ARBOR REALTY TRUST INC
Form 10-Q
May 06, 2016
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

Or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-32136

Arbor Realty Trust, Inc.

(Exact name of registrant as specified in its charter)

Maryland	**20-0057959**
(State or other jurisdiction of incorporation)	(I.R.S. Employer Identification No.)

333 Earle Ovington Boulevard, Suite 900 **Uniondale, NY**	**11553**
(Address of principal executive offices)	(Zip Code)

(516) 506-4200

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer	o		Accelerated filer	x
Non-accelerated filer	o	(Do not check if a smaller reporting company)	Smaller reporting company	o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. Common stock, $0.01 par value per share: 51,381,405 outstanding as of May 5, 2016.

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FORM 10-Q

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Forward Looking Statements

The information contained in this quarterly report on Form 10-Q is not a complete description of our business or the risks associated with an investment in Arbor Realty Trust, Inc. We urge you to carefully review and consider the various disclosures made by us in this report.

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to, among other things, the operating performance of our investments and financing needs. We use words such as anticipates, expects, believes, intends, should, will, may and similar expressions to identify forward-looking statements, although no forward-looking statements include these words. Forward-looking statements are based on certain assumptions, discuss future expectations, describe future plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results in future periods to differ materially from forecasted results. Factors that could have a material adverse effect on our operations and future prospects include, but are not limited to, changes in economic conditions generally and the real estate market specifically; adverse changes in the financing markets we access affecting our ability to finance our loan and investment portfolio; changes in interest rates; the quality and size of the investment pipeline and the rate at which we can invest our cash; impairments in the value of the collateral underlying our loans and investments; legislative/regulatory changes; the availability and cost of capital for future investments; competition; and other risks detailed from time to time in our reports filed with the Securities and Exchange Commission (SEC). Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect management s views as of the date of this report. The factors noted above could cause our actual results to differ significantly from those contained in any forward-looking statement. For a discussion of our critical accounting policies, see Management s Discussion and Analysis of Financial Condition and Results of Operations of Arbor Realty Trust, Inc. and Subsidiaries Significant Accounting Estimates and Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2015 (the 2015 Annual Report).

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of this report to conform these statements to actual results.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

		March 31, 2016 (Unaudited)		December 31, 2015
Assets:				
Cash and cash equivalents	$	145,132,766	$	188,708,687
Restricted cash (includes $18,113,410 and $46,695,819 from consolidated VIEs, respectively)		20,124,435		48,301,244
Loans and investments, net (includes $1,005,837,830 and $968,970,064 from consolidated VIEs, respectively)		1,581,621,970		1,450,334,341
Available-for-sale securities, at fair value		411,525		2,022,030
Investments in equity affiliates		34,927,586		30,870,235
Real estate owned, net		31,698,213		60,845,509
Real estate held-for-sale, net		28,590,235		8,669,203
Due from related party (includes $36,451 and $36,451 from consolidated VIEs, respectively)		435,552		8,082,265
Other assets (includes $7,109,833 and $6,969,201 from consolidated VIEs, respectively)		29,478,178		29,558,430
Total assets	$	1,872,420,460	$	1,827,391,944
Liabilities and Equity:				
Credit facilities and repurchase agreements	$	183,926,292	$	136,252,135
Collateralized loan obligations (includes $759,734,287 and $758,899,661 from consolidated VIEs, respectively)		759,734,287		758,899,661
Senior unsecured notes		93,955,461		93,764,994
Junior subordinated notes to subsidiary trust issuing preferred securities		157,305,257		157,117,130
Mortgage note payable real estate owned				27,155,000
Mortgage note payable real estate held-for-sale		27,112,443		
Due to related party (includes $1,061,877 and $0 from consolidated VIEs, respectively)		2,406,027		3,428,333
Due to borrowers		42,020,339		34,629,595
Other liabilities (includes $1,240,211 and $1,224,193 from consolidated VIEs, respectively)		44,605,843		51,054,321
Total liabilities		1,311,065,949		1,262,301,169
Commitments and contingencies				
Equity:				
Arbor Realty Trust, Inc. stockholders equity:				
Preferred stock, cumulative, redeemable, $0.01 par value: 100,000,000 shares authorized; 8.25% Series A, $38,787,500 aggregate liquidation preference; 1,551,500 shares issued and outstanding; 7.75% Series B, $31,500,000 aggregate liquidation		89,295,905		89,295,905

preference; 1,260,000 shares issued and outstanding; 8.50% Series C, $22,500,000 aggregate liquidation preference; 900,000 shares issued and outstanding				
Common stock, $0.01 par value: 500,000,000 shares authorized; 51,381,405 and 50,962,516 shares issued and outstanding, respectively		513,814		509,625
Additional paid-in capital		617,921,438		616,244,196
Accumulated deficit		(142,631,782)		(136,118,001)
Accumulated other comprehensive loss		(3,744,864)		(4,840,950)
Total equity		561,354,511		565,090,775
Total liabilities and equity	$	1,872,420,460	$	1,827,391,944

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three Months Ended March 31,	
	2016	**2015**
Interest income	$ 25,818,465	$ 27,209,395
Interest expense	12,748,613	13,927,367
Net interest income	13,069,852	13,282,028
Other revenue:		
Property operating income	5,331,532	8,450,343
Other income, net	89,763	36,000
Total other revenue	5,421,295	8,486,343
Other expenses:		
Employee compensation and benefits	4,328,342	4,290,206
Selling and administrative	2,655,476	2,897,810
Acquisition costs	3,109,910	
Property operating expenses	4,316,555	6,385,088
Depreciation and amortization	877,533	1,438,677
Provision for loan losses (net of recoveries)	(15,000)	982,680
Management fee - related party	2,700,000	2,675,000
Total other expenses	17,972,816	18,669,461
Income before gain on acceleration of deferred income, loss on termination of swaps, gain on sale of real estate and income from equity affiliates	518,331	3,098,910
Gain on acceleration of deferred income		11,009,162
Loss on termination of swaps		(4,289,450)
Gain on sale of real estate	607,553	3,984,364
Income from equity affiliates	1,897,442	3,095,913
Net income	3,023,326	16,898,899
Preferred stock dividends	1,888,430	1,888,430
Net income attributable to common stockholders	$ 1,134,896	$ 15,010,469
Basic earnings per common share	$ 0.02	$ 0.30
Diluted earnings per common share	$ 0.02	$ 0.30
Dividends declared per common share	$ 0.15	$ 0.13
Weighted average number of shares of common stock outstanding:		
Basic	51,045,219	50,544,575
Diluted	51,095,128	50,832,736

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

	Three Months Ended March 31,	
	2016	**2015**
Net income	$ 3,023,326	$ 16,898,899
Unrealized (loss) gain on securities available-for-sale, at fair value	(58,789)	58,789
Unrealized loss on derivative financial instruments, net	(209,789)	(741,571)
Reclassification of net realized loss on derivatives designated as cash flow hedges into loss on termination of swaps		4,285,995
Reclassification of net realized loss on derivatives designated as cash flow hedges into earnings	1,364,664	1,730,927
Comprehensive income	4,119,412	22,233,039
Less:		
Preferred stock dividends	1,888,430	1,888,430
Comprehensive income attributable to common stockholders	$ 2,230,982	$ 20,344,609

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited)

Three Months Ended March 31, 2016

	Preferred Stock Shares	Preferred Stock Value	Common Stock Shares	Common Stock Par Value	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total
Balance January 1, 2016	3,711,500	$ 89,295,905	50,962,516	$ 509,625	$ 616,244,196	$ (136,118,001)	$ (4,840,950)	$ 565,090,775
Stock-based compensation			419,890	4,199	1,677,232			1,681,431
Forfeiture of unvested restricted stock			(1,001)	(10)	10			
Distributions common stock						(7,644,227)		(7,644,227)
Distributions preferred stock						(1,888,430)		(1,888,430)
Distributions preferred stock of private REIT						(4,450)		(4,450)
Net income						3,023,326		3,023,326
Unrealized loss on securities available-for-sale							(58,789)	(58,789)
Unrealized loss on derivative financial instruments, net							(209,789)	(209,789)
Reclassification of net realized loss on derivatives designated as cash flow hedges into earnings							1,364,664	1,364,664
Balance March 31, 2016	3,711,500	$ 89,295,905	51,381,405	$ 513,814	$ 617,921,438	$ (142,631,782)	$ (3,744,864)	$ 561,354,511

