

ALLIANCE RESOURCE PARTNERS LP
Form 10-Q
August 08, 2013
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No.: 0-26823

ALLIANCE RESOURCE PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Delaware

73-1564280

(State or other jurisdiction of
incorporation or organization)

(IRS Employer Identification No.)

1717 South Boulder Avenue, Suite 400, Tulsa, Oklahoma 74119

(Address of principal executive offices and zip code)

(918) 295-7600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (check one)

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of August 8, 2013, 36,963,054 common units are outstanding.

Table of Contents

TABLE OF CONTENTS

PART I

FINANCIAL INFORMATION

	<u>Page</u>
<u>ITEM 1.</u>	
<u>Financial Statements (Unaudited)</u>	
<u>ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES</u>	
<u>Condensed Consolidated Balance Sheets as of June 30, 2013 and December 31, 2012</u>	1
<u>Condensed Consolidated Statements of Income for the three and six months ended June 30, 2013 and 2012</u>	2
<u>Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2013 and 2012</u>	3
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012</u>	4
<u>Notes to Condensed Consolidated Financial Statements</u>	5
<u>ITEM 2.</u>	
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
<u>ITEM 3.</u>	
<u>Quantitative and Qualitative Disclosures about Market Risk</u>	33
<u>ITEM 4.</u>	
<u>Controls and Procedures</u>	34
<u>Forward-Looking Statements</u>	35

PART II

OTHER INFORMATION

<u>ITEM 1.</u>	<u>Legal Proceedings</u>	37
<u>ITEM 1A.</u>	<u>Risk Factors</u>	37
<u>ITEM 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	37
<u>ITEM 3.</u>	<u>Defaults Upon Senior Securities</u>	37
<u>ITEM 4.</u>	<u>Mine Safety Disclosures</u>	37
<u>ITEM 5.</u>	<u>Other Information</u>	37
<u>ITEM 6.</u>	<u>Exhibits</u>	38

Table of Contents**PART I****FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands, except unit data)

(Unaudited)

	June 30, 2013	December 31, 2012
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 8,794	\$ 28,283
Trade receivables	164,190	172,724
Other receivables	1,077	1,019
Due from affiliates	642	658
Inventories	63,886	46,660
Advance royalties	11,872	11,492
Prepaid expenses and other assets	9,837	20,476
Total current assets	260,298	281,312
PROPERTY, PLANT AND EQUIPMENT:		
Property, plant and equipment, at cost	2,511,748	2,361,863
Less accumulated depreciation, depletion and amortization	(938,097)	(832,293)
Total property, plant and equipment, net	1,573,651	1,529,570
OTHER ASSETS:		
Advance royalties	21,944	23,267
Equity investments in affiliates	128,884	88,513
Due from affiliate	5,927	3,084
Other long-term assets	29,359	30,226
Total other assets	186,114	145,090
TOTAL ASSETS	\$ 2,020,063	\$ 1,955,972
LIABILITIES AND PARTNERS' CAPITAL		
CURRENT LIABILITIES:		
Accounts payable	\$ 95,509	\$ 100,174
Due to affiliates	386	327
Accrued taxes other than income taxes	23,848	19,998
Accrued payroll and related expenses	44,000	38,501
Accrued interest	1,455	1,435
Workers' compensation and pneumoconiosis benefits	9,478	9,320
Current capital lease obligations	1,141	1,000
Other current liabilities	25,441	19,572
Current maturities, long-term debt	24,250	18,000

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Total current liabilities	225,508	208,327
LONG-TERM LIABILITIES:		
Long-term debt, excluding current maturities	753,750	773,000
Pneumoconiosis benefits	62,625	59,931
Accrued pension benefit	31,329	31,078
Workers' compensation	72,213	68,786
Asset retirement obligations	75,029	81,644
Long-term capital lease obligations	17,888	18,613
Other liabilities	7,345	9,147
Total long-term liabilities	1,020,179	1,042,199
Total liabilities	1,245,687	1,250,526
COMMITMENTS AND CONTINGENCIES		
PARTNERS' CAPITAL:		
Limited Partners - Common Unitholders 36,963,054 and 36,874,949 units outstanding, respectively	1,085,185	1,020,823
General Partners' deficit	(269,998)	(273,113)
Accumulated other comprehensive loss	(40,811)	(42,264)
Total Partners' Capital	774,376	705,446
TOTAL LIABILITIES AND PARTNERS' CAPITAL	\$ 2,020,063	\$ 1,955,972

See notes to condensed consolidated financial statements.

Table of Contents**ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(In thousands, except unit and per unit data)****(Unaudited)**

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
SALES AND OPERATING REVENUES:				
Coal sales	\$ 541,574	\$ 512,505	\$ 1,076,083	\$ 942,104
Transportation revenues	4,971	5,441	11,905	12,026
Other sales and operating revenues	7,026	11,918	13,638	19,320
Total revenues	553,571	529,864	1,101,626	973,450
EXPENSES:				
Operating expenses (excluding depreciation, depletion and amortization)	347,437	334,647	696,012	608,162
Transportation expenses	4,971	5,441	11,905	12,026
Outside coal purchases	790	16,154	1,392	30,335
General and administrative	16,597	16,052	31,843	30,341
Depreciation, depletion and amortization	68,207	52,109	132,589	95,142
Total operating expenses	438,002	424,403	873,741	776,006
INCOME FROM OPERATIONS	115,569	105,461	227,885	197,444
Interest expense (net of interest capitalized for the three and six months ended June 30, 2013 and 2012 of \$2,873, \$1,778, \$5,404 and \$4,732, respectively)	(6,218)	(8,268)	(12,836)	(14,180)
Interest income	178	51	312	144
Equity in loss of affiliates, net	(5,699)	(4,430)	(9,566)	(8,208)
Other income	353	2,384	627	2,599
INCOME BEFORE INCOME TAXES	104,183	95,198	206,422	177,799
INCOME TAX EXPENSE (BENEFIT)	109	(257)	(589)	(624)
NET INCOME	\$ 104,074	\$ 95,455	\$ 207,011	\$ 178,423
GENERAL PARTNERS INTEREST IN NET INCOME	\$ 30,592	\$ 27,165	\$ 60,362	\$ 52,752
LIMITED PARTNERS INTEREST IN NET INCOME	\$ 73,482	\$ 68,290	\$ 146,649	\$ 125,671
BASIC AND DILUTED NET INCOME PER LIMITED PARTNER UNIT (Note 8)	\$ 1.96	\$ 1.83	\$ 3.92	\$ 3.36
DISTRIBUTIONS PAID PER LIMITED PARTNER UNIT	\$ 1.13	\$ 1.025	\$ 2.2375	\$ 2.015
WEIGHTED AVERAGE NUMBER OF UNITS OUTSTANDING BASIC AND DILUTED	36,963,054	36,874,949	36,941,149	36,850,965

See notes to condensed consolidated financial statements.

Table of Contents**ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(In thousands)****(Unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
NET INCOME	\$ 104,074	\$ 95,455	\$ 207,011	\$ 178,423
OTHER COMPREHENSIVE INCOME:				
Defined benefit pension plan:				
Amortization of actuarial loss (1)	559	485	1,118	915
Total defined benefit pension plan adjustments	559	485	1,118	915
Pneumoconiosis benefits:				
Amortization of actuarial loss (1)	167	194	335	388
Total pneumoconiosis benefits adjustments	167	194	335	388
OTHER COMPREHENSIVE INCOME	726	679	1,453	1,303
TOTAL COMPREHENSIVE INCOME	\$ 104,800	\$ 96,134	\$ 208,464	\$ 179,726

(1) Amortization of actuarial loss is included in the computation of net periodic benefit cost (see Notes 9 and 11 for additional details).

See notes to condensed consolidated financial statements.

Table of Contents**ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(In thousands)****(Unaudited)**

	Six Months Ended June 30,	
	2013	2012
CASH FLOWS PROVIDED BY OPERATING ACTIVITIES	\$ 373,823	\$ 255,471
CASH FLOWS FROM INVESTING ACTIVITIES:		
Property, plant and equipment:		
Capital expenditures	(163,030)	(238,330)
Changes in accounts payable and accrued liabilities	(4,055)	10,759
Proceeds from sale of property, plant and equipment	9	19
Purchases of equity investments in affiliate	(47,500)	(30,600)
Payment for acquisition of business	-	(100,000)
Payments to affiliate for acquisition and development of coal reserves	(18,860)	(34,601)
Advances/loans to affiliate	(2,531)	(2,229)
Payments from affiliate	-	4,229
Other	-	429
Net cash used in investing activities	(235,967)	(390,324)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings under term loan	-	250,000
Borrowings under revolving credit facility	77,000	55,000
Payments under revolving credit facility	(90,000)	-
Payments on capital lease obligations	(584)	(405)
Payment on term loan	-	(300,000)
Payment of debt issuance costs	-	(4,272)
Net settlement of employee withholding taxes on vesting of Long-Term Incentive Plan	(3,015)	(3,734)
Cash contributions by General Partners	114	150
Distributions paid to Partners	(140,860)	(124,050)
Net cash used in financing activities	(157,345)	(127,311)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(19,489)	(262,164)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	28,283	273,528
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 8,794	\$ 11,364
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest	\$ 17,660	\$ 17,680
NON-CASH INVESTING AND FINANCING ACTIVITY:		
Accounts payable for purchase of property, plant and equipment	\$ 16,917	\$ 35,738
Market value of common units issued under Long-Term Incentive and Directors Deferred Compensation Plans before minimum statutory tax withholding requirements	\$ 8,583	\$ 11,070
Acquisition of business:		
Fair value of assets assumed	\$ -	\$ 126,639
Cash paid	-	(100,000)
Fair value of liabilities assumed	\$ -	\$ 26,639

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

See notes to condensed consolidated financial statements.

Table of Contents

ALLIANCE RESOURCE PARTNERS, L.P. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. ORGANIZATION AND PRESENTATION

Significant Relationships Referenced in Notes to Condensed Consolidated Financial Statements

- References to we, us, our or ARLP Partnership mean the business and operations of Alliance Resource Partners, L.P., the parent company, as well as its consolidated subsidiaries.
- References to ARLP mean Alliance Resource Partners, L.P., individually as the parent company, and not on a consolidated basis.
- References to MGP mean Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P, also referred to as our managing general partner.
- References to SGP mean Alliance Resource GP, LLC, the special general partner of Alliance Resource Partners, L.P., also referred to as our special general partner.
- References to Intermediate Partnership mean Alliance Resource Operating Partners, L.P., the intermediate partnership of Alliance Resource Partners, L.P., also referred to as our intermediate partnership.
- References to Alliance Coal mean Alliance Coal, LLC, the holding company for the operations of Alliance Resource Operating Partners, L.P., also referred to as our operating subsidiary.
- References to AHGP mean Alliance Holdings GP, L.P., individually as the parent company, and not on a consolidated basis.
- References to AGP mean Alliance GP, LLC, the general partner of Alliance Holdings GP, L.P.

Organization

ARLP is a Delaware limited partnership listed on the NASDAQ Global Select Market under the ticker symbol ARLP. ARLP was formed in May 1999 to acquire, upon completion of ARLP's initial public offering on August 19, 1999, certain coal production and marketing assets of Alliance Resource Holdings, Inc., a Delaware corporation (ARH), consisting of substantially all of ARH's operating subsidiaries, but excluding ARH. ARH is owned by Joseph W. Craft III, the President and Chief Executive Officer and a Director of our managing general partner, and Kathleen S. Craft. SGP, a Delaware limited liability company, is owned by ARH and holds a 0.01% general partner interest in each of ARLP and the Intermediate Partnership.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

We are managed by our managing general partner, MGP, a Delaware limited liability company, which holds a 0.99% and a 1.0001% managing general partner interest in ARLP and the Intermediate Partnership, respectively, and a 0.001% managing member interest in Alliance Coal. AHGP is a Delaware limited partnership that was formed to become the owner and controlling member of MGP. AHGP completed its initial public offering on May 15, 2006. AHGP owns directly and indirectly 100% of the members' interest of MGP, the incentive distribution rights (IDR) in ARLP and 15,544,169 common units of ARLP.

Basis of Presentation

The accompanying condensed consolidated financial statements include the accounts and operations of the ARLP Partnership and present our financial position as of June 30, 2013 and December 31, 2012, and the results of our operations and comprehensive income for the three and six months ended June 30, 2013 and 2012 and the cash flows for the six months ended June 30, 2013 and 2012. All of our intercompany transactions and accounts have been eliminated.

