XYRATEX LTD Form 6-K March 26, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

March 26, 2009 Commission File Number:0001284823

# **XYRATEX LTD**

(Translation of registrant s name into English)

Langstone Road,
Havant
PO9 1SA
United Kingdom
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or 40-F.

Form 20-F x Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1) o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7) o

| Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to |
|--|
| the Commission pursuant to rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes o No x  |
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| If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82:                               |
| 11 163 is marked, indicate below the file humber assigned to the registration of connection with rate 12g5 2(0), 62.                             |
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For Immediate Release

#### **Xyratex Ltd Announces Results for the First Quarter Fiscal Year 2009**

Havant, UK March 26, 2009 Xyratex Ltd (Nasdaq: XRTX), a leading provider of enterprise class data storage subsystems and storage process technology, today announced results for the first fiscal quarter ended February 28, 2009. Revenues for the first quarter were \$183.9 million, a decrease of 15.3% compared to revenues of \$217.1 million for the same period last year.

For the first quarter, GAAP net loss was \$16.1 million, or \$0.55 per share, compared to GAAP net loss of \$2.2 million, or \$0.08 per share, in the same period last year. Non-GAAP net loss was \$10.8 million, or \$0.37 per share, compared to non-GAAP net income of \$0.7 million, or \$0.03 per share, in the same quarter a year ago (1).

Gross profit margin in the first quarter was 11.4%, compared to 15.1% in the same period last year, primarily due to the reduction in margin in the Networked Storage Solutions division as a result of higher overheads and changes in customer mix.

Revenues from our Networked Storage Solutions products were \$165.7 million as compared to \$187.8 million in the same quarter a year ago, a decrease of 11.7%. Gross profit margin in the Networked Storage Solutions business was 11.1% as compared to 14.7% a year ago. Revenues from our Storage Infrastructure products were \$18.2 million as compared to \$29.3 million in the same quarter a year ago, a decrease of 38%. Gross profit margin in the Storage Infrastructure business was 15.2% as compared to 18.9% a year ago.

The global economic environment has created some challenging business conditions that we are working through with our customers. This led us to take corporate restructuring actions during the quarter which have provided annualized expense savings in excess of 10% compared with 2008. We have now decided to take additional actions during the second quarter which will further reduce annualized expense by 10-15%. This was a very difficult decision, but we believe our actions will best position the company for the future, said Steve Barber, CEO of Xyratex. Although visibility remains limited in the near term, I believe there are early signs of market demand stabilizing and that our customers are taking the right actions to position themselves for growth within their respective markets. We remain focused on executing as efficiently and

effectively as possible in this uncertain economic environment.

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#### **Conference Call/Webcast Information**

**Xyratex quarterly results conference call** will be broadcast live via the internet at www.xyratex.com/investors on Thursday, March 26, 2009 at 2:00 p.m. Pacific Time/5:00 p.m. Eastern Time. You can also access the conference call by dialing +1 (866) 783-2140 in the United States and +1 (857) 350-1599 outside of the United States, passcode 45202268. The press release will be posted to the company web site www.xyratex.com.

A replay will be available through April 2, 2009 following the live call by dialing +1 (888) 286-8010 in the United States and +1 (617) 801-6888 outside the United States, replay code 70807235.

(1) Non-GAAP net income (loss) and diluted earnings (loss) per share excludes (a) amortization of intangible assets, (b) equity compensation expense, (c) specified non-recurring items, such as restructuring costs, the impairment of goodwill and valuation allowance against a deferred tax asset, (d) the related tax effects and (e) the effect of changes in exchange rates on the income tax expense. Reconciliation of non-GAAP net income (loss) and diluted earnings (loss) per share to GAAP net income (loss) and GAAP diluted earnings (loss) per share is included in a table immediately following the condensed consolidated statements of cash flow below.

The intention in providing these non-GAAP measures is to provide supplemental information regarding the Company s operational performance while recognizing that they have material limitations and that they should only be referred to with reference to the corresponding GAAP measure.

The Company believes that the provision of these non-GAAP financial measures is useful to investors and investment analysts because it enables comparison to the Company s historical operating results, those of competitors and other industry participants and also provides transparency to the measures used by management in operational and financial decision making. In relation to the specific items excluded:

(a) intangible assets represent costs incurred by the acquired business prior to acquisition, are not cash costs and will not be replaced when the assets are fully amortized and therefore the exclusion of these costs provides management and investors with better visibility of the costs required to generate revenue over time; (b) equity compensation expense is non-cash in nature, is outside the control of management during the period in which the expense is incurred; (c) restructuring costs are not comparable across periods or with other companies and the impairment of goodwill and the valuation allowance against the deferred tax asset are non-recurring, non-cash and are not comparable across periods or with other companies; (d) the exclusion of the related tax effects of excluding items (a) to (c) is necessary to show the effect on net income of the change in tax expense that would have been recorded if these items had not been incurred; (e) the effect of changes in exchange rates on deferred tax balances is non-cash and is not comparable across periods or with other companies.