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Three Months Ended March 31, 2016	2015
Operating activities:		
Net income	$ 3,023,326	$ 16,898,899
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	877,533	1,438,677
Stock-based compensation	1,681,431	1,692,066
Gain on acceleration of deferred income		(11,009,162)
Loss on termination of swaps		4,289,450
Gain on sale of real estate	(607,553)	(3,984,364)
Gain on sale of securities	(15,491)	
Provision for loan losses (net of recoveries)	(15,000)	982,680
Amortization and accretion of interest, fees and intangible assets, net	852,174	1,527,715
Income from equity affiliates	(1,897,442)	(3,095,913)
Changes in operating assets and liabilities	(61,383)	(6,468,321)
Net cash provided by operating activities	$ 3,837,595	$ 2,271,727
Investing activities:		
Loans and investments funded, originated and purchased, net	(283,857,810)	(329,471,068)
Payoffs and paydowns of loans and investments	159,039,238	174,980,791
Deferred fees	2,842,917	1,450,479
Investment in real estate, net	(391,691)	(894,119)
Contributions to equity affiliates	(2,448,122)	(13,259,007)
Proceeds from sale of real estate, net	9,347,975	18,482,352
Proceeds from sale of available-for-sale securities	1,567,207	
Net cash used in investing activities	$ (113,900,286)	$ (148,710,572)
Financing activities:		
Proceeds from repurchase agreements, credit facilities and notes payable	105,388,934	409,849,941
Paydowns and payoffs of repurchase agreements, loan participations and credit facilities	(57,939,994)	(191,260,767)
Proceeds from mortgage note payable real estate owned		27,155,000
Paydowns and payoffs of mortgage note payable real estate	(42,557)	(30,984,357)
Proceeds from collateralized loan obligations		219,000,000
Payoffs and paydowns of collateralized debt obligations		(232,650,676)
Payoffs and paydowns of collateralized loan obligations		(177,000,000)
Change in restricted cash	27,771,209	190,312,724
Payments on swaps and margin calls to counterparties		(290,000)
Receipts on swaps and returns of margin calls from counterparties	930,000	1,270,000
Distributions paid on common stock	(7,644,227)	(6,562,050)
Distributions paid on preferred stock	(1,888,430)	(1,888,430)
Distributions paid on preferred stock of private REIT	(4,450)	(3,894)
Payment of deferred financing costs	(83,715)	(5,491,908)
Net cash provided by financing activities	$ 66,486,770	$ 201,455,583
Net (decrease) increase in cash and cash equivalents	$ (43,575,921)	$ 55,016,738
Cash and cash equivalents at beginning of period	188,708,687	50,417,745
Cash and cash equivalents at end of period	$ 145,132,766	$ 105,434,483

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Continued)

	Three Months Ended March 31,			
	2016		2015	
Supplemental cash flow information:				
Cash used to pay interest	$	11,097,134	$	12,091,253
Cash used for taxes	$	60,887	$	215,331
Supplemental schedule of non-cash investing and financing activities:				
Distributions accrued on 8.25% Series A preferred stock	$	266,664	$	266,664
Distributions accrued on 7.75% Series B preferred stock	$	203,438	$	203,438
Distributions accrued on 8.50% Series C preferred stock	$	159,375	$	159,375
Investment transferred from real estate owned, net to real estate held-for-sale, net	$	28,590,235	$	
Mortgage note payable real estate owned transferred to real estate held-for-sale	$	27,112,443	$	

See Notes to Consolidated Financial Statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2016

Note 1 Description of Business

Arbor Realty Trust, Inc. is a Maryland corporation that was formed in 2003 to invest in a diversified portfolio of structured finance assets in the multifamily and commercial real estate markets, primarily consisting of bridge and mezzanine loans, including junior participating interests in first mortgages, preferred and direct equity. We may also directly acquire real property and invest in real estate-related notes and certain mortgage-related securities. We conduct substantially all of our operations through our operating partnership, Arbor Realty Limited Partnership (ARLP), and ARLP s subsidiaries. We are externally managed and advised by Arbor Commercial Mortgage, LLC (ACM or our Manager). We organize and conduct our operations to qualify as a real estate investment trust (REIT) for federal income tax purposes.

Proposed Acquisition of our Manager s Agency Platform

On February 25, 2016, we entered into an asset purchase agreement (Purchase Agreement) to acquire the agency platform (the ACM Agency Business) of our Manager for $250.0 million (the Proposed Acquisition). The purchase price is to be paid 50% in cash and 50% in units of limited partnership interest in ARLP which are redeemable for cash, or at our option, for shares of our common stock on a one-for-one basis (OP Units). The equity component of the purchase price consists of 19.23 million OP Units which was based on a stock price of $6.50 per share. Each of the OP Units will be paired with a share of our newly-designated special voting preferred stock which will entitle ACM to one vote per share on any matter submitted to a vote of our stockholders. The OP Units are entitled to receive distributions if and when our Board of Directors authorizes and declares common stock distributions. The purchase price is subject to potential adjustment based on changes in the value of ACM s servicing portfolio being acquired on the closing date. ACM has offered the option, at the discretion of the special committee of our Board of Directors, to provide for up to $50.0 million of financing to satisfy a portion of the cash consideration to be paid by us. All ACM employees directly related to the ACM Agency Business (approximately 230 employees) will become our employees following the consummation of the Proposed Acquisition.

The ACM Agency Business is comprised of its (i) underwriting, originating, selling and servicing multifamily mortgages under the Federal National Mortgage Association (Fannie Mae) delegated underwriting and servicing (DUS), U.S. Department of Housing and Urban Development (HUD)/Federal Housing Administration (FHA), Government National Mortgage Association (GNMA), Federal Home Loan Mortgage Corporation (Freddie Mac) and conduit/commercial mortgage-backed securities (CMBS) programs, and (ii) certain assets and liabilities primarily consisting of the mortgage servicing rights related to the agency servicing portfolio, agency loans held for sale, warehouse financing of agency loans held for sale and other assets and liabilities directly related to the ACM Agency Business.

In addition, pursuant to the Purchase Agreement, ACM has provided a two year option for us to purchase the existing management agreement and fully internalize our management structure for $25.0 million (increasing to $27.0 million in the second year). The exercise of this option is at the discretion of the special committee of our Board of Directors, which has no obligation to exercise its option.

The transaction contemplated pursuant to the Purchase Agreement will require certain government and government-sponsored enterprise (GSE) approvals as well as a vote of our stockholders and other third party approvals. To date, the Federal Trade Commission has granted us early termination of the mandatory waiting period for our Hart-Scott-Rodino filing, we filed our definitive proxy statement with the SEC and we have scheduled our special shareholder meeting to vote on the Proposed Acquisition for June 1, 2016. We are also pursuing the other approvals needed to close the Proposed Acquisition. This transaction is expected to close by the third quarter of 2016; however, there can be no assurances that this transaction will be completed during this period or at all. In connection with evaluating this potential transaction, we incurred advisory fees totaling $3.1 million during the three months ended March 31, 2016 and fees totaling $7.6 million to date.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2016

Note 2 Summary of Significant Accounting Policies

Basis of Presentation and Principles of Consolidation

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP), for interim financial statements and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in the consolidated financial statements prepared under GAAP have been condensed or omitted. In the opinion of management, all adjustments considered necessary for a fair presentation of our financial position, results of operations and cash flows have been included and are of a normal and recurring nature. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These consolidated financial statements should be read in conjunction with our consolidated financial statements and notes thereto included in our 2015 Annual Report, which was filed with the SEC.

The accompanying unaudited consolidated financial statements include our financial statements, our wholly owned subsidiaries, and partnerships or other joint ventures in which we own a voting interest of greater than 50 percent, and variable interest entities (VIEs) of which we are the primary beneficiary. VIEs are defined as entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. A VIE is required to be consolidated by its primary beneficiary, which is the party that (i) has the power to control the activities that most significantly impact the VIE s economic performance and (ii) has the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. Current accounting guidance requires us to present a) assets of a consolidated VIE that can be used only to settle obligations of the consolidated VIE, and b) liabilities of a consolidated VIE for which creditors (or beneficial interest holders) do not have recourse to the general credit of the primary beneficiary. As a result of this guidance, we have separately disclosed parenthetically the assets and liabilities of our collateralized loan obligation (CLO) subsidiaries on our consolidated balance sheets. Entities in which we have significant influence are accounted for primarily under the equity method.

As a REIT, we are generally not subject to federal income tax on our REIT taxable income that we distribute to our stockholders, provided that we distribute at least 90% of our REIT taxable income and meet certain other requirements. As of March 31, 2016 and 2015, we were in compliance with all REIT requirements and, therefore, have not provided for income tax expense for the three months ended March 31, 2016 and 2015. Certain of our assets that produce non-qualifying income are owned by our taxable REIT subsidiaries, the income of which is subject to federal and state income taxes. During the three months ended March 31, 2016 and 2015, we did not record any provision for income taxes for these taxable REIT subsidiaries as we expect any income to be offset by available federal and state net operating loss carryforwards.

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that could materially affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Significant Accounting Policies

As of March 31, 2016, our significant accounting policies, which are detailed in our 2015 Annual Report, have not changed materially.

Recently Issued Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board (FASB) amended its guidance on stock compensation, which is intended to simplify several aspects of the accounting for share-based payment award transactions. The guidance is effective for the first quarter of 2017 and we are currently evaluating the impact it may have on our consolidated financial statements.

