INVESTOOLS INC Form 10-Q May 09, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR QUARTER ENDED March 31, 2008

Commission File Number: 000-52012

INVESTOOLS INC.

(Exact name of Registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

76-0685039

(I.R.S. Employer Identification No.)

10111 (Zip Code)

45 Rockefeller Plaza, Suite 2012, New York, New York

(Address of principal executive offices)

Registrant s telephone number, including area code: (801) 816-6918

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer O (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Common Stock: 66,300,451 as of May 02, 2008

Yes x

Accelerated filer X

No 0

Smaller reporting company O

No X

INVESTOOLS INC. AND SUBSIDIARIES

Report on Form 10-Q

Quarter Ended March 31, 2008

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PART I - FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

INVESTOOLS INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(in thousands) (unaudited)

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		March 31, 2008		December 31, 2007
ASSETS				
Current assets:				
Cash and cash equivalents	\$	58,257	\$	61,579
Marketable securities				1,501
Accounts receivable, net of allowance (\$198 and \$198, respectively)		8,135		11,131
Receivable from clearing brokers		7,793		5,503
Deferred tax asset		14,288		13,496
Other current assets		9,915		9,622
Total current assets		98,388		102,832
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Long-term restricted cash		391		389
Goodwill		209,215		208,776
Intangible assets, net of accumulated amortization (\$21,074 and \$17,330, respectively)		128,842		132,587
Software development cost, net of accumulated depreciation (\$4,515 and \$3,363,				
respectively)		27,087		26,939
Furniture and equipment, net of accumulated depreciation (\$9,736 and \$8,726,				
respectively)		7,754		8,007
Other long-term assets		28,268		29,800
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Total assets	\$	499,945	\$	509,330
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Current portion of deferred revenue	\$	117,608	\$	124,486
Other current liabilities		18,468		17,825
Accounts payable		11,111		8,896
Accrued payroll		4,932		13,278
Accrued tax liabilities		7,395		7,544
Current portion of capitalized lease obligations		216		212
Current portion of notes payable		17,500		17,500
Total current liabilities		177,230		189,741
Long-term portion of deferred revenue		33,057		37,384
Long-term portion of capitalized lease obligations		275		330
Long-term portion of notes payable		90,000		100,000
Deferred tax liabilities		20,945		18,487
Other long-term accrued liabilities		2,940		1,493
Total liabilities		324,447		347,435
Stockholders equity:				
Common stock, \$0.01 par value (65,990 and 65,655 shares issued and outstanding,		(50)		(5)
respectively)		659		656
Additional paid-in capital		333,094		331,006
Accumulated other comprehensive income		5		20
Accumulated deficit		(158,260)		(169,787)
Total stockholders equity		175,498		161,895
Total liabilities and stockholders equity	\$	499,945	¢	509,330
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The accompanying notes are an integral part of these condensed consolidated financial statements.

INVESTOOLS INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Operations

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(in thousands, except per share amounts) (unaudited)

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	Three Months Ended March 31,			
	20	008	,	2007
Revenue	\$	90,990	\$	54,857
Costs and expenses				
Cost of revenue		34,500		32,605
Selling expense		19,117		19,470
General and administrative expense		19,264		21,650
Special charges		393		127
Total costs and expenses		73,274		73,852
Income (loss) from operations		17,716		(18,995)
Other (expense) income				