

APOGEE TECHNOLOGY INC  
Form 10-Q  
May 16, 2011

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-10456

APOGEE TECHNOLOGY, INC.  
(Exact name of Small Business Issuer in its charter)

DELAWARE  
(State or other jurisdiction of  
incorporation)

04-3005815  
(I.R.S. Employer  
Identification No.)

129 MORGAN DRIVE, NORWOOD, MASSACHUSETTS 02062  
(Address of principal executive offices)

(781) 551-9450  
(Registrant's telephone number, including area code)

NOT APPLICABLE  
(Former name, former address and former fiscal year,  
if changed since last report)  
Securities registered under Section 12(g) of the Exchange Act:

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

Common Stock  
(Title of Class)

Indicate by check mark whether the registrant: (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) of this chapter) during the proceeding 12 months (or such shorter periods that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer       Accelerated filer       Non-accelerated filer   
( Do not check if a  
smaller  
reporting company)      Smaller reporting  
company

---

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o  
Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 13,178,454 shares of common stock as of May 1, 2011 were outstanding.

---

APOGEE TECHNOLOGY, INC.  
(A Development Stage Company)  
Table of Contents

PART I - FINANCIAL INFORMATION

Item 1 - Financial Statements	
Consolidated Balance Sheets at March 31, 2011 (unaudited) and December 31, 2010 (audited)	<u>3</u>
Unaudited Consolidated Statements of Operations and Accumulated Deficit for the Three Months Ended March 31, 2011 and March 31, 2010 and for the period from October 1, 2008 (date re-entering development stage) through March 31, 2011 (unaudited)	<u>4</u>
Unaudited Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and March 31, 2010 and for the period from October 1, 2008 (date re-entering development stage) through March 31, 2011 (unaudited)	<u>5</u>
Notes to Consolidated Financial Statements (unaudited)	<u>6</u>
Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>24</u>
Item 3 - Quantitative and Qualitative Disclosures about Market Risk	<u>32</u>
Item 4T - Controls and Procedures	<u>32</u>

PART II - OTHER INFORMATION

Item 1 - Legal Proceedings	<u>32</u>
Item 1A - Risk Factors	<u>33</u>
Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds	<u>35</u>
Item 3 - Defaults Upon Senior Securities	<u>35</u>
Item 4 - (Removed and Reserved)	<u>37</u>
Item 5 - Other Information	<u>37</u>
Item 6 - Exhibits	<u>37</u>
Signatures	<u>38</u>



## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
(A Development Stage Company)  
CONSOLIDATED BALANCE SHEETS

	MARCH 31, 2011 (Unaudited)	DECEMBER 31, 2010 (Audited)
<b>ASSETS</b>		
Current assets		
Cash	\$ 16,3755	\$ 19,719
Accounts Receivable	—	25,000
Prepaid expenses and other current assets	1,606	2,213
<b>Total current assets</b>	<b>17,9811</b>	<b>46,932</b>
Property and equipment, net	21,3922	25,440
Other assets		
Patents, net	161,6000	170,988
	\$ 200,973	\$ 243,360
<b>LIABILITIES AND STOCKHOLDERS' DEFICIENCY</b>		
Current liabilities		
Accounts payable and accrued expenses	\$ 4,013,442	\$ 3,773,620
Officer loans and notes payable	1,600,830	1,470,134
Shareholder loans and notes payable	1,371,665	1,346,443
Other loans and notes payable	445,873	438,573
<b>Total current liabilities</b>	<b>7,431,810</b>	<b>7,028,770</b>
Stockholders' deficiency		
Preferred stock, par value \$0.0001 per share; 5,000,000 shares authorized, none issued and outstanding	—	—

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

Common stock, \$0.01 par value; 40,000,000 shares authorized, 13,178,454 issued and outstanding at March 31, 2011 and at December 31, 2010	131,785	131,785
Additional paid-in capital	19,803,033	19,776,466
Accumulated deficit	(21,891,704 ))))	(21,891,704 ))
Accumulated deficit during development stage	(5,273,951 )()	(4,801,957 vv )
Total stockholders' deficiency	(7,230,837 )	(6,785,410 )
	\$ 200,973	\$ 243,360

The accompanying notes are an integral part of these consolidated financial statements.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
(A Development Stage Company)  
CONSOLIDATED STATEMENTS OF OPERATIONS AND ACCUMULATED DEFICIT  
(Unaudited)

	THREE MONTHS ENDED MARCH 31,		Cumulative from Re-entering Development Stage on OCTOBER 1, 2008 to MARCH 31, 2011
	2011	2010	
Revenues			
Consulting	\$ 20,000	\$ —	85,000
Costs and expenses			
Research and development	104,387	122,571	1,712,737
Selling, general and administrative	265,818	206,259	2,851,520
	370,205	328,830	4,564,257
Loss from operations	(350,205)	(328,830)	(4,479,257)
Other income (expense)			
Gain on extinguishment of debt	—	—	341,810
Warrant expense	—	—	(62,044)
Interest and other expense	(121,835)	(127,811)	(1,079,331)
Interest and other income	46	500	4,871
	(121,789)	(127,311)	(794,694)
Net loss	\$ (471,994)	\$ (456,141)	\$ (5,273,951)
Accumulated deficit - beginning	\$ (26,693,661)	\$ (25,080,430)	—
Accumulated deficit - ending	(27,165,655)	(25,536,571)	(5,273,951)
Basic and diluted loss per common share	\$ (0.04)	\$ (0.04)	
Weighted average common shares outstanding - basic and diluted	13,178,454	12,132,332	

The accompanying notes are an integral part of these consolidated financial statements.





APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
(A Development Stage Company)  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	THREE MONTHS ENDED MARCH,		Cumulative from Re-entering Development Stage on OCTOBER 1, 2008 through MARCH 31, 2011
	2011	2010	
Cash flows from operations			
Net loss	\$ (471,994)	\$ (456,141)	\$ (5,273,951)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	19,436	16,174	254,211
Stock compensation expense for employees and directors	23,638	(46,903)	81,226
Original issue discount	10,547	30,443	225,814
Warrant Expenses	—	—	62,044
Patent impairment	—	—	205,674
Disposal of sensor equipment	—	—	3,731
Gain on extinguishment of debt	—	—	(341,810)
Changes in operating assets and liabilities:			
Accounts receivable	25,000	—	—
Prepaid expenses and other current assets	607	1,725	33,507
Accounts payable and accrued expenses	239,823	308,616	2,427,330
Net cash used in operating activities	(152,943)	(146,086)	(2,322,224)
Cash flows from investing activities			
Patent costs	(6,000)	(78,128)	(162,824)

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

Net cash used by investing activities	(6,000)	(78,128)	(162,824)
Cash flows from financing activities			
Bank overdraft	—	—	—
Proceeds for shareholder loans and notes payable	25,000	18,000	601,665
Proceeds from officer loans and notes payable	130,600	175,500	841,000
Proceeds from other loans and notes payable	—	30,000	906,563
Proceeds and adjustment from sale of equity securities	—	—	156,480
Net cash provided by financing activities	155,600	223,500	2,505,708
Increase (decrease) in cash	(3,343)	(714)	20,660
Cash — beginning	19,719	4,704	(4,284)
Cash— ending	\$ 16,376	\$ 3,990	\$ 16,376
Supplemental Cash Flow Information:			
Non-cash financing activities			
Warrants issued in connection with notes payable and stock sales	\$ 2,930	\$ 14,839	\$ 269,652
Converted promissory notes to common stock	\$ —	\$ —	\$ 615,000
Converted interest to common stock	\$ —	\$ —	\$ 286,122

The accompanying notes are an integral part of these consolidated financial statements

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

1. The Company and Basis of Presentation

The Company

The accompanying unaudited interim financial statements of Apogee Technology, inc., a Delaware corporation, have been prepared in accordance with accounting principles generally accepted in the United States of American and the rules of the Securities and Exchange Commission and should be read in conjunction with the audited financial statements and notes thereto contained in our last Annual Report filed with the SEC on Form 10-K. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected therein. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

Apogee Technology, Inc., (“Apogee”, “we”, “us” or “our”) is developing PyraDerm™, a proprietary intradermal drug delivery system for vaccines and other pharmaceuticals that we intend to market to pharmaceutical and medical device companies. Until March 31, 2009, we were also engaged in the development of IntellaPAL™, a proprietary sensor-based health monitoring systems for the elderly care and other markets that we intended to manufacture and market to individuals and health organizations.

Our Life Science Group is developing PyraDerm, an advanced intradermal drug delivery system, to meet the needs of patients, health insurers, companies developing pharmaceuticals, as well as, governments and international health organizations. PyraDerm is designed to be a low-cost, effective, painless delivery system that can be self administered and easily stored while potentially providing pharmaceutical companies an extended patent position for their current drug formulations. We had previously demonstrated that PyraDerm system containing adjuvanted vaccine formulations is capable of improving the efficiency of immunization and providing a significant dose sparing effect in a relevant animal model. Technologies that reduce the required vaccine dose would allow faster and more efficient production of vaccines, which is especially important in case of vaccine shortages during epidemic emergencies, such as pandemic influenza. The results of these studies were published in 2009 in the Proceedings of the National Academy of Sciences of the USA serving as an important validation of our approach to intradermal vaccination. In 2009 we had to scale down research and development efforts due to financial constraints and focused on the proof-of-concept stability studies of PyraDerm system and relevant formulation and process development activities. In 2010 Apogee, while still operating under the same conditions, has continued these efforts concentrating on the development of analytical and quality control systems, as well as further advancement of our microneedle with improved stability. We believe that these development efforts are critically important for the successful commercialization of our microneedle platform. Apogee also continued to pursue patent applications related to our technology. Upon completion of our studies, if successful, we intend to pursue licensing and partnership agreements for multiple product applications with pharmaceutical, and medical device companies, and government and world health organizations interested in drug delivery systems and technologies.

We have operated as a technology research and development stage company since October 1, 2008. We have not yet generated revenue from our principal operations. During the fiscal year ended December 31, 2010 and continuing in 2011, we invested our limited resources in the development of our Life Science Group.

Basis of Presentation

Going Concern

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. Apogee has recurring operating losses, negative cash flows from operations, negative working capital of approximately \$7.4 million and stockholder's deficiency of approximately \$7.2 million. We are in arrears with substantially all of our vendors, and in default on a majority of our Promissory Notes and occasionally have been in arrears with payroll and related expenses. Net losses were approximately \$472,000 and negative cash flows from operations were approximately \$153,000 for the three months ended March 31, 2011. This raises substantial doubt about our ability to continue as a going concern. Given our current cash position, net losses and negative cash flows from operations and our outstanding current obligations, we will not be able to continue as a going concern without obtaining additional funding which is not assured.

As of March 31, 2011, we had cash of approximately \$16,000.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

The long-term success of Apogee is dependent upon our ability to raise additional funds to continue our operations, pay our outstanding liabilities and to successfully develop and market our technologies and products and to attain profitable operations. Although we have modified our business strategy to improve near-term financial performance, there can be no assurance that we will be able to obtain funds, to generate sufficient revenue, if any, or become profitable or that additional funds will be available to us on acceptable terms, if at all. Accordingly, we may be unable to implement current plans. In addition, if sufficient capital cannot be obtained, Apogee may be forced to cease operations. In the event that any future financing is affected, to the extent it includes equity securities; the holders of the common stock may experience additional dilution. In the event of a cessation of operations, there may not be sufficient assets to fully satisfy all creditors, in which case, the holders of securities may be unable to recoup any of their investment.

We are attempting to secure sufficient financing to meet our current obligations and to continue development of our technology. We have been working to obtain financing from outside investors for more than three years, but have not yet been successful. In the interim, short-term debt financing provided primarily by two of Apogee's significant shareholders, including our President, Chief Executive Officer and Chairman of the Board of Directors Mr. Herbert M. Stein and Mr. David Spiegel, as well as Mr. Robert Schacter, et al and others, is being utilized to pay operating expenses. There is no assurance that this short-term debt financing will continue. Additionally, cost cutting measures, including deferral of salary for the CEO, deferral of capital expenditures, and reduced general spending were instituted during 2009 and will continue until such time as sufficient funding is secured.

Due to the early stages of development of our products, we cannot estimate at this time the amounts of cash or the length of time that will be required to bring our products under development to market. It is expected that such costs will be funded not only by external funding, if available, but also through partnership activities. Without additional financing, we will be unable to continue operations.

On October 28, 2009, Apogee received a "Wells Notice" from the staff of the Securities and Exchange Commission, which stated that the staff's intent was to recommend that the Commission institute a public administrative proceeding against the Apogee, alleging that it violated Section 13(a) of the Securities Exchange Act of 1934.