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#### Safe Harbor Statement

This press release contains forward looking statements. These statements relate to future events or our future financial performance. These statements are only predictions and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward looking statements. Factors that might cause such a difference include our inability to compete successfully in the competitive and rapidly changing marketplace in which we operate, failure to retain key employees, cancellation or delay of projects and adverse general economic conditions in the United States and internationally. These risks and other factors include those listed under Risk Factors and elsewhere in our Annual Report on Form 20-F as filed with the Securities and Exchange Commission (File No. 000-50799). In some cases, you can identify forward-looking statements by terminology such as may, will, should, expects, intends, plans, anticipates, believes, predicts, potential, continue, or the negative of these terms or other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

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#### **About Xyratex**

Xyratex is a leading provider of enterprise class data storage subsystems and storage process technology. The company designs and manufactures enabling technology that provides OEM and disk drive manufacturer customers with data storage products to support high-performance storage and data communication networks. Xyratex has over 25 years of experience in research and development relating to disk drives, storage systems and high-speed communication protocols.

Founded in 1994 in an MBO from IBM, and with headquarters in the UK, Xyratex has an established global base with R&D and operational facilities in Europe, the United States and South East Asia.

For more information, visit www.xyratex.com.

Contacts:

**Xyratex Investor Relations** 

**Brad Driver** 

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Email: bdriver@us.xyratex.com Website: www.xyratex.com

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#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended,
February 28, February 29,
2009 2008
(US dollars in thousands, except per

|  | share amounts) |    |         |
|--|----------------|----|---------|
| Revenues:  |                |    |         |
| Networked Storage Solutions  | \$<br>165,725  | \$ | 187,776 |
| Storage Infrastructure   | 18,160         |    | 29,278  |
| Total revenues   | 183,885        |    | 217,054 |
|  |                |    |         |
| Cost of revenues   | 162,993        |    | 184,283 |
| Gross profit:  |                |    |         |
| Networked Storage Solutions  | 18,389         |    | 27,599  |
| Storage Infrastructure   | 2,768          |    | 5,526   |
| Equity compensation  | (265)          |    | (354)   |
| Total gross profit   | 20,892         |    | 32,771  |
| Operating expenses:  |                |    |         |
| Research and development   | 18,747         |    | 19,279  |
| Selling, general and administrative  | 13,827         |    | 14,979  |
| Amortization of intangible assets  | 966            |    | 1,379   |
| Restructuring costs  | 3,116          |    |         |
| Total operating expenses   | 36,656         |    | 35,637  |
| Operating loss   | (15,764)       |    | (2,866) |
| Interest income, net   | 60             |    | 899     |
| Loss before income taxes   | (15,704)       |    | (1,967) |
| Provision for income taxes   | 424            |    | 252     |
| Net loss   | \$<br>(16,128) | \$ | (2,219) |
|  |                |    |         |
| Net loss per share:  |                |    |         |
| Basic  | \$<br>(0.55)   | \$ | (0.08)  |
| Diluted  | \$<br>(0.55)   | \$ | (0.08)  |
| Weighted average common shares (in thousands), used in computing net loss per share: |                |    |         |
| Basic  | 29,236         |    | 29,125  |
| Diluted  | 29,236         |    | 29,125  |

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#### UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