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2016

In March 2016, the FASB amended its guidance on accounting for equity method investments. Among other things, the amended guidance eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. The guidance is effective for the first quarter of 2017 and we are currently evaluating the impact it may have on our consolidated financial statements.

In February 2016, the FASB amended its guidance on accounting for leases that requires an entity to recognize balance sheet assets and liabilities for leases with terms of more than 12 months and also requires disclosure of key information about an entity s leasing arrangements. The guidance is effective for the first quarter of 2019 with early adoption permitted. A modified retrospective approach is required. We are currently evaluating the impact this guidance may have on our consolidated financial statements.

In January 2016, the FASB amended its guidance on the recognition and measurement of financial assets and liabilities. The amended guidance requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. This update also, among other things, eliminates the requirement for an entity to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost. The guidance is effective for the first quarter of 2018 and we are currently evaluating the impact it may have on our consolidated financial statements.

In September 2015, the FASB amended its guidance on measurement-period adjustments arising from business combinations. The guidance was effective for the first quarter of 2016 and it did not have a material impact on our consolidated financial statements.

In April 2015, the FASB amended its guidance on the balance sheet presentation of debt issuance costs. The guidance was effective for the first quarter of 2016. We early adopted this guidance in the fourth quarter of 2015 and it did not have a material effect on our consolidated financial statements.

In February 2015, the FASB amended its guidance on the consolidation analysis of VIEs. The guidance was effective for the first quarter of 2016 and it did not have a material impact on our consolidated financial statements.

Note 3 Loans and Investments

The following table sets forth the composition of our loan and investment portfolio:

	March 31, 2016	Percent of Total	Loan Count	Wtd. Avg. Pay Rate (1)	Wtd. Avg. Remaining Months to Maturity	Wtd. Avg. First Dollar LTV Ratio (2)	Wtd. Avg. Last Dollar LTV Ratio (3)
Bridge loans	$ 1,481,287,587	88%	112	5.46%	18.1	0%	76%
Mezzanine loans	44,251,715	3%	11	8.55%	26.9	30%	79%
Junior participation loans	62,256,582	4%	2	4.50%	8.2	85%	87%
Preferred equity investments	89,539,476	5%	10	7.29%	27.9	44%	85%
	1,677,335,360	100%	135	5.60%	18.5	7%	77%
Unearned revenue	(8,966,815)						
Allowance for loan losses	(86,746,575)						
Loans and investments, net	$ 1,581,621,970						

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ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2016

		December 31, 2015	Percent of Total	Loan Count	Wtd. Avg. Pay Rate (1)	Wtd. Avg. Remaining Months to Maturity	Wtd. Avg. First Dollar LTV Ratio (2)	Wtd. Avg. Last Dollar LTV Ratio (3)
Bridge loans	$	1,353,132,435	88%	105	5.48%	16.7	0%	75%
Mezzanine loans		40,390,905	3%	11	8.19%	32.9	35%	83%
Junior participation loans		62,256,582	4%	2	4.50%	11.2	85%	87%
Preferred equity investments		89,346,123	5%	10	7.52%	30.5	43%	80%
		1,545,126,045	100%	128	5.63%	17.7	7%	76%
Unearned revenue		(8,030,129)						
Allowance for loan losses		(86,761,575)						
Loans and investments, net	$	1,450,334,341						

(1) Weighted Average Pay Rate is a weighted average, based on the unpaid principal balances of each loan in our portfolio, of the interest rate that is required to be paid monthly as stated in the individual loan agreements. Certain loans and investments that require an additional rate of interest Accrual Rate to be paid at the maturity are not included in the weighted average pay rate as shown in the table.

(2) The First Dollar LTV Ratio is calculated by comparing the total of our senior most dollar and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which we will absorb a total loss of our position.

(3) The Last Dollar LTV Ratio is calculated by comparing the total of the carrying value of our loan and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which we will initially absorb a loss.

Concentration of Credit Risk

We operate in one portfolio segment, commercial mortgage loans and investments. Commercial mortgage loans and investments can potentially subject us to concentrations of credit risk. We are subject to concentration risk in that, at March 31, 2016, the unpaid principal balance (UPB) related to 23 loans with five different borrowers represented 23% of total assets. At

December 31, 2015, the UPB related to 22 loans with five different borrowers represented 22% of total assets. We measure our relative loss position for our mezzanine loans, junior participation loans, and preferred equity investments by determining the point where we will be exposed to losses based on our position in the capital stack as compared to the fair value of the underlying collateral. We determine our loss position on both a first dollar loan-to-value (LTV) and a last dollar LTV basis.

We assign a credit risk rating to each loan and investment. Individual ratings range from one to five, with one being the lowest risk and five being the highest. Each credit risk rating has benchmark guidelines that pertain to debt-service coverage ratios, LTV ratios, borrower strength, asset quality, and funded cash reserves. Other factors such as guarantees, market strength, remaining loan term, and borrower equity are also reviewed and factored into determining the credit risk rating assigned to each loan. This metric provides a helpful snapshot of portfolio quality and credit risk. Given our asset management approach, however, the risk rating process does not result in differing levels of diligence contingent upon credit rating. That is because all portfolio assets are subject to the level of scrutiny and ongoing analysis consistent with that of a high-risk loan. Assets are subject to, at minimum, a thorough quarterly financial evaluation in which historical operating performance and forward-looking projections are reviewed. Generally speaking, given our typical loan and investment profile, a risk rating of three suggests that we expect the loan to make both principal and interest payments according to the contractual terms of the loan agreement, and is not considered impaired. A risk rating of four indicates we anticipate that the loan will require a modification of some kind. A risk rating of five indicates we expect the loan to underperform over its term, and there could be loss of interest and/or principal. Ratings of 3.5 and 4.5 generally indicate loans that have characteristics of both the immediately higher and lower classifications. Further, while the above are the primary guidelines used in determining a certain risk rating, subjective items such as borrower strength, condition of the market of the underlying collateral, additional collateral or other credit enhancements, or loan terms, may result in a rating that is higher or lower than might be indicated by any risk rating matrix.

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As a result of the loan review process at March 31, 2016 and December 31, 2015, we identified loans and investments that we consider higher-risk loans that had a carrying value, before loan loss reserves, of $155.3 million and $154.7 million, respectively, and a weighted average last dollar LTV ratio of 94% for each period.

A summary of the loan portfolio s weighted average internal risk ratings and LTV ratios by asset class is as follows:

	March 31, 2016				
Asset Class	**Unpaid Principal Balance**	**Percentage of Portfolio**	**Wtd. Avg. Internal Risk Rating**	**Wtd. Avg. First Dollar LTV Ratio**	**Wtd. Avg. Last Dollar LTV Ratio**
Multi-family	$ 1,243,001,961	74%	3.0	2%	76%
Office	198,324,828	12%	2.9	27%	75%
Land	169,470,238	10%	3.7	4%	89%
Hotel	34,750,000	2%	4.0	60%	100%
Other	31,788,333	2%	3.1	12%	68%
Total	$ 1,677,335,360	100%	3.1	7%	77%

	December 31, 2015				
Asset Class	**Unpaid Principal Balance**	**Percentage of Portfolio**	**Wtd. Avg. Internal Risk Rating**	**Wtd. Avg. First Dollar LTV Ratio**	**Wtd. Avg. Last Dollar LTV Ratio**
Multi-family	$ 1,083,822,788	70%	3.0	2%	75%
Office	198,829,086	13%	3.0	27%	75%
Land	164,410,838	11%	3.8	5%	90%
Hotel	66,250,000	4%	3.5	32%	80%
Other	31,813,333	2%	3.1	13%	67%
Total	$ 1,545,126,045	100%	3.1	7%	76%

Geographic Concentration Risk

As of March 31, 2016, 30%, 16%, 14% and 11% of the outstanding balance of our loan and investment portfolio had underlying properties in New York, Florida, California and Texas, respectively. As of December 31, 2015, 34%, 14%, 14% and 12% of the outstanding balance of our loan and investment portfolio had underlying properties in New York, Florida, California and Texas, respectively.

Impaired Loans and Allowance for Loan Losses

We perform an evaluation of the loan portfolio quarterly to assess the performance of our loans and whether a reserve for impairment should be recorded. We consider a loan impaired when, based upon current information and events, it is probable that we will be unable to collect all amounts due for both principal and accrued interest according to the contractual terms of the loan agreement.

During the three months ended March 31, 2016, we recorded a recovery of a previously recorded loan loss of less than $0.1 million.

During the three months ended March 31, 2015, we recognized a provision for loan losses totaling $1.0 million. During the period, we also recorded net recoveries of previously recorded loan losses totaling less than $0.1 million, resulting in a provision for loan losses, net of recoveries totaling $1.0 million. The provision for loan losses recorded in the three months ended March 31, 2015 was comprised of two loans with an aggregate carrying value before reserves of $4.8 million.

