commercial banks and financial institutions	$76	30.3	$93	23.7
State-owned commercial banks	7	2.9	18	4.6

Sovereign debt	59	23.4	157	40.0
State-owned organizations	99	39.4	106	26.6
Private corporations	10	4.0	20	5.0
Total	$251	100.0	$394	100.0

	As of December 31,			
	2015		2014	
	Amount	%	Amount	%
	(in $ millions, except percentages)			
In one year	$49	19.4	$120	30.5
After one year through five years	113	45.0	156	39.6
After five years through ten years	89	35.5	118	29.9
Total	$251	100.0	$394	100.0

As of December 31, 2015 and 2014, securities held by the Bank of any single issuer did not exceed 10% of the Bank's stockholders equity.

Securities at fair value through OCI

As of December 31, 2015, the Bank's securities at fair value through OCI amounted to $142 million and consisted of investments in securities of issuers in the Region, of which 58% corresponded to multilateral, sovereign and state-owned issuers, and 42% corresponded to private banks and corporations. During the year ended December 31, 2015, the Bank redeemed $151 million and sold $118 million of investment securities at fair value through OCI, which generated gains of $0.4 million, and purchased $87 million of investments. As of December 31, 2015, securities at fair value through OCI with a carrying value of $88 million were pledged to secure repurchase transactions accounted for as secured financings.

As of December 31, 2014, the Bank's securities at fair value through OCI amounted to $339 million and consisted of investments in securities of issuers in the Region, of which 74% corresponded to multilateral, sovereign and state-owned issuers, and 26% corresponded to private corporations and banks. During the year ended December 31, 2014, the Bank purchased $288 million of investments and sold $223 million (generating gains of $1.9 million), and redeemed $63 million of investment securities at fair value through OCI. As of December 31, 2014, securities at fair value through OCI with a carrying value of $308 million were pledged to secure repurchase transactions accounted for as secured financings.

See Item 18, "Financial Statements," notes 3.3.4 and 5.3.

Securities at amortized cost

The Bank's securities at amortized cost amounted to $109 million as of December 31, 2015, compared to $55 million as of December 31, 2014. The $54 million increase in the securities at amortized cost portfolio mainly reflects the net effect of: (i) $56 million in bond reclassifications of securities at amortized cost formerly held as financial instruments at fair value through OCI, (ii) the redemption of $45 million of matured investment securities, and (iii) the $37 million in investment securities acquired during 2015 (all amounts nominal). As of December 31, 2015 securities at amortized cost with a carrying value of $56 million, were pledged to secure repurchase transactions accounted for as secured financings.

The Bank's securities at amortized cost amounted to $55 million as of December 31, 2014, compared to $34 million as of January 1, 2014. The $21 million increase in the securities at amortized cost portfolio reflects the net effect of: (i) $23 million in investment securities acquired during 2014, (ii) the redemption of $20 million of matured investment securities, and (iii) the $18 million bond reclassification as securities at amortized cost formerly held as financial instruments at fair value through OCI.

See Item 18, "Financial Statements," notes 3.3.5 and 5.4.

Investment Funds at fair value through profit or loss

The Bank's investment funds consist of its investment in the Feeder and the Brazilian Funds, which are managed by a third party, Alpha4x Asset Management LLC, following the sale of the Bladex Asset Management Unit which concluded in the second quarter of 2013.

The funds' net assets are composed of cash, investments in equity, debt instruments, and derivative financial instruments, all of which are quoted and traded in active markets. The funds report trading gains and losses from negotiation of these instruments as realized and unrealized gains and losses on investments.

As of December 31, 2015, the investment funds' net asset value totaled $53 million, compared to $58 million as of December 31, 2014, and compared to $69 million as of January 1, 2014. The Bank's participation in the Feeder was 47.71% as of December 31, 2015, compared to 49.61% as of December 31, 2014, and 55.87% as of January 1, 2014, with the remaining balances owned by third party investors. The redemptions from the investment in the funds amounted to $8 million in 2015, $14 million in 2014, and $36 million in 2013. The Bank's commitment to remain an investor in these funds expired on April 1st, 2016, and the Bank has since proceeded to redeem its entire interest in the funds.

See Item 4.A. – "Information on the Company – History and Development of the Company", and Item 18, "Financial Statements," notes 3.3.3, 5.2, and 17.

Total Gross Outstandings by Country

The following table sets forth the aggregate gross amount of the Bank's cross-border outstandings, consisting of cash and due from banks, interest-bearing deposits in banks, financial instruments at fair value through profit or loss, financial instruments at fair value through OCI, securities and loans at amortized cost, and accrued interest receivable, but not including contingencies as of December 31 of each year:

	As of December 31,			
	2015		2014	
	Amount	% of Total Outstandings	Amount	% of Total Outstandings
	(in $ million, except percentages)			
Argentina	$ 144	1.7	$ 189	2.4
Brazil	1,683	20.2	2,067	25.9
Chile	214	2.6	181	2.3
Colombia	676	8.1	820	10.3
Costa Rica	348	4.2	323	4.1
Dominican Republic	386	4.6	244	3.1
Ecuador	169	2.0	120	1.5
El Salvador	69	0.8	117	1.5
Germany	107	1.3	100	1.3
Guatemala	462	5.5	264	3.3
Honduras	119	1.4	94	1.2
Mexico	832	10.0	980	12.3
Panama	492	5.9	368	4.6
Paraguay	118	1.4	134	1.7
Peru	522	6.3	620	7.8
Trinidad & Tobago	210	2.5	176	2.2
United States of America	1,273	15.3	779	9.8
Uruguay	220	2.6	160	2.0
Other countries [1]	243	2.9	172	2.2
Sub-Total	$ 8,287	99.4	$ 7,909	99.3
Investment funds at fair value through profit or loss	53	0.6	58	0.7
Total [2]	$ 8,341	100.0	$ 7,966	100.0

[1] "Other countries" consists of cross-border outstandings to countries in which cross-border outstandings did not exceed 1% for any of the periods indicated. "Other countries" in 2015 was comprised of Multilateral Organizations ($66 million), Switzerland ($56 million), Bolivia ($20 million), Bermuda ($20 million), Jamaica ($17 million),

Nicaragua ($17 million), Belgium ($13 million), Singapore ($12 million), France ($11 million), Spain ($10 million), and the United Kingdom ($1 million). "Other countries" in 2014 was comprised of Switzerland ($54 million), Multilateral Organizations ($48 million), Jamaica ($16 million), United Kingdom ($12 million), Bolivia ($10 million), France ($10 million), Netherlands ($10 million), Nicaragua ($8 million) and Spain ($5 million).

(2) The outstandings by country does not include contingencies. See Item 4.B, "Business Overview—Contingencies and Other Assets."

In allocating country risk limits, the Bank applies a portfolio management approach that takes into consideration several factors, including the Bank's perception of country risk levels, business opportunities, and economic and political analysis.

Overall cross border outstandings have increased year-over-year by $378 million, with the greatest increase in outstandings in the United States of America, where the Bank invests most of its liquid assets in the form of cash and cash equivalents, mainly with the Federal Reserve Bank. Some exposures in certain countries have been adjusted in accordance with the Bank's risk perception.

Cross-border outstandings in countries outside the Region correspond principally to the Bank's liquidity placements, and credits extended to subsidiaries of multinational corporations established in the Region, with the respective head office guarantee. See Item 5, "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Liquidity."

The following table sets forth the amount of the Bank's cross-border outstandings by type of institution as of December 31 of each year:

	As of December 31,	
	2015	2014
	(in $ million)	
Private sector commercial banks and financial institutions	$2,100	$2,141
State-owned commercial banks and financial institutions	632	466
Central banks	1,213	651
Sovereign debt	60	159
State-owned organizations	605	846
Private middle-market companies	391	487
Private corporations	3,286	3,159
Sub-Total	$8,287	$7,909
Investment funds at fair value through profit or loss	53	58
Total	$8,341	$7,966

Net Revenues Per Country

The following table sets forth information regarding the Bank's net revenues by country at the dates indicated, with net revenues calculated as the sum of net interest income plus net other income – which includes fees and commissions, net, derivative financial instruments and foreign currency exchange, gain per financial instrument at fair value through profit or loss, gain per financial instrument at fair value through OCI, gain on sale of loans at amortized cost, and other income, net:

	For the year ended December 31,	
	2015	2014
	(in $ million)	
Argentina	$ 9.7	$ 10.7
Bermuda	1.0	0.0
Brazil	44.5	47.4
Chile	2.8	7.3

Colombia	17.6	15.9
Costa Rica	7.0	7.1
Dominican Republic	3.7	1.9
Ecuador	7.4	7.6
El Salvador	2.0	2.6
Germany	4.8	0.0
Guatemala	6.8	5.3
Honduras	3.2	2.5
Jamaica	0.8	1.6
Mexico	21.1	20.0
Panama	11.6	8.5
Paraguay	4.1	3.2
Peru	12.4	16.4
Singapore	1.8	0.0
Trinidad and Tobago	1.6	1.0
Uruguay	3.4	3.8
Other countries [1]	1.5	1.3
Investment funds at fair value through profir or loss	5.1	3.4
Total net revenues	$ 173.9	$ 167.6
Impairment loss from expected credit losses on loans at amortized cost and off-balance sheet credit risk	(12.8)	(10.6)
Impairment loss from expected credit losses on investment securities	(5.3)	(1.0)
Operating expenses	(51.8)	(53.6)
Profit for the year	$ 104.0	$ 102.4

[1] Other countries consists of net revenues per country in which net revenues did not exceed $1 million for any of the periods indicated above.

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The above table provides a reconciliation of net revenues (as previously defined) to the Bank's profit for the year. Net revenues, which are presented as total income in the Bank's Consolidated Financial Statements, do not include the effects of impairment loss from expected credit losses on loans at amortized cost and off-balance sheet instruments, impairment loss from expected credit losses on investment securities, and operating expenses. The purpose of the aforementioned table is to show net revenues before operating expenses generated from the Bank's Commercial and Treasury Business Segments, on a by-country basis. Given that the Bank's business segments generate revenues not only from net interest income, but from other sources generating net other income, the Bank adds those corresponding items to net interest income to show net revenues earned before expenses. Impairment loss from expected credit losses on loans at amortized cost and off-balance sheet instruments, and impairment loss from expected credit losses on investment securities, are not included as part of net revenues, as the Bank believes such items, which are based on management estimates, may distort trend analysis. Thus, the Bank believes excluding such items from net revenues provides a more accurate indicator of the Bank's performance within its two business segments for each country, and thus provides a better basis for analysis of the efficiency of the Bank. The Bank also believes the presentation of net revenues helps facilitate comparisons of performance between periods. However, net revenues should not be considered a substitute for, or superior to, financial measures calculated differently on a IFRS basis. Furthermore, net revenues may be calculated differently by other companies in the financial industry.

Competition

The Bank operates in a highly competitive environment in most of its markets, and faces competition principally from international banks, the majority of which are European or North American, as well as Latin American regional banks, in making loans and providing fee-generating services. The Bank competes in its lending and deposit-taking activities with other banks and international financial institutions, many of which have greater financial resources, enjoy access to less expensive funding and offer sophisticated banking services. Whenever economic conditions and risk perception improve in the Region, competition from commercial banks, the securities markets and other new participants generally increases. Competition may have the effect of reducing the spreads of the Bank's lending rates over its funding costs and constraining the Bank's profitability.

Increased open account exports and new financing requirements from multinational corporations are changing the way banks intermediate foreign trade financing. Trade finance volumes are also dependent on global economic conditions.

The Bank also faces competition from investment banks and the local and international securities markets, which provide liquidity to the financial systems in certain countries in the Region, as well as non-bank specialized financial institutions. The Bank competes primarily on the basis of agility, pricing, and quality of service. See Item 3.D., "Key Information—Risk Factors."

Regulations

General

The Superintendency regulates, supervises and examines the Bank on a consolidated basis. The New York Agency is regulated, supervised and examined by the New York State Department of Financial Services and the Board of Governors of the Federal Reserve System (the "U.S. Federal Reserve Board"). The Florida International Administrative Office was regulated, supervised and examined by the Florida Office of Financial Regulation and the U.S. Federal Reserve Board until the Bank´s decision to close that office in early 2015. The Bank's direct and indirect nonbanking subsidiaries doing business in the United States are subject to regulation by the U.S. Federal Reserve Board. The Bank is subject to regulations in each jurisdiction in which the Bank has a physical presence. The regulation of the Bank by relevant Panamanian authorities differs from the regulation generally imposed on banks, including foreign banks, in the United States by U.S. federal and state regulatory authorities.

The Superintendency of Banks has signed and executed agreements or letters of understanding with 25 foreign supervisory authorities for the sharing of supervisory information under the principles of reciprocity, appropriateness, national agreement, and confidentiality. These 25 entities include the Board of the Governors of the Federal Reserve System, the Office of the Comptroller of the Currency of the Treasury Department or the OCC, the Federal Deposit Insurance Corporation and the Office of the Thrift Supervision. In addition, the Statement of Cooperation between the United States and Panama promotes cooperation between U.S. and Panamanian banking regulators and demonstrates the commitment of the U.S. regulators and the Superintendency to the principles of comprehensive and consolidated supervision.

Panamanian Law

The Bank operates in Panama under a General Banking License issued by the National Banking Commission, predecessor of the Superintendency of Banks. Banks operating under a General Banking License ("General License Banks"), may engage in all aspects of the banking business in Panama, including taking local and foreign deposits, as well as making local and international loans.

All banking institutions in Panama are governed by Decree-Law 9 of February 26, 1998, as amended, and banking regulations issued by the Superintendency pursuant thereto (the "Banking Law").

Under the Banking Law, a bank's capital composition includes primary, secondary and tertiary capital. Primary capital is made up of ordinary capital and additional capital. Primary ordinary capital includes paid-in capital, paid-in capital surplus, declared reserves, retained earnings, accumulated other comprehensive income, minority interests in consolidating subsidiaries, and certain reserves and adjustments authorized by the Superintendency. Primary additional capital includes certain perpetual, subordinated instruments of debt and equity, paid-in surpluses on these instruments, certain instrument issued by consolidated subsidiaries, and certain adjustments authorized by the Superintendency. Secondary capital is made up of reserves to absorb future unforeseen losses, certain subordinated debt instruments, paid-in surpluses on these instruments, certain instruments issued by subsidiaries, and certain adjustments authorized by the Superintendency. Tertiary capital is made up of short-term subordinated debt incurred for the management of market risk. Under the Banking Law, the sum of secondary and tertiary capital cannot exceed primary capital.

General License Banks must have paid-in capital of not less than $10 million. Additionally, they must maintain a minimum total capital of 8% of their total risk-weighted assets, and a primary ordinary capital equal to or greater than 4.5% of their risk-weighted assets. In addition, total primary capital may not be less than 6% of the bank's risk-weighted assets. Some of these capital requirements will enter into effect on July 1, 2016 and minimum requirements set forth before will be fully in place by 2019. The Superintendency is authorized to take into account market risks, operational risks and country risks, among others, to evaluate capital adequacy. In addition, the Superintendency is authorized to increase the minimum capital requirement percentage in Panama in the event that generally accepted international capitalization standards (such as the standards set by the Basel Committee on Banking Supervision) become more stringent.

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General License Banks are required to maintain 30% of their global deposits in liquid assets (which include short-term loans to other banks and other liquid assets) of the type prescribed by the Superintendency. Under the Banking Law, deposits from central banks and other similar depositories of the international reserves of sovereign states are immune from attachment or seizure proceedings.

Pursuant to the Banking Law, banks cannot grant loans or issue guarantees or any other obligation (“Credit Facilities”), to any one person or group of related persons in excess of 25% of the Bank’s total capital. This limitation also extends to Credit Facilities granted to parties related to the ultimate parent of the banking group. However, the Banking Law establishes that, in the case of Credit Facilities granted by mixed-capital banks with headquarters in Panama whose principal business is the granting of loans to other banks, the limit is 30% of the bank’s capital funds. As confirmed by the Superintendency, the Bank currently applies the limit of 30% of the Bank’s total capital with respect to the Bank’s Credit Facilities in favor of financial institutions and the limit of 25% of the Bank’s total capital with respect to the Bank’s Credit Facilities in favor of corporations, middle-market companies and sovereign borrowers.

Under the Banking Law, a bank and the ultimate parent of the banking group may not grant loans or issue guarantees or any other obligation to “related parties” that exceed (1) 5% of its total capital, in the case of unsecured transactions, and (2) 10% of its total capital, in the case of collateralized transactions (other than loans secured by deposits in the bank). For these purposes, a “related party” is (a) any one or more of the bank’s directors, (b) any stockholder of the bank who directly or indirectly owns 5% or more of the issued and outstanding capital stock of the bank, (c) any company of which one or more of the bank’s directors is a director or officer or where one or more of the bank’s directors is a guarantor of the loan or credit facility, (d) any company or entity in which the bank or any one of its directors or officers can exercise a controlling influence, (e) any company or entity in which the bank or any one of its directors or officers owns 20% or more of the issue and outstanding capital stock of the company or entity and (f) managers, officers and employees of the bank, or their respective spouses (other than home mortgage loans or guaranteed personal loans under general programs approved by the bank for employees). The Superintendency currently limits the total amount of secured and unsecured Credit Facilities (other than Credit Facilities secured by deposits in the bank) granted by a bank or the ultimate parent of a banking group to related parties to 25% of the total capital of the bank.

The Superintendency of Banks may authorize the total or partial exclusion of loans or credits from the computation of these limitations in cases of unsecured loans and other credits granted by mixed-capital banks with headquarters in Panama whose principal business is the granting of loans to other banks, which is the case of the Bank. This authorization is subject to the following conditions: (1) the ownership of shares in the debtor bank–directly or indirectly–by the shared director or shared officer, may not exceed 5% of the bank’s capital, or may not amount to any sum that would ensure his or her majority control over the decisions of the bank; (2) the ownership of shares in the creditor bank–directly or indirectly–by the debtor bank represented in any manner by the shared director or shared officer, may not exceed 5% of the shares outstanding of the creditor bank, or may not amount to any sum that would ensure his or her majority control over the decisions of the bank; (3) the shared director or shared officer must abstain from participating in the deliberations and in the voting sessions held by the creditor bank regarding the loan or credit request; and (4) the loan or credit must strictly comply with customary standards of discretion set by the grantor bank’s credit policy. The Superintendency will determine the amount of the exclusion in the case of each loan or credit

submitted for its consideration.

The Banking Law contains additional limitations and restrictions with respect to related party loans and Credit Facilities. For instance, under the Banking Law, banks may not grant Credit Facilities to any employee in an amount that exceeds the employee's annual compensation package, and all Credit Facilities to managers, officers, employees or stockholders who are owners of 5% or more of the issued and outstanding capital stock of the lending bank or the ultimate parent of the banking group, will be made on terms and conditions similar to those given by the bank to its clients in arm's-length transactions and which reflect market conditions for a similar type of operation. Shares of a bank cannot be pledged or offered as security for loans or Credit Facilities issued by the bank.

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In addition to the foregoing requirements, there are certain other requirements applicable to General License Banks, including (1) a requirement that a bank must notify the Superintendency before opening or closing a branch or office in Panama and obtain approval from the Superintendency before opening or closing a branch or subsidiary outside Panama, (2) a requirement that a bank obtain approval from the Superintendency before it liquidates its operations, merges or consolidates with another bank or sells all or substantially all of its assets, (3) a requirement that a bank must designate the certified public accounting firm that it wishes to contract to carry out the duty of external auditing for the new fiscal term, within the first three months of each fiscal term, and notify the Superintendency within 7 days of such designation, (4) a requirement that a bank obtain prior approval from the Superintendency of the rating agency it wishes to hire to perform the risk rating of the bank, (5) a requirement that a bank must publish in a local newspaper the risk rating issued by the rating agency and any risk rating update, and (6) a requirement that a bank must provide written affirmation of the Bank's audited financial statements signed by the Bank's Chairman of the Board, the Chief Executive Officer and Chief Financial Officer. The subsidiaries of Panamanian banks established in foreign jurisdictions must observe the legal and regulatory provisions applicable in Panama regarding the sufficiency of capital, as prescribed under the Banking Law.

The Banking Law regulates banks and the entire "banking group" to which each bank belongs. Banking groups are defined as the holding company and all direct and indirect subsidiaries of the holding company, including the bank in question. Banking groups must comply with audit standards and various limitations set forth in the Banking Law, in addition to all compliance required of the bank in question. The Banking Law provides that banks and banking groups in Panama are subject to inspection by the Superintendency, which must take place at least once every two years. The Superintendency is empowered to request from any bank or any company that belongs to the economic group of which a bank in Panama is a member, the documents and reports pertaining to its operations and activities. Banks are required to file with the Superintendency weekly, monthly, quarterly and annual information, including financial statements, an analysis of their Credit Facilities and any other information requested by the Superintendency. In addition, banks are required to make available for inspection any reports or documents that are necessary for the Superintendency to ensure compliance with Panamanian banking laws and regulations. Banks subject to supervision may be fined by the Superintendency for violations of Panamanian banking laws and regulations.

Panamanian Anti-Money Laundering laws and regulations

In Panama, all banks and trust corporations must take necessary measures to prevent their operations and/or transactions from being used to commit the felony of money laundering, terrorism financing or any other illicit activity contemplated in the laws and regulations addressing this matter.

United States Law

The Bank operates a New York state-licensed agency in New York, New York and maintains a direct wholly-owned non-banking subsidiary in Delaware, Bladex Holdings, which is not engaged in banking activities. On October 30, 2006, the Bank established the Florida International Administrative Office in Miami, Florida, which ceased operations during the first quarter of 2015. See Item 4.A "Information on the Company—History and Development of the Company."

The U.S. banking industry is highly regulated under federal and state law. These regulations affect the operations of the Bank in the United States. Set forth below is a brief description of the bank regulatory framework that is or will be applicable to the New York Agency and was applicable to the Florida International Administrative Office prior to its closure in early 2015. This description is not intended to describe all laws and regulations applicable to the New York Agency and the Florida International Administrative Office. Banking statues, regulations and policies are continually under review by Congress and state legislatures and federal and state regulatory agencies, including changes in how they are interpreted or implemented, could have a material adverse impact on the New York Agency and its operations. In addition to laws and regulations, state and federal bank regulatory agencies (including the Federal Reserve Board, the FDIC and the OCC) may issue policy statements, interpretive letters and similar written guidance applicable to the New York Agency (including the Bank). These issuances also may affect the conduct of the New York Agency's business or impose additional regulatory obligations. The brief description below is qualified in its entirety by reference to the full text of the statues, regulations, policies, interpretive letters and other written guidance that are described.

Federal Law

In addition to being subject to New York and Florida state laws and regulations, the New York Agency is, and the Florida International Administrative Office was, subject to federal regulations, primarily under the International Banking Act of 1978, as amended ("IBA"). The New York Agency is subject to examination and supervision by the U.S. Federal Reserve Board. The IBA generally extends federal banking supervision and regulation to the U.S. offices of foreign banks and to the foreign bank itself. Under the IBA, the U.S. branches and agencies of foreign banks, including the New York Agency, are subject to reserve requirements on certain deposits. At present, the New York Agency has no deposits subject to such requirements. The New York Agency also is subject to reporting and examination requirements imposed by the U.S. Federal Reserve Board similar to those imposed on domestic banks that are members of the U.S. Federal Reserve System. The Foreign Bank Supervision Enhancement Act of 1991 (the "FBSEA"), amended the IBA to enhance the authority of the U.S. Federal Reserve Board to supervise the operations of foreign banks in the United States. In particular, the FBSEA expanded the U.S. Federal Reserve Board's authority to regulate the entry of foreign banks into the United States, supervise their ongoing operations, conduct and coordinate examinations of their U.S. offices with state banking authorities, and terminate their activities in the United States for violations of law or for unsafe or unsound banking practices.

In addition, under the FBSEA, state-licensed branches and agencies of foreign banks may not engage in any activity that is not permissible for a "federal branch" (i.e., a branch of a foreign bank licensed by the federal government through the OCC, rather than by a state), unless the U.S. Federal Reserve Board has determined that such activity is consistent with sound banking practices.

The New York Agency does not engage in retail deposit-taking from persons in the United States. Under the FBSEA, the New York Agency may not obtain Federal Deposit Insurance Corporation ("FDIC"), insurance and generally may not accept deposits from persons in the United States, but may accept credit balances incidental to its lawful powers,

from persons in the United States, and accept deposits from non-U.S. citizens who are non-U.S. residents, but must inform each customer that the deposits are not insured by the FDIC.

The IBA also restricts the ability of a foreign bank with a branch or agency in the United States to engage in non-banking activities in the United States, to the same extent as a U.S. bank holding company. Bladex is subject to the provisions of the Federal Bank Holding Company Act of 1956 (the "BHCA"), because it maintains an agency in the United States. Generally, any nonbanking activity engaged in by Bladex directly or through a subsidiary in the United States is subject to certain limitations under the BHCA. Among other limitations, the provisions of the BHCA include the so-called "Volcker Rule," which may restrict proprietary trading activities conducted by Bladex and its affiliates with U.S. clients or counterparties, as well as certain private funds-related activities with US nexus. Under the Gramm-Leach-Bliley Financial Modernization Act of 1999 (the "GLB Act"), a foreign bank with a branch or agency in the United States may engage in a broader range of non-banking financial activities, provided it is qualified and has filed a declaration with the U.S. Federal Reserve Board to be a "financial holding company." The application with the U.S. Federal Reserve Board to obtain financial holding company status, filed by the Bank on January 29, 2008, was withdrawn, effective March 2, 2012, as the Bank no longer considered the financial holding company status to be a necessary requirement in order to achieve its long-term strategic goals and objectives. At present, the Bank has subsidiaries in the United States, Bladex Holdings, a wholly-owned corporation incorporated under Delaware law that is not presently engaged in any activity.

In addition, pursuant to the Financial Services Regulatory Relief Act of 2006, the SEC and the U.S. Federal Reserve Board finalized Regulation R. Regulation R defines the scope of exceptions provided for in the GLB Act for securities brokerage activities which banks may conduct without registering with the SEC as securities brokers or moving such activities to a broker-dealer affiliate. The "push out" rules exceptions contained in Regulation R enable banks, subject to certain conditions, to continue to conduct securities transactions for customers as part of the bank's trust and fiduciary, custodial, and deposit "sweep" functions, and to refer customers to a securities broker-dealer pursuant to a networking arrangement with the broker-dealer. The New York Agency is subject to Regulation R with respect to its securities activities.

Finally, under the regulations of the Office of Foreign Asset Control ("OFAC"), the Bank is generally required to monitor and block or reject transactions with certain targeted foreign countries and "specially designated nationals" which OFAC has determined pose a risk to U.S. national security.

New York State Law

The New York Agency, established in 1989, is licensed by the Superintendent of Financial Services of the State of New York (the "Superintendent"), under the New York Banking Law. The New York Agency maintains an international banking facility that also is regulated by the Superintendent and the U.S. Federal Reserve Board. The New York Agency is examined by the Department of Financial Services and is subject to banking laws and regulations applicable to a foreign bank that operates a New York agency. New York agencies of foreign banks are regulated substantially the same as, and have similar powers to, New York state-chartered banks, except with respect to capital requirements and deposit-taking activities.

The Superintendent is empowered by law to require any branch or agency of a foreign bank to maintain in New York specified assets equal to a percentage of the branch's or agency's liabilities, as the Superintendent may designate. Under the current requirement, the New York Agency is required to maintain a pledge of a minimum of $2 million with respect to its total third-party liabilities and such pledge may be up to 1% of the agency's third party liabilities, or upon meeting eligibility criteria, up to a maximum amount of $100 million. As of December 31, 2015, the New York Agency maintained a pledge deposit with a carrying value of $3.3 million with the New York State Department of Financial Services, complying with the minimum required amount.

In addition, the Superintendent retains the authority to impose specific asset maintenance requirements upon individual agencies of foreign banks on a case-by-case basis. No special requirement has been prescribed for the New York Agency.

The New York Banking Law generally limits the amount of loans to any one person to 15 percent of the capital, surplus fund and undivided profits of a bank. For foreign bank agencies, the lending limits are based on the capital of the foreign bank and not that of the agency.

