PRINCIPAL FINANCIAL GROUP INC Form 8-K November 04, 2008 SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: **November 3, 2008** (Date of earliest event reported)

# PRINCIPAL FINANCIAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware1-16725(State or other jurisdiction(Commission file number)of incorporation)(Commission file number)

**42-1520346** (I.R.S. Employer Identification Number)

711 High Street, Des Moines, Iowa 50392 (Address of principal executive offices)

(515) 247-5111

(Registrant stelephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the  $% \mathcal{A} = \mathcal{A} + \mathcal{A}$ 

registrant under any of the following provisions:

	Written communications pursuant to Rule 425 under the Securities Act (17 CFR
[]	230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR
[]	240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the
[]	Exchange Act (17 CFR
	240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the
[]	Exchange Act (17 CFR
	240.13e-4(c))

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## Item 2.02. Results of Operations and Financial Condition

On November 3, 2008, Principal Financial Group, Inc. publicly announced information regarding its results of operations and financial condition for the guarter ended September 30, 2008. The text of the announcement is included herewith as Exhibit 99.

## Item 9.01 Financial Statements and Exhibits

99 Third Quarter 2008 Earnings Release

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GROUP, INC.

By: /s/ Terrance J. Lillis Name: Terrance J. Lillis Title: Senior Vice President and

**EXHIBIT 99** 

**Financial** Officer

PRINCIPAL FINANCIAL

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## **RELEASE:** On receipt

## **MEDIA CONTACT:**

INVESTOR RELATIONS CONTACT:

Tom Graf, 515-235-9500, investor-relations@principal.com

## PRINCIPAL FINANCIAL GROUP, INC. REPORTS THIRD QUARTER 2008 RESULTS

Des Moines, IA (November 3, 2008) 🛛 Principal Financial Group, Inc. (NYSE: PFG) today announced net income available to common stockholders for the three months ended

Chief

Date: November 4, 2008

Jeff Rader, 515-247-7883,

rader.jeff@principal.com

September 30, 2008, of \$90.1 million, or \$0.35 per diluted share compared to \$232.3 million, or \$0.87 per diluted share for the three months ended September 30, 2007. The company

reported operating earnings of \$251.2 million for third quarter 2008, compared to \$316.0 million for third quarter 2007. Operating earnings per diluted share (EPS) for third

quarter 2008 were \$0.96 compared to \$1.18 for the same period in 2007. Operating revenues for third quarter 2008 were \$2,751.2 million compared to \$2,938.1 million for the same

period last year.1

 $\Box$  The Principal $\Box$ s results continue to reflect strong fundamentals and the benefit of earnings diversification, $\Box$  said Larry D. Zimpleman, president and chief executive

officer.  $\Box$ Thestrength of our franchise continues to be demonstrated by our ability to drive positive net cash flows in our retirement and third party institutional

businesses, offsetting some of the market headwinds.  $\square$ 

Additional highlights include:

- Diversification benefit demonstrated by 23 percent operating earnings growth for the Life and Health segment for the nine months ended September 30, 2008, compared to the same period a year ago, and 26 percent operating earnings growth for Principal International.
- Operating revenues of \$11.1 billion for the trailing twelve months ended September 30, 2008, an increase of 2 percent over the same period a year ago.
- Continued strong deposits from the company s three asset management and accumulation segments, with \$121.2 billion of deposits for the trailing twelve months ended September 30, 2008, an increase of 23 percent over the same period a year ago.
- Continued strong net cash flows from the company[]s three asset management and accumulation segments, with \$16.7 billion for the trailing twelve months ended September 30, 2008, compared to \$18.6 billion for the same period a year ago.
- Total company assets under management (AUM) of \$287.4 billion as of September 30, 2008, a decrease of 6 percent from a year ago, with strong net cash flows offsetting a substantial portion of the impact of equity market declines, which include a 24 percent drop in the S&P 500 Index over the same period.
- Continued strong sales of each of the company is three key retirement and investment products during third quarter 2008, including: \$1.3 billion for organic full service accumulation; \$1.7 billion for Principal Funds; and \$1.2 billion for individual annuities.

 $\Box$ We believe these results reflect our uncompromising focus  $\Box$  on helping businesses, individuals, and institutional clients achieve financial security and success  $\Box$ 

which continues to translate into strong sales and outstanding customer retention,  $\Box$  said Zimpleman.  $\Box$ We also believe these results reflect our ability to effectively manage

our businesses and investment portfolio, in a dynamic, challenging environment.

<sup>1</sup> Use of non-GAAP financial measures is discussed in this release after Segment Highlights.

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[We] we maintained a broad portfolio of businesses which has helped us manage our equity market sensitivity, said Zimpleman. [Examples of our prudent risk]

management include limiting the size of our variable annuities with guaranteed living benefits business, and elimination of our very modest general account securities

lending program over the last several weeks.

[]We[]ve also built an investment portfolio around seasoned commercial real estate and credit research capabilities, which has resulted in very little exposure to asset

classes such as subprime residential mortgages,  $\Box$  said Zimpleman.  $\Box$ Wide credit spreads may continue to impact gross unrealized losses, but this is less relevant to The

Principal because our liabilities are longer-term in nature and because we have the intent and ability to hold until maturity, as evidenced by our disciplined asset/liability

matching and strong general account liquidity position.  $\square$ 

#### **Net Income**

Net income available to common stockholders of \$90.1 million reflects net realized/unrealized capital losses of \$156.3 million, which includes: \$114.1 million of losses related to sales and permanent impairment of fixed maturity securities (including \$41.0 million related to Lehman Brothers Holdings and \$41.2 million related to Washington Mutual); \$15.6 million of losses on mark to market of seed money investments; \$13.1 million of impairments on equity securities (including \$6.5 million related to Lehman Brothers Holdings); and net capital losses of \$0.9 million related to hedging activities. Net income also includes a \$4.8 million loss from other after-tax adjustments due to termination of the commercial mortgage securities issuance operation.

#### Segment Highlights

#### **U.S. Asset Accumulation**

Segment operating earnings for third quarter 2008 were \$136.5 million, compared to \$186.7 million for the same period in 2007. The decline in segment operating earnings

primarily reflects results for the full service accumulation business, which generated 64.5 million of earnings in third quarter 2008. This compares to 111.0 million in third

quarter 2007, which included a \$30.1 million after-tax benefit from unlocking deferred revenue and expense assumptions3. The decrease in full service accumulation earnings

from a year ago also reflects a true-up to the deferred policy acquisition cost (DPAC) asset, resulting in higher DPAC amortization expense of \$7.0 million after tax, as well as a

5 percent drop in average account values from third quarter 2007, both due to significant equity market declines. Segment earnings also reflect a DPAC true-up in the individual

annuities business due to equity market declines, which resulted in higher DPAC amortization expense for the business of \$6.8 million after tax.

Segment operating revenues for the third quarter decreased 12 percent to \$1,237.5 million, compared to \$1,404.9 million for the same period in 2007. Excluding the recognition

in third quarter 2007 of

<sup>&</sup>lt;sup>2</sup> Combined results from the U.S. Asset Accumulation and International Asset Management and Accumulation segments, and non-affiliated results from the Global Asset Management segment.

<sup>3</sup> The impact of unlocking deferred revenue and expense assumptions was recognized in full service accumulation s third quarter 2007 income statement through three line itemsnetting to a \$30.1 million after tax benefit to operating earnings, as follows: approximately \$100 million of higher fee revenues, approximately \$55 million of higher deferred policy acquisition cost amortization expense, and approximately \$15 million of higher income tax expense.

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previously deferred revenues as a result of the assumption refinements described above, revenues were down 5 percent, consistent with a 4 percent decline in

average account values for the segment.

Segment assets under management were \$160.7 billion as of September 30, 2008, compared to \$179.3 billion as of September 30, 2007.

#### **Global Asset Management**

Segment operating earnings for third quarter 2008 were \$23.5 million, compared to \$28.3 million in the prior year quarter.<sup>4</sup> The decline from a year ago reflects a

decrease in net investment income due to lower rates on escrows, lower transaction and borrower fees due to a slowdown in the real estate market, and third quarter

2008 severance costs.

Operating revenues for third quarter increased to \$141.7 million compared to \$138.9 million for the same period in 2007, as higher revenues in the fee mandate

business offset a decline in spread business revenues associated with a slowdown in the real estate market.

Unaffiliated institutional assets under management were \$82.9 billion as of September 30, 2008, compared to \$83.1 billion as of September 30, 2007.

#### **International Asset Management and Accumulation**

Segment operating earnings for third quarter 2008 were a record \$44.4 million compared to \$39.3 million for the same period in 2007, reflecting continued strong

growth in assets under management and fee revenues. Several items impacted comparability between periods. Third quarter 2008 earnings included: a \$5.0 million

unlocking benefit for price changes in Brazil; and a \$7.1 million experience benefit from higher yields on invested assets in Chile due to unusually high inflation.

Third quarter 2007 earnings included: a \$9.2 million unlocking benefit from regulations enacted that quarter in Mexico; and a \$5.1 million experience benefit from higher

yields on invested assets in Chile due to unusually high inflation. Excluding these items, earnings for the segment increased 29 percent compared to the year ago quarter.

Operating revenues were \$265.5 million for third quarter 2008, compared to \$224.6 million for the same period last year primarily due to higher investment

yields in Chile.

Segment assets under management were \$28.6 billion as of September 30, 2008, compared to \$26.9 billion as of September 30, 2007.

#### Life and Health Insurance

Segment operating earnings for third quarter 2008 were \$73.9 million, compared to \$73.4 million for the same period in 2007. Specialty Benefits earnings were a record

\$31.2 million, compared to \$27.4 million in third quarter 2007, primarily due to favorable claims experience. Health division earnings were \$21.5 million, compared to \$19.0

million for third quarter 2007, primarily reflecting favorable development

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of claims from June 30, 2008. Individual Life earnings were \$21.2 million, compared to \$27.0 million in third quarter 2007, primarily due to higher DPAC amortization

expense in third quarter 2008 resulting from equity market declines, and lower earnings from prepayment fee income.

Operating revenues were \$1,158.9 million, compared to \$1,211.6 million for the same period a year ago. Revenues in the Individual Life and Specialty Benefits

divisions increased slightly from 2007. Health revenues decreased 12 percent, primarily due to a decline in covered members.

#### **Corporate and Other**

Operating losses for third quarter 2008 were \$27.1 million, compared to operating losses of \$11.7 million for the same period in 2007. The variance reflects: a charge

in third quarter 2008 of \$4.1 million due to establishment of deferred state tax liabilities associated with a filing status change for a subsidiary; a \$2.8 million after tax loss

in third quarter 2008 due to mark to market of underlying investments in an equity method partnership, reflecting difficult market conditions; and higher earnings in third

quarter 2007 due to higher invested assets.

#### **Use of Non-GAAP Financial Measures**

The company uses a number of non-GAAP financial measures that management believes are useful to investors because they illustrate the performance of normal, ongoing operations, which is important in understanding and evaluating the company is financial condition and results of operations. They are not, however, a substitute for U.S. GAAP financial measures. Therefore, the company has provided reconciliations of the non-GAAP measures to the most directly comparable U.S. GAAP measure at the end of the release. The company adjusts U.S. GAAP

 $<sup>^4</sup>$  As a result of the third quarter 2008 decision to terminate the segment s commercial mortgage securities issuance operation, current period and historical results of this business are excluded from segment operating earnings.

measures for items not directly related to ongoing operations. However, it is possible these adjusting items have occurred in the past and could recur in the future reporting periods. Management also uses non-GAAP measures for goal setting, as a basis for determining employee and senior management awards and compensation, and evaluating performance on a basis comparable to that used by investors and securities analysts.

#### Forward looking and cautionary statements

This press release contains forward-looking statements, including, without limitation, statements as to operating earnings, net income available to common stockholders, net cash flows, realized and unrealized losses, capital and liquidity positions, sales and earnings trends, and management's beliefs, expectations, goals and opinions. The company does not undertake to update or revise these statements, which are based on a number of assumptions concerning future conditions that may ultimately prove to be inaccurate. Future events and their effects on the company may not be those anticipated, and actual results may differ materially from the results anticipated in these forward-looking statements. The risks, uncertainties and factors that could cause or contribute to such material differences are discussed in the company's annual report on Form 10-K for the year ended December 31, 2007, and in the company guarterly report on Form 10-Q for the quarter ended June 30, 2008, filed by the company with the Securities and Exchange Commission, as updated or supplemented from time to time in subsequent filings. These risks and uncertainties include, without limitation: adverse capital and credit market conditions that may significantly affect the company is ability to meet liquidity needs, access to capital and cost of capital; difficult conditions in the global capital markets and the general economy, which the company does not expect to improve in the near future, that may materially adversely affect the company is business and results of operations; the actions of the U.S. government, Federal Reserve and other governmental and regulatory bodies for purposes of stabilizing the financial markets might not achieve the intended effect; the risk from acquiring new businesses, which could result in the impairment of goodwill and/or intangible

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assets recognized at the time of acquisition; the impairment of other financial institutions that could adversely affect the company; investment risks which may diminish the value of the company[]s invested assets and the investment returns credited to customers, which could reduce sales, revenues, assets under management and net income; requirements to post collateral or make payments related to declines in market value of specified assets may adversely affect company liquidity and expose the company to counterparty credit risk; changes in laws, regulations or accounting standards that may reduce company profitability; fluctuations in foreign currency exchange rates that could reduce company profitability; Principal Financial Group, Inc.]]s primary reliance, as a holding company, on dividends from its subsidiaries to meet debt payment obligations and regulatory restrictions on the ability of subsidiaries to pay such dividends; competitive factors; volatility of financial markets; decrease in ratings; interest rate changes; inability to attract and retain sales representatives; international business risks; a pandemic, terrorist attack or other catastrophic event; and default of the company]]s re-insurers.