On December 18, 2009 we filed our delinquent financial report on Form 10-K for the year ended December 31, 2008. This report contained a Disclaimer of Opinion by our Independent Accountants due to significant uncertainty as to our ability to be a going concern. On April 16, 2010 the SEC issued an Order for an Administrative Hearing based on a claim that the filing as well as Form 10-Q's for the first three quarters of 2009, which had been filed on January 15, 2010, were materially deficient due to the Disclaimer of Opinion and thus the filings remained delinquent. This Disclaimer of Opinion was removed on a subsequent filing. We were also delinquent on our Form 10-K for the Year ended December 31, 2009 An Order of Suspension of trading in our securities was enacted at that time. We also did not file its Form 10-Q for the quarters ended March 31, 2010 and June 30, 2010.

In June 2010 the SEC and Apogee entered into a Settlement agreement without a Hearing, under which we would file all our delinquent filings without a material deficiency by a mutually agreed date. Failure to do so would activate an Order to revoke the ability for our securities to trade on an exchange. On August 18, 2010 we filed Amendment No.1 to our Form 10-K for the fiscal year ended 2008, Amendment No.1 to our Form 10-Qs for the first, second and third quarters of 2009 as well as our Form 10-K and Form 10-Q for the fiscal year ended December 31, 2009 and the quarters ended March 31, 2010 and June 30, 2010, respectively.

On August 27, 2010 we received Release No. 62786, informing us that the administrative proceeding were terminated and that final judgment be entered without the imposition of a remedy pursuant to Section 12(j) of the Securities Exchange Act of 1934.

On December 8, 2010 our application to regain trading status on the OTC Bulletin Board was submitted to the Financial Industry Regulatory Authority ("FINRA"). On January 21, 2011 we received notification from FINRA that our Common Stock was cleared to enter quotations on the OTC Bulletin Board and OTC Link.

#### Consolidated Financial Statements

The financial statements include the accounts of Apogee Technology, Inc. and its wholly owned inactive subsidiary, DUBLA, Inc. All significant intercompany transactions and accounts have been eliminated.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

2. Summary of Significant Accounting Policies

**Accounting Standards:** On July 1, 2009, the Financial Accounting Standards Board (“FASB”) issued the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, also known as FASB Accounting Standards Codification (“ASC”) 105-10, General Accepted Accounting Principles (“ASC 105-10”). ASC 105-10 established the FASB Accounting Standards Codification (“Codification”) as the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (“SEC”) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all existing non-SEC accounting and reporting standards. All other non-grandfathered, non-SEC accounting literature not included in the Codification will become non-authoritative. Following the Codification, the FASB will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates, which will serve to update the Codification, provide background information about the guidance and provide the basis for conclusions on the changes to the Codification. GAAP was not intended to be changed as a result of the FASB’s Codification project, but it will change the way the guidance is organized and presented. As a result, these changes will have a significant impact on how companies reference GAAP in their financial statements and in their accounting policies for financial statements issued for interim and annual periods ending after September 15, 2009. Apogee has implemented the Codification in this quarterly report by providing references to the Codification topics, as appropriate.

**Revenue Recognition**

Consulting and licensing revenue is recognized as services are performed.

Product revenue will be recognized when the following revenue recognition criteria are met: (1) persuasive evidence of an arrangement exists; (2) the product has been shipped and the customer takes ownership and assumes the risk of loss; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured.

Royalty revenue will be recognized when earned in accordance with the underlying agreements.

**Use of Estimates in Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Development Stage Company**

Apogee has been since October 1, 2008 and continues to be a development stage company reporting under the provisions of Accounting Standard Codification (“ASC”) 915, Development State Entity.

**Property and Equipment**



Major replacements and betterments of equipment are capitalized. Cost of normal maintenance and repairs is charged to expense as incurred. Depreciation is provided over the estimated useful lives of the assets using accelerated methods.

#### Leasehold Improvements

Leasehold improvements are amortized over either the term of lease or the estimated useful life of the improvement.

#### Patents

Costs incurred to register and obtain patents are capitalized and amortized on a straight-line basis over five years, their estimated useful lives. Management performs analysis for impairment on a periodic basis.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Impairment of Long-Lived Asset

We assess the carrying values of long-lived assets for possible impairment in accordance with the requirements of ASC 360-10. We conduct impairment tests when we identify events or when we believe that circumstances may have changed to indicate that the carrying amount of a long-lived asset may not be recoverable. Such events or changes in circumstances may include the discontinuation of a product or product line, a sudden or consistent decline in the forecast for a product, changes in technology or in the way an asset is being used, or an adverse change in legal factors or in the business climate. Our impairment review, to determine if a potential impairment charge is required, is based on an undiscounted cash flow analysis. This analysis requires judgment with respect to many factors, including future cash flows, changes in technology, the continued success of product lines and future volume and revenue and expense growth rates. It is possible that our estimates of these assumptions may change in the future, resulting in the need to reassess the carrying value of our long-lived assets for impairment.

Income Taxes

Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting basis and the tax basis of our assets and liabilities. Deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax laws. Allowances are recorded if recovery is uncertain. See Note 10 – Income Taxes and Tax Loss Carryforwards.

Loss Per Share

Basic net loss per share is computed by dividing the net loss attributable to common stockholders for the period by the weighted average number of common stock outstanding during the period. Diluted net loss per share is computed based on the weighted average number of common stock and dilutive potential common stock outstanding. Potential common stock consists of incremental common stock issuable upon the exercise of stock options and common stock issuable upon the exercise of common stock warrants. The calculation of diluted net loss per share excludes potential common stock as the effect is anti-dilutive. The weighted average number of shares of common stock outstanding used to compute basic loss per share for the three months ended March 31, 2011 and 2010 was 13,178,454 and 12,132,332, respectively.

Research and Development

Costs for research and development are expensed as incurred.

Legal Fees

We record legal costs (such as fees and expenses of external lawyers and other service providers) when incurred or when it is probable that a liability has been incurred on or before the balance sheet date and the amount can be reasonably estimated if invoices have not been received. Legal fees incurred pursuant to filing patent applications are capitalized as part of the patent costs.

Contingencies

Apogee is involved in and/or indemnifies others in various legal proceedings. Management assesses the probability of loss for such contingencies and recognizes a liability when a loss is probable and estimable. See Note 9 – Legal and Related Indemnification Arrangements with our Executives and Others.

#### Advertising

Advertising costs are expenses when incurred and were not significant for the three months ended March 31, 2011 and 2010.

#### Related Parties

Related parties, which can be a corporation, individual, investor or another entity are considered to be related if the party has the ability, directly or indirectly, to control the other party or exercise significant influence over Apogee in making financial and operation decisions. Companies are also considered to be related in they are subject to common control or common significant influence. The Company has these relationships.

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

## Stock-Based Compensation

Apogee had a stock-based compensation plan, the 1997 Employee, Director and Consultant Stock Option Plan (the "1997 Plan"), which is described below. This 1997 Plan expired as of May 14, 2007. At our Annual Meeting held on August 28, 2007, the shareholders approved the adoption of a new stock-based compensation plan, the 2007 Employee, Director and Consultant Stock Plan (the "2007 Plan").

We account for stock-based compensation for employees in accordance with ASC Topic 718, "Compensation-Stock Compensation" using the modified prospective method. Under the fair value recognition provision of ASC Topic 718, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as an expense as it is earned over the requisite service period, which is the vesting period. The fair value of the options on their grant date is measured using the Black-Scholes option-pricing model, which we believe yields a reasonable estimate of the fair value of the grants made. The valuation provisions of ASC Topic 718 apply to grants issued since January 1, 2006 (the effective date) and to grants that were outstanding as of that date that are subsequently modified. Estimated compensation expense for grants that were outstanding as of the effective date will be recognized over the remaining vesting period.

Non-employee stock-based compensation is accounted for in accordance with ASC Topic 505, "Equity-based payments to Non-Employees." In accordance with this topic, cost recognized for non-employee share-based payment transactions is determined by the fair value of whichever is more reliably measurable: (a) the goods or services received; or (b) the equity instruments issued.

Apogee's stock compensation activity with respect to the three months ended March 31, 2011 is summarized below:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term
Stock Options			
Outstanding at December 31, 2010	2,786,600	\$4.6725	
Granted	—		
Exercised	—		
Cancelled or expired	146,000	6.2500	
Outstanding at March 31, 2011	2,640,600	\$4.5853	3.1865
Vested at March 31, 2011	2,480,800	\$4.8206	2.9544
Exercisable at March 31, 2011	2,480,800	\$4.8206	2.9544

The following table summarizes information about options outstanding as of March 31, 2011:

Range of Exercise	Number	Options Outstanding		Options Exercisable	
		Weighted Average Remaining Contractual	Weighted Average Exercise	Number	Weighted Average Exercise

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

	Prices	Outstanding	Term	Price	Exercisable	Price
\$	0.45 — 1.69	929,000	5.6575	\$0.9899	769,200	\$1.0017
\$	2.71 — 6.50	1,116,600	1.1929	\$5.2856	1,116,600	\$5.2856
\$	8.45 — 12.15	595,000	3.0698	\$8.8849	595,000	\$8.8849
<b>Total at March</b>						
31, 2011		2,640,600	3.1865	\$4.5853	2,480,800	\$4.8206

Apogee did not grant options during the three months ended March 31, 2011 and 2010. No options were exercised during three months ended March 31, 2011 and 2010. During the three months ended March 31, 2011, options to purchase three thousand (3,000) shares of Apogee common stock vested. The weighted average fair value of these options was \$0.6155. During the three months ended March 31, 2011 options to purchase one hundred forty-six thousand (146,000) shares of Apogee common stock expired. As of March 31, 2011, approximately 159,800 options to purchase approximately 159,800 shares of Apogee common stock with an approximate value of \$24,920 are not yet vested.

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

## Fair value of financial instruments

Carrying amounts of certain of the our financial instruments, including cash, loans and accounts payable, approximate their fair values due to their relative short maturities and based upon comparable market information available at the respective balance sheet dates. We do not hold or issue financial instruments for trading purposes.

## Recent Accounting Pronouncements

There have been no recent accounting pronouncements or changes in accounting pronouncements during the three months ended March 31, 2011, as compared to the recent accounting pronouncements described in our Form 10-K, that are of significance, or potential significance to Apogee.

## 3. Property and Equipment

Property and equipment at March 31, 2011 and December 31, 2010 are comprised of the following:

Property and Equipment	March 31, 2011	December 31, 2010
Equipment	\$162,790	\$ 162,790
Software	32,943	32,943
Furniture and fixtures	22,047	22,047
Leasehold improvements	92,892	92,892
	\$310,672	\$ 310,672
Less accumulated depreciation	(289,280 )	(285,231 )
	\$21,392	\$ 25,440

Depreciation expense was approximately \$4,000 and \$4,600 for the three months ended March 31, 2011 and March 31, 2010, respectively.

The estimated useful lives of the classes of physical assets were as follows:

Description	Depreciable Lives
Equipment	5 years
Software	3 years
Furniture and fixtures	7 years
Leasehold improvements	Term of lease

## 4. Asset Impairment

We did not record any patent impairment charge for the three months ended March 31, 2011 or March 31, 2010. For three months ended March 31, 2011 and 2010 we amortized approximately \$15,400 and \$11,600, respectively, of patent application related expenses.

Patent costs are summarized in the table below:

11

---

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

	Gross Carrying Value	Accumulated Amortization	Accumulated Impairment	Net Book Value
December 31, 2010	\$549,227	(132,565 )	(245,674 )	\$170,988
March 31, 2011	\$555,227	(147,953 )	(245,674 )	\$161,600

Estimated amortization is as follows:

Year ended December 31,

Nine months ended December 2011	46,522
2012	61,910
2013	28,142
2014	23,826
2015	1,200

## 5. Accounts Payable and Accrued Expenses

Accrued expenses are included in accounts payable on the balance sheet. Accounts payable and accrued expenses are as follows:

Accounts Payable	March 31, 2011	December 31, 2010
Legal and accounting	\$1,735,000	\$ 1,761,000
Consulting expenses	58,000	53,000
Interest owed to Promissory Note holders	630,000	519,000
Corporate insurance expenses	1,000	1,000
Director and Advisory Committee fees	166,000	155,000
Rent expenses	119,000	106,000
Other expenses	601,000	570,000
	\$3,310,000	\$ 3,165,000



Accrued Expenses

	March 31, 2011	December 31, 2010
Accrued audit expenses	\$56,000	\$ 29,000
Accrued legal expenses	50,000	48,000
Accrued consulting expenses	52,000	65,000
Accrued payroll and payroll taxes	526,000	447,000
Other accrued expenses	20,000	20,000
	\$704,000	\$ 609,000

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

## 6. Promissory Notes, Loans and Warrants

During the three months ended March 31, 2011, Apogee received \$130,600 in proceeds from unsecured interest-bearing promissory notes from Mr. Herbert M. Stein, President, Chief Executive Officer and Chairman of the Board of Directors and \$25,000 from Mr. David Spiegel, a major shareholder. These promissory notes are payable upon demand, not subject to premium or penalty for prepayment, bear simple interest of 8% per annum. All are to be repaid in 180 days. An additional 4% interest will be charged after maturity.