Table of Contents

These condensed consolidated financial statements and notes are unaudited. However, in the opinion of management, these financial statements reflect all adjustments (which include only normal recurring adjustments) necessary for a fair presentation of the results for the periods presented. Results for interim periods are not necessarily indicative of results for a full year.

These condensed consolidated financial statements and notes are prepared pursuant to the rules and regulations of the Securities and Exchange Commission for interim reporting and should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2012.

Use of Estimates

The preparation of the ARLP Partnership's condensed consolidated financial statements in conformity with generally accepted accounting principles (GAAP) of the United States (U.S.) requires management to make estimates and assumptions that affect the reported amounts and disclosures in our condensed consolidated financial statements. Actual results could differ from those estimates.

2. NEW ACCOUNTING STANDARDS

New Accounting Standards Issued and Adopted

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* (ASU 2013-02). ASU 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income (AOCI) by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, certain significant amounts reclassified out of AOCI by the respective line items of net income. ASU 2013-02 does not change the items that must be reported in AOCI. ASU 2013-02 was effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. The adoption of ASU 2013-02 did not have a material impact on our condensed consolidated financial statements.

3. CONTINGENCIES

Various lawsuits, claims and regulatory proceedings incidental to our business are pending against the ARLP Partnership. We record an accrual for a potential loss related to these matters when, in management's opinion, such loss is probable and reasonably estimable. Based on known facts and circumstances, we believe the ultimate outcome of these outstanding lawsuits, claims and regulatory proceedings will not have a material adverse effect on our financial condition, results of operations or liquidity. However, if the results of these matters were different from management's current opinion and in amounts greater than our accruals, then they could have a material adverse effect.

4. ACQUISITIONS

Asset Acquisition

In June 2013, our subsidiary, Alliance Resource Properties, LLC (Alliance Resource Properties), acquired the rights to approximately 11.6 million tons of proven and probable medium-sulfur coal reserves, and an additional 5.9 million resource tons, in Grant and Tucker County, West Virginia from Laurel Run Mining Company, a subsidiary of Consol Energy, Inc. The purchase price of \$25.2 million was allocated to owned and leased coal rights and was financed using existing cash on hand. As a result of the coal reserve purchase, we reclassified certain tons of medium-sulfur, non-reserve coal deposits as reserves, which together with the reserves purchased above, extended the expected life of Mettiki Coal (WV), LLC s Mountain View mine.

Table of Contents

Green River Collieries, LLC

On April 2, 2012, we acquired substantially all of Green River Collieries, LLC's (Green River) assets related to its coal mining business and operations located in Webster and Hopkins Counties, Kentucky for consideration of \$100.0 million. The transaction included the Onton No. 9 mining complex (Onton mine), which included the mine, a dock, tugboat, and a lease for the preparation plant, and an estimated 40.0 million tons of coal reserves in the West Kentucky No. 9 coal seam. The Green River acquisition was consistent with our general business strategy and complemented our current coal mining operations.

During the quarter ended September 30, 2012, we finalized the purchase price allocation related to the assets acquired and liabilities assumed from Green River. The adjustments to the preliminary fair values resulted from additional information obtained about facts in existence on April 2, 2012.

The following unaudited pro forma information for the six months ended June 30, 2012 for the ARLP Partnership has been prepared for illustrative purposes as if the business combination occurred on January 1, 2011, the year prior to the acquisition date. The unaudited pro forma results have been prepared based upon Green River's historical results with respect to the business acquired and estimates of the effects of the transactions that we believe are reasonable and supportable. The results are not necessarily reflective of the consolidated results of operations had the acquisition actually occurred on January 1, 2011, nor are they indicative of future operating results.

**Six Months Ended
June 30, 2012
(in thousands)**

Total revenues

As reported	\$ 973,450
Pro forma	\$ 1,000,794

Net income

As reported	\$ 178,423
Pro forma	\$ 179,935

The pro forma net income includes adjustments to depreciation, depletion and amortization to reflect the new basis in property, plant and equipment and intangible assets acquired, elimination of income tax expense, and the elimination of interest expense of Green River as its debt was paid off in conjunction with the acquisition.

Synergies from the acquisition are not reflected in the pro forma results.

5. FAIR VALUE MEASUREMENTS

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

We apply the provisions of FASB ASC 820, *Fair Value Measurement*, which, among other things, defines fair value, requires disclosures about assets and liabilities carried at fair value and establishes a hierarchal disclosure framework based upon the quality of inputs used to measure fair value.

Valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our own market assumptions. These two types of inputs create the following fair value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.

Table of Contents

- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3 Instruments whose significant value drivers are unobservable.

The carrying amounts for cash equivalents, accounts receivable, accounts payable and due to/from affiliates approximate fair value because of the short maturity of those instruments. At June 30, 2013 and December 31, 2012, the estimated fair value of our long-term debt, including current maturities, was approximately \$800.6 million and \$834.3 million, respectively, based on interest rates that we believe are currently available to us for issuance of debt with similar terms and remaining maturities (Note 6). The fair value of debt, which is based upon interest rates for similar instruments in active markets, is classified as a Level 2 measurement under the fair value hierarchy.

6. LONG-TERM DEBT

Long-term debt consists of the following (in thousands):

	June 30, 2013	December 31, 2012
Revolving credit facility	\$ 142,000	\$ 155,000
Senior notes	36,000	36,000
Series A senior notes	205,000	205,000
Series B senior notes	145,000	145,000
Term loan	250,000	250,000
	778,000	791,000
Less current maturities	(24,250)	(18,000)
Total long-term debt	\$ 753,750	\$ 773,000

Our Intermediate Partnership has \$36.0 million in senior notes (Senior Notes), \$205.0 million in Series A and \$145.0 million in Series B senior notes (collectively, the 2008 Senior Notes), a \$700.0 million revolving credit facility (Revolving Credit Facility) and a \$250.0 million term loan (collectively, with the Senior Notes, the 2008 Senior Notes and the Revolving Credit Facility, the ARLP Debt Arrangements), which are guaranteed by all of the material direct and indirect subsidiaries of our Intermediate Partnership. The ARLP Debt Arrangements contain various covenants affecting our Intermediate Partnership and its subsidiaries restricting, among other things, the amount of distributions by our Intermediate Partnership, the incurrence of additional indebtedness and liens, the sale of assets, the making of investments, the entry into mergers and consolidations and the entry into transactions with affiliates, in each case subject to various exceptions. The ARLP Debt Arrangements also require the Intermediate Partnership to remain in control of a certain amount of mineable coal reserves relative to its annual production. In addition, the ARLP Debt Arrangements require our Intermediate Partnership to maintain (a) debt to cash flow ratio of not more than 3.0 to 1.0 and (b) cash flow to interest expense ratio of not less than 3.0 to 1.0, in each case, during the four most recently ended fiscal quarters. The debt to cash flow ratio and cash flow to interest expense ratio were 1.15 to 1.0 and 19.0 to 1.0, respectively, for the trailing twelve months ended June 30, 2013. We were in compliance with the covenants of the ARLP Debt Arrangements as of June 30, 2013.

At June 30, 2013, we had borrowings of \$142.0 million and \$23.5 million of letters of credit outstanding with \$534.5 million available for borrowing under the Revolving Credit Facility. We utilize the Revolving Credit Facility, as appropriate, for working capital requirements, anticipated capital expenditures and investments in affiliates, scheduled debt payments and distribution payments. We incur an annual

commitment fee of 0.25% on the undrawn portion of the Revolving Credit Facility.

Table of Contents

7. WHITE OAK TRANSACTIONS

On September 22, 2011 (the Transaction Date), we entered into a series of transactions with White Oak Resources LLC (White Oak) and related entities to support development of a longwall mining operation currently under construction. The transactions feature several components, including an equity investment in White Oak (represented by Series A Units containing certain distribution and liquidation preferences), the acquisition and lease-back of certain coal reserves and surface rights and a backstop equipment financing facility. Our initial investment funding to White Oak at the Transaction Date, consummated utilizing existing cash on hand, was \$69.5 million and we have funded to White Oak \$190.3 million between the Transaction Date and June 30, 2013. We expect to fund a total of approximately \$300.5 million to \$425.5 million from the Transaction Date through approximately the next 1.5 years, which includes the funding made to White Oak through June 30, 2013 discussed above. On the Transaction Date, we also entered into a coal handling and services agreement, pursuant to which we are constructing a preparation plant and other surface facilities. We expect to fund these additional commitments utilizing existing cash balances, future cash flows from operations, borrowings under credit facilities and cash provided from the issuance of debt or equity. The following information discusses each component of these transactions in further detail.

Hamilton County, Illinois Reserve Acquisition

On the Transaction Date, our subsidiary, Alliance WOR Properties, LLC (WOR Properties), acquired from White Oak the rights to approximately 204.9 million tons of proven and probable high-sulfur coal reserves, of which 105.2 million tons are currently being developed for future mining by White Oak, and certain surface properties and rights in Hamilton County, Illinois (the Reserve Acquisition). Hamilton County is adjacent to White County, Illinois, where our White County Coal, LLC Pattiki mine is located. The asset purchase price of \$33.8 million cash paid at closing was allocated to owned and leased coal rights. Between the Transaction Date and December 31, 2012, WOR Properties provided \$51.6 million to White Oak for development of the acquired coal reserves, fulfilling its initial commitment for further development funding. During the six months ended June 30, 2013, WOR Properties acquired from White Oak for \$18.9 million cash paid at closing, an additional 66.5 million tons of reserves, of which 34.3 million tons are currently being developed for future mining by White Oak. WOR Properties has a remaining commitment of \$35.7 million for additional coal reserve purchases and development funding.

Equity Investment Series A Units

Concurrent with the Reserve Acquisition, our subsidiary, Alliance WOR Processing, LLC (WOR Processing), made an equity investment of \$35.7 million in White Oak to purchase Series A Units representing ownership in White Oak. WOR Processing purchased \$66.8 million of additional Series A Units between the Transaction Date and December 31, 2012 and \$47.5 million of additional Series A Units during the six months ended June 30, 2013, fulfilling WOR Processing's minimum equity investment commitment.

WOR Processing's ownership and member's voting interest in White Oak at June 30, 2013 were 20.0% based upon currently outstanding voting units. The remainder of the equity ownership in White Oak, represented by Series B Units, is held by other investors and members of White Oak management.

We continually review all rights provided to WOR Processing and us by various agreements with White Oak and continue to conclude all such rights are protective or participating in nature and do not provide WOR Processing or us the ability to unilaterally direct any of the primary

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

activities of White Oak that most significantly impact its economic performance. As such, we recognize WOR Processing's interest in White Oak as an equity investment in affiliate in our consolidated balance sheets. As of June 30, 2013, WOR Processing had invested \$150.0 million in Series A Units of White Oak equity, which represents our current maximum exposure to loss as a result of our equity investment in White Oak exclusive of capitalized interest. White Oak has made no distributions to us.

Table of Contents

We record WOR Processing's equity in earnings or losses of affiliates under the hypothetical liquidation at book value method of accounting due to the preferences to which WOR Processing is entitled on distributions. For the three and six months ended June 30, 2013 and 2012, we were allocated losses of \$5.9 million, \$4.6 million, \$10.1 million and \$8.6 million, respectively.

Services Agreement

Simultaneous with the closing of the Reserve Acquisition, WOR Processing entered into a Coal Handling and Preparation Agreement (Services Agreement) with White Oak pursuant to which WOR Processing committed to construct and operate a coal preparation plant and related facilities and a rail loop and loadout facility to service the White Oak longwall Mine No. 1. In addition, the Intermediate Partnership agreed to loan \$10.5 million to White Oak for the construction of various assets on the surface property, including but not limited to, a bathhouse, office and warehouse (Construction Loan). The Construction Loan has a term of 20 years, with repayment scheduled to begin in 2015. White Oak has utilized \$5.5 million available under the Construction Loan as of June 30, 2013.