#### **Earnings Conference Call**

On Tuesday, November 4, 2008 at 10:00 A.M. (ET), President and Chief Executive Officer Larry Zimpleman and Senior Vice President and Chief Financial Officer Terry Lillis will lead a discussion of results, asset quality and capital adequacy during a live conference call, which can be accessed as follows:

- Connect to www.principal.com/investor to listen to a live Internet webcast. Please go to the website at least 10-15 minutes prior to the start of the call to register, and to download and install any necessary audio software.
- Via telephone by dialling approximately 10 minutes prior to the start of the call. The leader's name is Tom Graf. 800-374-1609 (U.S. and Canadian callers) 706-643-7701 (International callers).
- Replays of the earnings call are available at: www.principal.com/investor or by dialling 800-642-1687 (U.S. and Canadian callers) 706-645-9291. The access code is 66613782. Replays will be available approximately two hours after the completion of the live earnings call through the end of day November 11, 2008.

#### About the Principal Financial Group

The Principal Financial GroupÒ (The Principal  $^{(R)}$ )<sup>5</sup> is a leader in offering businesses, individuals and institutional clients a wide range of financial products and services,

including retirement and investment services, life and health insurance, and banking through its diverse family of financial services companies. A member of the Fortune 500,

the Principal Financial Group has 287.4 billion in assets under management<sup>6</sup> and serves some 19.0 million customers worldwide from offices in Asia, Australia, Europe,

Latin America and the United States. Principal Financial Group, Inc. is traded on the New York Stock Exchange under the ticker symbol PFG. For more information, visit

www.principal.com.

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<sup>5</sup> "The Principal Financial Group" and []The Principal[] are registered service marks of Principal Financial Services, Inc., a member of the Principal Financial Group.

<sup>6</sup> As of September 30, 2008

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#### Summary of Segment and Principal Financial Group, Inc. Results

	Operating Earnings (Loss)* <i>in millions</i>				
	Three Months Ended, Nine Months Ende				
Segment	9/30/08	9/30/07	9/30/08	9/30/07	
U.S. Asset Accumulation	\$136.5	\$186.7	\$428.5	\$505.9	
Global Asset Management	23.5	28.3	67.4	73.0	
International Asset Management and Accumulation	44.4	39.3	107.9	85.3	
Life and Health Insurance	73.9	73.4	219.8	179.0	
Corporate and Other	(27.1)	(11.7)	(59.9)	(18.7)	
<b>Operating Earnings</b>	251.2	316.0	763.7	824.5	
Net realized/unrealized capital losses, as adjusted	(156.3)	(59.4)	(316.4)	(18.2)	

Other after-tax adjustments	(4.8)	(24.3)	(14.7)	(13.1)
Net income available to common stockholders	\$90.1	\$232.3	\$432.6	\$793.2
_		Per Dilute	ed Share	
	Three Months Ended, Nine Months E			
	9/30/08	9/30/07	9/30/08	9/30/07
<b>Operating Earnings</b>	\$0.96	\$1.18	\$2.92	\$3.06
Net realized/unrealized capital losses, as adjusted	(0.60)	(0.22)	(1.21)	(0.07)
Other after-tax adjustments	(0.01)	(0.09)	(0.05)	(0.05)
Net income available to common stockholders	\$0.35	\$0.87	\$1.66	\$2.94
Weighted-average diluted common shares outstanding	261.0	267.3	261.3	269.5

#### \*Operating earnings versus U.S. GAAP (GAAP) net income available to common stockholders

Management uses operating earnings, which excludes the effect of net realized/unrealized capital gains and losses, as adjusted, and other after-tax adjustments, for goal setting, as a basis for determining employee compensation, and evaluating performance on a basis comparable to that used by investors and securities analysts. Segment operating earnings are determined by adjusting U.S. GAAP net income available to common stockholders for net realized/unrealized capital gains and losses, as adjusted, and other after-tax adjustments the company believes are not indicative of overall operating trends. Note: it is possible these adjusting items have occurred in the past and could recur in future reporting periods. While these items may be significant components in understanding and assessing our consolidated financial performance, management believes the presentation of segment operating earnings enhances the understanding of results of operations by highlighting earnings attributable to the normal, ongoing operations of the company]s businesses.

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	Principal Financial Results of Oper (in million	ations		
	Three Mont	hs Ended,	Nine Mon	ths Ended,
	9/30/08	9/30/07	9/30/08	9/30/07

-				
Premiums and other				
considerations	\$ 1,049.7	\$ 1,171.4	\$ 3,258.9	\$ 3,456.0
Fees and other revenues	599.0	738.5	1,834.9	1,953.9
Net investment income	1,079.7	1,029.0	3,031.0	2,928.8
Net realized/unrealized capital	(220  G)	(00, 2)	(469.1)	2.7
gains (losses)	(230.6)	(89.3)	(468.1)	3.7
Total revenues	2,497.8	2,849.6	7,656.7	8,342.4
Benefits, claims, and				
settlement expenses	1,597.2	1,643.2	4,703.2	4,725.9
Dividends to policyholders	70.4	73.9	210.2	221.9
Operating expenses	734.1	800.9	2,229.2	2,316.0
Total expenses	2,401.7	2,518.0	7,142.6	7,263.8
Income from continuing				
operations before income				
taxes	96.1	331.6	514.1	1,078.6
Income taxes (benefits)	(2.2)	90.9	56.8	260.3
- Income from continuing				
operations, net of related				
income taxes	98.3	240.7	457.3	818.3
Loss from discontinued				
operations, net of related				
taxes	-	(0.2)	-	(0.4)
-				
Net income	98.3	240.5	457.3	817.9
Preferred stock dividends	8.2	8.2	24.7	24.7
- Net income available to				
common stockholders	\$ 90.1	\$ 232.3	\$ 432.6	\$ 793.2
Less:				
Net realized/unrealized capital losses, as adjusted				
· · · · · · · · · · · · · · · · · · ·	(156.3)	(59.4)	(316.4)	(18.2)
Other after-tax adjustments	(4.8)	(24.3)	(14.7)	(13.1)
- Operating earnings	\$ 251.2	\$ 316.0	\$ 763.7	\$ 824.5
-				

#### Statistics

Selected Balance Sheet

	Period Ended,				
	9/30/08	12/31/07	9/30/07		
Total assets (in billions) Total common equity (in millions) Total common equity excluding accumulated	\$ 143.4 \$ 5,070.6	\$ 154.5 \$ 6,879.7	\$ 155.6 \$ 7,326.3		
other comprehensive income (in millions) End of period common shares	\$ 6,957.9	\$ 6,459.5	\$ 6,937.9		
outstanding (in millions) Book value per common share Book value per common share oveluding	259.2 \$ 19.56	259.1 \$ 26.55	262.5 \$ 27.91		
excluding accumulated other comprehensive income	\$ 26.84	\$ 24.93	\$ 26.43		

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#### Principal Financial Group, Inc. Reconciliation of Non-GAAP Financial Measures to U.S. GAAP (in millions, except as indicated)

	Three Months Ended,		Three Months Ended, Nine Months	
	9/30/08	9/30/07	9/30/08	9/30/07
Diluted Earnings Per Common Share:				
Operating Earnings	0.96	1.18	2.92	3.06
Net realized/unrealized capital losses	(0.60)	(0.22)	(1.21)	(0.07)
Other after-tax adjustments	(0.01)	(0.09)	(0.05)	(0.05)
- Net income available to common stockholders -	0.35	0.87	1.66	2.94
Book Value Per Common Share Excluding Accumulated Other Comprehensive Income: Book value per common share excluding accumulated other				
comprehensive income	26.84	26.43	26.84	26.43
Net unrealized capital gains (losses)	(7.58)	1.40	(7.58)	1.40

Foreign currency translation	0.07	0.03	0.07	0.03
Net unrecognized post-retirement benefit obligations	0.23	0.05	0.23	0.05
-				
Book value per common share including accumulated other				
comprehensive income	19.56	27.91	19.56	27.91
	10.00	27.01	10.00	27.01
<b>Operating Revenues:</b>				
USAA	1,237.5	1,404.9	3,697.9	3,849.9
GAM	141.7	138.9	425.0	401.5
IAMA	265.5	224.6	700.4	540.9
Life and Health	1,158.9	1,211.6	3,527.1	3,635.5
Corporate and Other	(52.4)	(41.9)	(152.2)	(107.2)
Total operating revenues	2,751.2	2,938.1	8,198.2	8,320.6
Add:	_,	_,	-,	_,
Net realized/unrealized capital losses				
and related adjustments	(248.3)	(89.3)	(517.5)	(6.0)
Terminated commercial mortgage				
securities issuance operation	(5.1)	0.7	(24.0)	27.4
Less: Operating revenues from		(0,1)		
discontinued real estate	-	(0.1)	-	(0.4)
Total GAAP revenues	2,497.8	2,849.6	7,656.7	8,342.4
-				
<b>Operating Earnings:</b>				
USAA	136.5	186.7	428.5	505.9
GAM	23.5	28.3	67.4	73.0
IAMA	44.4	39.3	107.9	85.3
Life and Health	73.9	73.4	219.8	179.0
Corporate and Other	(27.1)	(11.7)	(59.9)	(18.7)
Total operating earnings	251.2	316.0	763.7	824.5
Net realized/unrealized capital losses	(156.3)	(59.4)	(316.4)	(18.2)
Other after-tax adjustments	(4.8)	(24.3)	(14.7)	(13.1)
Net income available to common				
stockholders	90.1	232.3	432.6	793.2
-				
Net Realized/Unrealized Capital				
Gains (losses):				
Net realized/unrealized capital losses,				
as adjusted	(156.3)	(59.4)	(316.4)	(18.2)
Add:	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	·,	· ····
Periodic settlements and accruals on				
non-hedge derivatives	17.6	5.4	45.8	14.9
Amortization of DPAC and sale				
inducement costs	(16.2)	6.0	(46.1)	4.9

Certain market value adjustments of				
embedded derivatives	3.3	-	6.5	-
Capital gains (losses) distributed	(11.8)	(2.9)	(14.2)	7.7
Tax impacts	(75.4)	(32.8)	(151.7)	(7.1)
Minority interest capital gains (losses)	8.1	(0.2)	4.4	6.7
Less related fee adjustments:				
Unearned front-end fee income	-	7.9	-	8.7
Certain market value adjustments to				
fee revenues	(0.1)	(2.5)	(3.6)	(3.5)
-				
GAAP net realized/unrealized capital		(22.2)		
gains (losses)	(230.6)	(89.3)	(468.1)	3.7
-				
Other After Tay Adjustments.				
Other After Tax Adjustments:		(21, 2)		(21,2)
Tax refinements related to prior years Change in estimated loss related to a	-	(21.2)	-	(21.2)
loss contingency reserve	-	-	7.6	-
Terminated commercial mortgage				
securities issuance operation	(4.8)	(3.1)	(22.3)	8.1
- Total other after-tax adjustments	(4.8)	(24.3)	(14.7)	(13.1)
		()	()	()

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299,991

Real estate assets, net

1,526,936

1,509,624

Acquired real estate leases, less accumulated amortization of \$121,865 and \$112,844, respectively

108,046

Investment in non-consolidated REITs

76,289

77,019

Asset held for sale

9,275

\_\_\_\_\_

Cash and cash equivalents

18,163

Restricted cash

3

23

Tenant rent receivables, less allowance for doubtful accounts of \$200 and \$130, respectively

3,268

2,898

Straight-line rent receivable, less allowance for doubtful accounts of \$50 and \$50, respectively

50,196

Prepaid expenses and other assets

5,875

5,484

Related party mortgage loan receivables

79,310

118,641

Other assets: derivative asset

Office computers and furniture, net of accumulated depreciation of \$1,438 and \$1,333, respectively

385

484

Deferred leasing commissions, net of accumulated amortization of \$21,210 and \$20,002, respectively

32,006

28,999

Total assets

\$

1,895,417

\$

1,919,015

Liabilities and Stockholders' Equity:

Liabilities:

Bank note payable

\$

290,000

Term loans payable, less unamortized financing costs of \$1,887 and \$2,353, respectively

618,113

617,647

Accounts payable and accrued expenses

41,498

49,489

Accrued compensation

2,170

Tenant security deposits

4,693

4,829

Other liabilities: derivative liabilities

14,913

8,243

Acquired unfavorable real estate leases, less accumulated amortization of \$10,420 and \$9,368, respectively

9,047

Total liabilities

1,000,434

983,359

Commitments and contingencies

Stockholders' Equity:

Preferred stock, \$.0001 par value, 20,000,000 shares authorized, none issued or outstanding

Common stock, \$.0001 par value, 180,000,000 shares authorized, 100,187,405 and 100,187,405 shares issued and outstanding, respectively

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## Additional paid-in capital

1,273,556

1,273,556

Accumulated other comprehensive loss

(13,904)

(7,111)

Accumulated distributions in excess of accumulated earnings

(330,799)

Total stockholders' equity

894,983

935,656

Total liabilities and stockholders' equity

#### \$

1,895,417

## \$

1,919,015

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Franklin Street Properties Corp.

## Condensed Consolidated Statements of Income

## (Unaudited)

(in thousands, except per share amounts)	For the Thre Ended June 2016		For the Six I Ended June 2016	
Revenues:				
Rental	\$ 59,453	\$ 58,801	\$ 117,813	\$ 117,814
Related party revenue:				
Management fees and interest income from loans	1,337	1,412	2,770	2,885
Other	17	20	37	41
Total revenues	60,807	60,233	120,620	120,740
Expenses:				
Real estate operating expenses	14,929	14,644	30,221	30,000
Real estate taxes and insurance	10,154	9,469	19,304	19,517
Depreciation and amortization	22,352	23,207	44,797	45,879
Selling, general and administrative	3,494	3,401	7,024	7,092
Interest	6,417	6,365	12,850	12,552
Total expenses	57,346	57,086	114,196	115,040
Income before interest income, equity in losses of non-consolidated REITs, other, gain (loss) on sale of properties and property held for sale, less applicable				
income tax and taxes	3,461	3,147	6,424	5,700
Interest income				1
Equity in losses of non-consolidated REITs	(86)	(38)	(372)	(360)
Other	(1,009)		(1,009)	_
Gain (loss) on sale of properties and property held for				
sale, less applicable income tax	(643)	948	(643)	11,410
Income before taxes on income	1,723	4,057	4,400	16,751
Taxes on income	111	154	209	315
Net income	\$ 1,612	\$ 3,903	\$ 4,191	\$ 16,436
Weighted average number of shares outstanding, basic and diluted	100,187	100,187	100,187	100,187
Net income per share, basic and diluted	\$ 0.02	\$ 0.04	\$ 0.04	\$ 0.16

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Franklin Street Properties Corp.