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A summary of the changes in the allowance for loan losses is as follows:

	Three Months Ended March 31, 2016	Three Months Ended March 31, 2015
Allowance at beginning of the period	$ 86,761,575	$ 115,487,320
Provision for loan losses		1,000,000
Charge-offs		
Recoveries of reserves	(15,000)	(17,320)
Allowance at end of the period	$ 86,746,575	$ 116,470,000

A summary of charge-offs and recoveries by asset class is as follows:

	Three Months Ended March 31, 2016	Three Months Ended March 31, 2015
Charge-offs:		
Hotel	$	$
Office		
Multi-family		
Total	$	$
Recoveries:		
Multi-family	$ (15,000)	$ (17,320)
Total	$ (15,000)	$ (17,320)
Net (Charge-offs) Recoveries	$ 15,000	$ 17,320
Ratio of net (charge-offs) recoveries during the period to average loans and investments outstanding during the period	0.0%	0.0%

There were no loans for which the fair value of the collateral securing the loan was less than the carrying value of the loan for which we had not recorded a provision for loan loss as of March 31, 2016 and 2015.

We have six loans with a carrying value totaling $118.6 million at March 31, 2016, which mature in September 2017, that are collateralized by a land development project. The loans do not carry a current pay rate of interest, but four of the loans with a carrying value totaling $97.2 million entitle us to a weighted average accrual rate of interest of 9.60%. We suspended the recording of the accrual rate of interest on these loans, as these loans were impaired and we deemed

the collection of this interest to be doubtful. We have recorded cumulative allowances for loan losses of $49.1 million related to these loans as of March 31, 2016. The loans are subject to certain risks associated with a development project including, but not limited to, availability of construction financing, increases in projected construction costs, demand for the development s outputs upon completion of the project, and litigation risk. Additionally, these loans were not classified as non-performing as the borrower is in compliance with all of the terms and conditions of the loans.

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A summary of our impaired loans by asset class is as follows:

	March 31, 2016			Three Months Ended March 31, 2016	
Asset Class	Unpaid Principal Balance	Carrying Value (1)	Allowance for Loan Losses	Average Recorded Investment (2)	Interest Income Recognized
Multi-family	$ 7,347,115	$ 7,390,618	$ 5,490,653	$ 7,354,615	$ 63,536
Office	27,576,082	22,791,944	21,972,444	27,578,332	23,047
Land	128,072,210	123,380,546	53,883,478	127,770,439	
Hotel	34,750,000	34,400,000	3,700,000	34,750,000	282,149
Commercial	1,700,000	1,700,000	1,700,000	1,700,000	
Total	$ 199,445,407	$ 189,663,108	$ 86,746,575	$ 199,153,386	$ 368,732

	December 31, 2015			Three Months Ended March 31, 2015	
Asset Class	Unpaid Principal Balance	Carrying Value (1)	Allowance for Loan Losses	Average Recorded Investment (2)	Interest Income Recognized
Multi-family	$ 7,362,115	$ 7,350,764	$ 5,505,653	$ 39,231,234	$ 70,089
Office	27,580,582	22,796,444	21,972,444	36,086,582	274,853
Land	127,468,667	122,875,774	53,883,478	122,073,641	
Hotel	34,750,000	34,486,433	3,700,000	34,875,000	257,130
Commercial	1,700,000	1,700,000	1,700,000		
Total	$ 198,861,364	$ 189,209,415	$ 86,761,575	$ 232,266,457	$ 602,072

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(1) Represents the UPB of impaired loans less unearned revenue and other holdbacks and adjustments by asset class and was comprised of nine loans at both March 31, 2016 and December 31, 2015.

(2) Represents an average of the beginning and ending UPB of each asset class.

As of March 31, 2016, three fully reserved loans with loan loss reserves totaling $22.9 million were classified as non-performing. Income from non-performing loans is generally recognized on a cash basis only to the extent it is received. Full income recognition will resume when the loan becomes contractually current and performance has recommenced. As of December 31, 2015, three loans with an aggregate net carrying value of less than $0.1 million, net of related loan loss reserves on the loans of $22.9 million, were classified as non-performing.

A summary of our non-performing loans by asset class is as follows:

	March 31, 2016			December 31, 2015		
Asset Class	Carrying Value	Less Than 90 Days Past Due	Greater Than 90 Days Past Due	Carrying Value	Less Than 90 Days Past Due	Greater Than 90 Days Past Due
Multi-family	$ 770,653	$	$ 770,653	$ 765,799	$	$ 765,799
Office	20,472,444		20,472,444	20,472,444		20,472,444
Commercial	1,700,000		1,700,000	1,700,000		1,700,000
Total	$ 22,943,097	$	$ 22,943,097	$ 22,938,243	$	$ 22,938,243

At March 31, 2016, we did not have any loans contractually past due 90 days or more that are still accruing interest.

A summary of loan modifications, refinancings and/or extensions by asset class that we considered to be troubled debt restructurings were as follows:

	Three Months Ended March 31, 2016					Three Months Ended March 31, 2015				
Asset Class	Number of Loans	Original Unpaid Principal Balance	Original Rate of Interest	Extended Unpaid Principal Balance	Extended Weighted Average Rate of Interest	Number of Loans	Original Unpaid Principal Balance	Original Weighted Average Rate of Interest	Extended Unpaid Principal Balance	Extended Weighted Average Rate of Interest
Multifamily	1	$ 14,646,456	5.24%	$ 14,646,456	5.24%	1	$ 6,192,666	5.93%	$ 6,192,666	5.93%

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There were no loans in which we considered the modifications to be troubled debt restructurings that were subsequently considered non-performing as of March 31, 2016 and 2015 and no additional loans were considered to be impaired due to our troubled debt restructuring analysis for the three months ended March 31, 2016 and 2015. These loans were modified to increase the total recovery of the combined principal and interest from the loan.

Given the transitional nature of some of our real estate loans, we may require funds to be placed into an interest reserve, based on contractual requirements, to cover debt service costs. As of March 31, 2016, we had total interest reserves of $16.1 million on 59 loans with an aggregate UPB of $787.8 million.

Note 4 Securities

The following is a summary of our securities classified as available-for-sale at March 31, 2016:

	Amortized Cost	Cumulative Unrealized Gain	Carrying Value / Estimated Fair Value
2,939,465 common shares of CV Holdings, Inc.	$ 58,789	$ 352,736	$ 411,525

The following is a summary of our securities classified as available-for-sale at December 31, 2015:

	Face Value	Amortized Cost	Cumulative Unrealized Gain	Carrying Value / Estimated Fair Value
Federal Home Loan Mortgage Corporation	$ 1,500,000	$ 1,551,716	$	$ 1,551,716
2,939,465 common shares of CV Holdings, Inc.		58,789	411,525	$ 470,314
Total available-for-sale securities	$ 1,500,000	$ 1,610,505	$ 411,525	$ 2,022,030

In the fourth quarter of 2015, we purchased a federal home loan mortgage corporation security at a premium for $1.6 million. This security bore interest at a fixed rate of 3.241% with a scheduled maturity in 2024. We sold this security in January 2016 for $1.6 million and recognized a gain of less than $0.1 million.

Available-for-sale securities are carried at their estimated fair value with unrealized gains and losses reported in accumulated other comprehensive loss.

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Note 5 Investments in Equity Affiliates

The following is a summary of our investments in equity affiliates:

Equity Affiliates	Investments in Equity Affiliates at March 31, 2016	Investments in Equity Affiliates at December 31, 2015	UPB of Loans to Equity Affiliates at March 31, 2016
Arbor Residential Investor LLC	$ 29,964,030	$ 25,923,679	$
West Shore Café	1,975,933	1,955,933	1,687,500
Lightstone Value Plus REIT L.P.	1,894,727	1,894,727	
Issuers of Junior Subordinated Notes	578,000	578,000	
JT Prime	425,000	425,000	
East River Portfolio	89,796	92,796	4,994,166
Lexford Portfolio	100	100	
Ritz-Carlton Club			
Total	$ 34,927,586	$ 30,870,235	$ 6,681,666

We account for all investments in equity affiliates under the equity method.

Arbor Residential Investor LLC (ARI) In the first quarter of 2015, we invested $9.6 million for 50% of our Manager s indirect interest in a joint venture with a third party that was formed to invest in a residential mortgage banking business. As a result of this transaction, we had an initial indirect interest of 22.5% in the mortgage banking business, which is subject to dilution upon attaining certain profit hurdles of the business. During the three months ended March 31, 2016 and 2015, we recorded $1.6 million and $3.1 million, respectively, to income from equity affiliates in our consolidated statements of income related to this investment.

In 2015, we also invested $9.7 million into a joint venture through ARI, in which we own a 50% non-controlling interest that invests in non-qualified residential mortgages purchased from the mortgage banking business s origination platform. We also funded $2.4 million of additional mortgage purchases during the three months ended March 31, 2016, for a total investment of $12.1 million as of March 31, 2016. During the three months ended March 31, 2016 and 2015, we recorded income and a loss of less than $0.1 million, respectively, to income from equity affiliates in our consolidated statements of income related to this investment.