8. NET INCOME PER LIMITED PARTNER UNIT

We apply the provisions of FASB ASC 260, *Earnings Per Share*, which requires the two-class method in calculating basic and diluted earnings per unit (EPU). Net income is allocated to the general partners and limited partners in accordance with their respective partnership percentages, after giving effect to any special income or expense allocations, including incentive distributions to our managing general partner, the holder of the IDR pursuant to our partnership agreement, which are declared and paid following the end of each quarter. Under the quarterly IDR provisions of our partnership agreement, our managing general partner is entitled to receive 15% of the amount we distribute in excess of \$0.275 per unit, 25% of the amount we distribute in excess of \$0.3125 per unit, and 50% of the amount we distribute in excess of \$0.375 per unit. Our partnership agreement contractually limits our distributions to available cash; therefore, undistributed earnings of the ARLP Partnership are not allocated to the IDR holder. In addition, our outstanding awards under our Long-Term Incentive Plan (LTIP) and phantom units in notional accounts under our Supplemental Executive Retirement Plan (SERP) and the MGP Amended and Restated Deferred Compensation Plan for Directors (Deferred Compensation Plan) include rights to nonforfeitable distributions or distribution equivalents and are therefore considered participating securities. As such, we allocate undistributed and distributed earnings to these outstanding awards in our calculation of EPU.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

The following is a reconciliation of net income used for calculating basic earnings per unit and the weighted average units used in computing EPU for the three and six months ended June 30, 2013 and 2012 (in thousands, except per unit data):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Net income	\$ 104,074	\$ 95,455	\$ 207,011	\$ 178,423
Adjustments:				
Managing general partner's priority distributions	(29,092)	(25,771)	(57,369)	(50,187)
General partners' 2% equity ownership	(1,500)	(1,394)	(2,993)	(2,565)
Limited partners' interest in net income	73,482	68,290	146,649	125,671
Less:				
Distributions to participating securities	(583)	(520)	(1,152)	(1,018)
Undistributed earnings attributable to participating securities	(415)	(380)	(847)	(653)
Net income available to limited partners	\$ 72,484	\$ 67,390	\$ 144,650	\$ 124,000
Weighted average limited partner units outstanding - basic and diluted	36,963	36,875	36,941	36,851
Basic and diluted net income per limited partner unit (1)	\$ 1.96	\$ 1.83	\$ 3.92	\$ 3.36

(1) Diluted EPU gives effect to all dilutive potential common units outstanding during the period using the treasury stock method. Diluted EPU excludes all dilutive potential units calculated under the treasury stock method if their effect is anti-dilutive. For the three and six months ended June 30, 2013 and 2012, LTIP, SERP and Deferred Compensation Plan units of 345,152, 315,568, 317,167 and 339,165, respectively, were considered anti-dilutive under the treasury stock method.

9. WORKERS' COMPENSATION AND PNEUMOCONIOSIS

The changes in the workers' compensation liability (including current and long-term liability balances) for each of the periods presented were as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Beginning balance	\$ 78,755	\$ 76,902	\$ 77,046	\$ 73,201
Accruals increase	3,982	6,291	7,947	12,214
Payments	(2,727)	(2,683)	(5,603)	(5,589)
Interest accretion	620	685	1,240	1,369

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Ending balance	\$ 80,630	\$ 81,195	\$ 80,630	\$ 81,195
----------------	-----------	-----------	-----------	-----------

Certain of our mine operating entities are liable under state statutes and the Federal Coal Mine Health and Safety Act of 1969, as amended, to pay pneumoconiosis, or black lung, benefits to eligible employees and former employees and their dependents.

Table of Contents

Components of the net periodic benefit cost for each of the periods presented are as follows (in thousands):

	Three Months Ended		Six Months Ended	
	2013	June 30, 2012	2013	June 30, 2012
Service cost	\$ 951	\$ 963	\$ 1,905	\$ 1,835
Interest cost	564	599	1,127	1,175
Amortization of net loss (1)	167	194	335	388
Net periodic benefit cost	\$ 1,682	\$ 1,756	\$ 3,367	\$ 3,398

(1) Amortization of net loss is included in the operating expenses line item within our condensed consolidated statements of income.

10. COMPENSATION PLANS

Long-Term Incentive Plan

We have the LTIP for certain employees and officers of our managing general partner and its affiliates who perform services for us. The LTIP awards are grants of non-vested phantom or notional units, which upon satisfaction of vesting requirements, entitle the LTIP participant to receive ARLP common units. Annual grant levels and vesting provisions for designated participants are recommended by our President and Chief Executive Officer, subject to review and approval of the compensation committee of the MGP board of directors (the Compensation Committee). On January 23, 2013, the Compensation Committee determined that the vesting requirements for the 2010 grants of 130,102 restricted units (which is net of 8,028 forfeitures) had been satisfied as of January 1, 2013. As a result of this vesting, on February 15, 2013, we issued 82,400 unrestricted common units to the LTIP participants. The remaining units were settled in cash to satisfy the individual statutory minimum tax obligations of the LTIP participants. On January 23, 2013, the Compensation Committee authorized additional grants of up to 156,575 restricted units, of which 146,725 were granted during the six months ended June 30, 2013 and will vest on January 1, 2016, subject to satisfaction of certain financial tests. The fair value of these 2013 grants is equal to the intrinsic value at the date of grant, which was \$63.02 per unit. LTIP expense was \$1.9 million and \$1.6 million for the three months ended June 30, 2013 and 2012, respectively, and \$3.6 million and \$3.1 million for the six months ended June 30, 2013 and 2012, respectively. After consideration of the January 1, 2013 vesting and subsequent issuance of 82,400 common units, 2.1 million units remain available under the LTIP for issuance in the future, assuming all grants issued in 2011, 2012 and 2013 currently outstanding are settled with common units, without reduction for tax withholding, and no future forfeitures occur.

As of June 30, 2013, there was \$12.7 million in total unrecognized compensation expense related to the non-vested LTIP grants that are expected to vest. That expense is expected to be recognized over a weighted-average period of 1.6 years. As of June 30, 2013, the intrinsic value of the non-vested LTIP grants was \$24.7 million. As of June 30, 2013, the total obligation associated with the LTIP was \$10.7 million and is included in the partners capital-limited partners line item in our condensed consolidated balance sheets.

As provided under the distribution equivalent rights provisions of the LTIP, all non-vested grants include contingent rights to receive quarterly cash distributions in an amount equal to the cash distributions we make to unitholders during the vesting period.

Table of Contents

SERP and Directors Deferred Compensation Plan

We utilize the SERP to provide deferred compensation benefits for certain officers and key employees. All allocations made to participants under the SERP are made in the form of phantom ARLP units. The SERP is administered by the Compensation Committee.

Our directors participate in the Deferred Compensation Plan. Pursuant to the Deferred Compensation Plan, for amounts deferred either automatically or at the election of the director, a notional account is established and credited with notional common units of ARLP, described in the Deferred Compensation Plan as phantom units.

For both the SERP and Deferred Compensation Plan, when quarterly cash distributions are made with respect to ARLP common units, an amount equal to such quarterly distribution is credited to each participant's notional account as additional phantom units. All grants of phantom units under the SERP and Deferred Compensation Plan vest immediately.

For the six months ended June 30, 2013 and 2012, SERP and Deferred Compensation Plan participant notional account balances were credited with a total of 7,424 and 4,548 phantom units, respectively, and the fair value of these phantom units was \$65.94 per unit and \$64.66 per unit, respectively, on a weighted-average basis. Total SERP and Deferred Compensation Plan expense was approximately \$0.3 million and \$0.2 million for the three months ended June 30, 2013 and 2012, respectively, and \$0.6 and \$0.4 million for the six months ended June 30, 2013 and 2012, respectively.

As of June 30, 2013, there were 164,215 total phantom units outstanding under the SERP and Deferred Compensation Plan and the total intrinsic value of the SERP and Deferred Compensation Plan phantom units was \$11.6 million. As of June 30, 2013, the total obligation associated with the SERP and Deferred Compensation Plan was \$10.8 million and is included in the partners' capital-limited partners line item in our condensed consolidated balance sheets.

11. COMPONENTS OF PENSION PLAN NET PERIODIC BENEFIT COSTS

Eligible employees at certain of our mining operations participate in a defined benefit plan (the Pension Plan) that we sponsor. The benefit formula for the Pension Plan is a fixed dollar unit based on years of service.

Components of the net periodic benefit cost for each of the periods presented are as follows (in thousands):

Three Months Ended June 30,		Six Months Ended June 30,	
2013	2012	2013	2012

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Service cost	\$ 674	\$ 699	\$ 1,434	\$ 1,453
Interest cost	929	818	1,781	1,636
Expected return on plan assets	(931)	(956)	(2,164)	(1,912)
Amortization of net loss (1)	559	485	1,118	915
Net periodic benefit cost	\$ 1,231	\$ 1,046	\$ 2,169	\$ 2,092

(1) Amortization of net loss is included in the operating expenses line item within our condensed consolidated statements of income.

We previously disclosed in our financial statements for the year ended December 31, 2012 that we expected to contribute \$2.4 million to the Pension Plan in 2013. During the six months ended June 30, 2013, we made contribution payments of \$0.8 million for the 2013 plan year. On July 15, 2013, we

Table of Contents

made a contribution payment of \$0.8 million for the 2013 plan year. We expect to make quarterly contributions of \$0.8 million for the remainder of 2013 for the 2013 plan year and, therefore, expect to contribute approximately \$2.4 million to the Pension Plan in 2013.

12. SEGMENT INFORMATION

We operate in the eastern U.S. as a producer and marketer of coal to major utilities and industrial users. We aggregate multiple operating segments into five reportable segments: the Illinois Basin, Central Appalachia, Northern Appalachia, White Oak and Other and Corporate. The first three reportable segments correspond to the three major coal producing regions in the eastern U.S. Similar economic characteristics for our operating segments within each of these three reportable segments include coal quality, coal seam height, mining and transportation methods and regulatory issues. The White Oak reportable segment includes our activities associated with the White Oak longwall Mine No. 1 development project more fully described below.

The Illinois Basin reportable segment is comprised of multiple operating segments, including Webster County Coal, LLC's Dotiki mining complex, Gibson County Coal, LLC's mining complex, which includes the Gibson North mine and Gibson South project, Hopkins County Coal, LLC's Elk Creek mining complex, White County Coal, LLC's Pattiki mining complex, Warrior Coal, LLC's mining complex, Sebree Mining, LLC's mining complex, which includes the Onton mine, and River View Coal, LLC's mining complex. The development of the Gibson South mine is currently underway. For information regarding the acquisition of the Onton mine, which was added to the Illinois Basin segment in April 2012, please see Note 4.

The Central Appalachian reportable segment is comprised of two operating segments, the MC Mining, LLC and Pontiki Coal, LLC mining complexes.

The Northern Appalachian reportable segment is comprised of multiple operating segments, including the Mettiki mining complex, the Tunnel Ridge, LLC (Tunnel Ridge) mining complex and the Penn Ridge Coal, LLC (Penn Ridge) property. The Mettiki mining complex includes Mettiki Coal (WV), LLC's Mountain View mine, Mettiki Coal, LLC's preparation plant and a small third-party mining operation. In May 2012, longwall production began at the Tunnel Ridge mine. We are in the process of permitting the Penn Ridge property for future mine development.

The White Oak reportable segment is comprised of two operating segments, WOR Processing and WOR Properties. WOR Processing includes both the surface operations at White Oak currently under construction and the equity investment in White Oak. WOR Properties owns coal reserves acquired from White Oak with a lease-back arrangement (Note 7).

Other and Corporate includes marketing and administrative expenses, Alliance Service, Inc. (ASI) and its subsidiary, Matrix Design Group, LLC (Matrix Design), Alliance Design Group, LLC (Alliance Design) (collectively, Matrix Design and Alliance Design are referred to as the Matrix Group), ASI's ownership of aircraft, the Mt. Vernon Transfer Terminal, LLC (Mt. Vernon) dock activities, coal brokerage activity, our equity investment in Mid-America Carbonates, LLC and certain activities of Alliance Resource Properties.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

Reportable segment results as of and for the three and six months ended June 30, 2013 and 2012 are presented below.