Condensed Consolidated Statements of Other Comprehensive Income (Loss)

## (Unaudited)

	For the Three Mo	nths	For the	
	Ended June 30,		Six Months June 30,	Ended
(in thousands)	2016	2015	2016	2015
Net income	\$ 1,612	\$ 3,903	\$ 4,191	\$ 16,436
Other comprehensive income (loss): Unrealized gain (loss) on derivative financial instruments	(677)	2,348	(6,792)	(2,466)
Total other comprehensive income (loss)	(677)	2,348	(6,792)	(2,466)
Comprehensive income (loss)	\$ 935	\$ 6,251	\$ (2,601)	\$ 13,970

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Franklin Street Properties Corp.

## Condensed Consolidated Statements of Cash Flows

(Unaudited)

	For the Six M Ended June	
(in thousands)	2016	2015
Cash flows from operating activities:		
Net income	\$ 4,191	\$ 16,436
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	45,830	46,913
Amortization of above market lease	82	(32)
Hedge ineffectiveness	1,009	
Gain (loss) on sale of properties and property		
held for sale, less applicable income tax	643	(11,410)
Equity in losses of non-consolidated REITs	372	360
Increase (decrease) in allowance for doubtful accounts	70	(75)
Changes in operating assets and liabilities:		
Restricted cash	20	694
Tenant rent receivables	(440)	1,922
Straight-line rents	(1,975)	(643)
Lease acquisition costs	(252)	(231)
Prepaid expenses and other assets	(958)	196
Accounts payable, accrued expenses and other items	(7,776)	(4,306)
Accrued compensation	(1,398)	(1,431)
Tenant security deposits	(136)	66
Payment of deferred leasing commissions	(6,898)	(2,737)
Net cash provided by operating activities	32,384	45,722
Cash flows from investing activities:		
Property acquisitions	(60,844)	(66,104)
Property improvements, fixtures and equipment	(10,904)	(10,333)
Acquired real estate leases	(12,951)	(10,604)
Distributions in excess of earnings from non-consolidated REITs	359	54
Repayment of related party mortgage receivable	39,331	
Proceeds received on sales of real estate assets	20,058	55,659
Net cash used in investing activities	(24,951)	(31,328)
Cash flows from financing activities:		
Distributions to stockholders	(38,072)	(38,072)
Borrowings under bank note payable	95,000	95,000
Repayments of bank note payable	(75,000)	(63,000)
Net cash used in financing activities	(18,072)	(6,072)
Net increase (decrease) in cash and cash equivalents	(10,639)	8,322

Cash and cash equivalents, beginning of year	18,163	7,519
Cash and cash equivalents, end of period	\$ 7,524	\$ 15,841
Non-cash investing and financing activities: Accrued costs for purchases of real estate assets	\$ 2,838	\$ 2,732

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Franklin Street Properties Corp. Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Organization, Properties, Basis of Presentation, Financial Instruments and Recent Accounting Standards

Organization

Franklin Street Properties Corp. ("FSP Corp." or the "Company"), holds, directly and indirectly, 100% of the interest in FSP Investments LLC, FSP Property Management LLC, FSP Holdings LLC and FSP Protective TRS Corp. FSP Property Management LLC provides asset management and property management services. The Company also has a non-controlling common stock interest in seven corporations organized to operate as real estate investment trusts ("REIT") and a non-controlling preferred stock interest in two of those REITs. Collectively, the seven REITs are referred to as the "Sponsored REITs".

As of June 30, 2016, the Company owned and operated a portfolio of real estate consisting of 35 operating properties, one property that is in redevelopment, seven managed Sponsored REITs and held five promissory notes secured by mortgages on real estate owned by Sponsored REITs, including two mortgage loans and three revolving lines of credit. From time-to-time, the Company may acquire, develop or redevelop real estate, make additional secured loans or acquire a Sponsored REIT. The Company may also pursue, on a selective basis, the sale of its properties in order to take advantage of the value creation and demand for its properties, or for geographic or property specific reasons.

#### Properties

The following table summarizes the Company's number of operating properties and rentable square feet of real estate. In January 2016, the Company classified one property as a redevelopment, which is excluded as of June 30, 2016.

	As of June 30,			
	2016	2015		
Commercial real estate:				
Number of properties	35	36		
Rentable square feet	9,523,054	9,639,740		

**Basis of Presentation** 

The unaudited condensed consolidated financial statements of the Company include all the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated. These financial statements should be read in conjunction with the Company's consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2015, as filed with the Securities and Exchange Commission.

The accompanying interim financial statements are unaudited; however, the financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. Operating results for the three and six months ended June 30, 2016 are not necessarily indicative of the results that may be expected for the year ended December 31, 2016 or for any other period.

**Financial Instruments** 

As disclosed in Note 4, the Company's derivatives are recorded at fair value using Level 2 inputs.

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The Company estimates that the carrying values of cash and cash equivalents, restricted cash, receivables, loans receivable, prepaid expenses, accounts payable and accrued expenses, accrued compensation, tenant security deposits approximate their fair values based on their short-term maturity and the bank note and term loans payable approximate their fair values as they bear interest at variable interest rates.

Recent Accounting Standards

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers, which provides guidance for revenue recognition. The standard's core principle is that a company will recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. This update is effective for interim and annual reporting periods beginning after December 15, 2017. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the condensed consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements – Going Concern: Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This update requires an entity to evaluate whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or within one year after the financial statements are available to be issued when applicable) and to provide related footnote disclosures in certain circumstances. This update is effective for the annual period ending after December 15, 2016, and for annual and interim periods thereafter with early adoption permitted. The implementation of this update is not expected to cause any significant changes to the condensed consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis ("ASU 2015-02"). ASU 2015-02 affects reporting entities that are required to evaluate whether they should consolidate certain legal entities. ASU 2015-02 modifies the evaluation of whether limited partnerships and similar legal entities are VIEs or voting interest entities, eliminates the presumption that a general partner should consolidate a limited partnership and affects the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships. ASU 2015-02 was effective for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2015. A reporting entity may apply the amendments in ASU 2015-02 using: (a) a modified retrospective approach by recording a cumulative-effect adjustment to equity as of the beginning of the fiscal year of adoption; or (b) by applying the amendments retrospectively. ASU 2015-02 was adopted on January 1, 2016. The implementation of this update did not cause any material changes to the consolidated financial statements for any period.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), ("ASU 2016-02). ASU 2016-02 requires lessees to put most leases on their balance sheets but recognize expenses on their income statements in a manner similar to today's accounting. The guidance also eliminates today's real estate-specific provisions for all entities. For

lessors, the guidance modifies the classification criteria and the accounting for sales-type and direct financing leases. This new standard is effective for annual periods beginning after 15 December 2018, and interim periods thereafter with early adoption permitted. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the condensed consolidated financial statements.

Reclassifications

Certain amounts from the 2015 financial statements have been reclassified to conform to the 2016 presentation. The reclassifications were related primarily to conform to ASU No. 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. This new standard was effective for interim and annual reporting periods beginning after December 15, 2015 and requires retrospective application. Approximately \$2.4 million of debt issuance costs were reclassified from other assets to contra term loans on the balance sheet at December 31, 2015. There was no change to net income for any period presented as a result of these reclassifications.

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2. Related Party Transactions and Investments in Non-Consolidated Entities

Investment in Sponsored REITs:

At June 30, 2016 and December 31, 2015, the Company held a common stock interest in seven and nine Sponsored REITs, respectively. The Company holds a non-controlling preferred stock investment in two of these Sponsored REITs, FSP 303 East Wacker Drive Corp. ("East Wacker") and FSP Grand Boulevard Corp. ("Grand Boulevard"), from which it continues to derive economic benefits and risks.

During the year ended December 31, 2015, a property owned by a Sponsored REIT was sold and, thereafter, liquidating distributions to its preferred shareholders were declared and issued.

During the six months ended June 30, 2016, two properties owned by two Sponsored REITs, FSP 385 Interlocken Development Corp. ("385 Interlocken") and FSP Lakeside Crossing II LLC ("Lakeside II"), were sold and, thereafter, liquidating distributions to their preferred shareholders were declared and issued. The Company had previously made a secured construction loan to 385 Interlocken, which loan in the outstanding principal amount of \$37,541,000 was repaid in its entirety from the proceeds of the sale.

Equity in losses of investment in non-consolidated REITs:

The following table includes equity in losses of investments in non-consolidated REITs

	Six Months		
	Ended June 30,		
(in thousands)	2016	2015	
Equity in losses of East Wacker	325	309	
Equity in losses of Grand Boulevard	47	51	
	\$ 372	\$ 360	

Equity in losses of investments in non-consolidated REITs is derived from the Company's share of income or loss in the operations of those entities. The Company exercises influence over, but does not control these entities, and investments are accounted for using the equity method.

Equity in losses of East Wacker is derived from the Company's preferred stock investment in the entity. In December 2007, the Company purchased 965.75 preferred shares or 43.7% of the outstanding preferred shares of East Wacker for \$82,813,000 (which represented \$96,575,000 at the offering price net of commissions of \$7,726,000, loan fees of \$5,553,000 and acquisition fees of \$483,000 that were excluded).

Equity in losses of Grand Boulevard is derived from the Company's preferred stock investment in the entity. In May 2009, the Company purchased 175.5 preferred shares or 27.0% of the outstanding preferred shares of Grand Boulevard for \$15,049,000 (which represented \$17,550,000 at the offering price net of commissions of \$1,404,000, loan fees of \$1,009,000 and acquisition fees of \$88,000 that were excluded).

The Company recorded distributions of \$359,000 and \$54,000 from non-consolidated REITs during the six months ended June 30, 2016 and 2015, respectively.

Management fees and interest income from loans:

Asset management fees range from 1% to 5% of collected rents and the applicable contracts are cancelable with 30 days notice. Asset management fee income from non-consolidated entities amounted to approximately \$320,000 and \$346,000 for the six months ended June 30, 2016 and 2015, respectively.

From time to time the Company may make secured loans ("Sponsored REIT Loans") to Sponsored REITs in the form of mortgage loans or revolving lines of credit to fund construction costs, capital expenditures, leasing costs and for other

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purposes. The Company reviews Sponsored REIT loans for impairment each reporting period. A loan is impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts recorded on the balance sheet. The Company applies normal loan review and underwriting procedures (as may be implemented or modified from time to time) in making that judgment. None of the Sponsored REIT loans have been impaired.

The Company anticipates that each Sponsored REIT Loan will be repaid at maturity or earlier from long term financings of the underlying properties, cash flows from the underlying properties or some other capital event. Each Sponsored REIT Loan is secured by a mortgage on the underlying property and has a term of approximately one to three years. Except for two mortgage loans which bear interest at a fixed rate, advances under each Sponsored REIT Loan bear interest at a rate equal to the 30-day LIBOR rate plus an agreed upon amount of basis points and also require a 50 basis point draw fee.

The following is a summary of the Sponsored REIT Loans outstanding as of June 30, 2016:

(dollars in thousands) Sponsored REIT	Location	Maturity Date	Maximum Amount of Loan	Amount Drawn at 30-Jun-16	Interest Rate (1)	Draw Fee (2)	Interest Rate at 30-Jun-10	6
Secured revolving lines of credit FSP Satellite Place					_			
Corp. FSP 1441 Main Street Corp. (3) FSP Energy Tower I Corp.	Duluth, GA	31-Mar-17	\$ 5,500	\$ 3,710	L+ 4.4 %	0.5 %	4.87	%
	Columbia, SC	31-Mar-17	10,800	9,000	L+ 4.4 %	0.5 %	4.87	%
	Houston, TX	30-Jun-17	20,000	12,600	L+ 5.0 %	0.5 %	5.47	%
Mortgage loan								
secured by property FSP Monument Circle	Indianapolis,							
LLC (4) FSP Energy Tower I Corp. (5)	IN	7-Dec-18	21,000	21,000	4.90%	n/a	4.90	%
	Houston, TX	30-Jun-17	33,000	33,000	6.41%	n/a	6.41	%
			\$ 90,300	\$ 79,310				

(1) The interest rate is 30-day LIBOR rate plus the additional rate indicated, otherwise a fixed rate.

(2) The draw fee is a percentage of each new advance, and is paid at the time of each new draw.

(3) This revolving line of credit was extended on March 25, 2016.

(4)

This mortgage loan includes an origination fee of \$164,000 and an exit fee of \$38,000 when repaid by the borrower.

(5) This mortgage loan includes an annual extension fee of \$108,900 paid by the borrower.

The Company recognized interest income and fees from the Sponsored REIT Loans of approximately \$2,450,000 and \$2,539,000 for the six months ended June 30, 2016 and 2015, respectively.

Non-consolidated REITs:

The balance sheet data below for 2016 and 2015 includes the 7 and 9 Sponsored REITs the Company held an interest in as of June 30, 2016 and December 31, 2015, respectively. The operating data below for 2016 and 2015 include the operations of the 9 and 10 Sponsored REITs in which the Company held an interest in during the six months ended June 30, 2016 and 2015, respectively.

Summarized financial information for these Sponsored REITs is as follows:

June 30, 31,   (in thousands) 2016 2015	nber
Balance Sheet Data (unaudited):	
Real estate, net \$ 345,499 \$ 418	,959
Other assets 86,854 101	,734
Total liabilities (160,355) (20	3,628)
Shareholders' equity \$ 271,998 \$ 317	,065

For the Six Months Ended			
June 30, 2016	2015		
\$ 26,681	\$ 28,174		
25	25		
(14,497)	(15,266)		
(9,054)	(9,925)		
(4,284)	(4,930)		
26,397			
\$ 25,268	\$ (1,922)		
	Ended June 30, 2016 \$ 26,681 25 (14,497) (9,054) (4,284) 26,397		

3. Bank Note Payable and Term Note Payable

#### BMO Term Loan

On October 29, 2014, the Company entered into an Amended and Restated Credit Agreement (the "BMO Credit Agreement") with the lending institutions referenced in the BMO Credit Agreement and Bank of Montreal, as administrative agent, that amended and restated the Credit Agreement dated as of August 26, 2013 (the "Original BMO Credit Agreement") between the Company and the lending institutions referenced in the Original BMO Credit Agreement and Bank of Montreal, as administrative agent, as administrative agent, and provides for a single, unsecured term loan borrowing

in the amount of \$220,000,000 (the "BMO Term Loan"). On August 26, 2013, the Company drew down the entire \$220,000,000 under the BMO Term Loan, which remains fully advanced and outstanding under the BMO Credit Agreement. The BMO Term Loan matures on August 26, 2020. The BMO Credit Agreement also includes an accordion feature that allows up to \$50,000,000 of additional loans, subject to receipt of lender commitments and satisfaction of certain customary conditions.