The summarized statements of operations for our individually significant investment in ARI are as follows:

	Three Months Ended March 31,	
Statements of Operations:	**2016**	**2015**
Revenue:		
Total revenues	$ 42,929,432	$ 37,863,998
Total expenses	36,007,398	25,154,107
Net income	$ 6,922,034	$ 12,709,891
Arbor s share of income	$ 1,592,228	$ 3,035,797

Note 6 Real Estate Owned and Held-For-Sale

Our real estate assets were comprised of three multifamily properties (the Multifamily Portfolio), one hotel property (the Hotel Portfolio) and an office building at March 31, 2016 and three multifamily properties, two hotel properties and an office building at December 31, 2015.

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Real Estate Owned

	March 31, 2016			December 31, 2015			
	Hotel Portfolio	Office Building	Total	Multifamily Portfolio	Hotel Portfolio	Office Building	Total
Land	$ 3,293,651	$ 4,509,000	$ 7,802,651	$ 5,538,844	$ 3,293,651	$ 4,509,000	$ 13,341,495
Building and intangible assets	30,519,869	1,391,000	31,910,869	32,643,889	30,338,882	1,391,000	64,373,771
Less: accumulated depreciation and amortization	(7,789,546)	(225,761)	(8,015,307)	(9,399,041)	(7,329,615)	(141,101)	(16,869,757)
Real estate owned, net	$ 26,023,974	$ 5,674,239	$ 31,698,213	$ 28,783,692	$ 26,302,918	$ 5,758,899	$ 60,845,509

As of December 31, 2015, our Multifamily Portfolio had a weighted average occupancy rate of approximately 94%.

For the three months ended March 31, 2016 and 2015, our Hotel Portfolio had a weighted average occupancy rate of approximately 66% and 63%, respectively, a weighted average daily rate of approximately $97 and $103, respectively, and a weighted average revenue per available room of approximately $65 and $64, respectively. The operation of a hotel property is seasonal with the majority of revenues earned in the first two quarters of the calendar year.

Our real estate assets had restricted cash balances totaling $2.0 million and $1.6 million as of March 31, 2016 and December 31, 2015, respectively, due to escrow requirements.

Real Estate Held-For-Sale

In the first quarter of 2016, we sold a property in the Hotel Portfolio for $9.7 million and recognized a gain of $0.6 million. We also reclassified the three remaining properties in the Multifamily Portfolio with an aggregate carrying value of $28.6 million and an aggregate debt balance of $27.1 million as held-for-sale due to a proposed sale that was completed in April 2016. The properties were sold for $41.0 million and we expect to recognize a total gain of approximately $11.0 million. A portion of the proceeds from this sale were used to pay off the outstanding debt on these properties. See Note 7   Debt Obligations   for further details.

In the first quarter of 2015, we sold a property in our Multifamily Portfolio as well as a property in the Hotel Portfolio classified as held-for-sale for a total of $18.8 million and recognized a gain of $4.0 million.

As of March 31, 2016, our Multifamily Portfolio had a weighted average occupancy rate of approximately 97%.

The results of operations for properties classified as held-for-sale are summarized as follows:

	Three Months Ended March 31,	
	2016	**2015**
Revenue:		
Property operating income	$ 1,695,348	$ 1,457,995
Expenses:		
Property operating expense	1,061,828	1,096,038
Depreciation	334,631	457,637
Net income (loss)	$ 298,889	$ (95,680)

Note 7 Debt Obligations

We utilize various forms of short-term and long-term financing agreements to finance certain of our loans and investments. Borrowings underlying these arrangements are primarily secured by a significant amount of our loans and investments.

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Credit Facilities and Repurchase Agreements

The following table outlines borrowings under our credit facilities and repurchase agreements:

	March 31, 2016				December 31, 2015			
	Debt Principal Balance	Debt Carrying Value	Collateral Carrying Value	Weighted Average Note Rate	Debt Principal Value	Debt Carrying Value	Collateral Carrying Value	Weighted Average Note Rate
$150 million warehouse repurchase facility	$ 58,326,214	$ 57,809,401	$ 99,189,746	2.70%	$ 58,270,774	$ 57,610,463	$ 99,641,504	2.70%
$100 million warehousing credit facility	21,837,200	21,625,911	31,400,000	2.62%	24,582,200	24,328,863	38,000,000	2.62%
$75 million warehousing credit facility	31,241,000	31,186,023	45,465,000	2.60%	13,852,500	13,766,445	18,470,000	2.59%
$75 million warehousing credit facility	17,150,000	17,149,388	26,000,000	2.47%				
$50 million warehousing credit facility	39,720,000	39,706,666	49,650,000	2.47%	24,120,000	24,114,494	30,200,000	2.46%
$16.5 million term credit facility	16,500,000	16,448,903	29,750,000	3.23%	16,500,000	16,431,870	29,750,000	3.22%
Total	$ 184,774,414	$ 183,926,292	$ 281,454,746	2.65%	$ 137,325,474	$ 136,252,135	$ 216,061,504	2.69%

At March 31, 2016 and December 31, 2015, the weighted average interest rate for our credit facilities and repurchase agreements was 2.65% and 2.69%, respectively. Including certain fees and costs, such as structuring, commitment, non-use and warehousing fees, the weighted average interest rate was 3.18% and 3.42% at March 31, 2016 and December 31, 2015, respectively. There were no interest rate swaps on these facilities at March 31, 2016 and December 31, 2015.

We have a $150.0 million warehouse repurchase facility with a financial institution initially used to finance a significant portion of the unwind of two of our collateralized debt obligation (CDO) vehicles in the first quarter of 2015. See Collateralized Debt Obligations below. The facility bears interest at a rate of 212.5 basis points over LIBOR on senior mortgage loans, 350.0 basis points over LIBOR on junior mortgage loans, and matures in January 2017 with a one-year extension option. If the estimated market value of the loans financed in this facility decrease, we may be required to pay down borrowings under this facility. Debt carrying value is net of $0.5 million and $0.7 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

We have a $100.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties that bore interest at a rate of 225 basis points over LIBOR and was to mature in April 2015. In May 2015, we amended the facility decreasing the rate of interest to 215 basis points over LIBOR and extended the maturity to May 2017 with a one-year extension option, subject to certain conditions. The facility has a maximum advance rate of 75% and also has a compensating balance requirement of $50.0 million to be maintained by us and our affiliates. Debt carrying value is net of $0.2 million and $0.3 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively

We have a $75.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties that bore interest at a rate of 225 basis points over LIBOR and was to mature in June 2015. In June 2015, we amended the facility, extending the maturity to June 2016, decreasing the rate of interest to 212.5 basis points over LIBOR, and added a new $25.0 million sublimit to finance healthcare related loans. The healthcare related loans will have an interest rate ranging from 225 basis points to 250 basis points over LIBOR depending on the type of healthcare facility financed. The facility has a maximum advance rate of 75%. Debt carrying value is net of $0.1 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

We have another $75.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily and commercial properties that bears interest at a rate of 200 basis points over LIBOR and was to mature in April 2016. In April 2016, the facility was extended to June 2016. The facility has a maximum advance rate of 70% or 75%, depending on the property type. Debt carrying value is net of less than $0.1 million of deferred financing fees at both March 31, 2016 and December 31, 2015.

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We have a $50.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties. The facility bears interest at a rate of 200 basis points over LIBOR and was to mature in February 2016. In February 2016, we amended the facility, increasing the committed amount by $25.0 million to $50.0 million and extending the maturity to February 2017 with two one-year extension options, subject to certain conditions. Debt carrying value is net of less than $0.1 million of deferred financing fees at both March 31, 2016 and December 31, 2015.

In September 2015, we entered into a $16.5 million term facility with a financial institution to finance a first mortgage loan. The facility bears interest at a rate of 275 basis points over LIBOR, matures in December 2016 and has a compensating balance requirement of $3.0 million to be maintained by us and our affiliates. Debt carrying value is net of $0.1 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

Our warehouse credit facilities generally allow for an original warehousing period of up to 24 months from the initial advance on an asset. In addition, our credit facilities and repurchase agreements contain several restrictions including full repayment of an advance if a loan becomes 60 days past due, is in default or is written down by us. Our credit facilities and repurchase agreements also contain representations, warranties, covenants, conditions precedent to funding, events of default and indemnities that are customary for agreements of these types. See Debt Covenants below for details.

Collateralized Loan Obligations (CLOs)

In August 2015, we completed a collateralized securitization vehicle (CLO V), issuing to third party investors three tranches of investment grade CLOs through two newly-formed wholly-owned subsidiaries totaling $267.8 million, of which we purchased $12.5 million of Class C notes that we subsequently sold at par for $12.5 million. As of the CLO closing date, the notes were secured by a portfolio of loan obligations with a face value of approximately $302.6 million, consisting primarily of bridge loans that were contributed from our existing loan portfolio. The financing has an approximate three year replacement period that allows the principal proceeds and sale proceeds (if any) of the loan obligations to be reinvested in qualifying replacement loan obligations, subject to the satisfaction of certain conditions set forth in the indenture. Thereafter, the outstanding debt balance will be reduced as loans are repaid. Initially, the proceeds of the issuance of the securities also included $47.4 million for the purpose of acquiring additional loan obligations for a period of up to 120 days from the closing date of the CLO. In September 2015, the additional proceeds were fully utilized resulting in the issuer owning loan obligations with a face value of approximately $350.0 million. We retained a residual interest in the portfolio with a notional amount of approximately $82.3 million. The notes have an initial weighted average interest rate of approximately 2.44% plus one-month LIBOR and interest payments on the notes are payable monthly. Including certain fees and costs, the initial weighted average note rate was 3.07%.