| ASSETS  Current assets: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses Deferred income taxes Other current assets Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets  ** LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue | 33,822<br>86,485<br>111,602<br>3,942<br>1,000<br>3,561<br><b>240,412</b><br>47,342<br>10,196<br>8,709<br><b>306,659</b> | \$ \$ | 28,013<br>140,879<br>128,183<br>2,746<br>1,000<br>4,430<br><b>305,251</b><br>47,229<br>11,162<br>9,545<br><b>373,187</b> |
|--|---|-------|--|
| Current assets: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses Deferred income taxes Other current assets Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets  **  LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue        | 33,822<br>86,485<br>111,602<br>3,942<br>1,000<br>3,561<br><b>240,412</b><br>47,342<br>10,196<br>8,709<br><b>306,659</b> | \$    | 140,879<br>128,183<br>2,746<br>1,000<br>4,430<br><b>305,251</b><br>47,229<br>11,162<br>9,545<br><b>373,187</b>           |
| Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses Deferred income taxes Other current assets  Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets  * LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue                         | 86,485<br>111,602<br>3,942<br>1,000<br>3,561<br><b>240,412</b><br>47,342<br>10,196<br>8,709<br><b>306,659</b>           | \$    | 140,879<br>128,183<br>2,746<br>1,000<br>4,430<br><b>305,251</b><br>47,229<br>11,162<br>9,545<br><b>373,187</b>           |
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| Deferred income taxes Other current assets  Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets  *  LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue  | 1,000<br>3,561<br><b>240,412</b><br>47,342<br>10,196<br>8,709<br><b>306,659</b>   | ·     | 2,746<br>1,000<br>4,430<br><b>305,251</b><br>47,229<br>11,162<br>9,545<br><b>373,187</b>                                 |
| Deferred income taxes Other current assets  Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets  *  LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue  | 3,561<br><b>240,412</b><br>47,342<br>10,196<br>8,709<br><b>306,659</b>  | ·     | 4,430 <b>305,251</b> 47,229 11,162 9,545 <b>373,187</b>  |
| Total current assets Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets \$  LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities: Accounts payable \$  Employee compensation and benefits payable Deferred revenue  | 240,412<br>47,342<br>10,196<br>8,709<br>306,659   | ·     | 305,251<br>47,229<br>11,162<br>9,545<br>373,187  |
| Property, plant and equipment, net Intangible assets, net Deferred income taxes  Total assets \$  LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities: Accounts payable \$  Employee compensation and benefits payable Deferred revenue   | 240,412<br>47,342<br>10,196<br>8,709<br>306,659   | ·     | 305,251<br>47,229<br>11,162<br>9,545<br>373,187  |
| Intangible assets, net Deferred income taxes  Total assets  \$  LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities: Accounts payable Semployee compensation and benefits payable Deferred revenue  | 10,196<br>8,709<br><b>306,659</b>   | ·     | 11,162<br>9,545<br><b>373,187</b>  |
| Deferred income taxes  Total assets \$  LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities:  Accounts payable \$  Employee compensation and benefits payable  Deferred revenue   | 8,709<br><b>306,659</b>   | ·     | 9,545<br><b>373,187</b>  |
| Deferred income taxes  Total assets \$  LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities:  Accounts payable \$  Employee compensation and benefits payable  Deferred revenue   | 306,659   | ·     | 373,187  |
| LIABILITIES AND SHAREHOLDERS EQUITY  Current liabilities:  Accounts payable \$  Employee compensation and benefits payable  Deferred revenue   | ,   | ·     |  |
| Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue   | 66,392  | \$    | 111 295  |
| Current liabilities: Accounts payable \$ Employee compensation and benefits payable Deferred revenue   | 66,392  | \$    | 111 295  |
| Accounts payable \$ Employee compensation and benefits payable Deferred revenue  | 66,392  | \$    | 111 295  |
| Employee compensation and benefits payable Deferred revenue  | ,   |       |  |
| Deferred revenue   | 7.918   |       | 9,745  |
|  | 5,146   |       | 8,386  |
| Income taxes payable   | 2,927   |       | 2,573  |
| Foreign currency contracts   | 12,001  |       | 13,266   |
| Other accrued liabilities  | 13,282  |       | 14,333   |
| Total current liabilities  | 107,666   |       | 159,598  |
| Long-term liabilities  | ,   |       | ,  |
| Total liabilities  | 107,666   |       | 159,598  |
| Shareholders equity  |   |       |  |
| Common shares (in thousands), par value \$0.01 per share 70,000 authorized, 29,459 and   |   |       |  |
| 29,146 issued and outstanding  | 295   |       | 291  |
| Additional paid-in capital   | 366,845   |       | 366,067  |
| Accumulated other comprehensive loss   | (12,853)  |       | (13,603)   |
| Accumulated deficit  | (155,294)   |       | (139,166)  |
| Total shareholders equity  | 198,993   |       | 213,589  |
| Total liabilities and shareholders equity \$   | 306,659   | \$    | 373,187  |