The BMO Term Loan bears interest at either (i) a number of basis points over LIBOR depending on the Company's credit rating (165 basis points over LIBOR at June 30, 2016) or (ii) a number of basis points over the base rate depending on the Company's credit rating (65 basis points over the base rate at June 30, 2016).

Although the interest rate on the BMO Term Loan is variable, the Company is permitted to hedge the base LIBOR interest rate by entering into an interest rate swap agreement. On August 26, 2013, the Company entered into an ISDA Master Agreement with Bank of Montreal that fixed the base LIBOR interest rate on the BMO Term Loan at 2.32% per annum for seven years, until the August 26, 2020 maturity date. Accordingly, based upon the Company's credit rating, as of June 30, 2016, the effective interest rate on the BMO Term Loan was 3.97% per annum.

The BMO Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. The BMO Credit Agreement also contains financial covenants that require the Company to maintain a minimum tangible net worth, a maximum leverage ratio, a maximum secured leverage ratio, a minimum fixed charge coverage ratio, a maximum unencumbered leverage ratio, minimum unsecured interest coverage and a maximum ratio of certain investments to total assets. The Company was in compliance with the BMO Term Loan financial covenants as of June 30, 2016.

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The Company may use the proceeds of the loans under the BMO Credit Agreement to finance the acquisition of real properties and for other permitted investments; to finance investments associated with Sponsored REITs, to refinance or retire indebtedness and for working capital and other general business purposes, in each case to the extent permitted under the BMO Credit Agreement.

**BAML Credit Facility** 

On October 29, 2014, the Company entered into a Second Amended and Restated Credit Agreement (the "BAML Credit Agreement") with the lending institutions referenced in the BAML Credit Agreement and those lenders from time to time party thereto and Bank of America, N.A., as administrative agent, L/C Issuer and Swing Line Lender (the "BAML Credit Facility") that continued an existing unsecured credit facility comprised of both a revolving line of credit (the "BAML Revolver) and a term loan (the "BAML Term Loan").

**BAML** Revolver Highlights

- The BAML Revolver is for borrowings, at the Company's election, of up to \$500,000,000. Borrowings made pursuant to the BAML Revolver may be revolving loans, swing line loans or letters of credit, the combined sum of which may not exceed \$500,000,000 outstanding at any time.
- Borrowings made pursuant to the BAML Revolver may be borrowed, repaid and reborrowed from time to time until the initial maturity date of October 29, 2018. The Company has the right to extend the initial maturity date of the BAML Revolver by an additional 12 months, or until October 29, 2019, upon payment of a fee and satisfaction of certain customary conditions.
- The BAML Revolver includes an accordion feature that allows for up to \$250,000,000 of additional borrowing capacity subject to receipt of lender commitments and satisfaction of certain customary conditions.

As of June 30, 2016, there were borrowings of \$310,000,000 outstanding under the BAML Revolver. The BAML Revolver bears interest at either (i) a margin over LIBOR depending on the Company's credit rating (1.25% over LIBOR at June 30, 2016) or (ii) a margin over the base rate depending on the Company's credit rating (0.25% over the base rate at June 30, 2016). The BAML Credit Facility also obligates the Company to pay an annual facility fee in an amount that is also based on the Company's credit rating (0.25% at June 30, 2016). The facility fee is assessed against the total amount of the BAML Revolver, or \$500,000,000.

Based upon the Company's credit rating, as of June 30, 2016, the weighted average interest rate on the BAML Revolver was 1.71% per annum and there were borrowings of \$310,000,000 outstanding. As of December 31, 2015, the weighted average interest rate on the BAML Revolver was 1.54% per annum and there were borrowings of \$290,000,000 outstanding. The weighted average interest rate on all amounts outstanding on the BAML Revolver during the six months ended June 30, 2016 was approximately 1.68% per annum. The weighted average interest rate on all amounts outstanding on the BAML Revolver during the year ended December 31, 2015 was approximately

1.44% per annum.

BAML Term Loan Highlights

- The BAML Term Loan is for \$400,000,000.
- The BAML Term Loan matures on September 27, 2017.
- On September 27, 2012, the Company drew down the entire \$400,000,000 and such amount remains fully advanced and outstanding under the BAML Credit Agreement.

The BAML Term Loan bears interest at either (i) a margin over LIBOR depending on the Company's credit rating (1.45% over LIBOR at June 30, 2016) or (ii) a margin over the base rate depending on the Company's credit rating (0.45% over the base rate at June 30, 2016).

Although the interest rate on the BAML Credit Facility is variable, the Company fixed the base LIBOR interest rate on the BAML Term Loan by entering into an interest rate swap agreement. On September 27, 2012, the Company entered into an

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ISDA Master Agreement with Bank of America, N.A. that fixed the base LIBOR interest rate on the BAML Term Loan at 0.75% per annum for five years, until the September 27, 2017 maturity date. Accordingly, based upon the Company's credit rating, as of June 30, 2016, the effective interest rate on the BAML Term Loan was 2.20% per annum.

BAML Credit Facility General Information

The BAML Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. The BAML Credit Agreement also contains financial covenants that require the Company to maintain a minimum tangible net worth, a maximum leverage ratio, a maximum secured leverage ratio, a minimum fixed charge coverage ratio, a maximum unencumbered leverage ratio, minimum unsecured interest coverage and a maximum ratio of certain investments to total assets. The Company was in compliance with the BAML Credit Facility financial covenants as of June 30, 2016.

The Company may use the proceeds of the loans under the BAML Credit Agreement to finance the acquisition of real properties and for other permitted investments; to finance investments associated with Sponsored REITs, to refinance or retire indebtedness and for working capital and other general business purposes, in each case to the extent permitted under the BAML Credit Agreement.

4. Financial Instruments: Derivatives and Hedging

On August 26, 2013, the Company fixed the interest rate for seven years on the BMO Credit Agreement with an interest rate swap agreement (the "BMO Interest Rate Swap") and on September 27, 2012, the Company fixed the interest rate for five years on the BAML Term Loan with an interest rate swap agreement (the "BAML Interest Rate Swap"). The variable rates that were fixed under the BMO Interest Rate Swap and the BAML Interest Rate Swap are described in Note 3.

The BMO Interest Rate Swap and the BAML Interest Rate Swap qualify as cash flow hedges and have been recognized on the consolidated balance sheet at fair value. If a derivative qualifies as a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings, which may increase or decrease reported net income and stockholders' equity prospectively, depending on future levels of interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on cash flows.

The following table summarizes the notional and fair value of our derivative financial instruments at June 30, 2016. The notional value is an indication of the extent of our involvement in these instruments at that time, but does not represent exposure to credit, interest rate or market risks.

(in thousands)	Notional	Strike	Effective	Expiration	Fair
	Value	Rate	Date	Date	Value
BMO Interest Rate Swap	\$ 220,000	2.32 %	U	Aug-20	\$ (13,700)
BAML Interest Rate Swap	\$ 400,000	0.75 %		Sep-17	\$ (1,213)

On June 30, 2016, the BMO Interest Rate Swap was reported as a liability at its fair value of approximately \$13.7 million and the BAML Interest Rate Swap was reported as a liability at its fair value of approximately \$1.2 million. These are included in other liabilities: derivative liability on the condensed consolidated balance sheet at June 30, 2016. Offsetting adjustments are reported as unrealized gains or losses on derivative financial instruments in accumulated other comprehensive income of \$6.8 million. During the six months ended June 30, 2016, \$2.7 million was reclassified out of other comprehensive income and into interest expense.

Over time, the unrealized gains and losses held in accumulated other comprehensive income will be reclassified into earnings as an increase or reduction to interest expense in the same periods in which the hedged interest payments affect earnings. The Company estimates that approximately \$4.3 million of the current balance held in accumulated other comprehensive income will be reclassified into earnings within the next 12 months.

The Company is hedging the exposure to variability in anticipated future interest payments on existing debt.

The fair value of the Company's derivative instruments are determined using the net discounted cash flows of the expected cash flows of the derivative based on the market based interest rate curve and are adjusted to reflect credit or nonperformance risk. The risk is estimated by the Company using credit spreads and risk premiums that are observable in the market. These financial instruments were classified within Level 2 of the fair value hierarchy and were classified as an asset or liability on the condensed consolidated balance sheets.

The Company's derivatives are recorded at fair value in other liabilities in the condensed consolidated Balance Sheet and the effective portion of the derivatives' fair value is recorded to other comprehensive income in the condensed consolidated statements of other comprehensive income (loss) and the ineffective portion of the derivatives' fair value is recognized directly into earnings as other in the condensed consolidated statements of income.

The interest rate swaps effectively fix the interest rate on the BAML Term Loan and BMO Term Loan, however, there is no floor on the variable interest rate of the swaps whereas the BAML Term Loan and BMO Term Loan are subject to a zero percent floor. As a result there is a mismatch and the ineffective portion of the derivatives' changes in fair value are recognized directly into earnings.

During the three months ended June 30, 2016, the Company recorded \$1.0 million of hedge ineffectiveness in earnings, which is included in other expense in the condensed consolidated statements of income.

In the event that LIBOR is negative, the Company will make payments to the hedge counterparty equal to the spread between LIBOR and zero, which will be included in interest expense in on our Condensed Consolidated Statements of Income.

5. Net Income Per Share

Basic net income per share is computed by dividing net income by the weighted average number of Company shares outstanding during the period. Diluted net income per share reflects the potential dilution that could occur if securities or other contracts to issue shares were exercised or converted into shares. There were no potential dilutive shares outstanding at June 30, 2016 and 2015, respectively.

### 6. Stockholders' Equity

As of June 30, 2016, the Company had 100,187,405 shares of common stock outstanding. The Company declared and paid dividends as follows (in thousands, except per share amounts):

Quarter Paid	Dividends Per Share		-	otal ividends
First quarter of 2016	\$	0.19	\$	19,036
Second quarter of 2016	\$	0.19	\$	19,036
First quarter of 2015	\$	0.19	\$	19,036
Second quarter of 2015	\$	0.19	\$	19,036

7. Income Taxes

General

The Company has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). As a REIT, the Company generally is entitled to a tax deduction for distributions paid to its shareholders, thereby effectively

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subjecting the distributed net income of the Company to taxation at the shareholder level only. The Company must comply with a variety of restrictions to maintain its status as a REIT. These restrictions include the type of income it can earn, the type of assets it can hold, the number of shareholders it can have and the concentration of their ownership, and the amount of the Company's taxable income that must be distributed annually.

One such restriction is that the Company generally cannot own more than 10% of the voting power or value of the securities of any one issuer unless the issuer is itself a REIT or a taxable REIT subsidiary ("TRS"). In the case of TRSs, the Company's ownership of securities in all TRSs generally cannot exceed 25% of the value of all of the Company's assets and, when considered together with other non-real estate assets, cannot exceed 25% of the value of all of the Company's assets. FSP Investments LLC and FSP Protective TRS Corp. are the Company's taxable REIT subsidiaries operating as taxable corporations under the Code.

Income taxes are recorded based on the future tax effects of the difference between the tax and financial reporting bases of the Company's assets and liabilities. In estimating future tax consequences, potential future events are considered except for potential changes in income tax law or in rates.

The Company adopted an accounting pronouncement related to uncertainty in income taxes effective January 1, 2007, which did not result in recording a liability, nor was any accrued interest and penalties recognized with the adoption. Accrued interest and penalties will be recorded as income tax expense, if the Company records a liability in the future. The Company's effective tax rate was not affected by the adoption. The Company and one or more of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The statute of limitations for the Company's income tax returns is generally three years and as such, the Company's returns that remain subject to examination would be primarily from 2012 and thereafter.

The Company is subject to a business tax known as the Revised Texas Franchise Tax. Some of the Company's leases allow reimbursement by tenants for these amounts because the Revised Texas Franchise Tax replaces a portion of the property tax for school districts. Because the tax base on the Revised Texas Franchise Tax is derived from an income based measure, it is considered an income tax. The Company recorded a provision for the Revised Texas Franchise Tax of \$175,000 and \$295,000 for the six months ended June 30, 2016 and 2015, respectively.

Net operating losses

Section 382 of the Code restricts a corporation's ability to use net operating losses ("NOLs") to offset future taxable income following certain "ownership changes." Such ownership changes occurred with past mergers and accordingly a portion of the NOLs incurred by the Sponsored REITs available for use by the Company in any particular future taxable year will be limited. To the extent that the Company does not utilize the full amount of the annual NOLs limit, the unused amount may be carried forward to offset taxable income in future years. NOLs expire 20 years after the

year in which they arise, and the last of the Company's NOLs will expire in 2027. A valuation allowance is provided for the full amount of the NOLs as the realization of any tax benefits from such NOLs is not assured. The gross amount of NOLs available to the Company was \$13,041,000 as of each of June 30, 2016 and December 31, 2015.

### Income Tax Expense

The income tax expense reflected in the condensed consolidated statements of income relates primarily to a franchise tax on our Texas properties. FSP Protective TRS Corp. provides taxable services to tenants at some of the Company's properties and the tax expenses associated with these activities are reported as Other Taxes in the table below:

	For the Six					
	Months Ended					
	June 30	,				
(Dollars in thousands)	2016	2015				
Revised Texas franchise tax	\$ 175	\$ 295				
Other Taxes	34	20				
Taxes on income	\$ 209	\$ 315				

Taxes on income are a current tax expense. No deferred income taxes were provided as there were no material temporary differences between the financial reporting basis and the tax basis of the TRSs.