On June 26, 2010 the Apogee completed an offer to its Note holders whereby Note holders could convert all interest amounts accrued and unpaid as of April 15, 2010 into Apogee Common Stock at a price of \$1 per share. Two Note holders accepted this offer:

Note Holder	Interest Converted
Herbert M. Stein	\$ 204,098
Robert Schacter, et al	82,024
Total interest converted	\$ 286,122

This transaction resulted in a gain on extinguishment of debt of \$32,810 as a result of the interest conversion by Mr. Schacter. This transaction was recorded as of June 30, 2010. The interest conversion by Mr. Stein was recorded as a capital transaction and recorded in Additional Paid-In Capital.

As a result of the above conversion, total unpaid interest of approximately \$630,000 is due as of March 31, 2011, consisting of \$178,000 to Mr. Stein, \$386,000 to Mr. Spiegel and \$66,000 to others.

Mr. Robert Schacter requested that the \$545,000 in Promissory Notes issued in the name of Robert Schacter (TYJO Corp. Money Purchase Pension Plan), and \$20,000 each issued in the names of Mr. Robert Schacter, as Custodian for Tyler Schacter UTMA/CA and Mr. Robert Schacter, as Custodian for Joseph Schacter UTMA/CA be converted to shares of Apogee Common Stock. On June 4, 2010 the Board of Directors approved this transaction and authorized the issuance of 585,000 shares of Apogee Technology, Inc. Common Stock at a price of \$1.00 per share. The closing price on June 4, 2010 was \$0.50; therefore, Apogee recorded a \$292,500 gain on extinguishment of this debt at June 30, 2010.

Effective June 4, 2010 all promissory notes issued in the name of Robert Schacter (TYJO Corp. Money Purchase Pension Plan), Mr. Robert Schacter, as Custodian for Tyler Schacter UTMA/CA and Mr. Robert Schacter, as Custodian for Joseph Schacter UTMA/CA were converted and shares of Apogee Common Stock were issued.

Mr. Friedrich Reiner requested that his \$30,000 Promissory Note be converted into shares of Apogee Common Stock. On September 22, 2010 the Board of Directors approved this transaction and authorized the issuance of 30,000 shares of Apogee Technology, Inc. Common Stock at a price of \$1.00 per share. The closing price on September 22, 2010 was \$0.45; therefore, Apogee recorded a \$16,500 gain on extinguishment of debt at September 30, 2010.

In addition, unpaid rent and utilities of approximately \$197,000 are owed to Mr. Spiegel as of March 31, 2011.

As of March 31, 2011 promissory notes in the amount of \$3.0 million are in default and accruing post-maturity interest.

13

---

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Promissory Notes and Loans Due To  
David Spiegel

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
December 11, 2007	\$ 150,000	March 10, 2008	8.00 %	12.00 %
February 21, 2008	100,000	August 19, 2008	8.00 %	12.00 %
March 20, 2008	100,000	September 16, 2008	8.00 %	12.00 %
April 1, 2008	50,000	September 28, 2008	8.00 %	12.00 %
May 15, 2008	50,000	November 11, 2008	8.00 %	12.00 %
June 16, 2008	65,000	December 13, 2008	8.00 %	12.00 %
June 18, 2008	50,000	December 15, 2008	8.00 %	12.00 %
July 15, 2008	50,000	January 11, 2009	8.00 %	12.00 %
July 28, 2008	50,000	January 24, 2009	8.00 %	12.00 %
August 12, 2008	35,000	February 8, 2009	8.00 %	12.00 %
August 27, 2008	35,000	February 23, 2009	8.00 %	12.00 %
September 5, 2008	35,000	March 4, 2009	8.00 %	12.00 %
October 27, 2008	35,000	April 25, 2009	8.00 %	12.00 %
January 6, 2009	80,000	July 5, 2009	8.00 %	12.00 %
March 19, 2009	64,000	September 15, 2009	8.00 %	12.00 %
May 19, 2009	35,000	November 15, 2009	8.00 %	12.00 %
June 10, 2009	25,000	December 7, 2009	8.00 %	12.00 %
July 1, 2009	32,000	December 28, 2009	8.00 %	12.00 %
November 5, 2009	103,000	May 4, 2010	8.00 %	12.00 %
December 21, 2009	68,000	June 19, 2010	8.00 %	12.00 %
December 29, 2009	4,665	July 24, 2010	8.00 %	12.00 %
April 16, 2010	16,000	October 13, 2010	8.00 %	12.00 %
June 4, 2010	14,000	December 1, 2010	8.00 %	12.00 %
August 11, 2010	100,000	February 7, 2011	8.00 %	12.00 %
March 29, 2011*	25,000	October 5, 2011	8.00 %	8.00 %
	\$ 1,371,665			

\*Date Funds Received - Promissory Note dated April 8, 2011

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Promissory Notes and Loans Due To  
Herbert M. Stein

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
December 11, 2007	\$250,000	March 10, 2008	8.00 %	12.00 %
February 21, 2008	100,000	August 19, 2008	8.00 %	12.00 %
March 20, 2008	50,000	September 16, 2008	8.00 %	12.00 %
April 1, 2008	50,000	September 28, 2008	8.00 %	12.00 %
May 15, 2008	50,000	November 11, 2008	8.00 %	12.00 %
June 16, 2008	35,000	December 13, 2008	8.00 %	12.00 %
June 18, 2008	40,000	December 15, 2008	8.00 %	12.00 %
July 15, 2008	30,000	January 11, 2009	8.00 %	12.00 %
July 28, 2008	50,000	January 24, 2009	8.00 %	12.00 %
August 12, 2008	35,000	February 8, 2009	8.00 %	12.00 %
August 27, 2008	35,000	February 23, 2009	8.00 %	12.00 %
September 5, 2008	35,000	March 4, 2009	8.00 %	12.00 %
October 27, 2008	25,000	April 25, 2009	8.00 %	12.00 %
February 2, 2009	30,000	August 1, 2009	8.00 %	12.00 %
February 17, 2009	10,000	August 16, 2009	8.00 %	12.00 %
March 19, 2009	25,900	September 15, 2009	8.00 %	12.00 %
April 13, 2009	33,000	October 10, 2009	8.00 %	12.00 %
May 18, 2009	12,000	November 14, 2009	8.00 %	12.00 %
July 1, 2009	20,000	December 28, 2009	8.00 %	12.00 %
November 5, 2009	42,500	May 4, 2010	8.00 %	12.00 %
December 21, 2009	83,500	June 19, 2010	8.00 %	12.00 %
January 25, 2010	79,000	July 24, 2010	8.00 %	12.00 %
February 22, 2010	66,000	August 21, 2010	8.00 %	12.00 %
April 16, 2010	86,500	October 13, 2010	8.00 %	12.00 %
June 4, 2010	116,000	December 1, 2010	8.00 %	12.00 %
August 11, 2010	45,700	February 7, 2011	8.00 %	12.00 %
September 22, 2010	6,300	March 21, 2011	8.00 %	12.00 %
November 18, 2010	9,000	May 17, 2011	8.00 %	8.00 %
January 6, 2011	20,000	July 5, 2011	8.00 %	8.00 %
March 4, 2011*	27,100	October 5, 2011	8.00 %	8.00 %
March 10, 2011*	26,000	October 5, 2011	8.00 %	8.00 %
March 15, 2011*	15,000	October 5, 2011	8.00 %	8.00 %
March 16, 2011*	12,500	October 5, 2011	8.00 %	8.00 %
March 28, 2011*	50,000	October 5, 2011	8.00 %	8.00 %
	\$1,601,000			

\*Date Funds Received - Promissory Note dated April 8, 2011

15

---

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Promissory Notes and Loans Due To  
Others

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
July 28, 2008	\$20,000	March 4, 2009	8.00 %	12.00 %
October 27, 2008	6,000	April 25, 2009	8.00 %	12.00 %
January 6, 2009	500	July 5, 2009	8.00 %	12.00 %
February 17, 2009	37,000	August 16, 2009	8.00 %	12.00 %
March 19, 2009	500	September 15, 2009	8.00 %	12.00 %
April 13, 2009*	61,500	October 10, 2009	8.00 %	12.00 %
May 18, 2009	32,500	November 14, 2009	8.00 %	12.00 %
November 5, 2009	70,000	May 4, 2010	8.00 %	12.00 %
December 21, 2009	2,563	June 19, 2010	8.00 %	12.00 %
June 4, 2010*	20,000	December 1, 2010	12.00 %	12.00 %
November 18, 2010	126,000	May 17, 2011	8.00 %	8.00 %
January 6, 2011	75,000	July 5, 2011	8.00 %	8.00 %
	\$451,563			

The promissory notes issued to Messrs. Stein, Spiegel and Others from December 11, 2007 through December 31, 2010 for an aggregate of \$3.0 million are incurring a post-maturity rate of interest of 12% compounded monthly. The promissory notes originally were issued with simple interest of 8% per year and were to be repaid in cash after 90 days for the December 11, 2007 and 180 days for the remaining promissory notes. The effective interest rate for 2010 was approximately 14%, which includes the cost of warrants.

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

\*The promissory notes issued to JAZFund LLC on April 13, 2009 and June 4, 2010 in the amounts of \$30,000 and \$20,000, respectively, are incurring a post-maturity rate of 16% compounded monthly. These promissory notes originally were issued with simple interest of 12% per year and were to be repaid in cash after 180 days.

The following tables represent the net payable from promissory notes and loans as of March 31, 2011.

	Officer Loans Herbert M. Stein	Shareholder Loans David Spiegel	Total
Total proceeds from Loans and Promissory Notes	\$ 1,601,000	\$ 1,371,665	\$ 2,972,665
Discount (Fair Market Value of Warrants)	(170)	—	(170)
	\$ 1,600,830	\$ 1,371,665	\$ 2,972,495

	Loans Others
Total proceeds from Loans Promissory Notes	\$ 451,562
Discount (Fair Market Value of Warrants)	(5,689)
	\$ 445,873

In connection with the issuance of the promissory notes and the sale of Apogee Technology, Inc. common stock, we issued warrants to purchase additional shares of our common stock. Each warrant expires three years from issue date with an exercise price of \$1.00 per share. As of March 31, 2011, these warrants represent, in the aggregate, an underlying one hundred nineteen thousand six hundred sixty-six (119,666) shares of common stock for Mr. Spiegel, an underlying one hundred twenty-two thousand forty (122,040) shares of common stock for Mr. Stein, an underlying three hundred thirty-four thousand five hundred (334,500) shares of common stock for Mr. Schacter, and an underlying one hundred eighty-four thousand eight hundred six (184,806) shares of common stock for others. These warrants were issued as additional consideration for the notes. These warrants include customary terms and include a cashless or net exercise provision for exercise. Holders of these warrants are not entitled to receive dividends, vote, receive notice of any meetings of stockholders or otherwise have any right as stockholders with respect to their warrant shares. The values of these warrants were determined by using the Black Scholes valuation model. Warrants associated with the issuance of the promissory notes were issued at approximately 10% to 50% of the funds received.



Included below are an additional 151,750 and 15,000 in warrants to purchase Apogee common stock issued to Mr Robert Schacter et al and Mr. Friedrich Reiner, respectively. See Note 7 – Stockholders’ Deficiency - Additional Warrants.

These warrants issued to both Mr. Robert Schacter et al and Mr. Friedrich Reiner include customary terms and include a cashless or net exercise provision for exercise. These warrants are not entitled to receive dividends, vote, receive notice of any meetings of stockholders or otherwise have any right as stockholders with respect to their warrant shares. The values of these warrants were determined by using the Black Scholes valuation model.