	Illinois Basin	Central Appalachia	Northern Appalachia	White Oak (in thousands)	Other and Corporate	Elimination (1)	Consolidated
Reportable segment results for the three months ended June 30, 2013 were as follows:							
Total revenues (2)	\$ 400,386	\$ 41,541	\$ 105,536	\$ -	\$ 10,022	\$ (3,914)	\$ 553,571
Segment Adjusted EBITDA Expense (3)	233,703	31,136	76,120	427	10,402	(3,914)	347,874
Segment Adjusted EBITDA (4)(5)	164,623	10,207	26,701	(6,295)	(209)	-	195,027
Capital expenditures (7)	52,995	2,396	29,991	11,917	2,221	-	99,520

Reportable segment results for the three months ended June 30, 2012 were as follows:

Total revenues (2)	\$ 374,708	\$ 40,033	\$ 99,857	\$ -	\$ 21,052	\$ (5,786)	\$ 529,864
Segment Adjusted EBITDA Expense (3)	228,952	30,603	76,458	(1,826)	19,932	(5,702)	348,417
Segment Adjusted EBITDA (4)(5)	142,734	9,180	21,231	(2,758)	1,274	(85)	171,576
Capital expenditures (7)	67,970	11,647	29,383	39,301	1,291	-	149,592

Reportable segment results as of and for the six months ended June 30, 2013 were as follows:

Total revenues (2)	\$ 805,209	\$ 86,566	\$ 199,328	\$ -	\$ 17,994	\$ (7,471)	\$ 1,101,626
Segment Adjusted EBITDA Expense (3)	467,848	66,438	149,941	528	19,493	(7,471)	696,777
Segment Adjusted EBITDA (4)(5)	331,844	19,916	43,210	(10,587)	(1,005)	-	383,378
Total assets (6)	1,056,953	84,413	538,205	298,716	42,712	(936)	2,020,063
Capital expenditures (7)	105,026	6,299	38,870	28,870	2,825	-	181,890

Reportable segment results as of and for the six months ended June 30, 2012 were as follows:

Total revenues (2)	\$ 716,938	\$ 81,199	\$ 146,962	\$ -	\$ 38,156	\$ (9,805)	\$ 973,450
Segment Adjusted EBITDA Expense (3)	430,500	61,357	120,688	(1,691)	34,849	(9,805)	635,898
Segment Adjusted EBITDA (4)(5)	279,626	19,390	21,513	(6,884)	3,673	-	317,318
Total assets (6)	1,021,050	98,622	516,881	177,700	47,160	(2,560)	1,858,853
Capital expenditures (7)	122,115	15,748	60,898	64,244	9,926	-	272,931

(1) The elimination column represents the elimination of intercompany transactions and is primarily comprised of sales from the Matrix Group to our mining operations.

(2) Revenues included in the Other and Corporate column are primarily attributable to the Matrix Group revenues, Mt. Vernon transloading revenues, administrative service revenues from affiliates and brokerage sales.

(3) Segment Adjusted EBITDA Expense includes operating expenses, outside coal purchases and other income. Transportation expenses are excluded as these expenses are passed through to our customers and consequently we do not realize any gain or loss on transportation revenues.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

We review Segment Adjusted EBITDA Expense per ton for cost trends.

The following is a reconciliation of consolidated Segment Adjusted EBITDA Expense to operating expenses (excluding depreciation, depletion and amortization) (in thousands):

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Segment Adjusted EBITDA Expense	\$347,874	\$348,417	\$696,777	\$635,898
Outside coal purchases	(790)	(16,154)	(1,392)	(30,335)
Other income	353	2,384	627	2,599
Operating expenses (excluding depreciation, depletion and amortization)	\$347,437	\$334,647	\$696,012	\$608,162

Table of Contents

(4) Segment Adjusted EBITDA is defined as net income before net interest expense, income taxes, depreciation, depletion and amortization and general and administrative expenses. Management therefore is able to focus solely on the evaluation of segment operating profitability as it relates to our revenues and operating expenses, which are primarily controlled by our segments. Consolidated Segment Adjusted EBITDA is reconciled to net income as follows (in thousands):

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Consolidated Segment Adjusted EBITDA	\$195,027	\$171,576	\$383,378	\$317,318
General and administrative	(16,597)	(16,052)	(31,843)	(30,341)
Depreciation, depletion and amortization	(68,207)	(52,109)	(132,589)	(95,142)
Interest expense, net	(6,040)	(8,217)	(12,524)	(14,036)
Income tax (expense) benefit	(109)	257	589	624
Net income	\$104,074	\$ 95,455	\$ 207,011	\$178,423

(5) Includes equity in income (loss) of affiliates for the three and six months ended June 30, 2013 of \$(5.9) million and \$(10.1) million, respectively, included in the White Oak segment and \$0.2 million and \$0.5 million, respectively, included in the Other and Corporate segment. Includes equity in income (loss) of affiliates for the three and six months ended June 30, 2012 of \$(4.6) million and \$(8.6) million, respectively, included in the White Oak segment and \$0.2 million and \$0.4 million, respectively, included in the Other and Corporate segment.

(6) Total assets for the White Oak and Other and Corporate Segments include investments in affiliate of \$127.2 million and \$1.7 million, respectively, at June 30, 2013 and \$62.3 million and \$1.6 million, respectively, at June 30, 2012.

(7) Capital expenditures shown above include funding to White Oak of \$6.8 million and \$18.9 million, respectively, for the three and six months ended June 30, 2013, and \$16.6 million and \$34.6 million, respectively, for the three and six months ended June 30, 2012, for the acquisition and development of coal reserves in our condensed consolidated statements of cash flow.

13. SUBSEQUENT EVENTS

On July 26, 2013, we declared a quarterly distribution for the quarter ended June 30, 2013, of \$1.1525 per unit, on all common units outstanding, totaling approximately \$72.6 million (which includes our managing general partner's incentive distributions), payable on August 14, 2013 to all unitholders of record as of August 7, 2013.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Significant relationships referenced in this management's discussion and analysis of financial condition and results of operations include the following:

- References to we, us, our or ARLP Partnership mean the business and operations of Alliance Resource Partners, L.P., the parent company, as well as its consolidated subsidiaries.
- References to ARLP mean Alliance Resource Partners, L.P., individually as the parent company, and not on a consolidated basis.
- References to MGP mean Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P., also referred to as our managing general partner.
- References to SGP mean Alliance Resource GP, LLC, the special general partner of Alliance Resource Partners, L.P., also referred to as our special general partner.
- References to Intermediate Partnership mean Alliance Resource Operating Partners, L.P., the intermediate partnership of Alliance Resource Partners, L.P., also referred to as our intermediate partnership.
- References to Alliance Coal mean Alliance Coal, LLC, the holding company for the operations of Alliance Resource Operating Partners, L.P., also referred to as our operating subsidiary.
- References to AHGP mean Alliance Holdings GP, L.P., individually as the parent company, and not on a consolidated basis.
- References to AGP mean Alliance GP, LLC, the general partner of Alliance Holdings GP, L.P.

Summary

We are a diversified producer and marketer of coal primarily to major United States (U.S.) utilities and industrial users. We began mining operations in 1971 and, since then, have grown through acquisitions and internal development to become the third largest coal producer in the eastern U.S. We operate eleven underground mining complexes in Illinois, Indiana, Kentucky, Maryland and West Virginia, including the new Tunnel Ridge, LLC (Tunnel Ridge) longwall mine in West Virginia and the Onton No. 9 mining complex (Onton mine) in west Kentucky acquired on April 2, 2012. We are constructing a new mine in southern Indiana and operate a coal loading terminal on the Ohio River at Mt. Vernon, Indiana. Also, we own a preferred equity interest in White Oak Resources LLC (White Oak) and are purchasing and funding development of reserves and constructing surface facilities at White Oak's new longwall mining complex in southern Illinois. As is customary in the coal industry, we have entered into long-term coal supply agreements with many of our customers.

We have five reportable segments: Illinois Basin, Central Appalachia, Northern Appalachia White Oak and Other and Corporate. The first three reportable segments correspond to the three major coal producing regions in the eastern U.S. Factors similarly affecting financial performance of our operating segments within each of these three reportable segments include coal quality, coal seam height, mining and transportation methods and regulatory issues. The White Oak segment includes our activities associated with the White Oak longwall Mine No. 1 development

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

project in southern Illinois more fully described below.

- *Illinois Basin* reportable segment is comprised of multiple operating segments, including Webster County Coal, LLC's Dotiki mining complex (Dotiki), Gibson County Coal, LLC's mining complex, which includes the Gibson North mine and Gibson South project, Hopkins County Coal, LLC's Elk Creek mining complex, White County Coal, LLC's Pattiki mining complex (Pattiki), Warrior Coal, LLC's mining complex, Sebree Mining, LLC's mining complex (Sebree), which includes the Onton mine, Steamport, LLC and certain undeveloped coal reserves, River View Coal, LLC's mining complex (River View), CR Services, LLC, and certain properties of Alliance Resource Properties, LLC (Alliance Resource Properties), ARP

Table of Contents

Sebree, LLC and ARP Sebree South, LLC. The development of the Gibson South mine is currently underway and we are in the process of permitting the Sebree property for future mine development. For information regarding the acquisition of the Onton mine, which was added to the Illinois Basin segment in April 2012, please read Item 1. Financial Statements (Unaudited) Note 4. Acquisitions of this Quarterly Report on Form 10-Q.

- *Central Appalachian* reportable segment is comprised of two operating segments, the Pontiki Coal, LLC and MC Mining, LLC (MC Mining) mining complexes.
- *Northern Appalachian* reportable segment is comprised of multiple operating segments, including the Mettiki mining complex, the Tunnel Ridge mining complex and the Penn Ridge Coal, LLC (Penn Ridge) property. The Mettiki mining complex includes Mettiki Coal (WV), LLC s Mountain View mine, Mettiki Coal, LLC s preparation plant and a small third-party mining operation. In May 2012, longwall production began at the Tunnel Ridge mine. We are in the process of permitting the Penn Ridge property for future mine development.
- *White Oak* reportable segment is comprised of two operating segments, Alliance WOR Properties, LLC (WOR Properties) and Alliance WOR Processing, LLC (WOR Processing). WOR Processing includes both the surface operations at White Oak currently under construction and the equity investment in White Oak. WOR Properties owns reserves acquired from White Oak and is committed to acquiring additional reserves from White Oak with a lease-back arrangement. WOR Properties has also completed initial funding commitments to White Oak for development of these reserves. The White Oak reportable segment also includes two loans to White Oak from our Intermediate Partnership, one for the acquisition of mining equipment (which was paid off and terminated in June 2012) and another to construct certain surface facilities. For more information on White Oak, please read Item 1. Financial Statements (Unaudited) Note 7. White Oak Transactions of this Quarterly Report on Form 10-Q.
- *Other and Corporate* reportable segment includes marketing and administrative expenses, Alliance Service, Inc. (ASI) and its subsidiary, Matrix Design Group, LLC (Matrix Design), Alliance Design Group, LLC (collectively, Matrix Design and Alliance Design Group, LLC are referred to as the Matrix Group), ASI s ownership of aircraft, the Mt. Vernon Transfer Terminal, LLC (Mt. Vernon) dock activities, coal brokerage activity, our equity investment in Mid-America Carbonates, LLC (MAC) and certain activities of Alliance Resource Properties.

Three Months Ended June 30, 2013 Compared to Three Months Ended June 30, 2012

We reported net income of \$104.1 million for the three months ended June 30, 2013 (2013 Quarter) compared to \$95.5 million for the three months ended June 30, 2012 (2012 Quarter). This increase of \$8.6 million was principally due to record coal production and sales volumes, which rose to 10.1 million tons produced and 9.8 million tons sold in the 2013 Quarter compared to 8.2 million tons produced and 8.7 million tons sold in the 2012 Quarter. The increases in tons produced and tons sold resulted from increased volumes at the Tunnel Ridge mine, which began longwall production in May 2012, and increased tons produced and sold from our River View, Gibson North and Onton mines. Higher operating expenses during the 2013 Quarter resulted primarily from the record production and sales volumes, which particularly impacted labor and related benefits expense, materials and supplies expense, maintenance costs and sales-related expenses. These increases in operating expenses were offset partially by lower outside coal purchases in the 2013 Quarter.

Table of Contents

	Three Months Ended June 30,			
	2013	2012	2013	2012
	(in thousands)		(per ton sold)	
Tons sold	9,817	8,661	N/A	N/A
Tons produced	10,120	8,185	N/A	N/A
Coal sales	\$541,574	\$512,505	\$55.17	\$59.17
Operating expenses and outside coal purchases	\$348,227	\$350,801	\$35.47	\$40.50

Coal sales. Coal sales for the 2013 Quarter increased 5.7% to \$541.6 million from \$512.5 million for the 2012 Quarter. The increase of \$29.1 million in coal sales reflected the benefit of record tons sold (contributing \$68.4 million in additional coal sales) offset partially by lower average coal sales prices (reducing coal sales by \$39.3 million). Average coal sales prices decreased to \$55.17 per ton in the 2013 Quarter as compared to \$59.17 per ton sold in the 2012 Quarter, primarily due to the lack of coal sales into the metallurgical export markets.