#### 8. Dispositions of properties

During the three months ended June 30, 2016, the Company reached a decision to classify its office property located in Federal Way, Washington, as an asset held for sale. In evaluating the Federal Way, Washington property, management considered various subjective factors, including the time, cost and likelihood of successfully leasing the property, the effect of the property's results on its unencumbered asset value, which is part of the leverage ratio used to compare to a maximum leverage covenant in the BMO Term Loan and the BAML Credit Facility, future capital costs to upgrade and reposition the multi-tenant property and to lease up the building, recent leasing and economic activity in the local area, and offers to purchase the property. The Company concluded that selling the property was the more prudent decision and outweighed the potential future benefit of continuing to hold the property. The property is expected to sell within one year at a loss, which was recorded as a provision for loss on a property held for sale of \$4.8 million net of applicable income taxes and was classified as an asset held for sale at June 30, 2016. The Company estimated the fair value of the property, less estimated costs to sell using the offers to purchase the property made by third parties (Level 3 inputs, as there is no active market).

The Company sold an office property located in Maryland Heights, Missouri on April 5, 2016, at a \$4.2 million gain. The Company sold an office property located in Plano, Texas on February 23, 2015 at a \$1.5 million gain, an office property located in Eden Prairie, Minnesota on March 31, 2015 at a \$9.0 million gain, an office property located in Charlotte, North Carolina on May 13, 2015 at a \$0.9 million gain and an office property located in San Jose,

California on December 9, 2015 at a \$12.3 million gain.

The disposal or planned disposal of the properties does not represent a strategic shift that has a major effect on the Company's operations and financial results. Accordingly, the properties remain classified within continuing operations for all periods presented.

### 9. Subsequent Events

On July 8, 2016, the Board of Directors of the Company declared a cash distribution of \$0.19 per share of common stock payable on August 11, 2016 to stockholders of record on July 22, 2016.

On July 21, 2016, the Company amended the BAML Credit Facility to extend the maturity date applicable to the BAML Term Loan from September 27, 2017 to September 27, 2021, modify certain financial covenants, including specified leverage ratios, and change the definitions of EBITDA, Net Operating Income and certain other measures. On July 22, 2016, the Company also entered into a forward interest rate swap that fixed the base LIBOR interest rate applicable to the extended term of the BAML Term Loan at 1.12% and amended the BMO Term Loan to conform financial covenants and definitions to the BAML Credit Facility.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2015. Historical results and percentage relationships set forth in the condensed consolidated financial statements, including trends which might appear, should not be taken as necessarily indicative of future operations. The following discussion and other parts of this Quarterly Report on Form 10-Q may also contain forward-looking statements based on current judgments and current knowledge of management, which are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those indicated in such forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on forward-looking statements. Investors are cautioned that our forward-looking statements involve risks and uncertainty, including without limitation, economic conditions in the United States, disruptions in the debt markets, economic conditions in the markets in which we own properties, risks of a lessening of demand for the types of real estate owned by us, uncertainties relating to fiscal policy, changes in government regulations and regulatory uncertainty, geopolitical events, and expenditures that cannot be anticipated such as utility rate and usage increases, unanticipated repairs, additional staffing, insurance increases and real estate tax valuation reassessments. See Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015 and Part II, Item 1A. "Risk Factors" below. Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We may not update any of the forward-looking statements after the date this Quarterly Report on Form 10-Q is filed to conform them to actual results or to changes in our expectations that occur after such date, other than as required by law.

Overview

FSP Corp., or we or the Company, operates in the real estate operations segment. The real estate operations segment involves real estate rental operations, leasing, secured financing of real estate and services provided for asset management, property management, property acquisitions, dispositions and development. Our current strategy is to invest in select urban infill and central business district properties, with primary emphasis on our top five markets of Atlanta, Dallas, Denver, Houston and Minneapolis. We believe that our top five markets have macro-economic drivers that have the potential to increase occupancies and rents. We will also monitor San Diego, Silicon Valley, Greater Boston and Greater Washington, DC, as well as other markets, for opportunistic investments. FSP Corp. seeks value-oriented investments with an eye towards long-term growth and appreciation, as well as current income.

Approximately 6.9 million square feet, or approximately 72.4% of our total owned portfolio, is located in our top five markets. From time to time we may dispose of our smaller, suburban office assets and replace them with larger urban infill and central business district office assets located primarily in our top five markets. As we execute this strategy, short term operating results could be adversely impacted. However, once complete, we believe that the transformed portfolio has the potential to provide higher profit and asset value growth over a longer period of time.

The main factor that affects our real estate operations is the broad economic market conditions in the United States. These market conditions affect the occupancy levels and the rent levels on both a national and local level. We have no influence on broader economic/market conditions. We look to acquire and/or develop quality properties in good locations in order to lessen the impact of downturns in the market and to take advantage of upturns when they occur.

Critical Accounting Policies

We have certain critical accounting policies that are subject to judgments and estimates by our management and uncertainties of outcome that affect the application of these policies. We base our estimates on historical experience and on various other assumptions we believe to be reasonable under the circumstances. On an on-going basis, we evaluate our estimates. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current information. The accounting policies that we believe are most critical to the understanding of our financial position and results of operations, and that require significant management estimates and judgments, are discussed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2015.

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Critical accounting policies are those that have the most impact on the reporting of our financial condition and results of operations and those requiring significant judgments and estimates. We believe that our judgments and assessments are consistently applied and produce financial information that fairly presents our results of operations. No changes to our critical accounting policies have occurred since the filing of our Annual Report on Form 10-K for the year ended December 31, 2015.

**Recent Accounting Standards** 

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which provides guidance for revenue recognition. The standard's core principle is that a company will recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. This update is effective for interim and annual reporting periods beginning after December 15, 2017. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the condensed consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements — Going Concern: Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This update requires an entity to evaluate whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or within one year after the financial statements are available to be issued when applicable) and to provide related footnote disclosures in certain circumstances. This update is effective for the annual period ending after December 15, 2016, and for annual and interim periods thereafter with early adoption permitted. The implementation of this update is not expected to cause any significant changes to the condensed consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis ("ASU 2015-02"). ASU 2015-02 affects reporting entities that are required to evaluate whether they should consolidate certain legal entities. ASU 2015-02 modifies the evaluation of whether limited partnerships and similar legal entities are VIEs or voting interest entities, eliminates the presumption that a general partner should consolidate a limited partnership and affects the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships. ASU 2015-02 is effective for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2015. A reporting entity may apply the amendments in ASU 2015-02 using: (a) a modified retrospective approach by recording a cumulative-effect adjustment to equity as of the beginning of the fiscal year of adoption; or (b) by applying the amendments retrospectively. ASU 2015-02 was adopted on January 1, 2016. The implementation of this update did not cause any material changes to the consolidated financial statements for any period.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), ("ASU 2016-02). ASU 2016-02 requires lessees to put most leases on their balance sheets but recognize expenses on their income statements in a manner similar to today's accounting. The guidance also eliminates today's real estate-specific provisions for all entities. For

lessors, the guidance modifies the classification criteria and the accounting for sales-type and direct financing leases. This new standard is effective for annual periods beginning after 15 December 2018, and interim periods thereafter with early adoption permitted. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the condensed consolidated financial statements.

Trends and Uncertainties

**Economic Conditions** 

The economy in the United States is continuing to experience a period of slow economic growth, with continued declining unemployment rates, which directly affects the demand for office space, our primary income producing asset. The broad economic market conditions in the United States are affected by numerous factors, including but not limited to, inflation and employment levels, energy prices, the pace of economic growth and/or recessionary concerns, uncertainty about government fiscal and tax policy, changes in currency exchange rates, geopolitical events, the regulatory environment, the availability of credit and interest rates. In addition, the Federal Reserve Bank has indicated that it anticipates raising interest rates further in 2016. Any increase in interest rates could result in increased borrowing costs to us. However, we could also benefit from

any further improved economic fundamentals and increasing levels of employment. We believe that the economy is in a cyclically-slower but prolonged broad-based upswing. However, future economic factors may negatively affect real estate values, occupancy levels and property income.

**Real Estate Operations** 

Leasing

Our real estate portfolio was approximately 90.1% leased as of June 30, 2016, a decrease from 91.6% as of December 31, 2015. The 1.5% decrease in leased space was a result of lease expirations and terminations during 2016 that were not leased at June 30, 2016. As of June 30, 2016, we had 940,000 square feet of vacancy in our portfolio compared to 800,000 square feet of vacancy at December 31, 2015. During the six months ended June 30, 2016, we leased approximately 599,000 square feet of office space, of which approximately 515,000 square feet were with existing tenants, at a weighted average term of 7.8 years. On average, tenant improvements for such leases were \$19.87 per square foot, lease commissions were \$11.34 per square foot and rent concessions were approximately four months of free rent. Average GAAP base rents under such leases were \$27.93 per square foot, or 6.6% higher than average rents in the respective properties as applicable compared to the year ended December 31, 2015.

In January 2016, our property at 801 Marquette Avenue in Minneapolis, Minnesota, with approximately 170,000 square feet of space, became vacant and we are redeveloping the property. After extensive costing analysis with our potential development partners and outside professionals, we have decided to redevelop the existing building ourselves, rather than raze it and build a new, mixed use tower with outside development partners.

As of June 30, 2016, leases for approximately 4.6% and 8.0% of the square footage in our portfolio are scheduled to expire during 2016 and 2017, respectively. As the third quarter of 2016 begins, we believe that our property portfolio is well stabilized, with a balanced lease expiration schedule, and that existing vacancy is being actively marketed to numerous potential tenants. We believe that most of our largest property markets are now experiencing generally steady or improving rental conditions. We anticipate continued positive leasing activity within the portfolio during 2016.

While we cannot generally predict when an existing vacancy in our real estate portfolio will be leased or if existing tenants with expiring leases will renew their leases or what the terms and conditions of the lease renewals will be, we expect to renew or sign new leases at then-current market rates for locations in which the buildings are located, which could be above or below the expiring rates. Also, even as the economy recovers, we believe the potential for any of our tenants to default on its lease or to seek the protection of bankruptcy still exists. If any of our tenants defaults on its lease, we may experience delays in enforcing our rights as a landlord and may incur substantial costs in protecting our investment. In addition, at any time, a tenant of one of our properties may seek the protection of bankruptcy laws,

which could result in the rejection and termination of such tenant's lease and thereby cause a reduction in cash available for distribution to our stockholders.

Real Estate Acquisition and Investment Activity

During 2016:

- on January 19, we received approximately \$37.5 million from FSP 385 Interlocken Development Corp. as repayment in full of a Sponsored REIT Loan;
- during the six months ended June 30, we received approximately \$1.8 million from FSP Satellite Place Corp., as partial prepayment of a Sponsored REIT Loan;
- on June 6, we acquired an office property with approximately 325,800 rentable square feet for \$82 million located in Minneapolis, Minnesota; and
- additional potential real estate investment opportunities are actively being explored and we would anticipate further real estate investments in the future.

During 2015:

• we funded advances on Sponsored REIT Loans for revolving lines of credit in the aggregate amount of approximately \$4.0 million;

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- on April 8, we acquired an office property with approximately 442,130 rentable square feet of space for \$78.0 million located in the Central Perimeter Submarket of Atlanta, Georgia: and
- on December 7, we funded a Sponsored REIT Loan consisting of a mortgage loan secured by a property of approximately \$21.0 million.

Dispositions of Properties and Asset Held for Sale

During the three months ended June 30, 2016, we reached a decision to classify our office property located in Federal Way, Washington, as an asset held for sale. In evaluating the Federal Way, Washington property, management considered various subjective factors, including the time, cost and likelihood of successfully leasing the property, the effect of the property's results on its unencumbered asset value, which is part of the leverage ratio used to compare to a maximum leverage covenant in the BMO Term Loan and the BAML Credit Facility, future capital costs to upgrade and reposition the multi-tenant property and to lease up the building, recent leasing and economic activity in the local area, and offers to purchase the property. We concluded that selling the property was the more prudent decision and outweighed the potential future benefit of continuing to hold the property. The property is expected to sell within one year at a loss, which was recorded as a provision for loss on a property held for sale of \$4.8 million net of applicable income taxes and was classified as an asset held for sale at June 30, 2016.

On April 5, 2016, we sold an office property located in Maryland Heights, Missouri at approximately a \$4.2 million gain. During 2015, we sold an office property located in Plano, Texas on February 23, 2015 at a \$1.5 million gain, an office property located in Eden Prairie, Minnesota on March 31, 2015 at a \$9.0 million gain, an office property located in Charlotte, North Carolina on May 13, 2015 at a \$0.9 million gain and an office property located in San Jose, California on December 9, 2015 at a \$12.3 million gain.

We will continue to evaluate our portfolio, and in the future may decide to dispose of additional properties from time-to-time in the ordinary course of business. We believe that the current property sales environment continues to improve in many markets relative to both liquidity and pricing. We believe that both improving office property fundamentals as well as attractive financing availability will likely be required to continue improvement in the marketplace for potential property dispositions. As an important part of our total return strategy, we intend to be active in property dispositions when we believe that market conditions warrant such activity and, as a consequence, we continuously review and evaluate our portfolio of properties for potentially advantageous dispositions.

**Results of Operations** 

The following table shows results for the three months ended June 30, 2016 and 2015:

	Three months ended June 30,		
(in thousands)	2016	2015	Change
Revenues:			-
Rental	\$ 59,453	\$ 58,801	\$ 652
Related party revenue:			
Management fees and interest income from loans	1,337	1,412	(75)
Other	17	20	(3)
Total revenues	60,807	60,233	574
Expenses:			
Real estate operating expenses	14,929	14,644	285
Real estate taxes and insurance	10,154	9,469	685
Depreciation and amortization	22,352	23,207	(855)
Selling, general and administrative	3,494	3,401	93
Interest	6,417	6,365	52
Total expenses	57,346	57,086	260
Income before interest income, equity in losses of non-consolidated REITs,			
other, gain (loss) on sale of properties and property held for sale, less			
applicable income tax and taxes	3,461	3,147	314
Interest income			
Equity in losses of non-consolidated REITs	(86)	(38)	(48)
Other	(1,009)		(1,009)
Gain (loss) on sale of properties and property held for sale, less applicable			
income tax	(643)	948	(1,591)
Income before taxes on income	1,723	4,057	(2,334)
Taxes on income	111	154	(43)
Net income	\$ 1,612	\$ 3,903	\$ (2,291)

Comparison of the three months ended June 30, 2016 to the three months ended June 30, 2015:

Revenues

Total revenues increased by \$0.6 million to \$60.8 million for the three months ended June 30, 2016, as compared to the three months ended June 30, 2015. The increase was primarily a result of:

An increase in rental revenue of approximately \$0.7 million arising primarily from rental revenue for a property we acquired on April 8, 2015 and the acquisition of a property on June 6, 2016, which was partially offset by the loss of revenue from the disposition of three properties in the last fifteen months. We sold a property on each of May 13, 2015, December 9, 2015 and April 5, 2016. In addition, our leased space decreased slightly to 90.1% at June 30, 2016 compared to 90.6% at June 30, 2015.