In March 2015, we completed the unwinding of CLO II, redeeming $177.0 million of our outstanding notes which were repaid primarily from the refinancing of the remaining assets within our new and existing financing facilities as well as with cash held by the CLO and expensed $1.5 million of deferred fees in the first quarter of 2015 into interest expense on the consolidated statements of

income.

In February 2015, we completed a collateralized securitization vehicle (CLO IV), issuing to third party investors three tranches of investment grade CLOs through two newly-formed wholly-owned subsidiaries totaling $219.0 million. At closing, the notes were secured by a portfolio of loan obligations with a face value of $250.0 million, consisting primarily of bridge loans that were contributed from our existing loan portfolio, as well as $50.0 million for the purpose of acquiring additional loan obligations. The financing has an approximate 2.5 year replacement period from closing that allows the principal proceeds and sale proceeds (if any) of the loan obligations to be reinvested in qualifying replacement loan obligations, subject to the satisfaction of certain conditions set forth in the indenture. Thereafter, the outstanding debt balance will be reduced as loans are repaid. We retained a residual interest in the portfolio with a notional amount of approximately $81.0 million. The notes had an initial weighted average interest rate of approximately 2.24% plus one-month LIBOR and interest payments on the notes are payable monthly. Including certain fees and costs, the initial weighted average note rate was 2.96%.

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The following table outlines borrowings and the corresponding collateral under our CLOs as of March 31, 2016:

	Debt		Collateral			
			Loans		Cash	
	Face Value	Carrying Value	Unpaid Principal	Carrying Value	Restricted Cash (1)	Collateral At-Risk (2)
CLO III	$ 281,250,000	$ 279,416,407	$ 362,392,312	$ 361,238,817	$ 9,897,410	$
CLO IV	219,000,000	216,267,800	299,042,848	298,381,148	957,153	
CLO V	267,750,000	264,050,080	346,791,173	346,217,866	3,208,828	
Total CLOs	$ 768,000,000	$ 759,734,287	$ 1,008,226,333	$ 1,005,837,831	$ 14,063,391	$

The following table outlines borrowings and the corresponding collateral under our CLOs as of December 31, 2015:

	Debt		Collateral			
			Loans		Cash	
	Face Value	Carrying Value	Unpaid Principal	Carrying Value	Restricted Cash (1)	Collateral At-Risk (2)
CLO III	$ 281,250,000	$ 279,129,518	$ 339,019,221	$ 338,034,689	$ 25,135,492	$
CLO IV	219,000,000	215,985,420	288,581,773	287,946,641	11,418,227	
CLO V	267,750,000	263,784,723	343,561,696	342,988,734	6,438,304	
Total CLOs	$ 768,000,000	$ 758,899,661	$ 971,162,690	$ 968,970,064	$ 42,992,023	$

CLO III Issued three investment grade tranches in April 2014 with a replacement period through October 2016 and a stated maturity date in May 2024. Interest is variable based on three-month LIBOR; the weighted average note rate was 2.87% and 2.86% at March 31, 2016 and December 31, 2015, respectively. Debt carrying value is net of $1.8 million and $2.1 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

CLO IV Issued three investment grade tranches in February 2015 with a replacement period through September 2017 and a stated maturity date in March 2025. Interest is variable based on three-month LIBOR; the weighted average note rate was 2.72% and 2.71% at March 31, 2016 and December 31, 2015, respectively. Debt carrying value is net of $2.7 million and $3.0 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

CLO V Issued three investment grade tranches in August 2015 with a replacement period through September 2018 and a stated maturity date in September 2025. Interest is variable based on one-month LIBOR; the weighted average note rate was 2.92% and 2.91% at March 31, 2016 and December 31, 2015, respectively. Debt carrying value is net of $3.7 million and $3.8 million of deferred financing fees at March 31, 2016 and December 31, 2015, respectively.

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(1) Represents restricted cash held for principal repayments as well as for reinvestment in the CLOs. Does not include restricted cash related to interest payments, delayed fundings and expenses.

(2) Amounts represent the face value of collateral in default, as defined by the CLO indenture, as well as assets deemed to be credit risk. Credit risk assets are reported by each of the CLOs and are generally defined as one that, in the CLO collateral manager s reasonable business judgment, has a significant risk of declining in credit quality or, with a passage of time, becoming a defaulted asset.

At both March 31, 2016 and December 31, 2015, the aggregate weighted average note rate for our CLOs was 2.84%. Including certain fees and costs, the weighted average note rate was 3.27% and 3.24% at March 31, 2016 and December 31, 2015, respectively.

We account for our CLO transactions on our consolidated balance sheet as financing facilities. Our CLOs are VIEs for which we are the primary beneficiary and are consolidated in our financial statements accordingly. The investment grade tranches are treated as secured financings, and are non-recourse to us.

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Collateralized Debt Obligations (CDOs)

In July 2015, we completed the unwind of CDO III, our last remaining CDO vehicle, redeeming $71.1 million of our outstanding notes. The notes were repaid primarily from proceeds received from the refinancing of CDO III s remaining assets within our existing financing facilities, as well as with cash held by the CDO. We also terminated a related interest rate swap and incurred a loss of $0.3 million in the third quarter of 2015. CDO III had a $100.0 million revolving note class that provided a revolving note facility, which was paid off in the first quarter of 2015.

In January 2015, we completed the unwind of CDO I and CDO II, redeeming $167.9 million of our outstanding notes. The notes were repaid primarily from proceeds received from the refinancing of CDO I and II s remaining assets within a new $150.0 million warehouse repurchase facility and our existing financing facilities, as well as with cash held by each CDO. As a result of this transaction, we generated approximately $30.0 million in cash equity and expensed $0.5 million of deferred fees in the first quarter of 2015. We also terminated the related basis and interest rate swaps and incurred a loss of $4.3 million in the first quarter of 2015. See Note 8 Derivative Financial Instruments for additional details.

In 2010, we re-issued our own CDO bonds we had acquired throughout 2009 with an aggregate face amount of approximately $42.8 million as part of an exchange for the retirement of $114.1 million of our junior subordinated notes. This transaction resulted in the recording of $65.2 million of additional CDO debt, of which $42.3 million represents the portion of our CDO bonds that were exchanged and $22.9 million represents the estimated interest due on the reissued bonds through their maturity. In January 2015, we unwound our CDO I and CDO II vehicles and reduced the balance of estimated interest by $11.0 million and in July 2015, we unwound our CDO III vehicle and reduced the remaining balance of estimated interest by $8.2 million, recording a gain on acceleration of deferred income in the consolidated statements of income.

Senior Unsecured Notes

During 2014, we issued $90.0 million aggregate principal amount of 7.375% senior unsecured notes due in 2021 in an underwritten public offering for net proceeds of $85.4 million after deducting the issuance and underwriting discounts and offering expenses. In connection with this offering, the underwriters exercised a portion of their overallotment option for a $7.8 million aggregate principal amount providing additional net proceeds of $7.4 million. The notes can be redeemed by us after May 15, 2017. The interest is paid quarterly in February, May, August and November. Including certain fees and costs, the weighted average note rate was 8.15% and 8.12% at March 31, 2016 and December 31, 2015, respectively. The debt carrying value of $94.0 million and $93.8 million at March 31, 2016 and December 31, 2015, respectively, is net of $3.9 million and $3.5 million, respectively, of deferred financing fees. We used the net proceeds to make investments, to repurchase or pay liabilities and for general corporate purposes.

Junior Subordinated Notes

The carrying value of borrowings under our junior subordinated notes was $157.3 million and $157.1 million at March 31, 2016 and December 31, 2015, respectively, which is net of a deferred amount of $15.3 million and $15.5 million, respectively, that is being amortized into interest expense over the life of the notes and $3.2 million and $3.3 million, respectively, of deferred financing fees. These notes have maturities ranging from March 2034 through April 2037, pay interest quarterly at a fixed or floating rate of interest based on three-month LIBOR and were not redeemable for the first two years. The current weighted average note rate was 3.45% and 3.43% at March 31, 2016 and December 31, 2015, respectively. Including certain fees and costs, the weighted average note rate was 3.56% and 3.55% at March 31, 2016 and December 31, 2015, respectively. The entities that issued the junior subordinated notes have been deemed VIEs. See Note 9 Variable Interest Entities for further details.