The Superintendent is authorized to take possession of the business and property of a New York agency of a foreign bank whenever an event occurs that would permit the Superintendent to take possession of the business and property of a state-chartered bank. These events include the violation of any law, unsafe business practices, an impairment of capital, and the suspension of payments of obligations. In liquidating or dealing with an agency's business after taking possession of the agency, the New York Banking Law provides that the claims of creditors which arose out of transactions with the agency may be granted a priority with respect to the agency's assets over other creditors of the foreign bank.

Florida Law

The Florida International Administrative Office, established in October 2006, ceased operations during the first quarter of 2015. Prior to that, the Florida Administrative Office was licensed and supervised by the Florida Office of Financial Regulation under the Florida Financial Institutions Codes. The activities of the Florida International Administrative Office were subject to the restrictions described below as well as to Florida banking laws and regulations that were applicable generally to foreign banks that operate offices in Florida. The Florida International Administrative Office was also subject to regulation by the U.S. Federal Reserve Board under the IBA.

Pursuant to Florida law, the Florida International Administrative Office was authorized to conduct certain “back office” functions on behalf of the Bank, including administration of the Bank’s personnel and operations, data processing and record keeping activities, and negotiating and servicing loans or extensions of credit and investments. Under the provisions of the Florida Financial Institutions Codes, as well as the IBA and the regulations of the U.S. Federal Reserve Board, the Florida International Administrative Office was also permitted to function as a representative office of the Bank.

Anti-Money Laundering Laws

U.S. anti-money laundering laws, as amended by the USA PATRIOT Act of 2001, impose significant compliance and due diligence obligations, on financial institutions doing business in the United States. Both the New York Agency is, and the Florida International Administrative Office were, “financial institutions” for these purposes. Failure of a financial institution to comply with the requirements of these laws and regulations could have serious legal and reputational consequences for an institution. The New York Agency and the Florida International Administrative Office have adopted comprehensive policies and procedures to address and comply with these requirements.

Seasonality

Our business is not materially affected by seasonality.

C. Organizational Structure

For information regarding the Bank’s organizational structure, see Item 18, “Financial Statements,” note 1.

D. Property, Plant and Equipment

The Bank leases its headquarters, which comprises 4,990 square meters of office space, located at Business Park - Tower V, Costa del Este, Panama City, Panama. The Bank leases 11 square meters of computer equipment hosting located at Gavilan Street Balboa, Panama City, Panama and 21 square meters of office space and internet access, as a contingency, located at 75E Street San Francisco, Panama City, Panama.

In addition, the Bank leases office space for its representative offices in Mexico City and Monterrey, Mexico; Buenos Aires, Argentina; Lima, Peru; Bogotá, Colombia; São Paulo, Brazil; and its New York Agency in New York City, New York, which recently moved and initiated business operations on April 25, 2016, at White Plains, New York.

See Item 18, “Financial Statements” notes 3.10, 6 and 24.

Item 4A. Unresolved Staff Comments

None.

Item 5. Operating and Financial Review and Prospects

The following discussion and analysis of the Bank’s financial condition and results of operations should be read in conjunction with the Bank’s Consolidated Financial Statements and the related notes included elsewhere in this Annual Report. See Item 18, “Financial Statements.” This discussion may contain forward-looking statements based upon current expectations that involve risks and uncertainties. The Bank’s actual results may differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth under “Item 3. Key Information—D. Risk Factors” or in other parts of this Annual Report. The Bank’s Consolidated Financial Statements and the financial information discussed below, have been prepared in accordance with IFRS. Since these are the Bank’s first Consolidated Financial Statements prepared in accordance with IFRS, pursuant to the transitional relief granted by the SEC in respect of the first time adoption of IFRS, the following is limited to a discussion of the Bank’s financial condition and results of operations for the years ended December 31, 2015 and 2014 and no comparative data for prior years has been included.

Nature of Earnings

The Bank derives income from net interest income and net other income – which includes fees and commissions, net, derivative financial instruments and foreign currency exchange, gain per financial instruments at fair value through profit or loss, gain per financial instrument at fair value through OCI, gain on sale of loans at amortized cost, and other income, net. Net interest income, or the difference between the interest income the Bank receives on its interest-earning assets and the interest it pays on interest-bearing liabilities, is generated principally by the Bank’s lending activities. The Bank generates fees and commissions mainly through the issuance, confirmation and negotiation of letters of credit, guarantees, and credit commitments, and through loan structuring and syndication activities, while other loan intermediation activities, such as sales in the secondary market and distribution in the primary market are registered as net gains on the sale of loans.

A. Operating Results

The following table summarizes changes in components of the Bank's profit for the year and performance for the periods indicated. This information should be read together with the Bank's Consolidated Financial Statements and related notes included elsewhere in this Annual Report. The operating results in any period are not indicative of the results that may be expected for any future period.

	For the Year Ended December 31,	
	2015	2014
	(in $ thousands, except per share amounts and percentages)	
Total interest income	$ 220,312	$212,898
Total interest expense	74,833	71,562
Net interest income	145,479	141,336
Other income:		
Fees and commissions, net	19,200	17,502
Derivative financial instruments and foreign currency exchange	(23)	208
Gain per financial instrument at fair value through profit or loss	5,731	2,361
Gain per financial instrument at fair value through OCI	363	1,871
Gain on sale of loans at amortized cost	1,505	2,546
Other income, net	1,603	1,786
Net other income	28,379	26,274
Total Income	173,858	167,610
Expenses		
Impairment loss from expected credit losses on loans at amortized cost	17,248	6,782
Impairment loss from expected credit losses on investment securities	5,290	1,030
Impairment (gain) loss from expected credit losses on off-balance sheet instruments	(4,448)	3,819
Salaries and other employee expenses	30,435	31,566
Depreciation of equipment and leasehold improvements	1,371	1,545
Amortization of intangible assets	596	942
Professional services	4,621	5,177
Maintenance and repairs	1,635	1,544
Other expenses	13,126	12,839
Profit for the year	$ 103,984	$ 102,366
Basic earnings per share	$ 2.67	$ 2.65
Diluted earnings per share	$ 2.66	$ 2.63
Weighted average basic shares	38,925	38,693
Weighted average diluted shares	39,113	38,882
Return on average total assets [1]	1.32 %	1.35 %
Return on average total stockholders' equity[2]	10.95 %	11.45 %

(1) Average total assets calculated on the basis of unaudited monthly average balances.

(2) Average total stockholders' equity calculated on the basis of unaudited monthly average balances.

Business Segment Analysis

The Bank's activities are managed and executed in two business segments: Commercial and Treasury.

The business segment results are determined based on the Bank’s managerial accounting process as defined by IFRS 8 – Operating Segments, which assigns consolidated statement of financial positions, revenue and expense items to each business segment on a systemic basis.

The Bank’s net interest income represents the main driver of profits for the year. Interest income is generated by interest-earning assets which include loans at amortized cost, financial instruments at fair value through profit or loss, securities at fair value through OCI and securities at amortized cost. Interest expense is allocated to interest-earning assets on a matched-funded basis, net of risk adjusted capital allocated by business segment. The operating expense allocation methodology assigns overhead expenses based on resource consumption by business segment. The following table summarizes the Bank’s profits, both by business segment and on a consolidated basis for the periods indicated:

	For the Year Ended December 31,	
	2015	2014
	(in $ thousands, except percentages)	
COMMERCIAL:		
Net interest income	$ 127,161	$ 122,422
Net other income	21,492	21,068
Net revenues	148,653	143,490
Impairment loss from expected credit losses on loans at amortized cost and off-balance sheet credit risk	(12,800)	(10,601)
Operating expenses	(40,429)	(42,752)
Profit for the year	$ 95,424	$ 90,137
TREASURY:		
Net interest income	$ 18,318	$ 18,914
Net other income	6,887	5,206
Net revenues	25,205	24,120
Impairment loss from expected credit losses on investment securities	(5,290)	(1,030)
Operating expenses	(11,355)	(10,860)
Profit for the year	$ 8,560	$ 12,230
COMBINED BUSINESS SEGMENT TOTAL:		
Net interest income	$ 145,479	$ 141,336
Net other income	28,379	26,274
Net revenues	173,858	167,610
Impairment loss from expected credit losses on loans at amortized cost and off-balance sheet credit risk	(12,800)	(10,601)
Impairment loss from expected credit losses on investment securities	(5,290)	(1,030)
Operating expenses	(51,784)	(53,613)
Profit for the year	$ 103,984	$ 102,366

For further information on the Bank's operations by business segment, see Item 18, "Financial Statements," note 16.

The Commercial Business Segment

The Commercial Business Segment encompasses the Bank's core business of financial intermediation and fee generation activities relating to the Commercial Portfolio's activities. These activities include the origination of bilateral and syndicated credits, short-term and medium-term loans, customers' liabilities under acceptances and contingencies. See Item 4. "Information on the Company – Business Overview – Commercial Portfolio". Profits from the Commercial Business Segment include (i) net interest income from loans; (ii) fees and other income from the issuance, confirmation and negotiation of letters of credit, guarantees and loan commitments, and through loan structuring and syndication activities; and (iii) gain on sale of loans generated by other loan intermediation activities,

such as sales in the secondary market and distribution in the primary market; (iv) impairment loss from expected credit losses on loans at amortized cost and off-balance sheet instruments; and (v) allocated operating expenses.

Year 2015 vs. Year 2014

The Commercial Business Segment's profit for the year reached $95.4 million in 2015, a $5.3 million, or 6%, increase compared to $90.1 million in 2014, as a result of: (i) a $5.2 million, or 4%, increase in net revenues, mostly attributable to higher average Loan Portfolio balances (+4%) which resulted in a $4.7 million, or 4%, increase in net interest income, a $0.4 million, or 2%, increase in net other income from higher commissions from loan commitments and guarantees as well as higher fees from loan structuring and syndication activities, which was partially offset by lower gains on the sale of loans due to decreased loan distribution activity in the secondary market, and (ii) a $2.3 million, or 5%, decrease in operating expenses, which was partially offset by (iii) a $2.2 million increase in impairment loss from expected losses on loans at amortized cost and off-balance sheet instruments.

As of December 31, 2015, the Commercial Portfolio stood at $7.2 billion, the same level as the prior year, as the Bank focused on increasing profitability through selective exposures to maintain credit quality balance growth. Average Commercial Portfolio balances for 2015 amounted to $7.1 billion, resulting in a $0.2 billion, or 3%, increase year-on-year, compared to an average Commercial Portfolio balance of $6.9 billion for the year 2014, mainly attributable to higher business demand from the Bank's client base of financial institutions (+10%), and corporations (+2%).

The Commercial Portfolio continued to be short-term and trade-related in nature, with $5.1 billion, or 72% of the Commercial Portfolio scheduled to mature within one year. Trade financing operations represented 56% of the Commercial Portfolio, while the remaining balance consisted primarily of lending to financial institutions and corporations involved in foreign trade.

The Commercial Business Segment's asset quality and portfolio risk profile remained sound with a 0.78% ratio of non-performing loans to total Loan Portfolio and a credit reserve coverage of 1.33% (allowance for expected credit losses on loans and instruments with off-balance sheet credit risk to Commercial Portfolio) as of December 31, 2015, compared to 0.06% and 1.22%, respectively as of December 31, 2014.

The Treasury Business Segment

The Treasury Business Segment is responsible for the Bank's funding and liquidity management, along with the management of its activities in investment securities, as well as the management of the Bank's interest rate, liquidity, price and currency risks. Interest-earning assets managed by the Treasury Business Segment include liquidity positions in cash and cash equivalents, and financial instruments related to the investment management activities, such as Investment Funds at fair value through profit or loss, and the Investment Securities Portfolio consisting of securities

at fair value through OCI and securities at amortized cost. The Treasury Business Segment also manages the Bank's interest-bearing liabilities which constitute its funding sources, namely: liability deposits, securities sold under repurchase agreement, and short- and long-term borrowings and debt.

Profits from the Treasury Business Segment include net interest income derived from the above mentioned treasury assets and liabilities, as well as related net other income, including net results from derivative financial instruments and foreign currency exchange, gain per financial instruments at fair value through profit or loss, gain per financial instrument at fair value through OCI, impairment loss from expected credit losses on investment securities, and allocated operating expenses.

Year 2015 vs. Year 2014

The Treasury Business Segment reported profit for the year of $8.6 million in 2015, compared to profit for the year of $12.2 million in 2014, a $3.7 million, or 30%, year-on-year decrease which was mainly due to a $4.3 million increase in impairment loss from expected credit losses on investment securities related to an asset-specific credit allowance assigned to credit impaired securities at fair value through OCI. Net revenues increased $1.1 million, or 4%, to reach $25.2 million in 2015, as a result of a $1.7 million, or 32%, increase in net other income mainly driven by improved performance from the Bank's participation in investment funds which was partially offset by a $0.6 million, or 3%, decrease in net interest income from lower average balances of investment securities, while average funding costs remained relatively stable at 1.08%.

The Bank's liquid assets totaled $1.3 billion as of December 31, 2015, compared to $0.7 billion as of December 31, 2014, in line with the Bank's long-standing approach to prudent and proactive liquidity management as the Region´s macroeconomic conditions deteriorated. As of December 31, 2015 and 2014, the liquid assets to total assets ratio was 15.3%, and 9.2%, respectively, while the liquid assets to total deposits ratio was 45.3%, and 29.6%, respectively.

The securities at fair value through OCI totaled $142 million at December 31, 2015, compared to $339 million as of December 31, 2014, as the Bank continued to reduce its holdings. The portfolio of securities at amortized cost stood at $108 million as of December 31, 2015, compared to $55 million as of December 31, 2014. Both securities portfolios consisted of readily-quoted Latin American securities, 66% of which represented multilateral, sovereign or state-owned risk.

Bladex's participation in investment funds, reported as securities at fair value through profit or loss, amounted to $53 million, representing a share of 47.7% as of December 31, 2015, compared to $58 million and 49.6%, respectively as of the end of year December 31, 2014.

On the funding side, deposit balances stood at $2.8 billion as of December 31, 2015, representing 38% of total liabilities, a $0.3 billion, or 4%, increase compared to $2.5 billion, or 35% of total liabilities, as of December 31, 2014. Short-term borrowings and debt, including securities sold under repurchase agreements ("repos"), totaled $2.5 billion as of December 31, 2015, resulting in a 15% year-on-year decrease, while long-term borrowings and debt totaled $1.9 billion as of December 31, 2015, up 34% year-on-year, as the Bank increased its long-term funding through capital markets issuances, loan syndications and bilateral finance transactions.

Profit for the year

2015 proved to be a year of many challenges for the markets in which the Bank operates, especially during the second half of the year, when the economic environment took a turn for the worse, due to the strong impact of several adverse macroeconomic trends impacting Latin-American countries, including the deterioration of terms of trade for commodity-exporting producers, a recessionary and inflationary environment in important economies such as Brazil, and a heightened perception of credit risk. Despite these challenges, the results in 2015 demonstrated Bladex's resilient earnings generation capacity.

The Bank's profit for the year 2015 amounted to $104.0 million, an increase of $1.6 million or 2%, compared to $102.4 million in 2014. This increase was driven by the Bank's core business activities, with growth in average Commercial Portfolio balances resulting in an increase in net interest income, higher fees and commissions, and lower operating expenses, while maintaining robust asset quality, partially offset by higher allowance and impairment loss

for expected credit losses on loans and investment securities. These factors were complemented by a positive trend in non-core results from the Bank’s participation in investment funds which contributed $5.0 million for the year 2015 compared to $2.7 million for the year ended December 31, 2014.

Net Interest Income and Margins

The following table sets forth information regarding the Bank’s net interest income, net interest margin (net interest income divided by the average balance of interest-earning assets), and net interest spread (the average yield earned on interest-earning assets, less the average yield paid on interest-bearing liabilities) for the periods indicated:

	For the Year Ended December 31,	
	2015	2014
	(in $ million, except percentages)	
Net interest income (loss) by Business Segment		
Commercial	$ 127.2	$ 122.4
Treasury	18.3	18.9
Total Net Interest Income	$ 145.5	$ 141.3
Net interest margin	1.84 %	1.88 %
Net interest spread	1.68 %	1.72 %

Distribution of Assets, Liabilities and Stockholders’ Equity; Interest Rates and Differentials

The following table presents the distribution of consolidated average assets, liabilities and stockholders’ equity, as well as the total dollar amounts of interest income from average interest-earning assets and the resulting yields, the dollar amounts of interest expense and average interest-bearing liabilities, and corresponding information regarding rates. Average balances have been computed on the basis of consolidated monthly average balances:

Description	For the Year ended December 31,					
	2015			2014		
	Average balance	Interest	Average yield/rate	Average balance	Interest	Average yield/rate
	(in $ million, except percentages)					
Interest-Earning Assets						
Interest bearing deposits with banks	$819	$2.1	0.25%	$639	$1.5	0.24%
Financial instruments at fair value through profit or loss	56	0.0	0.00%	59	0.0	0.00%
Financial instruments at fair value through OCI [(1)]	253	6.0	2.35%	347	8.1	2.30%
Securities at amortized cost [(2)]	83	2.4	2.83%	42	1.1	2.69%
Loans at amortized cost, net of unearned interest	6,688	209.9	3.09%	6,441	202.1	3.09%
Total interest-earning assets	$7,899	$220.3	2.75%	$7,528	$212.9	2.79%
Non-interest-earning assets	69			88		
Allowance for expected credit losses on loans at amortized cost	(83)			(72)		
Other assets	16			11		

Total Assets	$7,901			$7,555		
Interest-Bearing Liabilities						
Demand deposits [3]	$142	$0.2	0.12%	$89	$0.1	0.07%
Time deposits [3]	2,655	11.6	0.43%	2,634	11.2	0.42%
Deposits [3]	2,797	11.8	0.42%	2,723	11.3	0.41%
Financial liabilities at fair value through profit or loss	0	0.0	0.00%	0	0.0	0.00%
Securities sold under repurchase agreements	218	1.8	0.80%	280	2.1	0.75%
Short-term borrowings and debt	2,267	21.2	0.92%	2,191	21.8	0.98%
Long-term borrowings and debt, net [4]	1,584	40.0	2.49%	1,383	36.4	2.60%
Total interest-bearing liabilities	$6,865	$74.8	1.08%	$6,578	$71.6	1.07%
Non-interest bearing liabilities and other liabilities	86			83		
Total Liabilities	$6,952			$6,661		
Total Stockholders' equity	949			894		
Total Liabilities and Stockholders' Equity	$7,901			$7,555		
Net interest spread			1.68%			1.72%
Net interest income and net interest margin		$145.5	1.84%		$141.3	1.88%

(1) The average yield of the financial instruments at fair value through OCI using cost-based average balances, would have been 2.42%, and 2.43%, for 2015 and 2014, respectively.

(2) The average yield of securities at amortized cost using cost-based average balances, would have been 2.92%, and 2.69%, for 2015and 2014, respectively.

(3) The Bank obtains deposits in the form of demand deposits and time deposits from its central bank shareholders, commercial banks and corporations.

(4) Net of prepaid commissions.

Note: Interest income and/or expense includes the effect of derivative financial instruments used for hedging.

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Changes in Net Interest Income — Volume and Rate Analysis

Net interest income is affected by changes in volume and changes in interest rates. Volume changes are caused by differences in the level of interest-earning assets and interest-bearing liabilities. Rate changes result from differences in yields earned on interest-earning assets and rates paid on interest-bearing liabilities. The following table sets forth a summary of the changes in net interest income of the Bank, resulting from changes in its interest-earning assets and interest-bearing liabilities' average volume and average interest rate changes for 2015 compared to 2014. Volume and rate variances have been calculated based on average balances and average interest rates over the periods presented.

	2015 vs. 2014		
	Volume(*)	**Rate**(*)	Net Change
	(in $ thousand)		
Increase (decrease) in interest income			
Interest bearing deposits with banks	$450	$55	$505
Investment securities	(1,332)	479	(853)
Loans at amortized cost, net of unearned interest	7,636	126	7,762
Total increase (decrease)	$6,754	$660	$7,414
Increase (decrease) in interest expense			
Deposits	(311)	(230)	(541)
Securities sold under repurchase agreement and Short-term borrowings and debt	(122)	1,008	886
Long-term borrowings and debt	(5,059)	1,443	(3,616)
Total increase (decrease)	$(5,492)	$2,221	$(3,271)
Increase (decrease) in net interest income	$1,262	$2,881	$4,143

(*) Volume variation effect in net interest income is calculated by multiplying the difference in average volumes by the current year's average yield. Rate variation effect in net interest income is calculated by multiplying the difference in average yield by the prior year's average volume.

Net Interest Income and Net Interest Margin Variation

2015 vs. 2014

For the year ended December 31, 2015, the Bank's net interest income reached $145.5 million, compared to $141.3 million during the year ended December 31, 2014. The $4.2 million, or 3%, increase in net interest income was mainly driven by higher average balances of the Bank's Loan Portfolio (+4%) and lower average rates on short- and long-term borrowings and debt, both of which were partially offset mainly by higher average balances on the Bank's

long-term borrowings and debt (+14%).

Net interest margin stood at 1.84% for the year ended December 31, 2015 compared to 1.88% for the year ended December 31, 2014. The 0.04% decrease in net interest margin was mainly attributable to lower yield on interest-earning assets, mainly due to increased average liquidity balances (+28%) carrying a 0.25% average interest rate reflecting its low risk level, while Loan Portfolio rates remained stable at 3.09%, and funding costs increased marginally to 1.08% in 2015 compared to 1.07% in 2014.

Fees and Commissions, net

The Bank generates fee and commission income primarily from letters of credit confirmations, the issuance of guarantees covering commercial risk, credit commitments, and loan origination, structuring and syndication activities. The following table shows the components of the Bank's fees and commissions, net, for the periods indicated:

	For the Year Ended December 31,	
	2015	2014
	(in $ thousand)	
Loan commitments & guarantees [1]	$ 2,988	$ 2,118
Letter of credits	9,332	9,275
Arrangements	6,880	6,109
Fees and commissions, net	$ 19,200	$ 17,502

[1] Net of commission expense.

During the year ended December 31, 2015, fees and commissions amounted to $19.2 million, compared to $17.5 million for the year ended December 31, 2014. The $1.7 million, or 10%, increase was primarily driven by higher commissions from loan commitments and guarantees and increased loan structuring and syndication arrangements (with seven transactions led and executed in 2015).

For more information, see Item 18, "Financial Statements," notes 3.9, and 20.

Derivative Financial Instruments and Foreign Currency Exchange

The Bank recorded nearly break-even results in derivative financial instruments and foreign currency exchange in 2015, compared to net gain of $0.2 million in 2014.

For additional information, see Item 11, "Quantitative and Qualitative Disclosure about Market Risk," and Item 18, "Financial Statements," notes 3.6 and 5.8.

Gain per financial instrument at fair value through profit or loss

Gains per financial instruments at fair value through profit or loss totaled $5.7 million in the year ended December 31, 2015, compared to $2.4 million in the year ended December 31, 2014, which were primarily related to improved performance of trading activities from the Bank's remaining participation in the investment funds.

For additional information, see Item 18, "Financial Statements," notes 5.1, 5.2 and 17.

Gain per financial instruments at fair value through OCI

The Bank purchases debt instruments with the intention of selling them prior to maturity. These debt instruments are classified as financial instruments at fair value through OCI and are included as part of the Bank's Credit Portfolio.

The Bank's net gain per financial instruments at fair value through OCI was $0.4 million for the year ended December 31, 2015, compared to $1.9 million for the year ended December 31, 2014. Detail of the net gains is as follows:

	For the year ended December 31,	
	2015	2014
	(in $ millions)	
Nominal amount	$ 109.6	$ 218.1
Amortized cost	$ (116.1)	$ (228.2)
Proceeds	116.4	230.1
Net effect of unwinding hedging derivatives of the financial instruments at fair value through OCI	0.0	0.0
Total gain per financial instrument at fair value through OCI	$ 0.4	$ 1.9

For additional information, see Item 18, "Financial Statements," note 5.3.

Gain on Sale of Loans at amortized cost

The net gain on sale of loans at amortized cost corresponds to income derived from the Bank's business stream of loan intermediation and distribution activities in the primary and secondary markets.

During the years ended December 31, 2015 and 2014, the Bank sold loans on the secondary market with a book value of $92.4 million and $515.6 million, respectively, generating net gains on the sale of loans of $0.4 million and $2.2 million, respectively. The lower loan distribution business relates to decreased activity in the secondary markets as the Region and the World experienced heightened volatility throughout the year 2015.

During the years ended December 31, 2015 and 2014, the Bank assigned $275 million and $246 million, respectively, of originated loans to the International Finance Corporation ("IFC"), which generated a net gain of $0.4 million in each year, as part of a risk-sharing facility agreement with the IFC of up to $350 million, established to expand access to trade finance for agribusiness in Latin America and to contribute to regional food security.

Impairment Loss from Expected Credit Losses on Loans at Amortized Cost

	For the year ended December 31,	
	2015	2014
	(in $ million)	

Impairment loss from expected credit losses on credit-impaired loans (asset-specific)		24.2		1.6
Impairment loss (gain) from expected credit losses on performing loans (collective assessment basis), net of loan recoveries		(7.0)		5.2
Impairment loss from expected credit losses on loans at amortized cost	$	17.2	$	6.8

The impairment loss from expected credit losses on loans at amortized cost amounted to $17.2 million for the year ended December 31, 2015, which was mainly the result of a $24.2 million asset-specific credit allowance assigned to non-performing loans, which totaled $52 million (or 0.78% of the Loan Portfolio) at December 31, 2015. This impairment loss was partly offset by a $7.0 million gain from expected credit losses on performing loans (calculated on a collective assessment basis), as a reflection of changes in the composition of the Bank's Loan Portfolio and its impact in the Bank's reserve model, while Loan Portfolio outstanding balances remaining relatively unchanged year-over-year at $6.7 billion at December 31, 2015.

For the year ended December 31, 2014, the impairment loss from expected credit losses on loans at amortized cost amounted to $6.8 million, mainly attributable to increased credit allowance on performing loans (calculated on a collective assessment basis) for $5.2 million – mostly resulting from the Bank's Loan Portfolio growth during the year (+$538 million, or +9%). In addition, $1.6 million impairment loss on asset-specific credit allowances was assigned to non-performing loans – which totaled $4.0 million (or 0.06% of the Loan Portfolio) at December 31, 2014.

For more detailed information, see Item 5, "Operating and Financial Review and Prospects/Operating Results/Asset Quality and Allowance for Expected Credit Losses," and Item 18, "Financial Statements," notes 3.4, 3.5 and 5.6.

Impairment (Gain) Loss from Expected Credit Losses on Investment Securities

For the year ended December 31, 2015, the Bank recorded a $5.3 million impairment loss from expected credit losses on investment securities, mainly the result of a $6.7 million asset-specific credit allowance assigned to credit impaired securities at fair value through OCI, with a fair value of $1.6 million at December 31, 2015. This impairment loss was partly offset by a $1.4 million impairment gain from expected credit losses on performing securities at fair value through OCI and at amortized cost (calculated on a collective assessment basis), mainly as a reflection of reduced outstanding balances in the Investment Portfolio at December 31, 2015 (-$144 million year-on-year).

The $1.0 million of impairment loss from expected credit losses on securities for the year 2014 was the result of increased credit allowance on performing securities (calculated on a collective assessment basis) mainly due to higher Investment Portfolio balances during the year (+$26 million).

For more detailed information, see Item 5, "Operating and Financial Review and Prospects/Operating Results/Asset Quality and Allowance for Expected Credit Losses," and Item 18, "Financial Statements," notes 3.5, 5.3 and 5.4

Impairment (Gain) Loss from Expected Credit Losses on Off-Balance Sheet Instruments

The Bank recorded a $4.4 million impairment gain from expected credit losses on off-balance sheet instruments for the year ended December 31, 2015, as a result of lower credit allowance on performing off-balance sheet instruments (calculated on a collective assessment basis), mostly driven by lower outstanding balances on confirmed letters of credits (-$39 million) and customers' liabilities under acceptances (-$99 million), together with changes in the risk profile of the Bank's off-balance sheet portfolio composition.

The $3.8 million of impairment loss from expected credit losses on off-balance sheet instruments for the year ended December 31, 2014 was mainly due to the change in composition of performing off-balance sheet credit exposures, and its impact in the Bank's reserve model (calculated on a collective assessment basis).

For more detailed information, see Item 5, "Operating and Financial Review and Prospects/Operating Results/Asset Quality and Allowance for Expected Credit Losses," and Item 18, "Financial Statements," notes 3.5 and 5.7.