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

David Spiegel

Date of Warrant	Number of Shares	Stock Price At Date of Issuance	Term of Warrant	Strike Price	Risk Free Interest Rate	Volatility	Value Per Warrant	Total Value
February 21, 2008	10,000	\$0.65	3 Years	\$1.00	2.23	98.45824 %	\$0.3462	\$3,462.00
March 20, 2008	10,000	\$0.70	3 Years	\$1.00	1.71	99.87467 %	\$0.3867	3,867.00
April 1, 2008	5,000	\$0.85	3 Years	\$1.00	1.94	100.00925 %	\$0.5042	2,526.00
May 15, 2008	5,000	\$0.83	3 Years	\$1.00	2.70	102.78266 %	\$0.5036	2,518.00
June 16, 2008	6,500	\$0.63	3 Years	\$1.00	3.33	104.12541 %	\$0.3555	2,310.75
June 18, 2008	5,000	\$0.61	3 Years	\$1.00	3.19	104.07197 %	\$0.3397	1,698.50
July 15, 2008	5,000	\$0.87	3 Years	\$1.00	2.70	104.55357 %	\$0.5429	2,714.50
July 28, 2008	5,000	\$0.75	3 Years	\$1.00	2.90	104.54508 %	\$0.4481	2,240.50
August 12, 2008	3,500	\$0.75	3 Years	\$1.00	2.73	104.93498 %	\$0.4488	1,570.80
August 27, 2008	3,500	\$0.85	3 Years	\$1.00	2.58	106.26182 %	\$0.5331	1,865.85
September 5, 2008	3,500	\$0.86	3 Years	\$1.00	2.44	106.21122 %	\$0.5404	1,891.40
October 27, 2008	3,500	\$0.60	3 Years	\$1.00	1.83	108.82589 %	\$0.3431	1,200.85
January 6, 2009	8,000	\$0.75	3 Years	\$1.00	1.10	108.80131 %	\$0.4566	3,652.80
March 19, 2009	6,400	\$0.68	3 Years	\$1.00	1.21	109.80676 %	\$0.4057	2,596.48
May 19, 2009	3,500	\$0.70	3 Years	\$1.00	1.37	111.74849 %	\$0.4288	1,500.80
June 10, 2009	2,500	\$0.60	3 Years	\$1.00	2.00	126.10551 %	\$0.3959	989.75
July 1, 2009	3,200	\$0.87	3 Years	\$1.00	1.57	128.93341 %	\$0.6295	2,014.40
November 5, 2009	10,300	\$1.02	3 Years	\$1.00	1.44	131.45892 %	\$0.7681	7,911.43
	6,800	\$1.05	3 Years	\$1.00	1.42	133.83768 %	\$0.8029	5,459.72

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

December 21, 2009								
January 25, 2010	466	\$0.96	3 Years	\$1.00	1.40	134.80467%	\$0.7268	338.69
April 16, 2010	1,600	\$0.90	3 Years	\$1.00	1.56	136.43020%	\$0.6800	1,088.00
June 4, 2010	1,400	\$0.50	3 Years	\$1.00	1.17	153.12821%	\$0.3740	523.60
August 11, 2010	10,000	\$0.30	3 Years	\$1.00	0.81	157.16541%	\$0.2115	2,115.00
Total	119,666							\$56,056.82

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Herbert M. Stein

Date of Warrant	Number of Shares	Stock Price At Date of Issuance	Term of Warrant	Strike Price	Risk Free Interest Rate	Volatility	Value Per Warrant	Total Value
February 21, 2008	10,000	\$0.65	3 Years	\$1.00	2.23	98.45824 %	\$0.3462	\$3,462.00
March 20, 2008	5,000	\$0.70	3 Years	\$1.00	1.71	99.87467 %	\$0.3867	1,933.50
April 1, 2008	5,000	\$0.85	3 Years	\$1.00	1.94	100.00925 %	\$0.5042	2,526.00
May 15, 2008	5,000	\$0.83	3 Years	\$1.00	2.70	102.78266 %	\$0.5036	2,518.00
June 16, 2008	3,500	\$0.63	3 Years	\$1.00	3.33	104.12541 %	\$0.3555	1,244.25
June 18, 2008	4,000	\$0.61	3 Years	\$1.00	3.19	104.07197 %	\$0.3397	1,358.80
July 15, 2008	3,000	\$0.87	3 Years	\$1.00	2.70	104.55357 %	\$0.5429	1,628.70
July 28, 2008	5,000	\$0.75	3 Years	\$1.00	2.90	104.54508 %	\$0.4481	2,240.50
August 12, 2008	3,500	\$0.75	3 Years	\$1.00	2.73	104.93498 %	\$0.4488	1,570.80
August 27, 2008	3,500	\$0.85	3 Years	\$1.00	2.58	106.26182 %	\$0.5331	1,865.85
September 5, 2008	3,500	\$0.86	3 Years	\$1.00	2.44	106.21122 %	\$0.5404	1,891.40
October 27, 2008	2,500	\$0.60	3 Years	\$1.00	1.83	108.82589 %	\$0.3431	857.75
February 2, 2009	3,000	\$0.70	3 Years	\$1.00	1.27	109.04276 %	\$0.4188	1,256.40
February 17, 2009	1,000	\$0.83	3 Years	\$1.00	1.22	109.04322 %	\$0.5219	521.90
March 19, 2009	2,590	\$0.68	3 Years	\$1.00	1.21	109.80676 %	\$0.4057	1,050.76
April 13, 2009	3,300	\$0.60	3 Years	\$1.00	1.27	110.59204 %	\$0.3469	1,144.77
May 18, 2009	1,200	0.70	3 Years	\$1.00	1.36	111.77410 %	\$0.4288	514.56
July 1, 2009	2,000	\$0.87	3 Years	\$1.00	1.57	128.93341 %	\$0.6295	1,259.20

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

November 5, 2009	4,250	\$1.02	3 Years	\$1.00	1.44	131.45892%	\$0.7681	3,264.43
December 21, 2009	8,350	\$1.05	3 Years	\$1.00	1.42	133.83768%	\$0.8029	6,704.22
January 25, 2010	7,900	\$0.96	3 Years	\$1.00	1.40	134.80467%	\$0.7268	5,741.72
February 22, 2010	6,600	\$0.70	3 Years	\$1.00	1.48	134.43818%	\$0.5011	3,307.26
April 16, 2010	8,650	\$0.96	3 Years	\$1.00	1.40	134.80467%	\$0.7268	5,882.00
June 4, 2010	11,600	\$0.50	3 Years	\$1.00	1.17	153.12821%	\$0.3740	4,338.40
August 11, 2010	4,570	\$0.30	3 Years	\$1.00	0.81	157.16541%	\$0.2115	966.56
September 22, 2010	630	\$0.45	3 Years	\$1.00	0.68	166.23169%	\$0.3527	222.20
November 18, 2010	900	\$0.35	3 Years	\$1.00	0.77	170.06822%	\$0.2709	243.81
January 6, 2011	2,000	\$0.39	3 Years	\$1.00	1.11	171.68808%	\$0.3084	616.80
Total	122,040							\$60,132.54

Robert Schacter et al\*

Date of Warrant	Number of Shares	Stock Price At Date of Issuance	Term of Warrant	Strike Price	Risk Free Interest Rate	Volatility	Value Per Warrant	Total Value
September 5, 2008	14,000	\$0.86	3 Years	\$1.00	2.44	106.21122%	\$0.5404	\$7,565.60
October 27, 2008	25,000	\$0.60	3 Years	\$1.00	1.83	108.82589%	\$0.3431	8,577.50
January 8, 2009	25,000	\$0.90	3 Years	\$1.00	1.16	108.85621%	\$0.5777	14,442.50
February 2, 2009	12,500	\$0.70	3 Years	\$1.00	1.27	109.04276%	\$0.4188	5,235.00
February 17, 2009	12,500	\$0.83	3 Years	\$1.00	1.22	109.04322%	\$0.5219	6,523.75
March 19, 2009	12,500	\$0.68	3 Years	\$1.00	1.21	109.80676%	\$0.4057	5,071.25
April 13, 2009	5,000	\$0.60	3 Years	\$1.00	1.27	110.59204%	\$0.3469	1,734.50
June 10, 2009	6,250	\$0.60	3 Years	\$1.00	2.00	126.10551%	\$0.3959	2,474.38
November 5, 2009	20,000	\$1.02	3 Years	\$1.00	1.44	131.45892%	\$0.7681	15,362.00
June 4, 2010	25,000	\$0.50	3 Years	\$1.00	1.17	153.12821%	\$0.3740	9,350.00

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

June 4, 2010	151,750	\$0.50	3 Years	\$1.00	1.17	153.12821%	\$0.3740	56,754.50
July 9, 2010	12,500	\$0.55	3 Years	\$1.00	1.03	156.64976%	\$0.4240	5,300.00
September 22, 2010	12,500	\$0.45	3 Years	\$1.00	0.68	166.23169%	\$0.3527	4,408.75
Total	334,500							\$142,799.73

\*322,500 warrants issued in the name of TYJO Corporation Money Purchase Pension Plan, 6,000 warrants issued in the name of Mr. Robert Schacter, as Custodian for Tyler Schacter UTMA/CA and 6,000 warrants issued in the name of Mr. Robert Schacter, as Custodian for Joseph Schacter UTMA/CA.

## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

## Others

Date of Warrant	Number of Shares	Stock Price At Date of Issuance	Term of Warrant	Strike Price	Risk Free Interest Rate	Volatility	Value Per Warrant	Total Value
July 28, 2008	2,000	\$ 0.75	3 Years	\$ 1.00	2.90	104.54508%	\$ 0.4460	\$ 892.00
October 27, 2008	600	\$ 0.60	3 Years	\$ 1.00	1.83	108.82589%	\$ 0.3431	205.86
January 6, 2009	50	\$ 0.75	3 Years	\$ 1.00	1.10	108.80131%	\$ 0.4566	22.83
February 17, 2009	8,950	\$ 0.83	3 Years	\$ 1.00	1.22	109.04322%	\$ 0.5219	4,671.01
March 19, 2009	50	\$ 0.68	3 Years	\$ 1.00	1.21	109.80676%	\$ 0.4057	20.29
April 13, 2009	10,650	\$ 0.60	3 Years	\$ 1.00	1.27	110.59204%	\$ 0.3469	3,694.49
May 18, 2009	3,200	\$ 0.70	3 Years	\$ 1.00	1.36	111.77410%	\$ 0.4288	1,372.15
May 19, 2009	50	\$ 0.70	3 Years	\$ 1.00	1.37	111.74849%	\$ 0.4288	21.44
November 5, 2009	16,000	\$ 1.02	3 Years	\$ 1.00	1.44	131.45892%	\$ 0.7681	12,289.60
December 21, 2009	256	\$ 1.05	3 Years	\$ 1.00	1.42	133.83768%	\$ 0.8029	205.54
January 25, 2010	7,500	\$ 0.96	3 Years	\$ 1.00	1.40	134.80467%	\$ 0.7268	5,451.00
June 4, 2010	27,500	\$ 0.50	3 Years	\$ 1.00	1.17	153.12821%	\$ 0.3740	10,285.00
July 21, 2010	22,500	\$ 0.55	3 Years	\$ 1.00	0.91	156.39589%	\$ 0.4233	9,524.00
September 22, 2010	15,000	\$ 0.45	3 Years	\$ 1.00	0.68	166.23169%	\$ 0.3527	5,290.50
November 18, 2010	63,000	\$ 0.35	3 Years	\$ 1.00	0.77	170.06822%	\$ 0.2709	17,066.70
January 6, 2011	7,500	\$ 0.39	3 Years	\$ 1.00	1.11	171.68808%	\$ 0.3084	2,313.00
Total	184,806							\$ 73,325.41

The carrying value of the notes and loans payable approximate fair value due to their short-term maturity.

Total Warrants issued through April 8, 2011 is 916,612 as detailed below:

Stock/Note Holder	Number of Interest Warrants Issued
Herbert M. Stein	252,640
David Spiegel	144,666
Robert Schacter et al	334,500
Others	184,806
Total Warrants issued through April 8, 2011	916,612

#### 7. Stockholders' Deficiency

##### Sale of Common Stock

On May 24, 2010, June 4, 2010 and July 9, 2010, Apogee received \$50,000, \$25,000 and \$25,000, respectively, from TYJO Corporation Money Purchase Pension Plan for the purchase of 100,000 shares of Apogee common stock and warrants to purchase 50,000 shares of Apogee common stock. These warrants are exercisable immediately upon issuance, for a term of three years at an exercise price of \$1.00 per share.

In addition Apogee received \$45,000 as part of an on-going Private Placement for 45,000 shares of Apogee common stock and warrants to purchase 22,500 shares of Apogee common stock. Proceeds through March 31, 2011 were \$41,850 net of \$3,150 in expenses. These warrants are exercisable immediately upon issuance, for a term of three years at an exercise price of \$1.00 per share.

##### Promissory Note Conversion

Mr. Robert Schacter requested that the \$545,000 in Promissory Notes issued in the name of Robert Schacter (TYJO Corp. Money Purchase Pension Plan), and \$20,000 each issued in the names of Mr. Robert Schacter, as Custodian for Tyler Schacter UTMA/CA and Mr. Robert Schacter, as Custodian for Joseph Schacter UTMA/CA be converted to shares of Apogee Common Stock. On June 4, 2010 the Board of Directors approved this transaction and authorized the issuance of 585,000 shares of Apogee Technology, Inc. Common Stock at a price of \$1.00 per share. The closing price on June 4, 2010 was \$0.50; accordingly, we recorded a \$292,500 gain on extinguishment of this debt at June 30, 2010. As of December 31, 2010, 685,000 shares of Apogee Common Stock have been issued to Mr. Robert Schacter et al.



## APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

Mr. Friedrich Reiner requested that his \$30,000 Promissory Note be converted into shares of Apogee Common Stock. On September 22, 2010 the Board of Directors approved this transaction and authorized the issuance of 30,000 shares of Apogee Technology, Inc. Common Stock at a price of \$1.00 per share. The closing price on September 22, 2010 was \$0.45; therefore, we recorded a \$16,500 gain on extinguishment of debt at September 30, 2010. As of December 31, 2010, 50,000 shares of Apogee Common Stock have been issued to Mr. Reiner.