Mortgage Note Payable Real Estate Owned and Held-For-Sale

In the first quarter of 2015, we made required paydowns of $10.3 million and repaid the Multifamily Portfolio mortgage of $20.7 million, replacing it with two new notes payable totaling $27.2 million. At March 31, 2016, the new notes payable consists of a $24.7 million secured loan that bears interest at a fixed rate of 3.00% and matures in December 2017, as well as a $2.5 million, unsecured loan that bears interest at a variable rate of one-month LIBOR plus 2.75% and matures in December 2016. These notes payable were repaid in full in April 2016 in connection with the sale of the remaining properties in the Multifamily Portfolio.

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Debt Covenants

Our debt facilities contain various financial covenants and restrictions, including a minimum liquidity requirement of $20.0 million, minimum net worth requirement of $100.0 million to $300.0 million depending on the debt facility and a maximum total liabilities less subordinated debt requirement of $2.0 billion, as well as certain other debt service coverage ratios and debt to equity ratios. We were in compliance with all financial covenants and restrictions at March 31, 2016.

Our CLO vehicles contain interest coverage and asset overcollateralization covenants that must be met as of the waterfall distribution date in order for us to receive such payments. If we fail these covenants in any of our CLOs, all cash flows from the applicable CLO would be diverted to repay principal and interest on the outstanding CLO bonds and we would not receive any residual payments until that CLO regained compliance with such tests. Our CLOs were in compliance with all such covenants as of March 31, 2016, as well as on the most recent determination dates in April 2016. In the event of a breach of the CLO covenants that could not be cured in the near-term, we would be required to fund our non-CLO expenses, including management fees and employee costs, distributions required to maintain our REIT status, debt costs, and other expenses with (i) cash on hand, (ii) income from any CLO not in breach of a covenant test, (iii) income from real property and loan assets, (iv) sale of assets, or (v) or accessing the equity or debt capital markets, if available. We have the right to cure covenant breaches which would resume normal residual payments to us by purchasing non-performing loans out of the CLOs. However, we may not have sufficient liquidity available to do so at such time.

The chart below is a summary of our CLO compliance tests as of the most recent determination dates in April

2016:

Cash Flow Triggers	CLO III	CLO IV	CLO V
Overcollateralization (1)			
Current	133.33%	136.99%	130.72%
Limit	132.33%	135.99%	129.72%
Pass / Fail	Pass	Pass	Pass

Interest Coverage (2)			
Current	299.10%	327.01%	270.88%
Limit	120.00%	120.00%	120.00%
Pass / Fail	Pass	Pass	Pass

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(1) The overcollateralization ratio divides the total principal balance of all collateral in the CLO by the total principal balance of the bonds associated with the applicable ratio. To the extent an asset is considered a defaulted security, the asset s principal balance for purposes of the overcollateralization test is the lesser of the asset s market value or the principal balance of the defaulted asset multiplied by the asset s recovery rate which is determined by the rating agencies. Rating downgrades of CLO collateral will generally not have a direct impact on the principal balance of a CLO asset for purposes of calculating the CLO overcollateralization test unless the rating downgrade is below a significantly low threshold (e.g. CCC-) as defined in each CLO vehicle.

(2) The interest coverage ratio divides interest income by interest expense for the classes senior to those retained by us.

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The chart below is a summary of our CLO overcollateralization ratios as of the determination dates subsequent to each quarter:

Determination (1)	**CLO III**	**CLO IV**	**CLO V**
April 2016	133.33%	136.99%	130.72%
January 2016	133.33%	136.99%	130.72%
October 2015	133.33%	136.99%	130.72%
July 2015	133.33%	136.99%	
April 2015	133.33%	136.99%	

(1) The table above represents the quarterly trend of our overcollateralization ratio, however, the CLO determination dates are monthly and we were in compliance with this test for all periods presented.

The ratio will fluctuate based on the performance of the underlying assets, transfers of assets into the CLOs prior to the expiration of their respective replenishment dates, purchase or disposal of other investments, and loan payoffs. No payment due under the junior subordinated indentures may be paid if there is a default under any senior debt and the senior lender has sent notice to the trustee. The junior subordinated indentures are also cross-defaulted with each other.

Note 8 Derivative Financial Instruments

The following is a summary of the derivative financial instruments held by us (dollars in thousands):

			Notional Value				**Balance**	**Fair Value**	
Designation\ Cash Flow	**Derivative**	**Count**	**March 31, 2016**	**Count**	**December 31, 2015**	**Expiration Date**	**Sheet Location**	**March 31, 2016**	**December 31, 2015**
Qualifying	LIBOR Caps	2	$ 84,100	2	$ 84,100	2017	Other Assets	$ 1	$ 3
Qualifying	Interest Rate Swaps	5	$ 107,821	5	$ 107,821	2016 - 2017	Other Liabilities	$ (3,553)	$ (4,669)

The changes in the fair value of qualifying interest rate swap cash flow hedges are recorded in accumulated other comprehensive loss on the consolidated balance sheets. These swap agreements must be effective in reducing the variability of cash flows of the hedged items in order to qualify for the aforementioned hedge accounting treatment. These interest rate swaps are used to hedge the variable cash flows associated with existing variable-rate debt, and amounts reported in accumulated other comprehensive loss related to derivatives will be reclassified to interest expense as interest payments are made on our variable-rate debt. As of March 31, 2016, we expect to reclassify $(3.6) million of other comprehensive loss from qualifying cash flow hedges to interest expense over the next twelve months assuming interest rates on that date are held constant. During the three months ended March 31, 2015, CDO I and CDO II were unwound and the related interest rate swaps with an aggregate notional value of $134.6 million and an aggregate fair value of $(4.3) million were terminated and recorded as a loss in the first quarter of 2015. See Note 7 Debt Obligations Collateralized Debt Obligations for further details. Also during the three months ended March 31, 2015, we entered into a qualifying LIBOR cap hedge due to a CLO agreement requiring a LIBOR cap of 2% with a notional value of $43.5 million.

Gains and losses on terminated swaps are being deferred and recognized in earnings over the original life of the hedged item. As of March 31, 2016 and December 31, 2015, we had a net deferred loss of $0.5 million and $0.6 million, respectively, in accumulated other comprehensive loss related to these terminated swap agreements. We recorded $0.2 million as additional interest expense related to the amortization of the loss for both the three months ended March 31, 2016 and 2015, and less than $0.1 million and $0.1 million as a reduction to interest expense related to the accretion of the net gains for the three months ended March 31, 2016 and 2015, respectively. We expect to record approximately $0.5 million of net deferred loss to interest expense over the next twelve months.

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Non-qualifying basis swap hedges were used to manage our exposure to interest rate movements and other identified risks but do not meet hedge accounting requirements. During the three months ended March 31, 2015, our remaining basis swap with a notional value of $3.0 million and a fair value of less than $0.1 million was terminated as part of the CDO II unwind and a loss was recorded in the first quarter of 2015.

The following table presents the effect of our derivative financial instruments on the statements of income (dollars in thousands):

		Amount of Loss Recognized in Other Comprehensive Loss (Effective Portion) For the Three Months Ended March 31,		Amount of Loss Reclassified from Accumulated Other Comprehensive Loss into Interest Expense (Effective Portion) For the Three Months Ended March 31,		Amount of Loss Reclassified from Accumulated Other Comprehensive Loss into Loss on Termination of Swaps (Ineffective Portion) For the Three Months Ended March 31,		Amount of Loss Recognized in Loss on Termination of Swaps (Ineffective Portion) For the Three Months Ended March 31,	
Designation\Cash Flow	**Derivative**	**2016**	**2015**	**2016**	**2015**	**2016**	**2015**	**2016**	**2015**
Non-Qualifying	Basis Swaps	$	$	$	$	$	$	$	$ (3)
Qualifying	Interest Rate Swaps/Cap	$ 210	$ 742	$ (1,365)	$ (1,731)	$	$ (4,286)	$	$

The cumulative amount of other comprehensive loss related to net unrealized losses on derivatives designated as qualifying hedges as of March 31, 2016 and December 31, 2015 of $(4.1) million and $(5.3) million, respectively, is a combination of the fair value of qualifying cash flow hedges of $(3.6) million and $(4.7) million, respectively, and net deferred losses on terminated interest rate swaps of $(0.5) million and $(0.6) million, respectively.

We have agreements with certain of our derivative counterparties that contain a provision where if we default on any of our indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then we could also be declared in default on our derivative obligations. As of March 31, 2016 and December 31, 2015, the fair value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk related to these agreements, was $(3.6) million and $(4.6) million, respectively. As of March 31, 2016 and December 31, 2015, we had minimum collateral posting thresholds with certain of our derivative counterparties and had posted collateral of

$4.1 million and $5.0 million, respectively, which is recorded in other assets in our consolidated balance sheets.

Note 9 Variable Interest Entities

We have evaluated our loans and investments, mortgage related securities, investments in equity affiliates, senior unsecured notes, junior subordinated notes and CLOs, in order to determine if they qualify as VIEs or as variable interests in VIEs. This evaluation resulted in determining that our bridge loans, junior participation loans, mezzanine loans, preferred equity investments, investments in equity affiliates, junior subordinated notes, CLOs and investments in mortgage related securities are potential VIEs.