Operating Expenses

Total operating expenses includes the following expenses line items of the consolidated statements of profit or loss: salaries and other employee expenses, depreciation of equipment and leasehold improvements, amortization of intangible assets, professional services, maintenance and repairs, and other expenses. The following table shows a breakdown of the components of the Bank's total operating expenses for the periods indicated:

	For the Year Ended December 31,	
	2015	2014
	(in $ thousand)	
Total income	173,858	167,610
Expenses:		
Impairment loss from expected credit losses on loans at amortized cost	17,248	6,782
Impairment loss from expected credit losses on investment securities	5,290	1,030
Impairment (gain) loss from expected credit losses on off-balance sheet instruments	(4,448)	3,819
Operating Expenses:		
Salaries and other employee expenses	$ 30,435	$ 31,566
Depreciation of equipment and leasehold improvements	1,371	1,545
Amortization of intangible assets	596	942
Professional services	4,621	5,177
Maintenance and repairs	1,635	1,544
Other expenses	13,126	12,839
Total operating expenses	$ 51,784	$ 53,613
Profit for the year	$ 103,984	$ 102,366

The above table provides a reconciliation of total operating expenses (as previously defined) to the Bank's profit for the year. Operating expenses, which are presented as part of expenses in the Bank's consolidated statements of profit or loss, does not include the effects of impairment loss from expected credit losses on loans at amortized cost and off-balance sheet instruments, and impairment loss from expected credit losses on investment securities. The purpose of the aforementioned table is to show expenses related to the Bank's general and administrative expenses. Impairment loss from expected credit losses on loans at amortized cost and off-balance sheet instruments, and impairment loss from expected credit losses on investment securities, are not included as part of operating expenses, as the Bank believes such items, which are based on management estimates and are related to the expected credit losses of the Bank's Credit Portfolio, may distort trend analysis. Thus, the Bank believes excluding such items from expenses provides a more accurate indicator of the Bank's administrative and general expenses, and thus provides a better basis for analysis of the efficiency of the Bank. The Bank also believes the presentation of operating expenses helps facilitate comparisons between periods. However, operating expenses should not be considered a substitute for, or superior to, financial measures calculated differently on a IFRS basis. Furthermore, operating expenses may be calculated differently by other companies in the financial industry.

During the year ended December 31, 2015, the Bank's operating expenses totaled $51.8 million, compared to $53.6 million for the year ended December 31, 2014. The $1.8 million, or 3%, decrease in operating expenses over the year was primarily attributable to a reduction in salaries and other employee expenses (a decrease of $1.1 million) and professional services (a decrease of $0.6 million).

For more information on salaries and other employee expenses, and other operating expenses, see Item 18, “Financial Statements”, notes 22 and 23, respectively.

Changes in Financial Position

The following table presents components of the Bank's consolidated statements of financial position at the dates indicated:

	As of December 31,		As of January 1,
	2015	2014	2014
	(in $ thousand)		
Assets			
Cash and cash equivalents	$1,299,966	$780,515	$ 839,718
Financial instruments at fair value through profit or loss	53,411	57,574	68,762
Financial instruments at fair value through OCI	141,803	338,973	334,368
Securities at amortized cost, net	108,215	54,738	33,570
Loans at amortized cost	6,691,749	6,686,244	6,148,298
Less:			
Allowance for expected credit losses	89,974	77,687	70,876
Unearned interest and deferred fees	9,304	8,509	6,668
Loans at amortized cost, net	6,592,471	6,600,048	6,070,754
At fair value - Derivative financial instruments used for hedging - receivable	7,400	12,324	15,217
Property and equipment, net	6,173	6,961	8,432
Intangibles, net	427	1,024	1,890
Customers' liabilities under acceptances	15,100	114,018	1,128
Accrued interest receivable	45,456	48,177	40,778
Other assets	15,794	8,056	3,491
Total Assets	$8,286,216	$8,022,408	$ 7,418,108
Liabilities and Stockholders' Equity			
Deposits	$2,795,469	$2,506,694	$ 2,361,336
At fair value - Derivative financial instruments used for hedging - payable	29,889	40,287	8,572
Financial liabilities at fair value through profit or loss	89	52	72
Securities sold under repurchase agreement	114,084	300,519	286,162
Short-term borrowings and debt	2,430,357	2,692,537	2,705,365
Long-term borrowings and debt, net	1,881,813	1,399,656	1,148,684
Acceptances outstanding	15,100	114,018	1,128
Accrued interest payable	17,716	14,855	13,786
Allowance for expected credit losses on off-balance sheet credit risk	5,424	9,873	6,054
Other liabilities	24,344	32,878	27,947
Total Liabilities	$7,314,285	$7,111,369	$ 6,559,106
Stockholders' Equity			

Common stock	279,980	279,980	279,980
Treasury stock	(73,397)	(77,627)	(82,008)
Additional paid-in capital in excess of assigned value of common stock	120,177	119,644	120,624
Capital reserves	95,210	95,210	95,210
Retained earnings	560,642	501,669	454,896
Accumulated other comprehensive loss	(10,681)	(7,837)	(9,700)
Total Stockholders' Equity	$971,931	$911,039	$ 859,002
Total Liabilities and Stockholders' Equity	$8,286,216	$8,022,408	$ 7,418,108

2015 vs. 2014

The Bank's total assets amounted to $8,286 million as of December 31, 2015, a $264 million, or 3% increase, compared to $8,022 million as of December 31, 2014, mainly attributable to higher balances in cash and cash equivalents totaling $1.3 billion (+$519 million), most of which consisted of liquid assets proactively managed as the Region's macroeconomic conditions worsened. Loans at amortized cost (net of unearned income, deferred fees and allowance for expected credit losses on loans) stood at $6.6 billion as of December 31, 2015, representing 80% of the Bank's total assets, nearly unchanged from the balances as of December 31, 2014. Investment securities (at fair value through OCI and at amortized cost) representing 3% of total assets at December 31, 2015, decreased by $144 million during the year, as the Bank continued to reduce its holdings of securities. Remaining assets consisted of the Bank's remaining investment in Investment Fund for $53 million recorded as financial instruments at fair value through profit or loss (1% of total assets) and non-interest earning assets (1% of total assets).

The 2015 Loan Portfolio had an average remaining maturity term of 343 days, of which 70% was scheduled to mature within one year. Trade financing operations represented 56% of total Loan Portfolio and the remaining balance consisted primarily of lending to financial institutions and corporations engaged in foreign trade.

Liquid assets amounted to $1,267 million as of December 31, 2015, compared to $741 million as of December 31, 2014, in line with the Bank's long-standing approach to prudent and proactive liquidity management and the requirements based on the Basel III Liquidity Coverage Ratio ("LCR"). Liquidity ensures the Bank's ability to maintain adequate cash flows to fund operations and meet obligations and other commitments on a timely basis. The Bank maintains its liquid assets mainly in demand deposits, overnight funds and time deposits with well-known international banks. These liquid assets are adequate to cover 24-hour deposits from customers, which theoretically could be withdrawn on the same day. $1,213 million, or 96%, of the Bank's liquid assets were deposited at the Federal Reserve Bank of New York, with the remainder deposited at other highly rated financial institutions. Liquid assets to total assets ratio amounted to 15% at the end of 2015 compared to 9% at the end of 2014, while the liquid assets to total deposits ratio was 45% and 30% at the end of 2015 and 2014, respectively.

The increase in assets during 2015 was accompanied by a $203 million increase in liabilities, which was mainly the result of (i) a $289 million, or 12%, increase in total deposits, primarily from central banks in the Region; (ii) a $482 million, or 34%, increase in long-term borrowings and debt, as the Bank increased its long-term funding through capital markets issuances, loan syndications and bilateral finance transactions, increasing tenors and diversifying funding sources while maintaining its total cost of funds relatively stable; partly offset by (iii) a $449 million reduction in short-term funds, including short-term borrowings and debt and securities sold under repurchase agreements; and (iv) a net decrease of $119 million in non interest-bearing liabilities.

December 31, 2014 vs. January 1, 2014

The Bank's total assets amounted to $8,022 million as of December 31, 2014, a $604 million, or 8% increase from $7,418 million as of January 1, 2014. This increase was primarily the result of a $538 million, or 9% increase in the Bank's Loan Portfolio, and a $113 million increase in customers' liabilities under acceptances, partially offset by lower interest-bearing deposits in banks (which decreased by $59 million).

As of December 31, 2014, the Bank's Loan Portfolio amounted to $6,686 million, with an average remaining maturity term of 317 days, as 72% of the Loan Portfolio was scheduled to mature within one year. Trade financing operations represented 56% of the Loan Portfolio, while the remaining balance consisted primarily of lending to financial institutions and corporations engaged in foreign trade.

As of December 31, 2014, the Bank's liquidity amounted to $741 million, compared to $831 million as of January 1, 2014, in line with the Bank's long-standing approach to prudent and proactive liquidity management, with requirements determined according to the Basel III Liquidity Coverage Ratio ("LCR") methodology. As of December 31, 2014, $616 million, or 83%, of liquid assets were deposited at the Federal Reserve Bank of New York, while the remaining liquid assets consisted of short-term funds deposited with other banks.

The increase in assets during 2014 was accompanied by a $552 million increase in liabilities, mainly as a result of a $251 million, or 22%, increase in long-term borrowings and debt, a $145 million, or 6%, increase in total deposits, and a $113 million increase in acceptances outstanding.

Asset Quality

The Bank believes that its asset quality is a function of its strong client base, the importance that governments and borrowers alike attribute to maintaining continued access to trade financing, its preferred creditor status, and its strict adherence to commercial criteria in its credit activities. The Bank's management and the CPER periodically review a report of all loan delinquencies. The Bank's collection policies include rapid internal notification of any delinquency and prompt initiation of collection efforts, usually involving senior management.

The Bank maintains a system of internal credit quality indicators. These indicators are assigned depending on several factors which include: profitability, quality of assets, liquidity and cash flows, capitalization and indebtedness, economic environment and positioning, regulatory framework and/or industry, sensitivity scenarios and the quality of borrower's management and shareholders, among others. A description of these indicators is as follows:

Rating	Description
1 to 4	Clients with payment ability to satisfy their financial commitments.
5 to 6	Clients with payment ability to satisfy their financial commitments, but with more frequent reviews.
7	Clients exposed to systemic risks specific to the country or the industry in which they are located, facing adverse situations in their operation or financial condition. At this level, access to new funding is uncertain.
8	Clients whose primary source of payment (operating cash flow) is inadequate and who show evidence of deterioration in their working capital that does not allow them to satisfy payments on the agreed terms, endangering recovery of unpaid balances.
9	Clients whose operating cash flow continuously shows insufficiency to service the debt on the originally agreed terms. Due to the fact that the borrower presents an impaired financial and economic situation, the likelihood of recovery is low.
10	Clients with operating cash flow that does not cover their costs, are in suspension of payments, presumably will also have difficulties fulfilling possible restructuring agreements, are in a state of insolvency, or have filed for bankruptcy, among others.

In order to maintain periodical monitoring of the quality of the portfolio, clients are reviewed within a frequency of time between 3 and 12 months, depending on the risk rating.

Impairment of Financial Assets and Contingencies

The Bank's assets that are subject to impairment consist mainly of loans and securities. For more information on impaired loans, see Item 18, "Financial Statements", Notes 3.4, 3.21 and 5.6. For information on impaired securities, see Item 18, "Financial Statements," notes 3.3.6, 3.21 and 5.3. For more information on contingencies, see Item 18, "Financial Statements", note 5.7, and see Item 5, "Operating and Financial Review and Prospects—Operating Results—Allowance for expected credit losses"

The Bank identifies loans as delinquent when no debt service and/or interest payment has been received for 30 days after such payments were due. The outstanding balance of a loan is considered past due when the total principal balance with one single balloon payment has not been received within 30 days after such payment was due, or when no agreed-upon periodical payment has been received for a period of 90 days after the agreed-upon date.

The above presumptions regarding past due loans may be rebuttable if the Bank has reasonable and supportable information that is available without undue cost or effort, that demonstrates that the credit risk has not increased significantly since initial recognition even though the contractual payments are more than 30 or 90 days past due.

A modified or renegotiated loan is a loan whose borrower is experiencing financial difficulties and the renegotiation constitutes a concession to the borrower. A concession may include modification of terms such as an extension of maturity date, reduction in the stated interest rate, rescheduling of future cash flows, and reduction in the face amount of the loan or reduction of accrued interest, among others.

In the renegotiation or modification of the contractual cash flows of the loan, the Bank shall:

- Continue with its current accounting treatment for the existing loan that has been modified.
- Record a modification gain or loss by recalculating the gross carrying amount of the financial asset as the present value of the renegotiated or modified contractual cash flows, discounted at the loan's original effective interest rate.
- Assess whether there has been a significant increase in the credit risk of the financial instrument, by comparing the risk of a default occurring at the reporting date (based on the modified contractual terms) and the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms). The loan that is modified is not automatically considered to have a lower credit risk. The assessment should consider credit risk over the expected life of the asset based on historical and forward-looking information, including information about the circumstances that led to the modification. Evidence that the criteria for the recognition of lifetime expected credit losses are subsequently no longer met may include a history of up-to-date and timely payment in subsequent periods. A minimum period of observation will be necessary before a financial asset may qualify to return to a 12-month expected credit loss measurement.
- Make the appropriate quantitative and qualitative disclosures required for renegotiated or modified assets to reflect the nature and effect of such modifications (including the effect on the measurement of expected credit losses) and how the Bank monitors these loans that have been modified.

The Bank recognizes a loss allowance for expected credit losses on a loan that is measured at amortized cost at each reporting date at an amount equal to the lifetime expected credit losses if the credit risk on that loan has increased significantly since initial recognition. If at the reporting date, the credit risk of that loan has not increased significantly since initial recognition, an entity shall measure the loss allowance for that loan at an amount equal to 12-month expected credit losses.

The Bank reviews its individually significant loans and advances at amortized cost at each statement-of-financial-position date to assess whether an impairment loss should be recorded in the consolidated statement of profit or loss. In particular, management's judgment is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Loans and advances at amortized cost that have been assessed individually (and found not to be impaired) are assessed together with all individually insignificant loans and advances in groups of assets with similar risk characteristics. This is to determine whether provision should be made due to incurred loss events for which there is objective evidence, but the effects of which are not yet evident.

The collective assessment takes account of data from the Loan Portfolio (such as levels of arrears, credit utilization, loan-to-collateral ratios, etc.), and judgments on the effect of concentrations of risks and economic data (including levels of unemployment, real estate prices indices, country risk and the performance of different individual groups).

The Bank conducts periodic reviews for all of its securities. The Bank recognizes a loss allowance for expected credit losses on financial assets measured at fair value through other comprehensive income and at amortized cost. If at the reporting date, the credit risk of these financial instruments has not increased significantly since initial recognition, the Bank will measure the loss allowance for those financial instruments at an amount equal to 12- month expected credit losses. However, if the Bank determines that the credit risk of those financial instruments has increased significantly since initial recognition, then it measures a loss allowance at an amount equal to the lifetime expected credit losses If the Bank has measured a loss allowance for a financial instrument at an amount equal to lifetime expected credit losses in the previous reporting year because of a significant increase in credit risk, but determines at the current reporting date that this presumption is no longer met; then it will measure the loss allowance at an amount equal to 12-month expected credit losses at the current reporting date. The Bank recognizes in the consolidated statement of profit or loss, as an impairment gain or loss, the amount of expected credit losses (or reversal) that is required to adjust the loss allowance to the amount that is required to be recognized at the reporting date.

Impairment on securities is evaluated considering numerous factors, and their relative significance varies case by case. Factors considered in determining whether a detrimental impact on the estimated future cash flows of a financial asset has occurred include, but are not limited to: significant financial difficulty of the issuer; high probability of bankruptcy; granting a concession to the issuer; disappearance of an active market because of financial difficulties; breach of contract, such as default or delinquency in interest or principal; and, observable data indicating there is a measureable decrease in the estimated future cash flows since initial recognition.

If a security is no longer publicly traded or the entity’s credit rating is downgraded, this is not, by itself, evidence of impairment, but should be considered for impairment together with other information. A decline in the fair value of a debt instrument below its amortized cost is not necessarily evidence of impairment, as it may be due to an increase in market interest rates. Whether a decline in fair value below cost is considered significant or prolonged, must be assessed on an instrument-by-instrument basis and should be based on both qualitative and quantitative factors. However, the assessment of prolonged decline should not be compared to the entire period that the investment has been or is expected to be held.

The following table sets forth information regarding the Bank’s non-performing assets and contingencies at the dates indicated:

	As of December 31,		As of January 1,
	2015	2014	2014
	(in $ million, except percentages)		
Non-performing loans	$ 52	$ 4	$ 3
Asset-specific allocation from the allowance for expected credit losses on loans	21	3	1
Non-performing loans as a percentage of Loan Portfolio	0.8 %	0.1 %	0.1 %
Non-performing contingencies	$ 0	$ 0	$ 0
Asset-specific allocation from the allowance for expected credit losses on off balance-sheet credit risks	0	0	0
Non-performing contingencies as a percentage of total contingencies	0.0 %	0.0 %	0.0 %
Impaired securities (par value)	$ 8	$ 0	$ 0
Asset-specific allocation from the allowance for expected credit losses on securities	(6)	0	0
Estimated fair value of impaired securities	$ 1	$ 0	$ 0
Impaired securities as a percentage of Investment Securities Portfolio	0.6 %	0.0 %	0.0 %
Non-performing assets and contingencies as a percentage of total Credit Portfolio	0.7 %	0.1 %	0.0 %

The Bank did not have impaired loans in its Loan Portfolio without related allowances as of December 31, 2015, or 2014.

The following table sets forth the distribution of the Bank's loans charged-off against the allowance for expected credit losses on loans at amortized cost by country as of the dates indicated:

	As of December 31,				As of January 1,	
	2015	%	2014	%	2014	%
	(in $ million, except percentages)					
Brazil	$6	100%	$ 0	0%	$0	0%
Total	$6	100%	$ 0	0%	$0	0%

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During the year ended December 31, 2015, the Bank had charge-offs against the allowance for expected credit losses on loans at amortized cost totaling $6 million, representing 0.09% of gross Loan Portfolio, compared to no loans charged-off against the allowance for expected credit losses on loans at amortized cost in 2014.

In the two-year period ended December 31, 2015, the Bank disbursed $26 billion in credits and had charged-off credits for $6 million, representing 0.02% of total credits disbursed.

The following table summarizes information regarding non-performing loans, and interest amounts recognized on an effective interest basis on net carrying amount for those financial assets as of the dates indicated:

	For the year ended December 31,		As of January 1,
	2015	2014	2014
	(in $ thousands)		
Non-performing loans:			
Private corporations	$ 51,422	$ 3,125	$ 3,125
Private middle-market companies	907	909	0
Total non-performing loans	$ 52,329	$ 4,034	$ 3,125

Allowance for Expected Credit Losses

The allowance for expected credit losses is provided for losses derived from the credit extension process, inherent in the Loan Portfolio and off-balance sheet instruments, using the reserve methodology to determine expected credit losses. Additions to the allowance for expected credit losses are made by debiting earnings. Credit losses are deducted from the allowance, and subsequent recoveries are added. The allowance is also decreased by reversals of the allowance back to earnings. The allowance attributable to loans is reported as a deduction of loans and the allowance for expected credit losses on off-balance sheet credit risk, such as, letters of credit and guarantees, is reported as a liability.

The allowance for expected credit losses includes an asset-specific component and a formula-based component. The asset-specific component, or specific allowance, relates to the provision for losses on credits considered impaired and measured individually case-by-case. A specific allowance is established when the discounted cash flows (or observable fair value of collateral) of the credit is lower than the carrying value of that credit. The formula-based component (collective assessment basis), covers the Bank's performing Credit Portfolio and is established based in a process that estimates the probable loss inherent in the portfolio, based on statistical analysis and management's qualitative judgment. This analysis considers comprehensive information that incorporates not only past-due data, but

other relevant credit information, such as forward looking macro-economic information.

The statistical calculation is a product of internal risk classifications, probabilities of default and loss given default. The probability of default is supported by Bladex's historical portfolio performance, complemented by probabilities of default provided by external sources, in view of the greater robustness of this external data for some cases. The loss given default is based on Bladex's historical losses experience and best practices.

The reserve balances, for both on and off-balance sheet credit exposures, are calculated applying the following formula:

Reserves = S(E x PD x LGD); where:

a) Exposure (E) = the total accounting balance (on and off-balance sheet) at the end of the period under review.
b) Probabilities of Default (PD) = one-year probability of default applied to the portfolio to account for 12-month expected credit losses and lifetime probability of default to account for more than 12-month. Default rates are based on the Bank's historical portfolio performance per rating category, complemented by an International Rating Agency's probabilities of default for categories 6, 7 and 8, in view of the greater robustness of data for such cases.

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c) Loss Given Default (LGD) = a factor is utilized, based on historical information, same as based on best practices in the banking industry. Management applies judgment and historical loss experience. Management also applies complementary judgment to capture elements of prospective nature or loss expectations based on risks identified in the environment that are not necessarily reflected in the historical data. The allowance policy is applicable to all classes of loans and off-balance sheet instruments of the Bank.

For additional information regarding allowance for expected credit losses, see Item 18, "Financial Statements," notes 3.5, 5.6 and 5.7.

The following table sets forth information regarding the Bank's allowance for expected credit losses with respect to the total Commercial Portfolio outstanding as of December 31 of each year:

	As of December 31,	
	2015	2014
	(in $ million, except percentages)	
Components of the allowance for expected credit losses		
Allowance for expected credit losses on loans at amortized cost:		
Balance at beginning of the year	$ 77.7	$ 70.9
Impairment loss for expected credit losses	17.2	6.8
Recoveries	0.7	0.0
Loans charged-off	(5.7)	0.0
Balance at the end of the year	$ 90.0	$ 77.7
Allowance for expected credit losses on off-balance sheet credit risk:		
Balance at beginning of the year	$ 9.9	$ 6.1
Impairment (gain) loss for expected credit losses	(4.4)	3.8
Balance at end of the year	$ 5.4	$ 9.9
Total allowance for expected credit losses	$ 95.4	$ 87.6
Allowance for expected credit losses to total Commercial Portfolio	1.33 %	1.22 %
Charge-offs to Loan Portfolio	0.09 %	0.00 %

The allowance for expected credit losses amounted to $95.4 million at December 31, 2015, representing 1.33% of total Commercial Portfolio, compared to $87.6 million and 1.22%, respectively, as of December 31, 2014. The year-on-year increase of $7.8 million in credit allowances and 11 basis points in total reserve coverage was mainly associated with asset-specific credit allowance assigned to non-performing loans, which was partly offset by gains or reversals from expected credit losses on performing loans and off-balance sheet instruments (calculated on a collective assessment basis), as a reflection of changes in the risk profile of the Bank's Commercial Portfolio composition and its impact in the Bank's reserve model.

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The following table sets forth information regarding the Bank's allowance for expected credit losses allocated by country of exposure as of the dates indicated:

	As of December 31,				As of January 1,	
	2015		2014		2014	
	Total	%	Total	%	Total	%
	(in $ million, except percentages)					
Allowance for expected credit losses on loans at amortized cost						
Argentina	$14.5	16.1	$17.9	23.0	$18.2	25.7
Brazil	10.9	12.1	12.4	15.9	11.5	16.3
Chile	0.5	0.6	0.5	0.6	1.7	2.4
Colombia	24.7	27.5	13.2	17.0	4.2	5.9
Costa Rica	2.9	3.2	6.5	8.3	4.2	5.9
Dominican Republic	9.0	10.0	7.2	9.3	6.0	8.4
Ecuador	6.9	7.7	3.6	4.7	4.0	5.7
El Salvador	3.0	3.3	3.8	4.9	4.4	6.2
Germany	0.9	1.0	1.0	1.3	0.0	0.0
Guatemala	2.6	2.9	1.1	1.4	3.2	4.5
Honduras	5.1	5.7	3.0	3.9	2.6	3.7
Jamaica	0.6	0.7	0.4	0.6	5.3	7.5
Mexico	3.1	3.5	3.2	4.1	2.1	3.0
Panama	1.0	1.1	1.1	1.4	0.7	0.9
Paraguay	0.9	1.0	1.1	1.3	0.8	1.1
Peru	0.8	0.9	0.8	1.0	1.0	1.4
Other (1)	2.6	2.8	1.0	1.3	0.9	1.3
Total Allowance for expected credit losses on loans at amortized cost	$90.0	100.0%	$77.7	100.0%	$70.8	100.0%
Allowance for expected credit losses on off-balance sheet credit risk						
Argentina	$1.0	19.2	$0.0	0.0	$0.0	0.3
Colombia	2.8	51.9	2.9	29.1	0.2	2.8
Ecuador	0.8	15.4	5.6	56.8	4.7	77.9
Other (1)	0.8	13.5	1.4	14.1	1.1	18.9
Total allowance for expected credit losses on off-balance sheet credit risk	$5.4	100.0%	$9.9	100.0%	$6.0	100.0%
Total allowance for expected credit losses						
Argentina	$15.5	16.3	$17.9	20.4	$18.3	23.7
Brazil	11.0	11.5	12.4	14.2	11.6	15.1
Chile	0.5	0.6	0.6	0.7	1.7	2.2
Colombia	27.5	28.9	16.1	18.4	4.3	5.6
Costa Rica	2.9	3.0	6.5	7.4	4.2	5.4
Dominican Republic	9.0	9.4	7.7	8.8	6.0	7.8
Ecuador	7.7	8.1	9.2	10.5	8.7	11.4

El Salvador	3.0	3.1	3.8	4.3	4.4	5.7
Germany	0.9	1.0	1.0	1.2	0.0	0.0
Guatemala	2.6	2.7	1.2	1.4	3.4	4.4
Honduras	5.2	5.4	3.0	3.5	2.6	3.4
Jamaica	0.6	0.6	0.5	0.5	5.3	6.9
Mexico	3.3	3.4	3.4	3.9	2.2	2.9
Panama	1.4	1.5	1.1	1.3	1.1	1.4
Paraguay	0.9	0.9	1.1	1.2	0.8	1.0
Peru	0.9	0.9	0.9	1.0	1.1	1.5
Uruguay	0.7	0.8	0.5	0.6	0.6	0.8
Other [(1)]	1.8	1.9	0.7	0.8	0.6	0.8
Total Allowance for expected credit losses	$95.4	100.0%	$87.6	100.0%	$76.9	100.0%

(1) Other consists of allowances for expected credit losses allocated to countries in which allowances for expected credit losses outstanding did not exceed $1 million for any of the periods.

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The following table sets forth information regarding the Bank's allowance for expected credit losses on loans at amortized cost and off-balance sheet instruments by type of borrower as of the dates indicated:

	As of December 31,				As of January 1,	
	2015		2014		2014	
	Total	%	Total	%	Total	%
	(in $ million, except percentages)					
Private sector commercial banks and Financial Institutions	$16.5	17.3	$17.6	20.1	$16.8	21.9
State-owned commercial banks	13.6	14.2	13.1	15.0	17.3	22.5
Central banks	0	0.0	1.3	1.4	1.1	1.4
State-owned organization	10.7	11.2	14.3	16.4	7.4	9.6
Private middle - market companies	5.0	5.3	4.7	5.4	6.5	8.5
Private corporations	49.6	52.0	36.6	41.7	27.8	36.1
Total	$95.4	100.0	$87.6	100.0	$76.9	100.0

Critical Accounting Policies

General

The Bank prepares its Consolidated Financial Statements in conformity with IFRS issued by the IASB. The Consolidated Financial Statements for the year ended December 31, 2015 are the first the Bank has prepared in accordance with IFRS, and were prepared in accordance with IFRS 1 – First Time Adoption of IFRS. In prior years, the Bank prepared its financial statements in accordance with U.S. GAAP.

The consolidated financial statements have been prepared on the basis of fair value for financial assets and liabilities through profit or loss, derivative financial instruments, investments and other financial assets at fair value through other comprehensive income. The carrying values of recognized assets and liabilities that are designated as hedged items in fair value hedges, that would otherwise be carried at amortized cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationships. Other financial assets and liabilities and other non-financial assets and liabilities are presented at amortized cost or on a historical cost basis.