Operating expenses and outside coal purchases. Operating expenses and outside coal purchases decreased slightly to \$348.2 million for the 2013 Quarter from \$350.8 million for the 2012 Quarter, primarily due to lower costs per ton offsetting the impact of record coal sales and production volumes. On a per ton basis, operating expenses and outside coal purchases decreased 12.4% to \$35.47 per ton sold. In addition to the impact of record production and sales volumes, operating expenses were impacted by various other factors, the most significant of which are discussed below:

- Labor and benefit expenses per ton produced, excluding workers compensation, decreased 13.1% to \$11.50 per ton in the 2013 Quarter from \$13.24 per ton in the 2012 Quarter. This decrease of \$1.74 per ton was primarily attributable to lower labor cost per ton resulting from increased longwall production at our Tunnel Ridge mine, which began production in May 2012, and improved coal recoveries from our River View, Gibson North and Mettiki mines, partially offset by lower coal recoveries at our Dotiki mine due to its continued transition to a new coal seam and higher employee benefits expense at our Mettiki mine;
- Workers compensation expenses per ton produced decreased to \$0.69 per ton in the 2013 Quarter from \$1.19 per ton in the 2012 Quarter. The decrease of \$0.50 per ton produced resulted primarily from increased production discussed above and favorable claim trends;
- Materials and supplies expenses per ton produced decreased 11.0% to \$11.52 per ton in the 2013 Quarter from \$12.95 per ton in the 2012 Quarter. The decrease of \$1.43 per ton produced resulted primarily from the benefits of increased production discussed above and a decrease in cost for certain products and services, primarily outside services (decrease of \$0.36 per ton), ventilation-related materials and supplies (decrease of \$0.33 per ton), roof support (decrease of \$0.30 per ton), power and fuel used in the mining process (decrease of \$0.20 per ton) and certain safety-related materials and supplies (decrease of \$0.13 per ton);
- Maintenance expenses per ton produced decreased 11.4% to \$3.96 per ton in the 2013 Quarter from \$4.47 per ton in the 2012 Quarter. The decrease of \$0.51 per ton produced was primarily from the benefits of newer equipment and increased production at our new Tunnel Ridge mine and improved coal recoveries at certain locations as discussed above;
- Production taxes and royalties expenses (which were incurred as a percentage of coal sales prices and volumes) decreased \$0.24 per produced ton sold in the 2013 Quarter compared to the 2012 Quarter, primarily as a result of lower average coal sales prices for Northern Appalachian and Illinois Basin sales volumes;

- Outside coal purchases decreased to \$0.8 million for the 2013 Quarter compared to \$16.2 million in the 2012 Quarter. The decrease of \$15.4 million was primarily attributable to

Table of Contents

decreased coal brokerage volumes and coal for sale into the metallurgical export markets. The cost per ton to purchase coal is typically higher than our cost per ton to produce coal, thus significantly lower volumes of coal purchases, like in the 2013 Quarter, generally reduce our overall total expenses per ton;

- Operating expenses decreased in the 2013 Quarter due to greater sales from higher cost per ton beginning coal inventories in the 2012 Quarter; and
- Capitalized development related to the construction of our new Tunnel Ridge mine ceased in May 2012 with the start-up of longwall production. Accordingly, the above discussed operating expense decreases in the 2013 Quarter were offset partially by the capitalization of \$5.9 million of mine development costs at Tunnel Ridge in the 2012 Quarter.

Other sales and operating revenues. Other sales and operating revenues are principally comprised of Mt. Vernon transloading revenues, Matrix Design sales and other outside services and administrative services revenue from affiliates. Other sales and operating revenues decreased to \$7.0 million in the 2013 Quarter from \$11.9 million in the 2012 Quarter. The decrease of \$4.9 million was primarily due to amounts received from a customer in the 2012 Quarter for the partial buy-out of a certain Northern Appalachian coal sales contract.

Depreciation, depletion and amortization. Depreciation, depletion and amortization expense increased to \$68.2 million for the 2013 Quarter from \$52.1 million for the 2012 Quarter. The increase of \$16.1 million was attributable to additional depreciation expense related to the start-up of longwall production at the new Tunnel Ridge mine, which began in May 2012, and capital expenditures related to production expansion and infrastructure investments at various mines.

Interest expense. Interest expense, net of capitalized interest, decreased to \$6.2 million for the 2013 Quarter from \$8.3 million for the 2012 Quarter. The decrease of \$2.1 million was principally attributable to the August 2012 repayment of \$18.0 million on our original senior notes issued in 1999, reduced interest expense resulting from lower rates and fees under our term loan and revolving credit facility entered into during May 2012, \$1.1 million of deferred debt issuance costs related to the early termination of the \$300 million term loan in the 2012 Quarter and higher capitalized interest in the 2013 Quarter. This decrease was partially offset by increased borrowings under our revolving credit facility. The term loan and revolving credit facility are discussed in more detail below under Debt Obligations.

Equity in loss of affiliates, net. Equity in loss of affiliates, net includes our equity investments in MAC and White Oak. For the 2013 Quarter, equity in loss of affiliates was \$5.7 million compared to \$4.4 million for the 2012 Quarter, which was primarily attributable to losses allocated to us from our equity investment in White Oak.

Other income. Other income decreased to \$0.4 million in the 2013 Quarter from \$2.4 million in the 2012 Quarter. The decrease of \$2.0 million was primarily due to the cancellation fee paid to the Intermediate Partnership by White Oak related to the termination of the equipment financing agreement. For more information on White Oak, please read Item 1. Financial Statements (Unaudited) Note 7. White Oak Transactions of this Quarterly Report on Form 10-Q.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

Segment Adjusted EBITDA. Our 2013 Quarter Segment Adjusted EBITDA increased \$23.5 million, or 13.7%, to \$195.0 million from the 2012 Quarter Segment Adjusted EBITDA of \$171.6 million. Segment Adjusted EBITDA, tons sold, coal sales, other sales and operating revenues and Segment Adjusted EBITDA Expense by segment are (in thousands):

	Three Months Ended June 30,			
	2013	2012	Increase/(Decrease)	
Segment Adjusted EBITDA				
Illinois Basin	\$ 164,623	\$ 142,734	\$ 21,889	15.3%
Central Appalachia	10,207	9,180	1,027	11.2%
Northern Appalachia	26,701	21,231	5,470	25.8%
White Oak	(6,295)	(2,758)	(3,537)	(1)
Other and Corporate	(209)	1,274	(1,483)	(1)
Elimination	-	(85)	85	(1)
Total Segment Adjusted EBITDA (2)	\$ 195,027	\$ 171,576	\$ 23,451	13.7%
Tons sold				
Illinois Basin	7,547	6,977	570	8.2%
Central Appalachia	498	493	5	1.0%
Northern Appalachia	1,760	1,063	697	65.6%
White Oak	-	-	-	-
Other and Corporate	12	128	(116)	(90.6)%
Elimination	-	-	-	-
Total tons sold	9,817	8,661	1,156	13.3%
Coal sales				
Illinois Basin	\$ 397,364	\$ 371,294	\$ 26,070	7.0%
Central Appalachia	41,178	39,784	1,394	3.5%
Northern Appalachia	102,001	90,731	11,270	12.4%
White Oak	-	-	-	-
Other and Corporate	1,031	10,696	(9,665)	(90.4)%
Elimination	-	-	-	-
Total coal sales	\$ 541,574	\$ 512,505	\$ 29,069	5.7%
Other sales and operating revenues				
Illinois Basin	\$ 963	\$ 391	\$ 572	(1)
Central Appalachia	165	-	165	-
Northern Appalachia	820	6,958	(6,138)	(88.2)%
White Oak	-	-	-	-
Other and Corporate	8,992	10,356	(1,364)	(13.2)%
Elimination	(3,914)	(5,787)	1,873	32.4%
Total other sales and operating revenues	\$ 7,026	\$ 11,918	\$ (4,892)	(41.1)%
Segment Adjusted EBITDA Expense				
Illinois Basin	\$ 233,703	\$ 228,952	\$ 4,751	2.1%
Central Appalachia	31,136	30,603	533	1.7%
Northern Appalachia	76,120	76,458	(338)	(0.4)%
White Oak	427	(1,826)	2,253	(1)
Other and Corporate	10,402	19,932	(9,530)	(47.8)%
Elimination	(3,914)	(5,702)	1,788	31.4%
Total Segment Adjusted EBITDA Expense (3)	\$ 347,874	\$ 348,417	\$ (543)	(0.2)%

(1) Percentage change was greater than or equal to 100%.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

(2) Segment Adjusted EBITDA (a non-GAAP financial measure) is defined as net income before net interest expense, income taxes, depreciation, depletion and amortization, and general and administrative expenses. Segment Adjusted EBITDA is a key component of consolidated EBITDA, which is used as a supplemental financial measure by management and by external users of our financial statements such as investors, commercial banks, research analysts and others, to assess:

- the financial performance of our assets without regard to financing methods, capital structure or historical cost basis;
- the ability of our assets to generate cash sufficient to pay interest costs and support our indebtedness;
- our operating performance and return on investment compared to those of other companies in the coal energy sector, without regard to financing or capital structures; and
- the viability of acquisitions and capital expenditure projects and the overall rates of return on alternative investment opportunities.

Segment Adjusted EBITDA is also used as a supplemental financial measure by our management for reasons similar to those stated in the previous explanation of EBITDA. In addition, the exclusion of corporate general and administrative expenses from Segment Adjusted EBITDA allows management to focus solely on the evaluation of segment operating profitability as it relates to our revenues and operating expenses, which are primarily controlled by our segments.

The following is a reconciliation of consolidated Segment Adjusted EBITDA to net income, the most comparable GAAP financial measure (in thousands):

	Three Months Ended	
	June 30,	
	2013	2012
Segment Adjusted EBITDA	\$ 195,027	\$ 171,576
General and administrative	(16,597)	(16,052)
Depreciation, depletion and amortization	(68,207)	(52,109)
Interest expense, net	(6,040)	(8,217)
Income tax (expense) benefit	(109)	257
Net income	\$ 104,074	\$ 95,455

(3) Segment Adjusted EBITDA Expense (a non-GAAP financial measure) includes operating expenses, outside coal purchases and other income. Transportation expenses are excluded as these expenses are passed through to our customers and, consequently, we do not realize any gain or loss on transportation revenues. Segment Adjusted EBITDA Expense is used as a supplemental financial measure by our management to assess the operating performance of our segments. Segment Adjusted EBITDA Expense is a key component of EBITDA in addition to coal sales and other sales and operating revenues. The exclusion of corporate general and administrative expenses from Segment Adjusted EBITDA Expense allows management to focus solely on the evaluation of segment operating performance as it primarily relates to our operating expenses. Outside coal purchases are included in Segment Adjusted EBITDA Expense because tons sold and coal sales include sales from outside coal purchases.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

The following is a reconciliation of consolidated Segment Adjusted EBITDA Expense to operating expense, the most comparable GAAP financial measure (in thousands):

	Three Months Ended June 30,	
	2013	2012
Segment Adjusted EBITDA Expense	\$ 347,874	\$ 348,417
Outside coal purchases	(790)	(16,154)
Other income	353	2,384
Operating expenses (excluding depreciation, depletion and amortization)	\$ 347,437	\$ 334,647

Illinois Basin Segment Adjusted EBITDA increased 15.3% to \$164.6 million in the 2013 Quarter from \$142.7 million in the 2012 Quarter. The increase of \$21.9 million was primarily attributable to increased tons sold, which increased 8.2% to 7.5 million tons in the 2013 Quarter. Coal sales increased 7.0% to \$397.4 million in the 2013 Quarter compared to \$371.3 million in the 2012 Quarter. The increase of \$26.1 million reflects increased tons produced and sold from our River View, Gibson North and Onton mines, partially offset by lower coal recoveries at our Dotiki mine related to its continued transition into a new coal seam and a slightly lower average coal sales price of \$52.65 per ton sold during the 2013 Quarter compared to \$53.22 per ton sold in the 2012 Quarter. Total Segment Adjusted EBITDA Expense for the 2013 Quarter increased 2.1% to \$233.7 million from \$229.0 million in the 2012 Quarter primarily due to increased production and sales volumes noted above. Although Segment Adjusted EBITDA Expense increased, Segment Adjusted EBITDA Expense per ton decreased \$1.85 per ton sold to \$30.96 from \$32.81 per ton sold, primarily as a result of increased coal production discussed above as well as certain cost decreases described above under Operating expenses and outside coal purchases.

Central Appalachia Segment Adjusted EBITDA increased 11.2% to \$10.2 million for the 2013 Quarter compared to \$9.2 million in the 2012 Quarter. The increase of \$1.0 million was primarily attributable to higher coal sales price per ton, which increased to \$82.70 per ton sold in the 2013 Quarter from \$80.73 per ton sold in the 2012 Quarter, as well as a slight increase in coal sales volumes. Segment Adjusted EBITDA Expense for the 2013 Quarter increased 1.7% to \$31.1 million from \$30.6 million in the 2012 Quarter and increased \$0.43 per ton sold to \$62.53 compared to \$62.10 per ton sold in the 2012 Quarter, reflecting MC Mining's continued transition into a new mining area.