Expenses

Total expenses increased by \$0.3 million to \$57.3 million for the three months ended June 30, 2016, as compared to the three months ended June 30, 2015. The increase was primarily a result of:

- An increase in real estate operating expenses and real estate taxes and insurance of approximately \$1.0 million, which was attributable to the acquisition of a property we acquired on April 8, 2015 and a property
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we acquired on June 6, 2016 and was partially offset by the disposition of three properties in the last fifteen months. We sold a property on each of May 13, 2015, December 9, 2015 and April 5, 2016.

- An increase in selling, general and administrative expenses of \$0.1 million as a result of increases in personnel related expenses. We had 39 employees as of June 30, 2016 and 2015.
- An increase to interest expense of approximately \$0.1 million to \$6.4 million for the three months ended June 30, 2016 compared to the same period in 2015. The increase was primarily attributable to higher interest rates during the three months ended June 30, 2016 compared to the same period in 2015.

These increases were partially offset by:

• A decrease in depreciation and amortization of \$0.9 million, which was attributable to the disposition of three properties in the last fifteen months. We sold a property on each of May 13, 2015, December 9, 2015 and April 5, 2016. The decrease was partially offset by the acquisition of a property on April 8, 2015 and another property we acquired on June 6, 2016.

Equity in losses of non-consolidated REITs

Equity in losses from non-consolidated REITs increased approximately \$48,000 to a loss of \$0.1 million during the three months ended June 30, 2016 compared to the same period in 2015. The increase was primarily because equity in the loss from our preferred stock investment in a Sponsored REIT, FSP 303 East Wacker Drive Corp., which we refer to as East Wacker, increased during the three months ended June 30, 2016 compared to the same period in 2015.

#### Other

Other expense of \$1.0 million for the three months ended June 30, 2016 is attributable to hedge ineffectiveness from our derivatives' fair value. The ineffective portion of the derivatives' fair value are recognized directly into earnings each quarter as hedge ineffectiveness.

Gain on sale of property and provision for loss on property held for sale

During the three months ended June 30, 2016, we reached a decision to classify our office property located in Federal Way, Washington, as an asset held for sale. The property is expected to sell within one year at a loss, which was recorded as a provision for loss on a property held for sale of \$4.8 million net of applicable income taxes and was classified as an asset held for sale at June 30, 2016.

During the three months ended June 30, 2016, we sold an office property located in Maryland Heights, Missouri on April 5, 2016, at a \$4.2 million gain. During the three months ended June 30, 2015, we sold an office property located in Charlotte, North Carolina on May 13, 2015 at a \$0.9 million gain.

Taxes on income

Included in income taxes is the Revised Texas Franchise Tax, which is a tax on revenues from Texas properties that decreased \$43,000 for the three months ended June 30, 2016, compared to the three months ended June 30, 2015.

Net Income

Net Income for the three months ended June 30, 2016 was \$1.6 million compared to \$3.9 million for the three months ended June 30, 2015, for the reasons described above.

The following table shows results for the six months ended June 30, 2016 and 2015:

	Six months ended June 30,		
(in thousands)	2016	2015	Change
Revenues:			
Rental	\$ 117,813	\$ 117,814	\$ (1)
Related party revenue:			
Management fees and interest income from loans	2,770	2,885	(115)
Other	37	41	(4)
Total revenues	120,620	120,740	(120)
Expenses:			
Real estate operating expenses	30,221	30,000	221
Real estate taxes and insurance	19,304	19,517	(213)
Depreciation and amortization	44,797	45,879	(1,082)
Selling, general and administrative	7,024	7,092	(68)
Interest	12,850	12,552	298
Total expenses	114,196	115,040	(844)
Income before interest income, equity in losses of non-consolidated			
REITs, other, gain (loss) on sale of properties and property held for sale,			
less applicable income tax and taxes	6,424	5,700	724
Interest income		1	(1)
Equity in losses of non-consolidated REITs	(372)	(360)	(12)
Other	(1,009)		(1,009)
Gain (loss) on sale of properties and property held for sale, less			
applicable income tax	(643)	11,410	(12,053)
Income before taxes on income	4,400	16,751	(12,351)
Taxes on income	209	315	(106)
Net income	\$ 4,191	\$ 16,436	\$ (12,245)

Comparison of the six months ended June 30, 2016 to the six months ended June 30, 2015:

#### Revenues

Total revenues decreased by \$0.1 million to \$120.6 million for the six months ended June 30, 2016 compared to the six months ended June 30, 2015. The decrease was primarily a result of:

• A decrease in interest income of approximately \$0.1 million from loans as a result of loan repayments in the last eighteen months.

Expenses

Total expenses decreased by \$0.8 million to \$114.2 million for the six months ended June 30, 2016, as compared to the six months ended June 30, 2015. The decrease was primarily a result of:

- A decrease in depreciation and amortization of \$1.0 million, which was attributable to decreases as a result of the disposition of five properties in the last eighteen months, which was partially offset by the acquisition of a property on April 8, 2015 and another property we acquired on June 6, 2016.
- A decrease in selling, general and administrative expenses of \$0.1 million as a result of lower professional fees. We had 39 employees as of June 30, 2016 and 2015.

These decreases were partially offset by:

• An increase to interest expense of approximately \$0.3 million to \$12.8 million for the six months ended June 30, 2016 compared to the same period in 2015. The increase was primarily attributable to higher interest rates during the six months ended June 30, 2016 compared to the same period in 2015.

Equity in losses of non-consolidated REITs

Equity in losses from non-consolidated REITs increased approximately \$12,000 to a loss of \$0.4 million during the six months ended June 30, 2016 compared to the same period in 2015. The increase was primarily because equity in the loss from our preferred stock investment in a Sponsored REIT, FSP 303 East Wacker Drive Corp., which we refer to as East Wacker, increased during the six months ended June 30, 2016 compared to the same period in 2015.

Other

Other expense of \$1.0 million for the six months ended June 30, 2016 is attributable to hedge ineffectiveness from our derivatives' fair value. The ineffective portion of the derivatives' fair value are recognized directly into earnings each quarter as hedge ineffectiveness.

Gain on sale of property and provision for loss on property held for sale

During the three months ended June 30, 2016, we reached a decision to classify our office property located in Federal Way, Washington, as an asset held for sale. The property is expected to sell within one year at a loss, which was recorded as a provision for loss on a property held for sale of \$4.8 million net of applicable income taxes and was classified as an asset held for sale at June 30, 2016.

During the six months ended June 30, 2016, we sold an office property located in Maryland Heights, Missouri on April 5, 2016, at a \$4.2 million gain. During the six months ended June 30, 2015, we sold an office property located in Plano, Texas on February 23, 2015 at a \$1.5 million gain, an office property located in Eden Prairie, Minnesota on March 31, 2015 at a \$9.0 million gain and an office property located in Charlotte, North Carolina on May 13, 2015 at

a \$0.9 million gain.

Taxes on income

Included in income taxes is the Revised Texas Franchise Tax, which is a tax on revenues from Texas properties that decreased \$0.1 million for the six months ended June 30, 2016, compared to the six months ended June 30, 2015.

Net Income

Net Income for the six months ended June 30, 2016 was \$4.2 million compared to \$16.4 million for the six months ended June 30, 2015, for the reasons described above.

Non-GAAP Financial Measures

During the three months ended June 30, 2016 we changed the definition of FFO and NOI to exclude hedge ineffectiveness, which does not affect any prior period. Our interest rate swaps effectively fix interest rates on our term loans, however, there is no floor on the variable interest rate of the swaps whereas the current term loans are subject to a zero percent floor. As a result there is a mismatch and the ineffective portion of the derivatives' changes in fair value are recognized directly into earnings each quarter as hedge ineffectiveness. We believe that FFO and Property NOI excluding hedge ineffectiveness is useful supplemental information regarding our operating performance as it provides a more meaningful and consistent comparison of our operating performance and allows investors to more easily compare our operating results.

During each of the three and six months ended June 30, 2016, we recorded \$1.0 million of hedge ineffectiveness in earnings attributable to the zero percent floor mismatch in the hedging relationships.

**Funds From Operations** 

The Company evaluates performance based on Funds From Operations, which we refer to as FFO, as management believes that FFO represents the most accurate measure of activity and is the basis for distributions paid to equity holders. The Company defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, hedge ineffectiveness and acquisition costs of newly acquired properties that are not capitalized, plus depreciation and amortization, including amortization of acquired above and below market lease intangibles and impairment charges on properties or investments in non-consolidated REITs, and after adjustments to exclude equity in income or losses from, and, to include the proportionate share of FFO from, non-consolidated REITs.

FFO should not be considered as an alternative to net income (determined in accordance with GAAP), nor as an indicator of the Company's financial performance, nor as an alternative to cash flows from operating activities (determined in accordance with GAAP), nor as a measure of the Company's liquidity, nor is it necessarily indicative of sufficient cash flow to fund all of the Company's needs.

Other real estate companies and the National Association of Real Estate Investment Trusts, or NAREIT may define this term in a different manner. We have included the NAREIT FFO definition as of May 17, 2016 in the table and note that other REITs may not define FFO in accordance with the NAREIT definition or may interpret the current NAREIT definition differently than we do.

We believe that in order to facilitate a clear understanding of the results of the Company, FFO should be examined in connection with net income and cash flows from operating, investing and financing activities in the consolidated financial statements.

The calculations of FFO are shown in the following table:

	For the Three Mont	ths Ended	For the Six Months Ended		
	June 30,		June 30,		
(in thousands):	2016	2015	2016	2015	
Net income	\$ 1,612 \$	3,903	\$ 4,191 \$	16,436	
(Gain) loss on sale of properties and property					
held for sale, less applicable income tax	643	(948)	643	(11,410)	
Equity in losses of non-consolidated REITs	86	38	372	360	
FFO from non-consolidated REITs	895	885	1,540	1,486	
Depreciation and amortization	22,352	23,168	44,879	45,846	
NAREIT FFO	25,588	27,046	51,625	52,718	
Hedge ineffectiveness	1,009		1,009		
Acquisition costs of new properties	134	142	134	142	
Funds From Operations	\$ 26,731	\$ 27,188	\$ 52,768	\$ 52,860	

Net Operating Income (NOI)

The Company provides property performance based on Net Operating Income, which we refer to as NOI. Management believes that investors are interested in this information. NOI is a non-GAAP financial measure that the Company defines as net income (the most directly comparable GAAP financial measure) plus selling, general and administrative expenses, depreciation and amortization, including amortization of acquired above and below market lease intangibles and impairment charges, interest expense, less equity in earnings of nonconsolidated REITs, interest income, management fee income, hedge ineffectiveness, gains or losses on the sale of assets and excludes non-property specific income and expenses. The information presented includes footnotes and the data is shown by region with properties owned in both periods, which we call Same Store. The Comparative Same Store results include properties held for the periods presented and exclude properties that are non-operating, being developed or redeveloped, dispositions and significant nonrecurring income such as bankruptcy settlements and lease termination fees. NOI, as defined by the Company, may not be comparable to NOI reported by other REITs that define NOI differently. NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions. The calculations of NOI are shown in the following table:

# Net Operating Income (NOI)\*

	Rentable Square Feet or RSF	Three Months 31-Mar-16	Ended 30-Jun-16	Six Months Ended 30-Jun-16	Three Months 31-Mar-15	Ended 30-Jun-15	Six Months Ended 30-Jun-15
	1,333 1,233 4,026 2,163 8,755	\$ 4,671 2,958 16,020 8,438 32,087	\$ 4,604 3,103 16,256 8,591 32,554	\$ 9,275 6,061 32,276 17,029 64,641	\$ 4,736 2,915 15,781 7,859 31,291	\$ 4,648 2,941 15,995 8,221 31,805	\$ 9,384 5,856 31,776 16,080 63,096
	768	1,180	1,350	2,530	0	1,057	1,057
g,	9,523	33,267	33,904	67,171	31,291	32,862	64,153
		200 \$ 33,467	5 \$ 33,909	205 \$ 67,376	1,733 \$ 33,024	1,033 \$ 33,895	2,766 \$ 66,919
		\$ 32,087	\$ 32,554	\$ 64,641	\$ 31,291	\$ 31,805	\$ 63,096
		413	586	999	75	81	156
		\$ 31,674	\$ 31,968	\$ 63,642	\$ 31,216	\$ 31,724	\$ 62,940
ne		Three months e 31-Mar-16 \$ 2,579	ended 30-Jun-16 \$ 1,612	Six Months Ended 30-Jun-16 \$ 4,191	Three Months 31-Mar-15 \$ 12,533	Ended 30-Jun-15 \$ 3,903	Six Months Ended 30-Jun-15 \$ 16,436
ł							
ion w		 (660) 22,445 81	643 1,009 (688) 22,352	643 1,009 (1,348) 44,797 81	(10,462) (643) 22,672 6	(948)  (559) 23,207 (39)	$(11,410) \\ \\ (1,202) \\ 45,879 \\ (33)$
		3,530 6,433	3,494 6,417	7,024 12,850	3,691 6,187	3,401 6,365	7,092 12,552

	Edga	ar Filing: PRINCII	PAL FINANCIAL G	ROUP INC - Fo	orm 8-K	
	(1,279)	(1,171)	(2,450)	(1,262)	(1,278)	(2,540)
28	286	86	372	322	38	360
5,	52	155	207	(20)	(195)	(215)
	\$ 33,467	\$ 33,909	\$ 67,376	\$ 33,024	\$ 33,895	\$ 66,919

(a) Nonrecurring Items in NOI include proceeds from bankruptcies, lease termination fees or other significant nonrecurring income or expenses, which may affect comparability.