The preparation of the Consolidated Financial Statements requires management to make estimates and use assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the Consolidated Financial Statements and the reported amounts of revenues and expenses during the year. Material estimates that are particularly susceptible to significant changes relate to the determination of the allowances for

expected credit losses, impairment of securities, and the fair value of financial instruments. Actual results could differ from those estimates. Management believes these estimates are adequate.

For information regarding the Bank's significant accounting policies, see Item 18, "Financial Statements," notes 2 and 3, and for information concerning first time adoption of IFRS, see Item 18, "Financial Statements," note 27.

Fair Value of Financial Instruments

The Bank determines the fair value of its financial instruments using the fair value hierarchy established in IFRS 13 – Fair Value Measurements and Disclosure, which requires the Bank to maximize the use of observable inputs (those that reflect the assumptions that market participants would use in pricing the asset or liability developed based on market information obtained from sources independent of the reporting entity) and to minimize the use of unobservable inputs (those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances) when measuring fair value. Fair value is used on a recurring basis to measure assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets and liabilities for impairment or for disclosure purposes. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Bank uses some valuation techniques and assumptions when estimating fair value.

The Bank applied the following fair value hierarchy:

Level 1 – Assets or liabilities for which an identical instrument is traded in an active market, such as publicly-traded instruments or futures contracts.

Level 2 – Assets or liabilities valued based on observable market data for similar instruments, quoted prices in markets that are not active, or other observable inputs that can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 – Assets or liabilities for which significant valuation assumptions are not readily observable in the market; instruments measured based on the best available information, which might include some internally-developed data, and considers risk premiums that a market participant would require.

When determining the fair value measurements for assets and liabilities that are required or permitted to be recorded at fair value, the Bank considers the principal or most advantageous market in which it would transact and considers the assumptions that market participants would use when pricing the asset or liability. When possible, the Bank uses active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Bank uses observable market information for similar assets and liabilities. However, certain assets and liabilities are not actively traded in observable markets and the Bank must use alternative valuation techniques to determine the fair value measurement. The frequency of transactions, the size of the bid-ask spread and

the size of the investment are factors considered in determining the liquidity of markets and the relevance of observed prices in those markets.

When there has been a significant decrease in the volume or level of activity for a financial asset or liability, the Bank uses the present value technique which considers market information to determine a representative fair value in usual market conditions.

Additionally, as of December 31, 2015, 1.61% of the Bank's assets were accounted for at fair value using quoted market prices in an active market, and 0.84% of total assets were accounted for at fair value using internally developed models with significant observable market information.

The Bank's management uses its best judgment in estimating the fair value of the Bank's financial instruments; however, there are limitations in any estimation technique. The estimated fair value amounts have been measured as of their respective year-ends, and have not been re-expressed or updated subsequent to the dates of these Consolidated Financial Statements. As a result, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

Fair value calculations are only provided for a limited portion of the Bank's financial assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparison of fair value information of the Bank and other companies may not be meaningful for comparative analysis.

A description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis, including the general classification of such assets and liabilities under the fair value hierarchy is presented below:

Trading assets and liabilities and securities at fair value through OCI

Financial instruments at fair value through profit or loss are carried at fair value, which is based upon quoted prices when available, or if quoted market prices are not available, on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

Financial instruments at fair value through OCI are carried at fair value, based on quoted market prices when available, or if quoted market prices are not available, based on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

When quoted prices are available in an active market, financial instruments at fair value through OCI and financial instruments at fair value through profit or loss are classified in level 1 of the fair value hierarchy. If quoted market prices are not available or they are available in markets that are not active, then fair values are estimated based upon quoted prices of similar instruments, or where these are not available, by using internal valuation techniques, principally discounted cash flows models. Such securities are classified within level 2 of the fair value hierarchy.

Investment funds

The investment funds invest in trading assets and liabilities that are carried at fair value, which is based upon quoted market prices when available. For financial instruments for which quoted prices are not available, the investment funds use independent valuations from pricing providers that use their own proprietary valuation models that take into consideration discounted expected cash flows, using market rates commensurate with the credit quality and maturity of the security. These prices are compared to independent valuations from counterparties.

The investment funds are not traded in an active market and, therefore, representative market quotes are not readily available. Their fair value is adjusted on a monthly basis based on its financial results, its operating performance, its liquidity and the fair value of its long and short investment portfolio that are quoted and traded in active markets. Such investments are classified within level 2 of the fair value hierarchy.

Derivative financial instruments

The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. Exchange-traded derivatives that are valued using quoted prices are classified within level 1 of the fair value hierarchy.

For those derivative contracts without quoted market prices, fair value is based on internal valuation techniques using inputs that are readily observable and that can be validated by information available in the market. The principal technique used to value these instruments is the discounted cash flows model and the key inputs considered in this technique include interest rate yield curves and foreign exchange rates. These derivatives are classified within level 2 of the fair value hierarchy.

The fair value adjustments applied by the Bank to its derivative carrying values include credit valuation adjustments (“CVA”) which are applied to over-the-counter derivative instruments, in which the base valuation generally discounts expected cash flows using the Overnight Index Swap (“OIS”) interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant OIS curve, a CVA is necessary to incorporate the market view of both, counterparty credit risk and the Bank’s own credit risk, in the valuation.

Own-credit and counterparty CVA is determined using a fair value curve consistent with the Bank's or counterparty credit rating. The CVA is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most of the Bank's derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually, or if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business. In addition, all or a portion of the CVA may be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of the Bank or its counterparties or due to the anticipated termination of the transactions.

Notwithstanding the level of subjectivity inherent in determining fair value, the Bank's management believes that its estimates of fair value are adequate. The use of different models or assumptions could lead to changes in the Bank's reported results. See Item 18, "Financial Statements," note 17.

Allowance for Expected Credit Losses

The classification of the Bank's Credit Portfolio for allowances for credit losses under IFRS is determined by risk management and approved by the CPER of the Bank's Board through statistical modeling, internal risk ratings and estimates. Informed judgments must be made when identifying impaired loans, the probability of default, the expected loss, the value of collateral and current economic conditions. Even though the Bank's management considers its allowances for expected credit losses to be adequate, the use of different estimates and assumptions could produce different allowances for expected credit losses, and amendments to the allowances may be required in the future due to changes in the value of collateral, the amount of cash expected to be received or other economic events. In addition, risk management has established and maintains allowances for expected credit losses related to the Bank's off-balance sheet exposures. See Item 18, "Financial Statements," notes 3.5 and 3.21.

The estimates of the inherent risks of the Bank's portfolio and overall recovery vary with changes in the economy, individual industries or sectors, and countries and individual borrowers' or counterparties' concentrations, ability, capacity and willingness to repay their obligations. The degree to which any particular assumption affects the allowance for expected credit losses depends on the severity of the change and its relationship to the other assumptions. See Item 5, "Operating and Financial Review and Prospects/Operating Results/Allowance for Expected Credit Losses"

Early adoption of accounting policies

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments to replace IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together the three aspects of accounting financial instruments project: Classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual years beginning on or after January 1, 2018, with early application permitted.

These financial statements reflect the Bank's decision to early-adopt IFRS 9. The Bank conducted an impact assessment of the three aspects of IFRS 9. Overall, the Bank has not determined any significant impact on its consolidated statement of financial position as a result of early adoption of IFRS 9 as compared to U.S. GAAP.

a) Classification and measurement

The Bank did not observe any significant impact on its consolidated statement of financial position or consolidated statement of changes in equity in the application of the classification and measurement requirements of IFRS 9 as compared to U.S. GAAP. The Bank continues with the measurement of all financial assets at fair value except for those measured at amortized cost. Investments in securities held both for collecting contractual cash flows and selling financial assets continue to be measured at fair value through OCI. For investments in foreign exchange, the effect of the foreign exchange is recorded in the consolidated statement of profit or loss.

Loans and trade receivables generate contractual cash flows expected to represent only payments of principal and interest. Therefore, these instruments are recorded at amortized cost under IFRS 9. The Bank analyzed the characteristics of contractual cash flow of these instruments in detail before concluding whether all these instruments meet the criteria for measurement at amortized cost under IFRS 9.

b) Impairment

IFRS 9 requires the Bank’s expected credit losses to be recorded in all of its financial instruments, either on the basis of 12 months or for the life of the asset. The Bank applied the three-stage model of expected credit losses on all financial instruments. The Bank assessed the impact of its current model and the model required by IFRS 9, and determined no significant impact, mainly due to the nature of its business, which focuses on predominantly short-term credit exposures.

c) Hedge accounting

All existing hedging relationships that are currently designated in effective hedging relationships qualify for hedge accounting under IFRS 9. Bank did not determine any significant impact as a result of the application of IFRS 9 as compared to U.S. GAAP.

Future changes in applicable accounting policies

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Bank financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018, when the IASB finalizes their amendments to defer the effective date of IFRS 15 by one year. Early adoption is permitted. The Bank plans to adopt the new standard on the required effective date using the full retrospective method. During 2015, the Bank performed a preliminary assessment of IFRS 15, which is subject to changes arising from a more detailed ongoing analysis. Furthermore, the Bank is considering the clarifications issued by the IASB in an exposure draft in July 2015 and will monitor any further developments.

IFRS 16 Leases

IFRS 16 was issued in January 2016 and sets out the principles for the recognition, measurement, presentation and disclosure of leases. The objective is to ensure that lessees and lessors provide relevant information in a manner that faithfully represents those transactions. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16. IFRS 16 supersedes IAS 17 – Leases. The Bank is evaluating the potential impact of this new standard in its Consolidated Financial Statements.

See Item 18, “Financial Statements,” notes 3.21 and 3.22

B. Liquidity and Capital Resources

Liquidity

Liquidity refers to the Bank’s ability to maintain adequate cash flows to fund operations and meet obligations and other commitments on a timely basis. The Bank maintains its liquid assets mainly in demand deposits, overnight funds and time deposits with well-known international banks. These liquid assets are adequate to cover 24-hour deposits from customers, which theoretically could be withdrawn on the same day. As of December 31, 2015, the Bank’s 24-hour deposits from customers (demand deposit accounts and call deposits) amounted to $244 million, representing 9% of the Bank’s total deposits. The liquidity requirement resulting from these maturities is satisfied by the Bank’s liquid assets, which as of December 31, 2015 were $1,267 million (representing 45% of total deposits) of which $50 million corresponds to time deposits.

As established by the Bank’s liquidity policy, the Bank’s liquid assets are held in the form of interbank deposits with reputable international banks that have A1, P1, or F1 ratings from two of the major internationally – recognized rating agencies and are primarily located outside of the Region. These banks must have a correspondent relationship with the Bank. In addition, the Bank’s liquidity policy allows for investing in negotiable money market instruments, including

Euro certificates of deposit, commercial paper, bankers' acceptances and other liquid instruments with maturities of up to three years. These instruments must be of investment grade quality A or better and must have a liquid secondary market.

The Bank performs daily reviews, controls and periodic stress tests on its liquidity position, including the application of a series of limits to restrict its overall liquidity risk and to monitor the liquidity level according to the macroeconomic environment. The Bank determines the level of liquid assets to be held on a daily basis, adopting a Liquidity Coverage Ratio methodology referencing the Basel Committee guidelines. Additionally, specific limits have been established to control (1) cumulative maturity "gaps" between assets and liabilities, for each maturity classification presented in the Bank's internal liquidity reports, and (2) concentrations of deposits taken from any client or economic group maturing in one day and total maximum deposits maturing in one day.

The Bank follows a Contingent Liquidity Plan. The plan contemplates the regular monitoring of several quantified internal and external reference benchmarks (such as deposit level, quality of assets, Emerging Markets Bonds Index Plus, cost of funds, LIBOR-OIS spread and market interest rates), which in cases of high volatility would trigger implementation of a series of precautionary measures to reinforce the Bank's liquidity position. In the Bank's opinion, its liquidity position is adequate for the Bank's present requirements.

The following table shows the Bank's liquid assets, by principal geographic area as of December 31 of each year:

	As of December 31,	
	2015	2014
	(in $ million)	
United States of America	1,215	719
Other O.E.C.D.	11	1
Multilateral	40	20
Other	1	1
Total	$1,267	$741

As of December 31, 2015, liquidity amounted to $1,267 million. $1,213 million, or 96%, of liquid assets were deposited at the Federal Reserve Bank of New York. The remaining liquid assets consisted of short-term funds deposited with other banks.

While the Bank's liabilities generally mature over somewhat shorter periods than its assets, the associated liquidity risk is diminished by the short-term nature of the Loan Portfolio, as the Bank is engaged primarily in the financing of foreign trade. As of December 31, 2015, the Bank's short-term loan and Investment Securities Portfolio (maturing within one year based on original contractual term) totaled $3,189 million, (which comprised $23 million of investment securities and the remaining $3,166 million of loans) and had an average original term to maturity of 198 days and an average remaining term to maturity of 90 days.

Medium-term assets (loans and investment securities maturing beyond one year based on original contractual term) totaled $3,753 million as of December 31, 2015. Of that amount, $228 million corresponded to the Bank's investment securities ($86 million in securities at amortized cost and $142 million corresponded to securities at fair value through OCI). The remaining $3,525 million in medium-term assets corresponded to the Bank's Loan Portfolio. As of December 31, 2015, the medium-term assets had an average original term to maturity of three years and seven months, and an average remaining term to maturity of one year and seven months (618 days).

Credit Ratings

The cost and availability of financing for the Bank are influenced by its credit ratings, among other factors. The credit ratings of the Bank as of December 31, 2015, were as follows:

As of December 31, 2015		
Fitch	**Moody's**	**Standard**

			& Poor's
Short-Term	F2	P-2	A-2
Long-Term	BBB+	Baa2	BBB
Rating Outlook	Stable	Stable	Stable

Credit Rating from Fitch Ratings Ltd.

On July 27, 2015, Fitch Ratings Ltd. ("Fitch"), confirmed the Bank's Issuer Default Rating ("IDR"), at "BBB+", which had been upgraded on July 31, 2012, with a stable outlook.

Credit Rating from Moody's Investor Service, Inc.

The Bank's credit ratings from Moody's Investor Service, Inc. ("Moody's"), have been unchanged since December 19, 2007, with the most recent affirmation of the Bank's credit ratings and stable outlook having been issued by Moody's on November 12, 2014, together with a follow-up Credit Opinion on December 17, 2015.

Credit Rating from Standard & Poor's

The credit ratings from Standard & Poor's ("S&P"), have been unchanged since May 13, 2008, and on July 20, 2015, S&P confirmed the Bank's credit ratings with a stable outlook.

Critical factors supporting the Bank's investment-grade credit ratings include a substantial and continuous expansion in its core earnings, its historically solid asset quality, and strong tier one capitalization. Although the Bank closely monitors and manages factors influencing its credit ratings, there is no assurance that such ratings will not be lowered in the future.

Funding Sources

The Bank's principal sources of funds are deposits, borrowed funds and floating and fixed rate placements of securities. While these sources are expected to continue providing the majority of the funds required by the Bank in the future, the exact composition of the Bank's funding sources, as well as the possible use of other sources of funds, will depend upon future economic and market conditions. The following table shows the Bank's funding distribution as of the dates indicated:

	As of December 31,		As of January 1,
	2015	2014	2014
	(in percentages)		
Interbank deposits	38.2 %	35.3 %	36.0 %
Securities sold under repurchase agreements	1.6	4.2	4.4
Borrowings and debts	59.0	57.5	58.8
Other liabilities	1.2	3.0	0.9
Total liabilities	100.0%	100.0%	100.0 %

Short- and long-term borrowings and debt are important funding sources for the Bank's Loan Portfolio because they allow the Bank to diversify its funding sources outside the Region, and because the Bank uses these borrowings and placements, which generally have longer maturities than deposits, to manage its asset and liability positions. See "Cash—Asset—Liability Management."

The Bank's short- and medium-term borrowings mainly come from international correspondent banks from the United States, Japan, Canada and Europe. Among those European banks with credit lines in favor of Bladex, the largest country concentrations are from banks located in the United Kingdom, Germany and Switzerland.

Deposits

The Bank obtains deposits principally from central and commercial banks primarily located in the Region. As of December 31, 2015, 71% of the deposits held by the Bank were deposits made by central and state owned banks in the Region, and 14% of the Bank's deposits represented deposits from private sector commercial banks and financial institutions. Many of these banks deposit a portion of their dollar reserves with the Bank. The average term remaining to maturity of deposits from central and state owned banks as of December 31, 2015 and 2014, and January 1, 2014, was 63 days, 54 days, and 45 days, respectively. As of December 31, 2015, deposits from the Bank's five largest depositors, all of which were central and state-owned banks in the Region, represented 43% of the Bank's total deposits. See Item 18, "Financial Statements," note 9.

The following table analyzes the Bank's deposits by country as of the dates indicated below:

	As of December 31,		January 1,
	2015	2014	2014
		(in $ million)	
Argentina	$70	$ 68	$60
Bahamas	0	2	2
Barbados	17	15	30
Bermuda	6	0	0
Bolivia	1	1	1
Brazil	457	254	371
Cayman Island	7	20	19
Colombia	9	19	23
Costa Rica	116	20	18
Dominican Republic	51	6	0
Ecuador	213	567	598
El Salvador	22	30	25
France	0	0	1
Germany	77	53	50
Guatemala	50	70	70
Haiti	50	44	44
Honduras	157	161	138
Jamaica	1	1	1
Mexico	101	100	50
Multilateral	18	57	32
Netherlands	15	0	0
Nicaragua	90	76	72
Panama	435	406	372
Paraguay	433	269	274
Peru	142	17	0
Trinidad and Tobago	19	19	19
United Kingdom	1	0	0
United States of America	64	38	1
Venezuela	173	193	91
Total	$2,795	$ 2,507	$2,361

Securities Sold Under Repurchase Agreements and Short-Term Borrowings and Debt

The Bank enters into repos with international banks, utilizing its Investment Securities Portfolio as collateral to secure cost-effective funding. Repos are accounted as secured financings in the financial statements. As of December 31,

2015, repos amounted to $114.1 million, a decrease of $186.4 million from $300.5 million as of December 31, 2014, and a decrease of $172.1 million from $286.2 million as of January 1, 2014. See Item 18, “Financial Statements,” note 10.

The Bank’s short-term borrowings and debt consist of borrowings from banks that have maturities of up to 365 days, and debt instruments from notes issued under the Bank’s Euro Medium-Term Note Program. Short-term borrowings are made available to the Bank on an uncommitted basis for the financing of trade-related loans. Approximately ten European banks, seven North American banks, three Asian banks, one Latin American Bank, and one multilateral bank provide these short-term borrowings to the Bank.

During 2015, the Bank issued short-term private placements through its Euro Medium-Term Note Program. As of December 31, 2015, short-term issuances under the program amounted to $576 million, placed primarily in Asia, Japan, and Latin America.

As of December 31, 2015, short-term borrowings and debt amounted to $2,430 million, a decrease of $262 million compared to $2,692 million as of December 31, 2014. The average term remaining to maturity of short-term borrowings and debt as of December 31, 2015 was 96 days. See Item 18, “Financial Statements,” notes 11.1 and 17.

The following table presents information regarding the amounts outstanding under, and interest rates on, the Bank’s short-term borrowings and repos at the dates and during the periods indicated.

	As of and for the Year Ended December 31,		January 1,
	2015	2014	2014
	(in $ million, except percentages)		
Short-term borrowings, debt and securities sold under repurchase agreements			
Advances from banks and financial institutions	$ 2,430	$ 2,693	$ 2,705
Securities sold under repurchase agreements	114	300	286
Total short-term borrowings, debt and securities sold under repurchase agreements	$ 2,544	$ 2,993	$ 2,991
Maximum amount outstanding at any month-end	$ 3,152	$ 2,993	$ 2,991
Amount outstanding at year-end	$ 2,544	$ 2,993	$ 2,991
Average amount outstanding	$ 2,484	$ 2,471	$ 2,275
Weighted average interest rate on average amount outstanding	0.91 %	0.95 %	1.17 %
Weighted average interest rate on amount outstanding at year end	0.89 %	0.79 %	0.89 %

Long-term borrowings and debt

Borrowings consist of long-term and syndicated loans obtained from international banks. Debt instruments consist of public and private issuances under the Bank's Euro Medium-Term Note Program, as well as public issuances in the Mexican market.

Interest rates on most long-term borrowings are adjusted quarterly or semi-annually based on short-term LIBOR rates plus a credit spread. The credit spread is defined according to several factors, including credit ratings, risk perception, and the original contractual term to maturity. The Bank uses these funds primarily to finance its medium-term and long-term Loan Portfolio. As of December 31, 2015, the average term remaining to maturity of the Bank's medium and long-term borrowing and debt was two years and five months (896 days).

The following table presents information regarding the gross amounts outstanding under, and interest rates on, the Bank's long-term borrowings and debt at the dates and during the periods indicated. See Item 18, "Financial Statements," notes 11.2 and 17, and Item 11, "Quantitative and Qualitative Disclosure About Market Risk."

	As of and for the Year Ended December 31,		January 1,
	2015	2014	2014

	(in $ million, except percentages)		
Borrowings and long-term debt (*)			
Amount outstanding at year-end	$ 1,889	$ 1,405	$ 1,154
Maximum amount outstanding at any month-end	$ 1,889	$ 1,587	$ 1,893
Average amount outstanding	$ 1,589	$ 1,389	$ 1,318
Weighted average interest rate on average amount outstanding	2.65 %	2.86 %	3.08 %
Weighted average interest rate on amount outstanding at year end	2.62 %	2.71 %	3.06 %

(*) Gross of prepaid commissions of $7.0 million, $5.6 million and $5.0 million as of December 31, 2015, 2014 and as of January 1, 2014, respectively.

As part of its interest rate and currency risk management, the Bank may from time to time enter into foreign exchange forwards, cross-currency contracts and interest rate swaps to hedge the risk associated with a portion of the notes issued under its various programs.

On September 2, 2015, the Bank announced the successful closing of a $175 million three-year syndicated loan. The facility consisted of two tranches: a two-year extension of Bladex's $103 million syndicated loan previously arranged in 2013 and a $72 million three-year tranche of funding provided by new lenders. Banks from Japan, Taiwan and China participated in the transaction as arrangers and lead arrangers as well, further enhancing the Bank's presence in Asian markets.

On May 7, 2014, the Bank successfully closed a $250 million three-and-a-half year global syndicated loan. This transaction further enhanced the Bank's successful track record of global syndications in support of the Bank's medium-term lending activities.

On October 1, 2013, the Bank successfully closed a $103 million three-year syndicated loan structured placed in the Asian financial markets.

Some borrowing agreements include various events of default and covenants related to minimum capital adequacy ratios, incurrence of additional liens, and asset sales, as well as other customary covenants, representations and warranties. As of December 31, 2015, the Bank was in compliance with all covenants.

Debt Capital Markets

Program in Mexico

In 2012, the Bank established a short- and long-term notes program, ("Mexico Program"), in the Mexican local market, registered with "Mexican National Registry of Securities" *(Registro Nacional de Valores)* maintained by the "National Banking and Securities Commission" *(Comisión Nacional Bancaria y de Valores),* for an authorized aggregate principal amount of 10 billion Mexican Pesos or its equivalent in "Investment Unit" *(Unidades de Inversión),* U.S. dollars or Euros, and with maturities from one day to 30 years. As of December 31, 2015, the total amount outstanding under this program was one issuance of "certificados bursátiles" in the Mexican capital markets of Bladex14 in the principal amount of Pesos 2.0 billion (two billion Mexican pesos) or approximately $115 million U.S. dollar equivalent, issued in July 2014, and due in January 2018.

Euro Medium Term Note Program

The Bank has established a Euro Medium-Term Note Program, which is primarily targeted at non-bank institutional investors and includes multiple placements with short-, medium-, and long-term tenors.

On April 30, 2015, the Bank announced the issuance of a $350 million in bonds, the Bank's second Rule 144A/ Regulation S bond transaction. The bonds, which mature in 2020, pay a fixed rate coupon of 3.25%. The bond offering was placed with global institutional and retail investors, reinforcing the Bank's medium-term funding base. The bonds were issued pursuant to the Bank's Euro Medium-Term Note Program.

As of December 31, 2015, total outstanding amount under the Euro Medium-Term Note Program was $1,541 million, which included a Rule 144A/Regulation S offering with an aggregate principal amount of $400 million due in 2017, and $348 million in bonds due in 2020. During 2015, the Bank issued short-term private placements through its Euro Medium-Term Note Program. As of December 31, 2015, short-term issuances under the program amounted to $576 million, placed primarily in Asia, Japan, and Latin America.

Cost and Maturity Profile of Borrowed Funds and Floating-Rate and Fixed-Rate Placements

The following table sets forth certain information regarding the weighted average cost and the remaining maturities of the Bank's gross borrowed funds and floating and fixed-rate placements (including repos) as of December 31, 2015:

	Amount (*)	Weighted Average Cost	
	(in $ million, except percentage)		
Short-term borrowings and Securities sold under repurchase agreements at fixed interest rate			
Due in 0 to 30 days	$358	0.82	%
Due in 31 to 90 days	403	0.83	%
Due in 91 to 180 days	261	1.02	%
Due in 181 to 365 days	75	1.04	%
Total	$1,097	0.89	%
Short-term borrowings at floating interest rate			
Due in 0 to 30 days	$25	0.67	%
Due in 31 to 90 days	334	1.02	%
Due in 91 to 180 days	368	0.94	%
Due in 181 to 365 days	145	0.96	%
Total	$872	0.97	%
Short-term fixed-rate placements			
Due in 0 to 30 days	$44	0.86	%
Due in 31 to 90 days	227	0.87	%
Due in 91 to 180 days	216	0.92	%
Due in 181 to 365 days	38	1.05	%
Total	$525	0.90	%
Short-term floating-rate placements			
Due in 31 to 90 days	$50	1.07	%
Total	$50	1.07	%
Medium and long-term borrowings at fixed interest rate			
Due in 0 to 30 days	$1	5.28	%
Due in 31 to 90 days	1	5.30	%
Due in 91 to 180 days	2	5.30	%
Due in 181 to 365 days	44	1.86	%
Due in 1 through 6 years	65	2.87	%
Total	$113	2.56	%

Medium and long-term borrowings at floating interest rate			
Due in 91 to 180 days	$1	3.71	%
Due in 181 to 365 days	26	1.60	%
Due in 1 through 6 years	669	1.76	%
Total	$696	1.76	%
Medium and long-term fixed-rate placements			
Due in 0 to 30 days	$10	1.16	%
Due in 181 to 365 days	89	0.65	%
Due in 1 through 6 years	774	3.43	%
Due in 7 through 12 years	57	3.75	%
Total	$930	3.16	%
Medium and long-term floating-rate placements			
Due in 181 to 365 days	$35	1.62	%
Due in 1 through 6 years	115	3.93	%
Total	$150	3.39	%
Grand Total	$4,433	1.65	%

(*) Gross of prepaid commissions of $7.0 million as of December 31, 2015.

Cash flows

Management believes that cash flows from operations, the Bank's adequate reserve coverage levels, and its ability to generate cash through its financing activities (such as deposits and short- and long-term borrowings and debt) are sufficient to fund its investing activities (which are mainly comprised of the Bank's core lending activities), as well as the Bank's operating liquidity needs.

The following discussion highlights the major activities and transactions that affected the Bank's cash flows during 2015 and 2014.

Cash flows from operating activities

The Bank's operating activities mainly include cash generated by profit for the year, adjustments converting the items reported on the income statement from the accrual basis of accounting to cash, net changes in non-interest-earning assets or operating assets, and net changes in non-interest-bearing liabilities or operating liabilities.

For the year ended December 31, 2015, net cash provided by operating activities was $419 million, resulting primarily from the net increase of $446 million in operating liabilities, along with the profit for the year of $104 million, partially offset by $125 million adjustments to reconcile profit for the year to net cash provided by operating activities.

For the year ended December 31, 2014, net cash used in operating activities was $267 million, resulting from: (i) a net increase of $560 million in operating assets, mainly from financial instruments at fair value through profit or loss and (ii) a $93 million adjustments to reconcile profit for the year to net cash provided by operating activities, partially offset by (i) a net increase of $284 million in operating liabilities and (ii) profit for the year of $102 million during the year 2014.