Our involvement with VIEs primarily affects our financial performance and cash flows through amounts recorded in interest income, interest expense, provision for loan losses and through activity associated with our derivative instruments.

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Consolidated VIEs

We consolidate our CLO subsidiaries, which qualify as VIEs, of which we are the primary beneficiary. These CLOs invest in real estate and real estate-related securities and are financed by the issuance of CLO debt securities. We, or one of our affiliates, is named collateral manager, servicer, and special servicer for all CLO collateral assets which we believe gives us the power to direct the most significant economic activities of the entity. We also have exposure to CLO losses to the extent of our equity interests and also have rights to waterfall payments in excess of required payments to CLO bond investors. As a result of consolidation, equity interests in these CLOs have been eliminated, and the consolidated balance sheets reflect both the assets held and debt issued by the CLOs to third parties. Our operating results and cash flows include the gross amounts related to CLO assets and liabilities as opposed to our net economic interests in the CLO entities.

Assets held by the CLOs are restricted and can be used only to settle obligations of the CLOs. The liabilities of the CLOs are non-recourse to us and can only be satisfied from each CLOs respective asset pool. Assets and liabilities related to the CLOs are disclosed parenthetically, in the aggregate, in our consolidated balance sheets. See Note 7 Debt Obligations for further details.

We are not obligated to provide, have not provided, and do not intend to provide financial support to any of the consolidated CLOs.

For the first quarter of 2016, we adopted the amended guidance on the consolidation of VIEs, modifying the analysis we must perform to determine whether we should consolidate certain types of legal entities. Under the revised guidance, our operating partnership, ARLP, was determined to be a VIE. As this operating partnership is already consolidated in our financial statements, the identification of this entity as a VIE has no impact on our consolidated financial statements.

Unconsolidated VIEs

We determined that we are not the primary beneficiary of 23 VIEs in which we have a variable interest as of March 31, 2016 because we do not have the ability to direct the activities of the VIEs that most significantly impact each entity s economic performance. VIEs, of which we are not the primary beneficiary, have an aggregate carrying amount of $374.3 million and exposure to real estate debt of approximately $1.7 billion at March 31, 2016.

The following is a summary of our variable interests in identified VIEs, of which we are not the primary beneficiary, as of March 31, 2016:

Type		Carrying Amount (1)		Maximum Exposure to Loss (2)
Loans	$	371,784,201	$	371,784,201
Equity investments		1,956,032		1,956,032
Junior subordinated notes (3)		578,000		578,000
Total	$	374,318,233	$	374,318,233

(1) Represents the carrying amount of loans and investments before reserves. At March 31, 2016, $152.8 million of loans to VIEs had corresponding loan loss reserves of $80.6 million. See Note 3 Loans and Investments for further details.

(2) Our maximum exposure to loss as of March 31, 2016 would not exceed the carrying amount of its investment.

(3) It is not appropriate to consolidate these entities as equity interests are variable interests only to the extent that the investment is considered to be at risk. Since our investments were funded by the entities that issued the junior subordinated notes, it is not considered to be at risk.

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Note 10 Fair Value

Fair Value of Financial Instruments

Fair value estimates are dependent upon subjective assumptions and involve significant uncertainties resulting in variability in estimates with changes in assumptions. The following table summarizes the principal amounts, carrying values and the estimated fair values of our financial instruments:

	March 31, 2016			December 31, 2015		
	Principal / Notional Amount	Carrying Value	Estimated Fair Value	Principal / Notional Amount	Carrying Value	Estimated Fair Value
Financial assets:						
Loans and investments	$ 1,677,335,360	$ 1,581,621,970	$ 1,631,872,629	$ 1,545,126,045	$ 1,450,334,341	$ 1,481,353,410
Available-for-sale securities	58,789	411,525	411,525	1,610,505	2,022,030	2,022,030
Derivative financial instruments	84,100,000	480	480	84,100,000	3,345	3,345
Financial liabilities:						
Credit and repurchase facilities	$ 187,774,414	$ 183,926,292	$ 184,428,918	$ 137,325,474	$ 136,252,135	$ 137,072,691
Collateralized loan obligations	768,000,000	759,734,287	752,105,625	768,000,000	758,899,661	766,065,400
Senior unsecured notes	97,860,025	93,955,461	97,116,289	97,860,025	93,764,994	96,294,265
Junior subordinated notes	175,858,000	157,305,257	104,465,277	175,858,000	157,117,130	104,073,847
Mortgage note payable - real estate owned and held-for-sale	27,112,443	27,112,443	27,043,694	27,155,000	27,155,000	27,111,231
Derivative financial instruments	107,812,840	3,553,740	3,553,740	107,820,995	4,669,273	4,669,273

Fair Value Measurement

Fair value is defined as the price at which an asset could be exchanged in a current transaction between knowledgeable, willing parties. A liability s fair value is defined as the amount that would be paid to transfer the liability to a new obligor, not the amount that would be paid to settle the liability with the creditor. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation models are applied. These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments complexity.

Assets and liabilities disclosed at fair value are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities are as follows:

Level 1 Inputs are unadjusted and quoted prices exist in active markets for identical assets or liabilities at the measurement date. The types of assets and liabilities carried at Level 1 fair value generally are government and agency securities, equities listed in active markets, investments in publicly traded mutual funds with quoted market prices and listed derivatives.

Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument s anticipated life. Level 2 inputs include quoted market prices in markets that are not active for an identical or similar asset or liability, and quoted market prices in active markets for a similar asset or liability. Fair valued assets and liabilities that are generally included in this category are non-government securities, municipal bonds, certain hybrid financial instruments, certain mortgage and asset-backed securities, certain corporate debt, certain commitments and guarantees, certain private equity investments and certain derivatives.

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Level 3   Inputs reflect management s best estimate of what market participants would use in pricing the asset or liability at the measurement date. These valuations are based on significant unobservable inputs that require a considerable amount of judgment and assumptions. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model. Generally, assets and liabilities carried at fair value and included in this category are certain mortgage and asset-backed securities, certain corporate debt, certain private equity investments, certain municipal bonds, certain commitments and guarantees and certain derivatives.

Determining which category an asset or liability falls within the hierarchy requires significant judgment and we evaluate our hierarchy disclosures each quarter.

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

Loans and investments, net: Fair values of loans and investments that are not impaired are estimated using Level 3 inputs based on discounted cash flow methodology, using discount rates, which, in the opinion of management, best reflect current market interest rates that would be offered for loans with similar characteristics and credit quality. Fair values of loans and investments that are impaired are estimated using Level 3 inputs by us that require significant judgments, which include assumptions regarding discount rates, capitalization rates, leasing, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders and other factors deemed necessary by management.

Available-for-sale securities: Fair values are approximated based on current market quotes received from active markets or financial sources that trade such securities. The fair values of available-for-sale equity securities traded in active markets are approximated using Level 1 inputs, while the fair values of available-for-sale debt securities that are approximated using recent purchase price and subsequent sales price of the securities, were valued using Level 2 inputs.

Derivative financial instruments: Fair values of interest rate and basis swap derivatives and LIBOR caps are approximated using Level 2 inputs based on current market data received from financial sources that trade such instruments and are based on prevailing market data and derived from third party proprietary models based on well recognized financial principles including counterparty risks, credit spreads and interest rate projections, as well as reasonable estimates about relevant future market conditions. These items are included in other assets and other liabilities on the

consolidated balance sheets. We incorporate credit valuation adjustments in the fair values of our derivative financial instruments to reflect counterparty nonperformance risk.

Credit facilities, repurchase agreements and mortgage notes payable: Fair values are estimated at Level 3 using discounted cash flow methodology, using discount rates, which, in the opinion of management, best reflect current market interest rates for financing with similar characteristics and credit quality.

Collateralized loan obligations: Fair values are estimated at Level 3 based on broker quotations, representing the discounted expected future cash flows at a yield that reflects current market interest rates and credit spreads.

Senior unsecured notes: Fair values are estimated at Level 1 based on current market quotes received from active markets.

Junior subordinated notes: Fair values are estimated at Level 3 based on broker quotations, representing the discounted expected future cash flows at a yield that reflects current market interest rates and credit spreads.

We measure certain financial assets and financial liabilities at fair value on a recurring basis. The fair value of these financial assets and liabilities was determined using the following input levels as of March 31, 2016:

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	Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy Level 1	Level 2	Level 3
Financial assets:					
Available-for-sale securities	$ 411,525	$ 411,525	$ 411,525	$	$
Derivative financial instruments	480	480		480	
Financial liabilities:					
Derivative financial instruments	$ 3,553,740	$ 3,553,740	$	$ 3,553,740	$

We measure certain financial and non-financial assets at fair value on a nonrecurring basis. The fair value of these financial assets was determined using the following input levels as of March 31, 2016:

	Net Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy Level 1	Level 2	Level 3
Financial assets:					