| RadNet, Inc.<br>Form 10-Q<br>May 12, 2014 |   |
|---|---|
| UNITED STATES                             |   |
| SECURITIES AND EXCHANGE CO                | MMISSION  |
| Washington D.C. 20549                     |   |
| FORM 10-Q                                 |   |
| (Mark One)                                |   |
| QUARTERLY REPORT PURSUAN<br>*ACT OF 1934  | T TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE |
| For the quarterly period ended March 31,  | , 2014  |
| OR  |   |
| TRANSITION REPORT PURSUAN OACT OF 1934    | T TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE |
| For the transition period from            | to  |
| Commission File Number 001-33307          |   |
| RadNet, Inc.                              | in abouton)   |
| (Exact name of registrant as specified i  | in charter)   |
| Delaware (State or other jurisdiction of  | 13-3326724<br>(I.R.S. Employer                      |

**Incorporation or organization) Identification No.)** 

1510 Cotner Avenue
Los Angeles, California
90025
(Address of principal executive offices) (Zip Code)

(310) 478-7808

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Smaller reporting company o

(do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No x

The number of shares of the registrant's common stock outstanding on May 7, 2014, was 41,749,215 shares.

## RADNET, INC.

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#### PART I – FINANCIAL INFORMATION

### ITEM 1. Condensed Consolidated Financial Statements (unaudited)

### RADNET, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

### (IN THOUSANDS EXCEPT SHARE DATA)

|  | March 31,<br>2014<br>(unaudited) | December 31, 2013 |
|--|----------------------------------|-------------------|
| ASSETS   |                                  |                   |
| CURRENT ASSETS   |                                  |                   |
| Cash and cash equivalents  | \$291                            | \$8,412           |
| Accounts receivable, net   | 140,629                          | 133,599           |
| Current portion of deferred tax assets                             | 16,691                           | 13,321            |
| Prepaid expenses and other current assets                          | 25,255                           | •                 |
| Total current assets   | 182,866                          | 176,344           |
| PROPERTY AND EQUIPMENT, NET  | 226,209                          | 218,547           |
| OTHER ASSETS   |                                  |                   |
| Goodwill   | 196,705                          | 196,395           |
| Other intangible assets  | 49,334                           | 50,042            |
| Deferred financing costs, net of current portion                   | 7,886                            | 8,735             |
| Investment in joint ventures                                       | 28,939                           | 28,949            |
| Deferred tax assets, net of current portion                        | 41,080                           | 39,914            |
| Deposits and other   | 4,225                            | 3,650             |
| Total assets   | \$737,244                        | \$722,576         |
| LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUITY CURRENT LIABILITIES |                                  |                   |
| Accounts payable, accrued expenses and other                       | \$90,459                         | \$106,316         |
| Due to affiliates  | 1,548                            | 2,655             |
| Deferred revenue   | 1,305                            | 1,344             |
| Current portion of notes payable                                   | 19,617                           | 3,103             |
| Current portion of deferred rent                                   | 1,963                            | 1,896             |
| Current portion of obligations under capital leases                | 6,586                            | 3,075             |
| Total current liabilities  | 121,478                          | 118,389           |

| LONG-TERM LIABILITIES   |           |           |
|---|-----------|-----------|
| Deferred rent, net of current portion   | 19,265    | 18,989    |
| Line of credit  | 18,100    | _         |
| Notes payable, net of current portion   | 570,207   | 572,669   |
| Obligations under capital lease, net of current portion                           | 10,329    | 2,779     |
| Other non-current liabilities   | 7,183     | 7,540     |
| Total liabilities   | 746,562   | 720,366   |
| STOCKHOLDERS' (DEFICIT) EQUITY  |           |           |
| Common stock - \$.0001 par value, 200,000,000 shares authorized; 41,117,823, and  |           |           |
| 40,089,196 shares issued and outstanding at March 31, 2014 and December 31, 2013, | 4         | 4         |
| respectively  |           |           |
| Paid-in-capital   | 174,620   | 173,622   |
| Accumulated other comprehensive loss  | (68)      | (50)      |
| Accumulated deficit   | (186,080) | (173,656) |
| Total RadNet, Inc.'s stockholders' deficit  | (11,524)  | (80)      |
| Noncontrolling interests  | 2,206     | 2,290     |
| Total stockholders' (deficit) equity  | (9,318)   | 2,210     |
| Total liabilities and stockholders' (deficit) equity                              | \$737,244 | \$722,576 |

The accompanying notes are an integral part of these financial statements.