Cash flows from investing activities

The Bank's investing activities predominantly include loans originated by the Bank, as well as the portfolio of financial instruments at fair value through OCI and at amortized cost. Investing activities can vary significantly in the normal course of business due to the amount and timing of cash flows, which are affected by client-driven activities and demand, market conditions, and business strategies.

For the year ended December 31, 2015, net cash provided by investing activities was $130 million, mainly from $269 million in cash received from the sale and redemptions of financial instruments at fair value through OCI, and $45 million in proceeds received from the maturity of financial instruments at amortized cost, partially offset by purchases of $87 million, and $97 million, of financial instruments at fair value through OCI and at amortized cost, respectively.

For the year ended December 31, 2014, net cash of $23 million was used in investing activities, mainly from purchases of $288 million of financial instruments at fair value through OCI, partially offset by inflows from the sale of financial instruments at fair value through OCI of $223 million.

Cash flows from financing activities

The Bank's financing activities primarily reflect cash flows related to raising deposits from central banks as well as state-owned and private banks and corporations in the Region, short-term borrowings and debt from international correspondent banks, secured financing from repos, and proceeds from, and repayments of, long-term borrowings and debt through bilateral or syndicated borrowing facilities, as well as issuances in the capital markets.

For the year ended December 31, 2015, net cash of $24 million was used in financing activities, which was primarily the result of net repayments of $463 million in long-term borrowings and debt, a net decrease of $449 million in short-term borrowing and debt and repos, and $60 million paid as cash dividends, partially offset by a net cash increase of $946 million on proceeds from long-term borrowings and debt.

For the year ended December 31, 2014, net cash provided by financing activities was $200 million, which was primarily the result of a net cash increase of $641 million on proceeds from long-term borrowings and debt, which was partially offset by net repayments of $389 million in long-term borrowings and debt and $54 million paid as cash dividends.

Asset/Liability Management

The Bank seeks to manage its assets and liabilities to reduce the potential adverse impact on net interest income that could result from interest rate changes. The Bank controls interest rate risk through systematic monitoring of maturity and repricing mismatches. The Bank's investment decision-making takes into account not only the rates of return and the respective underlying degrees of risk, but also liquidity requirements, including minimum cash reserves, withdrawal and maturity of deposits and additional demand for funds. For any given period, a matched pricing structure exists when an equal amount of assets and liabilities are repriced. An excess of assets or liabilities over these matched items results in a "gap" or "mismatch," as shown in the table under "Interest Rate Sensitivity" below. A negative gap denotes liability sensitivity and normally means that a decline in interest rates would have a positive effect on net interest income, while an increase in interest rates would have a negative effect on net interest income. Most of the Bank's assets and most of its liabilities are denominated in U.S. dollars and, therefore, the Bank has no material foreign exchange risk. The foreign exchange risk is mitigated by the use of derivatives, which, though economically perfectly hedged, might give rise to some accounting volatility.

Interest Rate Sensitivity

The Bank actively uses interest rate swaps as part of its interest rate risk management. Interest rate swaps are contracted either in a single currency or cross-currency for a prescribed period in order to exchange a series of interest payment flows, which generally involve swapping fixed for floating-rate.

The following table presents the projected maturities and interest rate adjustment periods of the Bank's total assets, liabilities and stockholders' equity based upon the contractual maturities and rate-adjustment (repricing) dates as of December 31, 2015. The Bank's interest-earning assets and interest-bearing liabilities and the related interest rate sensitivity gap shown in the following table may not reflect positions in subsequent periods.

	Total	0-30 Days	31-90 Days	91-180 Days	181-365 Days	More than 365 Days	Non-Interest Sensitive / without maturity
	(in $ million, except percentages)						
Interest-earning assets							
Cash, due from banks & interest-bearing deposits with banks	$1,300	$ 1,300	$ 0	$ 0	$ 0	$ 0	$ 0
	142	13	26	29	6	67	0

Financial instruments at fair value through OCI							
Securities at amortized cost	108	14	6	10	6	72	0
Loans at amortized cost, net	6,682	1,878	2,728	1,720	273	92	(9)
Total interest-earning assets	8,232	3,205	2,760	1,759	285	231	(9)
Non-interest earning assets, allowance for expected credit losses and other asset	54	0	0	0	0	0	54
Total assets	8,286	3,205	2,760	1,759	285	231	45
Interest-bearing liabilities							
Deposits	2,795	1,736	476	320	264	0	0
Securities sold under repurchase agreements	114	7	96	11	0	0	0
Borrowings and debt, net	4,312	753	1,590	1,433	354	189	(7)
Total interest-bearing liabilities	7,221	2,496	2,162	1,765	618	189	(7)
Non-interest-bearing liabilities	93	0	0	0	0	0	93
Total liabilities	7,314	2,496	2,162	1,765	618	189	86
Total Stockholders' equity	972	0	0	0	0	0	972
Total liabilities and stockholders' equity	$ 8,286	$ 2,496	$ 2,162	$ 1,765	$ 618	$ 189	$ 1,058
Interest rate sensitivity gap	0	709	599	(5)	(332)	43	(1,013)
Cumulative interest rate sensitivity gap		709	1,308	1,303	970	1,013	0
Cumulative gap as a % of total interest-earning assets		9 %	16 %	16 %	12 %	12 %	0 %

The Bank's interest rate risk is the exposure of earnings (current and potential) and capital to adverse changes in interest rates and is managed by attempting to match the term and repricing characteristics of the Bank's interest rate sensitive assets and liabilities. The Bank's interest rate risk typically arises from the Bank's liability sensitive short-term position, which means that the Bank's interest-bearing liabilities tend to reprice more quickly than the Bank's interest-earning assets. This is offset by the short-term nature of the Bank's interest-earning assets and interest-bearing liabilities, and the fact that most of the assets and liabilities pricing is based on short-term market rates (LIBOR-based) with contractual re-pricing schedules for longer term transactions. As a result, there is a potential adverse impact on the Bank's net interest income from interest rate increases in the very short term. The Bank's policy with respect to interest rate risk provides that the Bank establishes limits with regards to: (1) changes in net interest income due to a potential impact, given certain movements in interest rates and (2) changes in the amount of available equity funds of the Bank, given a one basis point movement in interest rates.

See Item 11 “Quantitative and Qualitative Disclosure About Market Risk.”

Stockholders’ Equity

The following table presents information concerning the Bank’s capital position at the dates indicated:

	As of December 31,		January 1,
	2015	2014	2014
	(in $ thousand)		
Common stock	$279,980	$279,980	$279,980
Treasury stock	(73,397)	(77,627)	(82,008)
Additional paid-in capital in excess of assigned value of common stock	120,177	119,644	120,624
Capital reserves	95,210	95,210	95,210
Retained earnings	560,642	501,669	454,896
Accumulated other comprehensive loss	(10,681)	(7,837)	(9,700)
Total stockholders’ equity	$971,931	$911,038	$859,002

As of December 31, 2015, total stockholders’ equity amounted to $972 million, compared to $911 million as of December 31, 2014 and compared to $859 million as of January 1, 2014.

During 2015, total stockholders’ equity increased by $61 million compared to 2014. This increase was primarily due to a $59 million increase in retained earnings as a result of profit of $104 million for the year ended December 31, 2015, which was partially offset by $45 million declared as cash dividends.

During 2014, total stockholders’ equity increased $52 million compared to January 1, 2014. This increase was primarily due to a $47 million increase in retained earnings as a result of profit for the year of $102 million for the year ended December 31, 2014, which was partially offset by $56 million declared as cash dividends.

Capital reserves are established as an appropriation of retained earnings and, as such, are a form of retained earnings. Capital reserves are intended to strengthen the Bank’s capital position. Reductions of these reserves, for purposes such as the payment of dividends, require the approval of the Board and Panamanian banking authorities.

As of December 31, 2015, the capital ratio of total stockholders' equity to total assets was 11.7%, and the Bank's Tier 1 capital ratio calculated according to Basel III capital adequacy guidelines was 16.1%, compared to 11.4% and 15.5%, respectively, as of December 31, 2014. As of December 31, 2015, the Bank's total capital to risk-weighted asset ratio, calculated according to the guidelines of the Banking Law, was 16.3%.

See Item 4, "Information on the Company—Business Overview—Regulations," and Item 18, "Financial Statements," notes 14 and 26.

C. Research and Development, Patents and Licenses, etc.

Not applicable.

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D. Trend Information

The following are the most important trends, uncertainties and events that the Bank's management believes are likely to materially affect the Bank or that could cause the financial information disclosed herein not to be indicative of the Bank's future operating results or financial condition:

- The Bank's results may be affected by changes in global economic conditions, including the prices of oil and other commodities, the U.S. dollar exchange rate, interest rates, slower economic growth in developed countries and trading partners, and the effect that these changes may have on the economic condition of countries in the Region, including the Region's foreign trade growth, and, therefore, the growth of the Bank's trade financing business;
- The Region may be impacted by by slower rates of growth in economies that have exhibited high growth in recent years, which could affect the Region's growth prospects in export industries;
- The outlook assumes a protracted decline in the prices of raw materials, mainly driven by reduced global demand and a relatively strong U.S. dollar. The moderation of growth in the Chinese economy and continued weakness in the European economies continue to impact other emerging economies, in particular the former, given the significance of Chinese demand in global commodities markets. The sustainability of elevated growth in China continues to be of a concern because of the negative impact decreased levels of growth could have on long-term trends in the markets for commodities and raw materials, as well as the negative impact that a general slowdown in the Chinese economy could have on the global economy.
- Diverging monetary stimulus policies in certain important global economies could result in greater disparity in global interest rates, leading to possible changes in global capital flows. As a result, capital flows to the Region could be significantly curtailed. A slowdown in capital flows could potentially destabilize exchange rates and the financing of current account balances, which may cause inflationary pressures and tighter monetary policies. A resulting economic slowdown or related political events in the Region could have an adverse effect on the growth prospects in the Region, and the Bank's asset quality and operations.
- Changes of risk perception in the markets in which the Bank operates could lead to increased or decreased competition, and impact the availability of U.S. dollar liquidity, which could affect spreads over the cost of funds on the Bank's Loan Portfolio and, consequently, impact the Bank's net interest spreads.
- A continued downturn in global debt capital markets, or a continued downturn in investor confidence, could affect the Bank's access to funding or increase its cost of funding.

Year 2015

During 2015, profit for the year amounted to $104.0 million, an increase of $1.6 million or 2%, compared to $102.4 million in 2014. This increase was driven by the Bank's core business activities, including growth in average Commercial Portfolio balances and a resulting increase in net interest income, higher fees and commissions, and lower operating expenses, while maintaining robust asset quality, partially offset by higher allowance and impairment loss for expected credit losses on loans and investment securities. These factors were complemented by a positive trend in non-core results from the Bank's participation in investment funds which contributed $5.0 million for the year 2015 compared to $2.7 million for the year ended December 31, 2014.

Net interest income rose by $4.1 million, or 3%, to $145.5 million in 2015 from $141.3 million in 2014. The increase in 2015 was driven by higher average balances of the Bank's interest-earning assets (+5%) and higher average London Interbank Offered Rates ("LIBOR"), which were partially offset by higher average balances on the Bank's interest-bearing liabilities (+4%). Net interest margin stood at 1.84% for 2015 compared to 1.88% for 2014 and funding costs remained at 1.08% in 2015 compared to 1.07% in 2014.

Fees and other income includes the fee income associated with letters of credit and other off-balance sheet assets, such as guarantees and credit commitments, as well as fee income derived from two business streams: loan structuring and syndication, and loan intermediation and distribution. Fees and other income amounted to $22.3 million in 2015 compared to $21.8 million in 2014. The $0.5 million or 2% increase resulted from higher fee income from loan commitments and guarantees, and higher fees from loan structuring and syndication activity (with seven transactions led and executed during the year), which were partially offset by a lower net gain on sale of loans at amortized cost as a result of lower activity in the loan distribution activities in the secondary market.

The Bank's operating expenses totaled $51.8 million for the year 2015, compared to $53.6 million for the year 2014. The $1.8 million or 3% decrease in operating expenses in 2015 was primarily attributable to a reduction in the salaries and other employee expenses line item (-$1.1 million), and lower expenses from professional services (-$0.6 million).

The Bank's Commercial Portfolio remained relatively stable at $7,155 million as of December 31, 2015, compared to $7,187 million as of December 31, 2014, a $32 million decrease which was largely attributable to stable demand from the Bank's established client base of corporations and financial institutions (up $70 million, or 1%), which was more than offset by decreased activity related to middle-market companies ($102 million, or 21%).

Deposit balances stood at $2.8 billion as of December 31, 2015, representing 38% of total liabilities, a $0.3 billion, or 4%, increase compared to $2.5 billion, or 35% of total liabilities, as of December 31, 2014. Short-term borrowings and debt, including securities sold under repurchase agreements ("repos"), totaled $2.5 billion as of December 31, 2015, resulting in a 14% year-on-year decrease, while long-term borrowings and debt totaled $1.9 billion as of December 31, 2015, up 34% year-on-year, as the Bank increased its long-term funding through capital markets issuances, loan syndications and bilateral finance transactions. Weighted average funding costs for the year ended December 31, 2015 was 1.08%, compared to 1.07% for the year ended December 31, 2014.

In addition, see Item 3.D. "Key Information—Risk Factors," for a discussion of the risks the Bank faces, which could affect the Bank's business, results of operations and/or financial condition.

E. Off-Balance Sheet Arrangements

In the normal course of business, in order to meet the financing needs of its customers, the Bank is party to instruments with off-balance sheet credit risk. These instruments involve, to varying degrees, elements of credit and market risk in excess of the amount recognized in the consolidated statement of financial position. Credit risk represents the possibility of loss resulting from the failure of a customer to perform in accordance with the terms of a contract. The contractual amount of these instruments represents the maximum possible credit risk should the counterparty draw down the commitment or the Bank fulfill the obligation under the guarantee, and the counterparty subsequently fails to perform according to the terms of the contract. Most of these commitments and guarantees expire without the counterparty drawing on the credit line or a default occurring. As a result, the total contractual amount of these instruments does not represent our future credit exposure or funding requirements.

As of December 31, 2015, the Bank's off-balance sheet arrangements, as defined in Item 5.E. of Form 20-F, included confirmed letters of credit, stand-by letters of credit, and guarantees (covering commercial risk). These arrangements are kept off-balance sheet as long as the Bank does not incur an obligation relating to them or itself become entitled to an asset.

The Bank's outstanding off-balance sheet arrangements and total off-balance sheet credit risk are as follows:

	As of December 31,		As of January 1,
	2015	2014	2014
		(in $ thousand)	
Confirmed letters of credit	$99,031	$ 137,817	$ 221,963
Stand-by letters of credit and guaranteed – Commercial risk	158,599	89,752	137,285
Total off-balance sheet arrangements	257,630	227,569	359,248
Credit commitments	189,820	158,549	121,175
Total off-balance sheet credit risk	$447,450	$ 386,118	$ 480,423

Fees and commission income from off-balance sheet credit risk amounted to $12 million for the year ended December 31, 2015, compared to $11 million for the year ended December 31, 2014.

The allowance for expected credit losses on off-balance sheet credit risk is recognized on the consolidated statement of financial position, with the resulting impairment recorded in the consolidated statement of profit or loss. As of December 31, 2015, total allowance for expected credit losses on off-balance sheet credit risk amounted to $5 million, compared to $10 million as of December 31, 2014 and $6 million as of January 1, 2014.

For additional information, see Item 5 "Operating and Financial Review and Prospects—Operating Results—Fees and Commissions, net." and Item 18, "Financial Statements," note 5.7.

F. Tabular Disclosure of Contractual Obligations

The following tables set forth information regarding the Bank's contractual obligations and commercial commitments as of December 31, 2015.

Contractual Obligations	Payments Due by Period				
	Total	Less than 1 year	1 – 3 years	3 – 5 years	More than 5 years
	(in $ million)				
Deposits	$2,795	$2,795	$0	$0	$ 0
Securities sold under repurchase agreement	114	114	0	0	0
Short-term borrowings and debt	2,430	2,430	0	0	0
Long-term borrowings and debt (1)	1,889	209	1,268	355	57
Accrued interest payable	18	18	0	0	0
Future contractual interest payable, not yet accrued (2)	131	12	62	40	17
Leasehold obligations (3)	23	2	5	2	14
Total contractual obligations	$7,400	$5,580	$1,335	$397	$ 88

(1) Gross of prepaid commissions of $7.0 million as of December 31, 2015. Certain debt obligations are subject to covenants that could accelerate the payment of these obligations.

(2) Consists of future interest payable on interest-bearing liabilities and their hedges, calculated on the basis of their respective interest rates as of December 31, 2015 for the days remaining to maturity. Some of these obligations have floating interest rates which could fluctuate in the future and hence change the value of interest payable accordingly.

(3) Operating lease commitments result primarily from non-cancellable rental agreements for properties; the amounts in the above table are calculated based on current rental agreements. The total amount of expenses recognized in connection with such leases in 2015 and 2014 are $2.9 million and $2.2 million, respectively.

Other Commercial Commitments	Amount of Commitment Expiration by Period				
	Total	Less than 1 year	1 – 3 years	3 – 5 years	More than 5 years
	(in $ million)				
Letters of credit (4)	$114	$114	$ 0	$ 0	$ 0
Stand-by letters of credit	145	145	0	0	0
Guarantees	14	14	0	0	0
Other commercial commitments	190	167	22	0	1
Total Commercial Commitments	$463	$440	$ 22	$ 0	$ 1

(4) Includes customers' liabilities under acceptances outstanding (on-balance sheet assets) for a total amount of $15 million as of December 31, 2015.

The covenants included in some of the Bank's liabilities contracts are standard market covenants. Bladex has been and expects to continue to be in compliance with regards to these covenants.

See Item 18, "Financial Statements," notes 5.7 and 24.

Item 6. Directors, Executive Officers and Employees

A. Directors and Executive Officers

Directors

The following table sets forth certain information concerning the Directors of the Bank as of the date of this Annual Report.

Name	Country of Citizenship	Position Held with The Bank	Year Term Expires	Director Since	Age
CLASS A					
Facundo Martínez Maino Director Banco de la Nación Argentina, Argentina	Argentina	Director	2017	2016	44
Roland Holst Director Banco Central de Paraguay, Paraguay	Paraguay	Director	2017	2014	46
João Carlos de Nóbrega Pecego Chief Executive Officer Banco Patagonia, Argentina	Brazil	Director	2019	2010	52
CLASS E					
Mario Covo Founding Partner DanaMar LLC, U.S.A.	U.S.A.	Director	2017	1999	58
Miguel Heras Executive Director Inversiones Bahia Ltd., Panama	Panama	Director	2018	2015	47
Herminio A. Blanco Founder and President IQOM, Mexico	Mexico	Director	2019	2004	65
Maria da Graça França Brazil	Brazil	Director	2019	2004	67
Ricardo M. Arango Senior Partner Arias, Fábrega & Fábrega, Panama	Panama	Director	2019	2016	55

ALL CLASSES OF COMMON STOCK [(1)]

Gonzalo Menéndez Duque Director Banco de Chile, Chile	Chile	Chairman of the Board	2018	1990	67
Rubens V. Amaral Jr. Chief Executive Officer Bladex, Panama	Brazil	Director	2018	2012	56

[(1)] Denotes class(es) of common stock of the Bank that elect the directors listed.

Facundo Martínez Maino has served as Director of the Board since 2016, when he was designated to fill the vacancy created by the resignation of Esteban Alejandro Acerbo from Banco de la Nación Argentina. Mr. Martínez Maino has served as Director of Banco de la Nación Argentina since 2015. He was Chief Economist of MS Consultores, Buenos Aires, Argentina from 2000 to 2015 and Financial Analyst of the Centre for the Studies of Productivity of the Ministry of Industry, Commerce and Mining of the Republic of Argentina from 1997 to 1999. In 1996 he worked in the Secretariat of Planning of the Council of Ministers of the Republic of Argentina. Mr. Martínez Maino was a professor of Economics in the University of Buenos Aires from 1996 to 2003. Mr. Martinez Maino holds a Bachelor of Economics from the School of Economic Sciences of the National University of Rio Cuarto, Cordoba, Argentina and in 1997 pursued studies on economic development and trade in Taiwan on a scholarship granted by the International Cooperation and Development Fund. Mr. Martínez Maino´s professional experience in the field of economics and his academic skills qualify him to serve on the Board.

Roland Holst has served as Director of the Board since 2014. Dr. Holst has served as Director of the Board of Banco Central del Paraguay since 2012. He was Head of Fixed Income Research at State Street Global Markets in Boston, MA from 2007 to 2011 and Quantitative Analyst at Starmine Corp. in San Francisco, CA from 2006 to 2007. He was Teaching Assistant of Econometrics, Public Finance, Finance, Program Evaluation, Macroeconomics and Labor Economics at the University of Chicago from 2003 to 2006. Dr. Holst worked at Garantia PFP, a pension fund, as Investment Manager from 1997 to 2001 and General Manager of Bolsa de Valores de Asunción, Paraguay from 1995 to 1997. He is the author of Social Security and Policy Risk: Evidence of its effects on welfare costs and savings published in 2007. Dr. Holst holds a Ph.D. in Public Policy and a Master in Economics from the University of Chicago. He also holds a Master in Economics from Universidad Católica de Asunción, Paraguay, degrees in Economics and Agronomy from Universidad Nacional de Asunción, Paraguay and a Financial Risk Manager (FRM) certification. Mr. Holst's professional experience in the fields of finance and economics and his academic skills qualify him to serve on the Board.

João Carlos de Nóbrega Pecego has served as Director of the Board since 2010. Mr. Pecego has served as Chief Executive Officer of Banco Patagonia, Argentina since 2014. Mr. Pecego has served as Director of Grupo Brasil since 2015, Director of Visa Argentina since 2012, President of GPAT Compañía Financiera, Director of Patagonia Valores and Director of Banco Patagonia Uruguay since 2011. Mr. Pecego was Vice President of Banco Patagonia, Argentina, from 2011 to 2014. Mr. Pecego was previously Regional General Manager – Head of Latin America of Banco do Brasil based in Argentina from 2009 to 2011. He has been employed by Banco do Brasil in various capacities since 1978, holding the positions of Commercial Superintendent of the South Region of Brazil (Rio Grande do Sul, Santa Catarina and Parana) from 2006 to 2009, Executive Manager responsible for Corporate and Project Finance from 2003 to 2006, Executive Manager of the Corporate Area of Banco do Brasil in Sao Paulo from 2000 to 2003, Regional Superintendent of the Sao Paulo Unit from 1995 to 2000, General Manager of the main agencies of Banco do Brasil in Sao Paulo from 1990 to 1995, and in various other capacities from 1978 to 1990. Mr. Pecego holds a degree in Business Administration from Universidad Costa Braga, Sao Paulo, a postgraduate degree in Business Management from Instituto San Luiz, Sao Paulo and an MBA in International Business from Fundación Don Cabral, Minais Gerais and in Marketing from Pontificia Universidade Católica do Rio de Janeiro –PUC-, Rio de Janeiro. Mr. Pecego's professional experience related to the banking industry qualifies him to serve on the Board.

Mario Covo has served as a Director of the Board since 1999. Dr. Covo is the Founding Partner of DanaMar LLC in New York, a financial consulting corporation established in 2013. He was Founding Partner of Helios Advisors in 2003, Founding Partner of Finaccess International, Inc. in 2000 and of Columbus Advisors in 1995, in New York. Dr. Covo worked at Merrill Lynch from 1989 to 1995, where he was Head of Emerging Markets-Capital Markets. Prior to working for Merrill Lynch, Dr. Covo worked at Bankers Trust Company of New York from 1985 to 1989 as Vice President in the Latin American Merchant Banking Group, focusing on corporate finance and debt-for-equity swaps. Prior to that Dr. Covo was an International Economist for Chase Econometrics from 1984 to 1985, focusing primarily on Venezuela and Colombia. Dr. Covo holds a Ph.D. in Economics from Rice University and a B.A. with honors from Instituto Tecnológico Autónomo de Mexico. Dr. Covo's extensive background and experience in the financial services industry, and his exposure to the markets where the Bank operates qualify him to serve on the Board.

Herminio A. Blanco has served as a Director of the Board since 2004. Dr. Blanco is founder and president of IQOM, a consulting corporation and a daily analytical electronic newspaper specializing in international trade in Latin America. IQOM has been the chief advisor to the Mexican private sector during the negotiations of the TPP (Trans-Pacific Partnership Agreement). Dr. Blanco is a corporate advisor to corporations throughout the world and is a member of the boards of CYDSA, Arcelor Mittal U.S. and Mexico and FUNO, the largest REIT (real estate investment trust) in Mexico. Dr. Blanco is a member of the International Advisory Committee of Mitsubishi Corporation and the Trilateral Commission and was the Secretary of Trade and Industry of Mexico from 1994 to 2000 and Mexico's Chief Negotiator of the North American Free Trade Agreement (NAFTA) from 1990 to 1993. Dr. Blanco was also responsible for the negotiation of the free trade agreement with the European Union and the European Free Trade Area and various agreements with Latin American countries and with Israel. Dr. Blanco contributed to the launching of negotiations of the free trade agreement with Japan. He was Assistant Professor of Economics at Rice University, in Houston, Texas from 1980 to 1985. Dr. Blanco holds a B.A. in Economics from Instituto Tecnológico de Estudios Superiores de Monterrey and a Ph.D. in Economics from University of Chicago. Dr. Blanco's extensive experience and background in foreign trade and finance, along with his academic and consulting skills, qualify him to serve on the Board.

Maria da Graça França has served as a Director of the Board since 2004. Ms. França served as Director of Internal Control of Banco do Brasil from 2006 to 2007. She also served in various other capacities during her tenure with Banco do Brasil, since 1971, as Head of North America and General Manager of Banco do Brasil, New York Branch from 2004 to 2005, Executive General Manager of the International Division in Brasilia, Brazil from 2002 to 2003, Regional Manager for the operations of the Bank in South America based in Argentina in 2002, General Manager of Banco do Brasil, Paris Branch from 1999 to 2002, Deputy General Manager of Banco do Brasil, Miami Branch from 1993 to 1999, General Manager of the department responsible for Banco do Brasil's foreign network from 1992 to 1993, Deputy General Manager for foreign exchange from 1989 to 1992, Assistant Manager within the Risk Management Area from 1988 to 1989, Assistant Manager for foreign exchange internal controls from 1984 to 1987 and employee in the Foreign Exchange Department from 1971 to 1984. Ms. França holds a degree in Economics and Accounting from Universidad Federal de Uberlandia-Minais Gerais, Brazil. Ms. França's experience managing operations and internal controls in international banking as well as her extensive tenure with Banco do Brasil, provide her unique insight, and qualify her to serve on the Board.

Miguel Heras has served as a Director of the Board since 2015. Since 1999, Mr. Heras has served as Executive Director and as a member of the board of Inversiones Bahia, Ltd. in Panama, the largest investment group in Central America, focusing in the financial, infrastructure, real estate, and communications areas. He leads the private equity and venture capital efforts of the group. Mr. Heras also serves on various other boards throughout Latin America including Cable Onda since 2009, Sistemas de Generación S.A. (SIGSA) and the Biodiversity Museum since 2008, Televisora Nacional and Bahia Motors since 2007, Industrias Panama Boston since 1999. Mr. Heras has served as Director of Banco Continental de Panama from 2002 to 2007 and was also a member of its ALCO Committee. Mr. Heras was the negotiator for the acquisition of several banking institutions and in 2007 led the negotiation for the merger of Banco Continental with Banco General to create one of the largest banks in Central America. Mr. Heras was also a member of the board of directors of Amnet Telecommunications Holdings, the leading provider of pay TV and triple play services in Central America from 2005 to 2008, Tricom from 2009 to 2014, Vice Chairman of the board of Cable and Wireless (Panama) Inc. from 1997 to 1999 and a member of the board of the Panamanian Stock Exchange from 1999 to 2005. Mr. Heras was Minister of the Treasury of the Republic of Panama from 1996 to 1998 and President of the Council on Foreign Trade. He served as Vice Minister of the Treasury from 1994 to 1996. Mr. Heras holds a Bachelor Degree in Economics from the Wharton School of Commerce and Finance of the University of Pennsylvania. Mr. Heras' professional expertise in economics, finance and private equity and his experience as a board member of different companies, qualify him to serve on the Board.