## Interest Conversion

On June 26, 2010 Apogee completed an offer to its Note holders whereby Note holders could convert all interest amounts accrued and unpaid as of April 15, 2010 into Apogee's Common Stock at a price of \$1 per share. Two Note holders accepted this offer:

Note Holder	Interest Converted
Herbert M. Stein	\$ 204,098
Robert Schacter, et al	82,024
Total interest converted	\$ 286,122

This transaction resulted in a gain on extinguishment of debt of \$32,810 as a result of the interest conversion by Mr. Schacter. This transaction was recorded as of June 30, 2010. The interest conversion by Mr. Stein was recorded as a capital transaction and recorded in Additional Paid-In Capital

## Additional Warrants

In consideration of his continued financial support, the Board of Directors, on June 4, 2010, approved the issuance of warrants to purchase 151,750 shares of Apogee common stock to Mr. Robert Schacter et al. Apogee used the Black Scholes method to value these warrants. As a result of this transaction, we recorded a \$56,754 expense during the second quarter ended June 30, 2010. These warrants are exercisable immediately upon issuance, for a term of three years at an exercise price of \$1.00 per share.

Additionally, in consideration of the conversion of Mr. Friedrich Reiner's \$30,000 Promissory Note to Apogee Technology, Inc. common stock, the Board of Directors, on September 22, 2010, approved the issuance of an additional 15,000 in warrants to Mr. Reiner. Apogee used the Black Scholes method to value these warrants. As a result of this transaction, we recorded a \$5,290 warrant expense during the third quarter ended September 30, 2010.

## Stock Options

During the three months ended March 31, 2011 and 2010, no stock options were awarded.

## 8. Related Party Transactions

Apogee rents its facility from an entity controlled by a stockholder for \$4,400 per month pursuant to a lease that expired December 31, 2005. Currently, we are renting the facility on a month-to-month basis. Rent expense was \$52,800 for the each fiscal year ended December 31, 2010 and \$13,200 as of March 31, 2011. Rent has been accrued

and remains unpaid since January 2009 totaling \$118,800 through March 31, 2011. See also Note 6 – Promissory Notes, Loans and Warrants from Officers and Significant Stockholders.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

9. Legal and Related Indemnification Arrangements with our Executives and Others

Apogee assumed and if necessary will continue to assume the final legal costs and related expenses of Herbert M. Stein, in connection with the civil action styled Joseph Shamy vs. Herbert M. Stein, Case No.: 50 2005 CA 007719 XXXXMB. In this action instituted in the 15th Judicial Circuit in and for Palm Beach County, Florida (the "Court"), Joseph Shamy sued Herbert M. Stein, President, Chief Executive Officer and Chairman of the Board of Apogee in connection with Shamy's purchase of Apogee shares in 2003 and 2004. In February 2009, in connection with a settlement, the Court entered a Final Judgment against Mr. Stein. In early January 2010, a filing was made with the Court to memorialize the Total and Complete Satisfaction of Judgment, which states that all sums due under the civil action were fully paid and that the Final Judgment was satisfied and canceled. Further, the Clerk of the Court was directed to note satisfaction of the Final Judgment and cancellation of all judgments of record in this action. Apogee was not a party to the aforementioned settlement or the satisfaction of the Final Judgment. Through March 31, 2011, we have incurred approximately \$914,000 toward this indemnification. We did not incur any expenses toward this indemnification for the three months ended March 31 2011 and March 31, 2010.

As of March 31, 2009, Apogee's Directors and Officers Liability Insurance was cancelled due to non-payment. Apogee may be required to pay any uninsured claims and related costs.

Due to its financial condition, the Company had been unable to fund payments to its auditors as well as its financial printer. Accordingly, the Company did not timely file its 2008 Annual Report on 10-K, as well as quarterly reports on Form 10-Q for the quarters ended March 31, 2009, June 30, 2009, and September 30, 2009. Additionally, it had not timely filed Form 8-K and related Form 4s.

On October 28, 2009, the Company received a "Wells Notice" from the staff of the Securities and Exchange Commission, which states the staff's intent to recommend that the Commission institute a public administrative proceeding against the Company, alleging that it violated Section 13(a) of the Securities Exchange Act of 1934.

In connection with the contemplated proceedings, the staff may seek a suspension or revocation of each class of the Company's registered securities. Also, the staff may consider whether contempt proceedings in a federal district court are appropriate. The Company submitted a response to this letter as of November 16, 2009. Suspension or revocation may substantially impact the Company's ability to obtain funding.

Subsequently, on December 18, 2009 we filed our 2008 Annual Report on Form 10-K and our 2009 Quarterly Reports on Form 10-Q for the periods ended March 31, 2009, June 30, 2009 and September 30, 2009 in January 2010.

As noted above, the Company, on December 18, 2009, filed its delinquent financial report on Form 10-K for the year ended December 31, 2008. This report contained a Disclaimer of Opinion by its Independent Accountants due to significant uncertainty as to the Company's ability to be a going concern. On April 16, 2010 the SEC issued an Order for an Administrative Hearing based on a claim that the filing as well as Form 10-Q's for the first three quarters of 2009, which had been filed on January 15, 2010, were materially deficient due to the Disclaimer of Opinion and thus the filings remained delinquent. The Disclaimer of Opinion was removed on a subsequent filing. The Company was also delinquent on its Form 10-K for the Year ended December 31, 2009. An Order of Suspension of trading in the Company's securities was enacted at that time. The Company also did not file its Form 10-Q for the quarter ended March 31, 2010 and June 30, 2010.

In June 2010 the SEC and the Company entered into a Settlement agreement without the above mentioned Hearing, under which the Company would file all its delinquent filings with out a material deficiency by a mutually agreed date. Failure to do so would activate an Order to revoke the ability for the Company's securities to trade on an exchange.

On August 27, 2010 we received Release No. 62786, informing us that the administrative proceeding were terminated and that final judgment be entered without the imposition of a remedy pursuant to Section 12(j) of the Securities Exchange Act of 1934.

On December 8, 2010 our application to regain trading status on the OTC Bulletin Board was submitted to the Financial Industry Regulatory Authority ("FINRA"). On January 21, 2011 we received notification from FINRA that our Common Stock was clear to enter quotations on the OTC Bulletin Board and OTC Link.

We received a letter dated January 21, 2011 from the SEC informing us that one of our investors, Mr. Max Scheuerer had filed a complaint alleging that the \$126,000 investment he made on October 13, 2010 had been classified as a loan but it was his understanding that it was for the purchase of stock. He further stated that Apogee had refused to return the \$126,000 investment and that we did not provide him any documentation evidencing the transaction.

APOGEE TECHNOLOGY, INC. AND SUBSIDIARY

(A Development Stage Company)

Notes to Unaudited Consolidated Financial Statements

March 31, 2011 and March 31, 2010

On February 9, 2011 we responded to the SEC providing a detailed memorandum including a chronology of events and documentation supporting our claim that we did not misrepresent Mr. Scheuerer's investment. There have been no recent developments in this matter.

10. Tax Loss Carryforwards

The following approximates the net loss carryforwards we have available in the future for federal and state tax purposes as of December 31, 2010:

	December 31, 2010	December 31, 2009
Net operating loss carryforwards		
Federal	\$ 22,000,000	\$21,000,000
State	\$ 15,000,000	\$14,000,000
	December 31, 2010	December 31, 2009
Business credits available in the future		
Federal	\$ 960,000	\$960,000
State	\$ 300,000	\$40,000

The net operating loss carryforwards will begin to expire in 2017 for Federal tax purposes and in 2011 for State tax purposes at a rate of approximately \$1 million per year through 2025, increasing thereafter through 2030. The Federal and State credits will begin to expire in 2018. Provision for recovery of deferred taxes has been fully reserved due to uncertainty of realization.

Significant changes in our ownership, future changes in tax laws and regulations and the alternative minimum tax, may substantially reduce the available carryforwards, tax credits and related tax benefits.

11. Supplemental Cash Flow Information

For the three months ended March 31, 2011, we recorded approximately \$122,000 in interest expense all of which remains unpaid.

12. Subsequent Events

Cash Receipt

Subsequent to quarter end we received a \$45,000 progress payment for completing another milestone in connection with Children's Hospital.

Salary Reductions and Effects

On April 21, 2011 and April 22, 2011, respectively, the Controller and Chief Financial Officer, Treasurer and Principal Accounting Officer (“CFO”), were informed that due to the current financial condition of the Company, their work week was cut from five days to four days effective as of April 25, 2011. Although the Company is currently accruing The Chief Executive Officer’s salary and related taxes, his accrued salary was also reduced by 20% effective as of April 25, 2011.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### GENERAL

The following Management's Discussion and Analysis of the Company's Financial Condition and Results of Operations for the three-month period ended March 31, 2011 and March 31, 2010, should be read in conjunction with the Company's Financial Statements and related footnotes included elsewhere in this Quarterly Report on Form 10-Q. This discussion contains, in addition to historical statements, forward-looking statements that involve risks and uncertainties. Our actual results could differ significantly from the results discussed in the forward-looking statements. Factors that could cause or contribute to such differences include the factors discussed in the section titled ITEM 1A – RISK FACTORS, as well as other factors described in our Annual Report on Form 10-K for the year ended December 31, 2010.

### OVERVIEW

We are developing proprietary intradermal drug delivery systems for vaccines and other pharmaceuticals that we intend to market to pharmaceutical and medical device companies, government and world health organizations. Our Life Science Group is developing PyraDerm™, an advanced intradermal drug delivery system to meet the needs of patients, health insurers and companies developing pharmaceuticals, as well as, governments and international health organizations. We believe that PyraDerm has advantages over competitive approaches for the delivery of vaccines, high potency therapeutic protein drugs and other pharmaceuticals. We have evaluated the feasibility of PyraDerm by performing in vitro tests with model drugs and conducted successful in vivo testing of PyraDerm in the intradermal immunization experiments. We are working to establish pharmaceutical industry compliant formulations, manufacturing methods and to define regulatory strategies to support its commercialization. Upon completion of in vitro and in vivo evaluation of PyraDerm, if successful, we intend to pursue licensing/development or partnership agreements with pharmaceutical companies interested in our technologies.

Our sole focus remains on securing additional financing to support for the development of our Life Science Group, to support our operations and repay our existing indebtedness.

At March 31, 2011, we had an accumulated deficit of approximately \$27.2 million, as compared to a deficit of \$25.5 million as of March 31, 2010. Since re-entering development stage on October 1, 2008, we have an accumulated deficit of approximately \$5.3 million, as compared to a deficit of approximately \$4.8 million as of December 31, 2010. Our historical net losses and accumulated deficit (since 1995) result primarily from the costs associated with our efforts to design, develop and market our DDX technology as well as costs associated with our efforts to develop PyraDerm™.

Through March 31, 2011, we have received approximately \$4.2 million in loans and stock sales.

As of March 31, 2011, we had 6 employees, compared to 7 employees at March 31, 2010. Effective as of June 9, 2008 through October 31, 2009, 5 of the remaining employees transitioned to part-time status in an effort to reduce human resource costs. As of November 1, 2009 a majority of employees have returned to full time with the remaining employee returning to full time status effective as of June 14, 2010. On April 21, 2011 and April 22, 2011, respectively, the Controller and the Chief Financial Officer ("CFO"), were informed that due to the current financial condition of the Company, their work week was cut from five days to four days effective as of April 25, 2011. Although the Company is currently accruing The Chief Executive Officer's salary and related taxes, his accrued salary was also reduced by 20% effective as of April 25, 2011.

Subject to additional funding, Apogee's continued focus remains on developing and growing the Life Science Group.

#### SELECTED CONSOLIDATED FINANCIAL DATA

The following selected financial data for the three-month period ended March 31, 2011 and 2010 have been derived from our unaudited financial statements. Any trends reflected by the following table may not be indicative of future results.

	For the Three-Month Period Ended		Cumulative from Re-entering
	March 31,		Development Stage on October 1,
	2011	2010	2008
			to March 31,
			2011
Statement of Operations Data:			
Revenue	\$ 20,000	\$ —	\$ 85,000
Costs and expenses	(370,205)	(328,830)	(4,564,257)
Interest expense	(121,789)	(127,311)	(794,694)
Net Loss	\$ (471,994)	\$ (456,141)	\$ (5,273,951)
Shares Outstanding	13,178,454	12,132,332	13,178,454
Total Assets	\$ 200,974	\$ 229,524	
Stockholders' deficiency	\$ (7,230,837)	\$ (6,473,529)	
Loss per share (basic and diluted)	\$ (0.04)	\$ (0.04)	



## RESULTS OF OPERATIONS OF THE COMPANY

### Revenue Recognition

Consulting and licensing revenue is recognized as services are performed. During the three months ended March 31, 2011, we recognized \$20,000 in consulting revenue as a result of achieving certain research milestones in the framework of our collaboration with Children's Hospital Corporation ("CHB").

### Operating Expenses

#### Research and Development Costs

Our research and development, or R&D, expenses consist primarily of salaries, development material costs, and external consulting and service costs related to the development and design of new products. Research and development expenses decreased by approximately \$19,000, or 15%, to approximately \$104,000 for the three months ended March 31, 2011, compared to approximately \$123,000 for the three months ended March 31, 2010. The decrease in the three month comparison was the result of a reduction in expenses for our Life Science Group.