Northern Appalachia Segment Adjusted EBITDA increased to \$26.7 million for the 2013 Quarter as compared to \$21.2 million in the 2012 Quarter. This increase of \$5.5 million was primarily attributable to increased tons produced and sold from our Tunnel Ridge mine which began longwall production in May 2012. The increase of coal sales volumes was partially offset by a lower average coal sales price of \$57.97 per ton sold during the 2013 Quarter compared to \$85.35 per ton sold in the 2012 Quarter as a result of the lack of coal sales into the metallurgical export markets. Segment Adjusted EBITDA Expense per ton decreased by \$28.66 per ton sold to \$43.26 from \$71.92 in the 2012 Quarter, primarily due to lower cost per ton from longwall production at Tunnel Ridge, improved recoveries and reduced outside coal purchases at our Mettiki mine and reduced coal processing expenses at our Mettiki mine resulting from the lack of coal sales into the metallurgical export markets, partially offset by higher employee benefit costs at Mettiki.

White Oak Segment Adjusted EBITDA was \$(6.3) million and \$(2.8) million, respectively, in the 2013 and 2012 Quarters primarily attributable to losses allocated to us from our equity interest in White Oak. The decrease of \$3.5 million was primarily due to the \$2.0 million cancellation fee paid to the Intermediate Partnership by White Oak in the 2012 Quarter related to the termination of the

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

equipment financing agreement. For more information on White Oak, please read Item 1. Financial Statements (Unaudited) Note 7. White Oak Transactions of this Quarterly Report on Form 10-Q.

Other and Corporate Segment Adjusted EBITDA decreased \$1.5 million in the 2013 Quarter from the 2012 Quarter. This decrease was primarily attributable to lower coal brokerage sales. Segment Adjusted EBITDA Expense decreased 47.8% to \$10.4 million for the 2013 Quarter, primarily due to decreased outside coal purchases.

Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012

We reported net income of \$207.0 million for the six months ended June 30, 2013 (2013 Period) compared to \$178.4 million for the six months ended June 30, 2012 (2012 Period). This increase of \$28.6 million was principally due to record coal sales and production volumes. We had tons sold of 19.5 million tons and tons produced of 19.9 million tons in the 2013 Period compared to 16.5 million tons sold and 16.7 million tons produced in the 2012 Period. The increase in tons sold and produced resulted from the start-up of longwall production at the Tunnel Ridge mine in May 2012, increased tons produced and sold from our River View, Gibson North and Pattiki mines and the addition of the Onton mine in April 2012. Higher operating expenses during the 2013 Period resulted primarily from the record production and sales volumes, which particularly impacted labor and related benefits expense, materials and supplies expense, maintenance costs and sales-related expenses. These increases in operating expenses were offset partially by lower outside coal purchases in the 2013 Period.

	Six Months Ended June 30,			
	2013	2012	2013	2012
	(in thousands)		(per ton sold)	
Tons sold	19,515	16,473	N/A	N/A
Tons produced	19,939	16,697	N/A	N/A
Coal sales	\$1,076,083	\$942,104	\$55.14	\$57.19
Operating expenses and outside coal purchases	\$ 697,404	\$638,497	\$35.74	\$38.76

Coal sales. Coal sales for the 2013 Period increased 14.2% to \$1.1 billion from \$942.1 million for the 2012 Period. The increase of \$134.0 million in coal sales reflected the benefit of increased tons sold (contributing \$174.0 million in additional coal sales) offset partially by lower coal sales prices (reducing coal sales by \$40.0 million). Average coal sales prices decreased \$2.05 per ton sold to \$55.14 per ton in the 2013 Period as compared to \$57.19 per ton sold in the 2012 Period, primarily due to the lack of sales into the metallurgical coal export market.

Operating expenses and outside coal purchases. Operating expenses and outside coal purchases increased 9.2% to \$697.4 million for the 2013 Period from \$638.5 million for the 2012 Period, primarily due to record coal sales and record production volumes. On a per ton basis, operating expenses and outside coal purchases decreased 7.8% to \$35.74 per ton sold. Operating expenses were impacted by various other factors, the most significant of which are also discussed below:

- Labor and benefit expenses per ton produced, excluding workers compensation, decreased 9.3% to \$11.58 per ton in the 2013 Period from \$12.77 per ton in the 2012 Period. This decrease of \$1.19 per ton was primarily attributable to lower labor cost per ton resulting from increased production at our Tunnel Ridge mine, which began longwall production in May 2012, improved coal recoveries from our Mettiki, River View and Gibson North mines and improved geological conditions at our Pattiki mine, partially offset by increased longwall move days at our Northern Appalachian mines, lower coal recoveries at our Dotiki mine due to its continued transition to a new coal seam and higher employee

benefits expense at our Mettiki mine;

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

- Workers compensation expenses per ton produced decreased to \$0.71 per ton in the 2013 Period from \$1.12 per ton in the 2012 Period. The decrease of \$0.41 per ton produced resulted primarily from increased production discussed above and favorable claim trends;
- Material and supplies expenses per ton produced decreased 10.0% to \$11.47 per ton in the 2013 Period from \$12.74 per ton in the 2012 Period. The decrease of \$1.27 per ton produced resulted primarily from the benefits of increased production discussed above and a decrease in cost for certain products and services, primarily roof support (decrease of \$0.40 per ton), outside services (decrease of \$0.32 per ton), certain ventilation-related materials and supplies (decrease of \$0.26 per ton) and certain safety related materials and supplies (decrease of \$0.17 per ton);
- Maintenance expenses per ton produced decreased 9.8% to \$3.95 per ton in the 2013 Period from \$4.38 per ton in the 2012 Period. The decrease of \$0.43 per ton produced was primarily from the benefits of newer equipment and increased production at our new Tunnel Ridge mine and improved coal recoveries at certain locations as discussed above;
- Contract mining expenses decreased \$2.0 million for the 2013 Period compared to the 2012 Period. The decrease primarily reflects reductions of run-of-mine production from a third-party mining operation in our Northern Appalachian region due to reduced metallurgical export market opportunities;
- Outside coal purchases decreased to \$1.4 million for the 2013 Period compared to \$30.3 million in the 2012 Period. The decrease of \$28.9 million was primarily attributable to decreased coal brokerage activity and coal for sale into the metallurgical export markets. The cost per ton to purchase coal is typically higher than our cost per ton to produce coal, thus significantly lower volumes of coal purchases, like in the 2013 Period, generally reduce our overall total expenses per ton;
- Operating expenses decreased in the 2013 Period due to greater sales from higher cost per ton beginning coal inventories in the 2012 Period for Illinois Basin and Northern Appalachian mines; and
- Capitalized development related to the construction of our new Tunnel Ridge mine ceased in May 2012 with the start-up of longwall production. Accordingly, the above discussed operating expense decreases in the 2013 Period were offset partially by the capitalization of \$19.0 million of mine development costs at Tunnel Ridge in the 2012 Period.

General and administrative. General and administrative expenses for the 2013 Period increased to \$31.8 million compared to \$30.3 million in the 2012 Period. The increase of \$1.5 million was primarily due to increases in incentive compensation expense.

Other sales and operating revenues. Other sales and operating revenues are principally comprised of Mt. Vernon transloading revenues, Matrix Design sales and other outside services and administrative services revenue from affiliates. Other sales and operating revenues decreased to \$13.6 million for the 2013 Period from \$19.3 million for the 2012 Period. The decrease of \$5.7 million was primarily attributable to amounts received from a customer in the 2012 Period for the partial buy-out of a certain Northern Appalachian coal sales contract.

Depreciation, depletion and amortization. Depreciation, depletion and amortization expense increased to \$132.6 million for the 2013 Period from \$95.1 million for the 2012 Period. The increase of \$37.5 million was attributable to additional depreciation related to the start-up of longwall production at the Tunnel Ridge mine, which began in May 2012, the addition of the Onton mine and capital expenditures related to production expansion and infrastructure improvements at various other operations.

Table of Contents

Interest expense. Interest expense, net of capitalized interest, decreased to \$12.8 million for the 2013 Period from \$14.2 million for the 2012 Period. The decrease of \$1.4 million was principally attributable to the August 2012 repayment of \$18.0 million on our original senior notes issued in 1999, reduced interest expense resulting from lower rates and fees under our term loan and revolving credit facility entered into during May 2012, \$1.1 million of deferred debt issuance costs related to the early termination of the \$300 million term loan in the 2012 Period and higher capitalized interest in the 2013 Period. This decrease was partially offset by increased borrowings under our revolving credit facility in the 2013 Period. The term loan and revolving credit facility are discussed in more detail below under Debt Obligations.

Equity in loss of affiliates, net. Equity in loss of affiliates, net includes our equity investments in MAC and White Oak. For the 2013 Period, equity in loss of affiliates was \$9.6 million compared to \$8.2 million for the 2012 Period, which was primarily attributable to losses allocated to us due to our equity investment in White Oak.

Other income. Other income decreased to \$0.6 million in the 2013 Period from \$2.6 million in the 2012 Period. The decrease of \$2.0 million was primarily due to the cancellation fee paid in the 2012 Period to the Intermediate Partnership by White Oak related to the termination of the equipment financing agreement. For more information on White Oak, please read Item 1. Financial Statements (Unaudited) Note 7. White Oak Transactions of this Quarterly Report on Form 10-Q.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

Segment Adjusted EBITDA. Our 2013 Period Segment Adjusted EBITDA increased \$66.0 million, or 20.8%, to \$383.4 million from the 2012 Period Segment Adjusted EBITDA of \$317.3 million. Segment Adjusted EBITDA, tons sold, coal sales, other sales and operating revenues and Segment Adjusted EBITDA Expense by segment are (in thousands):

	Six Months Ended		June 30,			
	2013		2012			
Segment Adjusted EBITDA						
Illinois Basin	\$ 331,844		\$ 279,626	\$ 52,218		18.7%
Central Appalachia	19,916		19,390	526		2.7%
Northern Appalachia	43,210		21,513	21,697		(1)
White Oak	(10,587)		(6,884)	(3,703)		(53.8)%
Other and Corporate	(1,005)		3,673	(4,678)		(1)
Elimination	-		-	-		-
Total Segment Adjusted EBITDA (2)	\$ 383,378		\$ 317,318	\$ 66,060		20.8%
Tons sold						
Illinois Basin	15,253		13,490	1,763		13.1%
Central Appalachia	1,048		1,002	46		4.6%
Northern Appalachia	3,202		1,771	1,431		80.8%
White Oak	-		-	-		-
Other and Corporate	12		210	(198)		(94.3)%
Elimination	-		-	-		-
Total tons sold	19,515		16,473	3,042		18.5%
Coal sales						
Illinois Basin	\$ 797,684		\$ 709,275	\$ 88,409		12.5%
Central Appalachia	85,982		80,732	5,250		6.5%
Northern Appalachia	191,386		134,689	56,697		42.1%
White Oak	-		-	-		-
Other and Corporate	1,031		17,408	(16,377)		(94.1)%
Elimination	-		-	-		-
Total coal sales	\$ 1,076,083		\$ 942,104	\$ 133,979		14.2%
Other sales and operating revenues						
Illinois Basin	\$ 2,008		\$ 851	\$ 1,157		(1)
Central Appalachia	372		16	356		(1)
Northern Appalachia	1,765		7,511	(5,746)		(76.5)%
White Oak	-		-	-		-
Other and Corporate	16,964		20,747	(3,783)		(18.2)%
Elimination	(7,471)		(9,805)	2,334		23.8%
Total other sales and operating revenues	\$ 13,638		\$ 19,320	\$ (5,682)		(29.4)%
Segment Adjusted EBITDA Expense						
Illinois Basin	\$ 467,848		\$ 430,500	\$ 37,348		8.7%
Central Appalachia	66,438		61,357	5,081		8.3%
Northern Appalachia	149,941		120,688	29,253		24.2%
White Oak	528		(1,691)	2,219		(1)
Other and Corporate	19,493		34,849	(15,356)		(44.1)%
Elimination	(7,471)		(9,805)	2,334		23.8%
Total Segment Adjusted EBITDA Expense (3)	\$ 696,777		\$ 635,898	\$ 60,879		9.6%

(1) Percentage change was greater than or equal to 100%.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

(2) Segment Adjusted EBITDA (a non-GAAP financial measure) is defined as net income before net interest expense, income taxes, depreciation, depletion and amortization, and general and administrative expenses. Segment Adjusted EBITDA is a key component of consolidated EBITDA, which is used as a supplemental financial measure by management and by external users of our financial statements, such as investors, commercial banks, research analysts and others, to assess:

- the financial performance of our assets without regard to financing methods, capital structure or historical cost basis;
- the ability of our assets to generate cash sufficient to pay interest costs and support our indebtedness;
- our operating performance and return on investment compared to those of other companies in the coal energy sector, without regard to financing or capital structures; and
- the viability of acquisitions and capital expenditure projects and the overall rates of return on alternative investment opportunities.