Ricardo M. Arango has served as Director of the Board since 2016. Mr. Arango is a senior partner of Arias, Fábrega & Fábrega, in Panama. From 2004 to date, Mr. Arango has held several management and leadership positions within the firm, contributing to shape the organization into a leading Latin-American law firm, with offices in eight countries. Mr. Arango has served as a member of the board of directors of the Panama Canal Authority since 2016, director and member of the Audit Committee of Banco General since 2012 and member of the board of directors of MHC Holdings since 2002. Mr. Arango served as a member of the board of directors of Corporación La Prensa from 2002 to 2016 and as Chairman of its Editorial Committee from 2011 to 2016. He also served as Chairman of the Panama Stock Exchange from 2007 to 2011 and as a member of its board of directors from 1999 to 2016. He also served as the Secretary of the Bank from 2002 until 2016. From 2011 to 2015, Mr. Arango served as member of the managing partners committee of Lex Mundi, the largest network of independent law firms in the world. Mr. Arango is a member of the Latin American Business Council. Mr. Arango has acted as lead counsel in some of the most

complex and largest financial transactions and acquisitions in Panama and Central America, including the initial public offering of several foreign companies listed on the NYSE. From 1998 to 1999, Mr. Arango headed the Presidential Commission that drafted Panama's current securities act. Mr. Arango holds a Bachelor's degree in Law and Political Science from the University of Panama, a Master of Laws degree from Harvard Law School, and a Master of Laws degree from Yale Law School. He was a Fulbright scholar from 1985 to 1987. Mr. Arango is admitted to practice law in New York and Panama. Mr. Arango´s strong knowledge of the regulatory frameworks where the Bank operates; skills in managing legal, compliance, operational and credit risks of the banking industry; diversified perspective based on his combined legal-business acumen; in-depth understanding of the Bank´s business and operations; and experience as board member in different companies, qualify him to serve on the Board.

Gonzalo Menéndez Duque has served as a Director of the Board since 1990 and Chairman of the Board since 2002. Mr. Menéndez Duque is a senior director of the Luksic companies in Chile and serves as Director of the following Luksic group holding companies: Banco de Chile since 2001, Banchile Asesoria Financiera S.A. since 2006, Banchile Seguros de Vida S.A. since 2000, Andsberg Investment Ltd. and Andsberg Ltd. since 2007, Antofagasta Group since 1997, Antofagasta PLC since 1985, Holdings Quiñenco since 1996, Socofin S.A. since 2010, Compañía Sudamericana de Vapores S.A. since 2011 and Empresa Nacional de Energia Enex S.A. since 2013. In addition, he has served as President of Inversiones Vita S.A. and Director of Inversiones Vita Bis since 2000, both Luksic group companies. He also serves as Vice Chairman of Fundación Andrónico Luksic A. and Fundación Educacional Luksic since 2005 and Director of Inmobiliaria e Inversiones Rio Claro S.A. since 2013. Previously, Mr. Menéndez Duque served as Director and President of several companies related to Grupo Luksic since 1985, including the following: Banco de A. Edwards and related companies, Banco Santiago, Empresas Lucchetti, S.A., Banco O'Higgins, Banchile Corredores de Bolsa S.A. and Banchile Administradora General de Fondos. Mr. Menéndez Duque was previously the Chairman of the Board of Bladex from 1995 to 1997. Mr. Menéndez Duque holds a degree in Business Administration and Accounting with honors from Universidad de Chile. Mr. Menéndez Duque's skills, leadership and managerial experience in large complex organizations in various extensively regulated industries, and his experience as a board member in different companies, qualify him to serve on the Board.

Rubens V. Amaral Jr. has served as a Director of the Board and Chief Executive Officer of the Bank since August 2012. Prior to his appointment as the Chief Executive Officer, Mr. Amaral was Executive Vice President, Chief Commercial Officer of the Bank, and the alternate to the Chief Executive Officer since April 2004. He previously served as General Manager and Managing Director for North America at Banco do Brasil, New York Branch, and a Director of the Board of Bladex from 2000 to 2004. Mr. Amaral served in various capacities with Banco do Brasil since 1975, holding the positions of Managing Director of the International Division and alternate member of the board of directors in 1998, among others. Mr. Amaral also served as a representative in banking supervision for the Central Bank of Brazil from 1982 to 1988, and in various roles at institutions in the banking industry, including Honorary President of the Global Network of Exim Banks and Development Finance Institutions (G-Nexid), Trustee of the Board of Trustees of the Institute of International Bankers - IIB, a member of the Advisory Board of the Center for Latin America Studies at the George Washington University, a member of the International Advisory Council at the Bankers Association for Finance and Trade - BAFT, and a Director of the Brazilian American Chamber of Commerce, in New York. He is a graduate in Economics, and he holds a special certification from the Association of Alumni of the Brazilian Superior School of War in Political and Economic Affairs. Mr. Amaral's extensive knowledge of Bladex in different capacities, his expertise in the financial services industry, as well as his managerial experience and strong leadership skills qualify him to serve on the Board.

See Item 10, "Additional Information – Memorandum and Articles of Association" for a description of the stockholders' voting rights with respect to the election of directors.

Executive Officers

The following table and information below sets forth the names of the executive officers of the Bank, their respective positions at the date hereof and positions held by them with the Bank and other entities in prior years:

Name	**Position Held with The Bank**	**Country of Citizenship**	**Age**
Rubens V. Amaral Jr.	Chief Executive Officer	Brazil	56
Ulysses Marciano Jr.	Executive Vice President Chief Commercial Officer	Brazil	48
Alejandro Tizzoni	Executive Vice President Chief Risk Officer	Argentina	39
Miguel Moreno	Executive Vice President Chief Operating Officer	Colombia	62
Christopher Schech	Executive Vice President Chief Financial Officer	Germany	51
Gustavo Díaz	Executive Vice President Chief Audit Officer	Colombia	53

Presented below is a brief biographical description of each executive officer that is not a member of the Bank's Board:

Rubens V. Amaral Jr. A summary of Mr. Amaral Jr.'s experience is set forth above under "Directors".

Ulysses Marciano Jr. has served as Executive Vice President, Chief Commercial Officer of the Bank since May 2012. Mr. Marciano previously served as Director of Corporate Banking & Governments of the Bank from 2008 to 2011. Prior to his reincorporation to Bladex, he was Executive Director of Corporate Banking of BBVA Representative Office, São Paulo, Brazil. He has served in various capacities with Banco Santander Brasil S/A since 2003, holding the positions of Senior Banker – Corporate & Investment Banking from 2006 to 2008, Senior Relationship Manager – Corporate & Investment Banking Group from 2004 to 2006. Mr. Marciano has an MBA degree from Instituto Brasileiro de Mercado de Capitais - IBMEC, a Post Graduate in Business Administration from Escola de Administração de Empresas da Fundação Getulio Vargas - FGV, and a B.S. degree in Economics from Oswaldo Cruz – São Paulo.

Miguel Moreno has served as Executive Vice President, Chief Operating Officer of the Bank since July 2007. He previously served as Senior Vice President and Controller of the Bank since September 2001. He was a Management Consulting Partner for PricewaterhouseCoopers LLP, Bogotá, Colombia, from 1988 to 2001, and served as Vice President of Information Technology and Operations for Banco de Crédito, Bogotá, Colombia, from 1987 to 1988. Mr. Moreno served as Chief Executive Officer of TM Ingeniería, Bogotá, Colombia, from 1983 to 1987, and as Head of Industrial Engineering Department, Universidad de Los Andes, Colombia, from 1982 to 1984. Mr. Moreno was employed by SENA, Colombia, as Chief of the Organization and Systems Office, from 1977 to 1981, and served as Advisor to the Minister for the Finance and Public Credit Ministry of Colombia, from 1976 to 1977. Mr. Moreno holds a B.S. degree and a M.S. degree in Industrial Engineering, both from Universidad de Los Andes, in Colombia.

Alejandro Tizzoni has served as Executive Vice President, Chief Risk Officer of the Bank since April 2016. He previously served as Senior Vice President of Risk Management, and also held other positions within Bladex's Risk Department over the past ten years. Mr. Tizzoni previously served for nine years in different roles in the credit risk area in banking and the international private sector in Argentina. Mr. Tizzoni holds a Master's Degree in Risk Management from the NYU Stern School of Business, an MBA from the University of Louisville, and a Bachelor's Degree in Business Administration and Certified Public Accountant, both from the University of Buenos Aires.

Christopher Schech has served as Executive Vice President, Chief Financial Officer of the Bank since 2012, and as Senior Vice President and Chief Financial Officer of the Bank since September 2009. Previously, Mr. Schech served as Chief Financial Officer in the Region International division at Volvo Financial Services, part of AB Volvo Group based in Gothenburg, Sweden, covering operations in Latin America, Eastern Europe, Asia and Australia. Prior to that, Mr. Schech served in various capacities in Audit, Finance, and Business Development at General Electric Company (GE), from 1996 to 2008. Mr. Schech’s background also includes serving in various positions in the Financial Services Audit Division at Coopers & Lybrand Deutsche Revision in Frankfurt, Germany, from 1990 to 1996. Mr. Schech is a certified Public Tax Advisor, and holds a M.S. degree in Economic Studies from the University of Konstanz, Germany.

Gustavo Díaz has served as Executive Vice President, Chief Audit Officer of the Bank since February 2014. He previously served as Senior Vice President and Controller of the Bank since September 2009. Prior to joining the Bank, he served as Chief Audit Executive for Central American Bank for Economic Integration (CABEI) in Honduras covering operations in Central America, from 2000 to 2009. Prior to that, he served as Director of Internal Audit and Chief Compliance Officer for Corporación Financiera del Valle (Corfivalle) in Colombia, from 1994 to 2000. Mr. Díaz served in various capacities with KPMG Colombia and KPMG Chile, from 1985 to 1994 specializing in the financial industry. Mr. Díaz has an MBA and a M.S. degree in Professional Management, both from the University of Miami, a Postgraduate in Finance with a specialization in International Business from Universidad ICESI, Colombia, and B.S. degree in Accounting from Universidad Jorge Tadeo Lozano, Colombia. Mr. Díaz has CIA, CFSA, and CCSA certifications, granted by The Institute of Internal Auditors (IIA), and AML/CA certification granted by Florida International Bankers Association (FIBA) and Florida International University (FIU).

B. Compensation

Compensation Consultant

The Nomination and Compensation Committee has authority to retain compensation consulting firms to assist it in the evaluation of executive officer and employee compensation and benefit programs. During 2015, the Bank retained the services of McLagan, an international management consulting firm, to provide advice in connection with the compensation of the Bank´s executive officers and other employees. The advice was limited to statistical data regarding compensation, including trends and best practices in the industry. McLagan did not provide separate additional services for management. No conflict of interest exists that would prevent McLagan from independently representing the Nomination and Compensation Committee.

Cash and Stock-Based Compensation

Executive Officers Compensation

Annually, in order to incentivize the alignment and collaboration of all areas of the Bank, the Bank pays to its executive officers variable compensation, based on the extent to which each officer meets certain individual and corporate objectives which are defined by the Board of Directors. This variable compensation is paid in both cash and in stock options and/or restricted stock units.

The aggregate amount of cash compensation paid by the Bank during the year ended December 31, 2015, to the executive officers employed in the Bank's Corporate Headquarters for their services was $2,779,391. During the fiscal year ended December 31, 2015, the Bank accrued, and paid on February 26, 2016, performance-based bonuses to the Bank's executive officers in the aggregate amount of $980,000.

In February 2008, the Board approved the 2008 Stock Incentive Plan (as amended, the "2008 Plan"), which allows the Bank, from time to time, to grant restricted shares, restricted stock units, stock options and/or other stock-based awards to the directors, executive officers and non-executive employees of the Bank.

On February 10, 2015, the Bank granted to current executive officers 63,244 restricted stock units and 233,418 stock options. These stock options have an exercise price of $29.25 and an expiration date of February 10, 2022. The restricted stock units vest 25% of the amount granted per year, measured from the award date, on each anniversary of the award date. The options vest 25% of the amount granted per year, measured from the award date, on each anniversary of the award date. As of December 31, 2015, the compensation cost charged against the Bank's 2015 income in connection with these restricted stock units and stock options was $888,670. The total remaining compensation cost of $911,330 will be charged over a period of 3.1 years.

The Bank sponsors a defined contribution plan for its expatriate officers. The Bank's contributions are determined as a percentage of the eligible officer's annual salary, with each officer contributing an additional amount withheld from his salary. All contributions are administered by a trust through an independent third party. During 2015, the Bank charged to salaries expense $169,081 with respect to the contribution plan. As of December 31, 2015, the total amount set aside or accrued by the Bank under this plan amounted to $245,784.

2015 Chief Executive Officer Compensation

The 2015 compensation of the Bank's Chief Executive Officer included an annual base salary of $350,000, a performance-based cash bonus of $431,270, a performance-based restricted stock units grant with a value of $710,000, an aggregate of $14,000 from the Bank to the Chief Executive Officer's contribution plan, and limited perquisites and other benefits amounting to $14,155. In addition, the Chief Executive Officer has a contractual severance payment of $350,000 in the event of his termination without cause.

Results of the 2015 Advisory Vote on Compensation of Executive Officers

At the Company's annual meeting of shareholders held on April 16, 2015, our shareholders were asked to approve, on an advisory basis, the Bank's fiscal 2014 executive officers' compensation programs (commonly referred to as "say on pay" proposal). A substantial majority (93.36%) of the votes cast on the say on pay proposal at that meeting were voted in favor of the proposal. The Nomination and Compensation Committee believes that these results affirm our shareholders' support for the Bank's approach to executive compensation, and therefore did not change its approach in 2015. The Nomination and Compensation Committee will continue working to ensure that the design of the Bank's executive officers' compensation program is focused on long-term shareholder value creation and emphasizes pay for performance.

Compensation and Risk

The Bank reviews and monitors the extent to which compensation practices and programs for senior executives and employees whose activities, individually or as a group, may create incentives for excessive risk taking.

In light of the actions referred to above, the Bank and the Board have not identified any risks arising from the Bank's compensation policies and practices that are reasonably likely to have a material adverse effect on the Bank. Furthermore, certain aspects of the Bank's executive compensation programs, such as the combination of

performance-based short-term cash bonuses and performance-based long-term equity awards, reduce the likelihood of excessive risk-taking, and instead create incentives for senior executives to work for long-term growth of the Bank.

Board of Directors Compensation

Each non-employee director of the Bank receives an annual cash retainer of $85,000 for his or her services as a director and the Chairman of the Board receives an annual cash retainer in the amount of $135,000.

The Chairman of the Audit and Compliance Committee receives an additional annual retainer of $8,500 and the Chairmen of the Nomination and Compensation Committee, Risk Policy and Assessment Committee, and Finance and Business Committee, each receives an additional annual retainer of $5,000. The non-Chairman members of the Audit and Compliance Committee receive an additional annual retainer of $3,000.

The aggregate amount of cash compensation paid by the Bank during the year ended December 31, 2015 to the directors of the Bank as a group for their services as directors was $948,725.

As approved by the Board of Directors on December 9, 2014, each non-employee director of the Bank receives an annual equity compensation of 6,000 restricted shares and the Chairman of the Board receives an annual equity compensation of 9,000 restricted shares, granted once a year under the 2008 Plan.

The aggregate number of restricted shares awarded during the year ended December 31, 2015, to non-employee directors of the Bank as a group under the 2008 Plan was 57,000 class E shares. These restricted shares vest 35% on the first and second anniversary of the award date, and 30% on the third anniversary of the award date. As of December 31, 2015, the total cost for these restricted shares amounted to $1,925,460 of which $852,170 was registered during 2015, and the remaining compensation cost of $1,073,290 for these restricted shares will be charged against income over a period of 2.3 years.

Beneficial Ownership

As of December 31, 2015, the Bank's executive officers and directors as a group, beneficially owned an aggregate of 483,886 class E shares, representing approximately 1.6% (based on 30,152,247 class E shares outstanding as of December 31, 2015) of all issued and outstanding class E shares as of such date. "Beneficial ownership" means the sole or shared power to vote or direct the voting or to dispose or direct the disposition of any security. A person is deemed to be the beneficial owner of securities that can be acquired within 60 days from December 31, 2015 through the exercise of any option or through the vesting of any restricted stock or restricted stock units. Ordinary shares subject to options that are currently exercisable or exercisable within 60 days, or that constitute restricted stock or restricted stock units that will vest within 60 days, are deemed outstanding for computing the beneficial ownership percentage of the person holding such options, restricted stock or restricted stock units, but are not deemed outstanding for computing the ownership percentage of any other person.

The following table sets forth information regarding beneficial ownership of the Bank's class E shares, including stock options and restricted stock units and holdings of unvested stock options and unvested restricted stock units by the Bank's executive officers as of December 31, 2015. Except where noted, all holders listed below have sole voting power and investment power over the shares beneficially owned by them. Unless otherwise noted, the address of each person listed below is c/o Torre V, Business Park, Avenida La Rotonda, Urb. Costa del Este, Panama, Republic of Panama.

Name and Position of Executive Officer	**Number of Shares Owned as of Dec. 31, 2015 (1)**	**Number of Shares that may be acquired within 60 days of Dec. 31, 2015 (2)**	Total Number of Shares Beneficially Owned	Percent of Class Beneficially Owned	**Stock Options (3)**	**Unvested Restricted Stock Units (2008 Stock Incentive Plan) (4)**
Rubens V. Amaral Jr. Chief Executive Officer	97,000	162,080	259,080	*	257,838	24,982
Ulysses Marciano Jr. Executive Vice President Chief Commercial Officer	0	13,863	13,863	*	0	30,146

Miguel Moreno Executive Vice President Chief Operating Officer	5,650	22,549	28,199	*	26,178	14,086
Daniel Otero [5] Executive Vice President Chief Risk Officer	0	4,377	4,377	*	0	9,763
Christopher Schech Executive Vice President Chief Financial Officer	680	27,523	28,203	*	54,414	10,827
Gustavo Díaz Executive Vice President Chief Audit Officer	2,000	4,083	6,083	*	0	6,620
Total	105,330	234,475	339,805		338,430	96,424

* Less than one percent of the outstanding class E shares.

(1) Includes shares purchased by the executive and restricted stock units vested and transferred to the executive as of such date.

(2) Includes vested traditional stock options, as well as options, restricted stock units that will vest within 60 days of December 31, 2015.

(3) Includes 180,443 and 157,987 stock options granted to executives officers on February 10, 2015 and February 11, 2014, respectively, under the 2008 Plan. The exercise price and expiration date of these stock options are as follows: Grant of February 10, 2015, exercise price of $29.25 and expiration date of February 10, 2022, grant of February 11, 2014, exercise price of $25.15 and expiration date of February 11, 2021. Any unvested portion of the grants referenced above that will not vest within 60 days of December 31, 2015, is not deemed to be beneficially owned by the individuals listed in the table.

(4) Includes 49,860, 23,873 and 22,691 unvested restricted stock units granted to executive officers on February 10, 2015, February 11, 2014 and February 5, 2013, respectively, under the 2008 Plan; these restricted stock units vest 25% each year on the relevant grant date's anniversary. Any unvested portion of the grants referenced above that will not vest within 60 days of December 31, 2015, is not deemed to be beneficially owned by the individuals listed in the table.

(5) Mr. Otero submitted his resignation as Executive Vice President, Chief Risk Officer, effective April 9, 2016.

The following table sets forth information regarding beneficial ownership of the Bank’s class E shares, including restricted shares and stock options and holdings of unvested restricted shares and unvested stock options by members of the Bank’s Board, as of December 31, 2015:

Name of Director	**Number of Shares Owned as of Dec. 31, 2015** [(1)]	**Number of Shares that may be acquired within 60 days of Dec. 31, 2015** [(2)]	Total Number of Shares Beneficially Owned	Percent of Class Beneficially Owned	**Restricted Shares** [(3)]
Facundo Martínez Maino [(4)]	0	0	0	0	0
João Carlos de Nóbrega Pecego [(5)] .	0	0	0	*	0
Roland Holst	1,650	0	1,650	*	7,950
Mario Covo	25,972	0	25,972	*	10,155
Herminio Blanco	55,627	0	55,627	*	10,155
Maria da Graça França	18,247	0	18,247	*	10,155
William D. Hayes [(6)]	6,434	0	6,434	*	10,155
Miguel Heras	0		0		6,000
Gonzalo Menéndez Duque	36,151	0	36,151	*	15,230
Total	144,081	0	144,081		69,800

* Less than one percent of the outstanding class E shares.

(1) Includes class E shares purchased by the director or restricted shares vested and transferred to the director pursuant to the 2003 Restricted Stock Plan and the 2008 Plan as of such date.

(2) Includes vested / unexercised traditional stock options.

(3) Includes unvested restricted class E shares granted under the Bank’s 2008 Plan. An aggregate amount of 57,000 restricted shares were granted to directors on April 16, 2015; these restricted shares vest 35% in the first and second year and 30% in the third year on the relevant grant date’s anniversary.

(4) 17,767 class E shares corresponding to Mr. Esteban Alejandro Acerbo who was replaced by Mr. Martínez Maino's. Entitlements to both individuals, under the 2008 Plan have been issued to Banco de la Nación Argentina.

(5) 17,767 class E shares corresponding to Mr. Pecego's entitlement under the 2008 Plan have been issued Banco do Brasil.

(6) Mr. Hayes ceased serving as a director, effective on April 13, 2016.

Stock Ownership Policy for Directors and Executive Officers

Since October 2013, the Board of Directors has adopted share ownership guidelines for directors and executive officers. This policy enables the Bank to meet its objective of aligning directors’ and executives’ interests with those of the shareholders.

Under these guidelines each director, within three years of joining the Board, is required to accumulate 9,000 shares (13,500 for the Chairman of the Board), and to maintain at least this ownership level while serving as a member of the Board. Presently, all Board members are in compliance with the guidelines as they apply to them.

The Chief Executive Officer is required to own shares of the Bank's common stock worth at least two and a half times his annual base salary. Other executive officers are required to own stock equal to one time their annual base salary. These executive officers have up to seven years to comply with this share ownership requirement, measured from the later of the date of adoption of these guidelines or the date that they became subject to the guidelines. All executive officers named in the Beneficial Ownership table in this Annual Report Form 20-F are in compliance with the guidelines as they apply to them.

The following elements are included in determining the director's and executive's share ownership for purposes of these guidelines: shares owned individually and by minor dependents or spouses; unvested restricted shares and restricted stock units, and vested or unvested stock options.

For additional information regarding stock options granted to executive officers and directors, see Item 18, "Financial Statements," note 15.

C. Board Practices

Committees of the Board

During the fiscal year ended December 31, 2015, the Board held nine meetings. Directors attended an average of 95% of the total number of Board meetings held during the fiscal year ended December 31, 2015.

The committees of the Board are composed of directors and executive officers of the Bank. The following table sets forth the four committees, established by the Board, the number of director members of each committee, the total number of participants of each committee and the total number of meetings held by each committee during the fiscal year ended December 31, 2015:

Committee	Number of director members	Total number of participants (*)	Total number of meetings held
Audit and Compliance Committee	3	5	6
Risk Policy and Assessment Committee	5	9	5
Finance and Business Committee	5	7	6
Nomination and Compensation Committee	3	4	7

(*) In addition to director members, each committee is comprised of certain non-member participants, as described with respect to each committee below.

Audit and Compliance Committee

The Audit and Compliance Committee is a standing committee of the Board. According to its Charter, the Audit and Compliance Committee must be comprised of at least three directors. The current members of the Audit and Compliance Committee are Maria da Graça França (Chairman), Gonzalo Menéndez Duque, Herminio Blanco and Facundo Martínez Maino. The current non-member participants of the Audit and Compliance Committee are Rubens V. Amaral Jr., Chief Executive Officer, and Gustavo Díaz, Executive Vice President, Chief Audit Officer.

As established in the Charter, the Board has determined that all members of the Audit and Compliance Committee are independent directors under the terms defined by applicable laws and regulations, including rules promulgated by the SEC under the Sarbanes-Oxley Act, Section 303A of NYSE Listed Company Manual, and Rules No. 05-2011 and 05-2014 of the Superintendency of Banks of Panama. In addition, at least one of the members of the Audit and Compliance Committee is an "audit committee financial expert," as defined by the SEC in Item 407 of Regulation S-K. The Audit and Compliance Committee's financial expert is Gonzalo Menéndez Duque.

The purpose of the Audit and Compliance Committee is to provide assistance to the Board in fulfilling its oversight responsibilities regarding the processing of the Bank's financial information, the integrity of the Bank's financial statements, the Bank's system of internal controls over financial reporting, the performance of both the internal audit and the independent registered public accounting firm, the Bank's corporate governance, compliance with legal and regulatory requirements and the Bank's Code of Ethics. The Audit and Compliance Committee meets with each of the internal and independent auditors and the Bank's management to discuss the Bank's audited Consolidated Financial Statements and management's discussion and analysis of financial condition and results of operations.

The Audit and Compliance Committee meets at least six times per year, as required by the Superintendency of Banks of Panama, or more often if the circumstances so require. During the fiscal year ended December 31, 2015, the committee met six times.

The Audit and Compliance Committee, in its capacity as a committee of the Board, is directly responsible for recommending to the shareholders the renewal or replacement of the Bank's independent auditors at the Annual Shareholders' Meeting, the compensation of the independent auditors (including the pre-approval of all audit and non-audit services) and oversight of the independent auditors, including the resolution of disagreements regarding financial reporting between the Bank's management and the independent auditors. The Bank's independent auditors are required to report directly to the committee.

The Charter of the Audit and Compliance Committee requires an annual self-evaluation of the committee's performance.

The Audit and Compliance Committee pre-approved all audit and non-audit services of the Bank's independent auditors in 2015.

The Audit and Compliance Committee's Charter may be found on the Bank's website at http://bladex.com/en/investors/committees-board.

Risk Policy and Assessment Committee

The Risk Policy and Assessment Committee is a standing committee of the Board. The current members of the Risk Policy and Assessment Committee are Herminio Blanco (Chairman), Gonzalo Menéndez Duque, Ricardo M. Arango, Mario Covo and Miguel Heras. The current non-member participants of the Risk Policy and Assessment Committee are Rubens V. Amaral Jr., Chief Executive Officer, Ulysses Marciano Jr., Executive Vice President, Chief Commercial Officer, Alejandro Tizzoni, Executive Vice President, Chief Risk Officer, and Christopher Schech, Executive Vice President, Chief Financial Officer.

The Risk Policy and Assessment Committee is responsible for reviewing and recommending to the Board, for their approval, all policies related to the prudent enterprise risk management. The committee also reviews and assesses exposures to the risks facing the Bank's business, within the risk levels the Bank is willing to take in accordance with its applicable policies, including the review and assessment of the quality and profile of the Bank's credit facilities, the

exposure to market risks and the analysis of operational risks, which take into account the legal risks associated with the Bank's products.

The Risk Policy and Assessment Committee performs its duties through the review of reports received regularly from management and through its interactions with the Enterprise Risk Management area and other members of the Bank's management. The Risk Policy and Assessment Committee meets at least four times per year. During the fiscal period ended December 31, 2015, the Risk Policy and Assessment Committee held five meetings.

The Risk Policy and Assessment Committee Charter may be found on the Bank's website at http://bladex.com/en/investors/committees-board.

Finance and Business Committee

The Finance and Business Committee is a standing committee of the Board. The current members of the Finance and Business Committee are Mario Covo (Chairman), Ricardo M. Arango, Miguel Heras, Roland Holst and João Carlos de Nóbrega Pecego. The current non-member participants of the Finance and Business Committee are Ulysses Marciano Jr., Executive Vice President, Chief Commercial Officer, and Christopher Schech, Executive Vice President, Chief Financial Officer.

The Finance and Business Committee meets at least five times per year. During the fiscal year ended December 31, 2015, the Finance and Business Committee held six meetings. The fundamental role of the Finance and Business Committee is to review and analyze all issues related to the development and execution of the Bank's business and its financial management including, among others, capital management, portfolio management (assets and liabilities), liquidity management, gap and funding management, tax related matters and, the financial performance of the Bank in general.

The Finance and Business Committee Charter may be found on the Bank's website at http://bladex.com/en/investors/committees-board.

