SAIA INC Form 4 February 05, 2015

# FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

3235-0287

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January 31, 2005

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response...

if no longer subject to Section 16. Form 4 or Form 5

Check this box

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* ODELL RICHARD D

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

SAIA INC [SAIA]

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)

10% Owner Other (specify

11465 JOHNS CREEK PARKWAY, 02/03/2015

SUITE 400

\_X\_\_ Officer (give title . below)

President & CEO of Saia

(Street) 4. If Amendment, Date Original

Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

Director

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

#### JOHNS CREEK, GA 30097

(Ctata)

(City)	(State)	(Zip) Tab	le I - Non-l	Derivative	Secur	ities Acqui	red, Disposed of	, or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code (Instr. 8)	4. Securit or Dispos (Instr. 3,	ed of (4 and 5 (A) or	5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	02/03/2015		Code V A	Amount 45,630 (1)	(D)	Price \$ 0	107,523.5	D	
Common Stock	02/03/2015		F	21,913 (2)	D	\$ 43.01	85,610.5	D	
Common Stock	02/04/2015		S	55,889 (3)	D	\$ 42.337	29,721.5	D	
Common Stock	02/03/2015		F	5,449 (4)	D	\$ 43.01	24,272.5	D	
Common Stock	02/04/2015		M	52,950	A	\$ 11	77,222.5	D	

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transacti Code (Instr. 8)	5. Number or Derivative Securities (A) or Dis (D) (Instr. 3, 4	Acquired sposed of	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amour Underlying Securit (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amo Num Shar
Stock Options (Right to Buy)	\$ 43.01	02/03/2015		A	41,950		02/03/2018	02/03/2022	Common Stock	4
Stock Options (Right to Buy)	\$ 11	02/04/2015		M		52,950	02/02/2015	02/02/2019	Common Stock	5
Phantom Stock	<u>(5)</u>						<u>(6)</u>	<u>(7)</u>	Common Stock	43,
Stock Options (Right to Buy)	\$ 27.28						04/30/2016	04/29/2020	Common Stock	4
Stock Options (Right to Buy)	\$ 31.5						02/04/2017	02/03/2021	Common Stock	3

# **Reporting Owners**

Reporting Owner Name / Address	Kelationships				
	Director	10% Owner	Officer	Other	
ODELL RICHARD D					
11465 JOHNS CREEK PARKWAY, SUITE 400			President & CEO of Saia		
JOHNS CREEK, GA 30097					

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## **Signatures**

/s/ Stephanie R. 02/04/2015 Maschmeier

\*\*Signature of Reporting Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Issuance of Performance Unit Awards under the 2011 Omnibus Incentive Plan for the 1/1/12-12/31/14 performance period.
- (2) Shares withheld at officer's election to cover tax liabilities incurred upon the issuance of Performance Unit Awards under the 2011 Omnibus Incentive Plan for the 1/1/12-12/31/14 performance period.
- The prices reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$42.00 to \$42.61, inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this Form 4.
- (4) Shares withheld at officer's election to cover tax liabilities incurred in connection with the vesting of restricted shares awarded in February 2012.
- (5) The conversion rate of this derivative security on February 3, 2015 is 1.2031 resulting in 51,818.09 shares of common stock (underlying security in column 7).
- (6) Immediate
- (7) The shares of phantom stock become payable in the Company's stock upon the reporting person's termination of service as an employee, in accordance with the terms of the Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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