Segment Adjusted EBITDA is also used as a supplemental financial measure by our management for reasons similar to those stated in the previous explanation of EBITDA. In addition, the exclusion of corporate general and administrative expenses from Segment Adjusted EBITDA allows management to focus solely on the evaluation of segment operating profitability as it relates to our revenues and operating expenses which are primarily controlled by our segments.

The following is a reconciliation of consolidated Segment Adjusted EBITDA to net income, the most comparable GAAP financial measure (in thousands):

	Six Months Ended	
	June 30,	
	2013	2012
Segment Adjusted EBITDA	\$ 383,378	\$ 317,318
General and administrative	(31,843)	(30,341)
Depreciation, depletion and amortization	(132,589)	(95,142)
Interest expense, net	(12,524)	(14,036)
Income tax benefit	589	624
Net income	\$ 207,011	\$ 178,423

(3) Segment Adjusted EBITDA Expense (a non-GAAP financial measure) includes operating expenses, outside coal purchases and other income. Transportation expenses are excluded as these expenses are passed through to our customers and, consequently, we do not realize any gain or loss on transportation revenues. Segment Adjusted EBITDA Expense is used as a supplemental financial measure by our management to assess the operating performance of our segments. Segment Adjusted EBITDA Expense is a key component of EBITDA in addition to coal sales and other sales and operating revenues. The exclusion of corporate general and administrative expenses from Segment Adjusted EBITDA Expense allows management to focus solely on the evaluation of segment operating performance as it primarily relates to our operating expenses. Outside coal purchases are included in Segment Adjusted EBITDA Expense because tons sold and coal sales include sales from outside coal purchases.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Table of Contents

The following is a reconciliation of consolidated Segment Adjusted EBITDA Expense to operating expense, the most comparable GAAP financial measure (in thousands):

	Six Months Ended	
	June 30,	
	2013	2012
Segment Adjusted EBITDA Expense	\$ 696,777	\$ 635,898
Outside coal purchases	(1,392)	(30,335)
Other income	627	2,599
Operating expenses (excluding depreciation, depletion and amortization)	\$ 696,012	\$ 608,162

Illinois Basin Segment Adjusted EBITDA increased 18.7% to \$331.8 million in the 2013 Period from \$279.6 million in the 2012 Period. The increase of \$52.2 million was primarily attributable to increased tons sold, which increased 13.1% to 15.3 million tons in the 2013 Period, partially offset by lower contract pricing that resulted in a lower average coal sales price of \$52.30 per ton sold during the 2013 Period compared to \$52.58 per ton sold for the 2012 Period. Coal sales increased 12.5% to \$797.7 million in the 2013 Period compared to \$709.3 million in the 2012 Period. The increase of \$88.4 million primarily reflects increased tons produced and sold from our River View, Gibson North and Pattiki mines and the acquisition of the Onton mine, partially offset by lower coal recoveries at our Dotiki mine related to its continued transition into a new coal seam. Total Segment Adjusted EBITDA Expense for the 2013 Period increased 8.7% to \$467.8 million from \$430.5 million in the 2012 Period due to increased production and sales volumes noted above. Although Segment Adjusted EBITDA Expense increased for the 2013 Period, Segment Adjusted EBITDA Expense per ton decreased \$1.24 per ton sold to \$30.67 from \$31.91 per ton sold, primarily as a result of increased coal production discussed above as well as certain cost decreases described above under Operating expenses and outside coal purchases.

Central Appalachia Segment Adjusted EBITDA increased 2.7% to \$19.9 million for the 2013 Period compared to \$19.4 million for the 2012 Period. The increase of \$0.5 million was primarily attributable to increased tons sold, which increased 4.6% to 1.1 million tons in the 2013 Period, as well as a higher average coal sales price of \$82.05 per ton sold during the 2013 Period compared to \$80.60 per ton sold in the 2012 Period resulting from a favorable mix of contract shipments. Total Segment Adjusted EBITDA Expense per ton sold during the 2013 Period increased to \$63.40 compared to \$61.26 in the 2012 Period, an increase of \$2.14 per ton sold, and Segment Adjusted EBITDA Expense increased \$5.1 million to \$66.4 million in the 2013 Period compared to \$61.4 million in the 2012 Period, reflecting higher inventory costs and difficult mining conditions during the first part of 2013 at our MC Mining mine as it transitions into new mining areas in addition to lower coal recoveries throughout the 2013 Period at the MC Mining mine.

Northern Appalachia Segment Adjusted EBITDA increased \$21.7 million to \$43.2 million for the 2013 Period compared to \$21.5 million for the 2012 Period. The increase was primarily attributable to increased tons produced and sold from our Tunnel Ridge mine, which began longwall production in May 2012, partially offset by lower average coal sales price of \$59.77 per ton sold in the 2013 Period compared to \$76.04 per ton sold in the 2012 Period due to the lack of coal sales into the metallurgical coal export markets in the 2013 Period. The start-up of longwall production at Tunnel Ridge was also the primary reason for the 24.2% increase in Segment Adjusted EBITDA Expense in the 2013 Period to \$149.9 million compared to \$120.7 million in the 2012 Period. Although Segment Adjusted EBITDA Expense increased for the 2013 Period, Segment Adjusted EBITDA Expense per ton decreased by \$21.30 per ton sold to \$46.83 for the 2013 Period compared to \$68.13 per ton sold for the 2012 Period primarily due to lower cost per ton from longwall production at Tunnel Ridge and lower costs at our Mettiki mining complex due to reduced coal processing expenses and outside coal purchases, both resulting primarily from the lack of sales into metallurgical coal export markets, partially offset by higher employee benefit costs at Mettiki.

Table of Contents

White Oak Segment Adjusted EBITDA was \$(10.6) million and \$(6.9) million in the 2013 and 2012 Periods, respectively, primarily attributable to losses allocated to us due to our equity interest in White Oak. The decrease of \$3.7 million was primarily due to the \$2.0 million cancellation fee paid to the Intermediate Partnership by White Oak in the 2012 Period related to the termination of the equipment financing agreement. For more information on White Oak, please read Item 1. Financial Statements (Unaudited) Note 7. White Oak Transactions of this Quarterly Report on Form 10-Q.

Other and Corporate Segment Adjusted EBITDA decreased \$4.7 million in the 2013 Period from the 2012 Period. This decrease was primarily attributable to lower coal brokerage sales and lower Matrix Group safety equipment sales. Segment Adjusted EBITDA Expense decreased 44.1% to \$19.5 million for the 2013 Period, primarily due to decreased outside coal purchases.

Liquidity and Capital Resources

Liquidity

We have historically satisfied our working capital requirements and funded our capital expenditures and debt service obligations with cash generated from operations, cash provided by the issuance of debt or equity and borrowings under credit facilities. We believe that existing cash balances, future cash flows from operations, borrowings under credit facilities and cash provided from the issuance of debt or equity will be sufficient to meet our working capital requirements, capital expenditures and additional equity investments, debt payments, commitments and distribution payments. Our ability to satisfy our obligations and planned expenditures will depend upon our future operating performance and access to and cost of financing sources, which will be affected by prevailing economic conditions generally and in the coal industry specifically, which are beyond our control. Based on our recent operating results, current cash position, anticipated future cash flows and sources of financing that we expect to have available, we do not anticipate any significant liquidity constraints in the foreseeable future. However, to the extent operating cash flow or access to and cost of financing sources are materially different than expected, future liquidity may be adversely affected. Please read Item 1A. Risk Factors in the Annual Report on Form 10-K for the year ended December 31, 2012.

Cash Flows

Cash provided by operating activities was \$373.8 million for the 2013 Period compared to \$255.5 million for the 2012 Period. Cash provided by operating activities primarily benefited from higher net income, reduced growth in coal inventory and a decrease in trade receivables during the 2013 Period as compared to an increase during the 2012 Period, offset partially by a decrease in accounts payable during the 2013 Period as compared to an increase during the 2012 Period.

Net cash used in investing activities was \$236.0 million for the 2013 Period compared to \$390.3 million for the 2012 Period. The decrease in cash used in investing activities was primarily attributable to a decrease in capital expenditures due to the completion of Tunnel Ridge mine development in May 2012, lower capital expenditures for mine infrastructure and equipment at various mines, particularly the Dotiki and River View mines, and the acquisition of the Onton mine in April 2012.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Net cash used in financing activities was \$157.3 million for the 2013 Period compared to \$127.3 million for the 2012 Period. The increase in cash used in financing activities was primarily attributable to increased distributions paid to partners in the 2013 Period and net payments under our revolving credit facility during the 2013 Period, which is discussed in more detail below under Debt Obligations.

Table of Contents

Capital Expenditures

Capital expenditures decreased to \$163.0 million in the 2013 Period from \$238.3 million in the 2012 Period. See *Cash Flows* above for additional information regarding capital expenditures.

Our anticipated total capital expenditures for the year ending December 31, 2013 are estimated in a range of \$370.0 to \$400.0 million, which includes expenditures for mine expansion and infrastructure projects, maintenance capital, continued development of the Gibson South mine, and reserve acquisitions and construction of surface facilities related to the White Oak mine development project. In addition, we have funded \$47.5 million of preferred equity investments in White Oak during the 2013 Period and, based on currently anticipated equity contributions by its partners, do not expect to make further equity investments in White Oak during 2013. Management anticipates funding remaining 2013 capital requirements with cash and cash equivalents (\$8.8 million as of June 30, 2013), cash flows from operations, borrowings under the revolving credit facility and, if necessary, accessing the debt or equity capital markets. We will continue to have significant capital requirements over the long-term, which may require us to obtain additional debt or equity capital. The availability and cost of additional capital will depend upon prevailing market conditions, the market price of our common units and several other factors over which we have limited control, as well as our financial condition and results of operations.

Debt Obligations

Credit Facility. On May 23, 2012, our Intermediate Partnership entered into a credit agreement (the *Credit Agreement*) with various financial institutions for a revolving credit facility (the *Revolving Credit Facility*) of \$700 million and a term loan (the *Term Loan*) in the aggregate principal amount of \$250 million (collectively, the *Revolving Credit Facility* and *Term Loan* are referred to as the *Credit Facility*). The *Credit Facility* replaced the \$142.5 million revolving credit facility that was scheduled to mature September 25, 2012 and the \$300 million term loan agreement dated December 29, 2010 that was prepaid and terminated early on May 23, 2012. The aggregate unpaid principal amount of \$300 million and all unpaid interest was repaid using the proceeds of the *Term Loan* and borrowings under the *Revolving Credit Facility*. Our Intermediate Partnership did not incur any early termination penalties in connection with the prepayment of the term loan. Borrowings under the *Credit Agreement* bear interest at a Base Rate or Eurodollar Rate, at our election, plus an applicable margin that fluctuates depending upon the ratio of Consolidated Debt to Consolidated Cash Flow (each as defined in the *Credit Agreement*). We have elected a Eurodollar Rate which, with applicable margin, was 1.85% on borrowings outstanding as of June 30, 2013. The *Credit Facility* matures May 23, 2017, at which time all amounts outstanding are required to be repaid. Interest is payable quarterly, with principal of the *Term Loan* due as follows: commencing with the quarter ending June 30, 2014 and for each quarter thereafter ending on March 31, 2016, an amount per quarter equal to 2.50% of the aggregate amount of the *Term Loan* advances outstanding; for each quarter beginning June 30, 2016 through December 31, 2016, 20% of the aggregate amount of the *Term Loan* advances outstanding; and the remaining balance of the *Term Loan* advances at maturity. We have the option to prepay the *Term Loan* at any time in whole or in part subject to terms and conditions described in the *Credit Agreement*. Upon a *change in control* (as defined by the *Credit Agreement*), the unpaid principal amount of the *Credit Facility*, all interest thereon and all other amounts payable under the *Credit Agreement* would become due and payable.

At June 30, 2013, we had borrowings of \$142.0 million and \$23.5 million of letters of credit outstanding with \$534.5 million available for borrowing under the *Revolving Credit Facility*. We utilize the *Revolving Credit Facility*, as appropriate, for working capital requirements, capital expenditures, debt payments and distribution payments. We incur an annual commitment fee of 0.25% on the undrawn portion of the *Credit Facility*.

