Activision Blizzard, Inc. Form 10-Q August 05, 2011 <u>Table of Contents</u>

# **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark one)

### x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2011

OR

### • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

**Commission File Number 1-15839** 

# **ACTIVISION BLIZZARD, INC.**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization) 95-4803544 (I.R.S. Employer Identification No.)

**3100 Ocean Park Boulevard, Santa Monica, CA** (Address of principal executive offices)

**90405** (Zip Code)

(310) 255-2000 (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x

Non-accelerated filer o (Do not check if a smaller reporting company) Accelerated Filer o

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

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The number of shares of the registrant s Common Stock outstanding at July 29, 2011 was 1,142,815,142.

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#### CAUTIONARY STATEMENT

This Quarterly Report on Form 10-Q contains, or incorporates by reference, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and include, but are not limited to: (1) projections of revenues, expenses, income or loss, earnings or loss per share, cash flow or other financial items; (2) statements of our plans and objectives, including those relating to product releases; (3) statements of future economic performance; and (4) statements of assumptions underlying such statements. We generally use words such as outlook, forecast, will, could, should, future, would. to be. plans, believes, may, expects, intends, anticipates, estimate, positioned, potential, project, scheduled, upcoming and other similar expressions to help identify forward-looking remain, set to, subject to, statements. Forward-looking statements are subject to business and economic risk, reflect management s current expectations, estimates and projections about our business, and are inherently uncertain and difficult to predict. Our actual results could differ materially. The forward-looking statements contained herein speak only at the date on which this Quarterly Report on Form 10-Q was first filed. Risks and uncertainties that may affect our future results include, but are not limited to, sales levels of Activision Blizzard s titles, increasing concentration of titles, shifts in consumer spending trends, the impact of the current macroeconomic environment and market conditions within the video game industry, Activision Blizzard s ability to predict consumer preferences, including interest in specific genres such as first-person action and massively multiplayer online games and preferences among competing hardware platforms, the seasonal and cyclical nature of the interactive game market, changing business models including digital delivery of content, competition including from used games and other forms of entertainment, possible declines in software pricing, product returns and price protection, product delays, adoption rate and availability of new hardware (including peripherals) and related software, rapid changes in technology and industry standards, litigation risks and associated costs, the effectiveness of Activision Blizzard s restructuring efforts, protection of proprietary rights, maintenance of relationships with key personnel, customers, licensees, licensors, vendors, and third-party developers, including the ability to attract, retain and develop key personnel and developers that can create high quality hit titles, counterparty risks relating to customers, licensoes, licensors and manufacturers, domestic and international economic, financial and political conditions and policies, foreign exchange rates and tax rates, and the identification of suitable future acquisition opportunities and potential challenges associated with geographic expansion, and the other factors identified in Risk Factors included in Part II, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2010. The forward-looking statements contained herein are based upon information available to us as of the date of this Quarterly Report on Form 10-Q and we assume no obligation to update any such forward-looking statements. Although these forward-looking statements are believed to be true when made, they may ultimately prove to be incorrect. These statements are not guarantees of our future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and may cause actual results to differ materially from current expectations.

Activision Blizzard s names, abbreviations thereof, logos, and product and service designators are all either the registered or unregistered trademarks or trade names of Activision Blizzard.

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### Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Amounts in millions, except share data)

	At June 30, 2011	At	December 31, 2010
Assets			
Current assets:			
Cash and cash equivalents	\$ 2,334	\$	2,812
Short-term investments	610		696
Accounts receivable, net of allowances of \$251 million and \$377 million at June 30, 2011 and			
December 31, 2010, respectively	140		640
Inventories	93		112
Software development	126		147
Intellectual property licenses	43		45
Deferred income taxes, net	511		648
Other current assets	97		299
Total current assets	3,954		5,399
Long-term investments	25		23
Software development	90		55
Intellectual property licenses	16		28
Property and equipment, net	163		169
Other assets	17		15
Intangible assets, net	144		160
Trademark and trade names	433		433
Goodwill	7,130		7,132
Total assets	\$ 11,972	\$	13,414
Liabilities and Shareholders Equity			
Current liabilities:			
Accounts payable	\$ 156	\$	363
Deferred revenues	601		1,726
Accrued expenses and other liabilities	489		838
Total current liabilities	1,246		2,927
Deferred income taxes, net	97		120
Other liabilities	164		164
Total liabilities	1,507		3,211
Commitments and contingencies (Note 14)			

Shareholders equity:

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Common stock, \$0.000001 par value, 2,400,000,000 shares authorized, 1,142,158,668 and 1,382,479,839 shares issued at June 30, 2011 and December 31, 2010, respectively		
Additional paid-in capital	9,735	12,353
Less: Treasury stock, at cost, no shares and 199,159,987 shares at June 30, 2011 and		
December 31, 2010, respectively		(2,194)
Retained earnings	701	57
Accumulated other comprehensive income (loss)	29	(13)
Total shareholders equity	10,465	10,203
Total liabilities and shareholders equity	\$ 11,972 \$	13,414

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (Unaudited)

(Amounts in millions, except per share data)

	For the Three Months Ended June 30,					For the Six Months Ended June 30,			
	20	011	,	2010		2011	,	2010	
Net revenues									
Product sales	\$	768	\$	643	\$	1,829	\$	1,629	
Subscription, licensing, and other revenues		378		324		766		646	
Total net revenues		1,146		967		2,595		2,275	
Costs and expenses									
Cost of sales product costs		213		235		512		572	
Cost of sales massively multi-player online role-playing		215		235		512		572	
game ( MMORPG )		59		53		122		109	
Cost of sales software royalties and amortization		47		51		109		150	
Cost of sales intellectual property licenses		24		29		53		72	
Product development		116		100		258		237	
Sales and marketing		90		125		150		181	
General and administrative		127		74		228		143	
Restructuring		3		<i>,</i> .		22		1.0	
Total costs and expenses		679		667		1,454		1,464	
Operating income		467		300		1,141		811	
Investment and other income, net		2		1		5		1	
Income before income tax expense		469		301		1,146		812	
Income tax expense		134		82		308		212	
Net income	\$	335	\$	219	\$	838	\$	600	
Earnings per common share									
Basic	\$	0.29	\$	0.18	\$	0.71	\$	0.48	
Diluted	\$	0.29	\$	0.17		0.71	\$	0.47	
Weighted-average shares outstanding									
Basic		1,141		1,232		1,157		1,239	
Diluted		1,150		1,248		1,166		1,254	
Dividends per common share	\$		\$		\$	0.165	\$	0.15	

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

(Amounts in millions)

	For the Six Ju	nded	
	2011	,	2010
Cash flows from operating activities:			
Net income	\$ 838	\$	600
Adjustments to reconcile net income to net cash provided by operating activities:			
Deferred income taxes	119		81
Depreciation and amortization	52		59
Amortization and write-off of capitalized software development costs and intellectual property			
licenses (1)	124		142
Stock-based compensation expense (2)	43		61
Excess tax benefits from stock option exercises	(4)		(6)
Changes in operating assets and liabilities:			
Accounts receivable	518		525
Inventories	21		78
Software development and intellectual property licenses	(116)		(158)
Other assets	209		224
Deferred revenues	(1,164)		(936)
Accounts payable	(216)		(144)
Accrued expenses and other liabilities	(368)		(325)
Net cash provided by operating activities	56		201
Cash flows from investing activities:			
Proceeds from maturities of investments	374		188
Payment of contingent consideration	(3)		(4)
Purchases of short-term investments	(300)		(388)
Capital expenditures	(18)		(39)
Decrease in restricted cash	10		16
Net cash provided by (used in) investing activities	63		(227)
Cash flows from financing activities:			
Proceeds from issuance of common stock to employees	26		30
Repurchase of common stock	(501)		(349)
Dividends paid	(192)		(187)
Excess tax benefits from stock option exercises	4		6
Net cash used in financing activities	(663)		(500)
Effect of foreign exchange rate changes on cash and cash equivalents	66		(28)
Net decrease in cash and cash equivalents	(478)		(554)
Cash and cash equivalents at beginning of period	2,812		2,768
Cash and cash equivalents at end of period	\$ 2,334	\$	2,214

<sup>(1)</sup> Excludes deferral and amortization of stock-based compensation expense.

<sup>(2)</sup> Includes the net effects of capitalization, deferral, and amortization of stock-based compensation expense.

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The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

For the Six Months Ended June 30, 2011

#### (Unaudited)

(Amounts in millions)

	Commo Shares	on Stock Amount	 dditional Paid-In Capital	Treasu Shares	•	tock Amount	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	s	Total hareholders Equity
Balance at December 31, 2010	1,382	\$	\$ 12,353	(199)	\$	(2,194)	\$	57	\$ (13)	\$	10,203
Components of comprehensive income:											
Net income Unrealized appreciation on investments, net of taxes							8.	38			838