For the three months ended March 31, 2011, human resource costs decreased by approximately \$19,000, or 19%, to approximately \$84,000, compared to approximately \$103,000 for the three months ended March 31, 2010. Effective as of June 9, 2008, human resource expense was reduced by 20% for most R&D employees as a result of transitioning from full time to part time in order to reduce expenses. As of June 14, 2010 all of the remaining employees in the R&D Department returned to full time status.

After management review and analysis, it was determined that no patent impairment charges were warranted for the three months ended March 31, 2011 and March 31, 2010. For the three months ended March 31, 2011 we did expense approximately \$15,000 in patent related expenses, compared to approximately \$12,000 for the three months ended March 31, 2010. This increase of approximately \$3,000, or 32% was the result of our maintaining our current patent applications.

For the three months ended March 31, 2011, we maintained a minimal level of R&D spending required for preservation of our intellectual property, maintenance of our technical capabilities and know-how, and support of our technology development in accordance with our licensing agreement. If we are able to secure additional financing, we anticipate that we will continue to commit resources to research and development activities as our financial position allows, and as a result, R&D costs are expected to increase substantially in the future.

#### Selling, General and Administrative Costs

General and Administrative costs consist primarily of executive and administrative salaries, professional fees and other associated corporate expenses. Selling, General and Administrative, or SG&A, expenses were approximately \$266,000 for the three months ended March 31, 2011, compared to approximately \$206,000 for the three months ended March 31 2010. The increase of approximately \$60,000, or 29%, was primarily attributed to an increase in stock compensation expense as a result of a "true-up" adjustment, a return to full-time status of employees, partially offset by a reduction in professional fees. Legal fees were reduced with the settlement of the civil action by Joseph Shamy (as described below).

For the three months ended March 31, 2011 human resource costs increased to approximately \$197,000 compared to approximately \$110,000 for the three months ended March 31, 2010. This increase of approximately \$87,000, or 80%, was primarily due to stock compensation “true-up” adjustments as well as a return to full-time status of employees. With the return to full time status of our employees, salaries, payroll taxes and employee benefits increased by approximately \$15,000 or 9% for the three months ended March 31, 2011, to approximately \$174,000, compared to approximately \$159,000 for the three months ended March 31, 2010. Stock compensation expense for the three months ended March 31, 2011 was approximately \$5,000, compared to approximately \$9,000 for the three months ended March 31, 2010. During the first quarter ended March 31, 2011 and 2010 we recorded “true-up” adjustments to the stock compensation expense of approximately \$18,000 and (\$58,000), respectively. This “true-up” reduction in this expense for the three months ended March 31, 2011 was the result of a lower realized forfeiture rate applied to existing options.

Mr. Herbert M. Stein has not drawn cash compensation from Apogee since June 30, 2009 nor has the Board of Directors received cash compensation since early 2008. We have accrued Mr. Stein’s salary and related taxes, as well as the Board of Directors’ compensation totaling approximately \$526,000 through March 31, 2011. On April 21, 2011 and April 22, 2011, respectively, the Controller and Chief Financial Officer, Treasurer and Principal Accounting Officer (“CFO”), were informed that due to the current financial condition of the Company, their work week was cut from five days to four days effective as of April 25, 2011. Although the Company is currently accruing The Chief Executive Officer’s salary and related taxes, his accrued salary was also reduced by 20% effective as of April 25, 2011.

Professional expenses decreased by approximately \$24,000, or 50%, to approximately \$24,000 for the three months ended March 31, 2011, compared to approximately \$48,000 for the three months ended March 31, 2010. For the three months ended March 31, 2011, legal expenses decreased by \$16,000, or 80%, to approximately \$4,000, compared to approximately \$20,000 for the three months ended March 31, 2010. Accounting fees decreased by \$5,000, or 33%, to \$10,000 for the three months ended March 31, 2011, compared to approximately \$15,000 for the three months ended March 31, 2010. For the three months ended March 31, 2010 accounting fees had increased due to the amended filings processed in 2010.

Legal fees decreased as a result of the settlement of the SEC situation, as well as, the settlement of the civil action by Joseph Shamy. See Note 9 to the consolidated financial statements - Legal and Related Indemnification Arrangements with our Executives.

On October 28, 2009, Apogee received a “Wells Notice” from the staff of the Commission related to our failure to timely file our reports under the Exchange Act in 2009. See Note 9 to the consolidated financial statements - Legal and Related Indemnification Arrangements with our Executives.

As noted elsewhere, Apogee, on December 18, 2009, filed our delinquent financial report on Form 10-K for the year ended December 31, 2008. This report contained a Disclaimer of Opinion by its Independent Accountants due to significant uncertainty as to Apogee’s ability to be a going concern. On April 16, 2010 the SEC issued an Order for an Administrative Hearing based on a claim that the filing as well as Form 10-Q’s for the first three quarters of 2009, which had been filed on January 15, 2010, were materially deficient due to the Disclaimer of Opinion and thus the filings remained delinquent. The Disclaimer of Opinion was removed on a subsequent filing. We were also delinquent on our Form 10-K for the Year ended December 31, 2009. An Order of Suspension of trading in our securities was enacted at that time. We also did not file our Form 10-Q for the quarters ended March 31, 2010 and June 30, 2010.

In June 2010 the SEC and Apogee entered into a Settlement agreement without the above mentioned Hearing, under which we would file all its delinquent filings without a material deficiency by a mutually agreed date. Failure to do so would activate an Order to revoke the ability for our securities to trade on an exchange. On August 18, 2010 we filed

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

Amendment No.1 to our Form 10-K for the fiscal year ended 2008, Amendment No.1 to our Form 10-Qs for the first, second and third quarters of 2009 as well as our Form 10-K and Form 10-Q for the fiscal year ended December 31, 2009 and the quarters ended March 31, 2010 and June 30, 2010, respectively.

On August 27, 2010 we received Release No. 62786, informing us that the administrative proceeding were terminated and that final judgment be entered without the imposition of a remedy pursuant to Section 12(j) of the Securities Exchange Act of 1934.

On December 8, 2010 our application to regain trading status on the OTC Bulletin Board was submitted to the Financial Industry Regulatory Authority ("FINRA"). On January 21, 2011 we received notification from FINRA that our Common Stock was clear to enter quotations on the OTC Bulletin Board and OTC Link.

We received a letter dated January 21, 2011 from the SEC informing us that one of our investors, Mr. Max Scheuerer had filed a complaint alleging that the \$126,000 investment he made on October 13, 2010 had been classified as a loan but it was his understanding that it was for the purchase of stock. He further stated that Apogee had refused to return the \$126,000 investment and that we did not provide him any documentation evidencing the transaction.

On February 9, 2011 we responded to the SEC providing a detailed memorandum including a chronology of events and documentation supporting our claim that we did not misrepresent Mr. Scheuerer's investment. There have been no recent developments in this matter.

We were not receiving reimbursement under our Director and Officer insurance policy for either the indemnification of Mr. Stein or the ongoing investigation by the SEC. As of March 31, 2009, Apogee's Directors and Officers Liability Insurance was cancelled due to non-payment.

All other overhead expenses remained about the same. Operating expenses are expected to increase when our financial position allows.

#### Interest Income (Expense)

Interest income includes income from Apogee's cash and expenses related to its financing activities. During the three months ended March 31, 2011 and 2010, we did not generate interest income.

Interest expense resulting from the issuance of promissory notes and related warrants to Mr. Herbert M. Stein, Mr. David Spiegel, Mr. Robert Schacter et al and others was approximately \$111,000 for the three months ended March 31, 2011, compared to approximately \$59,000, after interest converted to Apogee common stock, for the three months ended March 31, 2010. See below for a detail of these expenses.

	Interest Incurred for the Three Months Ended March 31,	
	2011	2010*
David Spiegel	\$ 47,014	\$ 45,758
Herbert M. Stein	51,063	—
Robert Schacter et al	—	—
Others	13,211	13,590
Total	\$ 111,288	\$ 59,348

\* The amounts referenced, for the three months ended March 31, 2010, have been restated as a result of the conversion by Mr. Robert Schacter et al and Mr. Stein's of \$25,637 and \$26,379, respectively, of accrued interest. As of April 15, 2010 Mr. Herbert Stein and Mr. Robert Schacter et al converted accrued interest of \$204,098 and \$82,024, respectively into Apogee common stock at \$1.00 per share. This transaction resulted in a gain on extinguishment of debt of \$32,810 as a result of the interest conversion by Mr. Schacter. This transaction was recorded as of June 30, 2010. The interest conversion by Mr. Stein was recorded as a capital transaction and record in Additional Paid-In Capital

#### Net Loss

Apogee's net loss for the three months ended March 31, 2011 was approximately \$472,000, or \$0.04 per basic and diluted common share, compared to a net loss of approximately \$456,000, or \$0.04 per basic and diluted common share, for the three months ended March 31, 2010. This decrease in our net loss was the result of a decrease in legal fees as well as an overall decrease in operating expenditures due to our current cash position.

## LIQUIDITY AND CAPITAL RESOURCES

The tables below summarize our outstanding unsecured interest-bearing promissory notes (including amounts subsequent to March 31, 2011) totaling approximately \$3.4 million:

27

---

## Herbert M. Stein

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
December 11, 2007	\$250,000	March 10, 2008	8.00 %	12.00 %
February 21, 2008	100,000	August 19, 2008	8.00 %	12.00 %
March 20, 2008	50,000	September 16, 2008	8.00 %	12.00 %
April 1, 2008	50,000	September 28, 2008	8.00 %	12.00 %
May 15, 2008	50,000	November 11, 2008	8.00 %	12.00 %
June 16, 2008	35,000	December 13, 2008	8.00 %	12.00 %
June 18, 2008	40,000	December 15, 2008	8.00 %	12.00 %
July 15, 2008	30,000	January 11, 2009	8.00 %	12.00 %
July 28, 2008	50,000	January 24, 2009	8.00 %	12.00 %
August 12, 2008	35,000	February 8, 2009	8.00 %	12.00 %
August 27, 2008	35,000	February 23, 2009	8.00 %	12.00 %
September 5, 2008	35,000	March 4, 2009	8.00 %	12.00 %
October 27, 2008	25,000	April 25, 2009	8.00 %	12.00 %
February 2, 2009	30,000	August 1, 2009	8.00 %	12.00 %
February 17, 2009	10,000	August 16, 2009	8.00 %	12.00 %
March 19, 2009	25,900	September 15, 2009	8.00 %	12.00 %
April 13, 2009	33,000	October 10, 2009	8.00 %	12.00 %
May 18, 2009	12,000	November 14, 2009	8.00 %	12.00 %
July 1, 2009	20,000	December 28, 2009	8.00 %	12.00 %
November 5, 2009	42,500	May 4, 2010	8.00 %	12.00 %
December 21, 2009	83,500	June 19, 2010	8.00 %	12.00 %
December 30, 2009	27,000	January 25, 2010	8.00 %	12.00 %
January 7, 2010	15,000	January 25, 2010	8.00 %	12.00 %
January 8, 2010	10,000	January 25, 2010	8.00 %	12.00 %
January 14, 2010	27,000	January 25, 2010	8.00 %	12.00 %
February 12, 2010	66,000	August 21, 2010	8.00 %	12.00 %
April 16, 2010	86,500	October 13, 2010	8.00 %	12.00 %
June 4, 2010	116,000	December 1, 2010	8.00 %	12.00 %
August 11, 2010	45,700	February 7, 2011	8.00 %	12.00 %
September 22, 2010	6,300	March 21, 2011	8.00 %	12.00 %
November 18, 2010	9,000	May 17, 2011	8.00 %	8.00 %
January 6, 2011	20,000	July 5, 2011	8.00 %	8.00 %
April 8, 2011	130,600	October 5, 2011	8.00 %	8.00 %
	\$1,601,000			

## David Spiegel

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
December 11, 2007	\$ 150,000	March 10, 2008	8.00 %	12.00 %
February 21, 2008	100,000	August 19, 2008	8.00 %	12.00 %
March 20, 2008	100,000	September 16, 2008	8.00 %	12.00 %
April 1, 2008	50,000	September 28, 2008	8.00 %	12.00 %
May 15, 2008	50,000	November 11, 2008	8.00 %	12.00 %
June 16, 2008	65,000	December 13, 2008	8.00 %	12.00 %
June 18, 2008	50,000	December 15, 2008	8.00 %	12.00 %
July 15, 2008	50,000	January 11, 2009	8.00 %	12.00 %
July 28, 2008	50,000	January 24, 2009	8.00 %	12.00 %
August 12, 2008	35,000	February 8, 2009	8.00 %	12.00 %
August 27, 2008	35,000	February 23, 2009	8.00 %	12.00 %
September 5, 2008	35,000	March 4, 2009	8.00 %	12.00 %
October 27, 2008	35,000	April 25, 2009	8.00 %	12.00 %
January 6, 2009	80,000	July 5, 2009	8.00 %	12.00 %
March 19, 2009	64,000	September 15, 2009	8.00 %	12.00 %
May 19, 2009	35,000	November 15, 2009	8.00 %	12.00 %
June 10, 2009	25,000	December 7, 2009	8.00 %	12.00 %
July 1, 2009	32,000	December 28, 2009	8.00 %	12.00 %
November 5, 2009	103,000	May 4, 2010	8.00 %	12.00 %
December 21, 2009	68,000	June 19, 2010	8.00 %	12.00 %
January 25, 2010	4,665	July 24, 2010	8.00 %	12.00 %
April 16, 2010	16,000	October 13, 2010	8.00 %	12.00 %
June 4, 2010	14,000	December 1, 2010	8.00 %	12.00 %
August 11, 2010	100,000	February 7, 2011	8.00 %	12.00 %
March 29, 2011	25,000	October 5, 2011	8.00 %	8.00 %
	\$1,371,665			