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Senior Notes. Our Intermediate Partnership has \$36.0 million principal amount of 8.31% senior notes due August 20, 2014, payable in two remaining annual installments with interest payable semi-annually (Senior Notes).

Table of Contents

Series A Senior Notes. On June 26, 2008, our Intermediate Partnership entered into a Note Purchase Agreement (the 2008 Note Purchase Agreement) with a group of institutional investors in a private placement offering. We issued \$205.0 million of Series A senior notes, which bear interest at 6.28% and mature on June 26, 2015 with interest payable semi-annually.

Series B Senior Notes. On June 26, 2008, we issued under the 2008 Note Purchase Agreement \$145.0 million of Series B senior notes (together with the Series A senior notes, the 2008 Senior Notes), which bear interest at 6.72% and mature on June 26, 2018 with interest payable semi-annually.

The Senior Notes, 2008 Senior Notes and the Credit Facility described above (collectively, ARLP Debt Arrangements) are guaranteed by all of the material direct and indirect subsidiaries of our Intermediate Partnership. The ARLP Debt Arrangements contain various covenants affecting our Intermediate Partnership and its subsidiaries restricting, among other things, the amount of distributions by our Intermediate Partnership, the incurrence of additional indebtedness and liens, the sale of assets, the making of investments, the entry into mergers and consolidations and the entry into transactions with affiliates, in each case subject to various exceptions. The ARLP Debt Arrangements also require the Intermediate Partnership to remain in control of a certain amount of mineable coal reserves relative to its annual production. In addition, the ARLP Debt Arrangements require our Intermediate Partnership to maintain (a) debt to cash flow ratio of not more than 3.0 to 1.0 and (b) cash flow to interest expense ratio of not less than 3.0 to 1.0, in each case, during the four most recently ended fiscal quarters. The debt to cash flow ratio and cash flow to interest expense ratio were 1.15 to 1.0 and 19.0 to 1.0, respectively, for the trailing twelve months ended June 30, 2013. We were in compliance with the covenants of the ARLP Debt Arrangements as of June 30, 2013.

Other. In addition to the letters of credit available under the Credit Facility discussed above, we also have agreements with two banks to provide additional letters of credit in an aggregate amount of \$31.1 million to maintain surety bonds to secure certain asset retirement obligations and our obligations for workers compensation benefits. At June 30, 2013, we had \$30.7 million in letters of credit outstanding under agreements with these two banks.

Related-Party Transactions

We have continuing related-party transactions with our managing general partner, AHGP and SGP and its affiliates. These related-party transactions relate principally to the provision of administrative services to AHGP and Alliance Resource Holdings II, Inc. and their respective affiliates, mineral and equipment leases with SGP and its affiliates, and a timesharing agreement for the use of aircraft. We also have ongoing transactions with White Oak and related entities to support development of a longwall mining operation currently under construction.

Please read our Annual Report on Form 10-K for the year ended December 31, 2012, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Related-Party Transactions for additional information concerning related-party transactions.

New Accounting Standards

New Accounting Standards Issued and Adopted

In February 2013, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* (ASU 2013-02). ASU 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income (AOCI) by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, certain significant amounts reclassified out of AOCI by the respective line items of net income. ASU 2013-02 does not change the items that must be reported in AOCI. ASU 2013-02 was effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. The adoption of ASU 2013-02 did not have a material impact on our condensed consolidated financial statements.

Table of Contents

Other Information

IRS Notice

On April 12, 2013, we received a Notice of Beginning of Administrative Proceeding (NBAP) from the Internal Revenue Service notifying us of an audit of the income tax return of Alliance Coal, the holding company for the operations of our Intermediate Partnership, for the tax year ending December 31, 2011. We believe this is a routine audit of our lower tier subsidiary's income, gain, deductions, losses and credits. The audit is ongoing.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Commodity Price Risk

We have significant long-term coal supply agreements. Virtually all of the long-term coal supply agreements are subject to price adjustment provisions, which permit an increase or decrease periodically in the contract price to principally reflect changes in specified price indices or items such as taxes, royalties or actual production costs resulting from regulatory changes.

We have exposure to price risk for items that are used directly or indirectly in the normal course of coal production such as steel, electricity and other supplies. We manage our risk for these items through strategic sourcing contracts for normal quantities required by our operations. We do not utilize any commodity price-hedges or other derivatives related to these risks.

Credit Risk

Most of our sales tonnage is consumed by electric utilities. Therefore, our credit risk is primarily with domestic electric power generators. Our policy is to independently evaluate each customer's creditworthiness prior to entering into transactions and to constantly monitor outstanding accounts receivable against established credit limits. When deemed appropriate by our credit management department, we will take steps to reduce our credit exposure to customers that do not meet our credit standards or whose credit has deteriorated. These steps may include obtaining letters of credit or cash collateral, requiring prepayments for shipments or establishing customer trust accounts held for our benefit in the event of a failure to pay.

Exchange Rate Risk

Almost all of our transactions are denominated in U.S. dollars, and as a result, we do not have material exposure to currency exchange-rate risks.

Interest Rate Risk

Borrowings under the Credit Facility are at variable rates and, as a result, we have interest rate exposure. Historically, our earnings have not been materially affected by changes in interest rates. We do not utilize any interest rate derivative instruments related to our outstanding debt. We had \$142.0 million in borrowings under the Revolving Credit Facility and \$250.0 million outstanding under the Term Loan Agreement at June 30, 2013. A one percentage point increase in the interest rates related to the Revolving Credit Facility and Term Loan Agreement would result in an annualized increase in 2013 interest expense of \$3.9 million, based on borrowing levels at June 30, 2013. With respect to our fixed-rate borrowings, a one percentage point increase in interest rates would result in a decrease of approximately \$11.2 million in the estimated fair value of these borrowings.

Table of Contents

As of June 30, 2013, the estimated fair value of the ARLP Debt Arrangements was approximately \$800.6 million. The fair values of long-term debt are estimated using discounted cash flow analyses, based upon our current incremental borrowing rates for similar types of borrowing arrangements as of June 30, 2013. There were no other changes in our quantitative and qualitative disclosures about market risk as set forth in our Annual Report on Form 10-K for the year ended December 31, 2012.

ITEM 4. CONTROLS AND PROCEDURES

We maintain controls and procedures designed to provide reasonable assurance that information required to be disclosed in the reports we file with the Securities and Exchange Commission (SEC) is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. As required by Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act), we have evaluated, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) of the Exchange Act) as of June 30, 2013. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that these controls and procedures are effective as of June 30, 2013.

During the quarterly period ended June 30, 2013, there have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) identified in connection with this evaluation that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

FORWARD-LOOKING STATEMENTS

Certain statements and information in this Quarterly Report on Form 10-Q may constitute forward-looking statements. These statements are based on our beliefs as well as assumptions made by, and information currently available to, us. When used in this document, the words anticipate, believe, continue, estimate, expect, forecast, may, project, will, and similar expressions identify forward-looking statements. Limiting the foregoing, all statements relating to our future outlook, anticipated capital expenditures, future cash flows and borrowings and sources of funding are forward-looking statements. These statements reflect our current views with respect to future events and are subject to numerous assumptions that we believe are reasonable, but are open to a wide range of uncertainties and business risks, and actual results may differ materially from those discussed in these statements. Among the factors that could cause actual results to differ from those in the forward-looking statements are:

- changes in competition in coal markets and our ability to respond to such changes;
- changes in coal prices, which could affect our operating results and cash flows;
- risks associated with the expansion of our operations and properties;
- legislation, regulations, and court decisions and interpretations thereof, including those relating to the environment, mining, miner health and safety and health care;
- deregulation of the electric utility industry or the effects of any adverse change in the coal industry, electric utility industry, or general economic conditions;
- dependence on significant customer contracts, including renewing customer contracts upon expiration of existing contracts;
- changing global economic conditions or in industries in which our customers operate;
- liquidity constraints, including those resulting from any future unavailability of financing;
- customer bankruptcies, cancellations or breaches to existing contracts, or other failures to perform;
- customer delays, failure to take coal under contracts or defaults in making payments;
- adjustments made in price, volume or terms to existing coal supply agreements;
- fluctuations in coal demand, prices and availability;
- our productivity levels and margins earned on our coal sales;
- unexpected changes in raw material costs;
- unexpected changes in the availability of skilled labor;
- our ability to maintain satisfactory relations with our employees;
- any unanticipated increases in labor costs, adverse changes in work rules, or unexpected cash payments or projections associated with post-mine reclamation and workers' compensation claims;

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

- any unanticipated increases in transportation costs and risk of transportation delays or interruptions;
- unexpected operational interruptions due to geologic, permitting, labor, weather-related or other factors;
- risks associated with major mine-related accidents, such as mine fires, or interruptions;
- results of litigation, including claims not yet asserted;
- difficulty maintaining our surety bonds for mine reclamation as well as workers' compensation and black lung benefits;
- difficulty in making accurate assumptions and projections regarding pension, black lung benefits and other post-retirement benefit liabilities;
- coal market's share of electricity generation, including as a result of environmental concerns related to coal mining and combustion and the cost and perceived benefits of other sources of electricity, such as natural gas, nuclear energy and renewable fuels;
- uncertainties in estimating and replacing our coal reserves;
- a loss or reduction of benefits from certain tax deductions and credits;

Table of Contents

- difficulty obtaining commercial property insurance, and risks associated with our participation (excluding any applicable deductible) in the commercial insurance property program;
- difficulty in making accurate assumptions and projections regarding future revenues and costs associated with equity investments in companies we do not control; and
- other factors, including those discussed in Part II. Item 1A. Risk Factors and Part II. Item 1. Legal Proceedings of this Quarterly Report on Form 10-Q.

If one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, our actual results may differ materially from those described in any forward-looking statement. When considering forward-looking statements, you should also keep in mind the risks described in Risk Factors below. These risks could also cause our actual results to differ materially from those contained in any forward-looking statement. We disclaim any obligation to update the above list or to announce publicly the result of any revisions to any of the forward-looking statements to reflect future events or developments.

You should consider the information above when reading or considering any forward-looking statements contained in:

- this Quarterly Report on Form 10-Q;
- other reports filed by us with the SEC;
- our press releases;
- our website <http://www.arlp.com>; and
- written or oral statements made by us or any of our officers or other authorized persons acting on our behalf.

Table of Contents

PART II

OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The information in Note 3. Contingencies to the Unaudited Condensed Consolidated Financial Statements included in Part I. Item 1. Financial Statements (Unaudited) of this Quarterly Report on Form 10-Q herein is hereby incorporated by reference. See also Item 3. Legal Proceedings of the Annual Report on Form 10-K for the year ended December 31, 2012.

ITEM 1A. RISK FACTORS

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2012 which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K and this Quarterly Report on Form 10-Q are not our only risks. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial based on current knowledge and factual circumstances, if such knowledge or facts change, also may materially adversely affect our business, financial condition and/or operating results in the future.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Edgar Filing: ALLIANCE RESOURCE PARTNERS LP - Form 10-Q

Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K (17 CFR 229.104) is included in Exhibit 95.1 to this Quarterly Report on Form 10-Q.

ITEM 5. OTHER INFORMATION

None.

Table of Contents**ITEM 6. EXHIBITS**

Exhibit Number	Exhibit Description	Form	Incorporated by Reference			Filed Herewith*
			SEC File No. and Film No.	Exhibit	Filing Date	
31.1	Certification of Joseph W. Craft III, President and Chief Executive Officer of Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P., dated August 8, 2013, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.					
31.2	Certification of Brian L. Cantrell, Senior Vice President and Chief Financial Officer of Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P., dated August 8, 2013, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.					
32.1	Certification of Joseph W. Craft III, President and Chief Executive Officer of Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P., dated August 8, 2013, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.					
32.2	Certification of Brian L. Cantrell, Senior Vice President and Chief Financial Officer of Alliance Resource Management GP, LLC, the managing general partner of Alliance Resource Partners, L.P., dated August 8, 2013, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.					
95.1	Federal Mine Safety and Health Act Information					
101	Interactive Data File (Form 10-Q for the quarter ended June 30, 2013 filed in XBRL).					

* Or furnished, in the case of Exhibits 32.1 and 32.2.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, in Tulsa, Oklahoma, on August 8, 2013.

ALLIANCE RESOURCE PARTNERS, L.P.

By: Alliance Resource Management GP, LLC
its managing general partner

*/s/ Joseph W. Craft, III
Joseph W. Craft, III
President, Chief Executive Officer
and Director, duly authorized to sign on behalf of the registrant.*

*/s/ Brian L. Cantrell
Brian L. Cantrell
Senior Vice President and
Chief Financial Officer*