\*Excludes NOI from investments in and interest income from secured loans to non-consolidated REITs.

The information presented below provides the weighted average GAAP rent per square foot for the six months ending June 30, 2016 for our properties and weighted occupancy square feet and percentages. GAAP rent includes the impact of tenant concessions and reimbursements. This table does not include information about properties held by our investments in nonconsolidated REITs or those to which we have provided Sponsored REIT Loans.

Property Name	City	State	Year Built or Renovated	Net Rentable Square Feet	Weighted Occupied Sq. Ft.	Weighted Occupied Percentage as of June 30, 2016 (a)		Weighted Average Rent per Oc Square Feet	
Forest Park	Charlotte	NC	1999	62,212	62,212	100.0	%	\$ 13.96	
Meadow Point	Chantilly	VA	1999	138,368	138,368	100.0	%	27.10	
Innsbrook	Glen Allen	VA	1999	298,456	298,456	100.0	%	19.14	
East Baltimore Loudoun Tech	Baltimore	MD	1989	325,445	274,155	84.2	%	23.32	
Center	Dulles	VA	1999	136,658	125,766	92.0	%	18.83	
Stonecroft Emperor	Chantilly	VA	2008	111,469	111,469	100.0	%	38.70	
Boulevard	Durham	NC	2009	259,531	259,531	100.0	%	35.22	
East total				1,332,139	1,269,957	95.3	%	25.63	ļ
Northwest	Elk Grove								
Point 909 Davis	Village	IL	1999	176,848	176,848	100.0	%	23.05	
Street	Evanston	IL	2002	194,980	167,644	86.0	%	31.99	ļ
<b>River Crossing</b>	Indianapolis	IN	1998	205,059	186,583	91.0	%	19.99	
Timberlake Timberlake	Chesterfield	MO	1999	234,023	222,486	95.1	%	23.33	
East 121 South 8th	Chesterfield	MO	2000	116,197	80,745	69.5	%	24.66	
Street	Minneapolis	MN	1974	305,990	172,028	56.2	%	20.21	
Plaza Seven	Minneapolis	MN		326,068	247,910	76.0	%	31.05	ļ
Midwest total Blue Lagoon				1,559,165	1,254,243	80.4	%	25.13	
Drive One Overton	Miami	FL	2002	212,619	212,619	100.0	%	22.53	
Place	Atlanta	GA	2002	387,267	331,229	85.5	%	24.63	l
Park Ten	Houston	TX	1999	157,460	99,357	63.1	%	30.87	ļ
Addison Circle Collins	Addison	ТХ	1999	289,755	270,863	93.5	%	26.85	
Crossing	Richardson	TX	1999	300,887	300,887	100.0	%	24.68	
Eldridge Green	Houston	ТΧ	1999	248,399	248,399	100.0	%	29.36	

The information presented below provides the weighted average GAAP rent per square foot for the six months ending June 30, 2016 for our properties and weighted occupancy square feet and percentages. GAAP rent includes the impact of tenant concessions and reimbursements. This table does not include information about properties held by our investments in nonconsolidated REITs or those to which we have provided Sponsored REIT Loans.

Property Name	City	State	Year Built or Renovated	Net Rentable Square Feet	Weighted Occupied Sq. Ft.	Weighted Occupied Percentage as of June 30, 2016 (a)		Weighted Average Rent per Occup Square Feet (b)
Park Ten Phase								
II	Houston	TX	2006	156,746	156,746	100.0	%	\$ 31.11
Liberty Plaza	Addison	TX	1985	218,934	173,921	79.4	%	20.97
Legacy								
Tennyson								
Center	Plano	ΤX	1999/2008	202,600	202,600	100.0	%	16.88
One Legacy								
Circle	Plano	TX	2008	214,110	213,403	99.7	%	33.74
One Ravinia		<u> </u>	·			~ 1 0	~	
Drive	Atlanta	GA	1985	386,603	366,538	94.8	%	23.06
Two Ravinia	A 41 4		1007	442 120	250 476	70.2	01	25.75
Drive	Atlanta	GA	1987	442,130	350,476	79.3	%	25.75
Westchase I & II	Houston	ТХ	1983/2008	629,025	535,929	85.2	%	32.17
11 999 Peachtree	Atlanta	GA	1983/2008 1987	629,025 621,946	535,929 591,408	85.2 95.1	% %	32.17 29.88
South Total	Attallia	UA	1707	4,468,481	4,054,378	90.7	% %	29.88
380 Interlocken	Broomfield	СО	2000	240,185	4,034,378	95.2	% %	29.44
1999 Broadway	Denver	CO	1986	676,379	553,819	81.9	%	31.78
1001 17th	Denver	00	1700	010,517	555,017	01.9	10	51.70
Street	Denver	СО	1977/2006	655,420	565,562	86.3	%	35.05
Greenwood				,				
Plaza	Englewood	CO	2000	196,236	196,236	100.0	%	24.32
390 Interlocken	Broomfield	CO	2002	241,751	199,783	82.6	%	28.31
Hillview Center	Milpitas Federal	CA	1984	36,288	36,288	100.0	%	16.23
Federal Way	Way	WA	1982	117,010	72,967	62.4	%	19.07
West Total	<b>W</b> ay	** 4 1	1702	2,163,269	1,853,288	85.7	%	30.52
West Total				2,103,207	1,000,200	00.1	70	50.52
Grand Total				9,523,054	8,431,866	88.5	%	\$ 27.30

(a) Based on weighted occupied square feet for the six months ended June 30, 2016, including month-to-month tenants, divided by the Property's net rentable square footage.

(b) Represents annualized GAAP rental revenue for the six months ended June 30, 2016 per weighted occupied square foot.

## Liquidity and Capital Resources

Cash and cash equivalents were \$7.5 million and \$18.2 million at June 30, 2016 and December 31, 2015, respectively. The decrease of \$10.7 million is attributable to \$32.3 million provided by operating activities less \$24.9 million used by investing activities, less \$18.1 million used in financing activities. Management believes that existing cash, cash anticipated to be generated internally by operations and our existing debt financing will be sufficient to meet working capital requirements and anticipated capital expenditures for at least the next 12 months. Although there is no guarantee that we will be able to obtain the funds necessary for our future growth, we anticipate generating funds from continuing real estate operations. We believe that we have adequate funds to cover unusual expenses and capital improvements, in addition to normal operating expenses. Our ability to maintain or increase our level of dividends to stockholders, however, depends in significant part upon the level of rental income from our real properties.

## **Operating Activities**

The cash provided by our operating activities of \$32.3 million is primarily attributable to net income of \$4.2 million excluding a gain on sale of a property of \$4.2 million and provision for loss on a property held for sale of \$4.8, plus the add-back of \$45.4 million of non-cash expenses. These increases were partially offset by a \$9.2 million decrease in accounts payable and accrued expenses, \$6.9 million in payments of deferred leasing commissions, a \$1.0 million increase in prepaid expenses and other assets, a \$0.4 million increase in tenant rent receivables, a \$0.3 million increase in lease acquisition costs and a \$0.1 million decrease in tenant security deposits.

#### **Investing Activities**

Our cash used by investing activities for the six months ended June 30, 2016 of \$24.9 million is primarily attributable to the cost of a property acquired on June 6, 2016 of \$73.8 million and purchases of other real estate assets and office equipment investments and office equipment of approximately \$10.9 million. These uses were partially offset by repayments received from related party mortgage receivables of \$39.3 million, proceeds received from the sale of a property on April 5, 2016 of \$20.1 million and distributions received from non-consolidated REITs of \$0.4 million.

#### **Financing Activities**

Our cash used by financing activities for the six months ended June 30, 2016 of \$18.1 million is primarily attributable to distributions paid to stockholders of \$38.1 million, less net borrowings on the BAML Revolver (as defined below) of \$20.0 million.

# BMO Term Loan

On October 29, 2014, the Company entered into an Amended and Restated Credit Agreement (the "BMO Credit Agreement") with the lending institutions referenced in the BMO Credit Agreement and Bank of Montreal, as administrative agent, that amended and restated the Credit Agreement dated as of August 26, 2013 (the "Original BMO Credit Agreement") between the Company and the lending institutions referenced in the Original BMO Credit Agreement and Bank of Montreal, as administrative agent, and provides for a single, unsecured term loan borrowing in the amount of \$220,000,000 (the "BMO Term Loan"). On August 26, 2013, the Company drew down the entire \$220,000,000 under the BMO Term Loan, which remains fully advanced and outstanding under the BMO Credit Agreement. The BMO Term Loan matures on August 26, 2020. The BMO Credit Agreement also includes an accordion feature that allows up to \$50,000,000 of additional loans, subject to receipt of lender commitments and satisfaction of certain customary conditions.

The BMO Term Loan bears interest at either (i) a number of basis points over LIBOR depending on the Company's credit rating (165 basis points over LIBOR at June 30, 2016) or (ii) a number of basis points over the base rate depending on the Company's credit rating (65 basis points over the base rate at June 30, 2016).

Although the interest rate on the BMO Term Loan is variable, the Company is permitted to hedge the base LIBOR interest rate by entering into an interest rate swap agreement. On August 26, 2013, the Company entered into an ISDA Master Agreement with Bank of Montreal that fixed the base LIBOR interest rate on the BMO Term Loan at 2.32% per

annum for seven years, until the August 26, 2020 maturity date. Accordingly, based upon the Company's credit rating, as of June 30, 2016, the effective interest rate on the BMO Term Loan was 3.97% per annum.

The BMO Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. The BMO Credit Agreement also contains financial covenants that require the Company to maintain a minimum tangible net worth, a maximum leverage ratio, a maximum secured leverage ratio, a minimum fixed charge coverage ratio, a maximum unencumbered leverage ratio, minimum unsecured interest coverage and a maximum ratio of certain investments to total assets. The Company was in compliance with the BMO Term Loan financial covenants as of June 30, 2016.

The Company may use the proceeds of the loans under the BMO Credit Agreement to finance the acquisition of real properties and for other permitted investments; to finance investments associated with Sponsored REITs, to refinance or retire indebtedness and for working capital and other general business purposes, in each case to the extent permitted under the BMO Credit Agreement.

**BAML Credit Facility** 

On October 29, 2014, the Company entered into a Second Amended and Restated Credit Agreement (the "BAML Credit Agreement") with the lending institutions referenced in the BAML Credit Agreement and those lenders from time to time party thereto and Bank of America, N.A., as administrative agent, L/C Issuer and Swing Line Lender (the "BAML Credit Facility") that continued an existing unsecured credit facility comprised of both a revolving line of credit (the "BAML Revolver) and a term loan (the "BAML Term Loan").

BAML Revolver Highlights

- The BAML Revolver is for borrowings, at the Company's election, of up to \$500,000,000. Borrowings made pursuant to the BAML Revolver may be revolving loans, swing line loans or letters of credit, the combined sum of which may not exceed \$500,000,000 outstanding at any time.
- Borrowings made pursuant to the BAML Revolver may be borrowed, repaid and reborrowed from time to time until the initial maturity date of October 29, 2018. The Company has the right to extend the initial maturity date of the BAML Revolver by an additional 12 months, or until October 29, 2019, upon payment of a fee and satisfaction of certain customary conditions.
- The BAML Revolver includes an accordion feature that allows for up to \$250,000,000 of additional borrowing capacity subject to receipt of lender commitments and satisfaction of certain customary conditions.

As of June 30, 2016, there were borrowings of \$310,000,000 outstanding under the BAML Revolver. The BAML Revolver bears interest at either (i) a margin over LIBOR depending on the Company's credit rating (1.25% over LIBOR at June 30, 2016) or (ii) a margin over the base rate depending on the Company's credit rating (0.25% over the base rate at June 30, 2016). The BAML Credit Facility also obligates the Company to pay an annual facility fee in an amount that is also based on the Company's credit rating (0.25% at June 30, 2016). The facility fee is assessed against the total amount of the BAML Revolver, or \$500,000,000.

Based upon the Company's credit rating, as of June 30, 2016, the weighted average interest rate on the BAML Revolver was 1.71% per annum and there were borrowings of \$310,000,000 outstanding. As of December 31, 2015, the weighted average interest rate on the BAML Revolver was 1.54% per annum and there were borrowings of \$290,000,000 outstanding. The weighted average interest rate on all amounts outstanding on the BAML Revolver during the six months ended June 30, 2016 was approximately 1.68% per annum. The weighted average interest rate on all amounts outstanding on the BAML Revolver during the year ended December 31, 2015 was approximately 1.44% per annum.

BAML Term Loan Highlights

<sup>•</sup> The BAML Term Loan is for \$400,000,000.

<sup>•</sup> The BAML Term Loan matures on September 27, 2017.

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• On September 27, 2012, the Company drew down the entire \$400,000,000 and such amount remains fully advanced and outstanding under the BAML Credit Agreement.

The BAML Term Loan bears interest at either (i) a margin over LIBOR depending on the Company's credit rating (1.45% over LIBOR at June 30, 2016) or (ii) a margin over the base rate depending on the Company's credit rating (0.45% over the base rate at June 30, 2016). The actual margin over LIBOR rate or base rate is determined based on the Company's credit rating.

Although the interest rate on the BAML Credit Facility is variable, the Company fixed the base LIBOR interest rate on the BAML Term Loan by entering into an interest rate swap agreement. On September 27, 2012, the Company entered into an ISDA Master Agreement with Bank of America, N.A. that fixed the base LIBOR interest rate on the BAML Term Loan at 0.75% per annum for five years, until the September 27, 2017 maturity date. Accordingly, based upon the Company's credit rating, as of June 30, 2016, the effective interest rate on the BAML Term Loan was 2.20% per annum.

On July 21, 2016, the Company amended the BAML Credit Facility to extend the maturity date applicable to the BAML Term Loan from September 27, 2017 to September 27, 2021, modify certain financial covenants, including specified leverage ratios, and change the definitions of EBITDA, Net Operating Income and certain other measures. On July 22, 2016, the Company also entered into a forward interest rate swap that fixed the base LIBOR interest rate applicable to the extended term of the BAML Term Loan at 1.12% and amended the BMO Term Loan to conform financial covenants and definitions to the BAML Credit Facility.