## Others

Date of Promissory Note	Amount	Maturity Date	Initial Interest Rate	Current Interest Rate
July 28, 2008	\$20,000	January 24, 2009	8.00 %	12.00 %
October 27, 2008	6,000	April 25, 2009	8.00 %	12.00 %
January 6, 2009	500	July 6, 2009	8.00 %	12.00 %
February 17, 2009	37,000	August 16, 2009	8.00 %	12.00 %
March 19, 2009	500	September 15, 2009	8.00 %	12.00 %
April 13, 2009	31,500	October 10, 2009	8.00 %	12.00 %
April 13, 2009	30,000	October 10, 2009	12.00 %	16.00 %

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

April 16, 2010	20,000	October 13, 2010	12.00	%	12.00	%
May 18, 2009	32,000	November 14, 2009	8.00	%	12.00	%
May 19, 2009	500	November 15, 2009	8.00	%	12.00	%
November 5, 2009	70,000	May 4, 2010	8.00	%	12.00	%
December 21, 2009	2,563	June 19, 2010	8.00	%	12.00	%
November 18, 2010	126,000	May 17, 2011	8.00	%	8.00	%
January 6, 2011	75,000	July 5, 2011	8.00	%	8.00	%
	\$451,563					



As of March 31, 2011, we had cash of approximately \$16,000 and a working capital deficit of approximately \$7.4 million. This compares to cash of approximately \$20,000 as of December 31, 2010 and a working capital deficit of approximately \$6.9 million. During the three months ended March 31, 2011, we received proceeds from loans and unsecured interest-bearing promissory notes totaling \$155,600, compared to approximately \$223,500 for the same period in 2010, detailed as follows:

Name on Promissory Note	Combined Amounts Loaned 3 Months ended March 31,	
	2011	2010
David Spiegel	\$ 25,000	\$ 18,000
Herbert M. Stein	130,600	175,500
Robert Schacter et al	—	—
Others*	—	30,000
	\$ 155,600	\$ 223,500

\* Mr. Friedrich Reiner requested that his \$30,000 Promissory Note be converted into shares of Apogee Common Stock. On September 22, 2010 the Board of Directors approved this transaction and authorized the issuance of 30,000 shares of Apogee Technology, Inc. Common Stock at a price of \$1.00 per share. The closing price on September 22, 2010 was \$0.45; therefore, we recorded a \$16,500 gain on extinguishment of debt at September 30, 2010. As added consideration for his conversion, the Board of Directors also approved the issuance of an additional 15,000 warrants.

These promissory notes are payable upon demand and were not subject to any premium or penalty for prepayment. An additional 4% interest is charged on any notes exceeding maturity. In addition, post maturity notes are compounded monthly.

Net cash used in operating activities for the three-month period ended March 31, 2011 increased to approximately \$153,000 compared to approximately \$146,000 in the three month-period ended March 31, 2010. As of March 31, 2011, our accounts payable and accrued expenses were approximately \$4.0 million, of which a majority is composed of professional fees. We are currently in arrears with loan and interest payments as well as with a majority of our vendors. Mr. Stein has not drawn cash compensation from Apogee since June 30, 2009, nor has the Board of Directors received cash compensation since early 2008. We have accrued Mr. Stein's salary and related taxes as well as the Board of Directors' compensation.

Net cash used in investing activities for the three months ended March 31, 2011 was approximately \$6,000, compared to approximately \$78,000 for the three-month period ended March 31, 2010. This amount is exclusively related to our continued support of existing patent applications related to our Life Science Group.

Net cash provided by financing activities was approximately \$156,000 for the three months ended March 31, 2011. This compares to approximately \$223,000 for the three-month period ended March 31, 2010. During the three-month period ended March 31, 2011, we received the proceeds from unsecured interest bearing promissory notes totaling \$155,600 as described above. See Footnote 6 of the consolidated financial statements - Promissory Notes, Loans and Warrants. We must raise additional capital to continue operations.

Apogee is in the process of attempting to secure sufficient financing, to pay its indebtedness and to continue operations. We have been working to obtain financing from outside investors for more than three years, but have not yet been successful. As of March 31, 2011 approximately \$3.0million in promissory notes are in default. In the interim, short-term debt financing provided primarily by two of Apogee's significant shareholders, including our

President, Chief Executive Officer and Chairman of the Board of Directors and Mr. David Spiegel, as well as and others, is being utilized to preserve our intellectual property, maintain our technical capabilities and know-how, and support our technology development in accordance with our licensing agreement. Due to the early stages of development of our products technology, we cannot estimate at this time the amounts of cash and length of time that will be required to bring our products under development to market. It is expected that such costs will be funded not only by external financing, but also through partnership activities. Additionally, deferrals of capital expenditures and reduced general spending have been instituted until such time as financing is secured. We do not expect any significant changes in the number of employees until funding has been secured, if ever. If we are unable to generate or obtain financing, we will be required to further curtail our operations, including a reduction in the number of employees, or cease conducting business.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Apogee prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates, judgments and assumptions that we believe are reasonable based upon the information currently available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. Any future changes to these estimates and assumptions could have a significant impact on the reported amounts of revenue, expenses, assets and liabilities in our financial statements. The significant accounting policies which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

### Development Stage Company

Apogee is considered to be in the development stage as defined in Accounting Standards Codification (“ASC”) ASC 915 “Accounting and Reporting by Development Stage Enterprises”. Since October 1, 2008, we have devoted substantially all of our efforts to business planning, raising capital and research and development.

### Revenue Recognition

Consulting and licensing revenue is recognized as services are performed.

Royalty revenue will be recognized when earned in accordance with the underlying agreements.

Product revenue will be recognized when the following revenue recognition criteria are met: (1) persuasive evidence of an arrangement exists; (2) the product has been shipped and the customer takes ownership and assumes the risk of loss; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured. We had no product sales since the first quarter ended March 31, 2008.

### Valuation/Impairment of Long-Lived Assets

Property, plant and equipment, patents and trademarks are amortized over their estimated useful lives. Useful lives are based on management’s estimates over the period that such assets will potentially generate. In accordance with ASC Topic 360, “Property, Plant and Equipment,” long-lived assets to be held and used are reviewed to determine whether any events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. The conditions considered include whether or not the asset is in service, has become obsolete, or whether external market circumstances indicate that the carrying amount may not be recoverable. We recognize a loss for the difference between the estimated fair value of the asset and the carrying amount. The fair value of the asset is measured using either available market prices or estimated discounted cash flows. Future adverse changes in market conditions or poor operating results of underlying capital investments or certain assets could result in losses or an inability to recover the carrying value of such assets, thereby possibly requiring an impairment charge in the future. Based on our analysis, no asset impairment charges were considered necessary for the three months ended March 31, 2011. We amortize the balance of our patent applications over five years, which resulted in charges of \$15,000 for the three months ended March 31, 2011, compared to approximately \$12,000 for the three months ended March 31, 2010.

### Stock-Based Compensation

We account for stock-based compensation for employees in accordance with ASC Topic 718, “Compensation-Stock Compensation” using the modified prospective method. Under the fair value recognition provision of ASC Topic 718, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as

an expense as it is earned over the requisite service period, which is the vesting period. The fair value of the options on their grant date is measured using the Black-Scholes option-pricing model, which we believe yields a reasonable estimate of the fair value of the grants made. The valuation provisions of ASC Topic 718 apply to grants issued since January 1, 2006 (the effective date) and to grants that were outstanding as of that date that are subsequently modified. Estimated compensation expense for grants that were outstanding as of the effective date will be recognized over the remaining vesting period.

Non-employee stock-based compensation is accounted for in accordance with ASC Topic 505, "Equity-based payments to Non-Employees." In accordance with this topic, cost recognized for non-employee share-based payment transactions is determined by the fair value of whichever is more reliably measurable: (a) the goods or services received; or (b) the equity instruments issued.

#### Legal Fees

We record legal costs (such as fees and expenses of outside legal counsel and other service providers) when incurred or when it is probable that a liability has been incurred on or before the balance sheet date and the amount can be reasonably estimated if invoices have not been received. Legal fees decreased for the three months ended March 31, 2011 with the settlement of the current SEC investigation, as well as, the settlement of the civil action by Joseph Shamy against our President, Chief Executive Officer and Chairman of the Board of Directors.

#### Contingencies

Apogee is involved in and/or indemnifies others in various legal proceedings. Management assesses the probability of loss for such contingencies and recognizes a liability when a loss is probable and estimable. See Note 9 to the consolidated financial statements - Legal and Related Indemnification Arrangements with our Executives and Others.

#### Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements nor do we have any special purpose entities.

#### ITEM 3 – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Apogee's financial instruments include: cash, loans and accounts payable. At March 31, 2011 the carrying value of our cash, loans and accounts payable approximate fair values given the short maturity of these instruments.

We believe that our financial instruments do not carry a material foreign currency exchange rate risk since any international sales will be paid in U.S. dollars and material purchases from foreign suppliers are typically also denominated in U.S. dollars.

It is our policy not to enter into derivative financial instruments for speculative purposes.

#### ITEM 4T – CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures. Apogee's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has reviewed and evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, or the Exchange Act) as of the end of the period covered by this report. Based on this evaluation, Apogee's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of such period, the disclosure controls and procedures were effective to ensure that the information required to be disclosed in our Securities and Exchange Commission reports (i) is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (ii) is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

(b) Changes in Internal Controls. There have not been any changes in Apogee's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of such internal control that occurred during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 – LEGAL PROCEEDINGS

From time to time, we may be a party to various legal proceedings arising in the ordinary course of our business. If and when these proceedings arise, we are committed to vigorously defending ourselves in any such legal actions.

We had incurred legal fees associated with the indemnification costs in connection with the civil action styled Joseph Shamy vs. Herbert M. Stein Case No.: 50 2005 CA 007719 XXXXMB. In this action instituted in the 15th Judicial Circuit in and for Palm Beach County, Florida (the "Court"), Joseph Shamy sued Herbert M. Stein, President, Chief Executive Officer and Chairman of the Board of Apogee in connection with Shamy's purchase of Apogee shares in 2003 and 2004. In February 2009, in connection with a settlement, the Court entered a Final Judgment against Mr. Stein. In early January 2010, a filing was made with the Court to memorialize the Total and Complete Satisfaction of Judgment, which states that all sums due under the civil action were fully paid and that the Final Judgment was satisfied and canceled. Further, the Clerk of the Court was directed to note satisfaction of the Final Judgment and cancellation of all judgments of record in this action. Apogee was not a party to the aforementioned settlement or the satisfaction of the Final Judgment. See Note 9 to the consolidated financial statements - Legal and Related Indemnification Arrangements with our Executives and Others.

Due to its financial condition, Apogee had been unable to fund payments to its independent auditors. Accordingly, it did not timely file its 2008 Annual Report on Form 10-K, as well as quarterly reports on Form 10-Q for the quarters ended March 31, 2009, June 30, 2009, and September 30, 2009. Additionally, we did not file timely Current Reports on a Form 8-K and reports under Section 16 of the Securities Exchange Act of 1934, as amended. Subsequently, during the fourth quarter of 2009, we paid the outstanding balance to our auditors and filed our Annual Report on 10-K for the fiscal year ended December 31, 2008 on December 18, 2009.

On October 28, 2009, Apogee received a "Wells Notice" from the Staff of the SEC, which stated the Staff's intent to recommend that the SEC institute a public administrative proceeding against Apogee, alleging that it violated Section 13(a) of the Securities Exchange Act of 1934, as amended for failing to file its 2008 Form 10-K and other periodic reports.

In connection with the contemplated proceedings, the Staff may seek a suspension or revocation of each class of Apogee's registered securities. Also, the Staff may consider whether contempt proceedings in a federal district court are appropriate. Apogee submitted a response to this letter on November 16, 2009. Should suspension or revocation of registration of our stock occur, our ability to raise additional funding may be severely impacted. On December 18, 2009 we filed our 2008 Annual Report on Form 10-K and our 2009 Quarterly Reports on Form 10-Q for the periods ended March 31, 2009, June 30, 2009 and September 30, 2009 in January 2010.