Nomination and Compensation Committee

The Nomination and Compensation Committee is a standing committee of the Board. The Charter of the Nomination and Compensation Committee requires that all members of the Committee be independent directors. No member of the Nomination and Compensation Committee can be an employee of the Bank. The Board has determined that all members of the Nomination and Compensation Committee are independent under the terms defined by applicable laws and regulations, including rules promulgated by the SEC under the Sarbanes-Oxley Act, Section 303A of the Manual for Companies listed on the NYSE, and Rules No. 05-2011 and 05-2014 of the Superintendency of Banks of Panama. The current members of the Nomination and Compensation Committee are João Carlos de Nóbrega Pecego (Chairman), Maria da Graça França, Roland Holst and Facundo Martínez Maino. The current non-member participant of the Nomination and Compensation Committee is Miguel Moreno, Executive Vice President, Chief Operating Officer.

The Nomination and Compensation Committee meets at least five times per year. During the fiscal year ended December 31, 2015, the Nomination and Compensation Committee held seven meetings.

The Nomination and Compensation Committee's primary responsibilities are to assist the Board by identifying candidates to become Board members and recommending nominees for the annual meetings of shareholders; by making recommendations to the Board concerning candidates for Chief Executive Officer and counseling on succession planning for executive officers; by recommending compensation for Board members and committee members, including cash and equity compensation; by recommending compensation policies for executive officers and employees of the Bank, including cash and equity compensation, policies for senior management and employee benefit programs and plans; by reviewing and recommending changes to the Bank's Code of Ethics; and by advising executive officers on issues related to the Bank's personnel.

The Nomination and Compensation Committee will consider qualified director candidates recommended by shareholders. All director candidates will be evaluated in the same manner regardless of how they are recommended, including recommendations by shareholders. For the current director nominees, the committee considers candidate qualifications and other factors, including, but not limited to, diversity in background and experience, industry knowledge, educational level and the needs of the Bank. Shareholders can mail any recommendations and an explanation of the qualifications of the candidates to the Secretary of the Bank at Torre V, Business Park, P.O. Box 0819-08730, Panama City, Republic of Panama.

Although the Bank does not have a formal policy or specific guidelines for the consideration of diversity by the Nomination and Compensation Committee in identifying nominees for director, diversity is one of the factors the Nomination and Compensation Committee considers. The Nomination and Compensation Committee generally views and values diversity from the perspective of professional and life experiences, and recognizes that diversity in professional and life experiences may include considerations of gender, race, national origin or other characteristics, in identifying individuals who possess the qualifications that the Committee believes are important to be represented on the Board. The current composition of the Bank's Board of Directors, where out of a total of ten members, seven different nationalities are represented, reflects the importance given to diversity by the Nomination and Compensation Committee.

The Charter of the Nomination and Compensation Committee requires an annual self-evaluation of the committee's performance.

The Nomination and Compensation Committee Charter may be found on the Bank's website at http://bladex.com/en/investors/committees-board.

Mr. Rubens V. Amaral Jr. is the only executive officer who serves as a member of the Board. None of the Bank's executive officers serve as a director or a member of the Nomination and Compensation Committee, or any other committee serving an equivalent function, of any other entity that has one or more of its executive officers serving as a member of the Board or the Nomination and Compensation Committee. None of the members of the Nomination and Compensation Committee has ever been an employee of the Bank.

Corporate Governance Practices

The Board has decided not to establish a corporate governance committee. Given the importance that corporate governance has for the Bank, the Board decided to address all matters related to corporate governance at the Board level. Further, the Audit and Compliance Committee is responsible for promoting continued improvement in the Bank's corporate governance and verifying compliance with all applicable policies.

The Bank has included the information regarding its corporate governance practices necessary to comply with Section 303A of the NYSE's Listed Company Manual/Corporate Governance Rules on its website at http://www.bladex.com.

Shareholders, employees of the Bank, and other interested parties may communicate directly with the Board by corresponding to the address below:

Board of Directors of Banco Latinoamericano de Comercio Exterior, S.A.

c/o Mr. Gonzalo Menéndez Duque

Director and Chairman of the Board of Directors

Torre V, Business Park

Avenida La Rotonda, Urb. Costa del Este

P.O. Box 0819-08730

Panama City, Republic of Panama

In addition, the Bank has selected EthicsPoint, an on-line reporting system, to provide shareholders, employees of the Bank, and other interested parties with an alternative channel to report anonymously, any actual or possible violations of the Bank's Code of Ethics, as well as other work-related situations or irregular or suspicious transactions, accounting matters, internal audit or accounting controls. In order to file a report, a link is provided on the Bank's website at http://www.bladex.com.

D. Employees

The following table presents the total number of permanent employees, geographically distributed, at the dates indicated:

	As of December 31,		
	2015	2014	2013
Bladex Head Office in Panama	151	140	136
New York Agency	5	4	4
Representative Office in Argentina	8	6	6
Representative Office in Brazil	13	14	15
Representative Office in Mexico	13	14	13
Florida International Administrative Office (*)	0	6	7
Representative Office in Colombia	4	4	4
Representative Office in Peru	8	7	6
Total Number of Permanent Employees	202	195	191

(*) The Bank's international administrative office located in Miami ceased operations during the first quarter of 2015.

E. Share Ownership

See Item 6.B, "Directors, Executive Officers and Employees/Compensation/Beneficial Ownership."

Item 7. Major Stockholders and Related Party Transactions

A. Major Stockholders

As of December 31, 2015, the Bank was not directly or indirectly owned or controlled by another corporation or any foreign government, and no person was the registered owner of more than 4.9% of the total outstanding shares of voting capital stock of the Bank.

The following table sets forth information regarding the Bank's shareholders that are the beneficial owners of 5% or more of any one class of the Bank's voting stock, on December 31, 2015:

	As of December 31, 2015		
	Number of Shares	% of Class	% of Total Common Stock
Class A Common Stock			
Banco de la Nación Argentina [1]	1,045,348	16.5	2.7

Bartolomé Mitre 326 CP 1036 AAF Buenos Aires, Argentina			
Banco do Brasil [2] SBS Ed. Sede III CEP 70073-900 Brasilia, Brazil	974,551	15.4	2.5
Banco de Comercio Exterior de Colombia Edif. Centro de Comercio Internacional Calle 28 No. 13A-15 C.P. 110311 Bogotá, Colombia	488,547	7.7	1.3
Banco de la Nación (Perú) Ave. República de Panamá 3664 San Isidro, Lima, Perú	446,556	7.0	1.1
Banco Central del Paraguay Federación Rusa y Augusto Roa Bastos Asunción, Paraguay	434,658	6.9	1.1
Banco Central del Ecuador Ave. 10 de Agosto N11- 409 y Briceño Quito, Ecuador	431,217	6.8	1.1
Banco del Estado de Chile Ave. Libertador Bernardo O'Higgins No.1111 Santiago, Chile	323,413	5.1	0.8
Sub-total shares of Class A Common Stock	4,144,290	65.4	10.6
Total Shares of Class A Common Stock	6,342,189	100.0	16.3

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	As of December 31, 2015		
Class B Common Stock	Number of Shares	% of Class	% of Total Common Stock
Banco de la Provincia de Buenos Aires San Martin 137 C1004AAC Buenos Aires, Argentina	884,461	35.7	2.3
Banco de la Nación Argentina Bartolomé Mitre 326 CP 1036AAF Buenos Aires, Argentina	295,945	12.0	0.8
The Korea Exchange Bank 181, Euljiro 2-ga Jun-gu, Seoul 100-793, Korea	147,173	5.9	0.4
Sub-total shares of Class B Common Stock	1,327,579	53.6	3.5
Total Shares of Class B Common Stock	2,474,469	100.0	6.3

Class E Common Stock	**Number of Shares**	**% of Class**	**% of Total Common Stock**
First Trust Portfolios L.P. [(3)] 120 East Liberty Drive, Suite 400 Wheaton, Illinois 60187, United States	1,918,769	6.4	4.9
Columbia Wanger Asset Management, LLC [(4)] 227 West Monroe Street, Suite 3000 Chicago, Illinois 60606-5016, United States	1,653,400	5.5	4.2
Edge Asset Management, Inc.[(4)] 601 Union Street #2200 Seattle, Washington 98101, United States	1,641,090	5.4	4.2
LSV Asset Management [(5)] 155 N. Wacker Drive, Suite 4600 Chicago, Illinois 60606, United States	1,582,093	5.2	4.1
Sub-total shares of Class E Common Stock	6,795,352	22.5	17.4
Total Shares of Class E Common Stock	30,152,247	100.0	77.4

Class F Common Stock	**Number of Shares**	**% of Class**	**% of Total Common Stock**
Total Shares of Class F Common Stock	0	0.0	0.0
Total Shares of Common Stock	38,968,905		100.0

(1) Does not include an aggregate of 29,061 Class E shares corresponding to former Directors' entitlements under the 2008 Stock Incentive Plan, that were issued to their employer, Banco de la Nación Argentina.

(2) Does not include an aggregate of 30,259 Class E shares corresponding to former Directors' entitlements under the 2003 Restricted Stock Plan and the 2008 Stock Incentive Plan that were issued to their employer, Banco do Brasil.

(3) Source: Schedule 13G/A (Amendment No. 1) filing with the U.S. Securities and Exchange Commission dated February 1, 2016.

(4) Source: Shareholder Identification Report performed by Ipreo (service provider of Bladex).

(5) Source: Schedule 13G filing with the U.S. Securities and Exchange Commission dated February 12, 2016.

All common shares have the same rights and privileges regardless of their class, except that:

- The affirmative vote of three-quarters (3/4) of the issued and outstanding Class A shares is required (1) to dissolve and liquidate the Bank, (2) to amend certain material provisions of the Articles of Incorporation, (3) to merge or consolidate the Bank with another entity and (4) to authorize the Bank to engage in activities other than those described in its Articles of Incorporation;
- The Class E shares are freely transferable without restriction to any person, while the Class A shares, Class B shares and Class F shares can only be transferred to qualified holders of each class;
- The Class B shares and Class F shares may be converted into Class E shares;
- The holders of Class A shares, Class B shares and Class F shares benefit from pre-emptive rights in respect of shares of the same class of shares owned by them that may be issued by virtue of a capital increase, in proportion to the shares of the class owned by them, but the holders of Class E shares do not; and

- All classes vote separately for their respective directors. The holders of the Class A common shares have the right to elect three (3) Directors; the holders of the Class E common shares can elect five (5) Directors; and the holders of the Class F common shares have the right to elect one (1) Director, so long as the number of issued and outstanding Class F common shares is equal to or greater than fifteen per cent (15%) of the total number of issued and outstanding common shares of the corporation.

Set forth below are the number of shares of each class of the Bank's stock issued and outstanding as of the dates hereto:

Class of Shares	Number of Shares Outstanding as of December 31, 2015	Number of Shares Outstanding as of December 31, 2014
Class A Common Shares	6,342,189	6,342,189
Class B Common Shares	2,474,469	2,479,050
Class E Common Shares	30,152,247	29,956,100
Class F Common Shares	0	0
Total Common Shares	38,968,905	38,777,339

As of December 31, 2015, the Bank's Class A common shares outstanding stood at the same level as of December 31, 2014. Class B common shares were nearly unchanged from 2014 except for minor conversions to Class E common shares during 2015. Class E common shares outstanding increased by 0.2 million shares during the same period mostly as a result of exercised of stock options of Bank's executive officers and directors.

As of February 29, 2016, there were a total of 61 holders of record of our Class E shares, of which 17 were registered with addresses in the United States. Such United States record holders were, as of such date, the holders of record of approximately 99.77% of our outstanding Class E shares. The number of record holders in the United States is not representative of the number of beneficial holders nor is it representative of where such beneficial holders are resident since many of these ordinary shares were held of record by brokers or other nominees. None of our Class A shares or Class B shares are held in the United States.

The Bank had no preferred stock issued and outstanding as of December 31, 2015.

B. Related Party Transactions

Certain directors of the Bank are also directors and executive officers of banks and/or other companies located in Latin America, the Caribbean and elsewhere. Some of these banks and/or other companies own shares of the Bank's common stock and have entered into loan transactions with the Bank in the ordinary course of business, in compliance

with Panamanian regulatory related party limits set forth above in Item 4.B, "Information on the Company—Business Overview—Regulations—Panamanian Law."

As of December 31, 2015, the Bank had extended loans, in the ordinary course of business, to four entities whose directors and/or executive officers are also directors of the Bank. These entities were:

i) Banco de la Nación Argentina, in which the Bank's director Facundo Martínez Maino is also a director. The loan was made on August 24, 2015, with an outstanding amount of $24 million and an interest rate of 0.93%, as of December 31, 2015. The largest amount outstanding granted at any month-end during 2015 was $144 million.

ii) Arrendadora y Factor Banorte, in which the Bank's director Herminio Blanco is also a director of its parent holding. Two loans were made to Arrendadora y Factor Banorte on December 8 and 17, 2015, respectively, with total outstanding amount of $27 million, and a weighted average interest rate of 3.54%, as of December 31, 2015. The largest amount outstanding granted at any month-end during 2015 was $42 million.

iii) Valores Quimicos, S.A., in which the Bank's director Herminio Blanco is also a director of one of the borrower's parent companies. Two loans were made to Valores Quimicos, S.A. on December 9, 2014, and April 16, 2015, respectively, with total outstanding amount of $21 million, and a weighted average interest rate of 2.82%, as of December 31, 2015. The largest amount outstanding granted at any month-end during 2015 was $22 million.

iv) Banco General S.A. – Costa Rica, in which the Bank's director Ricardo M. Arango is also a director of its parent company. Three loans were made to Banco General Costa Rica on September 9, 2013; September 30, 2014 and December 22, 2015, respectively, with total outstanding amount of $13 million, and a weighted average interest rate of 3.74%, as of December 31, 2015. The largest amount outstanding granted at any month-end during 2015 was $15 million. Mr. Arango was not a member of the Bank's Board when these loans were disbursed to Banco General, S.A. – Costa Rica.

All of the abovementioned loans were granted for commercial business purposes. The terms and conditions of the loan transactions, including interest rates and collateral requirements, are substantially the same as the terms and conditions of comparable loan transactions entered into with other persons under similar market conditions. As a matter of policy, directors of the Bank do not participate in the approval process for Credit Facilities extended to institutions in which they are executive officers or directors, nor do they participate with respect to decisions regarding country exposure limits in countries in which the institutions are domiciled.

As of December 31, 2015, 2014 and January 1, 2014, the Bank had credit transactions in the normal course of business with 16%, 15% and 20%, respectively, of its Class "A" and "B" stockholders. All transactions were made based on arm's-length terms and subject to prevailing commercial criteria and market rates and were subject to all of the Bank's Corporate Governance and control procedures. As of December 31, 2015, 2014 and January 1, 2014, approximately 9%, 8% and 12%, respectively, of the outstanding Loan Portfolio was placed with the Bank's Class "A" and "B" stockholders and their related parties. As of December 31, 2015, the Bank was not directly or indirectly owned or controlled by another corporation or any foreign government, and no Class "A" or "B" shareholder was the registered owner of more than 3.5% of the total outstanding shares of the voting capital stock of the Bank.

C. Interests of Experts and Counsel

Not required in this Annual Report.

Item 8. Financial Information

A. Consolidated Statements and Other Financial Information

The information included in Item 18 of this Annual Report is referred to and incorporated by reference into this Item 8.A.

There have been no legal or arbitration proceedings, which may have, or have had in the recent past, significant effects on the Bank's financial position or profitability, including proceedings pending or known to be contemplated.

Dividends

The Board's policy is to declare and distribute quarterly cash dividends on the Bank's common stock. Dividends are declared at the Board's discretion and, from time to time, the Bank has declared special dividends.

On January 28, 2016, the Bank announced a quarterly cash dividend of $0.385 per common share corresponding to the fourth quarter 2015. The cash dividend was approved by the Board of Directors and was paid on February 23, 2016 to the Bank’s stockholders registered as of February 10, 2016 record date. In accordance with IAS 10 - “Events after the date of the consolidated statements of financial position”, if an entity declares dividends after such date, it cannot recognize the amount of these dividends as a liability in the year-end Consolidated Financial Statements.

On December 8, 2014, the Bank’s Board, approved an increase in quarterly dividends distributed to holders of common shares from $0.35 to $0.385 per share pertaining to the fourth quarter of 2014. This $0.035 or 10%, increase in quarterly dividends underlined the Board’s commitment to continue its established dividend approach that reflects the development and growth of the Bank’s core business.

No special dividends were declared during 2015 and 2014.

The following table presents information about common dividends paid on the dates indicated:

Payment date	Record date	Dividend per share
February 23, 2016	February 10, 2016	$ 0.385
November 6, 2015	October 26, 2015	$ 0.385
August 4, 2015	July 27, 2015	$ 0.385
May 5, 2015	April 27, 2015	$ 0.385
January 13, 2015	January 5, 2015	$ 0.385
November 7, 2014	October 27, 2014	$ 0.35
August 5, 2014	July 28, 2014	$ 0.35
May 6, 2014	April 28, 2014	$ 0.35
January 14, 2014	January 6, 2014	$ 0.35

The Bank has no preferred shares issued and outstanding as of December 31, 2015.

B. Significant Changes

Not applicable.

Item 9. The Offer and Listing

A. Offer and Listing Details

The Bank's Class E shares are listed on the NYSE under the symbol "BLX." The following table shows the high and low market prices of the Class E shares on the NYSE for the periods indicated:

	Price per Class E Share (in $) [1]	
	High	Low
2015	34.49	22.16
2014	34.90	24.29
2013	28.82	21.70
2012	23.15	16.00
2011	19.03	14.84
2016:		
March	25.07	21.55
February	23.48	19.63
January	25.60	21.08
2015:		
December	28.55	25.00
November	28.85	26.71
October	27.80	22.16
2016:		
First Quarter	25.60	19.63
2015:		
First Quarter	33.34	26.66
Second Quarter	34.49	29.83
Third Quarter	32.72	22.87
Fourth Quarter	28.85	22.16
2014:		
First Quarter	27.74	24.29
Second Quarter	29.81	24.90
Third Quarter	34.90	29.25
Fourth Quarter	34.53	29.38

[1] Corresponds to the highest and lowest sales price of the stock at any time during any given trading day. Source from NYSE Connect.

B. Plan of Distribution

Not required in this Annual Report.

C. Markets

The Bank's Class A shares and Class B shares were sold in private placements or sold in connection with the Bank's 2003 rights offering, are not listed on any exchange and are not publicly traded. The Bank's Class E shares, which constitute the only class of shares publicly traded (listed on the NYSE), represent 77.4% of the total shares of the Bank's common stock issued and outstanding as of December 31, 2015. The Bank's Class B shares are convertible into Class E shares on a one-to-one basis. There are no issued or outstanding shares regarding the Class F shares.

D. Selling Shareholders

Not required in this Annual Report.

E. Dilution

Not required in this Annual Report.

F. Expenses of the Issue

Not required in this Annual Report.

Item 10. Additional Information

A. Share Capital

Not required in this Annual Report.

B. Memorandum and Articles of Association

Articles of Incorporation

Bladex is a bank organized under the laws of the Republic of Panama, and its Articles of Incorporation are recorded in the Public Registry Office of Panama, Republic of Panama, Section of Mercantile Persons, at microjacket 021666, roll 1050 and frame 0002.

Article 2 of Bladex's Articles of Incorporation states that the purpose of the Bank is to promote the economic development and foreign trade of Latin American countries. To achieve this purpose, the Bank may engage in any banking or financial business, investment or other activity intended to promote the foreign trade and economic development of countries in Latin America. The Articles of Incorporation provide that Bladex may engage in activities beyond those described above provided that it has obtained stockholder approval in a resolution adopted upon the affirmative majority vote of the common shares, either present or represented, in a meeting of stockholders called to obtain such authorization, including the affirmative vote of the holders of three-fourths (3/4) of the Class A shares issued and outstanding.

Bladex's Articles of Incorporation provide that the Board shall direct and control the business and management of the assets of the Bank, except for those matters specifically reserved to stockholders by law or the Articles of Incorporation. The Board, however, may grant general and special powers of attorney authorizing directors, officers and employees of the Bank or other persons to transact such business and affairs within the competence of the Board, as the Board may deem convenient to entrust to such persons.

The Articles of Incorporation of Bladex do not contain provisions limiting the ability of the Board to approve a proposal, arrangement or contract in which a Director is materially interested, or limiting the ability of the Board to fix the compensation of its members. In addition, the Articles of Incorporation of Bladex do not contain provisions requiring the mandatory retirement of a Director at any prescribed age, or requiring a person to own a certain number of shares to qualify as a Director.

The Board consists of ten members: three Directors elected by the holders of the Class A common shares; five Directors elected by the holders of the Class E common shares; and two Directors elected by the holders of all common shares. For so long as the number of Class F common shares issued and outstanding is equal to or greater than fifteen percent (15%) of the total number of common shares issued and outstanding, the holders of the Class F common shares will have the right to elect one director and the Board will consist of eleven members. As of December 31, 2015, no Class F shares or preferred shares were issued and outstanding.

The Directors are elected by stockholders for periods of three (3) years and they may be re-elected. The holders of the Class A, Class E and Class F shares vote separately as a class in the election of Directors representing their respective class. In the election of Directors, each stockholder of each class electing a Director has a number of votes equal to the number of shares of such class held by such stockholder multiplied by the number of Directors to be elected by such class. The stockholder may cast all votes in favor of one candidate or distribute them among two or more of the Directors to be elected, as the shareholder may decide.

All common shares have the same rights and privileges regardless of their class, except that:

- the affirmative vote of three-quarters (3/4) of the issued and outstanding Class A shares is required (A) to dissolve and liquidate the Bank, (B) to amend certain material provisions of the Articles of Incorporation, (C) to merge or consolidate the Bank with another entity and (D) to authorize the Bank to engage in activities other than those described as the purposes of the Bank in its Articles of Incorporation;
- the Class E shares are freely transferable, but the Class A shares, Class B shares and Class F shares may only be transferred to qualified holders;
- the Class B shares and Class F shares may be converted into Class E shares;
- the holders of Class A shares, Class B shares and Class F shares benefit from pre-emptive rights, but the holders of Class E shares do not;
- the classes vote separately for their representative directors; and
- the rights, preferences, privileges and obligations of the preferred shares are determined by the Board at the time of their issuance in a certificate of designation.

Under the Bank's Articles of Incorporation, preferred shares have no voting rights, except in accordance with their certificate of designation mentioned above. Holders of preferred shares will have the right to elect one Director only upon a default in the terms of such preferred shares and only if contemplated in the certificate of designation. In the event the holders of the preferred shares are entitled to elect a Director, the total number of Directors in the Board will be increased by one. The rights of the holders of the common shares may be changed by an amendment to the Articles of Incorporation of the Bank.

Amendments to the Articles of Incorporation may be adopted by the affirmative majority vote of the common shares represented at the respective meeting, except for the following amendments which require, in addition, the affirmative vote of three-quarters (3/4) of all issued and outstanding Class A shares: (i) any amendment to the Bank's purposes or powers, (ii) any amendment to the capital structure of the Bank and the qualifications to become a holder of any particular class of shares, (iii) any amendment to the provisions relating to the notice, quorum and voting at stockholders' meetings, (iv) any amendment to the composition and election of the Board, as well as notices, quorum and voting at meetings of Directors, (v) any amendments to the powers of the Chief Executive Officer of the Bank and (vi) any amendments to the fundamental financial policies of the Bank.

The Articles of Incorporation of Bladex provide that there will be a general meeting of holders of the common shares every year, on such date and in such place as may be determined by resolution of the Board, to elect Directors and transact any other business duly submitted to the meeting by the Board. In addition, extraordinary meetings of holders of the common shares may be called by the Board, as it deems necessary. The Board or the Chairman of the Board must call an extraordinary meeting of holders of the common shares when requested in writing by one or more holders of common shares representing at least one-twentieth (1/20) of the issued and outstanding capital.

Notice of meetings of stockholders, whether ordinary or extraordinary, are personally delivered to each registered shareholder or sent by fax, telex, courier, air mail or any other means authorized by the Board of the Directors, at least 30 days before the date of the meeting, counted from the date that the notice is sent. The notice of the meeting must include the agenda of the meeting. At any meeting of stockholders, stockholders with a right to vote may be represented by a proxy, who need not be a shareholder and who may be appointed by public or private document, with or without power of substitution.

Upon request to the Board or the Chairman of the Board, stockholders representing at least one-twentieth (1/20) of the issued and outstanding shares of any given class may hold a meeting separately as a class for the purpose of considering any matter which, in accordance with the provisions of the Articles of Incorporation and the By-laws, is within their competence. In order to have a quorum at any meeting of stockholders, a majority of the common shares issued and outstanding must be represented at the meeting. Whenever a quorum is not obtained at a meeting of stockholders, the meeting shall be held on the second date set forth in the notice of the meeting. All resolutions of stockholders shall be adopted by the affirmative majority vote of the common shares represented at the meeting where the resolution was adopted, except where a super-majority vote of the Class A shareholders is required, as described above.

Class A shares may be issued only as registered shares in the name of the following entities in Latin American countries: (i) central banks, (ii) banks in which the State is the majority shareholder or (iii) other government agencies. Class B shares may be issued only in the name of banks or financial institutions. Class E shares and preferred shares may be issued in the name of any person, whether a natural person or a legal entity. Class F shares may be issued only (i) in the name of state entities or agencies of countries that are not Latin American countries, including central banks and banks in which the State is the majority shareholder or (ii) in the name of multilateral

financial institutions, whether international or regional.

Neither Bladex's Articles of Incorporation nor its By-laws contain any provision requiring disclosure with respect to a shareholder's ownership above a certain threshold.

The Amended and Restated Articles of Incorporation were filed as an exhibit to the Form 20-F for the fiscal year ended December 31, 2008 filed with the SEC on June 26, 2009 and the By-Laws were filed as an exhibit to the Form 20-F for the fiscal year ended December 31, 2009 filed with the SEC on June 11, 2010.

C. Material Contracts

The Bank has not entered into any material contract outside the ordinary course of business during the two-year period immediately preceding the date of this Annual Report.

D. Exchange Controls

Currently, there are no restrictions or limitations under Panamanian law on the export or import of capital, including foreign exchange controls, the payment of dividends or interest, or the rights of foreign stockholders to hold or vote stock.

E. Taxation

The following is a summary of certain U.S. federal and Panamanian tax matters that may be relevant with respect to the acquisition, ownership and disposition of the Bank's Class E shares. Prospective purchasers of Class E shares should consult their own tax advisors as to the United States, Panamanian or other tax consequences of the acquisition, ownership and disposition of Class E shares. The Bank may be subject to the tax regime of other countries or jurisdictions due to its operations.

This summary does not address the consequences of the acquisition, ownership or disposition of the Bank's Class A or Class B shares.

United States Taxes

This summary describes the material U.S. federal income tax consequences of the ownership and disposition of the Class E shares, but does not purport to be a comprehensive description of all of the tax considerations that may be relevant to holders of Class E shares. This summary applies only to current holders that hold Class E shares as capital assets for U.S. federal income tax purposes and does not address classes of holders that are subject to special treatment under the United States Internal Revenue Code of 1986, as amended (the "Code") such as dealers in securities or currencies, financial institutions, tax-exempt entities, regulated investment companies, insurance companies, securities traders that elect mark-to-market tax accounting, persons subject to the alternative minimum tax, certain U.S. expatriates, persons holding Class E shares as part of a hedging, constructive ownership or conversion transaction or a straddle, holders whose functional currency is not the U.S. dollar, or a holder that owns 10% or more (directly, indirectly or constructively) of the voting shares of the Bank.

This summary is based upon the Code, existing, temporary and proposed regulations promulgated thereunder, judicial decisions and administrative pronouncements, all as in effect on the date of this Annual Report and which are subject to change (possibly on a retroactive basis) and to differing interpretations. Purchasers or holders of Class E shares should consult their own tax advisors as to the U.S. federal, state and local, and foreign tax consequences of the ownership and disposition of Class E shares in their particular circumstances.