BAML Credit Facility General Information

The BAML Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. The BAML Credit Agreement also contains financial covenants that require the Company to maintain a minimum tangible net worth, a maximum leverage ratio, a maximum secured leverage ratio, a minimum fixed charge coverage ratio, a maximum unencumbered leverage ratio, minimum unsecured interest coverage and a maximum ratio of certain investments to total assets. The Company was in compliance with the BAML Credit Facility financial covenants as of June 30, 2016.

The Company may use the proceeds of the loans under the BAML Credit Agreement to finance the acquisition of real properties and for other permitted investments; to finance investments associated with Sponsored REITs, to refinance or retire indebtedness and for working capital and other general business purposes, in each case to the extent permitted under the BAML Credit Agreement.

**Equity Securities** 

As of June 30, 2016, we had an automatic shelf registration statement on Form S-3 on file with the Securities and Exchange Commission relating to the offer and sale, from time to time, of an indeterminate amount of our debt securities, common stock, preferred stock or depository shares. From time to time, we expect to issue debt securities, common stock, preferred stock or depository shares under our existing automatic shelf registration statements or a different registration statement to fund the acquisition of additional properties, to pay down any existing debt financing and for other corporate purposes.

Contingencies

From time to time, we may provide financing to Sponsored REITs in the form of a construction loan and/or a revolving line of credit secured by a mortgage. As of June 30, 2016, we were committed to fund up to \$90.3 million to four Sponsored REITs under such arrangements for the purpose of funding construction costs, capital expenditures, leasing costs or for other purposes, of which \$79.3 million has been drawn and is outstanding. We anticipate that advances made under these facilities will be repaid at their maturity date or earlier from long term financings of the underlying properties, cash flows from the underlying properties or another other capital event.

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We may be subject to various legal proceedings and claims that arise in the ordinary course of our business. Although occasional adverse decisions (or settlements) may occur, we believe that the final disposition of such matters will not have a material adverse effect on our financial position or results of operations.

**Related Party Transactions** 

We intend to draw on the BAML Credit Facility in the future for a variety of corporate purposes, including the acquisition of properties that we acquire directly for our portfolio and for Sponsored REIT Loans as described below.

Loans to Sponsored REITs

Sponsored REIT Loans

From time to time we may make secured loans ("Sponsored REIT Loans") to Sponsored REITs in the form of mortgage loans or revolving lines of credit to fund construction costs, capital expenditures, leasing costs and for other purposes. We anticipate that each Sponsored REIT Loan will be repaid at maturity or earlier from long term financings of the underlying properties, cash flows from the underlying properties or some other capital event. Each Sponsored REIT Loan is secured by a mortgage on the underlying property and has a term of approximately two to three years. Except for two mortgage loans which bears interest at a fixed rate, advances under each Sponsored REIT Loan bear interest at a rate equal to the 30-day LIBOR rate plus an agreed upon amount of basis points and also require a 50 basis point draw fee.

Our Sponsored REIT Loans subject us to credit risk. However, we believe that our position as asset manager of each of the Sponsored REITs helps mitigate that risk by providing us with unique insight and the ability to rely on qualitative analysis of the Sponsored REITs. Before making a Sponsored REIT Loan, we consider a variety of subjective factors, including the quality of the underlying real estate, leasing, the financial condition of the applicable Sponsored REIT and local and national market conditions. These factors are subject to change and we do not apply a formula or assign relative weights to the factors. Instead, we make a subjective determination after considering such factors collectively.

Additional information about our Sponsored REIT Loans outstanding as of June 30, 2016, including a summary table of our Sponsored REIT Loans, is incorporated herein by reference to Part I, Item 1, Note 2, "Related Party Transactions and Investments in Non-Consolidated Entities, Management fees and interest income from loans", in the Notes to Condensed Consolidated Financial Statements included in this report.

## Other Considerations

We generally pay the ordinary annual operating expenses of our properties from the rental revenue generated by the properties. The rental income exceeded the expenses for each individual property, with the exception of one property located in Chesterfield, Missouri for the three and six months ended June 30, 2015, and one property located in Minneapolis, Minnesota for the three and six months ended June 30, 2016.

Our property located in Chesterfield, Missouri has approximately 116,000 square feet of rentable space and was approximately 43.7% and 96.2% leased as of June 30, 2015 and December 31, 2015, respectively. In January 2015, two tenants with leases for an aggregate of 99,000 square feet of rentable space vacated the property. During 2015, we signed leases with two new tenants. As of December 31, 2015, tenants occupied approximately 50,000 square feet of rentable space at the property and we had entered into a lease for 62,000 square feet of rentable space, but such lease had not yet commenced. As a result of the vacancy during 2015, the rental revenue from the property did not cover operating expenses for the three and six months ended June 30, 2015. The property generated rental income of \$178,000 and had operating expenses of \$266,000 for the three months ended June 30, 2015. The property generated rental income of \$256,000 and had operating expenses of \$523,000 for the six months ended June 30, 2015.

Our property located in Minneapolis, Minnesota has approximately 170,000 square feet of rentable space and became vacant in January 2016. During the first quarter of 2016, we evaluated development and redevelopment opportunities at the property. On March 31, 2016, we commenced a redevelopment plan for the property. As a result of the

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vacancy, we had no rental income and had operating expenses of \$25,000 and \$259,000 during the three and six months ended June 30, 2016, respectively.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market Rate Risk

We are exposed to changes in interest rates primarily from our floating rate borrowing arrangements. We use interest rate derivative instruments to manage exposure to interest rate changes. As of June 30, 2016 and December 31, 2015, if market rates on our outstanding borrowings under our BAML Revolver increased by 10% at maturity, or approximately 17 and 17 basis points, respectively, over the current variable rate, the increase in interest expense would decrease future earnings and cash flows by \$0.5 million and \$0.5 million annually, respectively. Based upon our credit rating, the interest rate on our borrowings on the BAML Revolver as of June 30, 2016 was LIBOR plus 125 basis points, or 1.72% per annum. We do not believe that the interest rate risk represented by borrowings under our BAML Revolver is material as of June 30, 2016.

Although the interest rates on the BMO Term Loan and the BAML Credit Facility are variable, the Company fixed the base LIBOR interest rates on the BMO Term Loan and the BAML Term Loan by entering into interest rate swap agreements. On August 26, 2013, the Company entered into an ISDA Master Agreement with Bank of Montreal that fixed the base LIBOR interest rate on the BMO Term Loan at 2.32% per annum for seven years (the "BMO Interest Rate Swap"). On September 27, 2012, the Company entered into an ISDA Master Agreement with Bank of America, N.A. that fixed the base LIBOR interest rate on the BAML Term Loan at 0.75% per annum for five years (the "BAML Interest Rate Swap"). Accordingly, based upon our credit rating, as of June 30, 2016, the interest rate on the BMO Term Loan was 3.97% per annum and the interest rate on the BAML Term Loan was 2.20% per annum. The fair value of the BMO Interest Rate Swap and the BAML Interest Rate Swap is affected by changes in market interest rates. We believe that we have mitigated interest rate risk with respect to the BMO Term Loan through the BMO Interest rate risk with respect to the BAML Term of the BAML Term Loan. We believe that we have mitigated interest rate risk with respect to the BMO Term Loan through the BAML Term Loan. The BMO Interest Rate Swap and the BAML Interest Rate Swap for the five year term of the BAML Interest Rate Swap for the five year term of the BAML Interest Rate Swap were our only derivative instruments as of June 30, 2016.

The table below lists our derivative instruments, which are hedging variable cash flows related to interest on our BMO Term Loan and our BAML Term Loan as of June 30, 2016 (in thousands):

	Notional	Strike	Effective	Expiration	Fair
(in thousands)	Value	Rate	Date	Date	Value

BMO Interest Rate Swap	\$ 220,000	2.32	%	Aug-13	Aug-20	\$ (13,700)
BAML Interest Rate Swap	\$ 400,000	0.75	%	Sep-12	Sep-17	\$ (1,213)

Our BMO Term Loan and our BAML Term Loan hedging transactions used derivative instruments that involve certain additional risks such as counterparty credit risk, the enforceability of hedging contracts and the risk that unanticipated and significant changes in interest rates will cause a significant loss of basis in either or both of the contracts. We require our derivatives contracts to be with counterparties that have investment grade ratings. The counterparty to the BMO Interest Rate Swap is Bank of Montreal and the counterparty to the BAML Interest Rate Swap is Bank of America, N.A., both of which have investment grade ratings. As a result, we do not anticipate that either counterparty will fail to meet its obligations. However, there can be no assurance that we will be able to adequately protect against the foregoing risks or that we will ultimately realize an economic benefit that exceeds the related amounts incurred in connection with engaging in such hedging strategies.

The company's derivatives are recorded at fair value in other liabilities in the condensed consolidated Balance Sheet and the effective portion of the derivatives' fair value is recorded to other comprehensive income in the condensed consolidated statements of other comprehensive income (loss) and the ineffective portion of the derivatives' fair value is recognized directly into earnings as other in the condensed consolidated statements of income.

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The interest rate swaps effectively fix the interest rate on the BAML Term Loan and BMO Term Loan, however, there is no floor on the variable interest rate of the swap whereas the current BAML Term Loan and BMO Term Loan are subject to a zero percent floor. As a result there is a mismatch and the ineffective portion of the derivatives' changes in fair value are recognized directly into earnings.

During the three months ended June 30, 2016, we recorded \$1.0 million of hedge ineffectiveness in earnings, which is included in other expense in the condensed consolidated statements of income.

The BAML Revolver has a term of four years and matures on October 29, 2018. We have the right to extend the initial maturity date of the BAML Revolver by an additional 12 months, or until October 29, 2019, upon payment of a fee and satisfaction of certain customary conditions. The BAML Revolver includes an accordion feature that allows for up to \$250,000,000 of additional borrowing capacity subject to receipt of lender commitments and satisfaction of certain customary conditions. Upon maturity, our future income, cash flows and fair values relevant to financial instruments will be dependent upon the balance then outstanding and prevalent market interest rates.

We borrow from time-to-time under the BAML Revolver. These borrowings bear interest at either (i) a rate equal to LIBOR plus 87.5 to 165 basis points depending on our credit rating at the time of the borrowing (LIBOR plus 125 basis points, or 1.72% at June 30, 2016) or (ii) a rate equal to the bank's base rate plus up to 65 basis points depending on our credit rating at the time of the borrowing (the bank's base rate plus 25 basis points, or 3.75% at June 30, 2016). There were borrowings totaling \$310 million and \$290 million on the BAML Revolver as of June 30, 2016 and December 31, 2015, respectively. The weighted average interest rate on all amounts outstanding on the BAML Revolver during the six months ended June 30, 2016 and year ended December 31, 2015 were approximately 1.68% and 1.54% per annum, respectively. We have drawn on the BAML Revolver, and intend to draw on the BAML Revolver in the future for a variety of corporate purposes, including the funding of Sponsored REIT Loans and the acquisition of properties that we acquire directly for our portfolio. Information about our Sponsored REIT Loans as of June 30, 2016 is incorporated herein by reference to Part I, Item 1, Note 2, "Related Party Transactions and Investments in Non-consolidated Entities, Management fees and interest income from loans", in the Notes to Condensed Consolidated Financial Statements included in this report.

The following table presents as of June 30, 2016, our contractual variable rate borrowings under our BAML Revolver, which matures on October 29, 2018, under our BAML Term Loan, which matures on September 27, 2017 and under our BMO Term Loan, which matures on August 26, 2020. Under the BAML Revolver, we have the right to extend the initial maturity date by an additional 12 months, or until October 29, 2019, upon payment of a fee and satisfaction of certain customary conditions.

Payment due (in thousands		d				
Total	2016	2017	2018	2019	2020	Thereafter

BAML Revolver	\$ 310,000	\$ —	\$ —	\$ 310,000	\$ —	\$ —	\$ 
BAML Term Loan	400,000		400,000				
BMO Term Loan	220,000					220,000	
Total	\$ 930,000	\$ —	\$ 400,000	\$ 310,000	\$ —	\$ 220,000	\$ 

#### Item 4. Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2016. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as amended, or the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can

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provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of June 30, 2016, our chief executive officer and chief financial officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

No change in our internal control over financial reporting occurred during the quarter ended June 30, 2016 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, we may be subject to legal proceedings and claims that arise in the ordinary course of our business. Although occasional adverse decisions (or settlements) may occur, we believe that the final disposition of such matters will not have a material adverse effect on our financial position, cash flows or results of operations.

Item 1A. Risk Factors

As of June 30, 2016, there have been no material changes to the risk factors disclosed in Part I, "Item 1A. Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2015. In addition to the other information set forth in this report, you should carefully consider the risk factors discussed in the Annual Report on Form 10-K for the year ended December 31, 2015, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K for the year ended December 31, 2015 are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

Item 6. Exhibits

The Exhibits listed in the Exhibit Index are filed as part of this Quarterly Report on Form 10-Q and are incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## FRANKLIN STREET PROPERTIES CORP.

Date	Signature	Title
Date: July 26, 2016	/s/ George J. Carter George J. Carter	Chief Executive Officer and Director (Principal Executive Officer)
Date: July 26, 2016	/s/ John G. Demeritt John G. Demeritt	Chief Financial Officer (Principal Financial Officer)

# EXHIBIT INDEX

Exhibit No.	Description
3.1 (1)	Articles of Incorporation.
3.2 (2)	Amended and Restated By-laws.
31.1*	Certification of FSP Corp.'s President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of FSP Corp.'s Chief Financial Officer pursuant to Section 302 of the Sarbanes- Oxley Act of 2002.
32.1*	Certification of FSP Corp.'s President and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of FSP Corp.'s Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	The following materials from FSP Corp.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2016, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets; (ii) the Condensed Consolidated Statements of Income; (iii) the Condensed Consolidated Statements of Cash Flows; (iv) the Condensed Consolidated Statements of Other Comprehensive Income; and (v) the Notes to Condensed Consolidated Financial Statements.
Footpotes	Description

Footnotes	Description
(1)	Incorporated by reference to FSP Corp.'s Form 8-A, filed on April 5, 2005 (File No. 001-32470).
(2)	Incorporated by reference to FSP Corp.'s Current Report on Form 8-K, filed on February 15, 2013 (File No. 001-32470).
*	Filed herewith.