As noted above Apogee, on December 18, 2009, filed its delinquent financial report on Form 10-K for the year ended December 31, 2008. This report contained a Disclaimer of Opinion by its Independent Accountants due to significant uncertainty as to Apogee's ability to be a going concern. On April 16, 2010 the SEC issued an Order for an Administrative Hearing based on a claim that the filing as well as Form 10-Q's for the first three quarters of 2009, which had been filed on January 15, 2010, were materially deficient due to the Disclaimer of Opinion and thus the filings remained delinquent. The Disclaimer of Opinion was removed on a subsequent filing. We were also delinquent on its Form 10-K for the Year ended December 31, 2009. An Order of Suspension of trading in Apogee's securities was enacted at that time.

In June 2010 the SEC and the Company entered into a Settlement agreement without the above mentioned Hearing, under which the Company would file all its delinquent filings with out a material deficiency by a mutually agreed date. Failure to do so would activate an Order to revoke the ability for the Company's securities to trade on an exchange.

On August 27, 2010 we received Release No. 62786, informing us that the administrative proceeding were terminated and that final judgment be entered without the imposition of a remedy pursuant to Section 12(j) of the Securities Exchange Act of 1934.

On December 8, 2010 our application to regain trading status on the OTC Bulletin Board was submitted to the Financial Industry Regulatory Authority ("FINRA"). On January 21, 2011 we received notification from FINRA that our Common Stock was clear to enter quotations on the OTC Bulletin Board and OTC Link.

We received a letter dated January 21, 2011 from the SEC informing us that one of our investors, Mr. Max Scheuerer had filed a complaint alleging that the \$126,000 investment he made on October 13, 2010 had been classified as a loan but it was his understanding that it was for the purchase of stock. He further stated that Apogee had refused to return the \$126,000 investment and that we did not provide him any documentation evidencing the transaction.

On February 9, 2011 we responded to the SEC providing a detailed memorandum including a chronology of events and documentation supporting our claim that we did not misrepresent Mr. Scheuerer's investment. There have been no recent developments in this matter.

ITEM 1A – RISK FACTORS

There are a number of important factors that could cause our actual results to differ materially from those indicated or implied by forward-looking statements. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.



Aside from those risks discussed below, there have been no material changes to the risk factors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

#### RISKS RELATED TO OUR BUSINESS

##### WE REQUIRE ADDITIONAL CAPITAL TO CONTINUE OPERATIONS AND HAVE A HISTORY OF LOSSES AND EXPECT FUTURE LOSSES.

As of March 31, 2011, we had approximately \$16,000 in cash, a stockholders' deficiency of approximately \$7.2 million, an accumulated deficit of approximately \$27.2 million and a working capital deficiency of approximately \$7.4 million. We had a net loss of approximately \$437,000 for the three months ended March 31, 2011, compared to net loss of approximately \$472,000 for the three months ended March 31, 2010. In the fiscal year ended December 31, 2010, we recorded a net loss of approximately \$1.6 million.

We have substantial debt and interest obligations and expect to incur additional debt to the extent available, to maintain our operations. As of March 31, 2011, subsequent to the conversion of \$615,000 of promissory notes into 615,000 shares of Apogee Common Stock at \$1.00 per share, we had approximately \$3.4 million in promissory notes and loans outstanding to a significant shareholder, our President, Chief Executive Officer and Chairman of the Board of Directors, individual investors and others. These promissory notes are payable upon demand, not subject to any premium or penalty for prepayment, bear simple interest of 8% or for JAZFund LLC 12% per annum until maturity. An additional 4% interest compounded monthly is charged on all post-maturity notes. We are currently in default on substantially all of the promissory notes.

We have large unpaid balances with professional firms, primarily attorneys. We are currently in arrears with loan and interest payments and a majority of our vendors.

Even if we are able to secure additional financing to support our operations and repay our existing indebtedness, our ability to generate future revenue and achieve profitability depends on a number of factors, many of which are described throughout this risk factor section, including our ability to develop and generate revenues from the sales of our medical device products, which are at a very early stage of development. We cannot assure when, if ever, we will generate meaningful revenues from the sales of these products under development. If we are unable to generate revenue or obtain financing, our share price will likely decline and we may be forced to liquidate.

IF OUR ATTEMPTS TO SECURE ADDITIONAL FINANCING ARE NOT SUCCESSFUL, WE WILL BE REQUIRED TO CEASE OR CURTAIL OUR OPERATIONS, OR OBTAIN FUNDS ON UNFAVORABLE TERMS. THESE FACTORS CREATE A SUBSTANTIAL DOUBT ABOUT OUR ABILITY TO CONTINUE AS A GOING CONCERN.

Our available resources are not sufficient to fund our operations, without additional sources of financing we would not be able to continue our business, and we expect to incur operating losses for the foreseeable future. Consequently, in order to maintain our operations, which we have already curtailed substantially, we will need to access additional equity or debt capital. Securing financing is proving even more difficult than anticipated in light of the current global economic crisis and the turmoil impacting global financial markets. These factors create a substantial doubt about our ability to continue as a going concern. In light of our negative stockholders' equity, there can be no assurance that we will be able to obtain the necessary additional capital on a timely basis or on acceptable terms, if at all, to continue our operations and, to the extent available, to fund the development of our business. In any of such events, the continuation of our operations would be materially and adversely affected and we may have to cease conducting business.

As noted above, Apogee is in the process of attempting to secure sufficient financing to continue operations. We have been working to obtain financing from outside investors for more than three years, but have not yet been successful. In the interim, short-term debt financing provided primarily by two of Apogee's significant shareholders, including our President, Chief Executive Officer and Chairman of the Board of Directors and Mr. David Spiegel, as well as Mr. Robert Schacter, et al and others, is being utilized to preserve our intellectual property, maintain our technical capabilities and know-how, and support our technology development in accordance with our licensing agreement. Additionally, cost cutting measures, deferral of capital expenditures, non-payment of professional and other service providers and reduced general spending have been instituted until such time as financing is secured, if ever. If we are unable to obtain financing, we will be required to further curtail our operations or cease conducting business. Given our current level of debt, we do not expect that our stockholders would receive any proceeds if we declare bankruptcy or seek to liquidate Apogee. As of March 31, 2009, we closed down operations of the Health Monitoring Product Group. Costs associated with this cessation of operations as well as the termination of employees associated with this Group were not material.

### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This document and the documents incorporated by reference herein contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Also, Apogee's management may make forward-looking statements orally or in writing to investors, analysts, the media and others. Forward-looking statements express our expectations or predictions of future events or results. They are not guarantees and are subject to many risks and uncertainties. There are a number of factors that could cause actual events or results to be significantly different from those described in the forward-looking statements. Forward-looking statements might include statements regarding one or more of the following:

- anticipated financing activities;
- anticipated strategic alliances or arrangements with development or marketing partners;
- anticipated research and product development results;
- projected development and commercialization timelines;
- descriptions of plans or objectives of management for future operations, products or services;
- forecasts of future economic performance; and
- descriptions or assumptions underlying or relating to any of the above items.

Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts or events. They use words such as "anticipate", "estimate", "expect", "project", "intend", "opportunity", "plan", "potential", "words of similar meaning. They may also use words such as "will", "would", "should", "could" or "may".

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Moreover, we do not assume responsibility for the accuracy and completeness of such statements. We do not intend to update any of the forward-looking statements after the date of this report to conform such statements to actual results except as required by law. Given these uncertainties, you should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. You should carefully consider that information before you make an investment decision. You should review carefully the risks and uncertainties identified in this report and in Apogee's Annual Report on Form 10-K for the year ended December 31, 2009.

### ITEM 2 – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the period ended March 31, 2011, our unregistered sales of equity securities were reported on Current Reports on Form 8-K. See Note 7 – Stockholders' Deficiency - Promissory Note Conversion.

### ITEM 3 – DEFAULTS UPON SENIOR SECURITIES

As of March 31, 2011, subsequent to the conversion of promissory notes by Mr. Robert Schacter et al and Mr. Friedrich Reiner, \$3,032,328 was in default and accruing post-maturity interest. The promissory notes listed below now bear interest at 12% with the exception of one promissory note which now bears interest at 16%, the interest after maturity, are payable on demand, and are compounded monthly as a result of non-payment at maturity date.

David Spiegel

Date of Promissory Note	Maturity Date	Amount Accruing Post Maturity Interest Interest at 12%
December 12, 2007	March 10, 2008	\$ 150,000
February 21, 2008	August 19, 2008	100,000
March 20, 2008	September 16, 2008	100,000
April 1, 2008	September 28, 2008	50,000
May 15, 2008	November 11, 2008	50,000
June 16, 2008	December 13, 2008	65,000
June 18, 2008	December 15, 2008	50,000
July 15, 2008	January 11, 2009	50,000
July 28, 2008	January 24, 2009	50,000
August 12, 2008	February 8, 2009	35,000
August 27, 2008	February 23, 2009	35,000
September 5, 2008	March 4, 2009	35,000
October 27, 2008	April 25, 2009	35,000
January 9, 2009	July 5, 2009	80,000
March 19, 2009	September 15, 2009	64,000
May 19, 2009	November 15, 2009	35,000
June 10, 2009	December 7, 2009	25,000
July 1, 2009	December 28, 2009	32,000
November 5, 2009	May 4, 2010	103,000
December 21, 2009	June 19, 2010	68,000
January 25, 2010	July 24, 2010	4,665
April 16, 2010	October 13, 2010	16,000
June 4, 2010	December 1, 2010	14,000
August 11, 2010	February 7, 2011	100,000
Total		\$ 1,346,665

Herbert M. Stein

Date of Promissory Note	Maturity Date	Amount Accruing Post Maturity Interest Interest at 12%
December 12, 2007	March 10, 2008	\$250,000
February 21, 2008	August 19, 2008	100,000
March 20, 2008	September 16, 2008	50,000
April 1, 2008	September 28, 2008	50,000
May 15, 2008	November 11, 2008	50,000
June 16, 2008	December 13, 2008	35,000
June 18, 2008	December 15, 2008	40,000
July 15, 2008	January 11, 2009	30,000
July 28, 2008	January 24, 2009	50,000
August 12, 2008	February 8, 2009	35,000
August 27, 2008	February 23, 2009	35,000
September 5, 2008	March 4, 2009	35,000
October 27, 2008	April 25, 2009	25,000
February 2, 2009	August 1, 2009	30,000
February 17, 2009	August 16, 2009	10,000
March 19, 2009	September 15, 2009	25,900
April 13, 2009	October 10, 2009	33,000
May 18, 2009	November 14, 2009	12,000
July 1, 2009	December 28, 2009	20,000
November 5, 2009	May 4, 2010	42,500
December 21, 2009	June 19, 2010	83,500
January 25, 2010	July 24, 2010	79,000
February 22, 2010	August 21, 2010	66,000
April 16, 2010	October 13, 2010	86,500
June 4, 2010	December 1, 2010	116,000
August 11, 2010	February 7, 2011	45,700
Total		\$1,435,100

Others			Amount
			Accruing Post
Date of	Maturity	Maturity Interest	
Promissory Note	Date	Interest at 12%	
July 28, 2008	January 24, 2009	\$20,000	
October 27, 2008	April 25, 2009	6,000	
January 6, 2009	July 5, 2009	500	
February 17, 2009	August 16, 2009	37,000	
March 19, 2009	September 15, 2009	500	
April 13, 2009	October 10, 2009	31,500	
April 13, 2009*	October 10, 2009	30,000	
May 18, 2009	November 14, 2009	32,000	
May 19, 2009	November 15, 2009	500	
November 5, 2009	May 4, 2010	70,000	
December 21, 2009	June 19, 2010	2,563	
June 10, 2010*	December 1, 2010	20,000	
Total		\$250,563	

\* Post maturity interest at 16% for JAZFund LLC

#### ITEM 4 – (REMOVED AND RESERVED)

None.

#### ITEM 5 – OTHER INFORMATION

None.

#### ITEM 6 – EXHIBITS

(a) Exhibits:

Exhibit Number	Description
10.1+	Promissory Note dated as of January 6, 2011 by and between Apogee Technology, Inc. and Herbert M. Stein. (Previously filed on a Current Report on Form 8-K, January 10, 2011.)
10.2+	Promissory Note dated as of January 6, 2011 by and between Apogee Technology, Inc. and Erica J. Stein. (Previously filed on a Current Report on Form 8-K, January 10, 2011.)
10.3+	Form of Warrant. (Previously filed on a Current Report on Form 8-K, January 10, 2011.)

31.1

Edgar Filing: APOGEE TECHNOLOGY INC - Form 10-Q

Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.

31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.

32 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer and Chief Financial Officer.

+ Previously filed as indicated.

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, as amended, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

APOGEE TECHNOLOGY, INC.

Date: May 16, 2011

By: /s/ Herbert M. Stein  
Name: Herbert M. Stein  
Title: Chairman of the Board,  
President, Chief Executive Officer  
(principal executive officer)

APOGEE TECHNOLOGY, INC.

Date: May 16, 2011

By: /s/ Paul J. Murphy  
Name: Paul J. Murphy  
Title: Chief Financial Officer and Vice President of Finance  
(principal financial officer and principal accounting officer)