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### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (IN THOUSANDS EXCEPT SHARE DATA)

(unaudited)

|  | Three Months Ended March 31, |     |                  |   |
|--|------------------------------|-----|------------------|---|
|  | 2014                         | 4   | 2013             |   |
| NET REVENUE Service fee revenue, net of contractual allowances and discounts Provision for bad debts | \$158,763<br>(6,893          |     | \$163,741        | ` |
| Net service fee revenue  | * *                          | )   |                  | ) |
|  | 151,870                      |     | 156,919          |   |
| Revenue under capitation arrangements  | 17,006                       |     | 16,021           |   |
| Total net revenue  | 168,876                      |     | 172,940          |   |
| OPERATING EXPENSES   |                              |     |                  |   |
| Cost of operations, excluding depreciation and amortization  | 145,030                      |     | 149,562          |   |
| Depreciation and amortization  | 15,571                       |     | 14,760           |   |
| Loss on sale and disposal of equipment   | 246                          |     | 170              |   |
| Severance costs  | 481                          |     | 123              |   |
| Total operating expenses   | 161,328                      |     | 164,615          |   |
| INCOME FROM OPERATIONS   | 7,548                        |     | 8,325            |   |
| OTHER INCOME AND EXPENSES  |                              |     |                  |   |
| Interest expense   | 11,772                       |     | 12,147           |   |
| Meaningful use incentive   | (1,762                       | )   | _ `              |   |
| Equity in earnings of joint ventures   | (1,067                       | )   | (1,206           | ) |
| Loss on early extinguishment of Senior Notes   | 15,456                       |     | _                | - |
| Other expenses (income)  | 2                            |     | (2               | ) |
| Total other income and expenses  | 24,401                       |     | 10,939           |   |
|  |                              |     |                  |   |
| LOSS BEFORE INCOME TAXES   | (16,853                      | )   | (2,614           | ) |
| Benefit from income taxes  | 4,478                        |     | 1,248            |   |
| NET LOSS   | (12,375                      | )   | (1,366           | ) |
| Net income (loss) attributable to noncontrolling interests   | 49                           | ,   | (24              | ) |
|  | .,                           |     | ( <del>-</del> · | , |
| NET LOSS ATTRIBUTABLE TO RADNET, INC. COMMON STOCKHOLDERS  | \$(12,424                    | ) 5 | \$(1,342         | ) |

BASIC AND DILUTED NET LOSS PER SHARE

ATTRIBUTABLE TO RADNET, INC. COMMON STOCKHOLDERS \$(0.31) \$(0.03)

WEIGHTED AVERAGE SHARES OUTSTANDING

Basic and Diluted 40,010,080 39,314,447

The accompanying notes are an integral part of these financial statements.

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#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(IN THOUSANDS)

(unaudited)

|  | Ended                |  |  |
|--|----------------------|--|--|
|  | March 31,            |  |  |
|  | 2014 2013            |  |  |
| NET LOSS   | \$(12,375) \$(1,366) |  |  |
| Foreign currency translation adjustments                                   | (18 ) (59 )          |  |  |
| COMPREHENSIVE LOSS   | (12,393) (1,425)     |  |  |
| Less comprehensive income (loss) attributable to non-controlling interests | 49 (24 )             |  |  |
| COMPREHENSIVE LOSS ATTRIBUTABLE TO RADNET, INC. COMMON STOCKHOLDERS        | \$(12,442) \$(1,401) |  |  |

The accompanying notes are an integral part of these financial statements.