As used herein, a “U.S. Holder” refers to a beneficial holder of Class E shares that is, for U.S. federal income tax purposes, (1) an individual citizen or resident of the United States, (2) a corporation, or an entity treated as a corporation, organized or created in or under the laws of the United States or any political subdivision thereof, (3) an estate the income of which is subject to U.S. federal income taxation without regard to the source of its income, (4) a trust, if both (A) a court within the United States is able to exercise primary supervision over the administration of the trust and (B) one or more U.S. persons (as defined in the Code) have the authority to control all substantial decisions of the trust, or a trust that has made a valid election under U.S. Treasury Regulations to be treated as a domestic trust, and (5) any holder otherwise subject to U.S. federal income taxation on a net income basis with respect to Class E shares (including a non-resident alien individual or foreign corporation that holds, or is deemed to hold, any Class E share in connection with the conduct of a U.S. trade or business). If a partnership (including for this purpose any entity treated as a partnership for U.S. federal income tax purposes) is a beneficial owner of Class E shares, the U.S. federal income tax consequences to a partner in the partnership will generally depend on the status of the partner and the activities of the partnership. A holder of Class E shares that is a partnership and the partners in such partnership should consult their own tax advisors regarding the U.S. federal income tax consequences of the ownership and disposition of Class E shares.

Taxation of Distributions

Subject to the "Passive Foreign Investment Company Status" discussion below, to the extent paid out of current or accumulated earnings and profits of the Bank as determined under U.S. federal income tax principles ("earnings and profits"), distributions made with respect to Class E shares (other than certain pro rata distributions of capital stock of the Bank or rights to subscribe for shares of capital stock of the Bank) will be includable in income of a U.S. Holder as ordinary dividend income in accordance with the U.S. Holder's regular method of accounting for U.S. federal income tax purposes whether paid in cash or Class E shares. To the extent that a distribution exceeds the Bank's earnings and profits, such distribution will be treated, first, as a nontaxable return of capital to the extent of the U.S. Holder's tax basis in the Class E shares and will reduce the U.S. Holder's tax basis in such shares, and thereafter as a capital gain from the sale or disposition of Class E shares. See Item 10, "Additional Information/Taxation/United States Taxes-Taxation of Capital Gains." The amount of the distribution will equal the gross amount of the distribution received by the U.S. Holder, including any Panamanian taxes withheld from such distribution.

Distributions made with respect to Class E shares out of earnings and profits generally will be treated as dividend income from sources outside the United States. U.S. Holders that are corporations will not be entitled to the "dividends received deduction" under Section 243 of the Code with respect to such dividends. Dividends may be eligible for special rates applicable to "qualified dividend income" received by an individual, provided, that (1) the Bank is not a "passive foreign investment company" in the year in which the dividend is paid nor in the immediately preceding year, (2) the class of stock with respect to which the dividend is paid is readily tradable on an established securities market in the United States, and (3) the U.S. Holder held his shares for more than 60 days during the 121-day period beginning 60 days prior to the ex-dividend date and meets other holding period requirements. Subject to certain conditions and limitations, Panamanian tax withheld from dividends will be treated as a foreign income tax eligible for deduction from taxable income or as a credit against a U.S. Holder's U.S. federal income tax liability. Distributions of dividend income made with respect to Class E shares generally will be treated as "passive" income or, in the case of certain U.S. Holders, "general category income," for purposes of computing a U.S. Holder's U.S. foreign tax credit.

Less than 25% of the Bank's gross income is effectively connected with the conduct of a trade or business in the United States, and the Bank expects this to remain true. If this remains the case, a holder of Class E shares that is not a U.S. Holder ("non-U.S. Holder") generally will not be subject to U.S. federal income tax or withholding tax on distributions received on Class E shares that are treated as dividend income for U.S. federal income tax purposes. Special rules may apply in the case of non-U.S. Holders (1) that are engaged in a U.S. trade or business, (2) that are former citizens or long-term residents of the United States, "controlled foreign corporations," corporations that accumulate earnings to avoid U.S. federal income tax, and certain foreign charitable organizations, each within the meaning of the Code, or (3) certain non-resident alien individuals who are present in the United States for 183 days or more during a taxable year. Such persons should consult their own tax advisors as to the U.S. federal income or other tax consequences of the ownership and disposition of Class E shares.

Taxation of Capital Gains

Subject to the “Passive Foreign Investment Company Status” discussion below, gain or loss realized by a U.S. Holder on the sale or other disposition of Class E shares generally will be subject to U.S. federal income tax as capital gain or loss in an amount equal to the difference between the U.S. Holder’s tax basis in the Class E shares and the amount realized on the disposition. Such gain will be treated as long-term capital gain if the Class E shares are held by the U.S. Holder for more than one year at the time of the sale or other disposition. Otherwise, the gain will be treated as a short-term capital gain. Gain realized by a U.S. Holder on the sale or other disposition of Class E shares generally will be treated as U.S. source income for U.S. foreign tax credit purposes, unless the gain is attributable to an office or fixed place of business maintained by the U.S. Holder outside the United States or is recognized by an individual whose tax home is outside the United States, and certain other conditions are met. For U.S. federal income tax purposes, capital losses are subject to limitations on deductibility. As a general rule, U.S. Holders that are corporations can use capital losses for a taxable year only to offset capital gains in that year. A corporation may be entitled to carry back unused capital losses to the three preceding tax years and to carry over losses to the five following tax years. In the case of non-corporate U.S. Holders, capital losses in a taxable year are deductible to the extent of any capital gains plus ordinary income of up to $3,000. Unused capital losses of non-corporate U.S. Holders may be carried over indefinitely.

A non-U.S. Holder of Class E shares will generally not be subject to U.S. federal income tax or withholding tax on gain realized on the sale or other disposition of Class E shares. However, special rules may apply in the case of non-U.S. Holders (1) that are engaged in a U.S. trade or business, (2) that are former citizens or long-term residents of the United States, “controlled foreign corporations,” corporations which accumulate earnings to avoid U.S. federal income tax, and certain foreign charitable organizations, each within the meaning of the Code, or (3) certain non-resident alien individuals who are present in the United States for 183 days or more during a taxable year. Such persons should consult their own tax advisors as to the United States or other tax consequences of the purchase, ownership and disposition of the Class E shares.

Passive Foreign Investment Company Status

Under the Code, certain rules apply to an entity classified as a “passive foreign investment company” (“PFIC”). A PFIC is defined as any foreign (i.e., non-U.S.) corporation if either (1) 75% or more of its gross income for the taxable year is passive income (generally including, among other types of income, dividends, interest and gains from the sale of stock and securities) or (2) 50% or more of its assets (by value) produce, or are held for the production of, passive income. The application of the PFIC rules to banks is not entirely clear under present U.S. federal income tax law. Banks generally derive a substantial part of their income from assets that are interest bearing or that otherwise could be considered passive under the PFIC rules. The Internal Revenue Service (“IRS”) issued a notice in 1989 (the “Notice”), and has proposed regulations, the Proposed Regulations, that exclude from passive income any income derived in the active conduct of a banking business by a qualifying foreign bank, or the “active bank exception”. The Notice and the Proposed Regulations have different requirements for qualifying as an active foreign bank, and for determining the

banking income that may be excluded from passive income under the active bank exception. Moreover, the Proposed Regulations have been outstanding since 1994 and will not be effective unless finalized.

While the Bank conducts, and intends to continue to conduct, a significant banking business, there can be no assurance that the Bank will satisfy the specific requirements for the active bank exception under either the Notice or the Proposed Regulations. However, based on certain estimates of the Bank's gross income and gross assets and the nature of its business, the Bank does not qualify as a PFIC for the taxable year ending December 31, 2015.

If the Bank were to become a PFIC for purposes of the Code, unless a U.S. Holder makes one of the elections described below, a U.S. Holder generally will be subject to a special tax charge with respect to (a) any gain realized on the sale or other disposition of Class E shares and (b) any “excess distribution” by the Bank to the U.S. Holder (generally, any distributions including return of capital distributions, received by the U.S. Holder on the Class E shares in a taxable year that are greater than 125% of the average annual distributions received by the U.S. Holder in the three preceding taxable years, or, if shorter, the U.S. Holder’s holding period). Under these rules (1) the gain or excess distribution would be allocated ratably over the U.S. Holder’s holding period for the Class E shares, (2) the amount allocated to the current taxable year would be treated as ordinary income, (3) the amount allocated to each prior taxable year generally would be subject to tax at the highest rate in effect for that year, and (4) an interest charge at the rate generally applicable to underpayments of tax would be imposed with respect to the resulting tax attributable to each such prior taxable year. For purposes of the foregoing rules, a U.S. Holder of Class E shares that uses such stock as security for a loan will be treated as having disposed of such stock.

If the Bank were to become a PFIC, U.S. Holders of interests in a holder of Class E shares may be treated as indirect holders of their proportionate share of the Class E shares and may be taxed on their proportionate share of any excess distributions or gain attributable to the Class E shares. An indirect holder also must treat an appropriate portion of its gain on the sale or disposition of its interest in the actual holder as gain on the sale of Class E shares.

If the Bank were to become a PFIC, a U.S. Holder could make an election, provided the Bank complies with certain reporting requirements, to have the Bank treated, with respect to such U.S. Holder, as a “qualified electing fund”, hereinafter referred to as a QEF election, in which case, the electing U.S. Holder would be required to include annually in gross income the U.S. Holder’s proportionate share of the Bank’s ordinary earnings and net capital gains, whether or not such amounts are actually distributed. If the Bank were to become a PFIC, the Bank intends to so notify each U.S. Holder and to comply with all reporting requirements necessary for a U.S. Holder to make a QEF election and will provide to record U.S. Holders of Class E shares such information as may be required to make such QEF election.

If the Bank were to become a PFIC in any year, a U.S. Holder that beneficially owns Class E shares during such year must make an annual return on IRS Form 8621, which describes the income received (or deemed to be received if a QEF election is in effect) from the Bank. The Bank will, if applicable, provide all information necessary for a U.S. Holder of record to make an annual return on IRS Form 8621.

A U.S. Holder that owns certain “marketable stock” in a PFIC may elect to mark-to-market such stock and, subject to certain exceptions, include in income any gain (increases in market value) or loss (decreases in market value to the extent of prior gains recognized) realized as ordinary income or loss to avoid the adverse consequences described above. U.S. Holders of Class E shares are urged to consult their own tax advisors as to the consequences of owning stock in a PFIC and whether such U.S. Holder would be eligible to make either of the aforementioned elections to mitigate the adverse effects of such consequences.

Information Reporting and Backup Withholding

Each U.S. payor making payments in respect of Class E shares will generally be required to provide the IRS with certain information, including the name, address and taxpayer identification number of the beneficial owner of Class E shares, and the aggregate amount of dividends paid to such beneficial owner during the calendar year. Under the backup withholding rules, a holder may be subject to backup withholding at a current rate of 28% with respect to proceeds received on the sale or exchange of Class E shares within the United States by non-corporate U.S. Holders and to dividends paid, unless such holder (1) is a corporation or comes within certain other exempt categories (including securities broker-dealers, other financial institutions, tax-exempt organizations, qualified pension and profit sharing trusts and individual retirement accounts), and, when required, demonstrates this fact or (2) provides a taxpayer identification number, certifies as to no loss of exemption and otherwise complies with the applicable requirements of the backup withholding rules. Non-U.S. Holders generally are exempt from information reporting and backup withholding, but may be required to provide a properly completed IRS Form W-8BEN or W-8BEN-E (or other similar form) or otherwise comply with applicable certification and identification procedures in order to prove their exemption. Backup withholding is not an additional tax and any amounts withheld from a payment to a holder of Class E shares will be refunded (or credited against such holder's U.S. federal income tax liability, if any) provided that the required information is timely furnished to the IRS.

There is no income tax treaty between Panama and the United States.

3.8% Medicare Tax On “Net Investment Income”

Certain U.S. Holders who are individuals, estates or trusts may be required to pay an additional 3.8% tax on, among other things, dividends and capital gains from the sale or other disposition of Class E shares.

Foreign Asset Reporting

Certain U.S. Holders who are individuals are required to report information relating to an interest in the Bank’s Class E shares, subject to certain exceptions (including an exception for Class E shares held in custodial accounts maintained by United States financial institutions) by filing IRS Form 8938 with their annual U.S. federal income tax return. U.S. Holders are urged to consult their tax advisors regarding their information reporting obligations with respect to their ownership and disposition of the Class E shares.

The above description is not intended to constitute a complete analysis of all tax consequences relating to the acquisition, ownership and disposition of the Class E shares. Prospective purchasers should consult their own tax advisors to determine the tax consequences of their particular situations.

Panamanian Taxes

The following is a summary of the principal Panamanian tax consequences arising in connection with the ownership and disposition of the Bank’s Class E shares. This summary is based upon the laws and regulations of Panama, as well as court precedents and interpretative rulings, in effect as of the date of this Annual Report, all of which are subject to prospective and retroactive change.

General Principle

The Bank is exempt from income tax in Panama under a special exemption granted to the Bank pursuant to Contract 103-78 of July 25, 1978 between Panama and Bladex. In addition, under general rules of income tax in Panama, only income that is deemed to be Panamanian source income is subject to taxation in Panama. Accordingly, since the Bank's income is derived primarily from sources outside of Panama and is not deemed to be Panamanian source income, even in the absence of the special exemption, the Bank would have limited income tax liability in Panama.

Taxation of Distributions

Dividends, whether cash or in kind, paid by the Bank in respect of its shares are also exempt from dividend tax or other withholding under the special exemption described above. In the absence of this special exemption, there would be a 10% withholding tax on dividends or distributions paid in respect of the Bank's registered shares to the extent the dividends were paid from income derived by the Bank from Panamanian sources, and a 5% withholding tax on dividends or distributions paid from income derived by the Bank from non-Panamanian sources.

Taxation of Capital Gains

Since the Class E shares are listed on the NYSE, any capital gains realized by an individual or a corporation, regardless of its nationality or residency, on the sale or other disposition of such shares on the NYSE would be exempted from capital gains taxes in Panama.

F. Dividends and Paying Agents

Not required in this Annual Report.

G. Statement by Experts

Not required in this Annual Report.

H. Documents on Display

Upon written or oral request, the Bank will provide without charge to each person to whom this Annual Report is delivered, a copy of any or all of the documents listed as exhibits to this Annual Report (other than exhibits to those documents, unless the exhibits are specifically incorporated by reference in the documents). Written requests for copies should be directed to the attention of Mr. Christopher Schech, Chief Financial Officer, Bladex, as follows: (1) if by regular mail, to P.O. Box 0819-08730, Panama City, Republic of Panama, and (2) if by courier, to Torre V, Business Park, Avenida La Rotonda, Urb. Costa del Este, Panama City, Republic of Panama. Telephone requests may be directed to Mr. Schech at +507 210-8630. Written requests may also be sent via e-mail to cschech@bladex.com. Information is also available on the Bank's website at: http://www.bladex.com.

I. Subsidiary Information

Not applicable.

Item 11. Quantitative and Qualitative Disclosure About Market Risk

The Bank's risk management policies, as approved by the Board from time to time, are designed to identify and control the Bank's credit and market risks by establishing and monitoring appropriate limits on the Bank's credit and market exposures. Certain members of the Board constitute the Finance and Business Committee, which meets on a regular basis and monitors and controls the risks in each specific area. At the management level, the Bank has a Risk Management Department that measures and controls overall risk management of the Bank (credit, operational and market risk).

The Bank's businesses are subject to market risk. The components of this market risk are interest rate risk inherent in the Bank's balance sheet, foreign exchange risk, and the price risk in the Bank's investment portfolio and in the Bank's trading portfolios.

For quantitative information relating to the Bank's interest rate risk and information relating to the Bank's management of interest rate risk, see Item 5, "Operating and Financial Review and Prospects/Liquidity and Capital Resources."

For information regarding derivative financial instruments, see Item 18, "Financial Statements," notes 3.6, 5.8 and 18. For information regarding financial instruments, see Item 4, "Information on the Company/Business Overview/Financial instruments," and Item 18, "Financial Statements," note 5.

Interest Rate Risk Management and Sensitivity

The table below lists for each of the years from 2016 to 2020 the notional amounts and weighted interest rates, as of December 31, 2015, for derivative financial instruments and other financial instruments that are sensitive to changes in interest rates, including the Bank's investment securities, loans, borrowings and placements, interest rate swaps, cross currency swaps, forward currency exchange agreements, and trading assets and liabilities.

As of December 31, 2015

Expected maturity date

	2016	2017	2018	2019	2020	There-after	Without maturity	Total 2015
($ Equivalent in thousand)								
ASSETS:								
Investment Securities								
Fixed rate								
U.S. Dollars	45,945	19,850	19,000	53,044	13,500	86,848	-	238,187
Average fixed rate	4.15 %	4.07 %	4.60 %	7.38 %	5.68 %	4.74 %	-	5.20 %
Mexican Peso	-	-	-	-	-	-	-	-
Average fixed rate	-	-	-	-	-	-	-	-
Floating rate								
U.S. Dollars	3,500	-	-	8,000	-	-	-	11,500
Average floating rate	1.96 %	-	-	2.38 %	-	-	-	2.25 %
Loans								
Fixed rate								
U.S. Dollars	2,890,800	52,957	26,894	2,604	1,030	-	-	2,974,286
Average fixed rate	2.78 %	4.04 %	4.02 %	4.98 %	5.11 %	-	-	2.82 %
Mexican Peso	179,679	8,324	6,967	5,104	2,782	-	-	202,856
Average fixed rate	5.01 %	7.95 %	7.96 %	7.98 %	7.11 %	-	-	5.33 %
Floating rate								
U.S. Dollars	1,587,251	907,325	499,240	292,708	106,065	29,308	-	3,421,898
Average floating rate	3.35 %	3.69 %	3.93 %	4.08 %	3.76 %	4.12 %	-	3.61 %
Mexican Peso	25,248	34,291	17,733	4,425	3,429	7,577	-	92,705
Average floating rate	6.23 %	6.76 %	7.16 %	7.23 %	6.41 %	6.46 %	-	6.68 %
LIABILITIES:								
Borrowings and Placements [(1)]								
Fixed rate								
U.S. Dollars	1,686,784	445,471	-	-	348,263	-	-	2,480,517
Average fixed rate	0.90 %	3.54 %	-	-	3.25 %	-	-	1.70 %

Mexican Peso	15,535	7,272	5,946	4,348	2,782	-	-	35,884
Average fixed rate	4.64 %	5.43 %	5.60 %	5.73 %	5.91 %	-	-	5.19 %
Euro Dollar	54,410	-	-	-	56,820	-	-	111,230
Average fixed rate	0.40 %	-	-	-	3.75 %	-	-	2.11 %
Japanese Yen	13,290	-	25,035	-	-	-	-	38,325
Average fixed rate	0.32 %	-	0.70 %	-	-	-	-	0.57 %
Floating rate								
U.S. Dollars	975,455	275,045	355,000	30,000	-	-	-	1,635,501
Average floating rate	0.99 %	1.83 %	1.61 %	1.95 %	-	-	-	1.28 %
Mexican Peso	8,154	1,710	116,751	1,512	3,688	-	-	131,815
Average floating rate	4.29 %	5.19 %	3.95 %	5.15 %	4.88 %	-	-	4.03 %

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Expected maturity date

	2016	2017	2018	2019	2020	There-after	Without maturity	Total 2015	Fair value 2015
($ Equivalent in thousand)									
INTEREST SWAPS:									
Interest Rate Swaps – Investment Securities									
U.S. Dollars fixed to floating	-	4,000	5,000	8,500	4,000	33,200	-	54,700	53,525
Average pay rate	-	3.88 %	5.57 %	7.08 %	5.75 %	4.32 %	-		
Average receive rate	-	3.30 %	6.37 %	8.75 %	3.90 %	2.56 %	-		
Interest Rate Swaps – Loans									
U.S. Dollars fixed to floating	63,429	18,524	-	-	-	-	-	81,953	81,910
Average pay rate	4.13 %	3.80 %	-	-	-	-	-		
Average receive rate	3.79 %	3.41 %	-	-	-	-	-		
Interest Rate Swaps – Borrowings									
U.S. Dollars fixed to floating	775,000	25,000	-	17,000	13,000	40,000	-	870,000	868,021
Average pay rate	0.74 %	0.00 %	-	0.42 %	2.12 %	2.30 %	-		
Average receive rate	0.95 %	1.35 %	-	1.87 %	0.42 %	0.42 %	-		
Interest Rate Swaps – Issuances									
U.S. Dollars fixed to floating	-	400,000	-	-	350,000	-	-	750,000	750,963
Average pay rate	-	2.97 %	-	-	2.00 %	-	-		
Average receive rate	-	3.75 %	-	-	3.25 %	-	-		
CROSS CURRENCY SWAPS:									
Cross Currency Swaps									
Receive U.S. Dollars	415	976	-	-	-	-	-	1,392	322
U.S. Dollars fixed rate	-	-	-	-	-	-	-	-	
U.S. Dollars floating rate	3.54 %	4.49 %	-	-	-	-	-	4.21 %	
Pay U.S. Dollars	154,850	-	64,948	-	-	68,768	-	288,565	(23,732)
U.S. Dollars fixed rate	0.38 %	-	-	-	-	-	-	0.38 %	
U.S. Dollars floating rate	-	-	2.56 %	-	-	3.75 %	-	3.17 %	
Receive Mexican Peso	-	-	40,000	-	-	-	-	40,000	(10,668)
Mexican Peso floating rate	-	-	3.72 %	-	-	-	-	3.72 %	
Pay Mexican Peso	415	976	-	-	-	-	-	1,392	322
Mexican Peso fixed rate	3.54 %	-	-	-	-	-	-	3.54 %	

Mexican Peso floating rate	-	4.49 %	-	-	-	-	-	4.49 %	
Receive Euro Dollar	141,762	-	-	-	-	68,768	-	210,530	(13,228)
Euro Dollar fixed rate	0.39 %	-	-	-	-	3.75 %	-	1.49 %	
Receive Japanese Yen	13,088	-	24,948	-	-	-	-	38,035	224
Japanese Yen fixed rate	0.32 %	-	0.71 %	-	-	-	-	0.57 %	
FORWARD CURRENCY EXCHANGE AGREEMENTS:									
Receive U.S. Dollars/ Pay Mexican Pesos	167,908	-	-	-	-	-	-	167,908	1,867
Average exchange rate	16.59 %	-	-	-	-	-	-	16.59 %	
Receive U.S. Dollars/ Pay Brazilian Reales	3,818	-	-	-	-	-	-	3,818	(28)
Average exchange rate	4.03 %	-	-	-	-	-	-	4.03 %	
Receive U.S. Dollars/ Pay Euro Dollars	75,092	-	-	-	-	-	-	75,092	
Average exchange rate	1.14 %	-	-	-	-	-	-	1.14 %	
TRADING:									
Trading Liabilities									
Interest rate swaps:									
U.S. Dollars fixed to floating	14,000	-	-	-	-	-	-	14,000	13,986
Average pay rate	5.54 %	-	-	-	-	-	-	5.54 %	
Average receive rate	5.19 %	-	-	-	-	-	-	5.19 %	

[1] Borrowings and placements include repos and short and long-term borrowings and debt.

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As of December 31, 2014

Expected maturity date

($ Equivalent in thousand)	2015	2016	2017	2018	2019	There-after	Without maturity	Total 2014
ASSETS:								
Investment Securities								
Fixed rate								
U.S. Dollars	34,373	22,945	22,350	26,500	67,460	112,248	-	285,876
Average fixed rate	5.01 %	5.30 %	4.19 %	4.38 %	7.74 %	4.98 %	-	5.54 %
Mexican Peso	57,664	-	-	-	-	-	-	57,664
Average fixed rate	2.91 %	-	-	-	-	-	-	2.91 %
Floating rate								
U.S. Dollars	28,000	-	-	-	8,000	-	-	36,000
Average floating rate	2.04 %	-	-	-	2.27 %	-	-	2.09 %
Loans								
Fixed rate								
U.S. Dollars	3,079,811	87,805	31,359	2,281	1,084	-	-	3,202,339
Average fixed rate	2.59 %	4.16 %	4.06 %	4.61 %	5.19 %	-	-	2.65 %
Mexican Peso	115,521	3,037	1,902	17	-	-	-	120,478
Average fixed rate	4.77 %	7.44 %	7.75 %	7.43 %	-	-	-	4.89 %
Floating rate								
U.S. Dollars	1,570,116	877,947	501,953	208,604	96,520	23,108	-	3,278,248
Average floating rate	2.98 %	3.50 %	3.55 %	3.73 %	4.02 %	4.79 %	-	3.30 %
Mexican Peso	28,722	24,468	11,662	9,108	2,971	8,248	-	85,179
Average floating rate	5.98 %	5.99 %	6.47 %	6.42 %	6.29 %	6.30 %	-	6.14 %
LIABILITIES:								
Borrowings and Placements [1]								
Fixed rate								
U.S. Dollars	1,570,448	40,000	400,465	-	-	-	-	2,010,913
Average fixed rate	0.79 %	1.52 %	3.75 %	-	-	-	-	1.39 %
Mexican Peso	34,483	-	-	-	-	-	-	34,483
Average fixed rate	3.37 %	-	-	-	-	-	-	3.37 %
Swiss franc	50,510	-	-	-	-	-	-	50,510
Average fixed rate	0.55 %	-	-	-	-	-	-	0.55 %
Euro Dollar	-	-	-	-	-	64,265	-	64,265
Average fixed rate	-	-	-	-	-	3.75 %	-	3.75 %
Japanese Yen	4,185	-	-	-	-	-	-	4,185
Average fixed rate	0.75 %	-	-	-	-	-	-	0.75 %
Floating rate								
U.S. Dollars	1,431,955	248,455	250,045	-	30,000	-	-	1,960,456
Average floating rate	0.80 %	1.49 %	1.67 %	-	1.78 %	-	-	1.01 %
Mexican Peso	137,847	-	-	135,917	-	-	-	273,764

Average floating rate	3.96 %	-	-	3.67 %	-	-	-	3.81 %
INTEREST SWAPS:								
Interest Rate Swaps – Investment Securities								
U.S. Dollars fixed to floating	13,050	-	4,000	5,000	8,500	37,200	-	67,750
Average pay rate	7.73 %	-	3.88 %	6.37 %	8.75 %	4.48 %	-	5.74 %
Average receive rate	3.47 %	-	3.12 %	5.16 %	6.92 %	2.41 %	-	3.43 %
Interest Rate Swaps – Loans								
U.S. Dollars fixed to floating	14,327	65,843	19,944	-	-	-	-	100,115
Average pay rate	3.76 %	4.09 %	3.77 %	-	-	-	-	3.98 %
Average receive rate	3.30 %	3.62 %	3.33 %	-	-	-	-	3.52 %
Interest Rate Swaps – Borrowings								
U.S. Dollars fixed to floating	421,500	-	-	-	17,000	53,000	-	491,500
Average pay rate	0.91 %	-	-	-	1.87 %	2.26 %	-	1.09 %
Average receive rate	0.84 %	-	-	-	0.17 %	0.17 %	-	0.74 %
Interest Rate Swaps – Issuances								
U.S. Dollars fixed to floating	-	-	400,000	-	-	-	-	400,000
Average pay rate	-	-	2.76 %	-	-	-	-	2.76 %
Average receive rate	-	-	3.75 %	-	-	-	-	3.75 %

Expected maturity date

	2015	2016	2017	2018	2019	There-after	Without maturity	Total 2014	Fair value 2014
($ Equivalent in thousand)									
CROSS CURRENCY SWAPS:									
Cross Currency Swaps									
Receive U.S. Dollars	9,056	831	1,585	-	-	-	-	11,471	1,062
U.S. Dollars fixed rate	-	-	-	-	-	-	-	-	
U.S. Dollars floating rate	2.79 %	3.30 %	4.29 %	-	-	-	-	3.03 %	
Pay US Dollars	218,251	-	-	40,000	-	68,768	-	327,019	(37,102)
U.S. Dollars fixed rate	1.08 %	-	-	-	-	-	-	1.08 %	
U.S. Dollars floating rate	1.95 %	-	-	1.43 %	-	2.83 %	-	2.09 %	
Receive Mexican Peso	157,356	-	-	40,000	-	-	-	197,356	
Mexican Peso floating rate	3.96 %	-	-	3.67 %	-	-	-	3.90 %	
Pay Mexican Peso	9,056	831	1,585	-	-	-	-	11,471	
Mexican Peso fixed rate	6.01 %	6.50 %	6.37 %	-	-	-	-	6.10 %	
Receive Euro Dollar	-	-	-	-	-	68,768	-	68,768	
Euro Dollar fixed rate	-	-	-	-	-	3.75 %	-	3.75 %	
Receive Swiss franc	56,000	-	-	-	-	-	-	56,000	
Swiss franc fixed rate	0.55								