Matson, Inc. Form 10-K February 28, 2014 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 001-34187

# Matson, Inc.

(Exact name of registrant as specified in its charter)

### Hawaii

(State or other jurisdiction of incorporation or organization)

## 99-0032630

(I.R.S. Employer Identification No.)

## 1411 Sand Island Parkway

## Honolulu, HI 96819

(Address of principal executive offices and zip code)

(808) 848-1211

(Registrant s telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

**Title of each class**Common Stock, without par value

Name of each exchange on which registered New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Number of shares of Common Stock outstanding at February 26, 2014:

42,935,493

Aggregate market value of Common Stock held by non-affiliates at June 30, 2013:

\$1,054,012,599

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Non-accelerated filer o (Do not check if a smaller reporting company) Accelerated filer o
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

## **Documents Incorporated By Reference**

The following document is incorporated by reference in Part III of the Annual Report on Form 10-K: Proxy statement for the annual meeting of shareholders of Matson, Inc. to be held April 24, 2014.

# Table of Contents

# TABLE OF CONTENTS

# PART I

		Page		
Items 1.	<u>Business</u>	1		
<u>A.</u>	Business Description (1) Ocean Transportation (2) Capital Construction Fund (3) Terminals (4) Logistics and Other Services (5) Competition (6) Rate Regulation (7) Seasonality	2 2 4 4 4 4 6		
<u>B.</u>	Employees and Labor Relations	7		
<u>C.</u>	Energy	7		
<u>D.</u>	Available Information			
Item 1A.	Risk Factors			
Item 1B.	<u>Unresolved Staff Comments</u>	15		
Item 2.	Properties			
Item 3.	Legal Proceedings	15		
Item 4.	Mine Safety Disclosures	16		
	PART II			
Item 5.	Market for Registrant s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities			
Item 6.	Selected Financial Data			
Item 7.	Management s Discussion and Analysis of Financial Condition and Results of Operations	20		
	i			

# Table of Contents

		Page	
Items 7A.	Quantitative and Qualitative Disclosures About Market Risk	33	
Item 8.	Financial Statements and Supplementary Data	35	
Item 9.	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	74	
Item 9A.	Controls and Procedures	74	
	Conclusion Regarding Effectiveness of Disclosure Controls and Procedures	74	
	Internal Control over Financial Reporting	74	
Item 9B.	Other Information	74	
	PART III		
<u>Item 10.</u>	Directors, Executive Officers and Corporate Governance	75	
<u>A.</u>	<u>Directors</u>	75	
<u>B.</u>	Executive Officers	75	
<u>C.</u>	Corporate Governance	75	
<u>D.</u>	Code of Ethics	75	
<u>Item 11.</u>	Executive Compensation	75	
<u>Item 12.</u>	Security Ownership of Certain Beneficial Owners and  Management and Related Stockholder Matters	75	
<u>Item 13.</u>	Certain Relationships and Related Transactions, and Director Independence	76	
<u>Item 14.</u>	Principal Accounting Fees and Services	76	
	PART IV		
<u>Item 15.</u>	Exhibits and Financial Statement Schedules	76	
<u>A.</u>	Financial Statements		
<u>B.</u>	Financial Statement Schedules		
<u>C.</u>	Exhibits Required by Item 601 of Regulation S-K	76	
<u>Signatures</u>		82	
	ii		

DD 11		c	$\sim$		
Lab	e.	ΩŤ	CO	ntents	

M	Δ'	TS	ON	J	IN	$\boldsymbol{C}$
IVI	$\Delta$	10	OI.	٧.	117	٠.

#### FORM 10-K

#### **Annual Report for the Fiscal Year**

**Ended December 31, 2013** 

### PART I

#### **ITEM 1. BUSINESS**

Matson, Inc., a holding company incorporated in January 2012, in the State of Hawaii, and its subsidiaries (Matson or the Company), is a leading provider of ocean transportation and logistics services.

Ocean Transportation: Matson s ocean transportation business is conducted throughMatson Navigation Company, Inc. (MatNav), a wholly-owned subsidiary of Matson, Inc. Founded in 1882, MatNav is an asset-based business that provides a vital lifeline of ocean freight transportation services to the island economies of Hawaii, Guam and Micronesia, and also operates a premium, expedited service from China to Long Beach, California. In January 2013, Matson began providing ocean services to various islands in the South Pacific including New Zealand, Fiji, Samoa, American Samoa, Tonga and the Cook Islands, and later expanded service to include Australia to the Solomon Islands. Matson s fleet consists of 18 owned and three chartered vessels including containerships, combination container/roll-on/roll-off ships, and custom-designed barges.

Matson also provides container stevedoring, container equipment maintenance and other terminal services for MatNav and other ocean carriers through Matson Terminals, Inc. (Matson Terminals), a wholly-owned subsidiary of MatNav, on the islands of Oahu, Hawaii, Maui and Kauai.

Matson has a 35 percent ownership interest in SSA Terminals, LLC (SSAT) through a joint venture between Matson Ventures, Inc., a wholly-owned subsidiary of MatNav, and SSA Ventures, Inc. (SSA), a subsidiary of Carrix, Inc. SSAT provides terminal and stevedoring services to various carriers at six terminal facilities on the United States of America (U.S.) Pacific Coast, including to MatNav at several of those facilities. Matson records its share of income in the joint venture in operating expenses within the ocean transportation segment due to the nature of SSAT s operations.

Logistics: Matson s logistics business is conducted through Matson Logistics, Inc. (Matson Logistics or Logistics), a wholly-owned subsidiary of MatNav. Established in 1987, Matson Logistics is an asset-light business that provides multimodal transportation, including domestic and

international rail intermodal service ( Intermodal ); long-haul and regional highway brokerage, specialized hauling, flat-bed and project work, less-than-truckload services, expedited freight services (collectively Highway ); and warehousing and distribution services. The warehousing and distribution services are provided in the U.S. by Matson Logistics Warehousing, Inc. ( Matson Logistics Warehousing ), a wholly-owned subsidiary of Matson Logistics.

Separation Transaction: On December 1, 2011, Alexander & Baldwin, Inc., the former parent company of MatNav (the Former Parent Company), announced that its Board of Directors unanimously approved a plan to pursue the separation (the Separation) of the Former Parent Company to create two independent, publicly traded companies:

- Matson, Inc.; and
- Alexander & Baldwin, Inc. ( A&B ), a Hawaii-based land company with interests in real estate development, commercial real estate and agriculture.

1

# Table of Contents

As part of the Separation, a holding company, Alexander & Baldwin, Holdings, Inc. (Holdings) was formed to facilitate the organization and segregation of the assets of the two businesses. The Separation was completed on June 29, 2012. In the Separation, the shareholders of Holdings received one share of common stock of A&B for every share of Holdings held of record as of June 18, 2012. Immediately following the Separation, Holdings changed its name to Matson, Inc. For accounting purposes, Matson is the successor company to the Former Parent Company.

## A. BUSINESS DESCRIPTION

## (1) Ocean Transportation

Matson s Hawaii service provides ocean freight services (lift-on/lift-off, roll-on/roll-off and conventional services) between the ports of Long Beach, Oakland, Seattle, and the major ports in Hawaii on the islands of Oahu, Kauai, Maui and Hawaii. Matson is the principal carrier of ocean cargo between the U.S. Pacific Coast and Hawaii. Westbound cargo carried by Matson to Hawaii includes dry containers of mixed commodities, refrigerated commodities, packaged foods, building materials, automobiles an