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**Three Months** 

### CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (DEFICIT)

### (IN THOUSANDS EXCEPT SHARE DATA)

(unaudited)

|  |                     |                |                    |                     |     | Accumulated<br>Other  |     | Total<br>Radnet,<br>Inc.'s |     |                             |    | То       |
|--|---------------------|----------------|--------------------|---------------------|-----|-----------------------|-----|----------------------------|-----|-----------------------------|----|----------|
|  | Common St<br>Shares | tock<br>Amount | Paid-in<br>Capital | Accumulated Deficit | 1   | Comprehensive<br>Loss | e   | Equity<br>Deficit          |     | Noncontrolling<br>Interests | •  | Eq<br>(D |
| BALANCE -<br>JANUARY 1,<br>2014                              | 40,089,196          | \$4            | \$173,622          | \$(173,656          | ) ! | \$(50                 | ) : | \$(80                      | ) : | \$2,290                     | \$ | \$2,2    |
| Issuance of common stock upon exercise of options/warrants   | 16,842              | _              | 29                 | _                   |     | -                     |     | 29                         |     | -                           |    | 29       |
| Stock-based compensation                                     | _                   | _              | 969                | _                   |     | _                     |     | 969                        |     | _                           |    | 96       |
| Issuance of restricted stock Distributions                   | 1,011,785           | _              | -                  | _                   |     | _                     |     | -                          |     | _                           |    | _        |
| paid to<br>noncontrolling<br>interests                       | _                   | _              | _                  | -                   |     | -                     |     | _                          |     | (133                        | )  | (1:      |
| Change in cumulative foreign currency translation adjustment | _                   | -              | -                  | -                   |     | (18                   | )   | (18                        | )   | -                           |    | (18      |
| Net (loss) income BALANCE -                                  | -                   | -              | _                  | (12,424             | )   | _                     |     | (12,424                    | )   | 49                          |    | (1)      |
| MARCH 31,<br>2014  | 41,117,823          | \$4            | \$174,620          | \$(186,080          | ) ! | \$(68                 | ) 5 | \$(11,524                  | ) ! | \$2,206                     | \$ | \$(9,    |

The accompanying notes are an integral part of these financial statements.

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(IN THOUSANDS)

(unaudited)

| CASH FLOWS FROM OPERATING ACTIVITIES  | Three Mon<br>Ended<br>March 31,<br>2014 | ths<br>2013 |
|---|---|-------------|
| Net loss  | \$(12,375)                              | \$(1.366)   |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities:                             |   | , , ,       |
| Depreciation and amortization   | 15,571                                  | 14,760      |
| Provision for bad debts   | 6,893                                   | 6,822       |
| Equity in earnings of joint ventures  | (1,067)                                 | (1,206)     |
| Distributions from joint ventures   | 1,866                                   | 1,921       |
| Deferred rent amortization  | 343                                     | 433         |
| Amortization of deferred financing costs  | 552                                     | 457         |
| Write off of deferred loan costs due to refinance   | 665                                     | _           |
| Amortization of bond and term loan discounts  | 616                                     | 400         |
| Loss on sale and disposal of equipment  | 246                                     | 170         |
| Loss on early extinguishment of Senior Notes  | 15,456                                  | _           |
| Stock-based compensation  | 1,025                                   | 952         |
| Changes in operating assets and liabilities, net of assets acquired and liabilities assumed in purchase transactions: |   |             |
| Accounts receivable   | (13,923)                                | (11,782)    |
| Other current assets  | (4,503)                                 | (5,099)     |
| Other assets  | (575)                                   | (105)       |
| Deferred taxes  | (4,536)                                 | _           |
| Deferred revenue  | (39)                                    | 3           |
| Accounts payable and accrued expenses   | (11,075)                                | 8,861       |
| Net cash (used in) provided by operating activities   | (4,860)                                 | 15,221      |
| CASH FLOWS FROM INVESTING ACTIVITIES  |   |             |
| Purchase of imaging facilities  | (360)                                   | (3,625)     |
| Purchase of property and equipment  | (17,047)                                | (12,926)    |