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#### UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | F  | Three Months Ended, February 28, February 29, 2009 2008 |    | bruary 29,<br>2008 |
|---|----|---|----|--------------------|
| Cash flows from operating activities:   |    | (US dollars in thousands)                               |    |                    |
| Net loss  | \$ | (16,128)  | \$ | (2,219)            |
| Adjustments to reconcile net loss to net cash provided by (used in) operating     | Ψ  | (10,120)  | Ψ  | (2,219)            |
|   |    |   |    |                    |
| activities:   |    |   |    |                    |
| Depreciation  |    | 4,493   |    | 3,485              |
| Amortization of intangible assets   |    | 966   |    | 1,379              |
| Non-cash equity compensation  |    | 1,530   |    | 2,200              |
| Loss on sale of assets  |    |   |    |                    |
| Changes in assets and liabilities, net of impact of acquisitions and divestitures |    |   |    |                    |
| Accounts receivable   |    | 54,394  |    | 20,783             |
| Inventories   |    | 16,581  |    | (21,469)           |
| Prepaid expenses and other current assets   |    | (327)   |    | (602)              |
| Accounts payable  |    | (44,903)  |    | (3,299)            |
| Employee compensation and benefits payable  |    | (1,827)   |    | (1,895)            |
| Deferred revenue  |    | (3,240)   |    | (7,018)            |
| Income taxes payable  |    | 354   |    | 372                |
| Deferred income taxes   |    | 1   |    | (125)              |
| Other accrued liabilities   |    | (1,566)   |    | 1,596              |
| Net cash provided by (used in) operating activities                               |    | 10,328  |    | (6,812)            |
|   |    |   |    |                    |
| Cash flows from investing activities:   |    |   |    |                    |
| Investments in property, plant and equipment                                      |    | (4,606)   |    | (4,016)            |
| Net cash used in investing activities   |    | (4,606)   |    | (4,016)            |
|   |    |   |    |                    |
| Cash flows from financing activities:   |    |   |    |                    |
| Payments of short-term borrowings   |    |   |    |                    |
| Repurchases of common shares  |    |   |    | (2,618)            |
| Proceeds from issuance of shares  |    | 87  |    | 634                |
| Net cash provided by (used in) financing activities                               |    | 87  |    | (1,984)            |
| Change in cash and cash equivalents   |    | 5,809   |    | (12,812)           |
| Cash and cash equivalents at beginning of period                                  |    | 28,013  |    | 70,678             |
| Cash and cash equivalents at end of period  | \$ | 33,822  | \$ | 57,866             |

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#### SUPPLEMENTAL INFORMATION

|   | F  | Three Montl<br>February 28,<br>2009<br>(US dollars in tho |         | February 29,<br>2008 |  |
|---|----|---|---------|----------------------|--|
|   |    | per share   | amounts | · •                  |  |
| Summary Reconciliation Of GAAP Net Loss To Non-GAAP Net Income (Loss)                               |    |   |         |                      |  |
| GAAP net loss   | \$ | (16,128)  | \$      | (2,219)              |  |
| Amortization of intangible assets   |    | 966   |         | 1,379                |  |
| Equity compensation   |    | 1,530   |         | 2,200                |  |
| Restructuring costs   |    | 3,116   |         |                      |  |
| Tax effect of non-GAAP adjustments  |    | (269)   |         | (1,073)              |  |
| Effect on deferred tax of changes to UK tax rates and exchange rates                                |    |   |         | 462                  |  |
| Non-GAAP net income (loss)  | \$ | (10,785)  | \$      | 749                  |  |
| Summary Reconciliation Of Diluted GAAP Loss Per Share To Diluted Non-GAAP Earnings (Loss) Per Share |    |   |         |                      |  |
| Diluted GAAP loss per share   | \$ | (0.55)  | \$      | (0.08)               |  |
| Amortization of intangible assets   |    | 0.03  |         | 0.05                 |  |
| Equity compensation   |    | 0.05  |         | 0.08                 |  |
| Restructuring costs   |    | 0.11  |         |                      |  |
| Tax effect of other non-GAAP adjustments  |    | (0.01)  |         | (0.04)               |  |
| Effect on deferred tax of changes to UK tax rates and exchange rates                                |    |   |         | 0.02                 |  |
| Diluted non-GAAP earnings (loss) per share  | \$ | (0.37)  | \$      | 0.03                 |  |
| Summary Of Equity Compensation  |    |   |         |                      |  |
| Cost of revenues  |    | 265   |         | 354                  |  |
| Research and development  |    | 510   |         | 708                  |  |
| Selling, general and administrative   |    | 755   |         | 1,138                |  |
| Total equity compensation   |    | 1,530   |         | 2,200                |  |
| 9   |    |   |         |                      |  |

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

XYRATEX LTD (Registrant)

Date: March 26, 2009 By: /s/ Richard Pearce

Name: Richard Pearce Title: Chief Financial Officer